

# IS-LM Equilibrium

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# Objectives

In this section you will learn how to

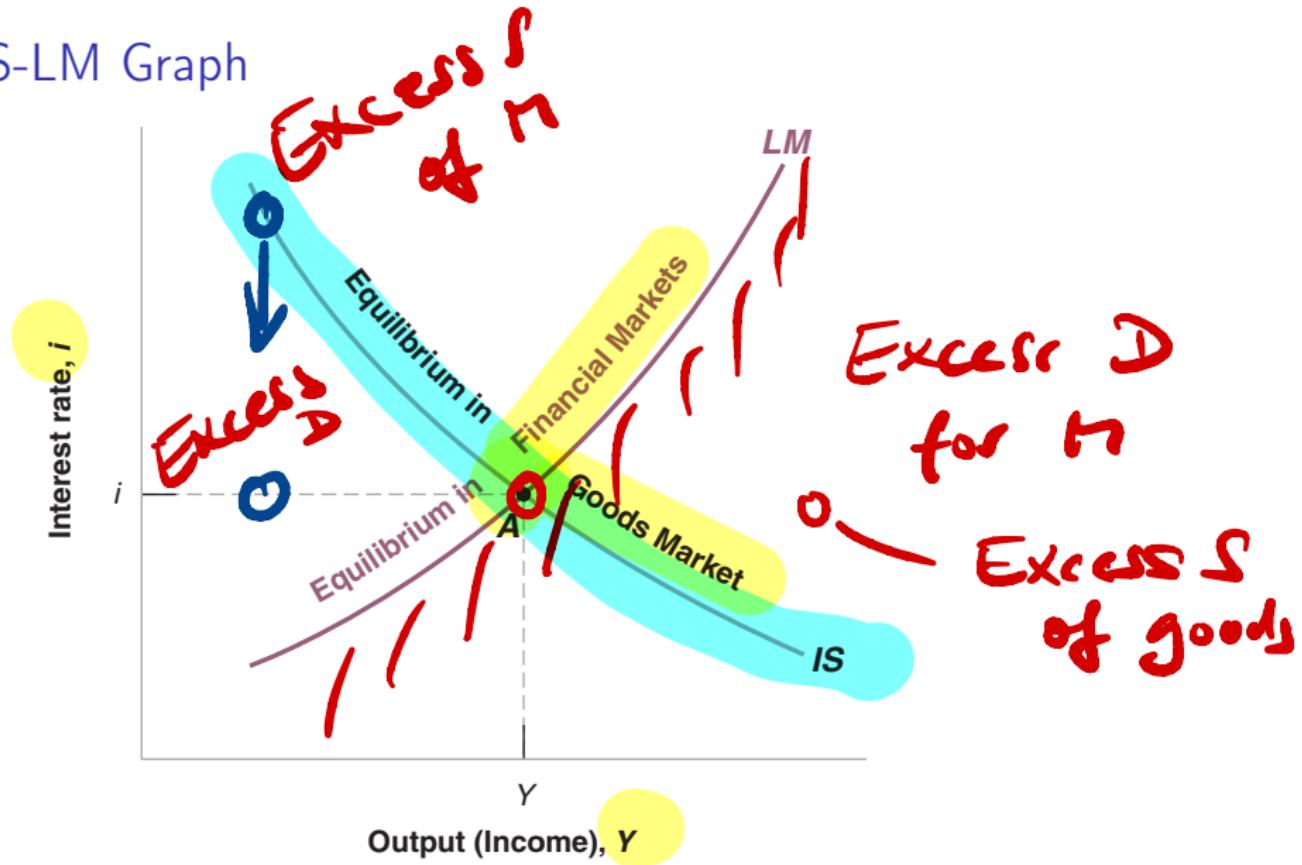
1. put IS and LM together and derive the equilibrium;
2. determine the effects of shocks and policies on equilibrium output and interest rate

## Model Summary

- ▶ Endogenous objects:  $Y, i$
- ▶ Exogenous objects:  $\bar{I}, c_0, G, T \rightarrow \Sigma$  in 18
  - ▶ also  $M$ , which we take as controlled by CB for now
- ▶ Equations:
  - ▶ IS:  $Y = C(Y - T) + I(Y, i) + G$
  - ▶ LM:  $M/P = YL(i)$

$$M = \underbrace{\$Y}_{\text{Nominal}} \cdot L(i)$$
$$\text{Nominal } Y = P \cdot Y$$

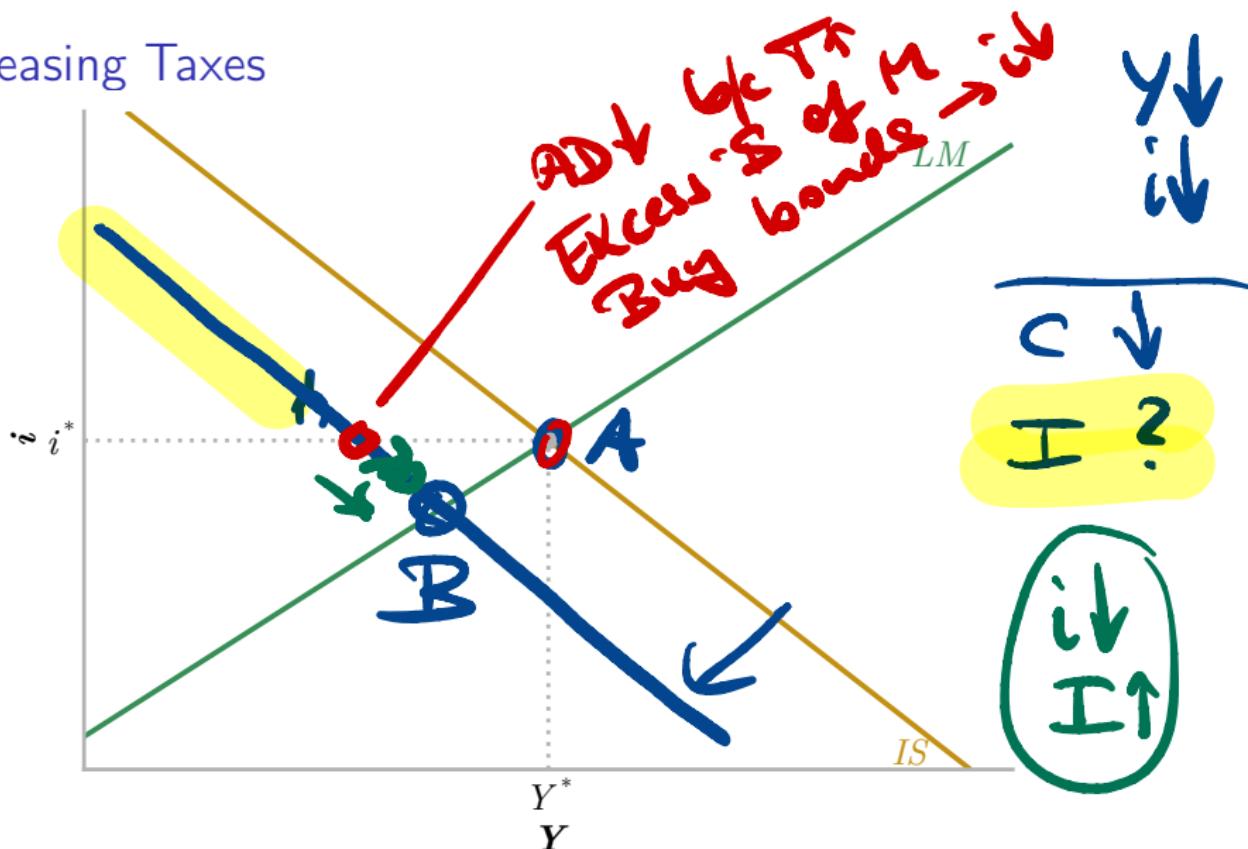
## IS-LM Graph



What happens in each market in each quadrant?

# Applications

Increasing Taxes



IS:  $Y = C(Y - T) + I(Y, i) + G$ . LM:  $M/P = YL(i)$ . The shock:  $T \uparrow$

Interactive IS-LM Model

# Taxes and Investment

- ▶ A common argument:
  - ▶ higher taxes reduce disposable income and saving
  - ▶ saving = investment
  - ▶ **investment must fall**
- ▶ Another common argument:
  - ▶ higher taxes reduce the government deficit
  - ▶ more money available for investment
  - ▶ **investment rises**
- ▶ Which argument is right?

# What happens in the model?

Identity:  $I = S^P + S^G$

Public saving:  $S^G = T - G$

- ▶ rises by the change in  $T$
- ▶ assuming  $G$  is unchanged!

Private saving:  $S^P = Y - T - C(Y - T)$

- ▶  $(Y - T) \downarrow$
- ▶  $MPC < 1 \implies C \downarrow$  by less than  $Y - T$

$S^P \downarrow$

Net change in  $S$  is ambiguous.

# Increasing Taxes

What is missing in our analysis?

- ▶ The **government budget constraint**.

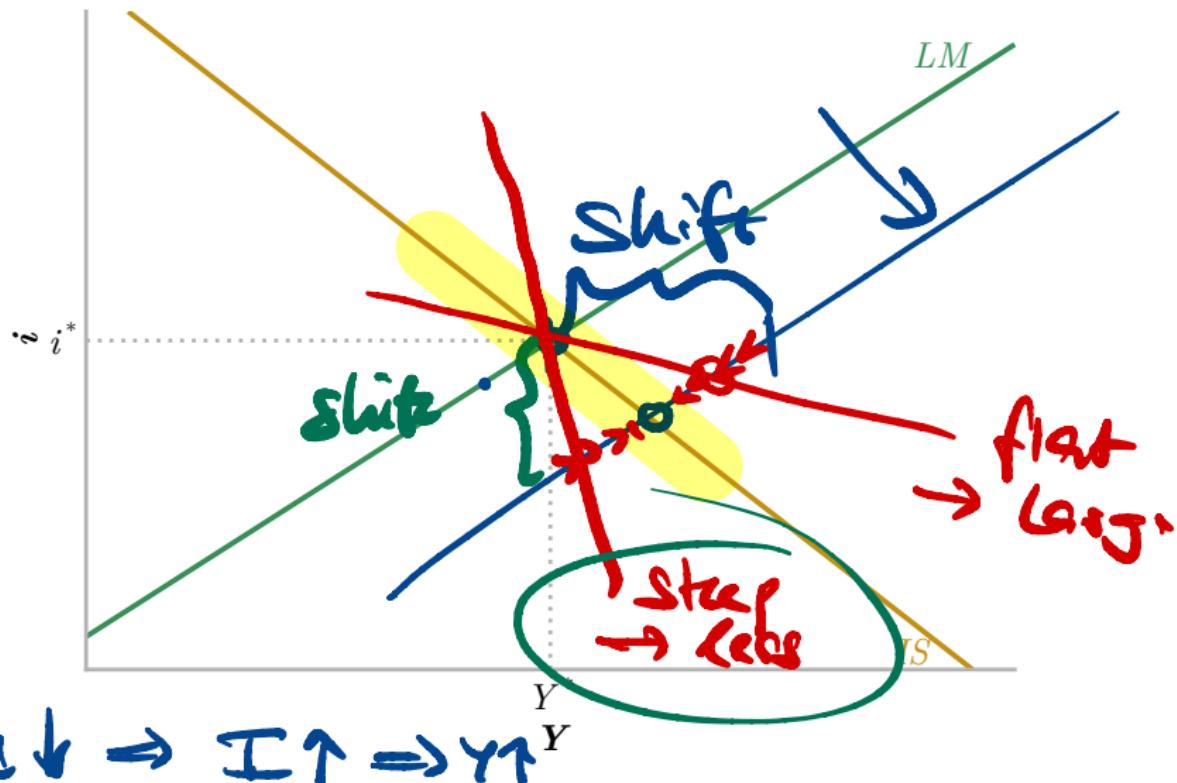
The government cannot raise taxes without changing another policy.

The revenue has to go somewhere.

- ▶ Either  $G \uparrow$  or public debt  $\downarrow$ .

A limitation of the IS/LM model.

# Monetary Expansion



IS:  $Y = C(Y - T) + I(Y, i) + G$ . LM:  $M/P = YL(i)$ . The shock:  $M \uparrow$

# Monetary Transmission

The link between monetary and real sector is the interest rate.

$$M \uparrow \implies i \downarrow \implies I \uparrow$$

What happens when investment is very interest inelastic?

- ▶  $I = \bar{I} + b_1 Y - b_2 i$
- ▶  $b_2$  is small

IS:  $y(1 - b_1 - c_1) = \bar{z} - b_2 i$

LM:  $M/p = y \circ L(z)$

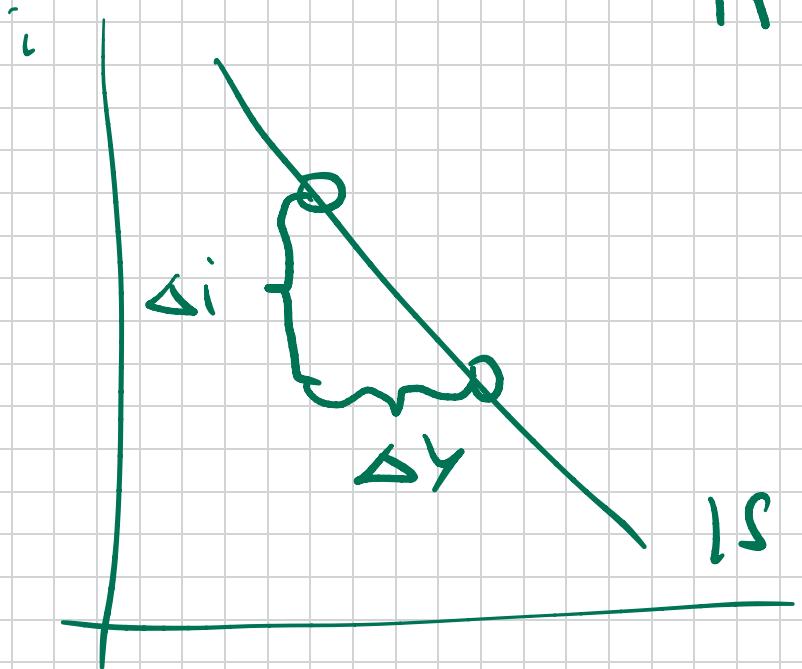
Shift unchanged

Slope of IS:

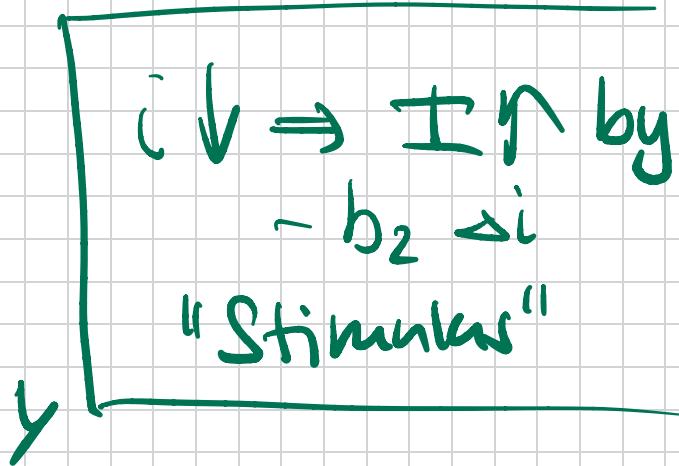
$$\frac{di}{dy} = -\frac{1 - b_1 - c_1}{b_2}$$

Low  $b_2$   
IS steep

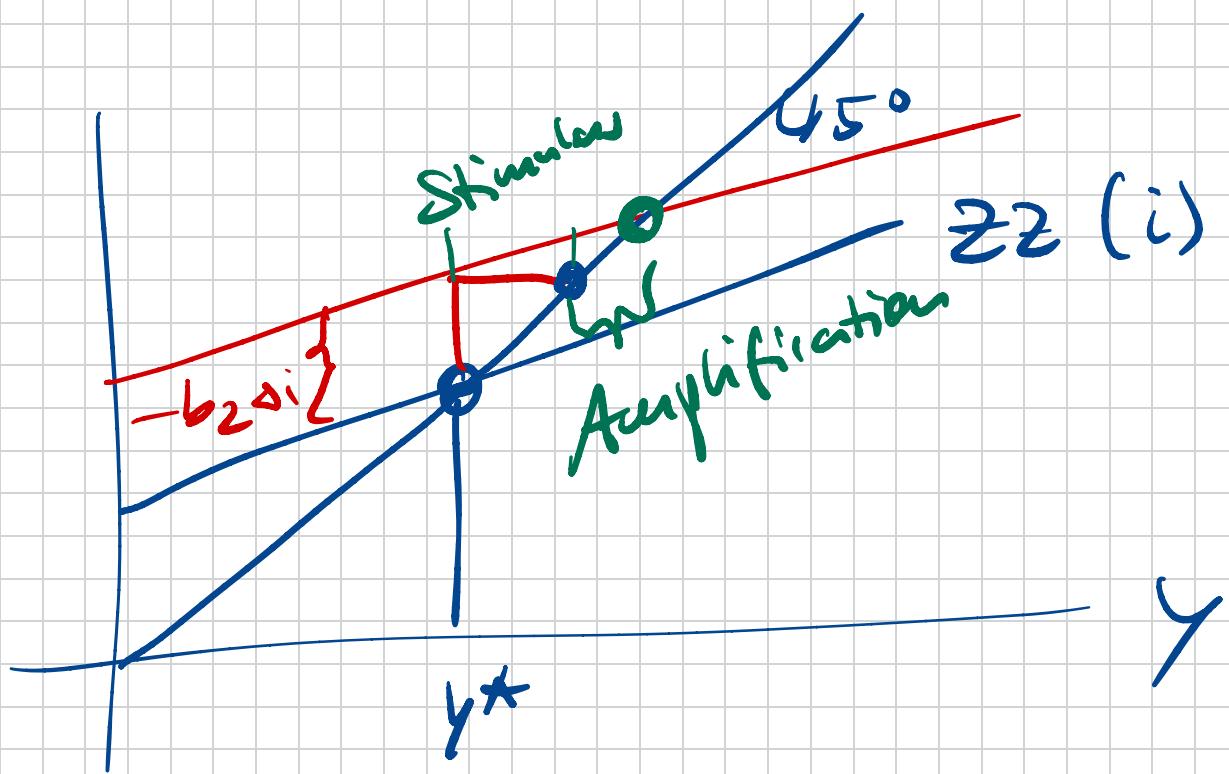
$$i = \frac{\bar{z} - (1 - b_1 - c_1) y}{b_2}$$



If  $b_2$  large, then  
 $\Delta y$  is large



$b_2$  large  $\Rightarrow$  IS flat



$i \downarrow$

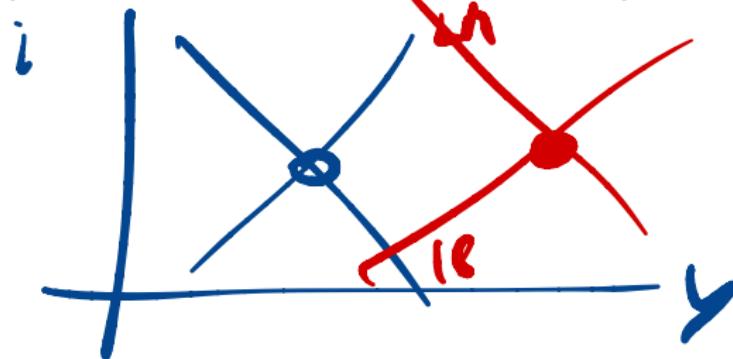
$y \uparrow \rightarrow C \uparrow, I \uparrow$

## Policy Mix

The government can, in principle, move  $Y$  and  $i$  independently.

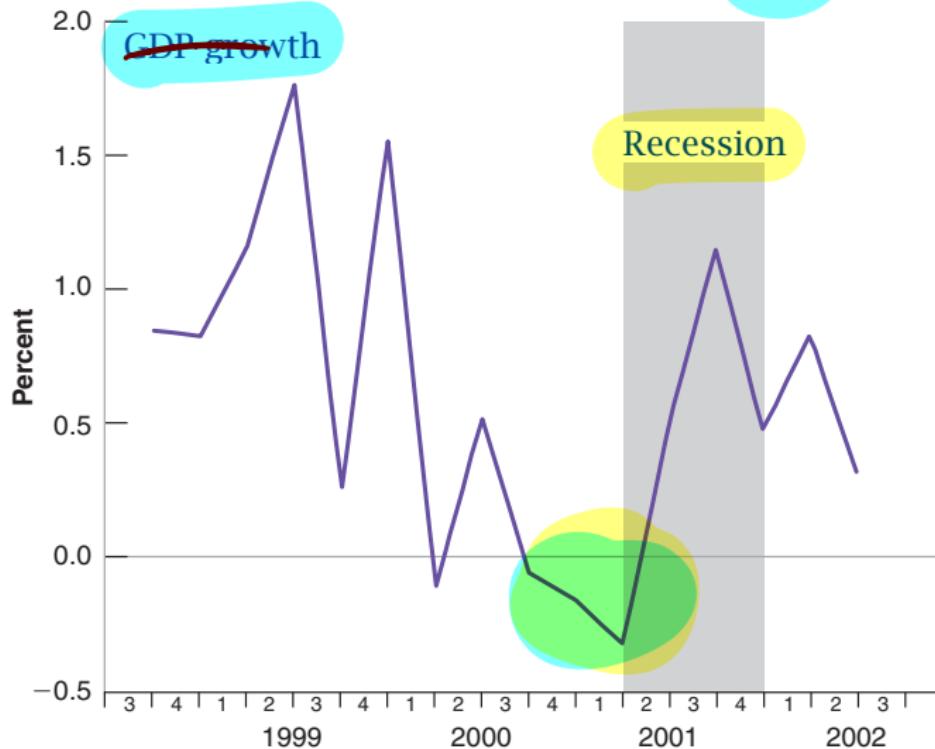
- ▶ Monetary expansion:  $Y \uparrow, i \downarrow$
- ▶ Fiscal expansion:  $Y \uparrow, i \uparrow$
- ▶ Combination:  $Y \uparrow, i$  unchanged

In a typical recession, monetary and fiscal policies expand.



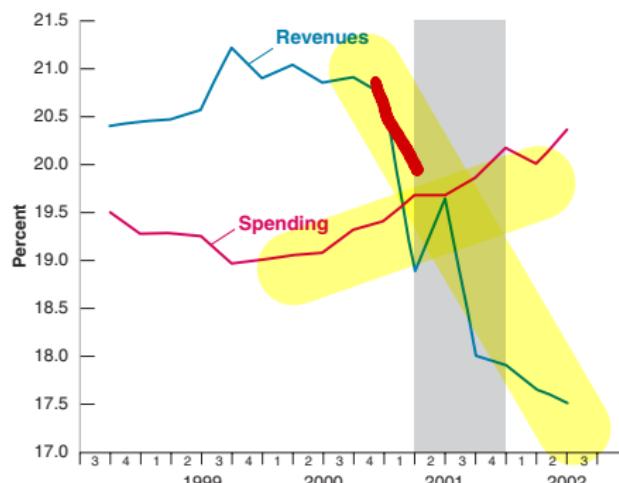
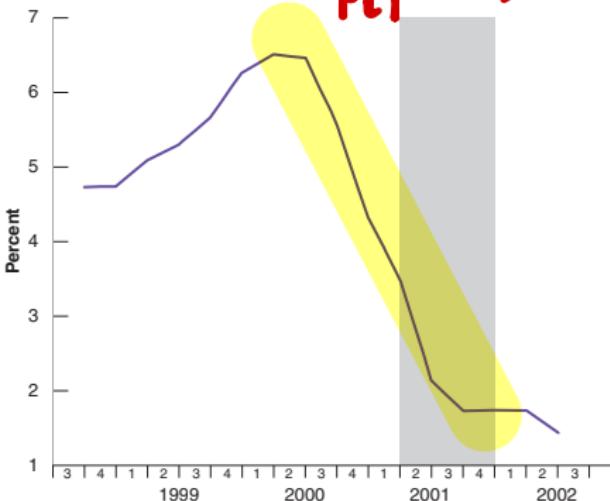
## Example: 2001 Recession

The shock: bursting of the tech bubble  $\Rightarrow I \downarrow$



## Policy Responses

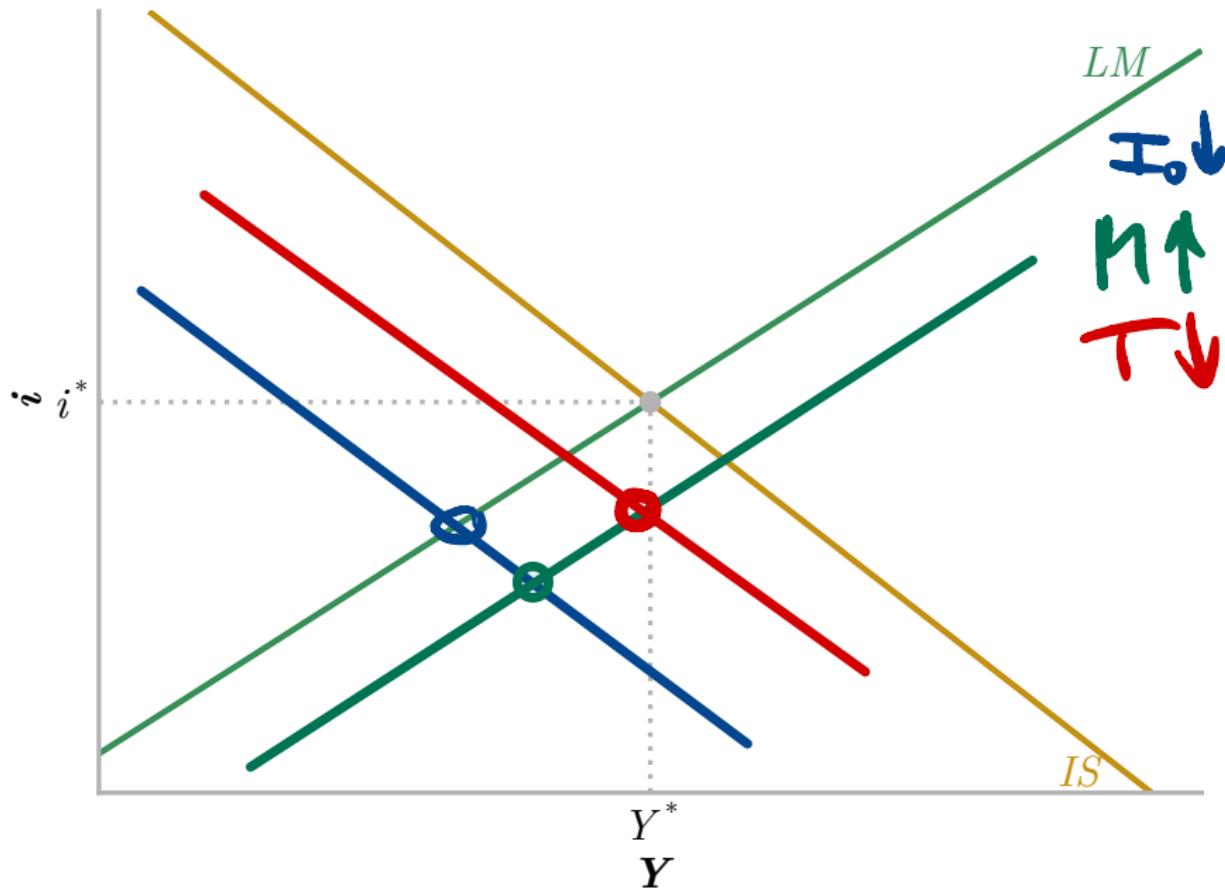
$\mu \uparrow \Rightarrow i \downarrow$



Note that spending moves very slowly.

Revenues drop rapidly (automatic stabilizer).

## Analysis of the 2001 Recession



## How Effective are Tax Cuts?

# How Effective are Tax Cuts?

Does cutting taxes have a big impact on demand?

How does the answer depend on the MPC?

- ▶ MPC = marginal propensity to consume

The answer depends on

- ▶ how big is the stimulus (change in demand)?
- ▶ how big is amplification?

## Stimulus from tax cuts

IS:  $Y(1 - b_1 - c_1) = \bar{Z} + -b_2 i$

with  $\bar{Z} = C_0 + I_0 + G - c_1 T$

Stimulus =  $c_1 \times \Delta T$

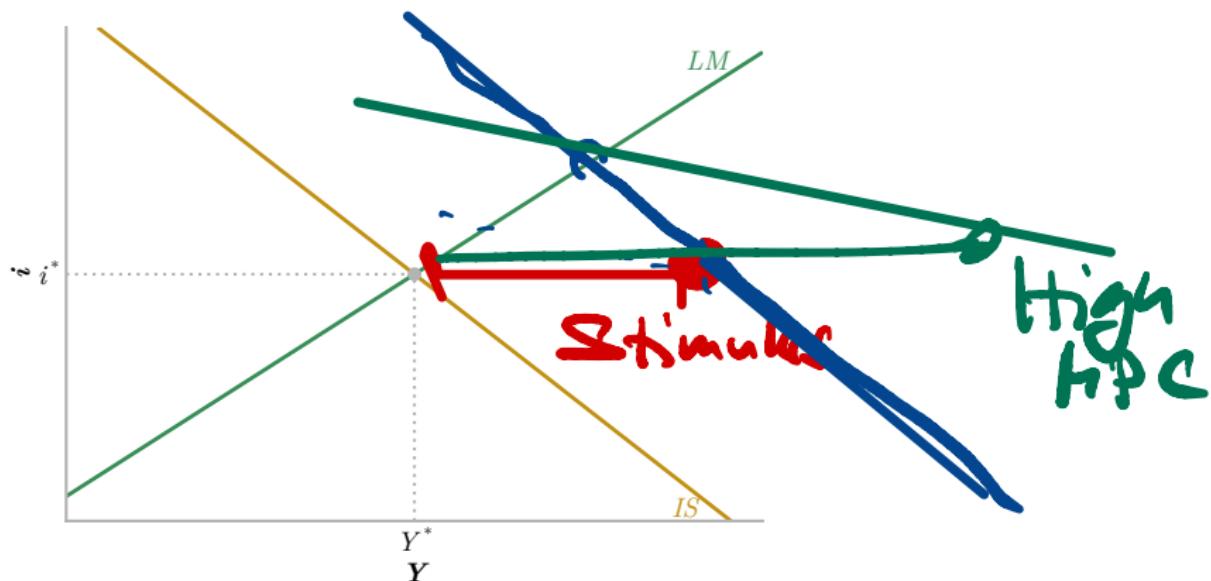
- ▶ high  $MPC \Rightarrow$  large stimulus (intuitive)

How much does IS shift right?

- ▶  $\Delta Y \times (1 - b_1 - c_1) = -c_1 \times \Delta T$  (holding  $i$  fixed)
- ▶ Right shift:  $\Delta Y = -\frac{c_1}{1-b_1-c_1} \Delta T$
- ▶ High  $MPC \Rightarrow$  large right shift.

# Amplification

For a given shift of  $IS$ , how much does equilibrium  $Y$  rise?  
The answer depends on the slope of  $IS$  (and  $LM$ )



## Slope of IS

Solve for the interest rate:

$$i = \frac{\bar{Z} - c_1 T - (1 - b_1 - c_1) Y}{b_2} \quad (1)$$

Slope of IS:  $-(1 - b_1 - c_1)/b_2$

High MPC  $c_1$  implies

- ▶ flat IS
- ▶ small change in  $Y$  for given shift in  $IS$

Intuition?

## How big is the change in $Y$ ?

High MPC means

- ▶ big right shift of IS
- ▶ lots of crowding out (movement along IS)

Is the answer ambiguous?

- ▶ the question being: does a high MPC make tax cuts more or less effective?

## Second attempt

Let's look at the vertical shift of *IS*:

$$i = \frac{\bar{Z} - (1 - b_1 - c_1) Y}{b_2} \quad (2)$$

Holding  $Y$  constant, the vertical shift is:

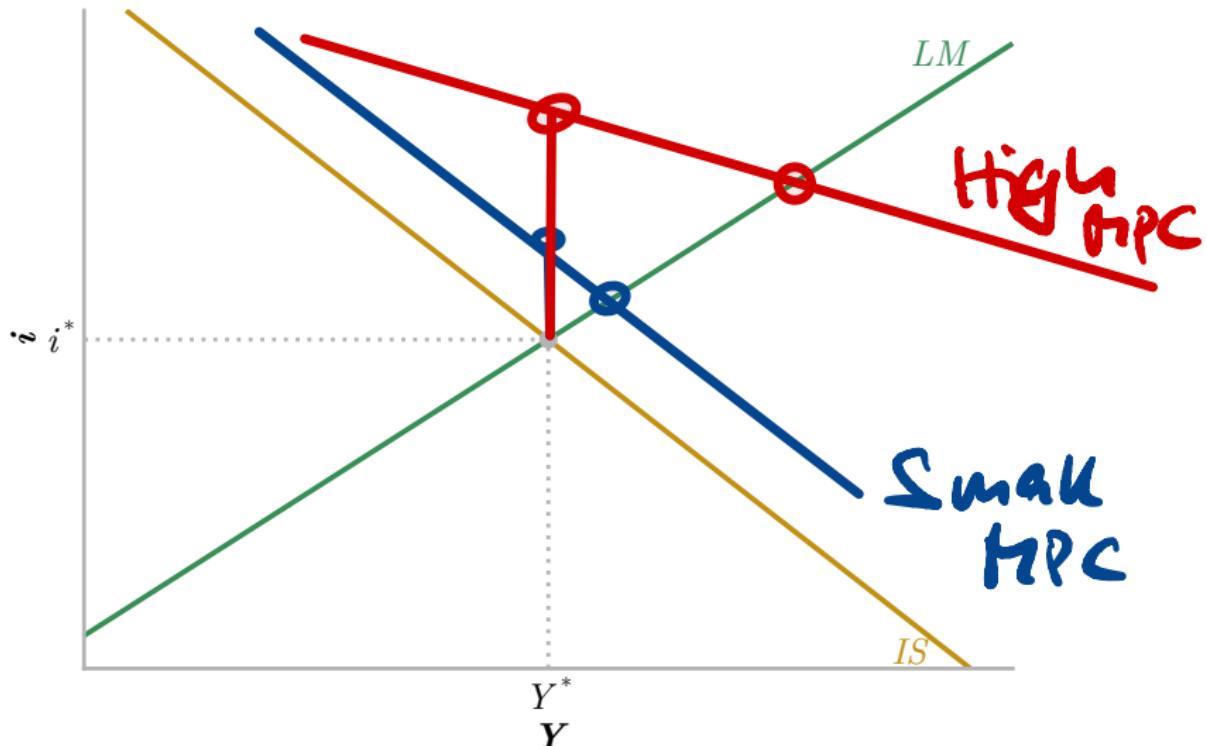
$$\Delta i = -\frac{c_1}{b_2} \times \Delta T \quad (3)$$

High MPC implies:

- ▶ large vertical shift
- ▶ flat IS

Now what is the total effect on  $Y$ ?

## How effective are tax cuts?



## How Large is the MPC?

The effectiveness of tax cuts depends critically on the MPC.

How big is the MPC in the data?

*Empirical estimates of the aggregate marginal propensity to consume (MPC) in the U.S. range from 0.05 to 0.9 depending on the event and sample of the study.*

– *Background: Marginal Propensities to Consume in the 2021 Economy —{} Penn Wharton Budget Model*

That's a pretty wide range!

Why so wide?

$$C = C_0 + C_1(Y - \bar{Y})$$

# How Large is the MPC?

## Key point

There is no one MPC.

Each person has their own MPC.

Each stimulus / shock has its own MPC.

A simple model of consumption / saving helps to understand this.

# A Simple Model

Assumptions:

- ▶ Households like smooth consumption
- ▶ They can borrow and lend freely

Budget constraint:

$$\begin{aligned} \text{present value of consumption} &= \text{present value of income} \\ &+ \text{initial wealth} \end{aligned}$$

Why?

- ▶ We derive this later for the government
- ▶ The same logic applies to any household who can borrow and save

If you want to see the details in a more general model, see the slides from previous years.

# Model of consumption

$$\sum_{t=1}^T u(c_t)$$

{}

Preferences

$$u'(c) > 0$$

$$u''(c) < 0$$

Budget constraint

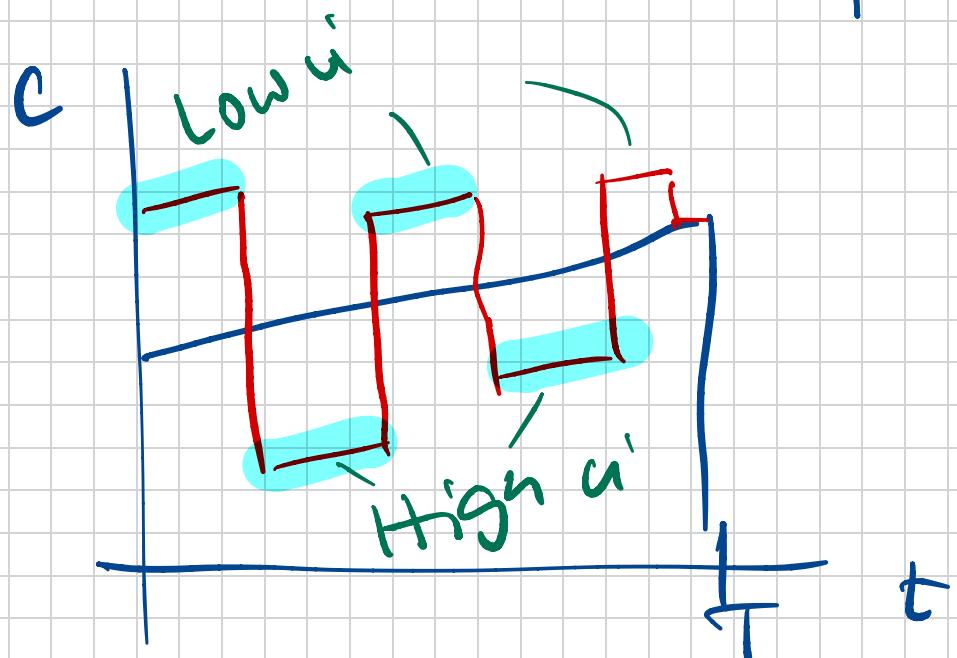
$$Y = \sum_{t=1}^T P_t c_t$$

Lifetime income

Borrow + lend

$$Y = \sum_{t=1}^T w_t l_t$$

Result: Agents want smoky consumption



$$\underline{\lambda} = \sum_t u(c_t) + \lambda \left[ Y - \sum_t p_t c_t \right]$$

{ Objective }  
[ Constraint ]

✓ Multiplies

Marginal value of  $\underline{Y}$

FOC:

$$\frac{\partial \underline{\lambda}}{\partial c_t} = u'(c_t) + \lambda (-p_t) = 0$$

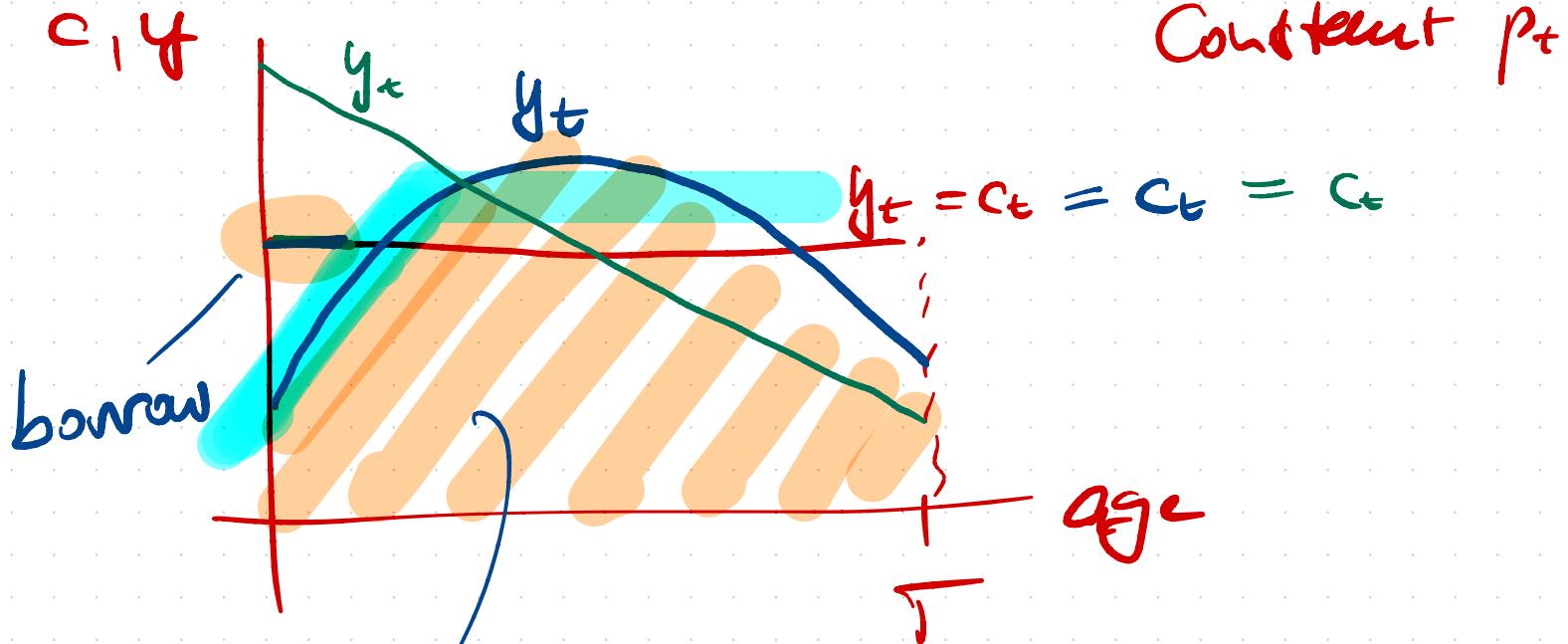
$$\lambda p_t = u'(C_{t+1}) \rightarrow \text{"Consumption Smoothing"}$$

Receive a unit of  $\gamma$

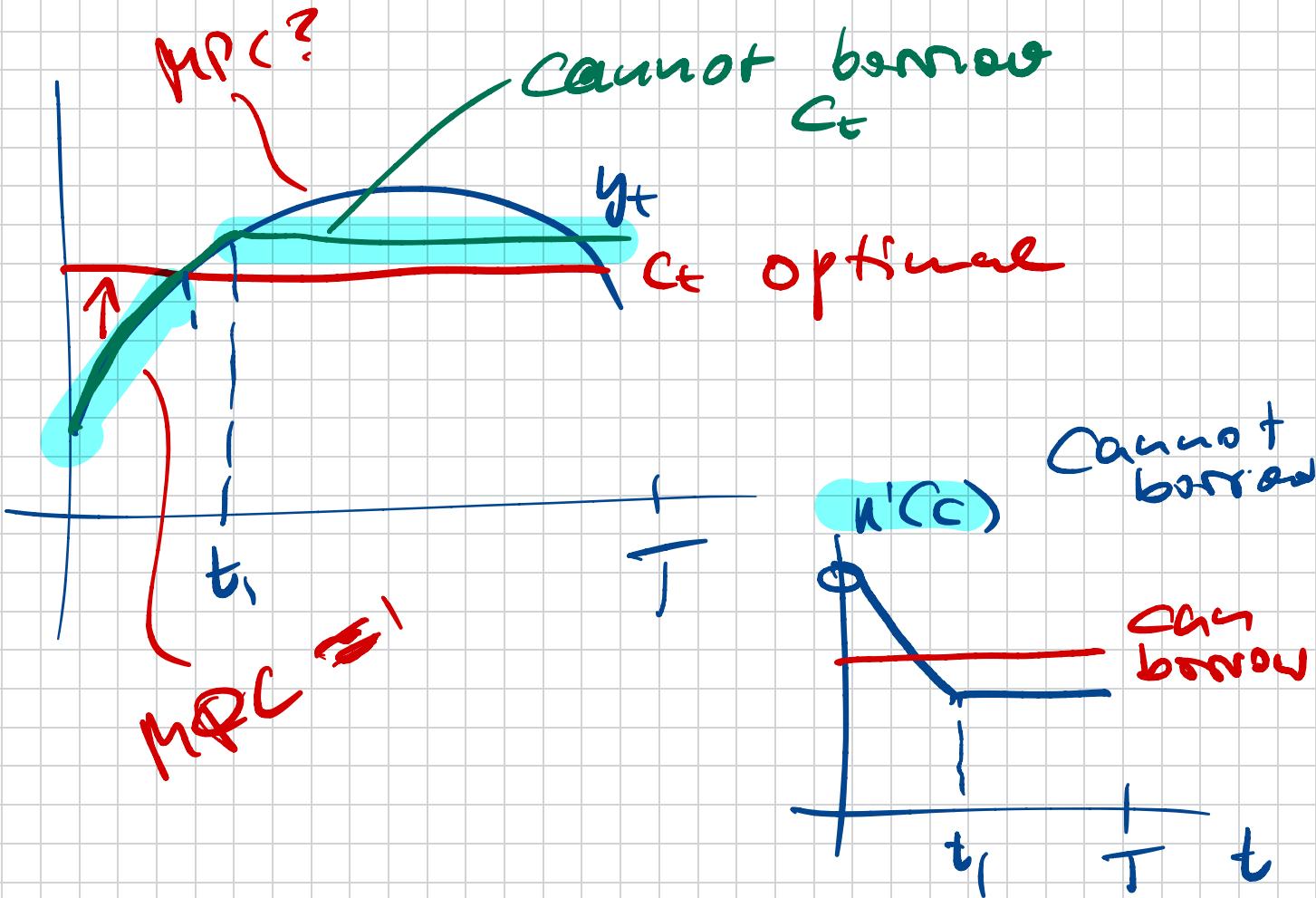
Buy  $\frac{1}{P_t} \gamma$  of  $C_t$

$$\mu u \rightarrow \frac{1}{P_t} u'(C_t)$$

$$\text{If } R_t = \bar{P}, \text{ then } u'(C_t) = \bar{u}'$$



$$Y = \sum_t y_t \quad u(c_t) = \lambda p$$



## A Simple Model

Households live for  $T$  periods.

Exogenous income stream  $y_t$

$$u(c_t) = \lambda \bar{p}$$
$$p_t = \bar{p}$$

Simplifying assumption: households want **constant** consumption

- ▶  $c_t = \bar{c}$
- ▶ more general: smooth consumption, but the implications are the same

Simplifying assumption: the real interest rate is zero

- ▶ present value is simply sum of expenditures
- ▶ non-zero interest rates change the math, but not the message

# Marginal Propensity to Consume

Lifetime (present value) budget constraint:

$$\bar{p} \sum_{t=1}^T c_t = T\bar{c} = \sum_{t=1}^T (y_t - Tax_t) + a_1 \quad (4)$$

PV of cons.      PV of income

Solve for consumption:

$$\bar{c} = \frac{1}{T} \left[ \sum_{t=1}^T (y_t - Tax_t) + a_1 \right] \quad (5)$$

MPC out of one year's income:  $\partial \bar{c} / \partial y_t = 1/T$

- age  $t = 20$ ; life-expectancy  $T = 85 - 20$ : MPC =  $1/65$
- age  $t = 50$ ; life-expectancy  $T = 85 - 50$ : MPC =  $1/35$

## Implications

The MPC out of **current** income should be **small** for most people.

- ▶ key, robust intuition ...

But **permanent** tax cuts are very different.

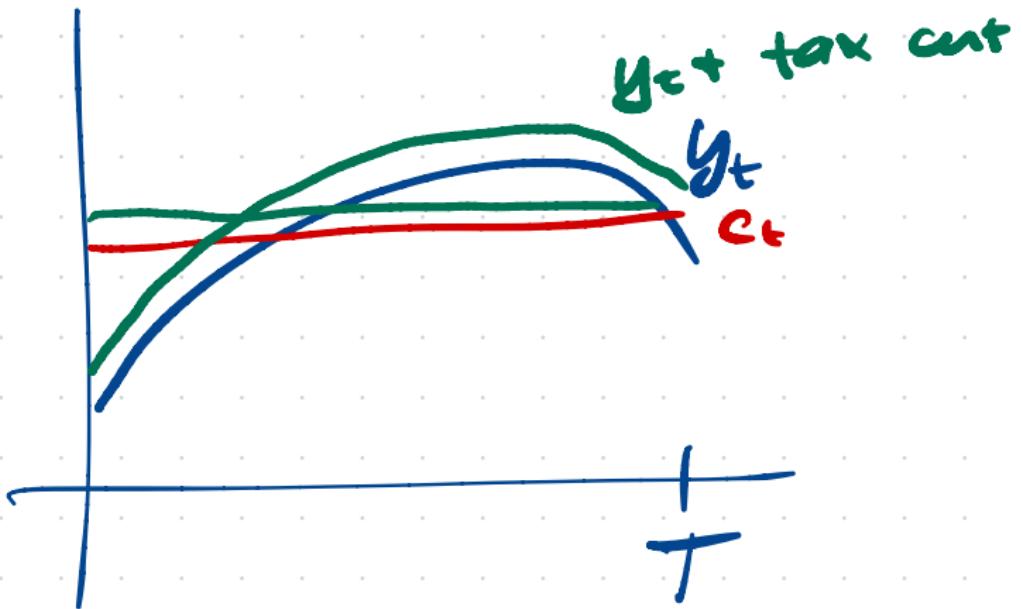
- ▶ MPC = ... **1**

Expectations of future income matter a lot.

- ▶ we come back to that point later.

So one-time tax cuts are hopeless for stimulating the economy?

- ▶ who has a high MPC?



## Implications

Tax cuts can be effective, but they need to target the right populations.

- ▶ tax cuts that benefit the rich are mostly saved
- ▶ tax cuts that benefit the poor are mostly consumed

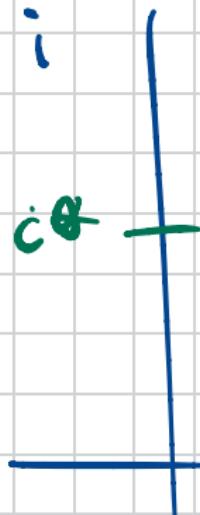
## Example

$$I = I_0 + b_1 Y - b_2 i$$

$b_2 \uparrow$

$i$

$c\alpha$



Shift unchanged

Shift

IS

IS'

Y

LS

crowding  
out

G↑

$b_2 i$

$b_1 Y$

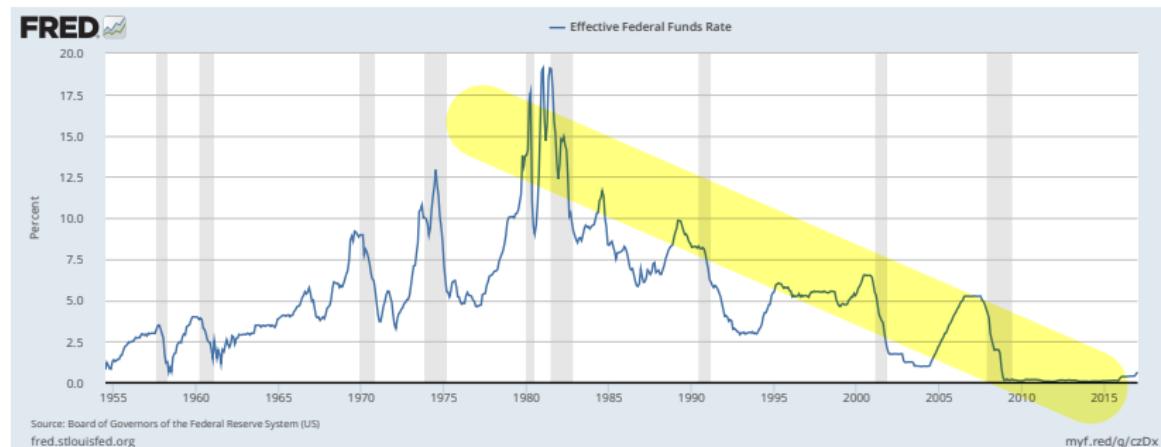
$I_0$

# Liquidity Traps

# Liquidity Traps

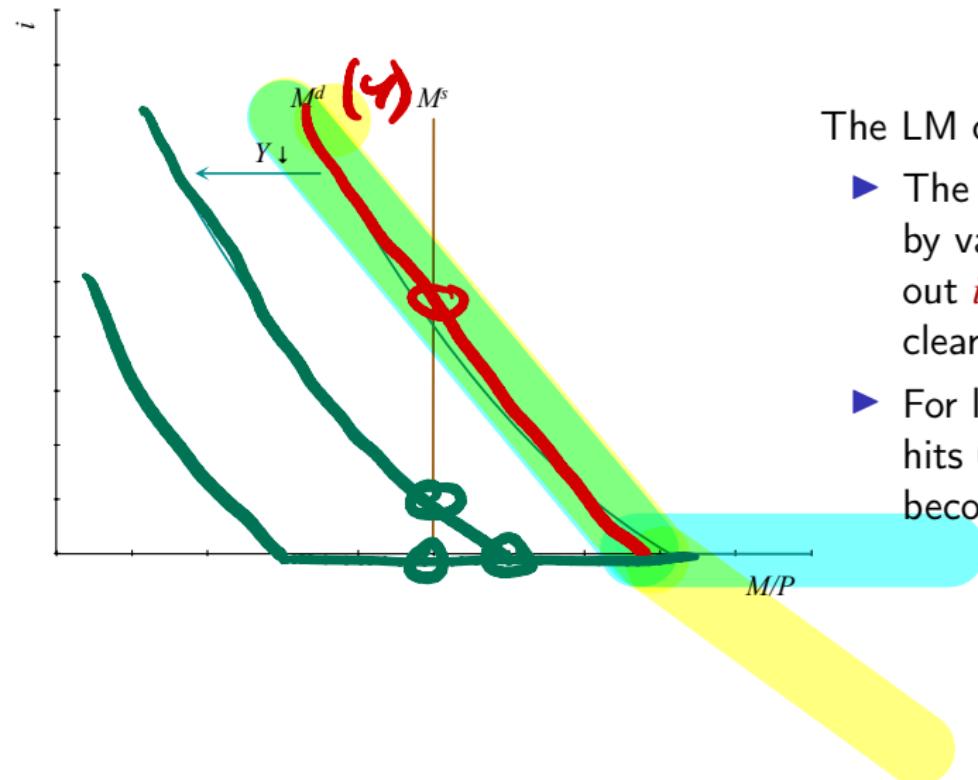
Real interest rates have been near zero for some time.

What does this imply for monetary policy?



Source: Fred

# Liquidity Trap

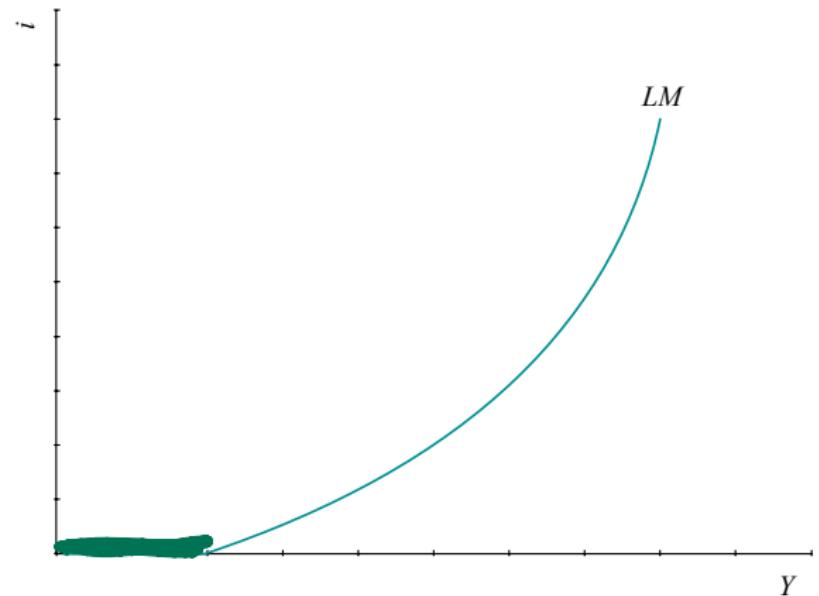


The LM curve turns flat

- ▶ The LM curve is derived by varying  $Y$  and tracing out  $i, M/P$  points that clear the money market.
- ▶ For low  $Y$  the interest rate hits 0 and the LM curve becomes flat.

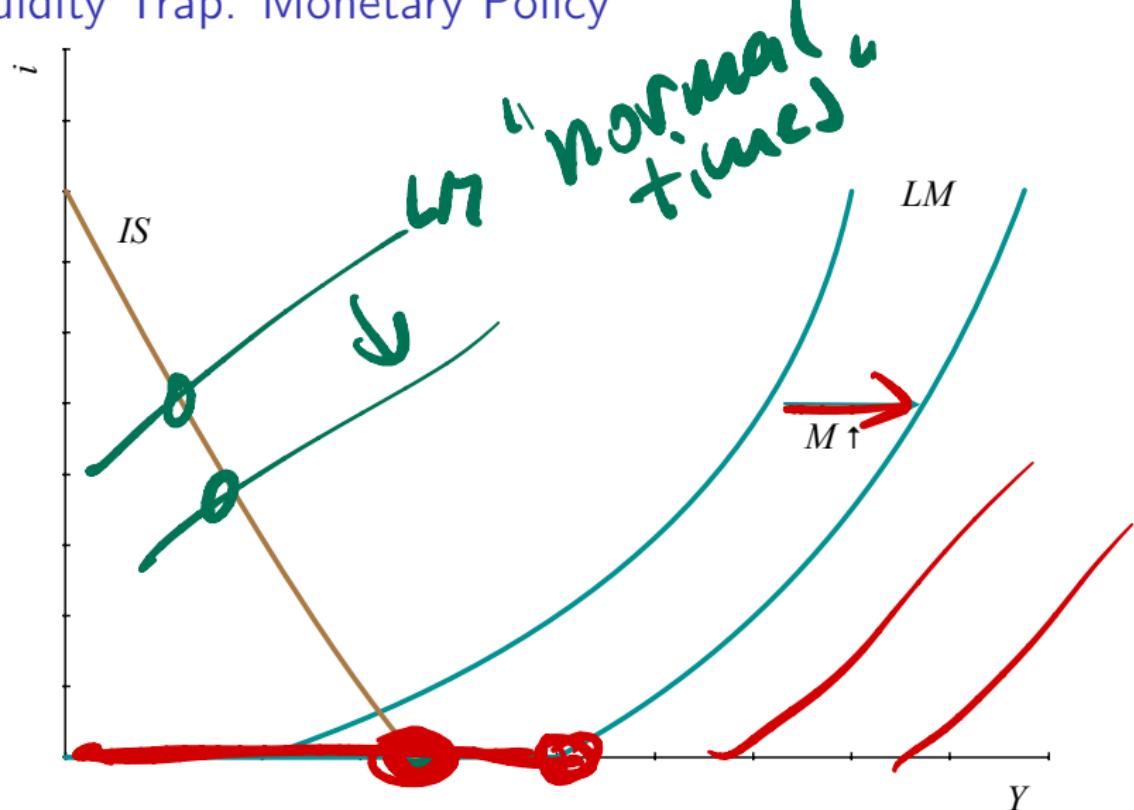
~~high bonds~~

# Liquidity Trap



The LM curve is flat at 0 interest rates.

## Liquidity Trap: Monetary Policy

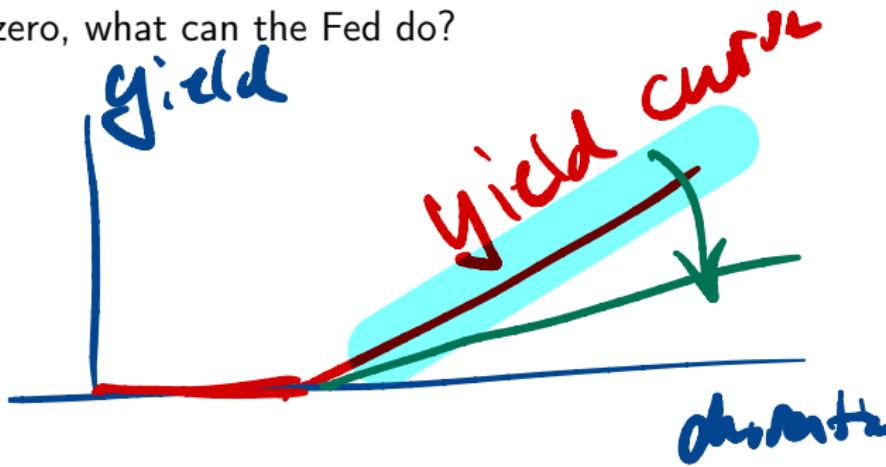


Monetary policy becomes ineffective

## Policy options in a liquidity trap

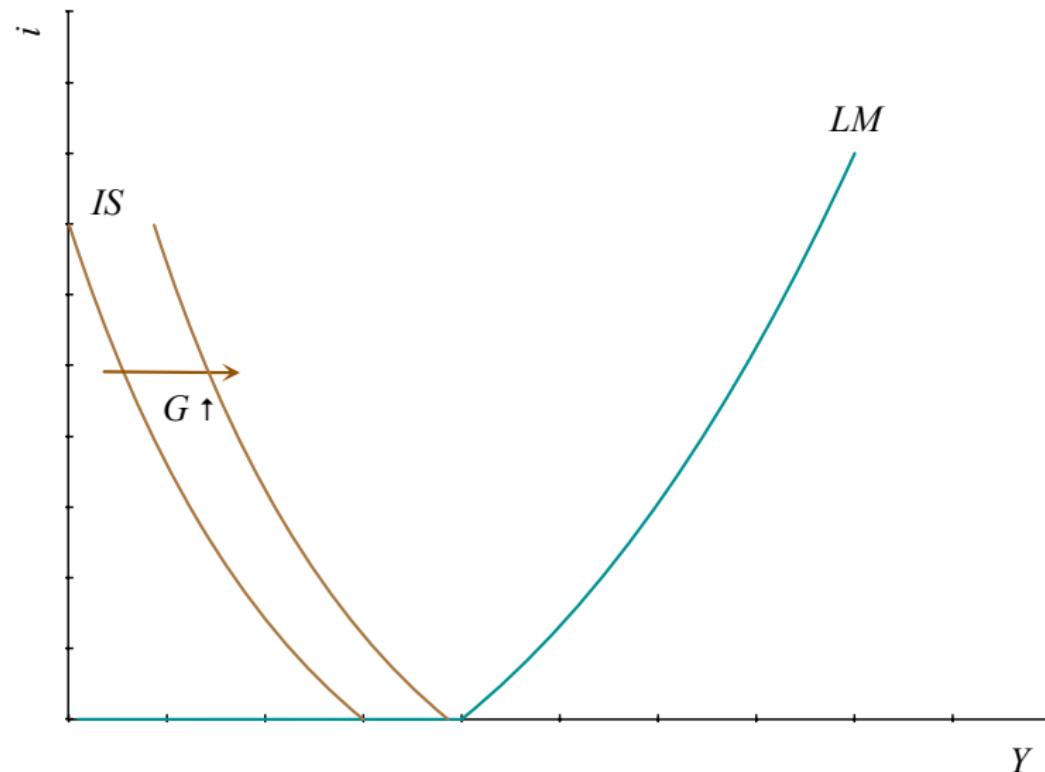
If the interest rate is zero, what can the Fed do?

① QE



② Forward guidance  
 $r = i - \pi c$

## Liquidity Trap: Fiscal Policy



Fiscal policy becomes highly effective

# The Role of Expectations

# The Role of Expectations

Consumption and investment decisions are forward looking.

Future output increases today's spending.

Implications for policy:

1. Expectations become a policy tool.
2. Persistent policies are stronger than temporary ones.

# Expectations: Monetary Policy

A monetary expansion now has 2 effects:

1. direct:  $i \downarrow \implies LM$  shifts right
2. indirect: expectations change

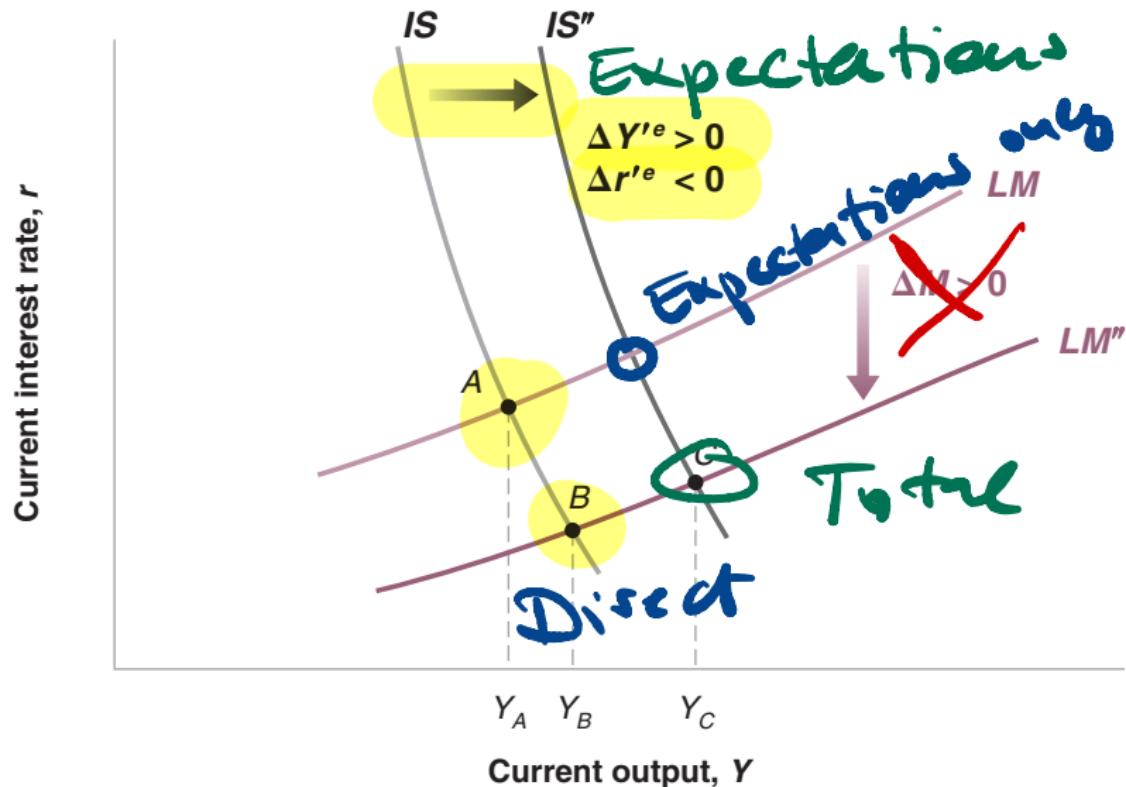
Transitory monetary expansion:

- ▶ no change in future  $Y', i'$  (primes denote future)
- ▶ small policy effect

Persistent monetary expansion:

- ▶ expect LM to stay shifted
- ▶  $Y' \uparrow$  and  $i' \downarrow$
- ▶ IS shifts right as well

## Expectations: Monetary Policy



Transitory  $M \uparrow$ :  $A \rightarrow B$ . Persistent  $M \uparrow$ :  $A \rightarrow C$

# Expectations: Monetary Policy

## Key point

Monetary policy is more powerful, if it can change expectations.

## Example

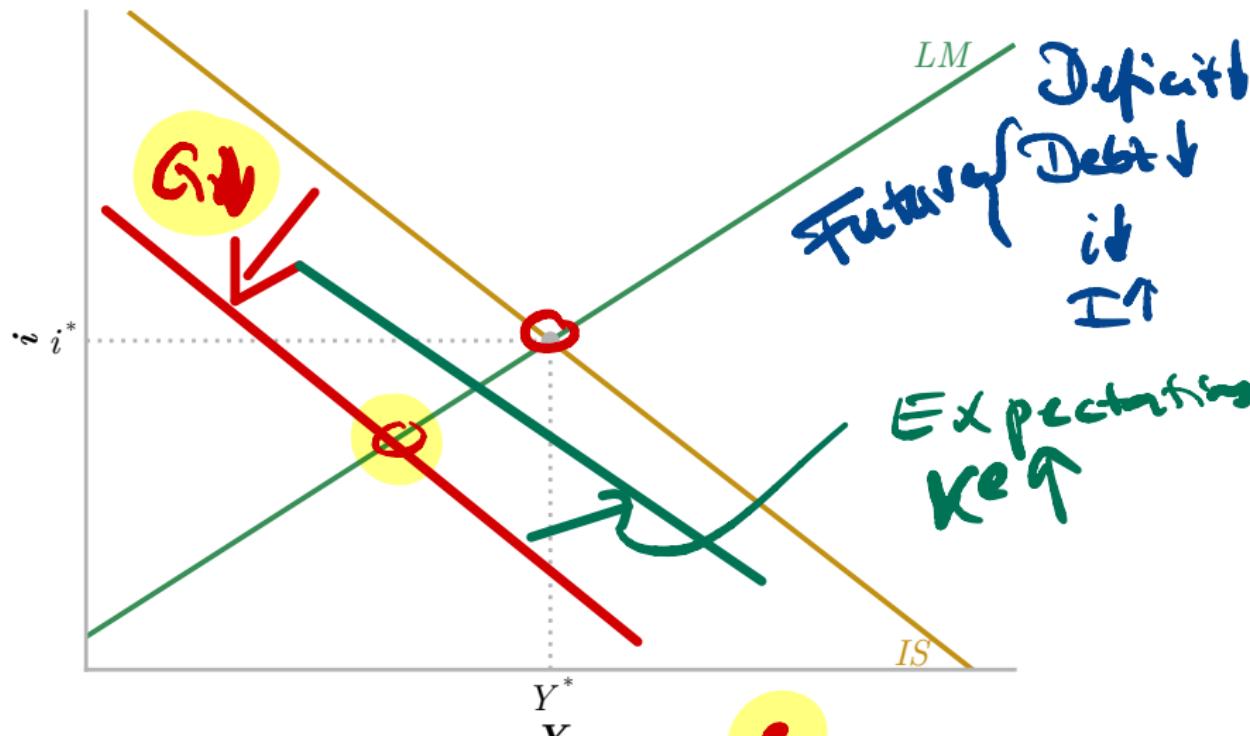
### Quantitative Easing

The Fed buys large amounts of long-term bonds.

Signals that interest rates will remain low for a long time.

## Expectations: Fiscal Policy

Can a cut in government spending stimulate aggregate demand?



$G \downarrow \Rightarrow i \uparrow \Rightarrow I \downarrow \Rightarrow k \downarrow \Rightarrow Y^* \downarrow$

## A Few Major Caveats

The IS-LM model makes the government look too powerful.

- ▶ By raising  $G$  it can achieve any level of  $Y$ .
- ▶ When is this a reasonable shortcut?

It looks like saving lowers output.

- ▶ What is missing?

# Why Do We Still Have Recessions?

In the model, the government can stabilize output too easily.

Real world complications:

1. Big and variable lags until policies become effective
2. Lags in diagnosis and implementation of policies
3. Expansionary fiscal policies create debt
4. Expansionary monetary policies create inflation

## An important point to remember

The IS-LM model makes strong assumptions: fixed prices, elastic supply, government can borrow without cost.

When applying the model, you need to consider how these assumptions modify the results.

(Or build a more comprehensive model)

# Reading

Blanchard (2018), ch. 5 and 9.2; ch. 17 on expectations.

## References I

Blanchard, O. (2018): *Macroeconomics*, Boston: Pearson, 8th ed.