ISP MARKETING KIT

A GUIDE TO ENHANCE YOUR
PERSUASION AND MARKETING SKILLS



ABOUT INTERNSHALA TRAININGS

Internshala Trainings is a platform aiming to create a world full of opportunities for every student. We aim to provide a very structured and practice oriented learning. This convenient, affordable and expert curated platform makes every student ready for bright opportunities out there.

ABOUT ISP MARKETING KIT

This kit will help you increase your marketing and persuasion skills and help you unlock all the targets. This kit contains several techniques and tools which will help you to convince your friends and perform better in the trainings contest.



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INDEX

Let's get started	4
Your responsibilities	4
How important your role is?	5
Why Internshala Trainings?	5
Methods to perform well in the contest	6-7
Marketing tools	8-9
What are marketing tools?	10
How to share the marketing tools?	10
Top trending user queries	11-12



LET'S GET STARTED

Before you spread the word about Internshala Trainings, you must be clear about the platform and its services.

- Internshala trainings is a platform for anyone who wants to learn a skill from scratch and wants to attain expertise in it.
- All the trainings provided on the platform are specially designed and crafted by a team of subject matter experts.
- Our platform makes a student ready for cooperative roles in a particular field and prepares them to crack interviews.

YOUR RESPONSIBILITIES

- Promote and spread the word about Internshala Trainings.
- Understand the skills your friends want to learn and provide them your referral discount.
- Take part in all the contests and forward the message on all the social media platforms.
- Help your friends resolve queries related to our platform and help them have a better learning experience.



HOW IMPORTANT YOUR ROLE IS?

- You would introduce your friends to a holistic approach to digital learning and help them build a career they are passionate about.
- You will help them get ready for job interviews .
- Impact the people who are finding ways to start and discover new career paths.
- Overall, you would hugely impact the students learning journey and help them learn from the best

WHY INTERNSHALA TRAININGS?

- Certificate of Training
- Industry level projects
- Placement assistance To build your career
- · Video tutorials Learn anytime, anywhere
- Assignments & project for hands-on practice
- Doubt clearing through Q&A forum
- Beginner friendly No prior knowledge required



Never underestimate the influence you have on others



METHODS TO PERFORM WELL IN THE CONTEST

Below mentioned are some methods which will help you convince your friends while you can earn huge rewards

Through WhatsApp

- Share the link in all your colleges Whatsapp groups as well as send a direct message to all your friends
- Ask your friends from other colleges to share in their college groups as well as this will increase your reach
- Reach out to different CR (class representatives) and request them to share your link in their class WhatsApp groups as well.
- Ensure that each of these messages reaches at least 500+ students i.e. 10-15 Whatsapp groups + direct messages.

Through Social media:

 Share the message regarding the offer on your all social media accounts which are Instagram, Facebook, LinkedIn, Snapchat and Twitter.



Make stories:

- Put a story on Instagram, Whatsapp, Facebook, and Snapchat stories. (As stories are valid for 24 hours only, repost the same story after it gets expired). Tag us in your instagram stories -
 - @internshalastudentpartner_isp

Calling activity:

• Call your 15-20 friends and help them to learn a new skill through Internshala Trainings. After the call, share your link with them.

Get creative:

 You may make videos, act, draw to create awareness that students must learn a new skill and they can do so by using Internshala Trainings. You may post these videos on Youtube as well as all your social media accounts.

Other ways:

 Quora, Pinterest, Tumblr can also be used to share this message online. Also, as now text messages are free you may also send a text message to all your contacts.



08 MARKETING TOOLS

As now you are a part of Internshala, we are giving you an access to training overview videos of each training. Use these to help your friends learn about their training mentor and content in brief.

Programming with Python	<u>View training</u> <u>overview</u>
Web Development	<u>View training</u> <u>overview</u>
Android App Development	<u>View training</u> <u>overview</u>
Ethical Hacking	<u>View training</u> <u>overview</u>
Programming with C and C++	<u>View training</u> <u>overview</u>
Core Java	<u>View training</u> <u>overview</u>
Angular	<u>View training</u> <u>overview</u>
R Programming	<u>View training</u> <u>overview</u>
Cloud Computing with AWS	<u>View training</u> <u>overview</u>
Digital Marketing	<u>View training</u> <u>overview</u>
Financial Modeling and Valuation	<u>View training</u> <u>overview</u>
Advanced Excel	<u>View training</u> <u>overview</u>
Business Communication Skills	<u>View training</u> <u>overview</u>



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How to start up	<u>View training</u>	
	<u>overview</u>	
AutoCAD	<u>View training</u>	
	<u>overview</u>	
SOLIDWORKS	<u>View training</u>	
	<u>overview</u>	
STAAD Pro	<u>View training</u>	
	<u>overview</u>	
Internet of Things	<u>View training</u>	
	<u>overview</u>	
Machine Learning	<u>View training</u>	
	<u>overview</u>	
Data Science	<u>View training</u>	
	<u>overview</u>	
French	<u>View training</u>	
	<u>overview</u>	
Graphic Design	<u>View training</u>	
	<u>overview</u>	
UI/UX Design	<u>View training</u>	
	<u>overview</u>	
Creative Writing	<u>View training</u>	
	<u>overview</u>	
Photography	<u>View training</u>	
	<u>overview</u>	
Guitar	<u>View training</u>	
	<u>overview</u>	
Beginner's Trading	<u>View training</u>	
Certification	<u>overview</u>	
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WHAT ARE MARKETING TOOLS?

- These marketing tools will help you understand the platform better and help you market the trainings your friends are interested in
- It will give your friends a brief idea about the training
- These videos also gives an insight of the content, syllabus and your mentor for a particular training
- Using these tools, it would be easier for you to convince your friends and know about their interests

HOW TO SHARE THE MARKETING TOOLS?

- Step 1: Open any training overview video
- Step 2: Select 'Share' option from more options (right corner) and copy the link of the video
- Step 3: Share the link with your friends interested in that particular training and also share your referral link
- Step 4: Ask your friend to sign-up for



TOP TRENDING USER QUERIES

Q. Where will the training be held?

A. The training is completely online. You don't need to visit any place to attend the training. It can be done from the comfort of your home.

Q. When can I start my training?

A. While enrolling for the training, you can choose a batch start date as per your choice. We have batches starting today and every 15 days there onward.

Q. How will my doubts get cleared during the trainings?

A. For doubt clearing, you can post your queries on the forum and get answers within 24 hours

Q. How will the training be conducted?

A. The training programs consist of pre-recorded video tutorials, text tutorials, quizzes, assignments, module tests, and projects. Each training consists of modules which further consist of topics. Each topic comprises videos, code exercises (where applicable), and short quizzes.

- As you complete all the topics in a module, you will be doing a small assignment and taking a module test before proceeding to the next module.
- After completing all the modules, you will be taking a final test consisting of questions from all the modules.



Q. How much time do I need to spend every day during the training?

A. Although there is no such restriction and the training is selfpaced, we suggest you spend about an hour per day in order to complete the training on time.

Q. Do I need to follow any schedule?

A. No. You can log in anytime and study anytime during the training.

Q. How will my doubts/queries be solved during the training?

A. There are two channels through which you can reach out to your instructor -

- Live Chat The live chat will be available at a fixed time every day from Monday to Friday. You can directly ask queries here.
- Forum In case you missed the live chat, you can post your query in the Forum Query Box provided in each topic of the training. Your instructor will reach out to you within 24 hours through email.

Q. Is there any eligibility criteria for the training?

A. No there is no eligibility criteria to enroll for the training. Anybody can enroll.

Q. I have more questions about Internshala training - what can I do?

A. For any queries on Internshala Trainings, please drop an email at trainings@internshala.com

