

# Generalized Imputation Estimators for Factor Models

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# Introduction

We are interested in effects of an intervention.

## Notation:

Observed outcomes have two potential states:

- Treated potential outcomes  $y_{it}(1)$ .
- Untreated potential outcomes  $y_{it}(0)$ .

The **treatment effect**, at time  $t$  for unit  $i$  is

$$\tau_{it} = y_{it}(1) - y_{it}(0), \tag{1}$$

where  $y_{it}(0)$  is unobserved.

# TWFE and Parallel Trends

In panel settings, researchers often assume that a parallel-trends type assumption holds for outcomes

$$y_{it}(0) = \mu_i + \lambda_t + u_{it},$$

with  $\mathbb{E}[u_{it} \mid D_i = 1] = \mathbb{E}[u_{it} \mid D_i = 0] = 0$  for all  $t$ .

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Under this assumption, treated and control units are (on average) on the same trend:  $\lambda_t$

This is often undesirable, units select into treatment based on their economic trends all the time!

## Example:

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- Interested on the labor market impacts

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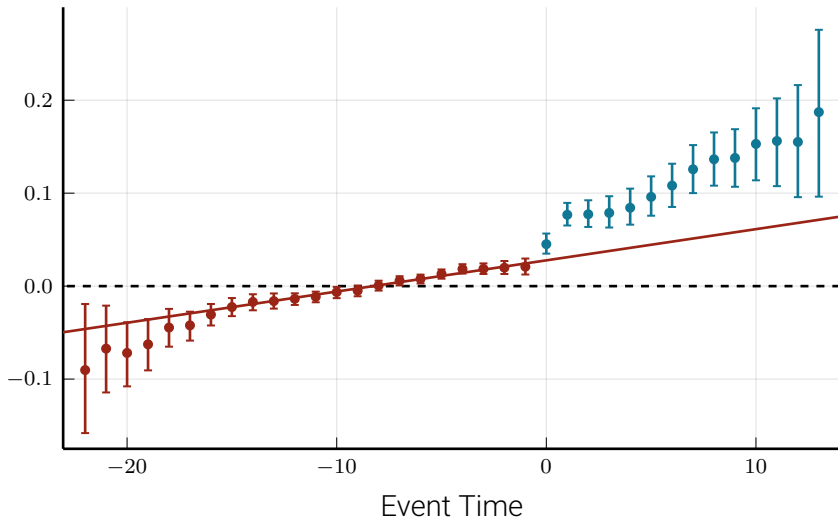
Walmart choses where to open new stores in the 90s.

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**Untreated Model 1:**  $\text{employment}_{it}(0) = \text{macro}_t + \text{county}_i + u_{it}.$

- We would need to assume that treated counties and control counties are equally exposed to macroeconomic trends

Figure: TWFE Estimated Effects of Walmart Entry on log Employment



## Example:

Walmart chooses where to open new stores in the 90s.

- Interested on the labor market impacts

**Untreated Model 2:**  $\text{employment}_{it}(0) = \text{macro}_t * \text{county}_i + u_{it}$ .

- Under this model, we can allow treated counties to have differential exposure to the macro shocks (e.g. manufacturing share)



# Intuition of Factor Model

The intuition is very similar to that of a shift-share variable:

$$z_{it} = \gamma_i f_t$$

- $f_t$  is the set of '*macroeconomic*' shocks (shifts) that all units experience
- $\gamma_i$  is an individual's *exposure* to the shocks (shares)

The difference being that **we do not observe** the variables  $\gamma_i$  and  $f_t$  (like we don't observe fixed effects)

# Roadmap

Theory

Empirical Example

# Model

$N$  individuals observed for  $T$  times periods.

- Treatment begins **after** period  $T_0$  (ignoring staggered treatment timing for this presentation).
- $N_1$  treated individuals,  $N_0$  untreated individuals.

# Model

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- Treatment begins **after** period  $T_0$  (ignoring staggered treatment timing for this presentation).
- $N_1$  treated individuals,  $N_0$  untreated individuals.

Untreated potential outcomes are given by a **factor model**:

$$y_{it}(0) = \mu_i + \lambda_t + \mathbf{f}_t' \boldsymbol{\gamma}_i + u_{it} \quad (2)$$

- $\mathbf{f}_t$ :  $p \times 1$  vector of unobserved common factors.
- $\boldsymbol{\gamma}_i$ :  $p \times 1$  vector of unobserved individual factor loadings.
- Nests the common TWFE model ( $\boldsymbol{\gamma}_i = 0$ ).

# Assumptions

**Assumption:** Arbitrary Treatment Effects

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**Assumption:** No Anticipation

$$y_{it}(0) = y_{it} \text{ when } d_{it} = 0$$

- Treated units do not change their behavior before treatment.
- Can estimate and test for limited anticipation effects in our framework.

# Assumptions

## 'Non-Parallel Trends'

**Assumption:** Selection into Treatment

$$y_{it}(0) = \mu_i + \lambda_t + \mathbf{f}_t' \boldsymbol{\gamma}_i + u_{it},$$

with

$$\mathbb{E}[u_{it} \mid \mu_i, \boldsymbol{\gamma}_i, D_i] = 0$$

- Relaxes parallel trends by allowing units to enter treatment based on exposure to macroeconomic shocks
- Does not let units enter into treatment based on unit specific shocks

$u_{it}$

# Selection into Treatment and Parallel Trends

In the two period case ( $t = 1, 0$ ) consider the difference-in-differences estimand with parallel trends on the error term:

$$\mathbb{E}_i [y_{i1}(1) - y_{i0}(0) \mid D_i = 1] - \mathbb{E}_i [y_{i1}(1) - y_{i0}(0) \mid D_i = 0]$$



# Selection into Treatment and Parallel Trends

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$$\begin{aligned} & \mathbb{E}_i [y_{i1}(1) - y_{i0}(0) \mid D_i = 1] - \mathbb{E}_i [y_{i1}(1) - y_{i0}(0) \mid D_i = 0] \\ &= \mathbb{E}_i [\tau_{i1} \mid D_i = 1] + \mathbf{f}'_t (\mathbb{E}_i [\boldsymbol{\gamma}_i \mid D_i = 1] - \mathbb{E}_i [\boldsymbol{\gamma}_i \mid D_i = 0]) \end{aligned}$$

This last term makes parallel trends not hold. That is, differential exposure to macroeconomic shocks violates parallel trends!

# Identification under a factor model

There are many estimators for treatment effects under factor models:

1. Synthetic control (Abadie, 2021)
2. Matrix Completion (Athey et al., 2021)
3. Imputation Estimators (Gobillon and Magnac, 2016; Xu, 2017)

**None of these are valid in short- $T$  settings.** Our paper introduces a general method that is valid in short- $T$  settings.

- Unlocks a large econometric literature on factor model estimation and incorporates it into causal inference methods

# ATT Identification

$$\text{ATT}_t \equiv \mathbb{E}_i [y_{it}(1) \mid D_i = 1] - [y_{it}(0) \mid D_i = 1]$$

For a given  $t$ , the average outcome for the treated sample:

$$\mathbb{E}_i [y_{it}(0) \mid D_i = 1] = \lambda_t + \mathbb{E}_i [\mu_i \mid D_i = 1] + \mathbf{f}_t' \mathbb{E}_i [\boldsymbol{\gamma}_i \mid D_i = 1] \quad (4)$$

- **Insight:** Do not need to know each  $\boldsymbol{\gamma}_i$  which would require large- $T$   
→ Only need to estimate  $[\boldsymbol{\gamma}_i \mid D_i = 1]$ .

# ATT Identification

For now, ignore the additive fixed effects, so that

$$y_{it}(0) = \mathbf{f}_t' \boldsymbol{\gamma}_i + u_{it}$$

- Later, we remove the fixed effects with a within-transformation on  $y$

# ATT Identification

Let 'pre' denote the time periods before treatment  $t \leq T_0$ . If we observed the factors,  $\mathbf{F}$ , then for  $t > T_0$ ,

$$ATT_t = \mathbb{E}_i \left[ y_{it} - f_t(\mathbf{F}'_{\text{pre}} \mathbf{F}_{\text{pre}})^{-1} \mathbf{F}'_{\text{pre}} \mathbf{y}_{i,\text{pre}} \mid D_i = 1 \right] \quad (5)$$

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What's happening here:

$$\underbrace{f_t(\mathbf{F}'_{\text{pre}} \mathbf{F}_{\text{pre}})^{-1} \mathbf{F}'_{\text{pre}} \mathbf{y}_{i,\text{pre}})}_{\rightarrow^p \mathbb{E}_i[\gamma_i \mid D_i=1]} \rightarrow^p$$

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This is a general imputation procedure that only requires  $\sqrt{n}$ -consistent estimation of the factors  $\mathbf{F}$ . This brings in a large literature on factor model estimation to causal-inference methods.

# Removing additive effects

We consider the residuals after within-transforming

$$\tilde{y}_{it} = y_{it} - \bar{y}_{0,t} - \bar{y}_{i,pre} + \bar{y}_{0,pre}$$

- $\bar{y}_{0,t}$ : never-treated cross-sectional averages.
- $\bar{y}_{i,pre}$ : pre-treated time averages.
- $\bar{y}_{0,pre}$ : overall never-treated pre-treated average.



# Removing additive effects

$$\tilde{y}_{it} = y_{it} - \bar{y}_{0,t} - \bar{y}_{i,pre} + \bar{y}_{0,pre}$$

After performing our transformation, we have:

$$\mathbb{E} [\tilde{y}_{it} \mid D_i = 1] = \mathbb{E} [d_{it}\tau_{it} + \tilde{\mathbf{f}}_t' \tilde{\gamma}_i \mid D_i = 1]$$

where  $\tilde{\mathbf{f}}_t$  are the pre-treatment demeaned factors and  $\tilde{\gamma}_i$  are the never-treated demeaned loadings.

- Our transformation removes  $(\mu_i, \lambda_t)$  but preserves a common factor structure.

## When is TWFE sufficient?

If  $\mathbb{E}[\gamma_i \mid D_i] = \mathbb{E}[\gamma_i]$ , the ATTs are identified by the modified TWFE transformation.

$$\mathbb{E}[\tilde{y}_{it} \mid D_i = 1] = \mathbb{E}[\tau_{it} \mid D_i = 1] = \tau_t \quad (6)$$

for  $t > T_0$ .

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for  $t > T_0$ .

- Says TWFE is sufficient even if there are factors, so long as exposure to these factors are the same between treated and control group.
- In the paper, we provide tests for this condition.

# Factor Identification

We consider instrumental-variables based identification of Ahn, Lee, and Schmidt (2013).

- Allows fixed- $T$  identification of  $\mathbf{F}$ .
- A GMM estimator  $\implies$  inference is standard

# Factor Identification

Intuitively, we need a set of instruments that we think:

1. Are correlated with the factor-loadings  $\gamma_i$ .
2. Satisfy an exclusion restriction on  $u_{it}$ . We can't pick up on  $(i, t)$  shocks that are correlated with treatment

We think the best IV strategy would entail using time-invariant characteristics that we think are correlated with  $\gamma_i$  as instruments.

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# Example

For example, consider our Walmart example. Since Walmart is likely targeting growing economies, we think that parallel trends would fail.

1. Plausibly, Walmart is not targetting a specific location based on local shocks, that is based on  $u_{it}$ .
2. More so, targetting places that are doing well due to national economic conditions, that is based on  $f_t\gamma_i$ .

# Data

We construct a dataset following the description in Basker (2005).

- In particular, we use the County Business Patterns dataset from 1964 and 1977-1999
- Subset to counties that (i) had more than 1500 employees overall in 1964 and (ii) had non-negative aggregate employment growth between 1964 and 1977



# Data

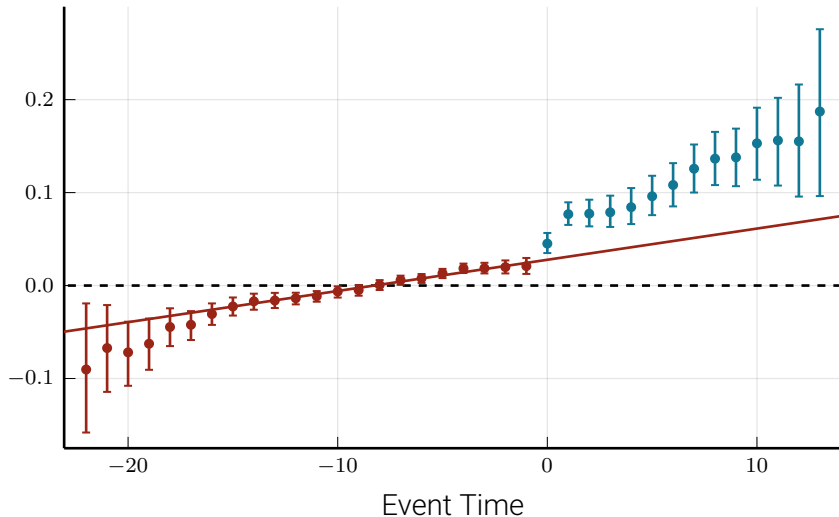
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We use a geocoded dataset of Walmart openings from Arcidiacono et al. (2020)

- Treatment dummy is equal to one if the county has any Walmart in that year and our group variable denotes the year of entrance for the *first* Walmart in the county.

*Figure: Effect of Walmart on County log Retail Employment (TWFE Estimate)*



# Factor Model

Turning to our factor model estimator, we use the following variables at their 1980 baseline values as instruments:

- share of population employed in manufacturing
- shares of population below and above the poverty line
- shares of population employed in the private-sector and by the government
- shares of population with high-school and college degrees

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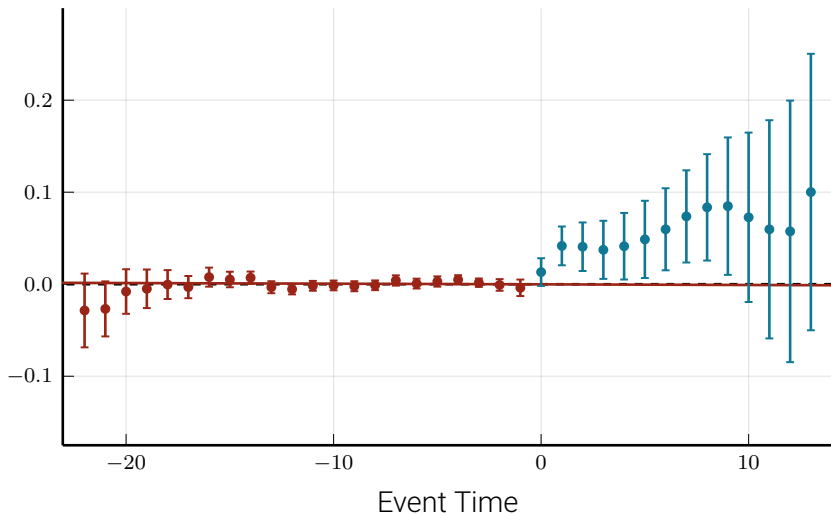
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Think that these are predictive of the kinds of economic trends Walmart may be targeting

- Using baseline values helps us avoid picking up on concurrent shocks that are correlated with walmart opening

Figure: Effect of Walmart on County log Retail Employment (Factor Model)



# Conclusion

- Present a fixed-T imputation procedure to identify treatment effects under a factor-model
- Allows for differential trends between treated and control groups based on differential exposure to macroeconomic trends
- Proposed instrument-based identification of factors by using baseline characteristics that correlate with the factor-loadings

# Removing additive effects

We consider the residuals after within-transforming

$$\tilde{y}_{it} = y_{it} - \bar{y}_{0,t} - \bar{y}_{i,pre} + \bar{y}_{0,pre},$$

$$\bar{y}_{i,pre} = \frac{1}{T_0} \sum_{t=1}^{T_0} y_{it}$$

$$\bar{y}_{0,t} = \frac{1}{N_0} \sum_{i=1}^N (1 - D_i) y_{it}$$

$$\bar{y}_{0,pre} = \frac{1}{T_0} \sum_{t=1}^{T_0} y_{0,t}$$