# Economics 201.2A Intermediate Microeconomics Fall 2011 August 26, 2011 version

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Office Hours: M-Th: 1:00-2:00 p.m..

Course Description: Econ 201 deals with contemporary microeconomic theory. Building upon concepts developed in the principles level course, Econ 201 formalizes the theory using mathematical as well as graphical analysis. The course is designed for students who wish access to material covered in higher level micro or business school courses; Econ 201 is typically taken by students who intend to take a variety of upper level economics courses such as international trade theory, labor economics, etc. Students who pursue a business curriculum will find that microeconomics provides the theory for many approaches to decision-making in the business environment.

The course opens with a review of the market mechanism familiar from the principles course in micro. Next, a model of consumer behavior is generated to provide the basis for the demand curve of the market mechanism. This consumer model, which is based upon the utility maximization principle, is presented graphically using indifference curve analysis. Two-person exchange is established using the Edgeworth Box and the consumer model.

The behavior of firms is examined next. The short-run production function and resultant cost function of the firm is examined in detail. The four industry models of perfect competition, monopolistic competition, oligopoly, and monopoly are examined. In all cases the behavior of the firm is postulated given the assumption of a profit maximization motive. The long-run behavior of perfectly competitive firms is examined in order to construct the market supply curve of the market mechanism. Alternative motives to short-run profit maximization are explored. Oligopoly models of strategy provide a departure from graphical analysis; students will explore game theory and other techniques for modeling strategies resulting from mutual interdependence of firms.

General equilibrium analysis allows the student to observe the interdependence of the different markets examined in isolation during the semester. Finally, resource markets are examined with special emphasis upon labor markets.

<u>Course Objective</u>: The goal of Econ 201 is to develop a framework of analysis for understanding the behavior and outcomes resulting from activity in individual markets. Students will manipulate graphical and mathematical models that allow a more precise analysis than was possible at the principles level. The course will provide the student with analytical tools necessary for higher level courses that employ microeconomic theory.

Method of Instruction: Econ 201 is taught through a combination of lecture, discussion, homework (including Aplia) and examinations. Student participation comprises an integral part of the class pedagogy. Students should expect to routinely solve problems and explore graphical models at the blackboard. Homework assignments will involve periodic student presentations of current events relevant to the course. We will use "iclicker" personal response devices—the iclicker will be used to record attendance, monitor class participation, and enhance engagement during the class.

<u>Honor Code</u>: Students should re-read the honor code since the honor code is strictly enforced in this course.

Texts/Other Materials to be Purchased by Student:

Browning, Edgar K. and Zupan, Mark. Microeconomics: Theory and Applications, 10<sup>th</sup> edition. Wiley Press. ISBN 9780470128916

Aplia Homework Product: Course Key: U53V-2FUU-BAD8

<u>Examinations</u>, <u>Homework</u>, <u>and Quizzes</u>: There will be two in-term exams and a final exam. Several homework/problem sets/writing prompts/announced quizzes/student presentations will be assigned during the semester.

\_An on-line homework product, Aplia, will provide students practice with the models encountered in the course and quick feedback regarding their proficiency with the models.

<u>Grading Policy</u>: Each exam accounts for 28% of the course grade. The homework/problem set/other component of the course accounts for the remaining 16% of the grade.

A = 94 up to 100 A- = 90 up to 94 B+ = 87 up to 90 B = 84 up to 87 B- = 80 up to 84 C+ = 77 up to 80 C = 74 up to 77 C- = 70 up to 74 D+ = 67 up to 70 D = 60 up to 67 F = 0 up to 60

Attendance Policy: Attendance is required and will be recorded during each class. Students who miss more than two classes will lose one point from their final class average for each miss in excess of two.

<u>Make-up Examination Policy</u>: Make-ups will be permitted only with written support (approved by the instructor) of serious situations that preclude the student's ability to take the exam during the scheduled time.

#### Important Dates

| Fall 2011       |                   |   |  |  |
|-----------------|-------------------|---|--|--|
| August 17-23    | Wednesday-Tuesday | Freshman Orientation (International 17th; All others 19th)                    |  |  |
| August 23       | Tuesday           | Registration of new and returning students;<br>\$150 late fee after this date |  |  |
| August 24       | Wednesday         | Classes begin   |  |  |
| August 31       | Wednesday         | Last day for changing courses   |  |  |
| September 5     | Monday            | Labor Day Holiday   |  |  |
| October 10 - 11 | Monday-Tuesday    | Midsemester Break   |  |  |
| October 12      | Wednesday         | Midterm deficiency reports due online   |  |  |
| October 14      | Friday            | Last day for dropping courses without academic penalty                        |  |  |
| November 1, 3   | Tuesday, Thursday | Preregistration for spring semester   |  |  |
| November 23-25  | Wednesday-Friday  | Thanksgiving recess   |  |  |
| December 5-6    | Monday-Tuesday    | Physical education exam on last day of class                                  |  |  |
| December 6      | Wednesday         | Classes End   |  |  |
| December 7      | Wednesday         | Reading Day   |  |  |
| Dec. 8-9, 12-14 | ThuFri., MonWed.  | Final exams   |  |  |

### Final Exam Schedule

| TIME OF        | Thursday   | Friday | Monday           | Tuesday      | Wednesday |
|----------------|------------|--------|------------------|--------------|-----------|
| EXAM           | Dec. 8     | Dec. 9 | Dec. 12          | Dec. 13      | Dec. 14   |
| 9:00 -         | 9:35       | 2:00   | 11:45            | 11:30        | 4:15      |
| 12:00          | MWF        | MW     | MWF              | T/TH         | T/TH      |
| 2:00 -         | 12:50      | 10:00  | 10:40            | 8:30         | 2:30      |
| 5:00           | MWF        | T/TH   | MWF              | MWF          | T/TH      |
| 7:00-<br>10:00 | 3:30<br>MW |        | CONFLICT<br>EXAM | 1:00<br>T/TH |           |

#### **Course Outline**

Week 1 – August 24-26 Chapter 1 An Introduction to Microeconomics Chapter 2 Supply and Demand

Week 2- August 29-September 2 Chapter 3 The Theory of Consumer Choice

Week 3 – September 5-9 Chapter 4 Individual and Market Demand

Week 4- September 12-15 Chapter 5 Using Consumer Choice Theory

Week 5 – September 19-23 Chapter 6 Exchange, Efficiency, and Prices Chapter 7 Production

Week 6 - September 26-30 Exam 1- September 26 Chapters 1-7 Chapter 8 The Cost of Production

Week 7- October 3-7
Chapter 8 The Cost of Production (cont.)
Chapter 9 Profit Maximization in Perfectly Competitive Markets

Week 8- October 10-14 Chapter 10 Using the Competitive Model Chapter 11 Monopoly

Week 9- October 17-21 Chapter 12 Product Pricing with Monopoly Power Chapter 13 Monopolistic Competition and Oligopoly

Week 10 - October 24-28 Chapter 14 Game Theory and the Economics of Information

## Week 11 - October 31-November 4 Exam 2 – October 31 Chapters 8-14 Chapter 15 Using Noncompetitive Market Models

- Week 12 November 7-11 Chapter 16 Employment and Pricing of Inputs
- Week 13 November 14-18 Chapter 17 Wages, Rent, Interest, and Profit
- Week 14- November 21-25 Chapter 18 Using Input Market Analysis
- Week 15 November 28-December 2 Chapter 19 General Equilibrium Analysis and Economic Efficiency
- Week 16 December 5-6 Chapter 20 Public Goods and Externalities

December 7- Reading Day

Final Exam – see final exam schedule