

# Course Introduction

Prof. Lutz Hendricks

Econ520

July 21, 2025

# Macro Questions

We want to study questions such as:

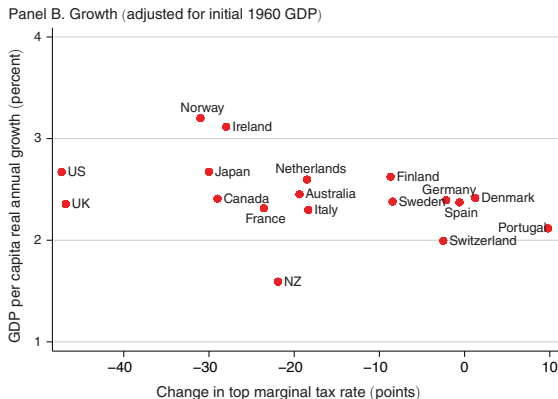
- ▶ Does **government spending** crowd out private investment?
  - ▶ How about government deficits?
- ▶ How does **monetary policy** work?
  - ▶ Why hasn't it worked so well lately?
  - ▶ Should we worry about inflation?
- ▶ Why does the U.S. have a **trade deficit**?
  - ▶ What could be done about it?

# How Can We Answer such Questions?

Example: Do higher income taxes reduce growth?

What **methods** could we use to answer this question?

# Growth vs. Taxes



Source: Piketty et al. (2014)

Are you convinced? – What else could we do?

# Experiments

This is what “hard sciences” would do:

- ▶ Divide the world into **treatment** and **control** countries.
- ▶ Randomly assign each country a tax rate.
- ▶ Wait 50 years.
- ▶ Compare growth rates between high and low tax countries.

“**Randomized controlled trial**” (RCT)

- ▶ the gold standard for establishing cause-effect
- ▶ required for drug approvals

RCTs are not feasible for macro questions. – So what can we do?

# Models

This is why economists use models:

- ▶ We can perform thought experiments (*ceteris paribus*)
- ▶ “What are the effects of government debt holding everything else constant?”

Models help us to keep track of complex cause-effect chains

- ▶ Government spending  $\Rightarrow$  interest rates  $\Rightarrow$  private investment ...

# Limitations of Using Models

The answer is only as good as the model.

Models are simplifications

- ▶ what to include / what to abstract from?

How to choose between competing models?

These are issues that we will discuss.

# Why So Many Macro Models?

You have probably seen

- ▶ growth models (Solow, Romer, ...)
- ▶ short-run IS/LM models
- ▶ medium-run AS/AD models

Why isn't there one model?



# Why Isn't There One Model?

Think of these models as **special cases** of one complicated **super-model**

Each special case focuses on one set of questions:

- ▶ **short run** models:
  - ▶ prices are fixed (IS/LM)
  - ▶ business cycle (short duration) events
  - ▶ we don't worry about inflation
- ▶ **medium run** models:
  - ▶ prices adjust, but slowly (AS/AD)
  - ▶ business cycle events
  - ▶ we worry about inflation
- ▶ **long run** models:
  - ▶ prices are fully flexible (Solow / Romer)
  - ▶ we are interested in long-run growth

# Why Isn't There One Model?

In the **short to medium run**: price adjustment **frictions**

- ▶ even nominal shocks change relative prices
- ▶ frictions give rise to unemployment, business cycles, ...
- ▶ monetary policy has **real effects**

In the **long run**: prices fully adjust

- ▶ nominal shocks only change the price level
- ▶ money becomes “neutral”
- ▶ monetary policy only affects prices; not the real economy
- ▶ aggregate demand becomes less and less important

The **AS/AD model** that we study later spells out the details.  
But for now, we start simple and focus on the short run only.

# The Short Run and the Long Run

Now we see why macro analysis is divided into:

- ▶ long-run topics
  - ▶ economic growth
  - ▶ cross-country income differences
  - ▶ focus on **supply side**  
(productivity, capital accumulation)
- ▶ short-/medium-run topics
  - ▶ business cycles
  - ▶ inflation and unemployment
  - ▶ focus on the **demand side**

# Summary

Why do macroeconomists use models?

- ▶ Regressions don't work (omitted variables; reverse causality).
- ▶ Experiments are rarely feasible.
- ▶ Models are the fallback method for answering cause-effect questions.

# References

Piketty, T., E. Saez, and S. Stantcheva (2014): “Optimal taxation of top labor incomes: A tale of three elasticities,” *American economic journal: economic policy*, 6, 230–271.