



# Capability Statement

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# Integrated Insurance Solutions

## Your trusted insurance broker partners

You're in business to achieve goals, expand and grow revenue. We're here to give you complete peace of mind with comprehensive insurance, experienced service and trustworthy expertise.

At Integrated Insurance Solutions, no one is as passionate as we are about identifying and delivering insurance solutions that protect your business and assets against the risks that are unique to your specific circumstances.

Our holistic approach provides you with the steadfast confidence that you are working with the right insurance brokers focused on your needs so you can operate with certainty.

## Partnership with Howden

We have partnered with Howden to provide you with confidence that we have an insurance solution for any asset, any size.

Howden provides insurance broking, risk management and claims consulting services to over 90 countries globally. With over \$10 billion of premium placed worldwide annually, they have the scale and experience to deliver.

Whether you're a multinational looking for a broker that's truly global, or a smaller business looking to insure your local needs, we can help you.

[www.howdeninsurance.com.au](http://www.howdeninsurance.com.au)



## Insurance as unique as your organisation

Integrated Insurance Solutions does not believe in a 'one size fits all' approach. Instead, we take the time to comprehend your industry and operations to provide insurance policies that perfectly match your unique circumstances.



## Considering all risk factors

Our insurance experts ask the right questions – even those you may not have thought about or even considered where risk existed. This thorough process is all about finding insurance products that actually safeguard your organisation, no matter what industry or model.



## In consultation with industry experts

Industry experts understand your potential exposure to risk. That's why we appoint relevant industry professionals to ensure every aspect of your organisation is assessed for risk exposure and the right insurance products are provided.



## Make informed insurance decisions

The Integrated Insurance Solutions team applies our years of practical experience, network and industry knowledge to assess every possible risk profile your organisation may face before suggesting any insurance product. This way, you can make well-informed decisions based on your unique situation.

# Vision

Integrated Insurance Solutions aims to transform the insurance broker industry by sourcing products and policies specific to each individual organisation to mitigate risk exposure and protect critical assets.

Every day, we strive to foster a reputation of better brokerage and leave a legacy of respect for our profession.

# Mission

We provide you, our client, with the confidence to operate knowing your insurance is in true alignment with your entire organisation.

# Our Purpose

Insurance has always been viewed as an additional layer of security for an organisation. However, it's only when it comes time to claim that many discover their policy is insufficient or irrelevant.

We never want you to find yourself in that situation.

That's why Integrated Insurance Solutions is forward-thinking. Our qualified team of expert insurance brokers are passionately dedicated to listening, understanding and then tailoring specific insurance products to meet the needs of your organisation – nothing more and nothing less.

# How We Do It

1

We begin by asking the right questions to understand all information pertinent to your organisation. At Integrated Insurance Solutions, we never make assumptions or jump to conclusions when assessing your organisation's risk profile.

2

Next, we appoint relevant industry experts to assist us in identifying and understanding potential risk exposures to avoid any misunderstanding and misalignment in the insurance solutions we provide.

3

From this, we source, compile and present the right insurance products in a report and walk you through this so you can make highly-informed decisions.

4

Finally, we continue to work with you over the long term to offer advice, guidance and support to ensure you're getting the most benefit from your insurance policies, including customising renewals and keeping information up-to-date.

# Who We Work With



Integrated Insurance Solutions works with large and multinational organisations across industries such as property, financial, aviation, marine, transport, construction and more.

## How Integrated Insurance Solutions and Howden will work with You

Integrated Insurance Solutions is made up of a team of proficient and passionate insurance brokers, all led by renowned insurance broker veteran, Norman Chilchik with over 35 years of experience. Together with Howden, we help organisations across all industries and practices to protect what matters.

Work with Integrated Insurance Solutions, and we will provide you with access to global expert support, whatever specialism, industry or geography you need.

## Contact Us

Our team at Integrated Insurance Solutions is here to identify your business' risk exposure and provide a unique insurance solution that keeps your organisation protected against unforeseen circumstances while mitigating risk.

Speak to us today for an initial discussion and we can start assessing your situation to determine the perfect insurance policy for your organisation.