# Growth Through Product Creation

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#### Issues

We study models where **intentional innovation** drives productivity growth.

### Background:

- Historians often view innovation as the result of research that is not profit driven.
- Economists treat innovation as producing goods that are sold in markets ("blueprints").
- ▶ There are historical examples of both types of innovation.
- ▶ How important are the 2 cases? An open question.

### How to model innovation

- Current models are somewhat reduced form.
- ► The issue how existing knowledge feeds into future innovation is treated as a **knowledge spillover**.
- Knowledge is treated as a scalar like capital.
- ► In fact, the only difference between blueprints and machines is non-rivalry:
  - blueprints can be used simultaneously in the production of several goods.

### How to model innovation

There are N consumption goods (or intermediate inputs).

The goods are imperfect substitutes in preferences (or final output production).

Therefore downward sloping demand curves

### Approach 1: Quality ladders

- Each good can be made by many firms.
- Firms can invest to improve quality (equivalently: lower the cost) of 1 good.

### Approach 2: Increasing variety

- **Each** firm can invest to create a new variety  $(N \rightarrow N+1)$
- Then it becomes the monopolist for that variety

2. A Model of Increasing Varieties

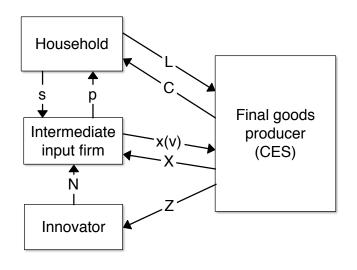
### Setup

### Agents:

- 1. A representative **household** supplies labor to firms
- 2. Final goods firms use labor and intermediate inputs
- 3. Intermediate inputs are produced from final goods
- Innovators
   create new intermediates from final goods receive permanent monopolies

Note: Now that models get more complicated, it really pays off to be pedantic about details.

### Model structure



# The Story Line

#### Innovators

- buy goods from the final goods firm (Z).
- ▶ invent a new variety *j*
- receive a permanent patent for good j

### Intermediate goods producers

- buy the patent from the innovator
- forever make  $x_i$  using the final good (X)
- sell it as monopolist to the final goods firm
- profits go to households

# Demographics and Preferences

### Demographics:

► A representative household.

Preferences:

$$\int_0^\infty e^{-\rho t} \, \frac{C_t^{1-\theta} - 1}{1 - \theta} dt \tag{1}$$

**C**: the final good

# Technology: Final Goods

Resource constraint:

$$C_t + X_t + Z_t = Y_t$$

Final goods Y are used for

- Z: R&D investment.
- $\triangleright$  X: Inputs into the production of intermediates x.
- **C**: consumption

## Technology: Final Goods

Production of **final goods** from intermediates and labor:

$$Y_t = \underbrace{(1-\beta)^{-1}}_{\text{normalization}} \mathcal{Q}^{1-\beta} L^{\beta} \tag{2}$$

where

$$\mathscr{Q} \equiv \left[ \int_0^N x(v)^{1-\beta} \, dv \right]^{\frac{1}{1-\beta}} \tag{3}$$

is a CES aggregator of intermediate inputs x.

Simplify:

$$Y_{t} = (1 - \beta)^{-1} \left[ \int_{0}^{N_{t}} x(v, t)^{1 - \beta} dv \right] L^{\beta}$$
 (4)

## Technology: Final Goods

This is the key trick of the model:

- ▶ the CES aggregator ② implies a constant price elasticity of demand for x
- $\triangleright$  assume that the marginal cost of x is constant
- ▶ if the suppliers of *x* are monopolists, their prices are a fixed markup over marginal costs

Then the price of x becomes a known function of parameters.

## Technology: Intermediate Inputs

Each unit of x requires  $\psi$  units of Y.

 $\triangleright$  This is the constant marginal cost of x assumption.

The total amount of goods used to make intermediates is

$$X = \psi \int_0^{N_t} x(v, t) dv \tag{5}$$

Intermediate inputs fully depreciate in use.

## Technology: Innovation

Investing the final good yields a flow of new patents:

$$\dot{N} = \eta Z_t \tag{6}$$

Think of this as the aggregate (deterministic) outcome of the (stochastic) innovation efforts of many firms.

# Market arrangements

- Final goods and labor markets are competitive.
- Intermediates are sold by monopolists (the innovators).
  - Monopolies are permanent.
  - What the monopolists do with their profits is not clear.
- Free entry into innovation
  - ensures zero present value of profits
- ▶ The household owns the innovating firms.
- Asset markets are complicated
  - there is often no need to spell out the details

#### Notes

### Production is cyclical:

- today's Y is used to make X which makes Y
- ▶ the alternative: durable *X* (more complicated)
- ightharpoonup implication: the efficient allocation maximizes Y-X=C+Z

The only long-lived object is a patent

this keeps the model simple

Assuming that intermediates are made from final goods fixes marginal costs (and prices)

3. Solving Each Agent's Problem

# Final goods producers

- Maximize period profits by choosing L and x(v,t).
- ► Take prices p(v,t) as given.
- ► Normalize the price *Y* to 1.
- Profits

$$Y_{t} - w_{t}L_{t} - \int_{0}^{N_{t}} p^{x}(v, t) \ x(v, t) dv$$
 (7)

where

$$Y_t = (1 - \beta)^{-1} \left[ \int_0^{N_t} x(v, t)^{1 - \beta} dv \right] L^{\beta}$$
 (8)

# Final goods producers

#### FOCs:

- $\triangleright \partial Y/\partial L = \beta Y/L = w$

Demand function:

$$x(v,t) = L p^{x}(v,t)^{-1/\beta}$$
 (9)

Note the constant price elasticity  $1/\beta$ .

**Solution** to the firm's problem:  $L_t, x(v,t)$  that satisfy the "2" first-order conditions.

## Intermediate input producers

Problem after inventing a variety.

x is produced at constant marginal cost  $\psi$ .

Maximize present value of profits

$$V(v,t) = \int_{t}^{\infty} e^{-rs} \pi(v,s) ds$$
 (10)

Instantaneous profits are

$$\pi(v,t) = (p^{x}(v,t) - \psi) \ x(v,t) \tag{11}$$

where  $x(v,t) = Lp^{x}(v,t)^{-1/\beta}$ 

This is a sequence of static problems

# Intermediate input producers

First order condition (standard monopoly pricing formula):

$$p^{x} = \psi/(1-\beta) \tag{12}$$

Profits are

$$\pi(v,t) = \psi \frac{\beta}{1-\beta} x(v,t) \tag{13}$$

▶ Solution: A constant  $p^x$ .

#### Innovators

Technology:

$$\dot{N} = \eta Z_t \tag{14}$$

Spend 1 unit of the good for one unit of time at total cost 1. Obtain  $\eta$  new patents, each valued (initially) at V(v,t). Innovate as long as

$$\eta V(v,t) \ge 1 \tag{15}$$

In equilibrium, free entry makes (15) hold with equality.

### Household

- The household holds shares of all intermediate input firms.
- Each firm produces a stream of profits.
- New firms issue new shares.
- ▶ But: the details don't matter to the household.
- There simply is an asset with rate of return r.
- Euler equation is standard:

$$g(C) = \frac{r - \rho}{\theta} \tag{16}$$

► Invoke Walras' law - so you never have to write down the budget constraint!

# 4. Equilibrium

### Objects:

- ▶ allocation:  $C_t, X_t, Z_t, x(v,t), V(v,t), N_t$
- ightharpoonup prices:  $p^x(v,t), r(t), w(t)$ .

#### Conditions:

- "Everybody maximizes." (see above)
- Markets clear.
  - 1. Goods: resource constraint.
  - Shares: omitted b/c I did not write out the household budget constraint.
  - 3. Intermediates: implicit in notation.
- Innovation effort satisfies a free entry condition: present value of profits equals 0.

# Symmetric Equilibrium

We assume (and then show) that all varieties v share the same x, V and  $p^x$ .

#### Intuition:

- $ightharpoonup p^x$ : monopoly pricing with a constant elasticity
- $\triangleright$  x: varieties enter final goods production symmetrically
- V: the age of a variety does not matter (no stock of x to build; permanent patents)

# Simplifications

Normalize marginal cost  $\psi = 1 - \beta$ 

- ightharpoonup so that  $p^x = 1$ .
- ▶ Why can I do that?

Focus on balanced growth paths.

# 5. Equilibrium: Characterization

### There is an algorithm ...

- The growth rate follows from the Euler equation:  $g(C) = (r \rho)/\theta$ .
- We get r from free entry by innovators: present value of profits = cost of creating a variety.

### Equilibrium: Characterization

Free entry will determine the interest rate Innovators enter until marginal cost equals value of patents created:

$$\eta V(v,t) = 1 \tag{17}$$

Then V is constant over time.

▶ This assumes that innovation takes place.

With balanced growth and constant profits (to be shown):

$$V = \int_0^\infty e^{-rt} \pi dt = \pi/r \tag{18}$$

### **Profits**

With a fixed markup, profits are a multiple of revenues. We derived (cf (13)):

$$\pi(t) = \psi \frac{\beta}{1-\beta} x(t)$$

$$= \beta x(t)$$
(19)

Demand for intermediates (cf (9)):

$$x(t) = L p^{x}(t)^{-1/\beta}$$
$$= L$$

Profits:  $\pi = \beta L$ .

# Free Entry

Free entry:

$$\eta V = \eta \pi / r = \eta \beta L / r = 1 \tag{21}$$

This is the closed form solution for

$$r = \eta \beta L \tag{22}$$

Balanced growth rate then follows from the Euler equation.

$$g(C) = \frac{\eta \beta L - \rho}{\theta} \tag{23}$$

# Equilibrium: Characterization

Production function for final goods with x = L:

$$Y = \frac{1}{1 - \beta} N_t L \tag{24}$$

Wage (from firm's FOC):

$$w_t = \beta \frac{Y_t}{L_t} = \frac{\beta}{1 - \beta} N_t \tag{25}$$

Total expenditure on intermediates:

$$X_t = \psi N_t x_t = (1 - \beta) N_t L \tag{26}$$

# Summary of Equilibrium

Prices and quantities of intermediate inputs are constant.

- ▶ the model is rigged to deliver this
- ▶ for tractability

Growth comes from rising N

## No Transition Dynamics

The equilibrium looks like an AK model with production function

$$Y_t - X_t = \left[\frac{L}{1 - \beta} - (1 - \beta)\right] N_t$$

$$\dot{N}_t = \eta \ s_z \ (Y_t - X_t)$$

#### Intuition:

- ▶ Period profits  $\pi$  are constant at  $\beta L$ .
- At any moment we need  $\eta V = 1$ .
- V is the present value of (constant) profits.
- Constant V is only possible with constant r.
- Then at least consumption growth must be constant.

### Scale Effects

$$g(C) = \frac{\eta \beta L - \rho}{\theta}$$

Larger economies (L) grow faster.

Population growth implies exploding income growth (!)

#### Mechanical reason:

- Innovation technology is linear in goods.
- ▶ Larger economy  $\rightarrow$  higher  $Y \rightarrow$  higher  $Z \rightarrow$  faster growth.

We will return to this later.

# Reading

- Acemoglu (2009), ch. 13.
- ► Krusell (2014), ch. 9
- ► Romer (2011), ch. 3.1-3.4.
- ▶ Jones (2005)

### References I

Acemoglu, D. (2009): Introduction to modern economic growth, MIT Press.

Jones, C. I. (2005): "Growth and ideas," *Handbook of economic growth*, 1, 1063–1111.

Krusell, P. (2014): "Real Macroeconomic Theory," Unpublished.

Romer, D. (2011): Advanced macroeconomics, McGraw-Hill/Irwin.