

# Lecture 4: Multiple Regression and Causal Effects

POL-GA 1251  
Quantitative Political Analysis II  
Prof. Cyrus Samii  
NYU Politics

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Last time:

- ▶ Agnostic regression and “honest” approximation inference.
- ▶ When we need to model but recognize that we can’t model perfectly.

Today we address:

- ▶ Potential outcomes and regression.
- ▶ Regression estimates vs. ATE, ATT, or ATC.
- ▶ Implications of effect heterogeneity.
- ▶ Understanding linearity.

# Potential outcomes and causal effects

- ▶ Consider a random draw,  $i$ , from  $P$ , large.
- ▶ Each draw is characterized by a covariate vector,  $X_i$ , potential outcomes that under SUTVA are characterized as  $Y_{di}$  for all  $d \in \mathcal{D}$ , as well as a treatment assignments,  $D_i \in \mathcal{D}$ .

## Potential outcomes and causal effects

- ▶ Suppose  $\mathcal{D} = \{0, 1\}$ . Then under SUTVA, potential outcomes for an arbitrary draw from  $P$  are  $Y_{1i}$  and  $Y_{0i}$ .
- ▶ A unit level treatment effect for an arbitrary draw from  $P$  is,  $\rho_i = Y_{1i} - Y_{0i}$ , for which  $E[\rho_i] = E[Y_{1i} - Y_{0i}] = \rho$ , is the average treatment effect (ATE).
- ▶ For an arbitrary draw from  $P$ , we observe  $X_i$  and,

$$Y_i = D_i Y_{1i} + (1 - D_i) Y_{0i} = Y_{0i} + (Y_{1i} - Y_{0i}) D_i.$$

# Potential outcomes and causal effects

Note that

$$\begin{aligned} Y_i &= D_i Y_{1i} + (1 - D_i) Y_{0i} \\ &\quad \text{(add and subtract } E[Y_{0i}] \text{ and } E[Y_{1i}], \text{ rearrange)} \\ &= \underbrace{E[Y_{0i}]}_{\beta_0} + \underbrace{D_i E[Y_{1i} - Y_{0i}]}_{+ \quad D_i \beta_1} + \underbrace{D_i (Y_{1i} - E[Y_{1i}]) + (1 - D_i) (Y_{0i} - E[Y_{0i}])}_{+ \quad \varepsilon_i} \end{aligned}$$

or

$$\begin{aligned} &= \underbrace{E[Y_{0i}]}_{\beta_0} + \underbrace{D_i E[Y_{1i} - Y_{0i}]}_{+ \quad D_i \beta_1} \\ &\quad + \underbrace{(Y_{0i} - E[Y_{0i}]) + D_i [(Y_{1i} - Y_{0i}) - (E[Y_{1i}] - E[Y_{0i}])]}_{+ \quad \varepsilon_i} \end{aligned}$$

## Potential outcomes and causal effects

- ▶  $\varepsilon_i$  can be interpreted as (i) heterogeneity in potential outcomes, or (ii) heterogeneity in baseline potential outcomes plus effect heterogeneity.
- ▶  $D_i$  is random (different than classical regression).
- ▶ Effect heterogeneity implies heteroskedasticity assumption needed on  $\varepsilon_i$ , because error variance differs over  $D_i$ .
- ▶ Equivalency means that we can retain much regression theory and intuitions while being “agnostic” about the nature of causal effects (e.g. we don’t have to assume homogenous effects).
- ▶ Generalizations to multivalued treatments are straightforward (either dose-response functions or a bunch of binary contrasts).

# Potential outcomes and causal effects

- Given  $(Y_i, X_i)$ , the following allow  $\rho$  to be identified:

(random assignment)  $D_i \perp\!\!\!\perp (Y_{1i}, Y_{0i})$  and  $0 < Pr[D_i = 1] < 1$  for all  $i \in U$   
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(*conditional r.a.\**)  $D_i \perp\!\!\!\perp (Y_{1i}, Y_{0i}) | X_i$  and  $0 < Pr[D_i = 1 | X_i = x] < 1$  for all  $x \in \mathcal{X}$

\*Angrist & Pischke: “conditional independence assumption” (**CIA**).



# Potential outcomes and causal effects

- Recall a regression model may be interpreted as follows:

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- Under **random assignment**, fitting this bivariate model via OLS is unbiased.
- Including  $X_i$  would be for *efficiency* when we have random assignment.

## When is CIA plausible?

- ▶ Under CIA, the situation is different.
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- ▶ Under CIA, the situation is different.
- ▶ The bivariate regression may not be unbiased or consistent. We need to “control for  $X_i$ .”
- ▶ But before going there, ask, “is CIA plausible in this case?”

# When is CIA plausible?

- ▶ When you apply CIA, you should be able to answer the question,  
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# When is CIA plausible?

- ▶ When you apply CIA, you should be able to answer the question,  
*How could it be that two units that are identical in all meaningful background characteristics nonetheless receive different treatment?*
- ▶ CIA requires that such things *can* happen. Why?
- ▶ The answer should point to something “arbitrary” with respect to the outcomes of interest, e.g.
  - ▶ A lottery-type process,
  - ▶ Administrative flukes,
  - ▶ Path dependencies in allocation of treatments, with targeting of units based on observable characteristics,
  - ▶ Leadership idiosyncrasies,
  - ▶ etc.

## Generalizing potential outcomes

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- ▶ Let's now turn to a more general characterization of regression under potential outcomes using a “response function.”
- ▶ Let  $Y_{di} \equiv f_i(d)$  and average causal effect of going from  $d - v$  to  $d$  be  $E[f_i(d) - f_i(d - v)]$ .

## Generalizing potential outcomes

- ▶ We can generalize the CIA to this setting,

$$D_i \perp\!\!\!\perp f_i(d) | X_i \text{ and } 0 < p_i(d) < 1 \text{ for all } d \in \mathcal{D} \quad (1)$$

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- ▶ “Randomly assigning dosages within strata defined by  $X_i$  values.”
- ▶ Conditional average causal effect:  $E[f_i(d) - f_i(d - v) | X_i]$ .

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- ▶ “Randomly assigning dosages within strata defined by  $X_i$  values.”
- ▶ Conditional average causal effect:  $E[f_i(d) - f_i(d - v) | X_i]$ .
- ▶ By (1),

$$\begin{aligned} E[Y_i | X_i, D_i = d] - E[Y_i | X_i, D_i = d - v] \\ &= E[f_i(d) | X_i, D_i = d] - E[f_i(d - v) | X_i, D_i = d - v] \\ &= E[f_i(d) - f_i(d - v) | X_i]. \end{aligned}$$

- ▶ Averaging over  $X_i$ ,  
 $E_X\{E[f_i(d) - f_i(d - v) | X_i]\} = E[f_i(d) - f_i(d - v)].$

## Generalizing potential outcomes

- ▶ Other average causal effects are possible.
- ▶ E.g., could compute,

$$\mathbb{E}_{X|D \in \mathcal{D}'} [\mathbb{E} [f_i(\textcolor{red}{D}_i) - f_i(\textcolor{red}{0}) | X_i] | \textcolor{red}{D}_i \in \mathcal{D}'] = \mathbb{E}_{\in \mathcal{D}'} [f_i(\textcolor{red}{D}_i) - f_i(\textcolor{red}{0}) | \textcolor{red}{D}_i \in \mathcal{D}'],$$

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- ▶ E.g., with  $\mathcal{D}' = \{d : d > 0\}$  this would be the average effect of changing dose to zero for those who had been subject to some positive dose.
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- ▶ E.g., with  $\mathcal{D}' = \{d : d > 0\}$  this would be the average effect of changing dose to zero for those who had been subject to some positive dose.
- ▶ Known as the “attributable risk” effect in epidemiology.
- ▶ The point here is: be clear about the causal effects you estimating. Be clear about the *counterfactuals* they reference and for *what subpopulation* they are defined.

## From general potential outcomes & CIA to regression

- ▶ Now, let's start with a simplified analysis based on assumptions of **constant linear effects** and **linearly separable confounding** .
- ▶ This aligns our analysis with classical regression, although *somewhat* more agnostic.
- ▶ Then, we will consider what happens when we loosen these assumptions (fully agnostic).



## From general potential outcomes & CIA to regression

- ▶ Suppose a simplistic causal model,  $f_i(d) = \alpha + \rho d + \eta_i$ .
- ▶ We thus observe,  $Y_i = f_i(D_i) = \alpha + \rho D_i + \eta_i$ .
- ▶  $\eta_i$  represents all variable determinants of  $f_i(D_i)$  other than  $D_i$ .

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- ▶ Let  $\eta_i = X_i' \gamma + v_i$ , such that  $\gamma$  is the population OLS solution.
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- ▶ When we hold  $X_i$  fixed, the only thing that varies in  $\eta_i$  is  $v_i$ .
- ▶ Therefore under this model,  $D_i \perp\!\!\!\perp f_i(d) | X_i$  implies  $D_i \perp\!\!\!\perp v_i | X_i$ .

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- ▶ Therefore under this model,  $D_i \perp\!\!\!\perp f_i(d) | X_i$  implies  $D_i \perp\!\!\!\perp v_i | X_i$ .
- ▶ In other words, under CIA and the modeling assumptions on  $\eta_i$ , we have

$$Y_i = f_i(D_i) = \alpha + \rho D_i + X_i' \gamma + v_i,$$

where  $v_i$  is uncorrelated with  $X_i$ , and  $v_i$  is uncorrelated with  $D_i$  conditional on  $X_i$ .

## From general potential outcomes & CIA to regression

- By CIA,  $E[f_i(d)|D_i = d, X_i] = E[f_i(d)|X_i] = \alpha + \rho d + X_i' \gamma$ , in which case,

$$\begin{aligned} E[f_i(d)|D_i = d, X_i] - E[f_i(d)|D_i = d - v, X_i] &= E[f_i(d) - f_i(d - v)|X_i] \\ &= (\alpha + \rho d + X_i' \gamma) - (\alpha + \rho(d - v) + X_i' \gamma) \\ &= \rho v \end{aligned}$$

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- ▶ ( $X_i$  disappeared because of the linearly separable confounding.)
- ▶ So  $\rho$  in the regression,  $Y_i = \alpha + \rho D_i + X_i'\gamma + v_i$ , estimates the *causal effect* of a unit change in  $d$ .
- ▶ Since  $v_i$  is uncorrelated with  $X_i$  and  $D_i$ , OLS is consistent for  $\rho$ .

## Omitted variable bias

- ▶ Suppose we omit  $X_i$ , and just regress  $Y_i$  on  $D_i$  via OLS.



# Omitted variable bias

- ▶ Suppose we omit  $X_i$ , and just regress  $Y_i$  on  $D_i$  via OLS.
- ▶ Then, the coefficient on  $D_i$  estimates,  $\frac{\text{Cov}(Y_i, D_i)}{\text{Var}(D_i)}$ , where,

$$\begin{aligned}\text{Cov}(Y_i, D_i) &= \text{Cov}(\alpha + \rho D_i + X_i' \gamma + v_i, D_i) \\ &= \rho \text{Cov}(D_i, D_i) + \text{Cov}(X_{1i} \gamma_1 + \dots + X_{Ki} \gamma_K, D_i) \\ &= \rho \text{Var}(D_i) + \gamma_1 \text{Cov}(X_{1i}, D_i) + \dots + \gamma_K \text{Cov}(X_{Ki}, D_i),\end{aligned}$$

and so,

$$\frac{\text{Cov}(Y_i, D_i)}{\text{Var}(D_i)} = \rho + \underbrace{\gamma' \delta}_{\text{omitted variable bias}},$$

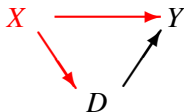
“omitted variable bias” =  $(X_{ki}, Y_i)$  relationships  $\times$   $(X_{ki}, D_i)$  relationships

where  $\delta$  is coefficients from regressions of  $X_1, \dots, X_K$  on  $D$ .

- ▶ By FWL, we can see what happens if we include part of  $X_i$ :  
 $\frac{\text{Cov}(\tilde{Y}_i, \tilde{D}_i)}{\text{Var}(\tilde{D}_i)} = \rho + \tilde{\gamma}' \tilde{\delta}$ , where  $\tilde{\cdot}$  means residualize on subset of  $X_i$ .

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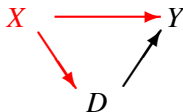
Let's practice applying the OVB formula:



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1. Effect of democratic institutions on growth, estimated via regression of growth on democratic institutions.
2. Effect of exposure to negative advertisements on turnout, estimated via regression of turnout on number of ads seen.

What is a possible omitted variable? How will this bias the estimate?

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  - ▶ Controlling for post-treatment variables may induce bias in the estimation of causal effects. (More on this in coming lectures.)
  - ▶ Controlling for instruments, which are only correlated with outcomes through their correlation with the treatment, may amplify bias in the estimation of causal effects. (Your homework.)
  - ▶ We will cover this in detail in lecture 5.

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  - ▶ We will cover this in detail in lecture 5.
- ▶ Thus, control strategies cannot be pursued mechanically with reference to “correlation between outcomes or treatments”!
- ▶ The direction of the causal arrows coming from  $X$  in the graph on the previous slide are *crucial*.
- ▶ Controlling for the wrong things can *introduce* bias.

# Heterogeneity and nonlinearity

- ▶ Thus far we have simplified things by assuming **constant effects** ( $\rho_i = \rho$  for all  $i$ ) and **linearity** ( $E[\eta_i|X_i] = X_i'\gamma$ ).
- ▶ These are strong assumptions!

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- ▶ Thus far we have simplified things by assuming **constant effects** ( $\rho_i = \rho$  for all  $i$ ) and **linearity** ( $E[\eta_i|X_i] = X_i'\gamma$ ).
- ▶ These are strong assumptions!
- ▶ What if they are false?
- ▶ “A regression is causal when the **CEF it approximates** is causal.”
- ▶ Even misspecified models have *causal interpretations* if they approximate causal CEFs.
- ▶ *However*, the coefficients may not estimate what you would ideally like them to estimate.
- ▶ Let's see how this works with a binary treatment.



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- ▶ Assume CIA,  $(Y_{0i}, Y_{1i}) \perp\!\!\!\perp D_i | X_i$ . Then consider the ATT,

$$\begin{aligned}\rho_{ATT} &= E[Y_{1i} - Y_{0i} | D_i = 1] \\ &= E_{X|D=1} \{ E[Y_{1i} - Y_{0i} | X_i, D_i = 1] \} \\ &= E_{X|D=1} \{ \underbrace{E[Y_{1i} | X_i, D_i = 1]}_{\text{observable}} - \underbrace{E[Y_{0i} | X_i, D_i = 1]}_{\text{counterfactual}} \} \\ &= E_{X|D=1} \{ E[Y_{1i} | X_i, D_i = 1] - \underbrace{E[Y_{0i} | X_i, D_i = 0]}_{\text{by CIA}} \}.\end{aligned}$$

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- ▶ Let  $\delta_X = E[Y_{1i} | X_i = x, D_i = 1] - E[Y_{0i} | X_i = x, D_i = 0]$ .

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- ▶ We are back to potential outcomes  $(Y_{0i}, Y_{1i})$ , with heterogeneous treatment effects,  $\rho_i = Y_{1i} - Y_{0i}$ .
- ▶ Assume CIA,  $(Y_{0i}, Y_{1i}) \perp\!\!\!\perp D_i | X_i$ . Then consider the ATT,

$$\begin{aligned}\rho_{ATT} &= E[Y_{1i} - Y_{0i} | D_i = 1] \\&= E_{X|D=1} \{E[Y_{1i} - Y_{0i} | X_i, D_i = 1]\} \\&= E_{X|D=1} \left\{ \underbrace{E[Y_{1i} | X_i, D_i = 1]}_{\text{observable}} - \underbrace{E[Y_{0i} | X_i, D_i = 1]}_{\text{counterfactual}} \right\} \\&= E_{X|D=1} \left\{ E[Y_{1i} | X_i, D_i = 1] - \underbrace{E[Y_{0i} | X_i, D_i = 0]}_{\text{by CIA}} \right\}.\end{aligned}$$

$X_i$ -specific effects averaged over  $X_i$  distribution for treated.

- ▶ Let  $\delta_X = E[Y_{1i} | X_i = x, D_i = 1] - E[Y_{0i} | X_i = x, D_i = 0]$ .
- ▶ For  $X_i$  discrete, we can construct an unbiased “matching estimator”,  $\hat{\rho}_{ATT}$ , for which

$$E[\hat{\rho}_{ATT}] = \sum_x \delta_X \Pr[X_i = x | D_i = 1] = \frac{\sum_x \delta_X \Pr[D_i = 1 | X_i = x] \Pr[X_i = x]}{\sum_x \Pr[D_i = 1 | X_i = x] \Pr[X_i = x]}.$$

# Heterogeneity

- Now, suppose we use OLS to estimate,

$$Y_i = \alpha_0 + \delta_R D_i + 1(X_i = x_2)\alpha_{x_1} + \dots + 1(X_i = x_L)\alpha_{x_L} + e_i,$$

where  $x_1, \dots, x_L$  exhausts all possible  $X_i$  values (omitting one from the specification). Thus, linearity of the CEF holds.

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$$\begin{aligned}\hat{\delta}_R &= \frac{\sum_{i=1}^N Y_i \tilde{D}_i}{\sum_{i=1}^N \tilde{D}_i^2} \xrightarrow{a} \frac{\text{Cov}(Y_i, \tilde{D}_i)}{\text{Var}(\tilde{D}_i)} = \frac{\sum_x \text{Cov}(Y_i, \tilde{D}_i | X_i = x) \Pr[X_i = x]}{\sum_x \text{Var}(\tilde{D}_i | X_i = x) \Pr[X_i = x]} \\ &= \frac{\sum_x \text{Cov}(Y_{0i} + \rho_i D_i, \tilde{D}_i | X_i = x) \Pr[X_i = x]}{\sum_x \text{Var}(\tilde{D}_i | X_i = x) \Pr[X_i = x]} \\ &= \frac{\sum_x \text{Cov}(\rho_i D_i, \tilde{D}_i | X_i = x) \Pr[X_i = x]}{\sum_x \text{Var}(\tilde{D}_i | X_i = x) \Pr[X_i = x]} \\ &= \frac{\sum_x \text{E}(\rho_i D_i \tilde{D}_i | X_i = x) \Pr[X_i = x]}{\sum_x \text{Var}(\tilde{D}_i | X_i = x) \Pr[X_i = x]} \\ &= \frac{\sum_x \delta_X \text{Var}(D_i | X_i = x) \Pr[X_i = x]}{\sum_x \text{Var}(D_i | X_i = x) \Pr[X_i = x]} \\ &= \frac{\sum_x \delta_X [\Pr[D_i = 1 | X_i = x] (1 - \Pr[D_i = 1 | X_i = x])] \Pr[X_i = x]}{\sum_x [\Pr[D_i = 1 | X_i = x] (1 - \Pr[D_i = 1 | X_i = x])] \Pr[X_i = x]}.\end{aligned}$$



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- ▶ If  $\rho_i$ 's were *constant* over  $X_i$ , the precision weighting would be good from an efficiency standpoint. But this is probably irrelevant.
- ▶ If  $D_i \perp\!\!\!\perp X_i$ , then both  $\hat{\rho}_{ATT}$  and  $\delta_R$  reduce to the same thing: weighting by number of units with  $X_i = x$ .

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$$E[w_i|X_i] = \text{Var}[D_i|X_i].$$

- ▶ Implication: even if you start with a representative sample, regression estimates may not aggregate effects in a representative manner.
- ▶ (Results hold for MLE and random coefficient models too.)
- ▶ Shows a distinction between internal validity and generalizability.



# Heterogeneity



Figure 1: *On the left, the shading shows countries in the nominal sample for Jensen (2003)'s estimate of the effects of regime type on FDI. On the right, darker shading indicates that a country contributes more to the effective sample, based on the panel specification used in estimation.*

# Non-linearity

- ▶ Recall that linearity in the context of regression means *linearity in the coefficients* (i.e., with respect to the finite set of polynomial terms or interactions you have included).
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- ▶ Recall that linearity in the context of regression means *linearity in the coefficients* (i.e., with respect to the finite set of polynomial terms or interactions you have included).
- ▶ There is nothing stopping you from including higher order polynomial terms or interactions, in the spirit of Weierstrauss approximation.
- ▶ Another type of non-linearity that we might worry about is associated with “limited” dependent variables.
- ▶ In this case, effects must be non-linear over the range of continuous variables.
- ▶ (If all regressors are binary, then there is no problem of course.)
- ▶ We will discuss this more at end of the semester.

## Discussion

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- ▶ Whether or not this is a big deal depends on the extent of effect heterogeneity and how this relates to the distribution of  $X_i$ .
- ▶ When confounding is not linear in  $X_i$ , then additional forms of bias come into play.
- ▶ Thus, under CIA, multiple regression may be biased and inconsistent for the target effect if there is effect heterogeneity or non-linear confounding.
- ▶ Such biases are what motivate matching and weighting estimators (coming soon).