X SMB Awareness - 2008

Introduction

We are carrying out a short study considering your awareness and opinions about organisations providing internet/email services. Can you spare some time to take part; it will only take about 5 minutes.

IF NECESSARY

Please be assured that this is a genuine research exercise carried out under the Code of Conduct of the Market Research Society, you will not receive any further contact as a result of this interview.

Demographics

Q1 Approximately how many employees work in your company in this country.

1 - 9 10 - 99 100 - 249 250 - 499 500 - 999 1,000+ THANK AND CLOSE

Don't know THANK AND CLOSE

Q2 For the purposes of classification can you specify which of the following most closely matches your company activity?

SELECT ONE ONLY

Manufacturing Services sectors Retail and distribution Public sector

Q3 Where is your main office located? SELECT ONE ONLY

Scotland, Northern Ireland and Wales North England Midlands South England London and M25

X Awareness Questions

Q4 What does the term 'domain name' mean to you? SELECT ALL THAT APPLY

Email address GO TO Q5
Web site address GO TO Q5
Your online identity GO TO Q5

Name that identifies a computer(s) on the Internet GO TO Q5

Something to do with the internet GO TO Q5
Other GO TO Q5
Nothing / Don't know GO TO Q4a

Q4a READ STATEMENT AND GO TO Q5

Domain namea are used in web addresses to identify particular web pages. For example in the web address www.bbc.co.uk the domain name is bbc.co.uk.

Q5 If you think of organisations that are involved in the domain name industry – who comes to mind?

X

Other 1

Other 2

Other 3

Other 4

CAPTURE ALL OPEN END BRANDS

IF X NOT MENTIONED AT Q5 ASK Q6, OTHERWISE GO TO Q7

Q6 Have you heard of X?

Yes GO TO Q7
No GO TO Q11
Unsure/Don't know GO TO Q11

Q7 How / where did you hear about X? SELECT ALL THAT APPLY

Word of mouth
Press / Online Advertising
Via a web site
Via a search engine
Registered a domain name
Transferring a domain name
Received a certificate

X Perception Questions

Q8 Please specify how much you agree with the following statements describing what you believe X does? Use a scale of 1 to 5 where 1 means you do not agree at all and 5 means you strongly agree.

ASK FOR EACH

Provide web hosting for .uk domain names
A regulatory body
Hold the .uk registration details
Sell .uk domain names globally
Sell .uk domain names to uk individuals and businesses
Manage the .uk domain name space
Sell .com domain names
Work for the government
Run the UK ENUM registry (Telephone Number Mapping)
Issue Certificates for renewals

Q9 Please specify how much you agree with the following words used to describe X? Use the same 1 to 5 scale where 1 means you do not agree at all and 5 means you strongly agree.

SELECT ALL THAT APPLY

Trusted Registry Innovative Government Spammer Q10 Would you recommend X to a friend or colleague? Yes No Unsure/Don't know **Domain Question** Q11 How many Domain names does your business have? **ENTER NUMBER** Unsure/Don't know IF ANSWER 1 OR MORE TO Q11 Q12 How many of these are .uk **ENTER NUMBER** Unsure/Don't know IF ANSWER 1 OR MORE TO Q12 Q13 Would you say that .uk is your primary domain name? Yes No Unsure/don't know

CLOSE....