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# FUTURESTEP, A KORN/FERRY COMPANY APPOINTS ROBERTO SPURI AS MANAGING DIRECTOR, LATIN AMERICA

**LOS ANGELES, May 10, 2011 --** Futurestep, a Korn/Ferry company (NYSE:KFY), today announced that it has appointed Roberto Spuri as Managing Director of its Latin American business. Mr. Spuri will be responsible for driving the growth of Futurestep's successful Recruitment Process Outsourcing (RPO), consulting and retained search services across the region.

Mr. Spuri brings to Futurestep a wealth of experience in the HR outsourcing arena. He joins the company from Convergys, which was recently acquired by NorthgateArinso, where he led the organization's client services division in Brazil. In this role, he oversaw all facets of client relationship management, service delivery management and business growth, spanning multiple countries across the region and encompassing a full scope of HR services.

Prior to Convergys, Mr. Spuri led strategy deployment for Accenture HR Services' Latin America region, acting as a solution architect. As leader of the company's Curitiba/PR HR Shared Service Center, he was in charge of launching the business, including operational design, systems implementation, infrastructure activation, personal hiring, service delivery management and change management programs related to Personal Administration, Benefits and Payroll services. While at Accenture, he also led the deployment and implementation of an insourced HR Shared Service Center for a leading industrial company in Venezuela.

Before joining Accenture, Mr. Spuri held successful HR roles across multiple industries. As HR Manager at DirecTV do Brasil Ltda., he played a critical part in the implementation of an ERP HR system for all Latin America Operations, as well as labor relations activity. At Philip Morris do Brasil, his areas of focus began with compensation and quickly grew to HR management. Prior to Philip Morris, he held compensation and HR management roles at Eurofarma Pharmaceutical Company, and Oxiteno S.A. – Chemical/Petrochemical.

"Futurestep is experiencing a steady growth in demand for its global RPO and recruitment solutions in all regions, including Latin America," said Byrne Mulrooney, chief executive officer of Futurestep. "Roberto's addition to our leadership team underscores our commitment to building on our extensive global infrastructure and expertise, and to providing solutions that deliver the business impact our clients have come to expect."

Sergio Averbach, president, South America for Korn/Ferry, added, "Roberto has deep industry experience and a record of accomplishment in human capital outsourcing operations. He is a

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great addition to the Futurestep Korn/Ferry business in Latin America, and we look forward to continued success as he leads the growth of our Futurestep recruitment solutions business in the region."

### **About Futurestep**

Futurestep is a Korn/Ferry Company and a leading global talent acquisition solutions provider, helping companies build and implement strategies for improving their talent acquisition operations. Key areas of focus include Talent Acquisition Consulting, Recruitment Process Outsourcing, Project-based Recruitment and Mid-Level Recruitment. With operations on four continents, Futurestep provides the experience and expertise to address the most pressing talent acquisition challenges facing companies today. To learn more, visit www.futurestep.com.

## About Korn/Ferry International

Korn/Ferry International, with a presence throughout the Americas, Asia Pacific, Europe, the Middle East and Africa, is a premier global provider of talent management solutions. Based in Los Angeles, the firm delivers an array of solutions that help clients to attract, deploy, develop and reward their talent. Visit www.kornferry.com for more information on the Korn/Ferry International family of companies, and www.kornferryinstitute.com for thought leadership, intellectual property and research.

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