

**BOARD OF SUPERVISORS**

Funding history at a glance:

<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Budgeted</b>	<b>FY 2013 Recommended</b>	<b>Increase (Decrease)</b>	<b>% Change</b>
\$269,842	\$229,073	\$190,683	\$188,732	\$177,328	(\$11,404)	(6.04)

Requested but not fully funded:

	<u>Requested</u>	<u>Budgeted</u>	<u>Shortfall</u>
1. Travel	\$ 6,500	\$ 3,000	\$ (3,500)
2. Board Retreat	100	-	(100)
3. Black Achievers	1,000	850	(150)
4. Genieve Shelter	10,000	8,000	(2,000)
5. Hampton Roads Partnership	4,900	4,300	(600)
6. The Children's Center	4,000	3,400	(600)
7. Paul D. Camp Community College	8,723	4,400	(4,323)
8. Virginia Legal Aid Society	2,929	2,500	(429)
9. Blackwater Nottoway Riverkeeper	3,400	3,000	(400)
10. Southeast RCAP	5,000	500	(4,500)
11. Smart Beginnings	28,215	25,000	(3,215)
12. Western Tidewater Free Clinic	33,500	9,000	(24,500)
13. Youth Activities	5,000	4,000	(1,000)
			\$ (45,317)

FUND #100 \* BOARD OF SUPERVISORS \*

- BUDGET - EXPENSE

ACCOUNTING PERIOD 2012/02 PAGE 1  
GL067H

	Prior Years		Current Year		--2012/2013 Budget Year--		
	Expenditure 2009/2010	Expenditure 2010/2011	Budget Budget 2012/02	Actual On 2012/02	Department Request	County Asstn Recommends	Adopted Budget
<b>* BOARD OF SUPERVISORS *</b>							
011010-1911 COMPENSATION OF BOARD MEMBERS	41,500	41,500	41,500	27,666	41,500	41,500	41,500
011010-1900 COMPENSATION - COUNTY ATTORNEY			39,583	30,000	14,849	30,000	30,000
011010-2100 FICA	3,175	3,000	2,965	3,175	2,117	3,175	3,175
011010-2810 RANDOM DRUG TESTING/ADDT	180	180	135	180	135	180	180
011010-2811 BACKGROUND CHECK/PRE-EMPLOYEE AUDITING			8				
011010-3120 LEGAL SERVICES/OUTL	26,250	27,500	27,500	27,750	27,750		
011010-3150 CUST ALLOCATION PLAN	100,975	50,000					
011010-3160 CITY OF FRANKLIN/CHOWAN RIVER	3,268	1,634	1,634	1,700			
011010-3171 CONSULTING SERVICES/APPRaisal							
011010-3180 CONSULTING SERVICES/ABEN LINDI	1,400						
011010-3185 CONSULTING SERVICES/ARITAGE REIN							
011010-3186 POSTAL SERVICES							
011010-5210 TELECOMMUNICATIONS							
011010-5230 SURETY BONDS & OTHER INSURANCE							
011010-5500 TRAVEL CONVENTION, EDUCATION	5,699	7,119	5,522	5,900	2,275		
011010-5510 TRAVEL -BOARD RETREAT	1,172	732	951	42	6,500	3,000	
011010-5641 BLACK ACHIEVERS PROGRAM	1,200	1,140	1,000	1,000	1,000	850	
011010-5642 GENITIVE SHELTER	16,000	9,500	9,025	9,025	10,000	8,000	
011010-5845 HAMPTON Roads PARTNERSHIP	10,325	5,050	4,960	4,900	4,900	4,300	
011010-5846 THE CHILDREN'S CENTER	4,295	4,050	3,847	3,847	4,000	3,400	
011010-5848 PAUL D CAMP COMMUNITY COLLEGE	3,500	2,150	5,208	5,000	500	8,723	4,400
011010-5849 VIRGINIA LEGAL AID SOCIETY	3,120	2,964	2,816	2,816	2,816	2,500	
011010-5857 WAKEFIELD BASEBALL/GIRLS SOFTB							
011010-5858 EASTERN VA HEALTH SYSTEMS							
011010-5860 FRANKLIN SOUTH CE FAIR							
011010-5871 BARBECUE-VOL FIRE & RESCUE	5,000	4,750	4,512	4,512	4,275	4,275	
011010-5885 WHEC PIONEER GALA	2,500	2,13					
011010-5890 BLACKWATER/WAITWATER RIVERKEEPER							
011010-5892 BLACKWATER SCIENTIFIC RIVER	3,602	3,420	3,400	3,400	3,400	3,000	
011010-5895 SOUTHEAST RURAL COOP PROJEC	1,600	68	902	902	5,000	5,000	
011010-5898 JAMESSTOWN 2007							
011010-5899 SESQUICENTENNIAL							
011010-5700 RECENT UNIVERSITY/SALUTE TO TE	500						
011010-5705 SMART FEELINGS GRANT	31,250	31,250	28,125	28,125	26,125	25,000	
011010-5710 WESTERN TIDEWATER FREE CLINIC	5,000	4,750	4,500	10,000	10,000	33,500	9,000
011010-5715 YOUTH SCOUTS OF AMERICA	250						
011010-5720 CHEROKEE/HAWAII INDIAN TRIBAL HERI	1,000	2,000					
011010-5722 GREEN JOBS ALLIANCE			1,926				
011010-5730 EMPIRIA RISING EAGLES							
011010-5740 HORNETS FASTSTITCH	1,600						
011010-5745 WESTERN TIDEWATER HURRICANES							
011010-5750 YDR YOUTH BASEBALL							
011010-5755 SOUTH CO GIRLS' SOFTBALL LEAGU							
011010-5760 SUFFOLK BLAZERS							
011010-5775 YOUTH ACTIVITIES	3,000	3,400	3,000	5,000		4,000	
011010-8400 FIXED ASSETS							
--TOTAL DEPARTMENT--	265,652	229,073	196,683	188,732	160,440	222,555	177,328
TOTAL - * BOARD OF SUPERVISORS *	269,842	222,073	190,663	188,732	160,440	222,555	177,328

	Expenditure			Expenditure			Expenditure			Expenditure			
	Prior Years	Expenditure	Expenditure	2008/2009	2009/2010	2010/2011	2011/2012	Actual Un	Actual Un	2011/12	2011/12		
* BOARD OF SUPERVISORS *													
011010-1011 COMPENSATION OF BOARD MEMBERS	41,500	41,500	41,500	41,500	39,582	30,000	20,750	10,971	1,588	1,588	1,500	41,500	
011010-1700 COMPENSATION - COUNTY ATTORNEY													30,000
011010-2100 FEEA	3,175	3,000	2,965	3,175	1,180	1,180	1,180	1,180	1,180	1,180	1,175	3,175	
011010-2810 RANDEN DRUG TESTING/ADULT	1,800												180
011010-2811 BACKGROUND CHECK/PRE-EMPLOYMENT AUDITING	26,250	27,500	27,500	27,500	50,000	27,750	25,000						27,800
011010-3120 LEGAL SERVICES/DOL	100,495	100,495	100,495	100,495	3,268	1,634	1,634	1,700					1634
011010-3150 COST ALLOCATION PLAN													1634
011010-3160 CITY OF FRANKLIN/CHESAPEAKE RIVER CONSULTING SERVICES/APPRaisal	1,400												0
011010-3170 CONSULTING SERVICES/ADP/LIABIL CONSULTING SUCC/ARBITRAGE REBA													0
011010-3180 POSTAL SERVICES													0
011010-3185 SUBLET RENTALS & OTHER INSURANCE													0
011010-3196 TRAVEL CARNIVAL/EDUCATION													0
011010-3210 CONSULTING SERVICES/ADP RETREAT													0
011010-5306 BLACK ACHIEVERS PROGRAM													0
011010-5310 SENTLIE SHELLIER													0
011010-5306 HAMPTON ROADS PARTNERSHIP													0
011010-5600 TRAVEL CARNIVAL/EDUCATION	5,698	7,119	5,522	5,900	5,086	5,086	5,086	28	28	28	28	28	6,500
011010-5610 TRAIL-BLAZER RETREAT	1,172	732	951										100
011010-5641 BLACK ACHIEVERS PROGRAM	1,140	1,140	1,000	1,000	9,000	9,025	9,025	9,025	9,025	9,025	9,025	9,000	
011010-5642 SENTLIE SHELLIER	10,000	9,500	9,000	9,000	5,050	4,900	4,900	4,900	4,900	4,900	4,900	4,900	
011010-5645 HAMPTON ROADS PARTNERSHIP	10,325	10,325	4,205	4,056	3,847	3,847	3,847	3,847	3,847	3,847	3,847	3,847	
011010-5646 THE CHILDREN'S CENTER	4,205	4,205	2,850	2,850	3,208	3,208	3,208	3,208	3,208	3,208	3,208	3,208	
011010-5648 FAIR D CAMP COMMUNITY COLLEGE	3,500	3,500	2,964	2,964	2,816	2,816	2,816	2,816	2,816	2,816	2,816	2,816	
011010-5649 VIRGINIA LEGAL AID SOCIETY	3,129	3,129	2,964	2,964	2,816	2,816	2,816	2,816	2,816	2,816	2,816	2,816	
011010-5657 HAMPTON BASKETBALL/SUBS SHIFTB													0
011010-5658 EASTERN VA HEALTH SYSTEMS													0
011010-5660 FRANKLIN-SOUTH CO FAIR	5,000	4,750	4,512	4,512	4,512	4,512	4,512						4275
011010-5671 BANQUET-4Q FIRE & RESCUE	213												0
011010-5685 HAMPTON PIONEER GALA	2,500												0
011010-5690 BLACKWATER/RUTHTON RIVERKEEPER	3,600	3,429	3,400	3,400	3,400	3,400	3,400						3400
011010-5692 BLACKWATER SCENIC RIVER	60												0
011010-5695 SOUTHEAST BURAL COM ASSIST PROJE	1,000	950	902	902	902	902	902						5000
011010-5698 JANESTEINHORN 2007													0
011010-5699 RESIDENTIAL UNIVERSITY/SALUTE TO TE													0
011010-5700 SHAKI RESIDENTRIES GRANT	21,250	31,250	28,125	28,125	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	25,125
011010-5705 WESTERN TIDEWATER FREE CLINIC	5,000	4,750	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	33,500
011010-5710 BOY SCOUTS OF AMERICA	250												0
011010-5720 CHEROKEE-HANNA INDIAN TRIBAL HERI	1,000	2,000	2,000	2,000	1,926	1,926	1,926	1,926	1,926	1,926	1,926	1,926	0
011010-5722 GREEN JOBS ALLIANCE													0
011010-5725 EMPORIA RISING EAGLES													0
011010-5730 HORNETS FASTPITCH													0
011010-5740 WESTERN TIDEWATER HURRICANES													0
011010-5745 TUDOR YOUTH BASEBALL													0
011010-5750 SOUTH CO GIRLS' SOFTBALL LEAGU													0
011010-5755 SUFFOLK BLAZERS													0
011010-5760 YOUTH ACTIVITIES													0
011010-5775 FIXED ASSETS													0
011010-5780 --TOTAL DEPARTMENT--	269,842	223,973	170,683	188,732	140,856	140,856	140,856	140,856	140,856	140,856	140,856	140,856	214
<i>Add Telecommunications for new email - per BOS request</i>													214
TOTAL - * BOARD OF SUPERVISORS *	269,842	223,073	170,683	188,732	140,856	140,856	140,856	140,856	140,856	140,856	140,856	140,856	214

## Lynette Lowe

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**From:** Julie Harrison [jharrison@Bingham-ars.com]  
**Sent:** Monday, March 05, 2012 10:41 AM  
**To:** Lynette Lowe  
**Subject:** RE: Arbitrage rebate services for FY2013 budget

Good morning Lynette,

The Series 2006B met the spending exception to the full arbitrage rebate calculation so the only issue outstanding is the Series 2006A that needs an update. We haven't sent you the contract for the second installment period (bond years six through ten) but based on the last contract we completed for the first installment period the fee would be \$600 per year until the funds have been spent in full. Therefore, I would budget \$600 for arbitrage rebate services for the 2012-2013 fiscal year.

We plan on completing the second installment contract in the coming months. Let me know if you need more information or if you have any questions.

Thank you,

Julie Harrison

-----Original Message-----

**From:** Lynette Lowe [mailto:[llowe@co.southampton.state.va.us](mailto:llowe@co.southampton.state.va.us)]  
**Sent:** Friday, March 02, 2012 5:21 PM  
**To:** Julie Harrison  
**Subject:** Arbitrage rebate services for FY2013 budget

Hi Julie,

I am working on my Budget for FY2013 and I need to know the following:

What is the estimate of funds that you might be billing Southampton County during the time frame of July 1 2012 through June 30 2013 for Arbitrage rebate services.

Thank you for your help.

Lynette C. Lowe  
Finance Director  
Southampton County  
757-653-3006



FOR YOUTH DEVELOPMENT  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

RECEIVED FEB - 3 2012

January 31, 2012

H-100-11010-5641

Mr. Mike Johnson, County Administrator  
Southampton County Board of Supervisors  
26022 Administration Ctr. Dr.  
Courtland, VA 23837

Dear Mr. Johnson,

The ending of a good day at the Y is when you see or hear how the Y was able to help someone reach something seemingly unattainable. Adults want to learn more, do more and live more healthily. We nurture life lessons in kids, foster health and well-being among people of any age. People are joining the Y for a supportive relationship, whether that be tied to child care, exercise or sports.

The Honorable Alfreda Harris and Mr. Ernest Claud continue to organize and facilitate the YMCA Black Achievers each year with tremendous success. It serves the youth of Southampton County and well as the City of Franklin in striving and achieving their individual dreams and goals.

The YMCA Black Achievers program has continued to thrive through the generous funding of Southampton County. We appreciate your consideration of funding for the Fiscal Year of 2012 in the amount of \$1,000.00

I thank you again for your continued support.

Sincerely,

Kathleen S. Roberts  
Branch Director

1/26/2012 SOUTHPAW COUNTY  
FUND #100 BLACK ACHIEVERS PROGRAM

- F U N D -      E X P E N S E      E X P E N S E      ACCOUNTING PERIOD 2011/12      PAGE 1  
1/26/2012      2011/12      GL067H

	P R I O R   Y E A R S			C U R R E N T   Y E A R			2 0 1 2 / 2 0 1 3   B U D G E T   Y E A R		
	Expenditure 2008/2009	Expenditure 2009/2010	Expenditure 2010/2011	Adopted Budget 2011/12	Actual On Budget 2011/12	Request 2011/12	Department Request Reonheads	County Admin Request Reonheads	Adopted Budget 2012/13
011010-5641      BLACK ACHIEVERS PROGRAM	1,200	1,140	1,000	1,000	1,000	1,000	1,000	1,000	1,000
--TOTAL DEPARTMENT--	1,200	1,140	1,000	1,000	1,000	1,000	1,000	1,000	1,000
TOTAL - BLACK ACHIEVERS PROGRAM		1,200	1,140	1,000	1,000	1,000			
TOTAL FOR FUND		1,200	1,140	1,000	1,000	1,000			
FINAL TOTAL		1,200	1,140	1,000	1,000	1,000			

TOTAL - BLACK ACHIEVERS PROGRAM

TOTAL FOR FUND

FINAL TOTAL



## The Genieve Shelter

P.O. Box 1585 • Suffolk, Virginia 23439  
Phone 757-925-4365 • Fax 757-925-2053



February 1, 2012

RECEIVED FEB - 3 2012

Mike Johnson, County Administrator  
Southampton County  
PO Box 400  
Courtland, Virginia 23837

4-100-11010-5642

Dear Mr. Johnson,

The Genieve Shelter is requesting \$10,000 for FY 2013 from Southampton County to support the provision of crisis and support services to victims of domestic violence from Southampton County. Our agency continues to be grateful for your past and current support of our mission to provide safe refuge to battered women and their children. As you are aware of, The Genieve Shelter was incorporated in 1988 by a woman named Theresa Connell, an individual who was an abused as a child and as an adult. Ms. Connell began providing emergency shelter to domestic violence survivors in a one bedroom donated apartment over a veterinarian's clinic. The initial shelter stay was 30 days. The Genieve Shelter operates emergency shelters in Suffolk, Franklin, and Isle of Wight, providing a total of 19 beds. The agency opened CJ's Place in August, 2010, a 4 unit apartment (16 beds) complex providing transitional housing for battered women and their children. Today, the emergency shelter provides domestic violence survivors and their children with a 90-day emergency shelter stay while the transitional housing project provides safe refuge for up to 2 years.

Services provided at The Genieve Shelter includes emergency food, clothing & transportation, crisis and short term counseling, medical and mental health services, case management, daycare assistance, transportation assistance, support groups, a 24 hour hotline, housing & employment services, after-school tutoring, and therapeutic recreation.

During FY 12, we provided crisis and support services to 28 residents in Southampton County. In addition to providing supportive services, The Genieve Shelter provided prevention education in schools, churches, literature distribution, public awareness and sensitivity training for a variety of community partners in Southampton County touching more than 2000 individuals during FY 2011-12.

This past year the Genieve Shelter provided a safe place to live, transportation, child care, court accompaniment, support groups, and job assistance to 587 non-sheltered individuals, and served 145 individuals in our emergency shelters. We responded to 365



## The Genieve Shelter

P.O. Box 1585 • Suffolk, Virginia 23439  
Phone 757-925-4365 • Fax 757-925-2053



hotline calls and provided 3,488 nights of shelter to domestic violence victims. The financial generosity of supporters like you allowed us to accomplish these services.

Enclosed you will also find a copy of our current budget for FY 2011-2012, which includes projected sources of funding. We anticipate level funding in all funding streams for FY 2012-2013.

Should you require additional information, please feel free to call me at (757) 925-4365. Again, thank you for your current, past and future support.

Sincerely,

Mary Williams-Davis  
Executive Director

1/26/2012 SOUTHPAMPTON COUNTY  
FUND #108 GENIEVE SHELTER

- BUDGET - EXPENSE ACCOUNTING PERIOD 2011/12 PAGE 1  
FUND #108 GENIEVE SHELTER 067H

	Prior Years	Expenditure	Adopted Budget	Current Year	2012/2013 Budget Year
	Expenditure 2009/2010	Expenditure 2010/2011	Actual On Budget 2011/12		Department County Admin Request Recommends Adopted Budget
01110-5642					
GENIEVE SHELTER	10,000	9,500	9,025	9,025	
TOTAL DEPARTMENT	10,000	9,500	9,025	9,025	<u>10,000</u>
TOTAL - GENIEVE SHELTER	10,000	9,500	9,025	9,025	<u>10,000</u>
TOTAL FOR FUND	10,000	9,500	9,025	9,025	<u>10,000</u>
FINAL TOTAL	10,000	9,500	9,025	9,025	<u>10,000</u>

<u>Revenues</u>	<u>\$ 454,637.00</u>
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Suffolk City	\$ 10,000.00
Franklin City	\$ 1,000.00
Suffolk CDBG	\$ 20,000.00
Town of Smithfield	\$ 9,000.00
Isle of Wight County	\$ 8,000.00
Southampton County	\$ 9,025.00
Surry County	\$ 3,150.00
DSS	\$ 129,076.00
V-STOP (DCJS)	\$ 18,430.00
CCHCP	\$ 4,580.00
CSCG	\$ 3,061.00
Foundation Grants	\$ 70,000.00
Foundation Grants/CJ's Place	\$ 25,660.00
State Shelter grant	\$ 17,940.00
Isle of Wight United Way	\$ 22,000.00
Franklin-Southampton United Way	\$ 5,000.00
South Hampton Road United Way	\$ 41,715.00
FEMA	\$ 5,000.00
Fund Raising	\$ 16,000.00
Contributions	\$ 30,000.00
Savings	\$ 6,000.00

<u>Expenses</u>	<u>\$ 454,637.00</u>
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<b>Administrative</b>	<b>\$ 15,825.00</b>
Advertising	\$ 500.00
Audit	\$ 6,500.00
Corporation Fees	\$ 225.00
Dues/Memberships	\$ 900.00
Fund Raising	\$ 2,000.00
Miscellaneous	\$ 500.00
Office Supplies	\$ 2,000.00
Policy Board	\$ 700.00
Postage	\$ 1,500.00
Printing	\$ 1,000.00

<b>Benefits</b>	<b>\$ 57,693.00</b>
FICA	\$ 20,993.00
Health Insurance	\$ 22,000.00
Unemployment	\$ 3,000.00
Retirement	\$ 9,200.00
Worker's Comp. Insurance	\$ 2,500.00

<b>Client Discretionary</b>	\$	<b>49,000.00</b>
Clothing	\$	1,000.00
Emergency Shelter	\$	5,000.00
Food	\$	8,000.00
Medical Assistance/Mental Health	\$	22,000.00
Miscellaneous	\$	500.00
Childcare	\$	8,000.00
Recreation	\$	500.00
Rent Assistance	\$	2,000.00
Transportation	\$	2,000.00
 <b>Communication</b>	\$	 <b>13,000.00</b>
Hotline	\$	3,500.00
Internet Access	\$	500.00
Local Area Network	\$	300.00
Telephone Service - Office	\$	4,000.00
Telephone Service - Shelters	\$	2,700.00
Cell Phone Service	\$	2,000.00
 <b>Equipment/Furnishings</b>	\$	 <b>2,750.00</b>
Appliances	\$	500.00
Computer (hardware)	\$	400.00
Computer (software)	\$	400.00
Furniture - Shelters	\$	500.00
Office Machinery	\$	300.00
Printer	\$	200.00
Telecommunications	\$	100.00
Cell Phone	\$	350.00
 <b>Facility Maintenance</b>	\$	 <b>11,400.00</b>
Facility Cleaning	\$	2,400.00
Lawn Care	\$	3,000.00
Repairs	\$	2,000.00
Miscellaneous	\$	500.00
Security	\$	2,000.00
Shelter Supplies	\$	1,500.00
 <b>Insurance/Taxes - Property</b>	\$	 <b>19,000.00</b>
Business/Liability Insurance	\$	5,000.00
Property (Real Estate) Insurance	\$	7,000.00
Property (Real Estate) Taxes	\$	3,800.00
Vehicle Insurance	\$	3,000.00
Vehicle (Property) Taxes	\$	200.00

<b>Personnel</b>	\$	<b>207,500.00</b>
Contracted Hotline Coverage	\$	8,600.00
Salaries	\$	198,900.00
<b>Public Information &amp; Education</b>	\$	<b>1,200.00</b>
Books/Subscriptions/Publications	\$	400.00
Printing	\$	800.00
<b>Rents/Leasing/Purchases Agreements</b>	\$	<b>49,719.00</b>
Copier	\$	675.00
Office	\$	23,384.00
CJ's Place Mortgage	\$	15,660.00
CJ's Place Principal Interest Loan	\$	10,000.00
<b>Staff Development</b>	\$	<b>4,400.00</b>
Lodging	\$	500.00
Meals	\$	600.00
Training	\$	1,300.00
Performance Incentive	\$	2,000.00
<b>Travel</b>	\$	<b>8,650.00</b>
Gas	\$	3,000.00
Mileage Reimbursement	\$	3,000.00
Contracted Transportation	\$	300.00
Tags/Stickers	\$	350.00
Van Maintenance/Repairs	\$	2,000.00
<b>Utilities</b>	\$	<b>14,500.00</b>
Electric	\$	9,000.00
Refuse Collection	\$	1,500.00
Sewage	\$	1,500.00
Water	\$	2,500.00

**Hampton Roads Partnership - enhancing our competitive position in the global economy.**  
The Partnership is committed to regional cooperation, facilitating regional collaboration and action for a better quality of life benefiting all of Hampton Roads' citizens. Learn more at [VisionHamptonRoads.com](http://VisionHamptonRoads.com).

January 27, 2012

Mr. Michael Johnson  
County Administrator  
Southampton County  
P.O. Box 400  
Courtland, VA 23837

4-100-011010-5645

Dear Mike:

**RE: Funding Hampton Roads Partnership, Investing in Regional Success**

Please accept this letter as our official request for funding in your FY2012-2013 budget for \$4,900. This renewal is unchanged from last year's request, but includes a reduction of 5% in FY2009-2010 and 3% in FY2010-2011.

The Hampton Roads Partnership board members represent over 50% of the region's civilian labor force and military personnel and the 1.7 million citizens in Southeastern Virginia. Thanks to the continued support of Southampton County, Hampton Roads is in a better position to achieve the Partnership's mission: to convene community leaders, facilitate regional collaboration and focus on key issues to enhance Hampton Roads' competitiveness in the global economy.

Over 82% of the Partnership's funding comes from non-government sources, attesting to the relevance the community places on our mission and the part they want to play in regional excellence. Your allocated funds, added to the investments made by the sixteen other localities that comprise Hampton Roads as well as the business community, nonprofits, the military and educational institutions, help advance the region's strategic initiatives – the cornerstone of the Partnership's work.

Enclosed please find the Partnership's Annual Impact Statement, which lists the mission and membership, summarizes the year's biggest impact and outlines the work ahead, including the latest dashboard of measures.

The Annual Impact Statement addresses Innovation and Entrepreneurship as the best opportunity to diversify and grow our regional economy. *Vision Hampton Roads*, the first region-wide comprehensive economic development strategy highlighted Hampton Roads' need for more attention to startup and existing businesses that generate 95% of the new jobs in the region. To enhance opportunities and fill the "grow our own" gap in the region's economic development, the Partnership now focuses efforts on developing the right atmosphere and resources for entrepreneurship and true job creation from startups and existing business to occur. Economic Gardening is part of the "grow-your- own" economic development cluster strategy for *Innovate!Hampton Roads*, a program of the Hampton Roads Partnership and a vital component of *Vision Hampton Roads*.



Mr. Michael Johnson  
County Administrator  
Southampton County  
January 27, 2012  
Page 2

On May 6, 2010, elected officials from each locality in Hampton Roads and the Governor of Virginia, signed a *Declaration of Interdependence* recognizing “competition is no longer between neighboring cities and counties, but between metropolitan regions across the global economy and that neighboring localities often experiences the ripples of each other’s economic gains and losses and thus working together improves the region’s competitiveness in the global marketplace.”

Your elected official’s participation “at the table” in regional planning, decision-making and actions are vital to the success of your locality and all of Hampton Roads.

The Hampton Roads Partnership is the forum where your local government, business, education and military leaders meet to facilitate regional collaboration and focus on key issues to enhance Hampton Roads competitiveness in the global economy.

Thank you for your active participation and continued financial support.

Sincerely,



E. Dana Dickens, III  
President and CEO

Enclosures

Cc w/enclosures:

The Honorable Dallas O. Jones, Chair, Board of Supervisors  
Lynette C. Lowe, Finance Director

\* Led by the Hampton Roads Partnership and the Planning District Commission, the first region-wide comprehensive economic development strategy, *Vision Hampton Roads*, created a roadmap of strategies and actions – to engage citizens and embrace ongoing region-wide economic development practices.

\*\* Annual Impact Statement download: [http://HRP.org/Site/docs/Publications/2011\\_HRP\\_Annual\\_Impact\\_Statement.pdf](http://HRP.org/Site/docs/Publications/2011_HRP_Annual_Impact_Statement.pdf)



## ANNUAL IMPACTS

The Hampton Roads Partnership celebrates 15 years of positioning Hampton Roads as a regional leader in the global economy.

**The Hampton Roads Partnership convenes community leaders, facilitates regional collaboration and focuses on key issues to enhance Hampton Roads' competitiveness in the global economy.**

*"The founding of HRP was about building relationships and the realization that to be competitive in the global economy we had to function as a region."*

~ Bill Butler, HRP former Co-Chair, SunTrust Bank (retired)

### **The year's biggest impact:**

Hampton Roads' dependency on federal and military spending has grown due to the decade-long Global War on Terror. Now, drawdown is inevitable. Today, the Partnership's critical focus is a program called *Innovate!HamptonRoads™* – part of the first region-wide economic development strategy, *Vision Hampton Roads*. It represents the best opportunity to engage multiple stakeholders to diversify from a disproportionate military dependence.

The ideology that business attraction alone can drive regional economic growth is a common misnomer. According to the Planning District Commission report, "Hampton Roads Regional Competitiveness," the majority of employment growth in a large mature economy like Hampton Roads will come from business births and growth in existing industries.



*Innovate!HamptonRoads™* is designed to inspire entrepreneurship and accelerate high-growth potential businesses by building idea-generating and job-creating industry clusters in Modeling and Simulation (M&S), Sensors, Unmanned Systems and Robotics, BioScience and Aerospace – to thrive and achieve impact as a region.

The region is taking destiny into our hands to become innovators – people with the abilities and skills to think ahead of the curve and achieve unconventional results. Together, the members of the Hampton Roads Partnership can focus efforts on the "grow-your-own" economic development cluster strategy represented by *Innovate!HamptonRoads™* by:

- Building a stronger regional economy with better, higher-paying jobs;
- Activating new business and new market opportunities;
- Attracting new investment, from inside and outside the region;
- Stimulating a new millennium, high-tech workforce;
- Generating community goodwill and pride; and
- Creating a diversified economy rather than reliance on one industry.

*"The role of HRP is not to create jobs. It's to create an environment where entrepreneurs, businesses and investors can make investments that create new opportunities for others."*

~ E. Dana Dickens, III,  
President and CEO, HRP

### **The year's highlights:**

- Earned two-year \$500,000 grant from Economic Development Administration to support creation and development of the Incubators Entrepreneur Support Network and jumpstart *Innovate!HamptonRoads™*(IHR).
- Engaged Aneesh Chopra, White House Chief Technology Officer, for an invitation-only White House Business Council with over 30 start-ups' CEOs on the regional economic development radar to foster innovative, high-growth firms.
- Secured \$250,000 General Assembly budget amendment to grow the National Center for Collaboration in Medical Modeling and Simulation established by Congress in 2001 in Hampton Roads, including planning with ODU and EVMS.
- Highlighted Hampton Roads – through social media – as an "Innovation Hotspot" featuring nine (9) of Hampton Roads' many entrepreneurs to reinforce the "grow your own" innovation development strategy.
- Reached up to 9 million passengers via print and online with content on *America's First Region* and *Vision Hampton Roads* provided to Southwest Airlines in-flight magazine, for "Meet Hampton Roads."
- Reached over 800,000 citizens with HRP-instigated first, historical joint venture of the *Daily Press* and *The Virginian-Pilot*: special section "Bridges Between Us – Working the Puzzle of Our Interdependence in Hampton Roads."
- Strengthened the region's M&S Cluster – the third largest concentration in the U.S. – through promotion and networking, including support of 2010 MODSIM World (over 500 attendees plus nearly 1000 middle and high school students participating with new STEM education events).
- Mitigated job losses – salvaged over 50% – associated with disestablishment of U.S. Joint Forces Command via regional collaboration working with Southeastern Virginia Rapid Response team, ratifying resolution sent to the President, Gov. McDonnell and the Virginia Congressional delegation, and making the business case with Sen. Mark Warner's office.

### **The year(s) ahead:**

- Regional Cooperation -

HRP is the organization in the region where leaders from our independent – yet *interdependent* – communities come together in a safe place to think globally, strategize regionally and act locally.

- Convening business community.

Fortune 500 CEOs (five HRP members) are working on ideas to foster efficiencies within the region's municipalities for the benefit of taxpayers.

- Connecting leaders to solve national problems.

Leading healthcare providers (HRP members) are working to solve significant issues, e.g., electronic medical records exchange. HRP facilitates discussion as business opportunities are emerging, and more solutions are sought.

- Developing region-wide 2012 Legislative Agenda.

*Vision Hampton Roads* Public Policy Task Force, led by HRP, is seeking input from each municipality and endorsement by each governing body to promote a united agenda with the Hampton Roads Caucus.

*"I recently spoke at the Hampton Roads Partnership's breakfast meeting (18Mar11) at the Virginia Modeling, Analysis and Simulation Center in Suffolk. I continue to be encouraged by the engaged consortium of local civic, industry, government, and education leaders committed to maintaining a partnership between our military and the community here in Hampton Roads."*

~ General Raymond T. Odierno, U.S. Joint Forces Command

- Innovation Intermediary -

HRP is taking an entrepreneurial approach to economic development through its critical program, *Innovate!HamptonRoads™*. The assets found in our colleges and universities, federal labs and the military are fertile ground for growing new and existing business. HRP is connecting – *not duplicating* – efforts, which will yield new jobs for our region.

- Executing strategies.

HRP is using Franklin Covey's weekly online scoreboard of lead and lag measures (*my4Dx*) to define and strategically execute the region's Wildly Important Goals.

- Supporting entrepreneurship.

Research during *Vision Hampton Roads* reinforced the reality that entrepreneurship and small business development is the engine for economic growth today. HRP is working to create the culture necessary to develop and nurture entrepreneurs by virtually connecting the eight (8) regional incubators and develop the region's six (6) major industry clusters as well as attract investment from outside the area and build our own investment potential.

- Promoting economic gardening.

*Vision Hampton Roads* highlighted the need to fill the "grow your own" gap in the region. HRP's economic gardening project is targeting Stage II companies, i.e. those firmly established, with a clearly defined market, demonstrated revenue growth, and potential or actual market outside region. A four-person strategic research team would work directly for the CEO and leverage communications and management tools to improve their business model.

- Quality of Life –

HRP's facilitates collaboration and cooperation, resulting in a better quality of life for all of the region's citizens.

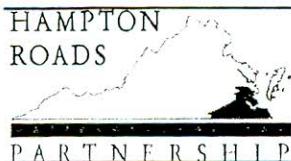
- Collaborating on creative class work.

HRP and multiple civic organizations are working to repurpose Regional Day 2012 – *and beyond* – adding Richard Florida as a keynote and bringing his team to the region to develop a Creative Class Scorecard, supporting "Sense of Place" initiatives identified with *Vision Hampton Roads*. Florida defines Creative Class as made up of diverse populations and occupations such as scientist, architect, academic, artist, manager, lawyer and accountant.

- Aligning with urban planning.

Cities do not survive solely as magnets for the young, hip and "creative," though. What also makes cities successful is "proximity," the way people connect, enabling interaction in rich, unexpected, productive ways. HRP is supporting the Urban Land Institute's *Reality Check*, a collaborative regional visioning process, which provides region-wide awareness of the level of growth expected and recognizes the legitimate points of view of different stakeholders – from environmentalists to economic developers. Results to the region's communities lay the foundation for the development of a concrete list of next steps to assure quality growth to meet the region's needs in the future.

The Hampton Roads Partnership is a public-private non-profit comprised of the chief elected official of seventeen municipalities and community leaders representing over 50% of the region's civilian labor force and military personnel and 1.7 million citizens in Southeastern Virginia. The Partnership (HRP) is committed to regional cooperation and competitiveness in a dynamic global economy, facilitating regional collaboration and action for a better quality of life benefiting all of Hampton Roads' citizens.



**ANNUAL IMPACTS**  
The Hampton Roads Partnership's  
program of work is a journey,  
not a destination.

**HRP STAFF through Fiscal Year Ending June 30, 2011**

PRESIDENT and CEO: E. Dana Dickens, III  
EXECUTIVE VICE PRESIDENT: Donna S. Morris  
VICE PRESIDENT STRATEGIC COMMUNICATION &  
MARKETING: Missy Schmidt

*Innovate!HamptonRoads™* PROGRAM DIRECTOR: Richard M. "Rick" Lally  
Modeling & Simulation PROGRAM MANAGER: Andrew M. Sinclair  
ADMINISTRATIVE COORDINATOR: Joyce O. Thacker  
RECEPTIONIST: Angi Baker

**HRP OFFICERS through Fiscal Year Ending June 30, 2011**

CHAIR: Mr. Jack Ezzell - ZEL Technologies, President \*\*  
VICE CHAIR: Dr. Deborah M. DiCroce - Tidewater Community College, President \*\* (Chair for Fiscal Year 2012)  
TREASURER: Mr. Digby Solomon, Daily Press - President, Publisher and CEO \*\* (Vice Chair for Fiscal Year 2012)  
SECRETARY: Mr. David Tynch - Cooper Spong & Davis, Attorney \*\* (Secretary for Fiscal Year 2012)

**HRP MUNICIPAL MEMBERS of the BOARD of DIRECTORS\* through Fiscal Year Ending June 30, 2011**

Chesapeake: Hon. Alan P. Krasnoff, Mayor	Portsmouth: Hon. Kenneth I. Wright, Mayor
Franklin: Hon. James P. Councill, Mayor	Southampton County: Hon. Dallas O. Jones, Chair
Gloucester County: Hon. Louise D. Theberge, Chair	Suffolk: Hon. Linda T. Johnson, Mayor
Hampton: Hon. Molly Joseph Ward, Mayor	Surry County: Hon. Reginald O. Harrison, Chair
Isle of Wight County: Hon. Thomas J. Wright, III, Chair	Town of Smithfield: Hon. David M. Hare, Mayor
James City County: Hon. Mary K. Jones, Chair	Virginia Beach: Hon. W. D. Sessoms, Jr., Mayor **
Newport News: Honorable McKinley Price, Mayor **	Williamsburg: Hon. Clyde A. Haulman, Mayor **
Norfolk: Hon. Paul D. Fraim, Mayor **	York County: Hon. George S. Hrichak, Chair
Poquoson: Hon. W. Eugene Hunt, Jr., Mayor	

**HRP BUSINESS MEMBERS of the BOARD of DIRECTORS\* through Fiscal Year Ending June 30, 2011**

American Maritime Holdings: Mr. James E. Bento, CEO  
AMERIGROUP Corporation: Mr. James G. Carlson, President and CEO  
Armada Hoffler: Mr. Louis S. Haddad, President and CEO \*\*  
Atlantic Dominion Distributors: Mrs. Robin Ray, President  
Bank of America: Mr. Charles R. Henderson, Jr., President, Hampton Roads Market  
BB&T: Mr. Robert M. Boyd, Regional President \*\*  
Bon Secours Hampton Roads Health System: Mr. Michael Kerner, CEO  
Branscome, Inc.: Mr. Stuart Patterson, President; Mr. Dewey Hurley, Vice President Business Development  
Busch Gardens Europe / Water Country USA: Mr. Carl Lum, President  
Canon Information Technology Services/Canon ITS: Mr. Dan Bell, President  
Checkered Flag Motor Car Company: Mr. Edward B. Snyder, President  
Chesapeake Regional Medical Center: Mr. Wynn Dixon, Interim CEO  
Clancy & Theys Construction Company: Mr. Williams Goggins, VA Division CEO, Vice President  
Clark Nexsen: Mr. Kenneth G. Stepka, PE, CEO  
College of William & Mary: Mr. W. Taylor Reveley, III, President  
Colonial Williamsburg Foundation: Mr. Colin Campbell, President  
Continental Properties Corporation: Mr. Donald E. Perry, Principal  
Cox Communications Virginia: Mr. Gary T. McCollum, Sr. Vice President & General Manager \*\*  
Cox Virginia Telcom: Mr. Franklin R. Bowers (retired)  
CSX Transportation, Inc.: Mr. Quintin Kendall, Resident Vice President  
Darden Properties, Inc.: Mr. Joshua P. Darden, President  
Dixon Hughes Goodman: Mr. Tom H. Wilson, Deputy Chairman and COO  
Dollar Tree, Inc.: Mr. Bob Sasser, President and CEO  
Dominion Virginia Power: Mr. C. Max Bartholomew, Jr., Sr. External Affairs Manager  
Dragas Companies, The: Ms. Helen E. Dragas, President and CEO  
Drucker & Falk, LLC: Ms. Wendy C. Drucker, Managing Partner \*\*  
E.T. Gresham Company, Inc.: Mr. William A. Gresham, President  
Earl Industries, LLC: Mr. Jerrold L. Miller, President \*\*  
Eastern Virginia Medical School: Dr. Edward E. Brickell, President Emeritus; Mr. Harry T. Lester, President \*\*  
Farm Fresh: Mr. Gaelo de la Fuente, President  
Greater Atlantic Management, LLC: Mr. Aubrey L. Layne, Jr., President  
Hampton Roads Caucus: Honorable John A. Cosgrove, House of Delegates (78<sup>th</sup>), Chair  
Hampton Roads Community Foundation: Ms. Angelica D. Light, President & CEO  
Hampton Roads Sanitation District: Mr. Edward G. Henifin, General Manager; Mr. Vishnu K. Lakdawala, Chair  
Hampton University: Dr. William R. Harvey, President  
Hankins & Anderson: Mr. Burrell F. Saunders

**HRP BUSINESS MEMBERS of the BOARD of DIRECTORS\* through Fiscal Year Ending June 30, 2011 (continued)**

Harvey Lindsay Commercial Real Estate: Mr. Michael W. McCabe, Sr., President & CEO; Ms. Deborah Stearns, Senior VP \*\*  
Hunton & Williams: Mr. Gregory N. Stillman, Managing Partner  
International Longshoremen's Association: Mr. Thomas Little, District President  
Jefferson Lab: Mr. Hugh E. Montgomery, President & Laboratory Director  
JOWINC: Mr. John O. Wynne  
Kaufman & Canoles: Mr. Vincent J. Mastracco, Attorney \*\*  
Kaufman & Canoles Consulting, LLC: Mr. J. Robert Bray, Senior Advisor  
KPMG, LLP: Mr. Stephen F. Evans, Managing Partner  
LifeNet Health: Mr. Rony Thomas, CEO  
Maersk Line Limited: Mr. John F. Reinhart, President and CEO  
McGuireWoods LLP: Mr. John D. Padgett, Managing Partner  
Monarch Financial Holdings & Monarch Bank: Mr. Brad E. Schwartz, CEO  
Newport News Shipbuilding, div. of Huntington Ingalls Industries: Mr. Mike Petters, Corporate VP and President  
Norfolk Southern Corporation: Mr. C. W. Moorman, Chairman, President & CEO; Mr. Donald W. Seale, Exec. VP & CMO \*\*  
Norfolk State University: Dr. Kim Luckes, Acting President \*\*  
Old Dominion University: Mr. John R. Broderick, President \*\*  
Old Point National Bank: Mr. Robert F. Shuford, Chairman; Mr. Joseph R. Witt, Executive Vice President, Corporate Banking \*\*  
Paul D. Camp Community College: Dr. Paul W. Conco, President  
Riverside Health System: Mr. Richard J. Pearce, President and CEO \*\*  
Robert Brown & Associates: Mr. Robert Brown, President  
Roseland Property Company: Mr. Daniel W. Aston, Partner  
Rutherford: Mr. W. Douglas Russell, Senior VP and Division Manager  
Sentara Healthcare: Mr. David L. Bernd, President \*\*  
Smithfield Foods, Inc.: Mr. C. Larry Pope, President and CEO  
SunTrust: Mr. Thomas V. Rueger, President Hampton Roads Region  
SunTrust: Mr. William K. Butler, President Hampton Roads Region (retired)  
Thomas Nelson Community College: Dr. Alvin J. Schexnider, President  
TowneBank: Mr. G. Robert Aston, Chairman/CEO  
Tymark Enterprises: Mr. Gilbert T. Bland, President and CEO  
USAA Mid-Atlantic Office: Mr. Raymond M. LaSalle, Assistant Vice President  
Vandeveenter Black, LLP: Mr. William Franczek, Managing Partner  
Virginia Arts Festival: Mr. Rob Cross, Executive & Artistic Director  
Virginia Natural Gas: Ms. Jodi Gidley, SVP, Mid-Atlantic Operations, President  
Virginia Pilot Association: CPT J. William Cofer, President \*\*  
Virginia Port Authority: Mr. Jerry A. Bridges, Executive Director \*\*  
Virginia Wesleyan College: Mr. William T. Greer, President  
Virginian-Pilot: Mr. Maurice Jones, President and Publisher \*\*  
Wells Fargo Bank: Mr. George G. Ball, III, Commercial Banking Director, RVP  
Western Branch Diesel: Mr. Herbert Haneman, Jr., President  
WHRO: Mr. Bert Schmidt, President and CEO  
Wilbanks, Smith & Thomas, LLC: Mr. Wayne F. Wilbanks, CFA, Managing Principal, CIO  
Willcox & Savage, PC: Mr. Thomas G. Johnson, Chair \*\*  
Williams Mullen: Mr. Thomas R. Frantz, President and CEO \*\*  
Witt Mares: Mr. Alan S. Witt, CEO \*\*

**HRP EX-OFFICIO MEMBERS of the BOARD of DIRECTORS\* through Fiscal Year Ending June 30, 2011**

Hampton Roads Chief Administrative Officers: Ms. Selena Cuffee-Glenn (Suffolk), Chair \*\*  
Hampton Roads Economic Development Alliance: Mr. Darryl Gosnell, President  
Hampton Roads Planning District Commission/Transportation Planning Organization: Mr. Dwight Farmer, Executive Director \*\*  
Hampton Roads Planning District Commission: Honorable Bruce C. Goodson, Chair  
Hampton Roads Transportation Planning Organization: Honorable W.D. Sessions, Jr., Chair  
Region 2 School Superintendents: Dr. Ashby Kilgore (Newport News City Schools), Chair

**HRP LIAISONS to the BOARD of DIRECTORS\* through Fiscal Year Ending June 30, 2011**

NASA Langley Research Center Liaison: Ms. Lesa B. Roe, Director  
U.S. Air Force Air Combat Command Liaison: GEN Gilmary M. Hostage, III, Commander  
U.S. Army Training and Doctrine Command Liaison: GEN Robert W. Cone, Commander  
U.S. Coast Guard Atlantic Area Liaison: RADM William D. Lee, Commander Fifth District  
U.S. Fleet Forces Command Liaison: ADM John C. Harvey, Jr., Commander  
U.S. Joint Forces Command Liaison: GEN Raymond T. Odierno, Commander  
U.S. Marine Forces Command Liaison: Gen Dennis J. Hejlik, Commander  
U.S. Navy Region, Mid-Atlantic Liaison: RADM Mark S. Boensel, Commander \*\*

\* Board List as of Fiscal Year Ending June 30, 2011. Updated list may be found at <http://HRP.org>

\*\* Executive Committee members for Fiscal Year Ending June 30, 2011.



# The Children's Center

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January 26, 2012

RECEIVED JAN 27 2012

Mike Johnson  
County Administrator  
Southampton County  
Post Office Box 400  
Courtland, VA 23837

4-100-011010-5646

Dear Mr. Johnson:

The Children's Center is requesting funding in the amount of \$4,000 for children from low-income families living in Southampton County for the fiscal year ending June 2013.

Funding from Southampton County will be used as match for the Children's Center's Early Head Start program. For every dollar received, the Children's Center can leverage four federal dollars for the Early Head Start program. With the Center's latest Early Head Start expansion, it is more imperative that the Children's Center continue to seek match money from localities and other funders.

Through Early Head Start, low-income families receive childcare, family support and education, and other services at no cost. Research shows that these children are at particular risk for not being ready to start school. According to the Virginia Early Childhood Foundation, 85 percent of a human's brain develops before the age of 5. The National Institutes of Health concluded in a recent study that children who received quality childcare before entering kindergarten had better vocabulary scores in fifth grade than did youngsters who received lower quality care. At the same time, Voices for Virginia's Children reports that low-income families in Virginia pay up to 40 percent of their yearly income on childcare.

Last year, we served 43 children who live in Southampton County with Early Head Start services.

The Children's Center is involved with school preparedness in the Southampton County community. The Center is a strong partner with Smart Beginnings Western Tidewater, a local initiative to assure that children enter kindergarten ready to learn. The Children's Center has dedicated staff resources to making Smart Beginnings effective.

The Center, a private, non-profit agency, also has a 28-year history of providing services to developmentally delayed and disabled children in Southampton County. Last year we served 134 Southampton children and their families with early intervention, pediatric therapy, child care, and Early Head Start services. *Southampton residents represented 10% of our total population served.*

Specifically, we served 22 children in the early intervention program and 29 children with pediatric therapy--physical, speech, and occupational therapy. We provided child care to 40 children living in Southampton.

*Our focus continues to be the disabled pediatric population; services include providing necessary educational, therapeutic, and support services to children and their families. These services allow children to maximize their potential, and reduce the need for more costly intervention in future years.*

Enclosed is a copy of our annual budget summary for the current fiscal year, which outlines our *total annual budget including other sources of funding*. Also attached is a one-page *description of the Center's programs and last year's annual report* for your review. Please do not hesitate to contact me should you have any questions or require any additional information. Thank you for your consideration of this request. We would welcome the opportunity to address the Board when the time is appropriate.

Sincerely,



Jeffrey J. Zeigler  
Community Relations Coordinator

Enclosures

**The Children's Center**  
Budget Summary

FY 2011 - 2012

	FY 2011-2012	Total	Suffolk	TCMCC	ABC	EHS	EHS Expan	Part C	Part C	Early Int	Rehab	Board
			903	904	906	907	909	901	902	910	911	900
TOTAL FEDERAL FUNDS	3,594,329	32,000	21,000	270,322	1,487,926	1,327,000	446,081	-	-	-	-	-
TOTAL LOCAL FUNDS	29,847	-	-	-	1,000	28,847	-	-	-	-	-	-
TOTAL CONTRIBUTIONS	729,443	11,380	32,058	-	355,981	296,153	-	-	-	9,591	22,580	1,700
TOTAL FEES	1,086,509	303,130	236,385	-	-	-	-	-	-	169,060	377,933	-
TOTAL OTHER	386,842	82,964	54,478	-	-	-	-	-	-	115,200	102,500	1,700
TOTAL REVENUES	5,786,970	429,474	343,921	270,322	1,844,907	1,652,000	446,081	-	-	293,851	503,013	3,400
TOTAL PERSONNEL	3,507,568	331,869	260,732	186,222	1,125,627	879,704	159,203	-	-	235,057	329,152	-
NONPERSONNEL EXP	2,279,402	97,605	83,189	84,100	719,281	772,295	286,878	-	-	58,794	173,861	3,400
TOTAL EXPENSES	5,786,970	429,474	343,921	270,322	1,844,908	1,652,000	446,081	-	-	293,851	503,013	3,400
SURPLUS/(DEFICIT)	(0)	0	(0)	0	(0)	(0)	(0)	0	0	0	0	-
Salaries	3,099,399	295,298	225,227	162,033	995,377	778,101	142,911	-	-	205,595	294,858	-
Fringe	408,169	36,572	35,506	24,189	130,250	101,604	16,292	-	-	29,462	34,294	-
TOTAL PERSONNEL	3,507,568	331,869	260,732	186,222	1,125,627	879,704	159,203	-	-	235,057	329,152	-
TOTAL STAFF DEV	84,309	7,401	6,155	6,000	25,495	26,903	1,997	-	-	5,984	4,373	-
TOTAL FACILITY EXP	446,430	27,792	20,305	1,500	88,424	283,033	339	-	-	10,959	14,079	-
TOTAL EQUIP/SUPPLIES	600,046	47,173	41,809	48,000	164,910	252,267	1,800	-	-	20,254	22,833	1,000
TOTAL TRAVEL	134,795	644	575	3,000	74,583	33,594	5,042	-	-	6,507	10,850	-
TOTAL CONSULTANT	68,875	744	626	21,200	7,164	19,048	-	-	-	1,397	18,696	-
TOTAL OTHER	944,947	13,850	13,719	4,400	358,705	157,451	277,700	-	-	13,692	103,030	2,400
TOT NONPERSONNEL	2,279,402	97,605	83,189	84,100	719,281	772,295	286,878	-	-	58,794	173,861	3,400
TOTAL EXPENSES	5,786,970	429,474	343,921	270,322	1,844,908	1,652,000	446,081	-	-	293,851	503,013	3,400

The Children's Center is a private, non-profit agency that provides services to young children and their families and training for the professionals who serve them. Founded in 1983, the Children's Center is known throughout the Commonwealth for its quality programs for children including early intervention, early head start, pediatric therapy, community child care, and social-emotional issues.

## **Early Intervention** serves children who

- Are birth to three years of age
- Have developmental delays or disabilities, and
- Reside in Franklin, Suffolk, Southampton County, or Isle of Wight County

The program provides families with the information, support, and services they need to encourage their child's development. Children enrolled frequently have complex needs including health impairments. **Pediatric therapy** services are also offered as a part of this program. A **service coordinator** helps ensure that services are coordinated with health care and other community agency services. The program receives support from United Way, Western Tidewater Community Services Board, fees, and contributions. Services subject to fees are offered on a **sliding fee scale** based on the families' ability to pay. **No child is denied services because of an inability to pay.**

## **Early Head Start** serves

- Income eligible families living in Western Tidewater (Suffolk, Isle of Wight County, Franklin, and Southampton County)
- Pregnant women and children from birth to age three

The program provides early childhood education, family, and health services to low-income pregnant women and families with children under the age of three. All children are provided with developmental screenings. The program regards families as the primary educators of their children. Services for the families are offered through a variety of options including full-time and part-time child care and home visits for parent education and support. Children who have disabilities are included. The program has numerous partnerships within the community to provide quality services to our families.

## **Pediatric Therapy** serves children who

- Are birth to twenty-one years of age
- Need occupational therapy, physical therapy, or speech/language therapy

This program provides multi-disciplinary evaluations and licensed therapy services including **occupational, physical, and speech/language therapy** for children birth through twenty-one years of age on a fee-for-service basis. The Children's Center accepts most insurances.

## **Community Child Care** serves children who

- Are six weeks of age through five years of age
- Are at varying levels of ability including those who are disabled and non-disabled, and
- Need full or part-time child care

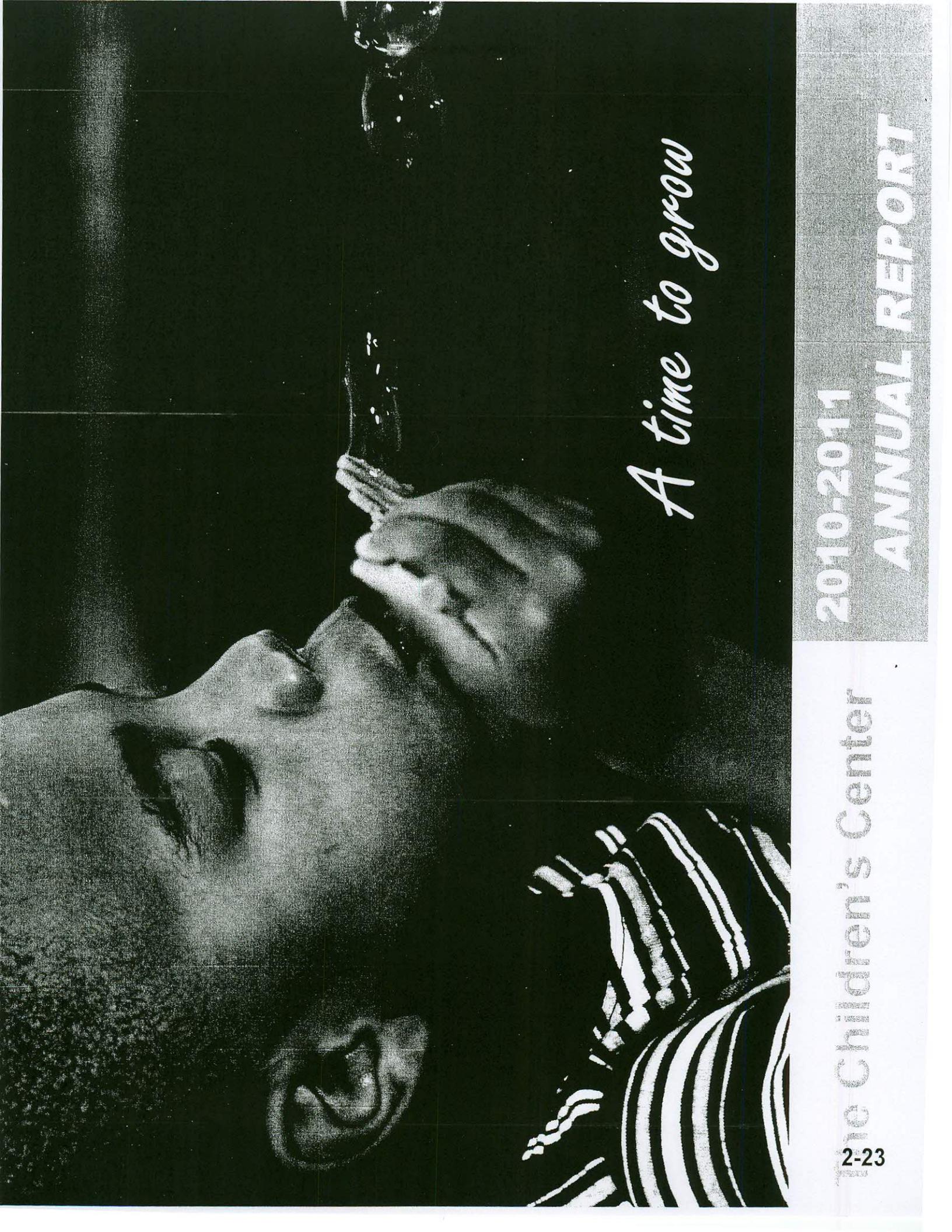
This program provides licensed child care and early childhood development services for children. The Centers provide care for children with and without disabilities in an inclusive learning environment.

## **Advancing Behavioral Competencies Project (ABC Project)** serves children who

- Are birth through three years of age, and
- Reside in Western Tidewater (Franklin, Suffolk, Southampton County, and Isle of Wight County).

This program is a free service that provides families and childcare providers with support to meet the unique social, emotional, and behavioral needs of young children. With parental and provider consent, the ABC Project staff work collaboratively with families and childcare providers to better understand a child's strengths and what he or she is trying to communicate through behaviors and emotions. Parents, providers, and ABC staff work together to develop a positive support plan to meet the needs of each child.

For more information, contact the Children's Center at (757) 562-6806



*A time to grow*

The Children's Center

2010-2011

ANNUAL REPORT

# Remarks from Don



**D**espite delays in getting the construction going for expansion of the Early Head Start program, things are moving forward at a steady pace and I am more excited than ever about the future of the Children's Center.

In reading the Annual Report we hope you will note we have positioned this organization to serve more families and positively impact the lives of future

generations in Western Tidewater.

We are hopeful that in addition to expanding Early Head Start, we can also become the primary provider of Head Start services in Western Tidewater.

The Children's Center continues to provide quality programs that help *families* achieve goals for *their* children. The Board of Directors continues its pledge to nurture and educate children and families throughout Western Tidewater in an effort to improve the quality of life in all communities we serve.

-- Donald T. Robertson  
President, Board of Directors

## Growing, Learning, Changing



**T**his coming year brings winds of change to the Children's Center. We look forward to the day the

renovation of the Suffolk Center will be complete. The renovation is part of the Early Head Start grant that has enabled the Center to serve an additional 108 children in the Early Head Start program. The renovation will make more center-based services such as education, parent training, staff education and community involvement more available.

The Center is identifying ways to collaborate with others to bring positive growth in our communities. We have been working with Smart Beginnings Western Tidewater and

the Suffolk Early Childhood Development Commission to support our infants, toddlers, and preschoolers as they get ready for school. We know quality services now will pay off with students eager and ready to learn in the future.

A focus on growth and change has been good for the littlest children in our community. We have wonderful partners in growing projects that include increased services for children living in poverty, for children with disabilities, and for early care and education providers to increase children's social and emotional growth.

YOU have helped us grow! We thank each one of you for your support.

-- Barbara S. Mease  
Executive Director

## Our Mission

We nurture and educate children and their families . . .

## Our Shared Values

Because children deserve our best efforts . . .

We serve children of all levels of ability, including children with disabilities.

We celebrate diversity in all our programs.

We recognize the family as the best teacher and decision maker for their children.

We embrace the community as our partner in serving children.

## Children's Center Staff

Barbara Mease, M. Div., BSRN  
*Executive Director*

Rosalind Cutchins, B.S., M.S.  
*Program Director*

Janet Owen, B.S., B.A.  
*Finance Director*

Tamie Rittenhouse, M.S., CCC-SLP  
*Early Head Start Director*

Anne Bruehl, Ph.D  
*Mental Health Director*

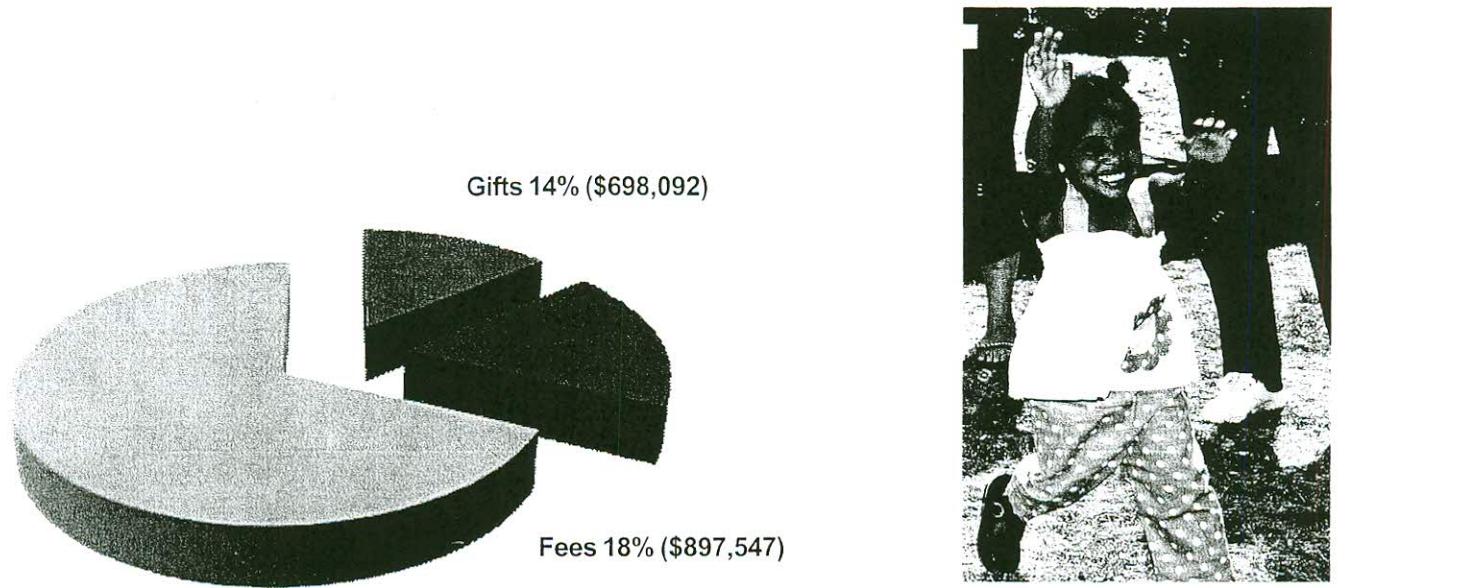
Toni Johnson, M.A. Ed.  
*Early Childhood Education Director*

G. Lee Taylor, B.A., Ed.  
*Franklin Childcare Coordinator*

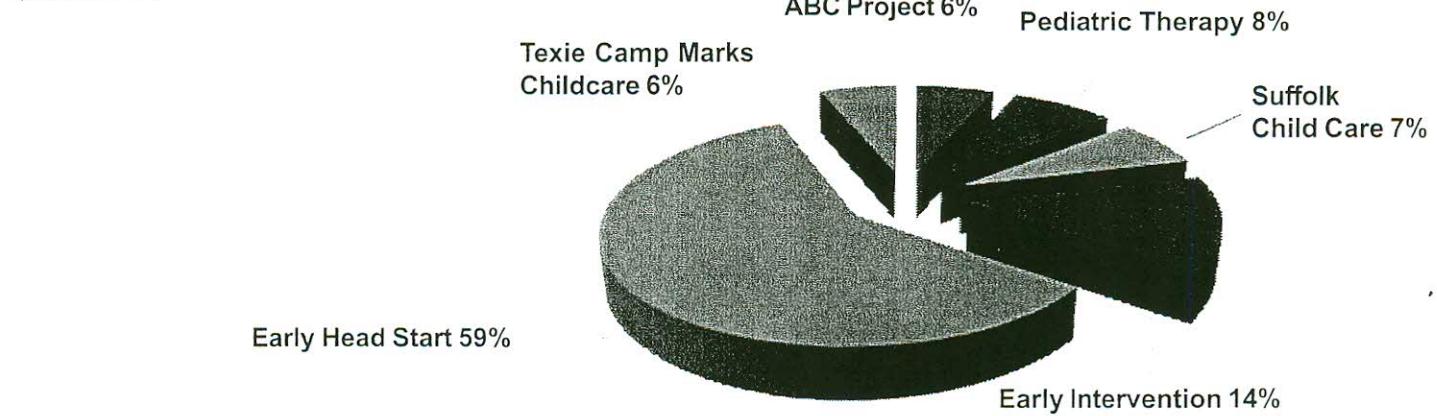
Shawn Singree, A.A.S.  
*Suffolk/Smithfield Childcare Coord.*

Rachel Beale, MBA, DHR  
*Human Resources Manager*

Jeffrey J. Zeigler, BA  
*Community Relations Coordinator*



**Federal Funds 68%  
(\$3,390,733)**



Fiscal Year 2010-2011							Audit Status	
Early Intervention	374	231	46	74	22	1		
Pediatric Therapy	343	181	58	45	29	30		
Texie Camp Marks Childcare	105	5	51	3	40	6		
Suffolk Center Childcare	141	131	4	2	0	4		
Early Head Start	355	129	149	34	43	0		
ABC Project	30	14	12	4	0	0		
Total Participating	1,348	691	320	162	134	41		
Total Actual Children (non-duplicated)	975							

The independent auditors' report expressed an unqualified opinion — which is the highest opinion an auditor can give — on the financial statements of the Children's Center for the fiscal year 2010-2011. We are also pleased to report that the auditors' report on compliance for the Children's Center had no findings of non-compliance for the Early Head Start program for the fiscal year 2010-2011. A copy of the Children's Center's audit is available upon request.

# Early Head Start Statistics

2010-2011 Program Year

## 2010-2011 EHS Budget

### EHS Revenues

Source	Budget
EHS Federal Funds	\$1,427,926
In-Kind Contributions	\$ 326,278
USDA	\$ 60,000
Local Tax	\$ 1,000
United Way	\$ 29,703
Contributions	\$ 0
TOTAL	\$1,844,907

### EHS Expenses

Source	Budget
Salaries	\$ 995,377
Supplies	\$ 168,488
Equipment	\$ 0
Fringe	\$ 130,250
Construction	\$ 0
Contractual	\$ 0
Travel	\$ 4,000
Other	\$ 546,792
TOTAL	\$1,844,907

### EHS Federal Revenues

Source	Budget
EHS Federal Funds	\$1,944,865
In-Kind Contributions	\$ 0
USDA	\$ 27,000
Local Tax	\$ 28,847
United Way	\$ 0
Contributions	\$ 457,369
TOTAL	\$2,458,081

### EHS Expd. Expenses

Source	Budget
Salaries	\$ 730,608
Supplies	\$ 157,787
Equipment	\$ 54,725
Fringe	\$ 85,786
Construction	\$1,249,532
Contractual	\$ 43,942
Travel	\$ 16,233
Other	\$ 119,468
TOTAL	\$2,458,081

### EHS Expenses

Source	Budget	%
EHS Federal Funds	\$2,413,848	78
In-Kind Contributions	\$ 455,830	15
USDA	\$ 71,500	2
Local Tax	\$ 32,975	1
United Way	\$ 26,560	1
Contributions	\$ 91,725	3
TOTAL	\$3,092,438	

### Expenses

Source	Budget	%
Salaries	\$1,556,869	50
Supplies	\$ 310,616	10
Equipment	\$ 53,097	2
Fringe	\$ 215,859	7
Construction	\$ 132,415	4
Contractual	\$ 1,450	0
Travel	\$ 19,467	1
Other	\$ 802,665	26
TOTAL	\$3,092,438	

### Parent Involvement

One hundred percent (284 of 284) of families served by Early Head Start participated in education activities designed to develop knowledge and skills that encourage self-sufficiency and improve interaction with children.

## Percentage of eligible children served by Early Head Start in Western Tidewater

The Children's Center estimates that 661 children are eligible for Early Head Start services in Western Tidewater. During the 2010-2011 fiscal year, the Center served 38.7 percent of those eligible children (256 of 661).

### Early Head Start Review

The Administration for Children and Families conducted an on-site monitoring review of the Children's Center's Early Head Start program in June of 2009. The Head Start Review Report found the Children's Center to be in full compliance with all applicable Head Start Program Performance Standards, laws, regulations, and policy requirements.



### Kindergarten Preparation

Families in the Children's Center Early Head Start program participate in the Raising-A-Reader (RAR) program. RAR provides books on a rotating basis and encourages parents to share books with their children.

The Children's Center uses *Creative Curriculum* in all of its EHS classrooms. *Creative Curriculum* is a comprehensive curriculum with a clear organizational structure and a particular focus on interest areas.

The Children's Center EHS program assures that all children have required immunizations, social security cards, birth certificates, primary care physicians, dental screenings, and health insurance before they leave the program.

### Health and Dental Services

One hundred percent (334 of 334) of children in the Early Head Start program received dental screenings. One hundred percent (334 of 334) of children in the Early Head Start program received medical exams.

Latifah Blow has had two children in the Early Head Start program in Franklin. Latifah was a teen mother and has used the program not only for her children, but also for her own education. That's what Early Head Start is all about.

Her son, Nickolas, participated in the EHS program at the 507 Third Avenue building in Franklin and now has gone on to preschool.

Because of a heart condition, her daughter, Madisyn, is currently enrolled in the EHS program with home-based services.

Latifah is a senior at Norfolk State University majoring in social work. EHS has helped her work toward her degree.

"It helps me out a lot when I have someone I can trust to watch my kids," she said. "They do a lot of field trips and activities, and really

helped my son through potty training. I really like the program."

While Nickolas was with the Center, Latifah was a member of the Policy Council, the governing body for Early Head Start. "I got involved with the Policy Council because I wanted to know what was going on when it comes to Nickolas," she said.

Latifah is hoping to earn a master's degree and eventually a doctorate degree. She has big dreams about what she might do in the future.

"I want to work with kids in the inner city, to advocate for them, and for girls because I was a teen mother," she said. "But I am undecided because I also want to work in a hospital dealing with families that have children's issues. I like to help people. If I can change one person's life, I feel that's a great impact."



Latifah Blow and her daughter, Madisyn. Latifah's son, Nickolas, also attended the Children's Center Early Head Start program in Franklin.

#### **Early Head Start Services**

- Incomeeligible families living in Western Tidewater (Surfside Isle of Wight County, Rudeein, and Southampton County)

- Pregnant women and children from birth to age three

#### **Early Head Start provides**

- All families with early childhood education, family and health services

- All children are provided with developmental screenings

- The program acknowledges families as the primary educators of their children

- The program provides families with parent training, family support, as well as early care and education for their children

- Services for the families are offered through a variety of options, including full-time and part-time child care and home visits for parent education and support

- Children who have disabilities are included

- The program has numerous partnerships within the community to provide many services to our families

### **Early Intervention serves**

- ❖ Children who are birth to age three who have developmental delays or disabilities and reside in Franklin, Sumter, Southampton County or selected Virginia County.

### **Early Intervention provides**

- ❖ Families are provided information, support, and services to encourage their child's development
- ❖ Children enrolled may have complex needs including health impairments
- ❖ Pediatric therapy services may be offered as part of the program
- ❖ A service coordinator helps ensure that services are coordinated with health care and other community service agencies
- ❖ Services subject to fees are offered on a sliding fee scale based on the families' ability to pay
- ❖ No child is denied services because of an inability to pay

### **Pediatric Therapy serves**

- ❖ Children who are ages birth to 2½ years of age
- ❖ Children who need occupational therapy, physical therapy, speech/language therapy, or special education services

### **Pediatric Therapy provides**

- ❖ Multi-disciplinary evaluations and licensed therapy services

Laura Robb has been with the Children's Center from the beginning. We have loved watching her grow and learn.

Laura was born in 1984 with arthrogryposis, a rare congenital disorder. She has limited muscles in her arms or legs.

"We really didn't know where to go or what to do in the beginning, except what the doctors told us," said Jean Robb, Laura's mother. "We were told the more therapy Laura got the faster she would progress."

She received physical therapy, occupational therapy, speech therapy, and respite care when the Suffolk Children's Center operated at Magnolia United Methodist Church in Suffolk. Eventually, she entered the pre-school program with Suffolk Public Schools.

Later on, Laura attended summer camp at the Children's Center in Franklin.

Laura was featured in the Children's Center annual report almost 10 years ago, getting ready to attend Longwood University after

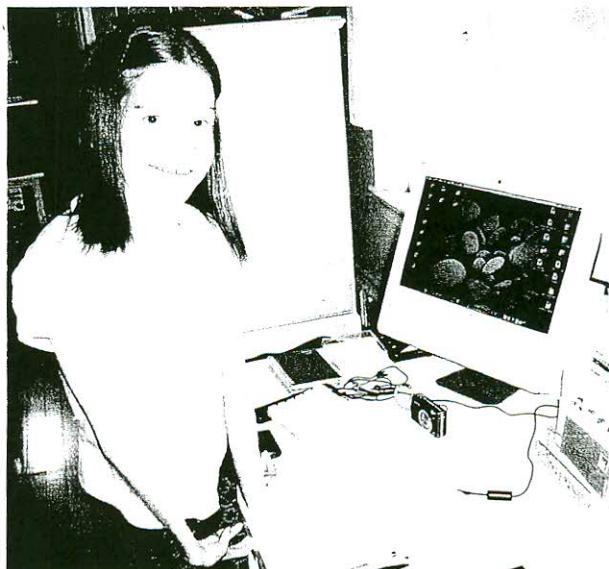
graduating from Lakeland High School in Suffolk. Laura graduated from Longwood five years ago and now operates her own graphic design business called redDesign Room ([www.redesignroom.com](http://www.redesignroom.com)) after working public relations and marketing for the Virginia Symphony for a couple of years.

"The economy dropped off and my position with the symphony was cut," Laura said. "That actually gave me a unique opportunity, and I started doing projects for people I knew. That turned into, 'maybe I should start a business.'"

Today, Laura is running Red Design Room out of her house with services that include web, logo, and print design. Her portfolio includes design work for individuals and several small businesses. She is in the process of designing a new logo for the Children's Center.

"The business has been going for a couple of years," she said. "I'm still trying to grow the business."

The Children's Center salutes this ambitious young woman. What a success!



Laura Robb, who attended the Children's Center for Early Intervention and childcare services, graduated from Longwood University and has opened up her own design business.

rica Strausbaugh is a believer in the Children's Center. Erica and her husband, both active duty military transplants from Illinois, have found a home in Suffolk for their family.

Constance, now 5 and in kindergarten at Nansemond Parkway Elementary School in Suffolk, spent a year in the Children's Center Pre-K program. Erica has been impressed with the Children's Center early care and education services.

"Everything has been a blessing. The teachers have been great in helping prepare her for kindergarten," Erica said. "It's really helpful as a parent, especially serving in the military, with the service that is here. It's not just, 'we will watch your kids.' They are going to watch your kids and help them get ready for kindergarten and what needs they are going to have in the school system."

Everett, 3, is enrolled in the community childcare program at the Suffolk Children's Center, and also received Early Intervention services through the Center.

"Some of the staff sat down with me and said they had some concerns," Erica said. "I thought, this is real, so let's get started with this. Everyone has been so helpful in advocating for Everett and helping me understand the system."

Everett is receiving speech and occupational therapy with Tidewater Therapy and additional

speech and occupational therapy services through the Suffolk Public Schools. The Children's Center is transporting Everett to therapy appointments. "That is so helpful. I work in Portsmouth and I don't have to take time off to do any of that. That is huge, not having to leave for an appointment that happens twice a week."

Erica has seen results in Everett. "He is now able to follow two-step directions. He is able to put four to five words together. He is able to identify where he wants to go," she said. "Before he would just grab my hand and lead me to what he wanted."

"The Children's Center has really benefitted us," Erica added.



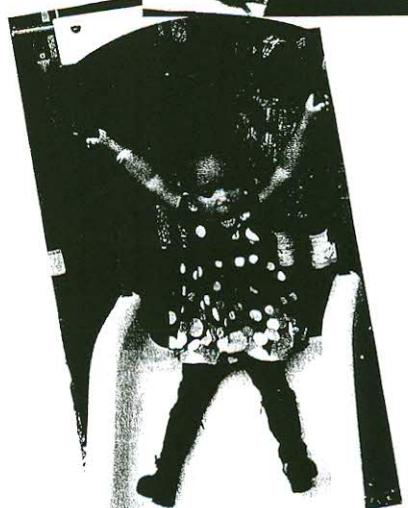
Erica Strausbaugh with her children Constance (l) and Everett.

#### **Community Early Care and Education serves**

- ❖ Children who are six weeks of age through 5 years of age
- ❖ Children who are at varying levels of ability, including those who are disabled and non-disabled, and need full or part-time childcare

#### **Community Early Care and Education provides**

- ❖ Licensed early care and education services
- ❖ Care for children with and without disabilities in an inclusive learning environment
- ❖ Developmental screenings twice a year
- ❖ Ready for school; ready for life!





## **Advancing Behavioral Competencies Project**

Childcare and education providers and families of children birth to age 3 in Western Tidewater

### **The ABC Project provides:**

- Free services to support early care and education providers in meeting the unique social, emotional, and behavioral needs of infants and toddlers.
- With parental and provider consent, the ABC Project staff work collaboratively with families and early care and education providers to better understand a child's strengths and what he or she is trying to communicate through behaviors and emotions.
- Parents, providers, and ABC staff work together to develop a positive approach to meet the needs of each child.

### **This project is funded by:**

The Virginia Department of Social Services and federal ARRA

Photo credit: Virginia Department of Social Services

The ABC Project provides childcare providers with support to meet the unique social, emotional, and behavioral needs of young children.

With parental and provider consent, the ABC Project staff works collaboratively with families and childcare providers to better understand a child's strengths and what he or she is trying to communicate through behaviors and emotions. Parents, providers, and ABC staff work together to identify positive strategies and support to meet the needs of each child.

One component of the Advancing Behavioral Competencies (ABC) Project is the outreach to childcare centers and home-based providers throughout Western Tidewater. ABC Project staff provide social and emotional consultation and ongoing mentoring to providers, using a nurturing and reflective approach to help classrooms run smoother and

do a more complete job of supporting social-emotional development of kids.

April Knight, a mentor for the ABC Project, has seen firsthand the positives the program has had with local home-based providers.

"Often they are mothers and grandmothers with really good hearts and want to care for kids in their home. It's really a tough job," April said. "ABC helps them do some evaluating and looking at social-emotional well-being of the children."

Social and emotional health can be supported through a variety of everyday routines and activities. For example, when children play together, they are learning to be kind and part of a team or group.

"In addition to providing reflective mentoring to childcare providers, we have been able to support social-emotional development by purchasing some amazing books and activities, outdoor equipment, paints, puppets, and play kitchens," April said.

Not only are the providers grateful to have the new resources, but the children have also enjoyed the new opportunities to learn.

"The kids, you could feel the joy and the energy was coming out of them. It was magic," April said. "I think having those resources will fundamentally change the quality of their day for a long, long time to come."



hen Cindy and David Benton found out they were having a third child, they never hesitated once to call the Children's Center for early care and education services. Their other two children, Chad and Emmy, had both been through the program, and both are now model students in school.

Chad, now 17, came to the Texie Camp Marks Center when he was two and also participated in the after school program. Today, Chad is a straight "A" student at Franklin High School and participates on the golf and soccer teams. He has aspirations of going to college and studying computer animation.

Emmy, 7, was in the Early Care and Education program at the Center and also participated in the after school program. She is a top student in first grade at S.P. Morton Elementary School in Franklin. A self-proclaimed "entertainer", Emmy enjoys computer games.

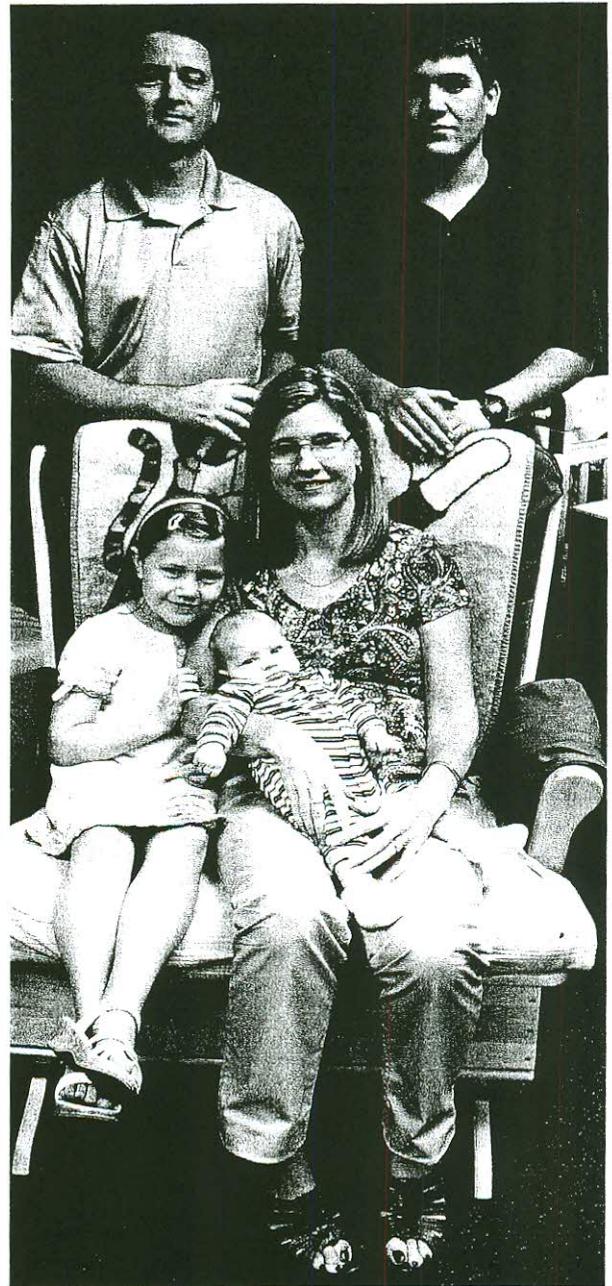
Wade, who was born in August, is now in the infant room at the Texie Camp Marks Children's Center.

The choice for early care and education was easy, according to Cindy.

"We really never considered taking Wade anywhere else. We called Dorothy Bryant (Site Supervisor at the Texie Camp Marks Children's Center) to be put on the list," Cindy said. "We were very pleased with the care that Emmy and Chad each received."

Cindy remembers the good feelings the Bentons had when dropping their kids off at the Center.

"When we would leave them in the mornings, we always knew they would be well taken care of," she said. "I love the staff. You can tell they are happy with their jobs and in what they do and that they care. Chad and Emmy had a lot of the same teachers, and I still see them here."



Chad (back right) and Emmy Benton (front left) are both "graduates" of the Children's Center and now little brother, Wade, is at the Center. Also pictured are mom Cindy Benton and dad David Benton.



Chad and Wade Benton

The Children's Center is in the final stages of completing an Early Head Start expansion, which has raised the number of children served from 148 to 256.

At the Texie Camp Marks Children's Center in Franklin, four large classrooms were converted into six classrooms to better serve community and Early Head Start students. The classrooms were completed and opened in April of 2011.

An addition is being built onto the Suffolk Children's Center. The new addition includes three EHS classrooms, a conference room for staff and parent use, and a new kitchen. The addition is 3,515 square feet, which will increase the Suffolk Children's Center to a total of 11,138 square feet. Another 916 square feet of the existing building will be renovated to create new offices, a new reception area, and an improved therapy room.

A groundbreaking ceremony was held for the project on September 15, 2011. The project is expected to be completed by March 2012.

Funding for the building project includes federal ARRA dollars and grants from the Hampton Roads Community Foundation, Bank of America, Obici Healthcare Foundation, Beazley Foundation, Community Action Coalition of Virginia, Bennett's Creek Sertoma Club, and an anonymous donor.

The Children's Center applied to the U.S. Department of Health and Human Services for expanded EHS services after reviewing the community need.



*Construction on the addition to the Suffolk Children's Center began in October of 2011 with demolition.*

## The Children's Center Endowment Preparing for the Future

The Children's Center's Board of Directors established an endowment with the Hampton Roads Community Foundation in February 2008.

The purpose of the endowment is to ensure the Center will have financial stability for years to come.

As of the end of the third quarter 2011, the Children's Center's endow-

ment was valued at \$45,703.

You can contribute to the Children's Center Endowment in any amount at any time. The two best ways to donate include:

- ❖ By debit card or credit card at the Texie Camp Marks Children's Center, 700 Campbell Avenue in Franklin, or the Suffolk Children's Center, 300 Executive Court, Suffolk.
- ❖ By check, which can be mailed to: 700 Campbell Avenue, Franklin, VA 23851. Please include "endowment donation" as an identifier on the check.

# In Honor and Memory

*In Memory*

**Irma Vaughan Beale**

Maggie L. Vaughan

**Angus Bowers**

Peggy Darden

**Mr. & Mrs. Thomas Carter**

Daniel & Kristie Dailey

**Tom Carter**

Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins

**Mary Cook Catlett**

Barbara Mease & Randy Betz

**Raymond Cobb**

Charlotte Whitley

**Mr. & Mrs. J.E. Crenshaw**

Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins

Marguerite Cutchins

Mr. & Mrs. Elmer Pixley

**Bill Cutchins**

Mike & Boo Van Straten

**E. Charles Cutchins**

Kevin & Rosalind Cutchins

Marguerite Cutchins

Theresa Sousa

Mike & Boo Van Straten

**J.W. Cutchins**

Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins

Marguerite Cutchins

**Zachary C. Cutchins**

Kevin, Rosalind, Kelsey, &

Lindsay Cutchins

Marguerite Cutchins

Barbara Mease & Randy Betz

Mike & Boo Van Straten

**Phillip "Popcorn" Darden, Sr.**

Kevin, Rosalind, Kelsey, &

Lindsay Cutchins

Peggy Darden

Barbara Mease & Randy Betz

Mr. & Mrs. Michael Owen

Jeff & Diane Zeigler

**Sara Vaughan Darden**

Mr. & Mrs. Glenn Updike

Maggie L. Vaughan

**Thomas I. Darden**

Maggie L. Vaughan

Barbara C. Vaughan

**Mary Jim Davis**

Marguerite Cutchins

**Dr. Linwood T. Daye, Jr.**

Antoinette Johnson & Aaron Harris

**David Deloatch**

Mr. & Mrs. Charles R. Gayle

**Ann Ditzell**

Mr. & Mrs. Drew Dixon

**Roger W. Drake III**

Shirley P. Drake

**Joyce Gayle**

Mr. & Mrs. Charles R. Gayle

**Gregory Bryant Gillette**

Mr. & Mrs. George Burgess, Jr.

Mr. & Mrs. Owen D. Gillette

**Dolly Goodwyn**

Barbara Mease & Randy Betz

**Virginia Griffin**

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**Garnette Henderson**

Kevin & Rosalind Cutchins

Barbara Mease & Randy Betz

**Marshall & Leah Hubbard**

Mark Hubbard

**Benjamin Keeter**

Mr. & Mrs. Owen D. Gillette

**Adolphus King**

Joe & Linda Drake

**Madeleine Lane**

Mary F. Abbott

Grace Barnes

Dorothy C. Beale

Elizabeth Brooks

Katherine V. Cobb

Mr. & Mrs. Gene M. Correll

Susie & Pat Haggerty

Betsy Parker McCall

Olivia Rose

Village at Woods Edge

**Lucille Lassiter**

Kevin & Rosalind Cutchins

**Anne Colecchi Mallard**

Barbara Mease & Randy Betz

**Texie Camp Marks**

R. Marks Arnold

James B. Loftin

**Nancy McCormick**

Kevin & Rosalind Cutchins

Mr. & Mrs. Drew Dixon

Mr. & Mrs. Michael Owen

Many of our friends offer the Children's Center gifts made in honor or in memory of someone special. Those being honored or remembered are printed in bold italicized print followed by the donors' names. These tributes were given between July 1, 2010 and June 30, 2011.

**Howard & Virginia Mease**

Barbara Mease & Randy Betz

**Virginia Mease**

Renee Brown

Mr. & Mrs. Harry Christie

Cathy Cutchins

Kevin, Rosalind, Kelsey, &

Lindsay Cutchins

Peggy Darden

Aundra Fields

Heidi Fisher

Kay Fisher

Dell & Holly Fuller

Mark Hubbard

Patsy Joyner

Shirley Klingemier

Peter & Ann Knopf

Harvey McLemore

Jeffery L. Mease

Howard & Karen Mease

Barbara Mease & Randy Betz

Kay Meditz

Bob Hayes

Stanley Holland

Mr. & Mrs. Robert Meredith

Mr. & Mrs. Earl Mitchell

Mr. & Mrs. Michael Owen

Dr. & Mrs. J. Michael Ponder

Eric Shaffer

Henry & Cindy Thomason

Virginia Mease Family

Jeff & Diane Zeigler

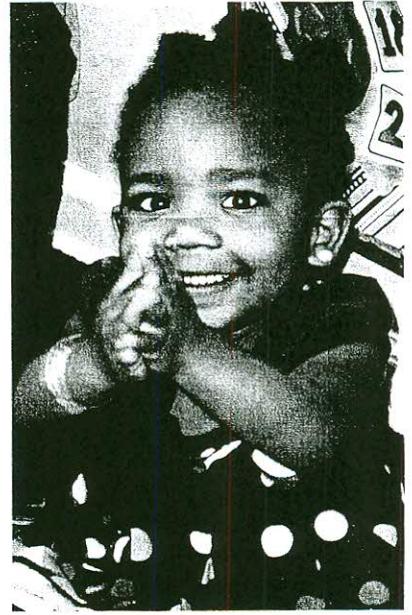
Teri Zurfluh

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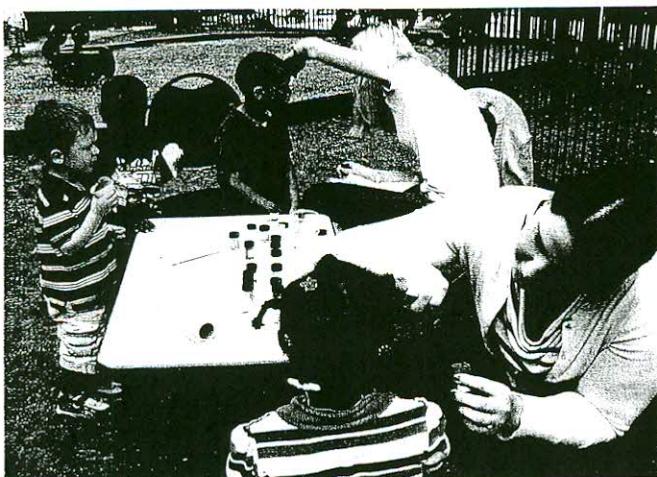


**Miss Vaughan's Family**  
Maggie L. Vaughan  
**Miss Vaughan's Parents**  
Maggie L. Vaughan  
**Scott Patnesky**  
Mr. & Mrs. Edward J. Patnesky  
**Charles G. Pearce**  
Mr. & Mrs. Stephen Cole, Jr.  
**John Perry**  
Joe & Linda Drake  
**Mike Ponder**  
Barbara Mease & Randy Betz  
**Robert H. Redfern, Jr.**  
Mr. & Mrs. Donald M. Brown  
**James S. Reilly**  
Captain & Mrs. J.D. Reilly  
**Henry Rountree**  
Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins  
Daniel & Kristie Dailey  
**Lucille Sparks**  
Mr. & Mrs. Harry Christie  
Kevin & Rosalind Cutchins  
Barbara Mease & Randy Betz  
**Carter Thomas Stephenson**  
Mr. & Mrs. T. Kent Stephenson  
**Annette & Edwin Swientoniewski**  
Kevin & Rosalind Cutchins  
**Mrs. Reba Thorpe**  
Mr. & Mrs. Glenn Updike  
Maggie L. Vaughan  
**Tina Turner**  
Barbara Mease & Randy Betz  
**Jesse F. Vaughan**  
Maggie L. Vaughan  
**Temperance Vaughan**  
Maggie L. Vaughan  
**Lucy Howell Waters**  
Charles Waters  
**Nancy Watson**  
Mr. & Mrs. James M. Habel III

**Carson Whitley**  
Mr. & Mrs. Drew Dixon  
**Mary Williams**  
Mr. & Mrs. Owen D. Gillette  
**Eddie Mae Vaughan Woods**  
Maggie L. Vaughan  
  
**Alwood Children & Grandchildren**  
Mr. & Mrs. Robert L. Alwood  
**Anne Bruehl**  
Barbara Mease & Randy Betz  
**Diana Clark – November 2010 Employee of the Month**  
Jeff & Diane Zeigler  
**Rosalind Cutchins**  
Barbara Mease & Randy Betz  
**Harvey Darden**  
Pearl Darden  
**Susan Derry – May 2011 Employee of the Month**  
Barbara Mease & Randy Betz  
Jeff & Diane Zeigler  
**Sarah DeWitt**  
Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins  
**Joyce Doughty – April 2011 Employee of the Month**  
Barbara Mease & Randy Betz  
Jeff & Diane Zeigler  
**Alberta Floyd – February 2011 Employee of the Month**  
Jeff & Diane Zeigler  
**Alan McCoy**  
Kevin, Rosalind, Kelsey, &  
Lindsay Cutchins  
**Janet Owen**  
Barbara Mease & Randy Betz



**Laurie Phillips – March 2011 Employee of the Month**  
Barbara Mease & Randy Betz  
Jeff & Diane Zeigler  
**Wyatt Smith**  
Buster & Marie Cutright  
**Sue Sousa & Eileen**  
Marguerite Cutchins  
**Frances Marks Parker**  
Frances S. Marks  
**Tamie Rittenhouse**  
Barbara Mease & Randy Betz  
**G. Lee Taylor – January 2011 Employee of the Month**  
Barbara Mease & Randy Betz  
Jeff & Diane Zeigler  
**Bruce & Lisa Turner**  
Peggy Darden  
**Mr. & Mrs. Glenn Updike**  
Mr. & Mrs. William H. Howell, Jr.  
**J.D. & Debbie Vann**  
Peggy Darden  
**Maggie L. Vaughan**  
Pearl Darden  
**Becky Wheeler – December 2010 Employee of the Month**  
Jeff & Diane Zeigler



Kevin, Rosalind, Zachary, Kelsey &  
Lindsay Cutchins  
Owen & Lisa Reece

# Donors

We embrace the community as our partner in serving children. Donations help make our programs stronger. The Children's Center extends many thanks to the good friends who have made donations between July 1, 2010 and June 30, 2011.

ABC Self Storage	Mr. & Mrs. Earl C. Hunt	Buddy & Carol Rittenhouse
Anonymous	Hunterdale Ruritan Club	Jared Rouse
Awareness Club	J. L. Camp Foundation, Inc.	Ruth Bible Class
Pat Ballard	Viola Johnson	Ruth Camp Campbell Foundation
Bank of America	Kings Fork Ruritan Club	Brian Schreder
Mr. & Mrs. James E. Barnes	William & Janice Kreider	Kyle Schreder
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Pres. Donald T. Robertson, B.A., M.P.A.  
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### *Groundbreaking*



### *Center Locations*

700 Campbell Avenue  
Franklin, VA 23851  
(757) 562-6806

507 Third Avenue  
Franklin, VA 23851  
(757) 516-2722

300 Executive Court  
Suffolk, VA 23434  
(757) 538-2523

240 James Street  
Smithfield, VA 23430  
(757) 356-1004

The Children's Center held a groundbreaking ceremony on September 15, 2011 for an addition to the Suffolk Children's Center at 300 Executive Court. Pictured (l-r) are Don Robertson, President of the Children's Center Board of Directors; Vivian Oden of the Hampton Roads Community Foundation; Barbara Mease, Executive Director of the Children's Center; teacher Angela Melton; Sharon Szalai of PF&A Design; teacher Latanya Barksdale; and Gary Richardson of R.D. Lambert & Son, Inc. The children are (clockwise) Armani, D'auna, Blake, and Jamier.



Franklin-Southampton  
Area United Way