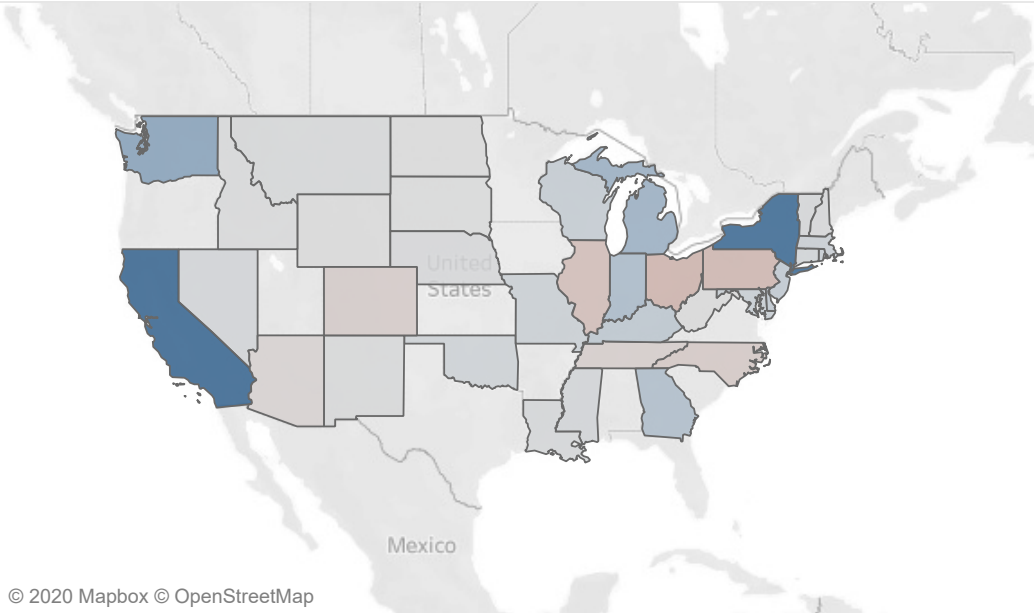


Profit by State



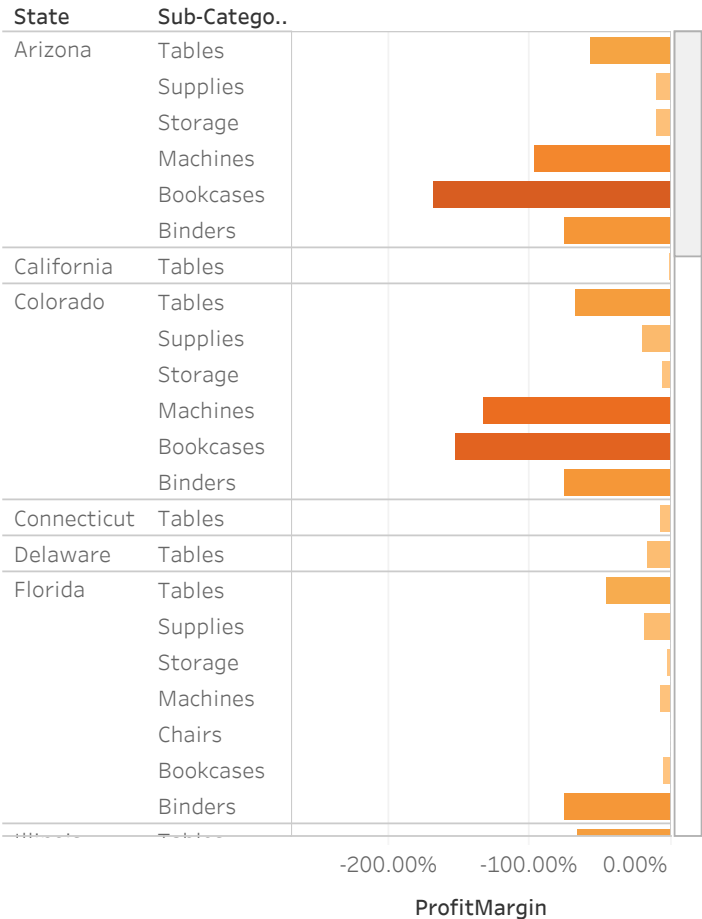
Total Pct. Change (Sales)

0.00% to 100.00%
and Null values

Profit

-16,971 76,381

Negative Margin of Profit



Sales Growth by Category

Total Sales Growth by Percentage
-9.22% 34.81%

Sub-Catego..	2015 (Sales)	2016 (Sales)	2017 (Sales)	2018 (Sales)	Last 2Yr Pc..	Total Pct. C..
Art	\$6,018	\$6,273	\$5,896	\$8,835	33.26%	10.39%
Binders	\$42,884	\$36,853	\$50,631	\$72,801	30.45%	14.71%
Bookcases	\$18,121	\$40,298	\$26,436	\$29,622	10.75%	10.01%
Chairs	\$76,405	\$72,571	\$82,733	\$94,466	12.42%	5.50%
Copiers	\$10,850	\$26,179	\$49,599	\$62,899	21.14%	34.81%
Envelopes	\$3,793	\$4,303	\$5,001	\$3,379	-48.03%	-2.52%
Fasteners	\$661	\$520	\$986	\$821	-20.08%	5.28%
Furnishings	\$13,438	\$21,464	\$27,797	\$28,819	3.55%	16.77%
Labels	\$2,459	\$3,339	\$2,819	\$3,797	25.77%	10.72%
Machines	\$61,255	\$25,983	\$58,185	\$43,815	-32.80%	-9.22%
Paper	\$14,425	\$15,612	\$20,618	\$27,550	25.16%	16.72%
Phones	\$76,057	\$69,286	\$79,022	\$105,235	24.91%	8.84%
Storage	\$48,219	\$46,893	\$58,883	\$68,939	14.59%	9.26%
Supplies	\$14,343	\$1,991	\$14,248	\$16,046	11.21%	3.65%
Tables	\$45,565	\$39,674	\$60,798	\$60,929	0.22%	7.42%
Grand Total	\$470,383	\$479,442	\$611,326	\$730,890	16.36%	11.34%

Highlight Sub-Category

No items highlighted