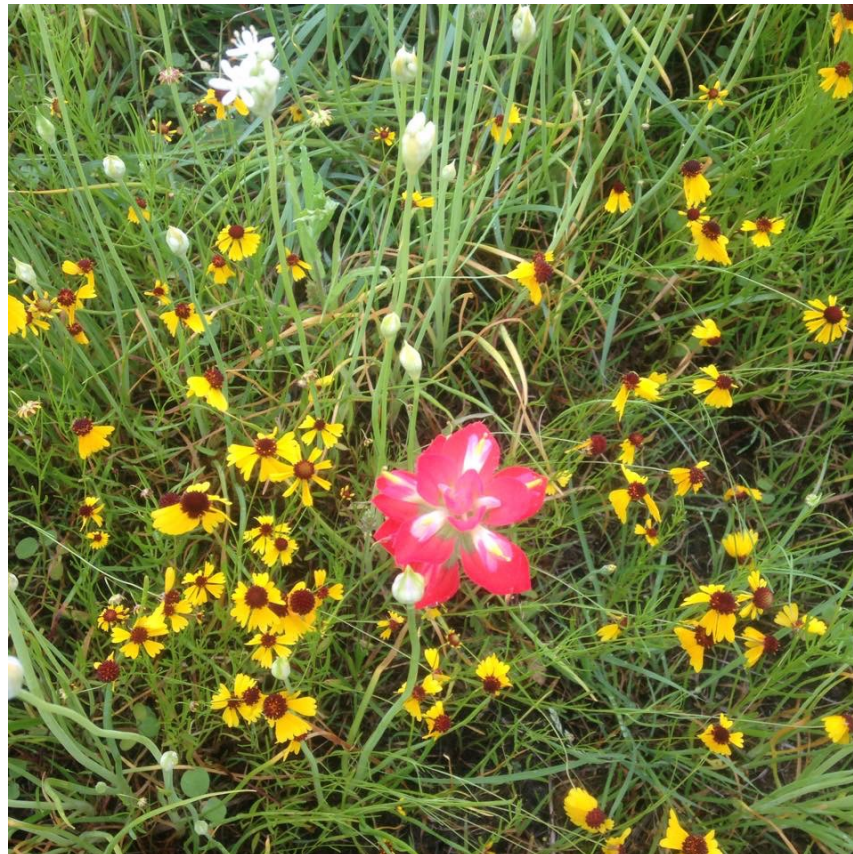


Loan Default Risk Prediction



Online Lending

- Establishing a lending platform is easier than ever
- Data for risk prediction is plentiful
- Need for methods that can accurately predict default risk



The Lending Club

- Peer-to-peer lending service
- Loan status and features available
- Data on nearly one million loans



Goals

- Develop risk model
- Go from borrower features to default probability
- Assess resulting loan profitability

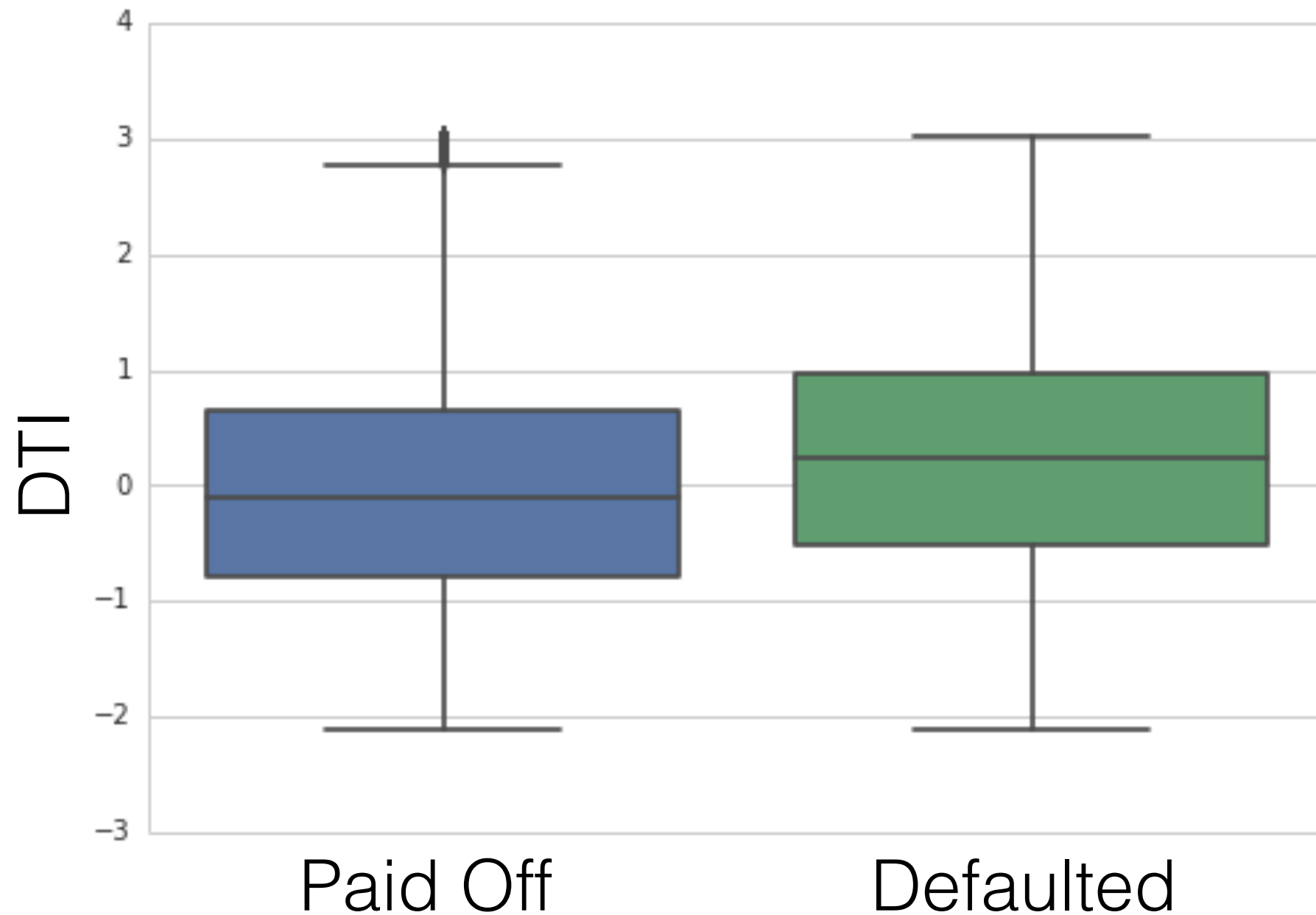


What Matters?

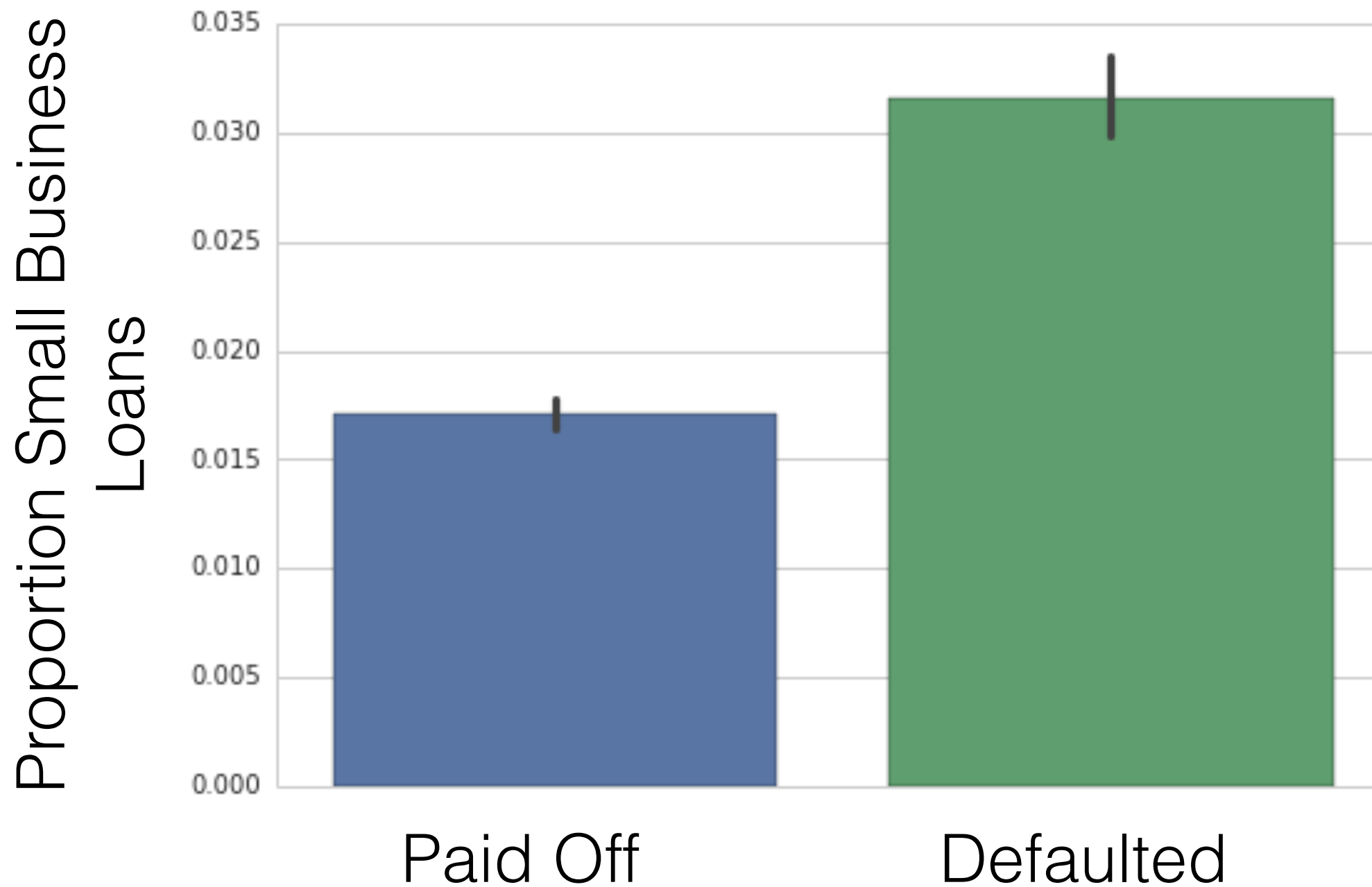
- Borrower financial status and habits
- Borrower's purpose
- Borrower's living situation



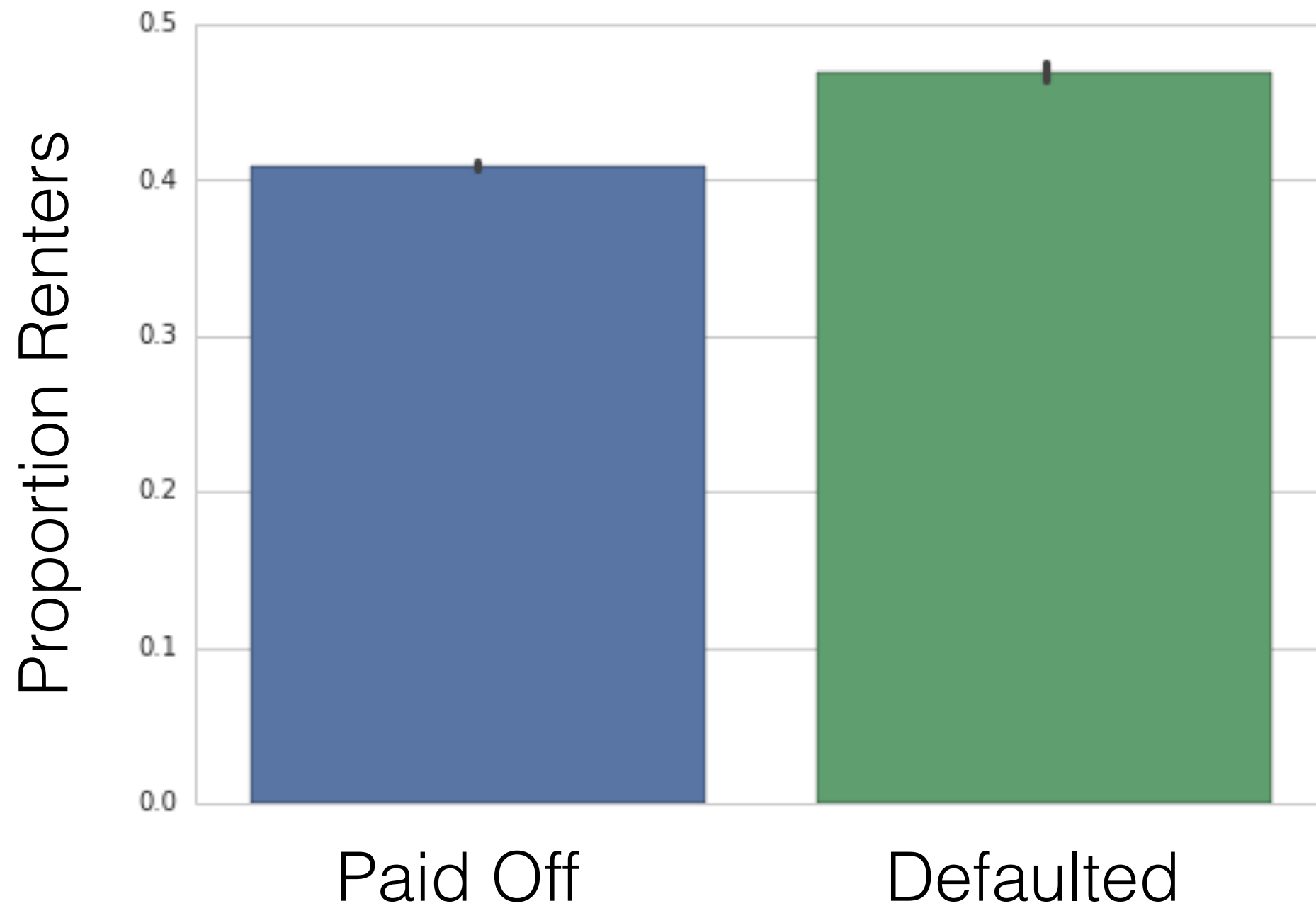
Example: Debt-to-Income



Example: Business Loan



Example: Renters



Examples

- Higher debt-to-income ratio, more likely to default
- Business loan, more likely to default
- Renter, more likely to default

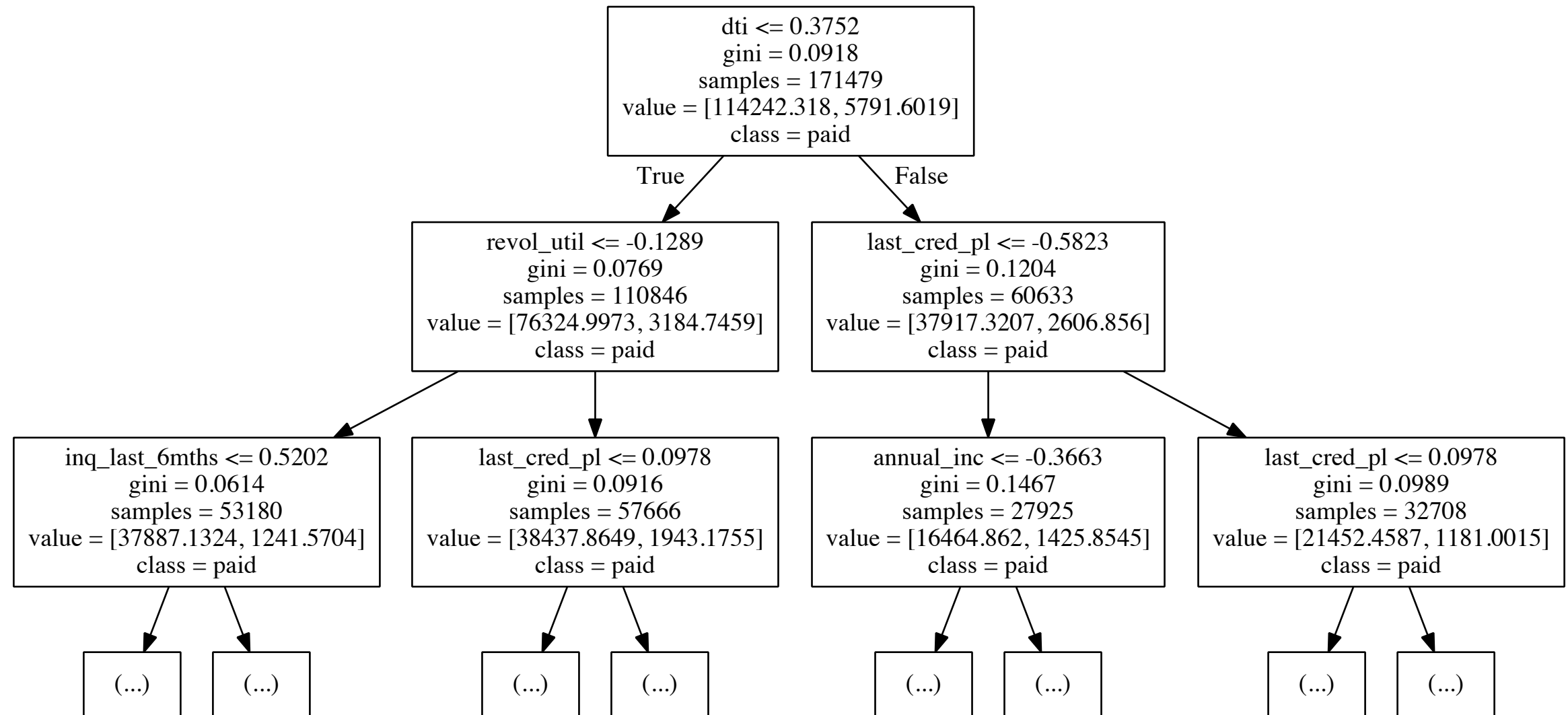


Where to go from here?

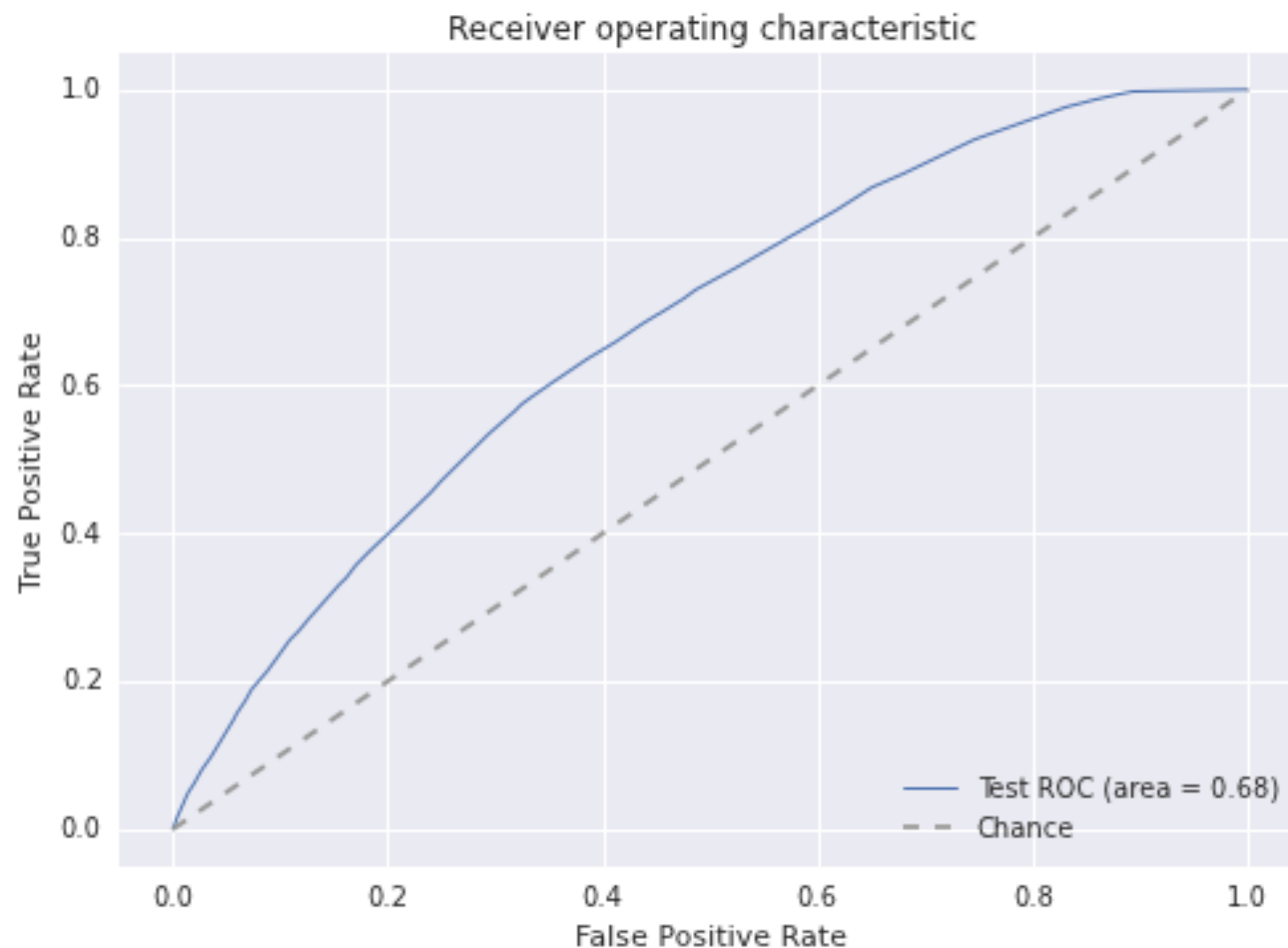
- Many features weakly predict loan default
- Some relationships are simple (i.e., linear)
- Some aren't (i.e., nonlinear)



Tree-based Methods



Tree Performance



- ROC curve shows relationship between predicting real defaults and predicting default for loans that are paid off
- Area under the curve shows that the tree can accurately predict default

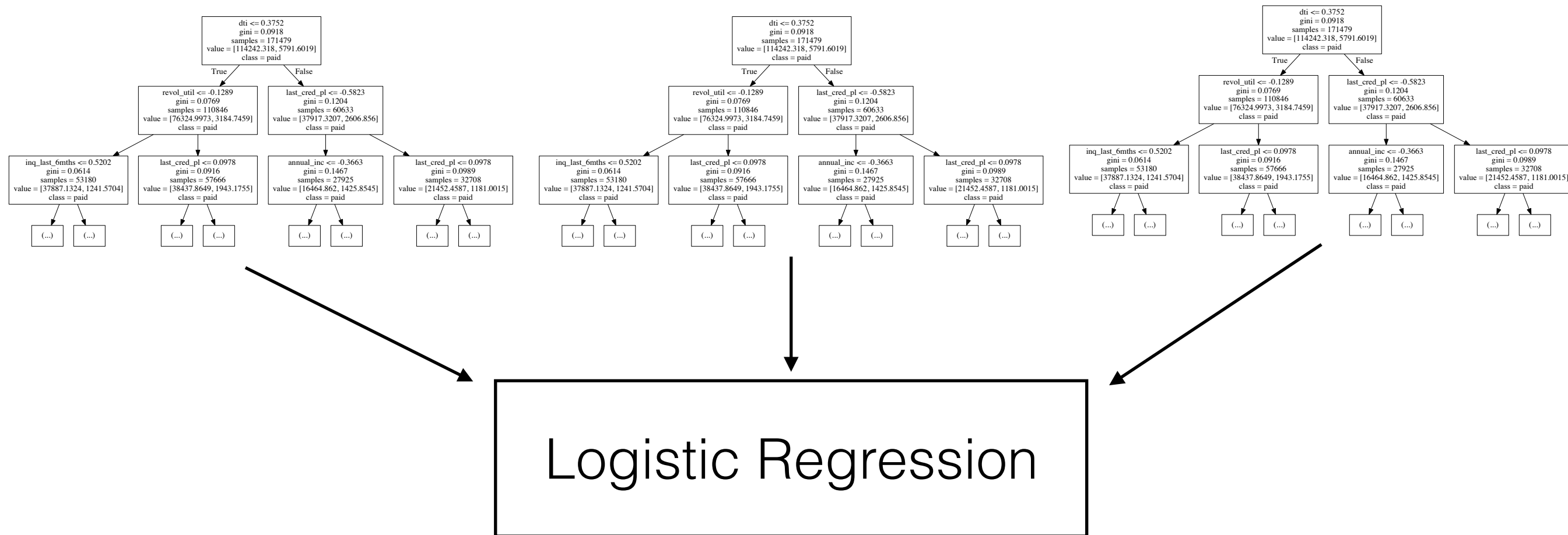
What's it worth?



If the 15% of riskiest loans are rejected, ROI = \$1052.04

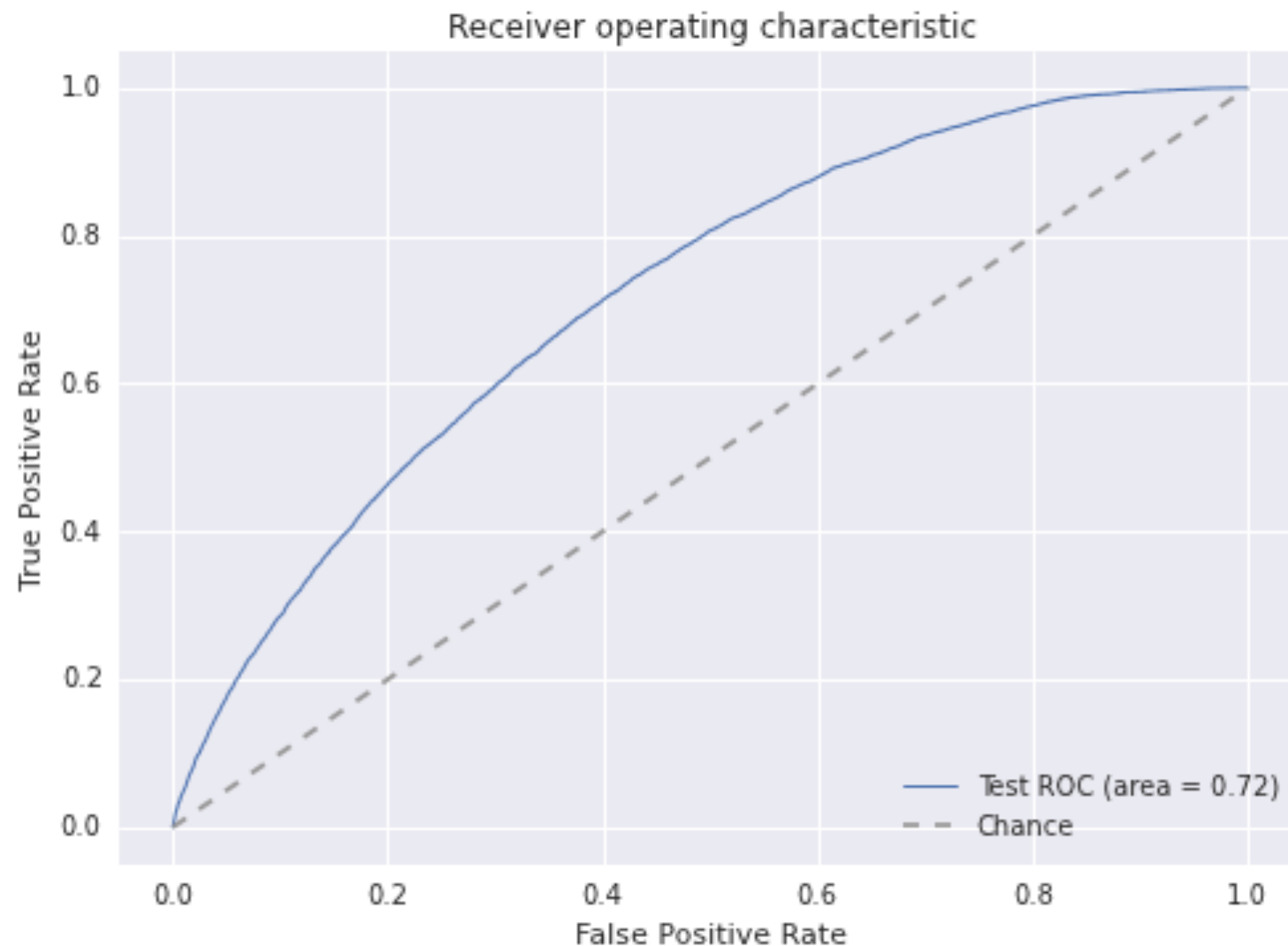
Can we do better?

Ensemble Methods



Combine estimates from multiple tree-based classifiers in order to improve performance

Ensemble Performance



- Area under ROC improves from 0.68 to 0.72 with ensemble
- Ensemble classifier is stronger than individual tree-based classifiers

What's it worth?



If the 15% of riskiest loans are rejected, ROI = \$1059.95

Results

- For a \$10,000 investment, tree-based ROI = \$1052.04, ensemble ROI = \$1059.95
- Tree-based ROC area = 0.68, ensemble ROC area = 0.72
- The ensemble is the stronger and more profitable classifier



Recommendations

- Use ensemble model as initial risk assessment model for setting interest rates and loan amounts
- Improve ensemble performance by adding credit scores and other financial info
- Use ROI as a benchmark for evaluating how the ensemble performs



Thanks!

