# Experimental Economics

Martín Brun

Public Sector Economics Faculty of Economics and Business Studies March 2021

Link to updated version



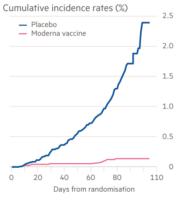
### Learning objectives

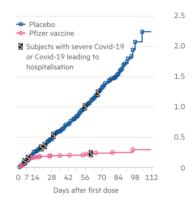
#### We will:

- 1 collect data from an experiment
- 2 produce summary statistics and descriptive graphs
- 3 estimate and interpret a p-value
- 4 discuss the usefulness and limitations of experiments

### Introduction

# Covid-19 cases in the placebo group overtake the vaccine group soon after first dose





Sources: FDA; Pfizer/BioNTech © FT

### Introduction

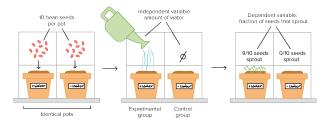


- Control group: vaccinated with placebo dose
- Treatment group: vaccinated with Moderna/Pfizer dose

### Introduction

### Experiments:

- provide a controlled environment
  - isolates the effects of a given change
  - allows to identify specific reasons for observed behavior
- Examples: vaccine trials, incentivized games, ...



### Public Goods

What are they?

#### Public Goods:

- individual agents carry cost of providing it
- everyone can enjoy them
- Examples: road maintenance, street lighting, ...





### Public Goods

#### Free-ryder problem

- Theory: self-interested people prefer to benefit from the goods, without paying for them. We call this 'free-ryding'
- Observation: there are real-world examples of succesfull public-good provisioning
- Possible explanations:
  - people do care about others well-being
  - people believe 'free-ryding' is bad
  - people fear being punished for 'free-ryding'
    - ⇒ Herrmann, Thöni & Gächter (2008)

### Public Goods

Public Goods Game

#### Herrmann, Thöni & Gächter (2008) run the following experiments:

- First experiment: in each of 10 rounds,
  - 1 each person is given €20
  - 2 subjects are **randomly sorted** into four-person groups
  - 3 each person decides on a contribution to a common pool
  - 4 for every €1 contributed, each person receives €0.40
  - 5 everyone is told how much others contributed
- Second experiment: likewise first experiment, with an additional step
  - **6** each person can anonymously **pay** €1 **to punish other**, making pay a fine of €3

# Learning objectives

#### Research questions

- Were there any differences in behavior betweeen experiments?
- Can we attribute them to the change in conditions?

#### We will:

- 1 collect data from an experiment
- 2 produce summary statistics and descriptive graphs
- 3 estimate and interpret a p-value
- 4 discuss the usefulness and limitations of experiments

Accesing the experiment

- Direct access
- If above fails, following steps:
  - 1 Access: https://classex.uni-passau.de

Select the following:

- Universitat Autonoma de Barcelona
- Public Sector Economics
- 4 participant
- 5 password: uab2021



Instructions

#### Priors:

- This experiment consists of 10 rounds
- You will be in a group of four students all rounds
- You will not know who the other three members are
- You cannot communicate with each other during the experiment

Instructions

#### Each round:

- 1 you will be given 20 tokens
- 2 you decide on a contribution (from 0 to 20 tokens) to a common pool
- 3 you keep the remaining tokens
- 4 for every 1 token contributed to the common pool, each person receives 0.40 token
- you get feedback:
  - your total income in the round
  - contributions done by other members

Instructions





Figura 1: Contribution screen

Figura 2: Feedback screen

- 1 Each group member has 20 tokens. Suppose that the other three members of your group contribute nothing to the project.
  - What is your income if you contribute nothing?
    - a 0 tokens
    - **1**0 tokens
    - 16 tokens
    - d 20 tokens
  - What is your income if you contribute 20 tokens?
    - a 0 tokens
    - 6 8 tokens
    - 10 tokens
    - d 20 tokens

- 1 Each group member has 20 tokens. Suppose that the other three members of your group contribute nothing to the project.
  - What is your income if you contribute nothing?
    - a 0 tokens
    - b 10 tokens
    - 16 tokens
    - d 20 tokens
  - m What is your income if you contribute 20 tokens?
    - a 0 tokens
    - **b** 8 tokens
    - 10 tokens
    - d 20 tokens

- 2 Each group member has 20 tokens. Suppose that the other three members contribute 12 tokens in total to the project (excluding your own contribution).
  - What is your income if you contribute 20 tokens?
    - a 4.8 tokens
    - **b** 12.8 tokens
    - c 14.8 tokens
    - d 24.8 tokens
  - What is your income if you contribute 0 tokens?
    - a 0 tokens
    - 6 4.8 tokens
    - c 12.8 tokens
    - **d** 24.8 tokens

- 2 Each group member has 20 tokens. Suppose that the other three members contribute 12 tokens in total to the project (excluding your own contribution).
  - What is your income if you contribute 20 tokens?
    - a 4.8 tokens
    - **b** 12.8 tokens
    - c 14.8 tokens
    - **d** 24.8 tokens
  - m What is your income if you contribute 0 tokens?
    - a 0 tokens
    - **b** 4.8 tokens
    - a 12.8 tokens
    - **d** 24.8 tokens

- 3 Each group member has 20 tokens. Suppose that you contribute five tokens to the project.
  - What is your income if the total contribution to the project (including yours) is 12 tokens?
    - a 4.8 tokens
    - **b** 15 tokens
    - **19.8** tokens
    - d 20 tokens
  - What is your income if the total contribution to the project (including yours) is 48 tokens?
    - a 0 tokens
    - **b** 4.8 tokens
    - a 12.8 tokens
    - **d** 24.8 tokens

- **3** Each group member has 20 tokens. Suppose that you contribute five tokens to the project.
  - What is your income if the total contribution to the project (including yours) is 12 tokens?
    - a 4.8 tokens
    - **b** 15 tokens
    - **a** 19.8 tokens
    - d 20 tokens
  - What is your income if the total contribution to the project (including yours) is 48 tokens?
    - a 15 tokens
    - **b** 19.2 tokens
    - **a** 34.2 tokens
    - d 48 tokens