

PORTFOLIO OF SELECTED PROJECTS

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SIRIS Academic Vision & Mission

SIRIS Academic is an international consulting firm specialised in strategic planning, knowledge management and organisational development with a strong expertise in Higher Education and Research.

We are committed to promoting a world where:

- People create, exchange and use knowledge to enrich their lives.
- They shape institutions to foster meaningful interactions and embrace change.

In order to realise our vision. SIRIS Academic:

- Creates networks to foster interactions between academia, business and society at large.
- Pursues quality research to support open exchanges across cultures, disciplinary fields and domains of activity.
- Develops knowledge management approaches and context-sensitive solutions to improve the performance and sustainability of institutions.
- Engages in organisational development to help our partners sharpen and achieve their goals while enhancing the well-being of the people.



Strategy and Organisation

SIRIS Academic provides original approaches and innovative solutions to organisational and strategic challenges. This is based on our expertise as scholars in fields ranging from Philosophy to Computer Science. It is backed up by our experience managing projects involving over 20 different institutions and 10,000 staff, which have helped our clients gain over 2,5 Billion Euros in competitive environments over the last three years.

We provide a quantitative and qualitative approach in areas such as:

- · Quality review and strategy development
- Organisational Management and process moderation
- Mergers / advisory services for excellence clusters creation
- · Change Management

We have extensive experience in Higher Education and Research but also apply our insight to other sectors, including international development and the corporate world. We are particularly strong at facilitating the interaction of different stake-holders, from academia, business, government and society at large.

We regularly work in partnerships with other leading companies, in fields ranging from auditing to specific domains such as urban development. This enables us to offer our clients the full range of expertise needed to manage large-scale projects.

Research and Innovation

SIRIS Academic is registered in the European Union Cordis database as a Research and Innovation SME.

Our Team is actively involved in cutting edge Research and Innovation. We are scientific partners of various international research projects, specialised in work at the interfaces between disciplinary fields. We also provide assistance to laboratories, institutions, companies and governments who need to:

- Evaluate current policies and projects
- Define new research and development strategies
- Identify partners
- · Conceive and write proposals
- · Implement projects
- Our active partnerships with top 100 institutions of Higher Education and Research worldwide reinforce our expertise and enable us to ensure that leading specialists will work on your projects.

Information Technology and Knowledge Management

Knowledge and its distribution are essential to us. We provide both technical components for knowledge engineering solutions, as well as strategic expertise. In cooperation with our partners, we offer all services related to knowledge management. This involves:

- Situation assessment
- Implementation of processes for the creation, acquisition, storage, transfer, sharing and utilisation of knowledge
- Monitoring and evaluation
- Capacity building and training of possible users and partners

Our collaboration with various international Research Centres ensures that we remain at the cutting edge of knowledge in these domains.

Education

In an interconnected world, access to knowledge is constantly changing. SIRIS Academic supports institutions to revise their educational concepts and to implement appropriate up-to-date education methodologies. We provide advice and assistance for:

- Organisational development with focus on educational concepts
- Curriculum development for bachelor and master programmes as well as for continuous education
- Definition and implementation of innovative, IT-based solution (MOOCs, blended learning, e-Learning)
- Methodological training of trainers and professors

As professors and trainers, our consultants are themselves involved in innovative educational solutions, experimenting with up-to-date media methodologies. With our expertise in seminar moderation and training delivery, we are also able to accompany strategy implementation and organisational development.

Selected Projects

Paris Sciences et Lettres – Initiative d'Excellence (concept development)

10/2010 - 06/2011, France

Contracting Entity: Fondation Paris Sciences et Lettres

Clients: Chimie Paris Tech, Collège de France, CNRS, ESCPI Paris Tech (École Supérieure de Chimie et Physique Industrielle de la Ville de Paris), Conservatoire National Supérieur d'Art Dramatique (CNSAD), Conservatoire National Supérieur de Musique et de Danse de Paris (CNSMDP), École Nationale Supérieure des Arts Décoratifs (ENSAD), École Nationale Supérieure des Beaux-Arts (ENSBA), École Normale Supérieure (ENS), École Supérieure de Physique et de Chimie Industrielles (ESPCI ParisTech), Fondation Pierre-Gilles de Gennes pour la Recherche (FPGG), Institut National de Recherche en Informatique et Automatique(INRIA), Institut National de la Santé et de la Recherche Médicale (INSERM), Institut Curie, Institut Louis Bachelier (ILB), Observatoire de Paris, Université Paris-Dauphine (UPD)

Consulting Partner: Eurogroup

Services: Strategy consulting; organisational management and process moderation; project conceptualisation.

Main Objective

Concept development and facilitation process for a French Excellence Initiative call (IDEX)

Origin of Funding

Fondation Paris Sciences et Lettres

Funds obtained (€)

750 Million

Type and scope of services provided

Concept development for large-scale institutional change:

- Strategy definition: facilitation of the definition of a concept involving the identification of 13 key scientific and professional partners
- · International benchmarking
- Coordination of the development and writing of the pre-proposal and of final project proposal including weekly meetings involving 13 heads of institution for a period of 9 months
- Preparation of two auditions to be delivered to an International Jury (20 min pitch and 1h 30 min of questions)

- The project was one of the three projects selected in the first call for Excellence Initiatives, the only one in Paris and its region, and the highest rated
- It was awarded 750 Million Euros by the French Government. See: http://www.univ-psl.fr/

Campus Paris Saclay – Initiative d'Excellence (concept development)

03/2012 - 05/2012, France

Contracting Entity: La Fondation de Coopération Scientifique du Campus Paris Saclay

Clients: AgroParisTech; CEA (Commissariat à l'Énergie Atomique et aux Énergies Alternatives); CNRS; École Centrale Paris; ENS Cachan; École Polytechnique; ENSAE ParisTech; ENSTA ParisTech; HEC Paris; IHÉS (Institut des Hautes Études Scientifiques); INRA (Institut National de la Recherche Agronomique); Inria (Institut National de Recherche en Informatique et en Automatique); Inserm (Institut National de la Santé et de la Recherche Médicale); Institut Mines-Télécom (Télécom ParisTech, Télécom SudParis); IOGS (Institut d'Optique Graduate School); ONERA (Office National d'Études et de Recherches Aérospatiales); Supélec; Systematic Paris-Region; Synchrotron Soleil; Université Paris-Sud; Université de Versailles-Saint-Quentin-en-Yvelines.

Services: Strategy consulting; project conceptualisation.

Main Objective

Conceiving a project for creating a World Class University cluster, south of Paris. Second Excellence Initiative (IDEX) call for projects.

Origin of Funding

Campus Paris Saclay

Funds obtained (€)

950 Million

Type and scope of services provided

Concept development for large-scale institutional change:

- Strategy definition: facilitation of the definition of a concept involving the identification of 21 key scientific and professional partners
- International benchmarking
- Coordination of the development and writing of the pre-proposal and final project proposal including weekly meetings involving 21 heads of institution for a period of 9 months
- Preparation of two auditions to be delivered to an International Jury (20 min pitch and 1 h 30 min of questions)

- Campus Paris Saclay was one of the 5 projects selected after the final audition and was awarded 950 million Euros by the French Government.
- See: http://www.campus-paris-saclay.fr/

Campus Paris Saclay – International benchmarking

01/2014 - 03/2014, France

Contracting Entity: La Fondation de Coopération Scientifique du Campus Paris Saclay

Services: international benchmarking, International University Rankings analysis, Data Analysis and Visualisation.

Main Objective

International benchmarking based on the criteria needed in order to place Université Paris-Saclay among the most valued institutions in International University Rankings

Origin of Funding

Campus Paris Saclay

Type and scope of services provided

In-depth understanding of International University Rankings and International Benchmarking:

- In-depth study on the criteria taken into account in International University Ranking and their impact on Paris-Saclay
- Specific international benchmarking on similar institutions in terms of ambition that take part of Université Paris-Saclay

Interview moderation, quality definition and proposal writing:

- Develop Data Visualisation tools to facilitate the understanding of Rankings' evolution to heads of partner institutions
- · Moderate interviews with each of the heads
- Develop a proposal with different scenarios of classification, including argued recommendations

Sorbonne University – Initiative d'Excellence (concept development)

11/2011-12/2011, France

Contracting Entity: PRES Sorbonne Universités

Clients: University Panthéon Assas, University Pierre et Marie Curie, University Technologique de Compiègne, INSEAD Business School and Muséum National d'Histoire Naturelle

Consulting partners: Mazars Group

Services: Strategy consulting; organisational management and process moderation; project conceptualisation.

Main Objective

Concept development and facilitation process for an French excellence initiative call (IDEX)

Origin of Funding

PRES Sorbonne Universités

Funds obtained (€)

900 Million

Type and scope of services provided

Concept development for large-scale institutional change:

- Strategy definition: contribution to the definition of a new University system through the identification of six key partners
- Coordination of the development and writing of the project proposal
- Process moderation: facilitation of regular meetings of senior management staff

- Sorbonne University was one of the five projects selected in the second call for Initiatives of Excellence and awarded 900 Million Euros in Capital funding by the French Government.
- This project received the best rating and was the only one to receive positive votes by all the members of the international panel
- See: http://www.sorbonne-university.com/

Sorbonne University – Initiative d'Excellence (implementation)

02/2012-12/2012, France

Contracting Entity: PRES Sorbonne Universités

Clients: University Panthéon Assas, University Pierre et Marie Curie, University Technologique de Compiègne, INSEAD Business School and Muséum National d'Histoire Naturelle

Consulting partners: Mazars Group

Services: Strategy consulting; organisational management and process moderation; project conceptualisation.

Main Objective

Successful implementation of the concept developed for the Initiative d'Excellence (IDEX)

Origin of Funding

PRES Sorbonne Universités

Funds obtained (€)

Yearly budget of 30 Million

Type and scope of services provided

Advisory services for the management of institutional change:

- Recruitment and coordination of a strong management team composed by 15 people who worked with representatives of different academic institutions
- Establishment of working groups and moderation of their meetings including strategic planning of the implementation phase
- Facilitation of the launch of the university's new projects in research, education, student life and international relations

Added value resulting from SIRIS' services

 Negotiating the framework agreement between Sorbonne Universités and the French Government; preparing a detailed yearly budget (30 Million Euros); defining and launching calls for projects in education, research and student life; and advising on international strategy

Université Paris Dauphine (quality review of assessment reports)

06/2012 - 10/2011, France

Contracting Entity: Université Paris-Dauphine, Dean's Office

Services: Quality review; curriculum development (Bachelor and Master)

Main Objective

Pre-evaluate Master and Bachelor programs before their official assessment by the AERES (French national quality review and assessment agency)

Origin of Funding

Université Paris-Dauphine

Type and scope of services provided

Quality assurance for the assessment process by the evaluation agency:

- Critical evaluation of internal reports on the university's Bachelors and Masters programs
- Identification of key challenges and definition of major strategic issues
- · Critical assessment of the reports' consistency

- Providing time management support and ensuring the consistency of the final reports
- Ensuring the high standard quality of the final reports

ESCP Europe (strategy development)

Since 10/2011, France

Contracting Entity: ESCP Europe (International Business School)

Consulting partners: Ernst&Young

Services: Strategy consulting; change management; organisational management and process moderation; quality review; curriculum development (Bachelor and Master degrees)

Main Objective

Long-term institutional strategy development and facilitation of its implementation

Origin of Funding

ESCP Europe; Chamber of Commerce of Paris / Ile de France

Type and scope of services provided

Advisory service for institutional development:

- Conceptualization of a strategic plan for the period 2011-2019
- Revision and implementation of the business plan, including financial analysis and modelling
- Development of a new model of governance
- Facilitation of negotiations with key stakeholders including the Chamber of Commerce of Paris

Process moderation:

- Facilitation of weekly meetings with senior management profiles across five campuses (Paris, Berlin, London, Madrid, Turin)
- Structural development: creation and coordination of project management teams (e.g. Governance, Financial Services, Information Systems, Programme Portfolio and Research)
- Curriculum development and devising of the accreditation for a European Bachelor in Management

Added value resulting from SIRIS' services

- Transformation of ESCP Europe into a truly integrated European Business School
- Launching of a long-term strategic plan aimed at converting ESCP Europe in one of the top 10 Business Schools in the World

ESCP Europe (facilitation of an accreditation process)

09/2012 - 10/2012, France

Contracting Entity: ESCP Europe

Services: Quality review

Main Objective

Pre-evaluate the report for the accreditation of ESCP Europe as an international business school with AACSB (The Association to Advance Collegiate Schools of Business)

Origin of Funding

Chamber of Commerce of Paris / Ile de France

Type and scope of services provided

Quality control for the accreditation procedure by an international agency:

- Critical evaluation of internal assessment report
- Identification of key strategic issues and facilitation of strategy development
- Team coaching as preparation for the official AACSB visit

- AACSB renewed the accreditation of ESCP Europe, ensuring it remained a "triple crown" Business School
- AACSB approved the proposal for improving ESCP Europe's governance strucutures and processes as proposed by SIRIS Academic

MSRI Knowledge Hub for Natural Resource Management 2.0 (knowledge engineering)

Since 04/2013, Kyrgyzstan

Contracting Entity: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) – Sustainable explotation of natural resources in Central Asia

Client: University of Central Asia

Services: Strategy consulting; quality review; knowledge management; capacity building

Main Objective

State of the art assessment and concept development of the technical and institutional side of a complex knowledge management system.

Origin of Funding

EU FLERMONECA (Forest and Biodiversity Governance Including Environmental Monitoring)

Type and scope of services provided

Assessment:

- Analysis on the current state of knowledge management for Natural Resource Management as intended by the EU FLERMONECA program and implemented by GIZ (based on interviews with various stakeholders; technical reviews)
- Institutional assessment of the Mountain Societies Research Institute (MSRI) at the University of Central Asia with specific focus on the knowledge hub
- Extensive analysis of the state of the art of knowledge management in Central Asia (desk study; qualitative interviews)

Strategy and concept development:

- Development of technical and strategic recommendations for GIZ and the University of Central Asia based on the prior assessments
- Visionary concept development for a largescale knowledge hub for research and for practitioners in Central Asia

Establishing a network of partners for a large-scale knowledge hub

- Ensuring the Knowledge Hub's sustainability at the international and local level
- Achieving early integration amongst partners from varied spheres: local and international universities, NGOs and International Cooperation agencies

TransferS – Laboratoire d'Excellence (concept development)

09/2010 - 10/2010, France

Contracting Entity: École Normale Supérieure

Clients: Collège de France, École Normale Supérieure

Services: Project conceptualisation

Main Objective

SIRIS Academic contributed to the definition and writing of a Research Project to be presented at the French LABEX call for projects.

Objective of the research project is to investigate and define mixtures, translations and reinterpretations of cultural objects both in the Arts, Humanities and Social Sciences.

Origin of Funding

École Normale Supérieure

Funds obtained (€)

7.7 Million

Type and scope of services provided

Concept development:

- Project conceptualisation and planning
- Creation of a strong, multidisciplinary network of research teams

Proposal writing and presentation

Added value resulting from SIRIS' services

 TransferS was selected by an international panel and awarded 7.7 million Euros of funding over a period of 10 years Development of the proof-of-concept of KHUB2 (50 days)

Simulation of different institutions with different repositories of documents:

- Feature 1: document management policies: enable the selection of documents according to intended hiding or sharing with the network
- Feature 2: content-based local search
- Feature 3: content-based global search
- Feature 4: advanced content-based search capabilities, e.g. auto-completion, "did you mean" and "more like this"

Workshop and planning of future operations (9 days)

Workshop conceptualization and preparation (5 days)

Definition of the KHUB 2 project roadmap (4 days)

- Milestones / versions of the system
- Timings
- Costs
- Sustainability
- Capacity Building

Kyrgyz State Medical Institute of Retraining and Continuous Education - Distance Education (strategy assessment and concept development)

11/2013 - 12/2013, Kyrgyzstan

05/2014 - 09/2014, Kyrgyzstan

Contracting Entity: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)- "Health in Central Asia" regional programme

Client: Kyzgyz State Medical Institute for Continuous Professional Education

Services: Strategy assessment and consulting; organisational diagnosis; situation analysis (SWOT), curriculum development, consultancy on continuous and online education

Main Objective

Assess the sustainable integration of e-Learning into the Kyrgyz Medical Institute of Retraining and Continuous Education

Origin of Funding

German Federal Ministry for Economic Cooperation and Development (BMZ)

Type and scope of services provided

Strategy review and situation analysis

- Write a critical report on the existing strategy proposed by the KSMI
- Extensive analysis of the distance education system in Medical Studies
- Broader analysis on the state of the art of e-learning in professional education in the Kyrgyz Republic

Workshop organisation and moderation:

 Moderation of two workshops (November 2013 and May 2014) to help define a coherent, sustainable strategy for distance learning • Ensure that the workshop is run smoothly and ends with concrete results: a Vision and Mission Statement, an Strategic Plan and a list of priorities

Provide ongoing assistance to the institute:

- Organise a Round Table to review progress made since the first workshop
- Provide regular feedback, according to the timeline and strategic plan defined during the workshops

Tashkent Institute of Postgraduate Medical Education - Distance Education (strategy assessment and concept development)

05/2014 - 09/2014, Uzbekistan

Contracting Entity: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)-Health in Central Asia

Client: Tashkent Institute of Postgraduate Medical Education

Services: organitasional diagnosis, distance learning consultancy, situation analysis, interview moderations

Main Objective

Help the sustainable integration of distance education in the Tashkent Institute of Postgraduate Medical Education

Origin of Funding

German Federal Ministry for Economic Cooperation and Development (BMZ)

Type and scope of services provided

Organisational diagnosis and situation analysis:

- Review existing structure of the institute and the existing distance learning programmes
- Report writing, outlining the current situation, the main challenges faced by the institute and including a list of key recommendations

Interview moderation:

• Conduct interviews with key stakeholders

TransferS – Laboratoire d'Excellence (concept development)

09/2010 - 10/2010, France

Contracting Entity: École Normale Supérieure

Clients: Collège de France, École Normale Supérieure

Services: Project conceptualisation

Main Objective

SIRIS Academic contributed to the definition and writing of a Research Project to be presented at the French LABEX call for projects.

Objective of the research project is to investigate and define mixtures, translations and reinterpretations of cultural objects both in the Arts, Humanities and Social Sciences.

Origin of Funding

École Normale Supérieure

Funds obtained (€)

7.7 Million

Type and scope of services provided

Concept development:

- Project conceptualisation and planning
- Creation of a strong, multidisciplinary network of research teams

Proposal writing and presentation

Added value resulting from SIRIS' services

 TransferS was selected by an international panel and awarded 7.7 million Euros of funding over a period of 10 years

ComUE Grenoble - Analysis of International University Rankings

05/2014 - 06/2014, France

Contracting Entity: Université Joseph Fourier

Clients: Université Joseph Fourier, Université Pierre Mendès Frances, Université Stendhal, Université de Savoie, Grenoble INP, Sciences Po Grenoble

Services: International University Rankings analysis, bibliometric analysis, Data Analysis and Visualisation.

Main Objective

Assess the possible classification in International University Rankings of a potential partnership of Higher Education institutions in Grenoble (ComUE Grenoble)

Origin of Funding

Université Joseph Fourier - Grenoble

Type and scope of services provided

- Data acquisition, analysis and visualisation
- Contact ranking-makers to evaluate the position of the potential partnership
- Report writing and oral presentation showing the possible scenarios, including argued recommendations

University of Calabria – Analysis and Recommendations for Internationalisation Strategy

07/2014 - 10/2014, Italy

Contracting Entity: University of Calabria

Clients: Recorate of the University of Calabria

Services: International University Rankings, bibliometric and research impact analysis, recommendations for internationalisation policies.

Main Objective

Assess University of Calabria research performance in order to concieve an informed, bottom-up, internationalisation strategy.

Origin of Funding

University of Calabria

Type and scope of services provided

- Bibliometric data acquisition, analysis and visualisation
- Report writing showing different internationalisation models and policies
- Reccomendations for University of Calabria internationalization strategy
- Reccomendations for Regional and European funding opportunities

Université Paris Saclay - Framework Agreement for merger of 21 institutions

07/2014 - 07/2016, France

Contracting Entity: FCS Campus Paris Saclay

Client: AgroParisTech; CEA (Commissariat à l'Énergie Atomique et aux Énergies Alternatives); CNRS; École Centrale Paris; ENS Cachan; École Polytechnique; ENSAE ParisTech; ENSTA ParisTech; HEC Paris; IHÉS (Institut des Hautes Études Scientifiques); INRA (Institut National de la Recherche Agronomique); Inria (Institut National de Recherche en Informatique et en Automatique); Inserm (Institut National de la Santé et de la Recherche Médicale); Institut Mines-Télécom (Télécom ParisTech, Télécom SudParis); IOGS (Institut d'Optique Graduate School); ONERA (Office National d'Études et de Recherches Aérospatiales); Supélec; Systematic Paris-Region; Synchrotron Soleil; Université Paris-Sud; Université de Versailles-Saint-Quentin-en-Yvelines.

Services: Merger, Strategy consulting, Change Management, Quality control

Main Objective

The University of Paris Saclay will be officially created on the 1st of January 2015 by merging 21 existing institutions of Higher Education and Research. It aims to be one of the top 10 universities in the world. SIRIS Academic has been chosen to help ensure the success of the project.

Origin of Funding

FCS Campus Paris Saclay

Type and scope of services provided

- Change Management for 21 partner institution
- Long term strategy definitionInterview moderation:
- Internationalisation Policy

- Research Policy
- Education Policy
- Innovation Policy
- Development of a Quality Unit to ensure international standards throughout the institution

Scientific Research Partnership

SimulPast – Consolider Project

12/2010 - 12/2015, Spain

Partners: Institución Milá y Fontanals (CSIC); Barcelona University (Department of History, Ancient History and Archaeology); Autonomous University of Barcelona (Ethnoecology Laboratory, Department of Prehistory and Department of Sociology); Barcelona Supercomputing Centre; Girona University (Department of Physics); Pompeu Fabra University (Department of Communication and Information Technologies); Burgos University (Department of Civil Engineering).

Services: Scientific research partnership; project conceptualisation; project management; knowledge management

Main Objective

SIRIS Academic participated in the conceiving and writing of the proposal, and facilitated the implementation of the research project "SimulPast" for the CONSOLIDER-INGENIO call for projects (Spain).

The mission of the research project is to develop an innovative and transdisciplinary methodological framework to model and simulate the behaviour of past societies and their relationship with environmental transformations.

Overall project value (€)

2,7 Million

Proportion carried out by SIRIS (€+%)

224,000 (8%)

Origin of Funding

Spanish Ministry of Science and Innovation

Type and scope of services provided

Idea formulation:

- Project conceptualisation and planning
- Creation of a strong, multidisciplinary network of research teams

Proposal writing and presentation

Project implementation:

- Creation and coordination of multidisciplinary workgroups involving mathematicians, physicists, computer scientists, sociologists, anthropologists, archaeologists and historians
- Development of software and protocols for modelling and simulation in humanities and social sciences
- Management support and long-term strategy planning

Scientific editing: facilitation of the publication of results in High Impact Journals

- During the conceptualization phase, SIRIS Academic provided invaluable support in the creation of a multidisciplinary network of scientific partners
- Only seven projects were selected by an international committee for the Consolider Call in Spain. SimulPast was the only selected project on Social Sciences and Humanities and was awarded 2.7 Million Euros
- See: http://simulpast.imf.csic.es/sp/

EPNet - ERC Advanced Grant

01/02/2014 - 31/01/2019, Spain

Partners: University of Barcelona; Barcelona Supercomputing Center

Services: scientific research partnership; project conceptualisation; project management; knowledge management

Main Objective

SIRIS Academic conceived and wrote the concept, and facilitated the implementation of a competitive Research Project for an ERC Advanced Grant of the European Research Council.

The project aims at applying an innovative framework and groundbreaking vision to shed new light on the ongoing debate over the political and economic implications of the Roman trade system, its organization and dynamics.

Overall project value (€)

2,532,000

Proportion carried out by SIRIS (€+%)

257,400 (10%)

Origin of Funding

European Research Council

Type and scope of services provided

Concept development:

- Project conceptualisation and planning
- Creation of a strong, multidisciplinary network of research teams

Proposal writing and presentation

Project implementation:

- Scientific contribution to specific research tasks (knowledge engineering and representation)
- Development of classification tools for data analysis

- ERC projects are awarded to groundbreaking projects that open new direction in their research fields
- In 2013, only 278 proposals from 2700 were selcted
- EPNet is the only ERC funded project on Ancient History and Archaeology in Southern Europe
- See: www.roman-ep.net.es/sp/

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