

**MEDIA CONTACT:**

Rob Thompson  
+1 (877) 639 6262  
rob.thompson@futurestep.com

**CUMMINS ENGAGES FUTURESTEP FOR RPO AND STRATEGIC  
CONSULTING TO SUPPORT GLOBAL GROWTH**

**LOS ANGELES, November 16, 2010** – Futurestep, a Korn/Ferry company (NYSE:KFY) today announced that it has been selected by global power leader, Cummins Inc., as a Recruitment Process Outsourcing (RPO) and consulting services partner to drive talent acquisition across more than 50 countries over the next three years.

A Fortune 500 company with more than 40,000 employees, Cummins designs, manufactures, sells and services diesel engines and related technology around the world. The effort will involve recruitment operations across North America, Europe, Africa, Asia-Pacific and South America.

As a recruitment partner with Cummins, Futurestep will focus on three key areas of service, including immediate recruitment support to address current talent needs; strategic consulting for implementation of a global recruitment process and Taleo technology solution; and RPO operations to commence in 2011. To support Cummins' global growth, the RPO initiative provides a rapidly scalable recruitment capability that is expected to result in the hiring of 3,000 professionals in critical roles, including engineering, supply chain and operations, sales, finance, marketing, IT and human resources.

"At Cummins, the real power of our organization comes through the talent of our people," said John Havenaar, Executive Director of Global Recruitment. "With a deep understanding of our business and culture combined with a global best-in-class recruitment capability, Futurestep will help ensure that Cummins has the talent it needs to drive success and growth into the future."

"As a leader in its industry, Cummins is committed to innovation and integrity in its operations around the world," said Futurestep CEO Byrne Mulrooney. "Futurestep has the same commitment, and has the unique combination of people, tools, processes and recruitment expertise to back it up. It's a commitment that drives lasting value, and one that our clients have come to expect."

Over the past decade, Futurestep has gained recognition as a top company in the outsourced recruitment and RPO industry. Recently, the Black Book of Outsourcing recognized Futurestep for its customer satisfaction ratings, and Futurestep was named on the *HRO Today* RPO Baker's Dozen list of top enterprise providers and top global providers in 2008, 2009, and 2010.

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## **About Cummins**

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana, (USA) Cummins serves customers in approximately 190 countries and territories through a network of more than 500 company-owned and independent distributor locations and approximately 5,200 dealer locations. The Company reported net income attributable to Cummins Inc. of \$428 million on sales of \$10.8 billion in 2009. Press releases can be found on the Web at [www.cummins.com](http://www.cummins.com). Follow Cummins on Twitter at <http://twitter.com/cummins>.

## **About Futurestep**

Futurestep is a Korn/Ferry Company and a leading global talent acquisition solutions provider, helping companies build and implement strategies for improving their talent acquisition operations. Key areas of focus include Talent Acquisition Consulting, Recruitment Process Outsourcing, Project-based Recruitment and Mid-Level Recruitment. With operations on four continents, Futurestep provides the experience and expertise to address the most pressing talent acquisition challenges facing companies today. To learn more, visit [futurestep.com](http://futurestep.com).

## **About Korn/Ferry International**

Korn/Ferry International, with a presence throughout the Americas, Asia Pacific, Europe, the Middle East and Africa, is a premier global provider of talent management solutions. Based in Los Angeles, the firm delivers an array of solutions that help clients to attract, develop, retain and sustain their talent. Visit [www.kornferry.com](http://www.kornferry.com) for more information on the Korn/Ferry International family of companies, and [www.kornferryinstitute.com](http://www.kornferryinstitute.com) for thought leadership, intellectual property and research.