



4-100-11010-5648

## PAUL D. CAMP COMMUNITY COLLEGE

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### OFFICE OF THE PRESIDENT

February 15, 2012

Post Office Box 737  
Franklin, Virginia 23851  
(757) 569-6700  
Fax (757) 569-6724

Mr. Mike Johnson  
County Administrator  
Southampton County  
P. O. Box 400  
Courtland, VA 23837

### **RE: Paul D. Camp Community College \$8,723 Request – Fiscal Period 2012-2013**

Dear Mr. Johnson:

Paul D. Camp Community College is currently experiencing record enrollment growth with the highest enrollment in the history of the College. For the 2010-2011 year we were the second fastest-growing college in the Virginia Community College System of 23 colleges.

As you know, Paul D. Camp Community College provides postsecondary education, community-based programming, and workforce training for the Cities of Franklin and Suffolk and the Counties of Southampton and Isle of Wight. These services are supported by state revenues, tuition fees, and contract workforce training income. Currently, the College serves approximately 6,000 citizens annually across these areas.

However, the College receives no state funding support for a range of other activities vital to providing a high-quality level of services. Activities not supported with state revenue include the following:

- Student Activities Budget
- College Board Events
- College Advisory Committee Activities
- College Student Clubs
- Faculty Development Merit Awards
- Curriculum Development Incentives
- Dedications, Groundbreakings, Award Ceremonies
- New Construction Site Preparation and Design
- Parking Maintenance and Routine Site Maintenance
- Outdoor Recreational Facilities

Mr. Mike Johnson, County Administrator, Southampton County

PDCCC 2012-2013 Budget Request

February 15, 2012

Page 2

Funding support for these activities is generated from local resources, including support from the four localities served by the College. Please see the attached funding request and formula we used for all of our localities—based on student enrollment, population, and property value. These funds are combined with other funds to support college activities not supported by state funds. See the attached PDCCC Localities Appropriation Fund Budget Request.

On behalf of the College Board, the Faculty, and the Staff—and particularly the students who benefit—please know how much we appreciate the faithful support from the County of Isle of Wight.

We ask that you continue this support, which gives the College a margin of excellence it would not otherwise have without your assistance. Thus, we are asking for consideration of \$8,723 in 2012-2013 for our Local Funds Budget - an increase from our last requests based on the above-noted funding formula.

Sincerely yours,



Paul Wm. Conco  
President

Enclosure

1/26/2012 SOUTHPHAMPTON COUNTY  
FUND #106 PAUL D CAMP COMMUNITY COLLEGE

- BUDGET - EXPENSE ACCOUNTING PERIOD 2011/12 PAGE 1  
GL067H

Expenditure 2008/2009	Prior Years		Adopted Budget 2011/12	Current Year Actual On 2011/12	Year --2012/2013 Budget Year--
	2009/2010	2010/2011			
011010-5648 PAUL D CAMP COMMUNITY COLLEGE	3,500	2,850	3,208	5,000	500
--TOTAL DEPARTMENT--	3,500	2,850	3,208	5,000	500
TOTAL - PAUL D CAMP COMMUNITY COLLEGE	3,500	2,850	3,208	5,000	500
TOTAL FOR FUND	3,500	2,850	3,208	5,000	500
FINAL TOTAL	3,500	2,850	3,208	5,000	500

8,723

8,723

**PAUL D. CAMP COMMUNITY COLLEGE**  
**LOCALITIES APPROPRIATION FUND BUDGET REQUEST**  
**2012-2013**  
**OPERATING FUNDS**

The following budget has been developed in accordance with current guidelines of the Virginia Community College System and represents the needs of Paul D. Camp Community College for the fiscal year beginning July 1, 2012.

**PART I - EXPENSES**

**01 - GENERAL ADMINISTRATION**

- A. President's Office -- The amount requested includes funds for use by the President and staff to meet the community obligations of that office. Such obligations may include expenses related to periodic meetings of the College's advisory committees; various conferences and meetings with public school officials, counselors, and faculty groups, and similar functions involving college and community representatives.

The amount requested is: \$4,725

- B. College Board -- The amount requested includes funds to make it possible for the Board to obtain memberships in such organizations as it deems appropriate; for special travel expenses as may be determined by the Board; for Board dinners and other expenses related to Board meetings; and for the cost of special college events and ceremonies.

The amount requested is: \$8,150

- C. Student Services -- The amount requested is to provide funds for partial support of the College's program of student financial assistance and student development. These funds will be applied toward the required matching funds for Federal Work Study students, SEOG, and other requirements.

The amount requested is: \$20,650

- D. General Expenses and Contingency -- Funds requested in this category are to cover bank charges ( checkbooks, deposits books, etc.) and other local funds budget and local expenses.

The amount requested is: \$1,800

Sub-total -- GENERAL ADMINISTRATION: \$35,325

# PAUL D. CAMP COMMUNITY COLLEGE

## Localities Appropriation Fund Operating Budget Request 2012-2013

### 05 - ADULT EDUCATION AND COMMUNITY SERVICE

A.	Adult Education and Community Services Programs --	
	No funds are requested under this category this year.	\$0
B.	Community Information --	
	No funds are requested under this category this year.	\$0
C.	Special Events -- Funds requested are to make possible special events of a community-wide nature. Such expenses include hospitality breakfasts, luncheons, etc., for committees, college personnel, and visitors involved in community-wide events and learning technology grants and quality enhancement plan projects.	
	The amount requested is:	<u>\$3,300</u>
	Sub-total -- ADULT EDUCATION AND COMMUNITY SERVICE:	\$3,300

### 07 - PHYSICAL PLANT

A.	Rented Facilities for Auxiliary Enterprises --	
	No funds are requested under this category this year.	\$0
B.	Routine Site Maintenance -- Funds requested are to meet occasional site maintenance expenses related to minor new projects made necessary by changes in laws, conditions, and/or operations of the College.	
	The amount requested is:	<u>\$3,500</u>
C.	Other Site Improvements: Special Projects -- Funds requested are to provide assistance to complete the design of a campus master plan; including plans for exterior digital signage at all locations.	
	The amount requested is:	<u>\$6,500</u>
	Sub-total - PHYSICAL PLANT:	<u>\$10,000</u>

TOTAL OPERATING BUDGET REQUEST: \$48,625

**2-43**

# PAUL D. CAMP COMMUNITY COLLEGE

## LOCALITIES APPROPRIATION FUND BUDGET REQUEST 2012-2013 OPERATING FUNDS

### PART II - REVENUES

#### DISTRIBUTION OF ENROLLMENT, POPULATION AND PROPERTY VALUE BY JURISDICTION

Jurisdictions	In-District Enrollment***		Population (2010 Census)**		Property Value****	
	#	A	#	B	(in thousands)	C
Isle of Wight Co.	302	21.98%	35,270	30.29%	\$4,791,549	35.38%
Southampton Co.	302	21.98%	18,570	15.94%	1,604,884	11.85%
Franklin City	193	14.05%	8,582	7.37%	673,049	4.97%
Suffolk City*	577	41.99%	54,050	46.40%	6,473,266	47.80%
Service Region Total	1,374	100.00%	116,472	100.00%	\$13,542,748	100.00%

\*Represent 2/3 of total (\$9,705,046,100) property value and 2/3 of population since service area shared with Tidewater Community College.

\*\* Source: VCCS Fall 2010 Participation Rates (In District)--PDCCC Fall Enrollment (83% of total Enrollment of 1656).

\*\*\* Source: VCCS Fall 2010 Participation Rates (In District)

\*\*\*\*Source: 2009 Virginia Assessment/Sales Ratio Study, Table 4—"Estimated True Full value of Locally Taxed Property in Virginia Counties and Cities, 2008: Real Estate and Public Service Corporations

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Method: Use Enrollment (A), Population (B), and Property Value (C) percentages, giving twice the weight to enrollment as to population and property value; thus, the funding ratio:  $R = (2A+B+C)/4$

FUNDING RATIO USING ABOVE METHOD	TOTAL OPERATING FUNDS REQUEST	
	R	
Isle of Wight	27.41%	\$13,328
Southampton	17.94%	8,723
Franklin	10.11%	4,916
Suffolk	44.54%	21,658
	100.00%	\$48,625

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**Administrative Office**

Toll-free for clients: 888-846-8527  
P.O. Box 6200, 513 Church Street  
Lynchburg, Virginia 24505-6200  
(434) 528-3571 fax  
(434) 528-4722  
[www.vlas.org](http://www.vlas.org)



**VIRGINIA  
LEGAL AID  
SOCIETY**

**Michael R. Doucette, Esq.**  
Board President, Lynchburg

**David B. Neumeyer, Esq.**  
Executive Director

**Kelly E. Shuptrine**  
Deputy Director

Writer's email: [rhondak@vlas.org](mailto:rhondak@vlas.org); direct phone: 434-455-3085

December 8, 2011

Ms. Julia G. Williams  
Finance Director, Southampton County  
P.O. Box 400  
Courtland, VA 23837

4-100-011010-5649

Dear Ms. Williams:

On behalf of the Virginia Legal Aid Society, thank you for your support during the 2011-12 fiscal year. With your help, VLAS was able to close 87 cases last year, helping 216 people in Southampton County. For the 2012-13 fiscal year, we request funding in the amount of \$2,929.00.

VLAS strongly needs your help again this year to continue to serve the members of your community. Federal funding cuts for 2012 will result in a loss of \$180,000 for VLAS, but the need for our services has never been higher. We ask that you consider the following when reviewing our funding request:

- the results of our work last year in Southampton County and specific examples of how we helped individuals and families in your community (Attachment A);
- the variety of services that VLAS provides in Southampton County (Attachment B);
- examples of how our work benefitted recent clients (Attachment C);
- the amount of funding requested from each locality in our service area (the request is based on the ratio of low-income individuals in your community to those in our full service area) (Attachment D).

With your support we can reduce the number of people we have to turn away for lack of resources. We appreciate the opportunity to apply for funding, and would enjoy the opportunity to appear before your budget committee or your full board to further discuss our application. Please contact me if you have questions or comments.

Sincerely,

Rhonda J. Knight  
Director of Development



Offices in: Danville Emporia Farmville Lynchburg Suffolk

Free legal advice and information at 1-866-LegAid (534-5243)  
& legal information at [www.VLAS.org](http://www.VLAS.org).



Central Virginia, Danville-Pittsylvania, Franklin-Southampton, & Prince Edward member agency

**2-45**

**Services Provided and Outcomes Measurement Chart**  
**Virginia Legal Aid Society, Inc.**

**Southampton County**

<b>Objective</b>	<b>Measurement/Indicators</b>	<b>Actual Outcomes</b> July 1, 2010 – June 30, 2011			
		Cases Closed	People Served	Funds Recovered	Unjust Claims Avoided
Increase and preserve <b>financial resources</b>	End vicious payday lending cycles; obtain bankruptcy protection; halt illegal debt collection practices; avert unlawful repossession and garnishments; overcome unfair and illegal sales practices; enforce sales contracts; preserve credit; and secure utility services	13	25	\$150	\$15,148
Maintain or obtain safe and affordable <b>housing</b>	Prevent improper evictions and foreclosures; enforce rights to decent, safe and habitable housing; restore and obtain access to public housing; resolve landlord/tenant disputes	13	37	\$3,876	
Increase access to <b>public benefit</b> programs, <b>health insurance</b> , and/or <b>employment</b>	Obtain and preserve Food Stamp, TANF, WIC, unemployment and Social Security benefits; provide access to health care programs such as FAMIS, Social Security disability and Medicaid; preserve Medicare benefits; and increase access to employment	26	68	\$125,963	\$8,000
Increase stability for <b>families in transition</b>	Obtain divorces, child support, child custody, protective order appeals, equitable distribution of marital property, and advance directives; enforce rights for children who have been denied or terminated from regular and special education services	35	86		
	<b>Totals</b>	<b>87</b>	<b>216</b>	<b>\$129,989</b>	<b>\$23,148</b>



## An Overview of VLAS Services and Activities

December, 2011

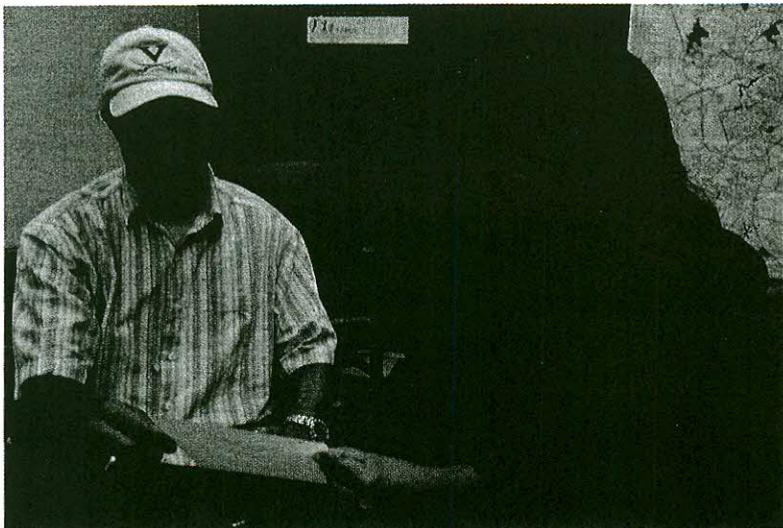
**Legal Advice and Representation:** VLAS provides a wide range of legal services in the areas of health care, public benefits, housing, family relations, advance directives, consumer, education, and economic self-sufficiency. VLAS serves low-income individuals and families through a staff of thirty-four people spread over five offices and the help of volunteer attorneys in Central, Southside and Western Tidewater Virginia. These services include advice, counsel, brief service, drafting of instruments, contracts and applications, incorporation, negotiation, representation before administrative forums, litigation before state and federal trial and appellate courts. Restrictions imposed by Congress prohibit some services such as class actions and legislative representation; in cases in which those avenues of relief are appropriate, we refer our applicants to other qualified counsel.

### Special Programs of VLAS Include:

- 1) **LawLine**, Virginia Legal Aid Society's intake and advice hotline, provides screening, assessment, referrals, information and legal advice to most of Virginia Legal Aid Society's applicants during their first contact with VLAS regarding a new problem. Callers needing extended service, whether the drafting of a document or the filing of a lawsuit, are referred by the LawLine to a local VLAS office. The system allows us to help thousands of people every year.
- 2) **Housing Improvement and Preservation (HIP)** provides advice and representation in evictions, foreclosures, correction of hazardous conditions, and renovation or construction of affordable housing.
- 3) **Strengthening Families with Children (SFC)** strengthens low-income families with children by increasing access to health care and education, increasing and preserving financial resources, and increasing stability for families in transition.
- 4) **Senior Citizens Legal Assistance** provides advice and representation to senior citizens in social or economic need.
- 5) **Earned Income Tax Credit (EITC) Program** uses a variety of means, including volunteer accountants, drop-in clinics, and a tax-preparation website, [icanefile.org](http://icanefile.org), to help low-income Virginians with earned income receive up to \$4,000 per year in tax credits.
- 6) **Private Bar Involvement (PBI)** involves approximately 150 attorneys in providing representation to VLAS clients, most often in divorces, bankruptcies, wills, and guardianships.

-over-

## Public Benefits Problem Resolved



VLAS Attorney Amber Jordan with client Carrington Sandidge

For years Carrington paid child support for each of his four children, and the amount paid was based on his wages. Carrington unfortunately became disabled, was unable to work and his only source of income became his Social Security benefit. Carrington's Social Security benefits were being garnished at a rate above the state and federal limit however, and Carrington could no longer afford the original amount of support.

Amber worked relentlessly with the Social Security Administration to reduce Carrington's garnishment to the appropriate level according to state and federal law, and she was successful. She was also successful in getting SSA to change their operating manual and procedures so that others across the country would not receive garnishments higher than federal and state law allowed. Through the court system Amber also helped legally adjust Carrington's child support obligation to an amount that accurately reflected his ability to pay and helped ensure that all of his children would be able to receive support. Carrington was extremely grateful for Amber's help, and commented "my attorney was very professional and smart. She was GREAT!"

## Education Problem Resolved

Rebecca is a bright 18-year-old high school student who hopes to become a teacher one day. Diagnosed with ADHD in elementary school, Rebecca's difficulties with her schoolwork increased as she entered high school. Her medication made her groggy in the mornings, and she struggled with emotional and psychological disorders which made learning in a regular classroom impossible.



Philip and Jennifer, parents of Rebecca

Rebecca's parents begged the school system for an evaluation to enable her to receive special education services, but the school system refused. "In fact, they harassed our daughter and told her to 'fake it until you make it,'" Jennifer recalls. "Our daughter slid into depression and self-injury. She was on the verge of dropping out."

Meanwhile the school made a half-hearted effort at an evaluation and found Rebecca ineligible because of her high IQ and standardized test scores.

Rebecca's parents decided they could not continue to fight the school system alone so they contacted VLAS. VLAS attorney Hank Bostwick convinced the school system to provide an independent education evaluation by a prominent psychologist. Hank also arranged for a no-cost evaluation at a nearby private school for specific learning needs. As a result of both evaluations, the public school eligibility team reconsidered and found Rebecca eligible for special education services.

Since the public school could not provide her with the education services she needed, they placed Rebecca in the private school at public expense.

Jennifer felt a huge weight being lifted. "I already work two jobs just to make ends meet and we never could have afforded this education on our own. Today, our daughter is doing well in her senior year in high school and is looking forward to graduating. She has a new start, a new confidence."

"VLAS has given my daughter a real opportunity. They were really wonderful. If it wasn't for them our family would have been in a lot worse shape because we couldn't have kept up the fight on our own."

**Virginia Legal Aid Society Calculations  
For FY 2012-13 Local Government Funding Requests**

**Attachment D**

Jurisdiction	125% 2000 Census Poverty Population	% of Total Population	Locality's share of goal \$212,572	Cases Closed FY 10-11	People Helped FY 10-11
Amelia County	1,395	1%	\$2,288	39	78
Amherst County	4,433	3%	\$7,272	170	431
Appomattox County	2,323	2%	\$3,811	67	147
Brunswick County	3,422	3%	\$5,613	80	214
Buckingham County	3,300	3%	\$5,413	102	249
Campbell County	7,633	6%	\$12,521	222	519
Charlotte County	3,014	2%	\$4,944	77	173
Cumberland County	1,837	1%	\$3,013	73	159
Danville (City)	12,158	9%	\$19,944	440	996
Emporia (City)	1,386	1%	\$2,274	188	432
Franklin (City)	1,995	2%	\$3,273	115	264
Greenville	1,610	1%	\$2,641	7	19
Halifax County	7,996	6%	\$13,117	169	438
Henry County	10,120	8%	\$16,601	158	357
Isle of Wight County	3,391	3%	\$5,563	136	274
Lunenburg County	3,186	2%	\$5,226	56	120
Lynchburg (City)	12,424	10%	\$20,380	786	1754
Martinsville (City)	3,735	3%	\$6,127	136	310
Mecklenburg County	6,753	5%	\$11,078	138	318
Nottoway County	3,652	3%	\$5,991	101	267
Patrick County	3,701	3%	\$6,071	53	120
Pittsylvania County	10,167	8%	\$16,678	213	495
Prince Edward County	3,843	3%	\$6,304	223	436
Southampton County	3,231	2%	\$5,300	87	216
Suffolk (City)	10,689	8%	\$17,534	472	1057
Sussex County	2,192	2%	\$3,596	50	126
<b>TOTALS</b>	<b>129,586</b>	<b>100%</b>	<b>\$212,572</b>	<b>4,358</b>	<b>9,969</b>

Date: 12/12/11

## Accounts Payables Paid Check Inquiry

Time: 13:58:04

001 - SOUTHAMPTON COUNTY

Options: 5=View Detail

Vendor No. :	014561	Name:	
Opt	Check Number	Ordered by Invoice Date	
	Invoice Number	Invoice Date	Gross
-	123063	AUG 2011	\$2816.00
	Year Subtota		\$2816.00
-	98524	AUG 2010	\$2816.00
	Year Subtota		\$2816.00
-	94250	SEP 2009	\$2964.00
	Year Subtota		\$2964.00
-	89047	SEP 2008	\$3120.00
	Year Subtota		\$3120.00
-	84788	DEC 2007	\$3120.00
	Year Subtota		\$3120.00
			More...
			\$34616.00
			\$34616.00

F3=Exit

F5=Print

F12=Order by Check Date, Descending

**FRANKLIN-SOUTHAMPTON COUNTY FAIR  
FOUNDATION, INC  
P.O. BOX 640  
COURTLAND, VA 23837  
757-562-3765**

RECEIVED FEB 21 2012

Board of Supervisors:

On behalf of the Franklin-Southampton County Fair I am requesting the approval of the \$4275.00 to be allocated to the County Fair. We use this donation in conjunction with other monies for improvements to the fair grounds which benefit not only the fair but our visitors as well as the people in the community that rent the fair grounds for events. We believe the Southampton County Fair is an event that everyone in the area looks forward to as well as working with the extension office to help encourage the young people in the 4-H programs. Each year we hold the different livestock events and we are always amazed to see the hard work and dedication this kids put into their projects. With your financial help we can continue to make these programs and events available to them and the community.

Thank you on behalf of the Franklin-Southampton County Fair Foundation board of directors for considering this request.

Sincerely,



Sandra Heeren  
Board of Directors, Treasurer

1/26/2012 SOUTHAMPTON COUNTY  
FUND #=100 FRANKLIN-SOUTH CO FAIR

- BUDGET - EXPENSE ACCOUNTING PERIOD 2011/12 PAGE 1  
GL067H

		Prior Years	Current Year	2012/2013 Budget Year	
	Expenditure	Expenditure	Adopted	Actual On	Department County Audit - Adopted
	2009/2010	2010/2011	Budget	2011/12	Request Recommend Budget
011010-5660	FRANKLIN-SOUTH CO FAIR	\$,000	4,750	4,512	4,512
	--TOTAL DEPARTMENT--	\$,000	4,750	4,512	4,512
	TOTAL - FRANKLIN-SOUTH CO FAIR	\$,000	4,750	4,512	4,512
	TOTAL FOR FUND	\$,000	4,750	4,512	4,512
	FINAL TOTAL	\$,000	4,750	4,512	4,512



Blackwater/Nottoway **RIVERKEEPER®** Program

P.O. Box 44 Sedley, Va. 23878-2513

E-mail: [blknotkpr@earthlink.net](mailto:blknotkpr@earthlink.net)

[www.blackwaternottoway.com](http://www.blackwaternottoway.com)

757-562-5173

*139 Members Strong*

January 17, 2012

Mr. Mike Johnson  
Southampton County Administrator  
P.O. Box 400  
Courtland, Va. 23837

4-100-011010-5690

Dear Mr. Johnson,

I am requesting that the Blackwater Nottoway Riverkeeper Program (BNRP) be included in Southampton County's budget for 2013. The BNRP is requesting funding in the amount of \$3400 towards the operation of the BNRP and the programs the BNRP provides to our community.

The BNRP is the only organization in this area that provides educational outreach programs designed to educate children and adults about our rivers and wetlands. This past year we took 101 people out on the river through our Eco-Cruise program. The funding requested will allow us to continue our efforts, expand existing programs and implement new programs as well.

Thank you for your consideration and for your support of the Blackwater Nottoway Riverkeeper Program. We will continue our efforts to keep our rivers healthy through education and implementation of our many environmental programs with your help.

Sincerely,

Jeff Turner  
BNRP Riverkeeper

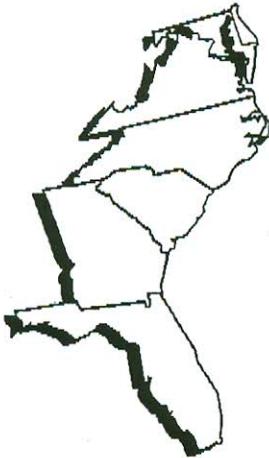


Waterkeeper® is a registered trademark of Waterkeeper Alliance, Inc. Riverkeeper® is a registered trademark of Riverkeeper, Inc

# Southeast Rural Community Assistance Project, Inc.

February 16, 2012

Hope F. Cupit, CPA  
President & CEO



Terry D. Lewis  
Board Chair

Southampton County  
Attn: Mike Johnson, County Administrator  
P.O. Box 400  
Courtland, VA 23837

4-100-11010-5695

Dear Mr. Johnson,

As you may be aware, there are approximately 13,000 families in Virginia which live in homes lacking complete indoor plumbing. Since 1969, Southeast Rural Community Assistance Project, Inc. (Southeast RCAP) has been working with local governments to bring safe, affordable water and wastewater services to these families. In addition to helping these families through housing rehabilitation, Southeast RCAP provides a variety of services throughout the Commonwealth in the form of technical and financial assistance, training, community development, and economic development. These services include engineering, planning, loans and grants.

I'm writing today to request that Southampton County allocate \$5,000 in its next budget for Southeast RCAP's *Water Is Life Campaign* for assistance to the low income rural families and communities to whom we provide our services. Please consider the impact a \$5,000 investment from your Board of Supervisors for Southeast RCAP's programs and services will have on these families.

We believe our agency's logo, "Water Is Life," captures the essence of the need these families face when they lack the basic amenities of clean drinking water and sanitary waste disposal. Last year, Southeast RCAP contributed over \$1.5 million to projects in Virginia's rural communities. It is our privilege to help bring these families and communities into the 21<sup>st</sup> century by providing funds to assist them with their water and wastewater needs, and it is our privilege to ask you to partner with us in this mission.

In the past year, Southeast RCAP has provided Southampton County residents with water and wastewater assistance through our Miscellaneous Grants Program.

Thank you in advance for your earnest consideration of our request and please do not hesitate to contact me if you need additional information pertaining to the services we have provided in your area.

Sincerely,

Lauren Mason  
Planning & Development Manager  
Southeast RCAP

347 Campbell Avenue  
Roanoke, VA 24016  
Phone: 540-345-1184  
Fax: 540-342-2932  
[www.sercap.org](http://www.sercap.org)

**Southeast RCAP**

# Fax

To: County Administrator Mike Johnson From: Southeast RCAP - Lauren Mason  
Fax: 757-653-0227 Pages: 2  
Phone: 757-653-3015 Date: 2/17/2012  
Re: Budget Request cc:

Urgent  For Review  Please Comment  Please Reply  Please Recycle

• Comments:

Dear Mr. Johnson,

I sent the request via email yesterday, but we wanted to submit a hard copy of the request letter as well. If you require any additional information please contact me at 540-345-1184 ext. 125 or [lmason@sercap.org](mailto:lmason@sercap.org).

sincerely,

Lauren Mason  
Planning + Development



SMART  
BEGINNINGS  
Western Tidewater

Ready for School - Ready for Life

RECEIVED FEB - 2 2012

February 1, 2012

Mr. Mike Johnson  
Southampton County Administrator  
26022 Administration Center Drive  
P. O. Box 400  
Courtland, VA 23837

4-100-11010-5705

SUBJECT: FY '13 Budget

Dear Mr. Johnson:

I am writing this letter on behalf of Smart Beginnings Western Tidewater to thank you for your contributions. In the past, Southampton County has been a supporter of the Smart Beginnings Western Tidewater initiative to help all children enter school healthy and ready to learn. As part of the FY 2012 budget, Southampton County contributed \$28,125 as a match for funds to help support the efforts of early childhood and the mission of Smart Beginnings Western Tidewater.

It is the hope of Smart Beginnings Western Tidewater that Southampton County will continue to support the work of this organization and provide funding, as the Board of Supervisors has done in the past. As you look at your FY 2013 budget, on behalf of Smart Beginnings Western Tidewater, I would like to request level funding in the amount of \$28,125.

If you have additional questions, please let me know.

Sincerely,

Ellen D. Couch  
Executive Director

2-57

[www.smartbeginningswt.org](http://www.smartbeginningswt.org)

601 N. Mechanic St., Ste. 203 • Franklin, Virginia 23851 • (757) 562-8511 Fax (757) 562-0261

# Smart Beginnings Western Tidewater: A Year in Review 2011

## Grants Awarded:

- VECF {Virginia Early Childhood Foundation} Sustainability Grant to work with the community and support early care and education throughout Western Tidewater. (Year 2)
- Franklin/Southampton Charities-Funds to work with preschool centers and in-home providers in Franklin and Southampton County.
- ABC {Advancing Behavioral Competencies} Project-Working with The Children's Center, Paul D. Camp Community College, and Smart Beginnings Western Tidewater to help children ages 0-3 who may have social-emotional issues. (SBWT was a part of the evaluation process)
- OBICI Healthcare Foundation-Funds to work with the three localities to increase the number of children who are enrolled in Medicaid and FAMIS programs to ensure that more children have the necessary health check-ups and physicals needed for school. (Year 2)
- VSQI {Virginia Star Quality Initiative} Increase the number of quality centers across Western Tidewater through mentors who work directly with centers and provide opportunities for professional development.

## Projects:

- 100% of Smart Beginnings Collaboration members have reported an increase in their leadership skills from their gained knowledge in the collaboration sessions.
- VSQI (Virginia Star Quality Initiative) -16 Centers/Sites or 33 classrooms in Western Tidewater are participating in this (over 600 children are in quality preschool programs).
- Working with the Obici Healthcare Foundation to insure more children in Medicaid/FAMIS; have enrolled approximately 25 children in this program.
- The Raising a Reader Program in the Franklin Library {Over 3,200 books in circulation for children enrolled in "home daycare". Hope to expand this program into other library branches in 2012.}
- Over 500 children have completed Social Emotional Screenings in Western Tidewater.
- Parenting and Provider series: SBWT launched a quarterly provider and parenting workshop series throughout WT. Each session has had huge attendance. Over 100 providers and parents have attended.
- In 2004, one in five children was not ready for school. Today, one in eight children is not ready.
- Currently working with the Franklin Housing Authority to provide parenting classes for residents.
- Over 150 presentations have been made throughout Western Tidewater to government officials, civic organizations, and community members. (In addition, SBWT presented at the Virginia Municipal League conference in October.
- Currently mentoring 5 Smart Beginnings Collaborations around the state.

1/26/2012 SUFFOLK COUNTY  
FUND #106 SMART BEGINNINGS GRANT

- B U D G E T - EXPENSE ACCOUNTING PERIOD 2011/12 PAGE 1  
GL067H

		Prior Years		Current Year		--2012/2013 Budget Year--	
		Expenditure	Expenditure	Adopted	Actual In	Department	County Admin
		2008/2009	2009/2010	2010/2011	2011/12	Request	Recommends
011010-5705	SMART BEGINNINGS GRANT	31,250	31,250	28,125	28,125	28,125	28,125
	--TOTAL DEPARTMENT--	31,250	31,250	28,125	28,125	28,125	28,125
	TOTAL - SMART BEGINNINGS GRANT	31,250	31,250	28,125	28,125	28,125	28,125
	TOTAL FOR FUND	31,250	31,250	28,125	28,125	28,125	28,125
	FINAL TOTAL	31,250	31,250	28,125	28,125	28,125	28,125



4-100-11010-5710

February 17, 2012

Mr. Mike Johnson  
County Administrator  
Southampton County  
26022 Administration Center Drive  
P.O. Box 400  
Courtland, VA 23837

Dear Mr. Johnson,

On behalf of Western Tidewater Free Clinic (WTFC), we thank you and the Board of Supervisors of Southampton County for supporting the Clinic. We are asking for your continued support as the need for basic healthcare services continues to grow in our service area.

The mission of Western Tidewater Free Clinic is to provide high-quality, non-emergency health care to residents of Western Tidewater who cannot otherwise afford it. WTFC is the only free health care provider in our 1,400 square mile service area. Our purpose is to be the health home for our patients and provide them the comprehensive and compassionate care needed to improve their health, keep their jobs and be productive citizens.

All of our patients are uninsured, whether employed or not, and 84% of the patients have incomes at or below 150% of the Federal Poverty Level. For a family of four (4), this is an annual income of \$34,575 or less. We know that unmet healthcare needs have a negative impact on an individual's personal productivity, employment, parenting, and self-esteem. By providing basic healthcare to our patients we have a positive impact on families and the communities in which they live.

As WTFC continues to accept new patients and to provide additional services, the Clinic's operating budget has also increased so that for 2012 it is nearly \$1.4 million. Of that, we are requesting \$280,000 from the municipalities that we serve. Our request to each municipality is based on the percentage of our patients who live in that area. Twelve percent of our current patients live in Southampton County; therefore, we respectfully request an allocation of \$33,500 from Southampton County.

WTFC began seeing patients in June 2007, and as of December 31, 2011 we have provided care to 2,346 patients through 32,670 on-site visits. The number of total patients served has increased every year and the need for services continues to grow. Currently, we have a list of 200 people waiting for medical care and many more needing dental services. The most acutely ill patients are seen first.

Twelve (12) percent (164 individuals) of our current active patients reside in Southampton County and received care through 1,556 visits in 2011. Since the Clinic's opening in 2007, the percentage of patients from the County has averaged approximately ten (10) percent of the total.

(Please note that patients are counted only once each year but some are seen in multiple years.)

Calendar Year	Total Patients	Southampton Co. Patients	Total Visits	Southampton Co. Visits
2008	680	36 (5%)	3,473	191 (6%)
2009	943	74 (8%)	6,383	555 (7%)
2010	1,237	152 (12%)	9,548	1,192 (12%)
2011	1,360	164 (12%)	12,304	1,556 (12%)

The number of clinic visits per patient speaks to the seriousness of the health condition of our patients; the majority of whom have multiple, chronic illnesses like hypertension, cardiac disease, diabetes and obesity. We enter into a partnership with our patients to help them improve their health and their lives through their treatment plans (including medications), education and counseling. None of this would be possible without our dedicated volunteers and staff, or the financial support from local governments, foundations, civic organizations, businesses, faith-based groups and individuals. Eight (8) of our 200-plus active volunteers reside in Southampton County. We have a paid staff of 14 FTE equivalents and most members provide direct patient care services.

#### NEW SERVICES:

The Clinic is pleased to report two significant additions to patient care services during the last twelve months:

An on-site, special use pharmacy opened. We are now able to receive bulk medications from pharmaceutical companies and provide them to patients during their clinic visit.

A part time dentist and dental assistant were hired in January 2011. This will help increase the number of patients we are able to see and reduce the wait time for those still waiting to be seen for dental care.

These additional services improve the quality of care we provide, but create additional expenses. Each patient visit costs an average of \$88 (all expenses). An allocation of \$33,500 from Southampton County would fund 382 visits.

Thank you for your careful consideration of our request. We invite you and all members of the Board of Supervisors to visit the Clinic to see first-hand how your funds are making a difference. Please call me at 923-1060, ext. 7001 if you would like to schedule a tour, or if you need additional information.

Sincerely,



Miriam A. Beiler, MBA  
Executive Director

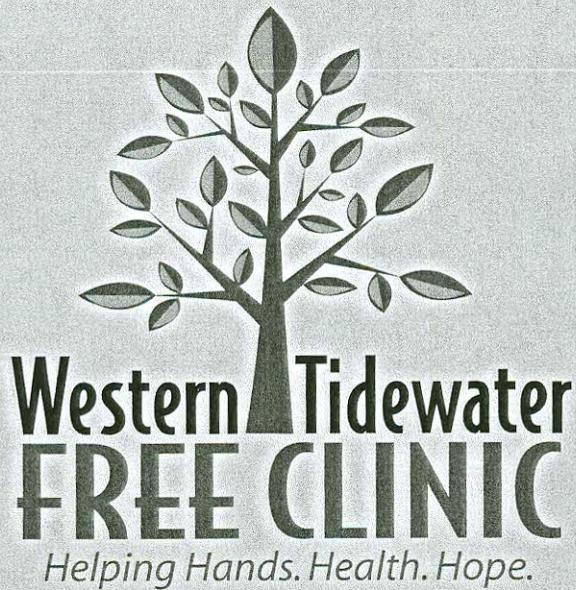
CC:

Mr. Dallas O. Jones  
Dr. Alan Edwards  
Mr. Barry Porter  
Mr. Glen Updike  
Mr. Carl Faison  
Mr. Ronald West  
Mr. Bruce Phillips



2010  
State of the  
Mission

2-62



### Mission

We provide high quality, non-emergency health care to the residents of Western Tidewater (Suffolk, Franklin, and the counties of Isle of Wight and Southampton) who cannot otherwise afford it.

### Vision

Our vision is a healthy community where all people will be inspired and enabled to make healthy lifestyle choices, to use preventive health care, and to access resources to live in a safe and wholesome environment.

### Values

Our core values are excellence, unity of purpose, respect, diversity, integrity, and stewardship of all resources.

### Cover Photo

*Sadie Vann joyfully receives a new motor scooter, given to the Western Tidewater Free Clinic by a generous donor.*

# Message



Virginia Savage  
2010 President  
Board of Directors



Miriam A. Beiler  
Executive Director

Dear Friends,

Welcome to Western Tidewater Free Clinic's "State of the Mission" for 2010. It has been another exciting year for the Clinic with continued growth in the number of patients served, the addition of needed services, and continued community support.

Thank you so much for partnering with the Clinic to provide access to basic health care needs for those in our community who have no health insurance and cannot afford to pay for care. Our patients are from low income households and many are employed, but due to various factors, health insurance is often not an option.

Our goal is to help patients reach optimal health, achieve a better quality of life for themselves and their families, and to help them remain or become productive members of their communities.

## Highlights of 2010

- The Clinic provided care to 1,237 patients through 9,353 visits.
- An average of 50 new patients were accepted each month.
- Through the Medication Assistance Program, patients received free medications valued at \$2.4 million to treat many chronic conditions such as diabetes, hypertension, and cardiac disease.
- Our two-chair dental suite opened in April 2010, providing care to 405 patients through 816 visits.
- A comprehensive Women's Health Program, implemented in October of 2010, provides diagnostic services, mammograms, treatments, education, and case management.

We are fortunate to have collaborative relationships with many local healthcare providers, social service agencies, and funders as we work together to improve the health of individuals and to create a healthier community. This would not be possible without the support of many individuals and organizations who provide guidance, financial support, gifts-in-kind, and volunteer hours. Nearly 240 volunteers provided over 12,000 hours of service in 2010.

The number of patients served has grown each year since the Clinic opened in 2007. The need for care, however, continues to outpace our ability to provide services, so we continue to have a waiting list of people needing care. Moving forward, we are developing innovative strategies to recruit additional volunteers and to broaden our donor base. We will then be able to accept more patients and maximize the use of our facility.

Our commitment to our mission is unwavering, and we invite your support in our efforts to serve more patients. With your help we will continue to offer *helping hands, health, and hope.*

Sincerely,

*Virginia Savage*

Virginia Savage, President, Board of Directors

*Miriam A. Beiler*

Miriam A. Beiler, Executive Director

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# 2010 Volunteers

Volunteers are critical to the successful operation of WTFC. Since our opening, volunteers have donated 33,351 hours to improve the health and lives of our patients—a market value of \$1,289,434!

## Physicians

Dr. Hussein Aboulatta  
Dr. Serena Barakat  
Dr. James Collier  
Dr. Cynthia Dorr  
Dr. Robert Harrell  
Dr. Paul Hogg  
Dr. Donald Howell  
Dr. William Jackson  
Dr. Abdul H. Jamaludeen  
Dr. Bernard Jamison  
Dr. Moriah S. Krason  
Dr. Desmond Longford  
Dr. Amelito Malapira  
Dr. Patricia McNulty  
Dr. Maryam Rostami  
Dr. Sharon L. Sheffield  
Dr. Lynne Stockman  
Dr. Tommy Sun  
Dr. Alexander Su  
Dr. Joseph Verdirame  
Dr. James Waddy, Jr.  
Dr. Bernard Williams

## Physicians

(offsite)  
Dr. Victor Archie  
Dr. Daniel Atienza  
Dr. Habib Barakat  
Dr. Thomas Bergfield  
Dr. Stafford Brown  
Dr. Michael Caines  
Dr. Charles Coleman  
Dr. Snehal Damle  
Dr. William Delacey  
Dr. Jane Derrig  
Dr. Robert D'Haem  
Dr. Marsha Edwards

Dr. David Eich

Dr. Diane Fedei

Dr. Jeffrey Forman

Dr. Maria Flynn

Dr. Edward Frick

Dr. Daniel Garland

Dr. Michelle Garnett

Dr. Norman Goldin

Dr. Nathan Goldin

Dr. Yolanda Harold

Dr. Charles Hastings

Dr. Laura Herman

Dr. Sarah James

Dr. Preston Judson

Dr. Brian Kerns

Dr. Venu Koduri

Dr. Lorenz Lassen

Dr. Thomas Lawson

Dr. Rebecca Lipscomb

Dr. Edward Lynch

Dr. Michael Mahoney

Dr. Christopher Maples

Dr. Aaron Marlow

Dr. Kevin Meakin

Dr. Moussa Menasha

Dr. Joel Michael

Dr. Daniel Munn

Dr. David Munter

Dr. Maung Myint

Dr. Benford Nance

Dr. Neuman Naseer

Dr. Daniel Neumann

Dr. Andrew O'Dwyer

Dr. Katherine Paul

Dr. Martin Payne

Dr. Edilberto Pelausa

Dr. Jeffrey Persons

Dr. Dixon Rollins

Dr. Harlan Rust

Dr. Gary Sajko

Dr. Joseph Savika

Dr. Edward Skillen

Dr. Joseph Sinclair

Dr. Christopher Sidden

Dr. Ramadeep Singh

Dr. David Skrip

Dr. Stanley Smith

Dr. Linwood Spruill

Dr. Syed Thiwan

Dr. Tara Viechnicki

Dr. Elizabeth Watkins

Dr. Miley Walker

Dr. Leslie Webb

Dr. James Weeks

Dr. John Wing

Dr. Cheryl Wray

Dr. Andrew Zasada

## Nurse Practitioners and Physician Assistants

Eileen Gilman

Kara Hearn

Josh Lagasse

Cheryl Lombard

William Morrison

Cheryl Sharp

Patricia Williams

## Nurses

Cathy Allsbrook

Debra Alphin

Tamatha Anthony

Kathryn Barger

Jean Barker

Adrianna Bischoff

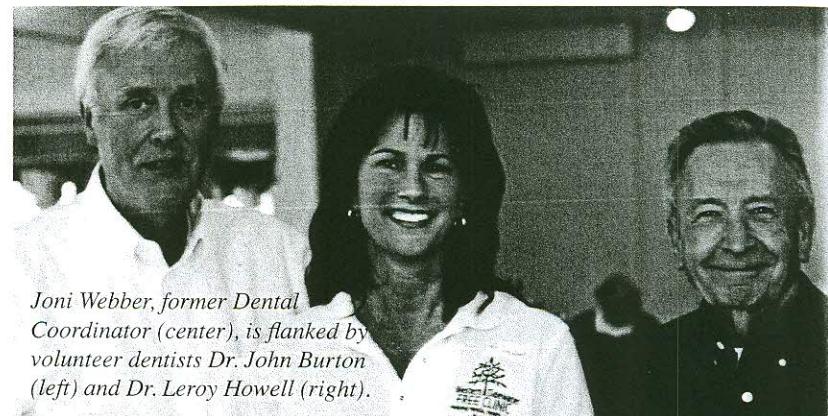
Janet Bonney

Krissa Bowman

Jean Brinkley

Jamie Brockwell

Demetrius E. Brown



*Joni Webber, former Dental Coordinator (center), is flanked by volunteer dentists Dr. John Burton (left) and Dr. Leroy Howell (right).*

Kimberly Burnes  
Katherine E. Carman

Barbara Chapman

Karyn Cook

Celia Coughlin

Roslyn L. Cross

Kay Culpepper

Tamara Dailey

Mary DeGroft

Loretta DiCamillo

Carol Dorsey

Mary J. Doty

Stephanie Edwards

Tracie Elkins

Amy Fowler

Judith Gardner

Barbara Gietl

Elnora Grant

Kerry Ann Greene

Marie Haas

Ravin Hargrove

JoAnn Herring

Geraldine Holden

Peggy Hopewell

Edna M. Huewitt

Pat Iannetta

Barbara Iiams

Margaret M.

Johnson

April Jones

Carla A. Jones

Diane Lee

Sara Leggett

Stephanie Lockhart

Cynthia Miller

Stephani A. Miller

Mary Mills

Margaret Moore

Faith E. Muller

Virginia Norfleet

Shirley O'Briant

Marsha Pascual

Rene Phillips

Rebecca Purisima

June Rice

Virginia Savage

Jeanette Simmons

Joyce Stagg

Betty Thompson

Sandra Tonker

Vivian Vaden

Bruce Vansickle

Claudia Verdirame

Nancy Verdirame

Ginger Vincent

Katherine Waggoner

Sharon D. Walker

## Nursing Students

Sarah Chaet

David Ciucci

Whitney Irvine

Paula W. Ruiz

## Physical Therapist

Sharon Springfield

## Mental Health

Dana A. Cook

Bruce Copeland

Marilyn Friga

## Pharmacists

Alan Garner

Ashley Hogg

Rohini Woods

## Dentists

Dr. Elizabeth Bernhard

Dr. Jana Boyd

Dr. John Burton, III

Dr. Peggy Chappell

Dr. Milton Cook, Jr.

Dr. Steve A.

Gwaltney

Dr. William Heriford

Dr. Leroy Howell

Dr. Ralph L. Howell

Dr. Ernest L. Knight

Dr. Aubrey Myers

Dr. Marvin Sagun

Dr. Barry Van

Orman

## Dental Assistants

Amy Belloli

Trisha Carrington

Cynthia Hall

Danielle Howell

Jacqueline O. Marsh

Jan Miller

Erica Nelson

Janice Novack

Tresa Philip

Linda Wilkins

## Dental Hygienists

Elizabeth H. Begley

Pamela L. Brooks

Wanda Crumpler

Catherine S. Seifert

Susie Slack

Sandra Stewart

Edna Holt

Aneta Hrdinova

Whitney Irvine

Barbara Jones

Sherry Joshi

Rebecca Joyner

Carol Keefe

Ginny Kelley

F. Jeanne Kelly

Patricia Knight

Tasha Koduri

Sarah Levin

Lenora B. Lewis

Glenda Longley

Brenda Mangels

Francesca Alwood

Stephanie Annas

Kelly Manno

Edith Matthews

Tunisia C. Matthews

Linda M. McCullough

Cassandra Meakin

Patricia C. Merica

Terry Mixon

Frances L. Mizelle

Margaret (Peggy) Moore

Paulette Moore

Sophie Mosley

Tammie Mullins-Rice

Sarah Peelen

Gina Petrone

Barbara Powell

Debra J. Pruyne

Joanette Ragsdale

Megan Revelle

Jennifer Ricks

Katie Byrd Ricks

Pamela S. Ritsch

Marsha Rooks

Suzanne E. Sawyer

Christine M. Smith

Stephanie B. Smith

Rick Spencer

Betsy Stewart

Irene T. Stewart

Tracey Stewart

Kathy Stokes

Shirley Thode

Sheila Warren

Mary Lee W. Willis

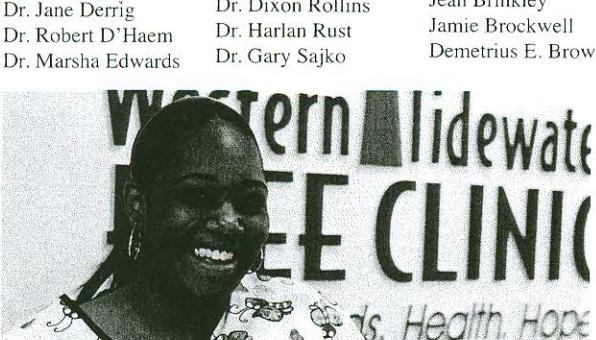
Caleb Witt

Jesse Witt

Gloria Wright

Juanita Wyatt

Patricia Young Butler



*Volunteer Tyrae Rivers, Medical Assistant, always begins her shift with a smile!*



*Dr. Alexander Su and his wife Josephine enjoy a moment together at the Annual Volunteer Recognition Picnic, held at Planters Club in Suffolk. Dr. Su sees patients at Western Tidewater Free Clinic and was selected 2010 Medical Volunteer of the Year.*

WTFC Clinic Coordinator Pam Witt (center) congratulates Jean Brinkley (left) and JoAnn Herring (right) as they hear that they share the 2010 award for Healthcare Volunteer of the Year. These ladies make Pam's job a whole lot easier!



Shirley Thode, 2010 General Volunteer of the Year, helps manage the Clinic's donor database program. This technical support is critical to the success of the Clinic.



When not in school, teenager Sarah Levin volunteers at the Clinic, cheerfully accomplishing all tasks that await her each day. She is Volunteer Coordinator Vicki Butler's faithful sidekick!



Dr. Sharon Sheffield (pictured) and Dr. J. Floyd Clingenpeel, both from Franklin, alternate months to provide care as part of our women's health program at the Clinic.



Edie Matthews worked with Frannie Sawyer throughout 2010 to keep the front desk running smoothly. She's one of the familiar faces the patients have come to recognize.

# Opportunities

## NAP Credits Available

The Neighborhood Assistance Program (NAP) encourages partnerships between the private and public sectors to assist the economically disadvantaged. The Commonwealth of Virginia program provides an incentive to encourage individuals to participate with non-profit entities. For more information, contact Miriam Beiler, Executive Director, 757-923-1060 or [mbeiler@wtfreeclinic.org](mailto:mbeiler@wtfreeclinic.org).

## Speakers' Bureau

The WTFC Speakers' Bureau offers speakers who come to your organization to share the Clinic's story, its mission and programs. Or, if you or your group would like a behind-the-scenes tour of the Clinic, call Ginger Hatcher at 757-923-1060 or email her at [ghatcher@wtfreeclinic.org](mailto:ghatcher@wtfreeclinic.org) for an appointment.



"According to the Virginia Association of Free Clinics, for every \$1.00 spent, free clinics provide \$6.00 of medical care to patients."

## United Way Agency Designation

If you are one of the many people who make contributions to the United Way of South Hampton Roads, either through your employer or directly, please consider designating the Western Tidewater Free Clinic to receive a portion, or perhaps all, of the monies that you contribute. We received United Way certification in May of 2011.

## Women's Health Program Begun in 2010

An on-site comprehensive women's health program provides testing, treatments and education for breast and cervical cancer.

## 2010 Marks Beginning of Dental Clinic

In April of 2010, WTC opened a two-chair dental suite providing much-needed dental services to current medical patients.

Volunteer Loretta DiCamillo, RN, stays busy seeing patients during night clinic.



Eligibility Coordinator Paulette Moore, with her ever-present smile, manages the paperwork required for patients to be admitted to the Clinic.



Volunteer Dr. Lynne Stockman (left) and Associate Medical Director Dr. Patricia McNulty take a rare brief moment to greet one another during a busy evening clinic.



Financial Coordinator Rosa Moore works quietly and behind the scenes to shepherd the financial well-being of the Clinic.

# Patient Eligibility

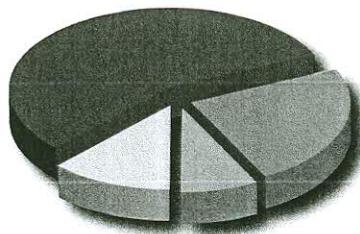
## Patients Served

Overall, our region's uninsured rate is 18% (approximately 23,000 individuals).

The majority of WTFC's patients have multiple chronic conditions such as hypertension, cardiac disease, and diabetes which require on-going treatment, management, and education. Since the inception of the Medication Assistance Program in 2007, patients have received 13,127 free medications with a retail value of \$5,494,729 (totals reflect numbers through 2010).

## Current Services

- Primary medical care
- Dental care
- Care coordination and case management
- Laboratory and diagnostic testing
- Prescription medications
- Access to hospital services, including surgeries
- Access to specialists either at WTFC or in the specialist's office
- Mental health counseling
- Physical therapy
- Women's health services



Franklin (8%)  
Southampton (12%)  
Isle of Wight (24%)  
Suffolk (56%)

## Patient Demographics

- 75% are between the ages of 44 and 64
- 60% are women
- 40% are working full or part-time, many working more than one job
- 90% live at or below 150% of the Federal Poverty Level (for a family of four this would be an annual income of \$33,075)

Potential patients must be qualified to receive services at the Clinic. To meet eligibility requirements, potential patients must:

- Have no health insurance
- Live in the Western Tidewater service area
- Live at or below 200% of the federal poverty level (family income for four = \$44,100)

Once eligibility has been confirmed, an appointment with the medical team is made within one week. On average, 15 people become new patients each week (50 patients a month).



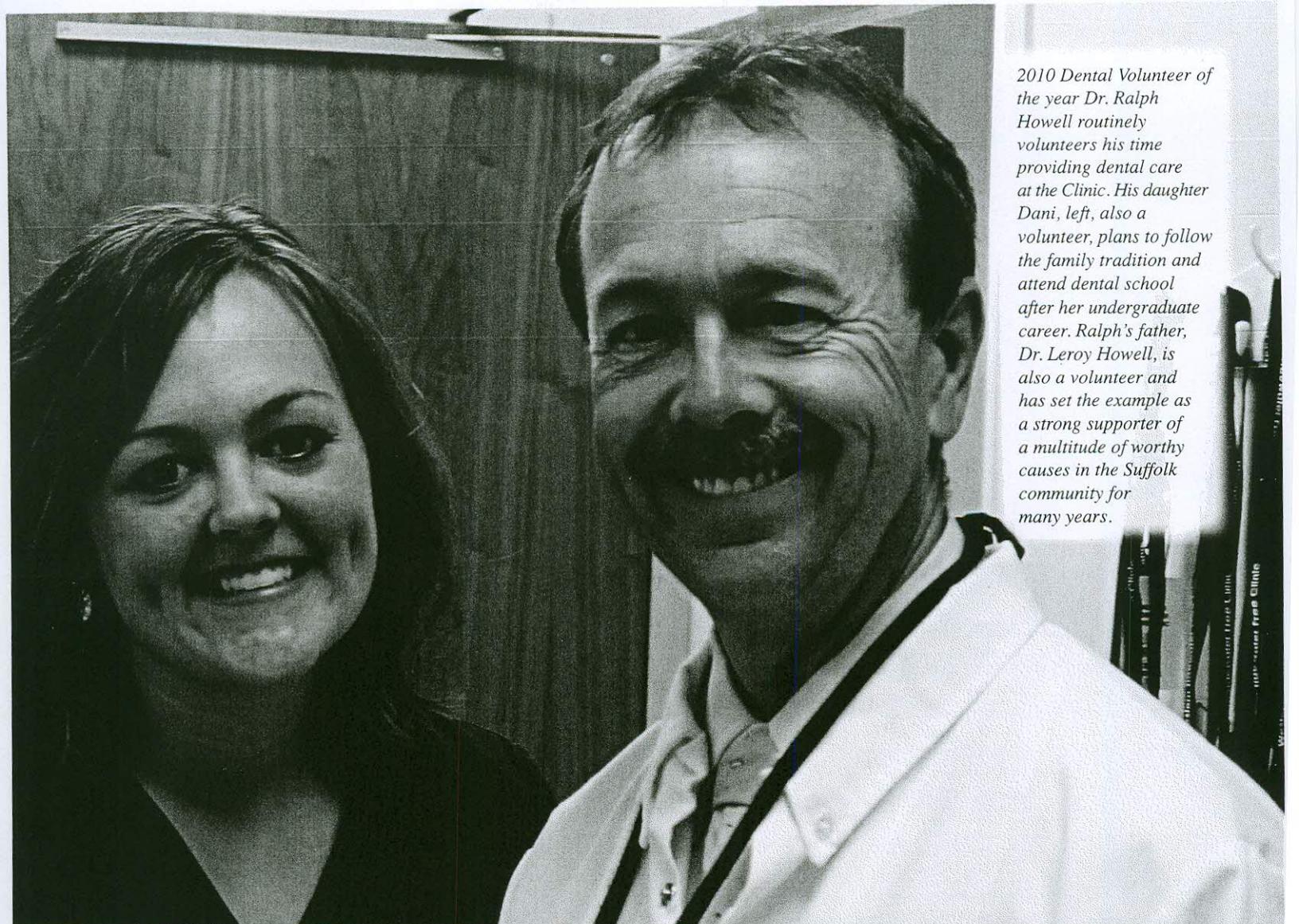
From left to right, Registered Nurse Cathy Culbertson, former Office Manager Frannie Sawyer and Development Coordinator Ginger Hatcher gather as staff and volunteers wish Frannie a fond goodbye. She left the Clinic in 2011 to move with her husband to a new city and his new job.



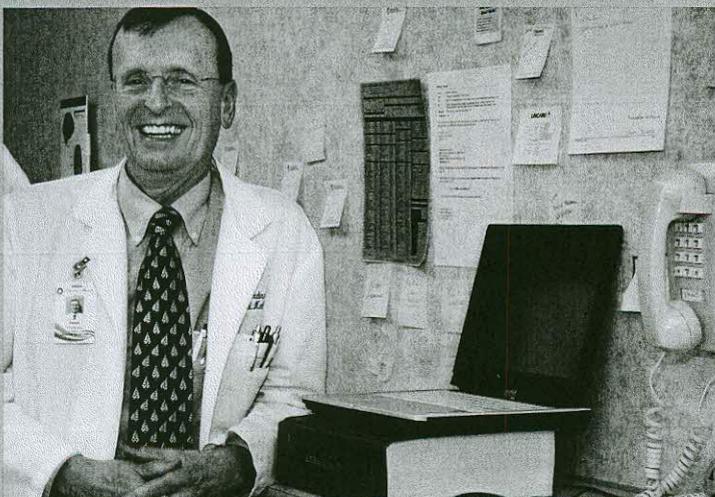
Take a good hard look around the building and grounds of Western Tidewater Free Clinic. Chances are, Howard Hamblin will be working hard as he takes great care to keep everything shipshape.



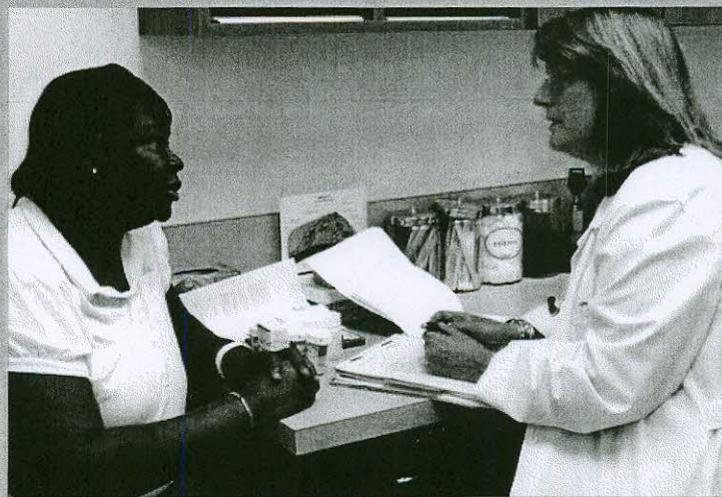
Kelsey Byrd assists Eligibility Coordinator Paulette Moore with processing eligibility forms. She's another of those willing volunteers who will take on any task necessary!



*2010 Dental Volunteer of the year Dr. Ralph Howell routinely volunteers his time providing dental care at the Clinic. His daughter Dani, left, also a volunteer, plans to follow the family tradition and attend dental school after her undergraduate career. Ralph's father, Dr. Leroy Howell, is also a volunteer and has set the example as a strong supporter of a multitude of worthy causes in the Suffolk community for many years.*



*Internist and WTFC Board member Dr. Joseph Verdirame frequently devotes his time to serving patients of WTFC.*



*Dr. Lynne Stockman spends time listening carefully to a patient at the Clinic. A good "bedside manner" helps the patients feel comfortable and at ease.*

# 2010 Honor Roll of Donors

Donors are an essential part of Western Tidewater Free Clinic's mission to provide high quality health care to residents unable to medically provide for themselves in our area.

Because of you, we are here to care for the hundreds of individuals who turn to us for care.

## Visionaries

### \$50,000 and above

City of Suffolk  
Obici Healthcare Foundation  
Susan G Komen for the Cure/Tidewater Affiliate

## Benefactors

### \$20,000-\$49,999

Franklin Southampton Charities  
Isle of Wight County Sentara Health Foundation  
Violet Greco Foundation  
Virginia Association of Free Clinics  
Virginia Health Care Foundation

## Ambassadors

### \$10,000-\$19,999

Mr. William Pinkham  
Ruth Camp Campbell Foundation  
Town of Smithfield  
TowneBank  
Women's Leadership Council - United Way

## Champions

### \$5,000-\$9,999

Community Action Coalition of VA  
Richard Bennett Trust  
Birdsong Corporation  
Charlie and Stephie Broadwater  
Suffolk Foundation

## Leaders

### \$2,500-\$4,999

AAPI - Hampton Roads Camp-Younts Foundation  
Mr. and Mrs. Brian Martin  
Southampton County SunTrust Foundation  
Suffolk Rotary Club

## Patrons

### \$1,000-\$2,499

Anonymous (3)  
Mr. and Mrs. Richard F. Barry, III  
Mr. and Mrs. McLemore Birdsong, Jr.  
Mr. W. Ross Boone  
Chuckatuck Ruritan Club  
City of Franklin

Judge and Mrs. Robert B. Edwards  
Farmers Bank  
Frank C. and Evelyn P. Gorham  
Holy Neck Christian Church  
Dr. and Mrs. B. F. Jamison  
Mr. and Mrs. Martin Jones  
Oakland Christian Church  
Thomas and Virginia Savage  
Smithfield Baptist Church  
Robert and Phyllis Stoneburner  
Suffolk Christian Church  
Suffolk Community Hospital Foundation  
Dr. and Mrs. Joseph Verdirame  
Virginia Department of Health  
Westminster Reformed Presbyterian Church  
Windsor Congregational Christian Church

## Supporters

### \$500-\$999

Access Partnership  
Anonymous (3)  
Arrowhead Environmental, LLC  
Miriam A. Beiler  
Joe and Sallie Belle Benedetti  
Benns United Methodist Church  
Bronco Federal Credit Union  
Carrollton Ruritan Club  
Mr. James B. Chapman  
East Suffolk High School Alumni Association  
Mr. and Mrs. Benjamin Goldberg  
Mr. Richard Holland, Jr.  
Dr. Patsy R. Joyner  
Kings Fork Ruritan Club  
Mr. Daniel A. Mussatti, Sr. and Ms. Randi Blumenson  
Nindra Foundation  
Ms. Marsha A. Rooks  
Gloria and Charlie Seitz  
Mrs. Marilyn H. Stulb  
Suffolk Ruritan Club

Debra and Mark Szalwinski  
Walmart  
Windsor Christian Church Women's Fellowship  
The Womack Family Trust  
Woman's Club of Smithfield

## Advocates

### \$250-\$499

Anonymous  
BayPort Credit Union  
Bethlehem Christian Church  
Mr. and Mrs. Harry Lee Cross  
Ms. Jane Derrig  
Ms. Mary McLean Devoss  
Mr. Samuel Glasscock  
Mr. Robert V. House  
J. R. Wills and Sons, Inc.  
Mr. and Mrs. L. Allyn Julien, Jr.  
Drs. Venu and Prashanthi Koduri  
Lebanon Va. Baptist Association  
Judge and Mrs. William R. Moore, Jr.  
New Bethany Christian Church  
Mr. Hunter Odom, Jr.  
Dr. and Mrs. William Olson  
Suffolk Lions Club  
Suffolk Presbyterian Church

Wesley Chapel United Methodist Women  
Windsor Ruritan Club  
Women of the Moose Suffolk 1315

## Partners

### \$100-\$249

Anonymous (4)  
Mr. and Mrs. Rex W. Alphin  
B. L. Wells Sunday School Class  
Mr. and Mrs. Kirk Babey  
Mr. Khalil Barakat  
Mr. Stephen Beiler  
Bethany United Methodist Church  
Mr. and Mrs. George Birdsong  
Mr. Norman Blumenson  
Mr. and Mrs. W.C. Boone Judge and Mrs. Robert S. Brewbaker  
Mrs. Linda O. Carr  
Barbara and Jack Chapman Mr. Charles Christian  
Mr. and Mrs. Robert C. Claud  
Mr. and Mrs. David Conlon  
Ms. Kay Culpepper  
Mrs. Harry Dashiell, Jr.  
Colonel John C. Dashiell, Ret.  
Diamond Grove Baptist Church  
Mrs. Sydney Eberwine  
Mr. and Mrs. T. C. Edwards, Jr.  
Friendship Pentecostal Holiness Church  
Robert S. and Mary Anne Fry  
Mr. John Graham  
Mr. Harold Griffin, Jr.  
Dr. Steve A. Gwaltney  
Conrad and Marie Haas Dr. and Mrs. Robert R. Harrell, III  
Mr. and Mrs. Donald Harris  
Mr. and Mrs. Chester A. Hart, Jr.  
Mr. and Mrs. Burr Henderson, IV

Mrs. JoAnn Herring  
Mr. and Mrs. S. Dale High  
Billy and Pam Hill  
J. Walter Hosier & Son, Inc.

## Partners

### \$100-\$249

Anonymous (4)  
Mr. and Mrs. Rex W. Alphin  
B. L. Wells Sunday School Class  
Mr. and Mrs. Kirk Babey  
Mr. Khalil Barakat  
Mr. Stephen Beiler  
Bethany United Methodist Church  
Mr. and Mrs. George Birdsong  
Mr. Norman Blumenson  
Mr. and Mrs. W.C. Boone Judge and Mrs. Robert S. Brewbaker  
Mrs. Linda O. Carr  
Barbara and Jack Chapman Mr. Charles Christian  
Mr. and Mrs. Robert C. Claud  
Mr. and Mrs. David Conlon  
Ms. Kay Culpepper  
Mrs. Harry Dashiell, Jr.  
Colonel John C. Dashiell, Ret.  
Diamond Grove Baptist Church  
Mrs. Sydney Eberwine  
Mr. and Mrs. T. C. Edwards, Jr.  
Friendship Pentecostal Holiness Church  
Robert S. and Mary Anne Fry  
Mr. John Graham  
Mr. Harold Griffin, Jr.  
Dr. Steve A. Gwaltney  
Conrad and Marie Haas Dr. and Mrs. Robert R. Harrell, III  
Mr. and Mrs. Donald Harris  
Mr. and Mrs. Chester A. Hart, Jr.  
Mr. and Mrs. Burr Henderson, IV

Mrs. JoAnn Herring  
Mr. and Mrs. S. Dale High  
Billy and Pam Hill  
J. Walter Hosier & Son, Inc.

Mrs. JoAnn Herring  
Mr. and Mrs. S. Dale High  
Billy and Pam Hill  
J. Walter Hosier & Son, Inc.

Mr. Asa B. Johnson, Jr.  
Ms. Vergia Johnson  
Ms. Sherry T. Joshi  
E. R. Lenz Contracting, Inc.  
Mr. Richard Lovingood  
Dr. Brian and Lisa Midgette  
Mike Duman Auto Sales  
Charles and Joanne Modlin  
Mrs. Helen Neal  
New Paul's Temple  
Holiness Church  
Mr. and Mrs. Jack Nursey, Jr.  
Mr. and Mrs. Henry H. Odom, Sr.  
Oxford United Methodist Church UMW  
Dr. and Mrs. Jeffrey Persons  
Pilot Club of Suffolk  
Possum Hollow Ruritan Club  
Jim and Eliza Rainey  
Connie and John Rhodes  
Ms. R. Elaine Richardson  
Mr. and Mrs. Mack Saunders  
Mr. and Mrs. James D. Schloss  
Ms. Stephanie B. Smith  
Mr. and Mrs. Rick Stapleton  
Mr. and Mrs. Karl Stoltzfus  
Capt. Hugh Story, Jr.  
Trinity United Methodist Women  
Dr. and Mrs. James Waddy, Jr.  
Cal and Shirley Warfield  
Ms. Shirley Weaver  
Windsor Christian Church Men's Fellowship  
Woman's Club of Suffolk  
Woman's Club of Windsor  
Mr. and Mrs. Hubert Young  
Mr. and Mrs. Reubin Montgomery  
Ms. Margaret (Peggy) Moore  
Mrs. Paulette C. Moore  
Mr. and Mrs. E. Mason Moseley  
Mr. and Mrs. James B. Myers  
Newsoms United Methodist Women  
Mr. and Mrs. J. E. Nichols  
Ms. Virginia S. Norfleet  
Ms. Janice Novack  
Mr. and Mrs. W. B. Owen  
Mr. and Mrs. Franklin Padgett  
Ms. Barbara P. Powell  
Mrs. Joanette B. Ragsdale

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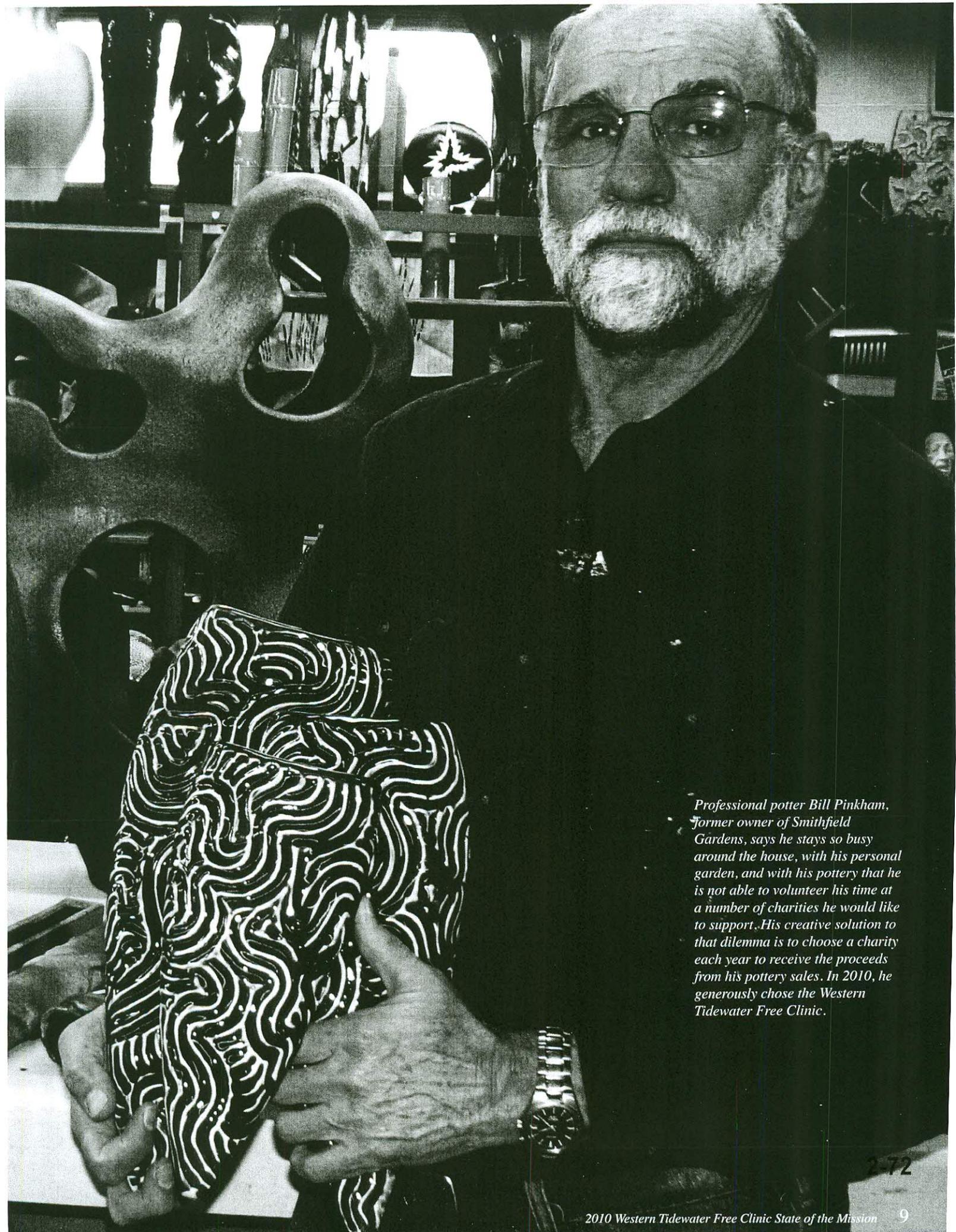
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## Sentara Obici Hospital

and their staff physicians have provided over \$1.2 million in diagnostic and treatment services for WTFC patients.

## Lakeview Medical Center

and their staff physicians have provided over \$200,000 in physician and diagnostic services.



*Professional potter Bill Pinkham, former owner of Smithfield Gardens, says he stays so busy around the house, with his personal garden, and with his pottery that he is not able to volunteer his time at a number of charities he would like to support. His creative solution to that dilemma is to choose a charity each year to receive the proceeds from his pottery sales. In 2010, he generously chose the Western Tidewater Free Clinic.*

-cont'd. from page 8

Mr. and Mrs. Richard Parker  
Mr. and Mrs. Gary Robertson  
Ms. Louise Ross  
David and Carol Sue Von Rump  
Susan H. Slack  
Mr. and Mrs. Keith A. Smith  
Mr. and Mrs. Paul Smith  
Smithfield Rotary Club  
Miss Shirley S. Snead  
Mr. and Mrs. Fred M. Stanton  
Mr. and Mrs. John Starcher  
Suffolk Social Club  
Ms. Lynda Tester  
Joel and Judith Turner  
Mr. and Mrs. Glenn H. Updike  
Ms. Ginger Vincent  
Mr. and Mrs. R. D. Vroman  
Robin Whitley  
Mr. Thomas Whitley  
Mr. and Mrs. Curtis R. Williams  
Mr. and Mrs. George Winslow  
Patricia & Warren Winter  
Ms. Pamela K. Witt  
Mr. and Mrs. Thomas Young

## Gifts in Kind

AARP of Suffolk  
Dr. Hussein Aboulatta  
Ms. Deborah M. Amatulli  
Amerigroup Charitable Foundation  
Ms. Mary Angelelli  
Ms. Marie Arinello  
Mr. and Mrs. John Atkins  
Mr. and Mrs. Kirk Babey  
Project Bangladesh  
Mr. Saul Banks  
Ms. Sharon Bell  
Mr. Jim Blesse  
Carolyn Van Brackle  
Mrs. B. Jean Brinkley  
Ms. Constance C. Brooks

## Wish List

Copy/Printer Paper	Mop 'n Glo Floor Wax (or comparable)
Black Pens, Sharpies, Staples	Clorox Bleach Toilet Bowl Cleaner
Sticky Notes	Spray Air Fresheners
Scotch Tape Rolls	8 or 13 Gallon Trash Bags
Coffee	Hand Sanitizer
Healthy Snacks	Toilet Paper
Clorox Clean-Up Spray (or comparable brand)	Paper Towels
Disinfectant Spray	Kleenex
Disinfectant Wipes (Clorox, Lysol)	Paper Plates/Cups Napkins



*Benjamin and Sasha Goldberg believe that everyone should have access to good medical care. They have faithfully and graciously provided monthly financial support to the Clinic since it first opened, helping to ensure that the healthcare needs of our community are met.*

## Desmond Longford

Mr. and Mrs. Jack Nursey, Jr.  
**Marsha Rooks**  
Ms. Jacqueline Edwards  
**Elizabeth Paige Adams, Owen and Carleigh Saunders**  
Mr. and Mrs. W. B. Owen  
**Desmond Longford**  
Mrs. Harry Dashiel, Jr.  
Mr. and Mrs. T. C. Edwards, Jr.  
**Virginia Savage**  
Mrs. Linda O. Carr  
**William Slack**  
Susan H. Slack  
**Phyllis Stoneburner**  
Mrs. Hattie Boone  
Thomas and Virginia Savage  
**Sidney Thomas**  
Ms. Betty H. Kyle  
**Gayle Treakle**  
Ms. Kay Culpepper  
**Unitarians Universalism**  
Mr. and Mrs. E. Mason Moseley  
**Tammy and Mike Von Moll**  
Mr. and Mrs. William W. Jeffreys  
Mr. and Mrs. John Starcher  
Dr. and Mrs. Robert Marr  
Mr. and Mrs. Brian Martin  
Ms. Edith Matthews  
Dr. Patricia McNulty  
Ms. Paulette C. Moore  
Sentara Obici Hosp.  
Educational Svc. Dept.  
Ms. Pamela K. Witt

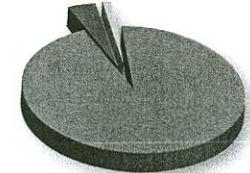
## In Memory

**Jesse Allsbrook**  
Mr. and Mrs. Brian Martin  
Thomas and Virginia Savage  
**Alice Blumenson**  
Mr. Norman Blumenson

# 2010 Report on Revenue and Expenses



2010 Operating Revenue Sources



2010 Operating Program Expenses

Fiscal Year 2010

Fiscal Year 2009

## Operating Revenue Sources

Interest Income .....	\$719 .....	0.07% .....	\$5,520 .....	0.77%
Board Pledges .....	\$1,200 .....	0.12% .....	\$73,503 .....	10.19%
Special events .....	\$1,661 .....	0.16% .....	\$11,016 .....	1.53%
Other Income .....	\$6,714 .....	0.64% .....	\$2,933 .....	0.41%
Civic Groups .....	\$12,418 .....	1.19% .....	\$12,020 .....	1.67%
Individuals, Businesses, Faith-Based .....	\$145,664 .....	13.99% .....	\$32,667 .....	4.53%
Municipalities .....	\$206,500 .....	19.83% .....	\$61,900 .....	8.58%
Foundations .....	\$666,370 .....	64.00% .....	\$521,688 .....	72.33%

**TOTAL**

**\$1,041,246**

**100.00 %**

**\$721,247**

**100.00 %**

## Operating Program Expenses

Fundraising .....	\$13,608 .....	1.3% .....	\$11,911 .....	1.7%
Management and General .....	\$43,018 .....	4.2% .....	\$37,819 .....	5.5%
Clinical Services .....	\$969,169 .....	94.5% .....	\$642,761 .....	92.8%

**TOTAL**

**\$1,025,895**

**100.00 %**

**\$692,491**

**100.00 %**

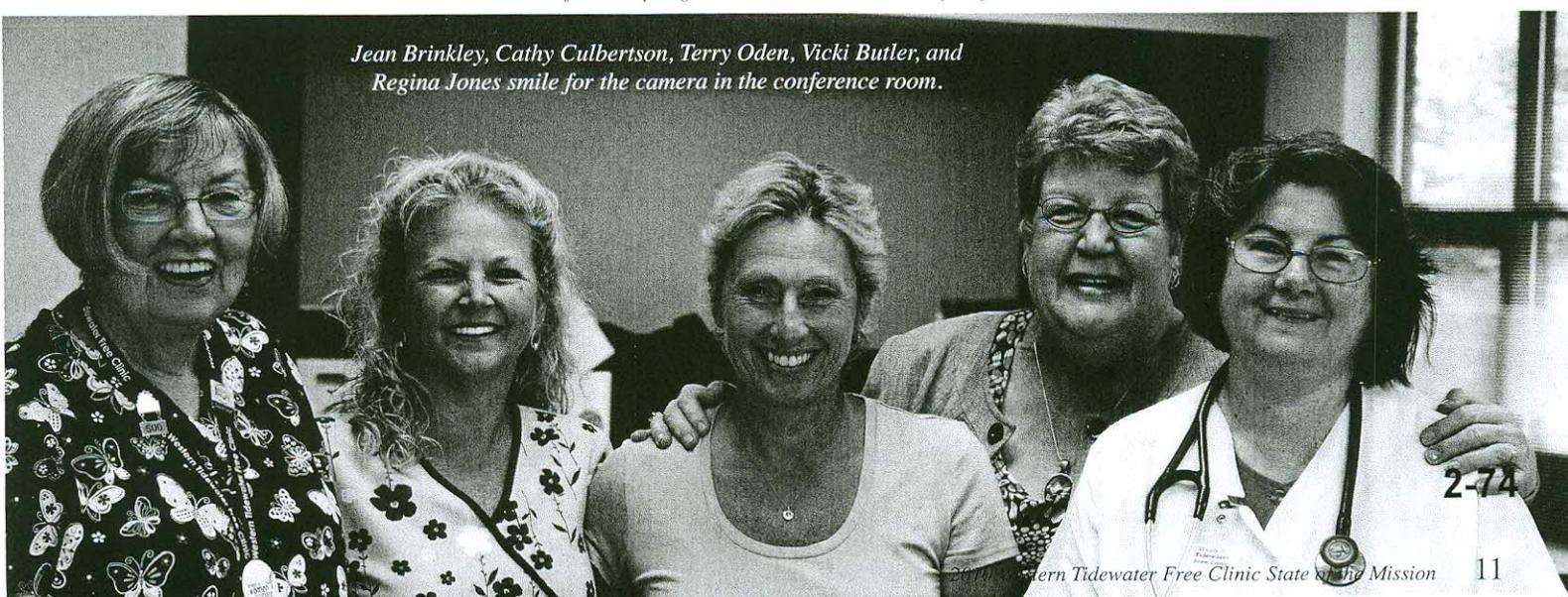
*Change in Net Assets*

**\$15,351**

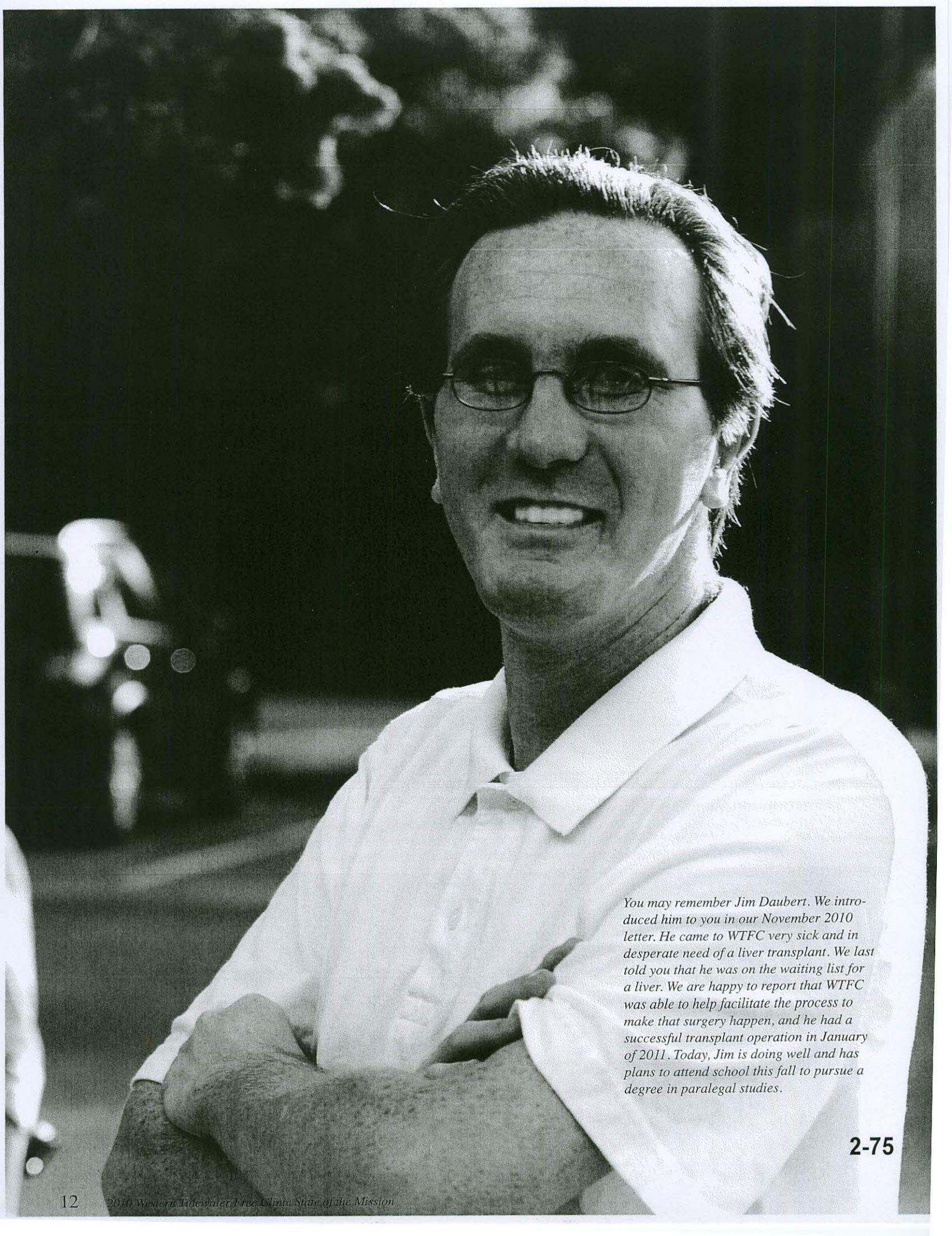
**\$28,756**

*Note: For fiscal year 2009, the above does not include \$2,130,387 of revenue used for the purchase and renovations of WTFC's new facility at 2019 Meade Parkway, and Board Pledges made in fiscal year 2009 have a three year repayment schedule. All income from the pledges is recorded at the time the pledge is made.*

*Jean Brinkley, Cathy Culbertson, Terry Oden, Vicki Butler, and Regina Jones smile for the camera in the conference room.*



2010 Tidewater Free Clinic State of the Mission



You may remember Jim Daubert. We introduced him to you in our November 2010 letter. He came to WTFC very sick and in desperate need of a liver transplant. We last told you that he was on the waiting list for a liver. We are happy to report that WTFC was able to help facilitate the process to make that surgery happen, and he had a successful transplant operation in January of 2011. Today, Jim is doing well and has plans to attend school this fall to pursue a degree in paralegal studies.

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# Current WTFC Staff

**Executive Director**

Miriam A. Beiler, MBA

**Clinic Coordinator**

Pamela Witt, RN, BSN

**Associate Medical Director**

Patricia McNulty, MD

**Nurse Practitioner**

Regina Perry Jones, RN, NP

**Financial Coordinator**

Rosa M. Moore

**Development Coordinator**

Ginger D. Hatcher, MA, CHES

**Volunteer Coordinator**

Vicki Butler

**Registered Nurse**

Cathy Culbertson, RN

**Medical Assistants**

Whitney Irvine

Terry Oden, MAA

**Medication Case Manager**

Kathy Alldaffer

**Women's Health Services**

Tracey Elkins, RN

Ginger Vincent, RN

**Clinical Support Services Coordinator**

Penny Harcum

**Eligibility Coordinator**

Paulette Moore

**Office Services Assistant**

Edie Matthews

**Custodian**

Howard Hamblin

# Credits

**Printer**

Professional Printing

**Art Direction/Production**

Virginia L. "Jinks" Babey

**Contributing Photographers**

Ginger D. Hatcher

Wendy Spain

Suffolk News Herald

Kimberly Wade

**Contributing Writers**

Miriam A. Beiler

Ginger D. Hatcher

Virginia Savage

*The Western Tidewater Free Clinic (WTFC) 2010 State of the Mission is intended to provide an overview of the time, talent, and treasure utilized in providing a health home to eligible uninsured residents of Western Tidewater. To that end, the contents of this report have been extracted from personal interviews, existing content or database information. Therefore we cannot guarantee that this information is error-free. To provide any updates or corrections to this report, please notify the Executive Director of WTFC at 757-923-1060.*



No shortage of laughter at the Annual Volunteer Recognition Picnic!

On stage to present awards to the volunteers are, from left to right:  
Joni Webber, Vicki Butler, Pam Witt, Miriam Beiler, and Bobbie Chapman.

# Current Officers and Board Members

**Officers****President**

Caroline Martin, RN, MHA

**Vice President**

Stephie Broadwater

**Treasurer**

Charlie Broadwater, MBA

**Secretary**

Phyllis Stoneburner, RN, BSN,  
MBA

W. Ross Boone, MS, EdS

The Honorable Robert  
Brewbaker

Barry Cole

Diana Conco, PhD, RN

Robert Fry

Richard J. Holland, Jr.

E.M. (Buddy) Joyner

Patsy Joyner, EdD

The Honorable William  
Moore, Jr.

Aubrey Myers, DDS

Virginia Savage, RN, MSN

Rhonda Stewart, RN

**Board Members****Finance Chair**

Charlie Broadwater

**Governance Chair**

Stephie Broadwater

**Medical Director;****Clinical Services Chair**

Bernard Jamison, MD

**Medical Director**

Desmond Longford, MD

**Pharmacy Chair**

Joseph Verdirame, MD

**Public Relations Chair**

Gloria Seitz, MS

**Volunteer Chair**

Bobbie Chapman, RN

**Past Board Members**

Jay Annas

Terri Babineau, MD

Esther Barksdale

Randi Blumenson, JD

Carolyn Harris, FNP

David Levin, MD

Joan Boyce Minter

David O'Brien

Ellen Saunders

Michael Uzzle

# 2010 Officers and Board Members

**Officers****President**

Virginia Savage, RN, MSN

**Vice President**

Caroline Martin, RN, MHA\*

David O'Brien, MS, LNHA

**Treasurer**

Charlie Broadwater\*

Caroline Martin, RN, MHA

**Secretary**

Phyllis Stoneburner, RN, BSN,

MBA

\*Officers elected mid-year

**Governance Chair**

Caroline Martin, RN, MHA

**Medical Director**

Desmond Longford, MD

**Medical Director;****Clinical Services Chair**

Bernard Jamison, MD

**Pharmacy Chair**

Joseph Verdirame, MD

**Public Relations Chair**

Gloria Seitz, MS

**Volunteer Chair**

Bobbie Chapman, RN

W. Ross Boone, MS, EdS

Barry Cole

Richard J. Holland, Jr.

E.M. (Buddy) Joyner

Patsy Joyner, EdD

The Honorable William

Moore, Jr.

Michael Uzzle

**Board Members****Building and Grounds Chair**

Jay Annas

**Development Chair**

Stephie Broadwater

**Finance Chair**

Charlie Broadwater