

# MARTIN RATINAUD

TEAM LEAD

FULL STACK  
ENGINEER

NO-EGO DOER

## PERSONAL PROFILE

I am a **happy** senior full-stack developer and team leader who mainly **focus on people** and **get things done** while **getting real**. I work remotely from Mauritius with a multicultural team and enjoy it a lot.

## ACCOMPLISHMENTS

- Co-created a 12 people company and sold it
- Made my teammates **productive** and **happy** in a full remote environment since 2016
- Created a self describing methodology for bringing your true self at work <https://bit.ly/work-with-me-template>

## MAIN INTERESTS

- Family & friends
- Surfing
- Ecology and self-sufficiency
- Life hacks

## MORE ABOUT ME

Personal website  
<https://bit.ly/work-with-martin>  
[martinratinaud@gmail.com](mailto:martinratinaud@gmail.com)

Find my full resume on  
<https://bit.ly/linkedin-martinratinaud>

## CAREER HISTORY

### Engineering manager & Full Stack architect

CME Pro | 2016 - Today

*Help artists get fair revenues from their work with a social network, a trading platform to sell their copyright and a cloud digital recorder*

- \* Launch successfully 4 products in 4 years and raise **2M\$** on China's market
- \* Create karaoke generator service based on AI with **300 users/day** and **300k** visits
- \* Create a trading platform currently dealing with 300k\$ of copyright
- \* Get 5k artists to distribute and get paid for their creation
- \* **Define product** in a **multicultural** and **remote** team (Europe, Asia and US)
- \* Organize head management's vision with team priorities
- \* **Architect** and **develop**
  - \* **graphql** & **REST API** for mobile, web and HW device with limited resources
  - \* **microservices** architecture with **NodeJS**, **gRPC** and **RabbitMQ**
  - \* 3 responsive apps with **React** and **Apollo**
- \* **Animate** Regular 1:1s with 3 senior developers

### Full Stack engineer

iWE | 2015 - 2016

*Low Code Platform for creating collaborative case management applications*

- \* Develop new features in **Angular** and **NodeJS** in an already existing **microservices** architecture based on **AWS**
- \* **Help** the release team by creating a validation tool
- \* **Improve** interaction between ver skilled team members

### Tech lead & Full Stack architect

Ausy | 2014 - 2015

*Deliver custom crafted mobile apps for happy customers*

- \* **Supervise** inclusion of Playadz's team after acquisition
- \* **Animate** regular 1:1s to get feedback on their frustrations and expectations
- \* **Negotiate** priorities and planning with head management
- \* **Hire, onboard, train** and **mentor** 4 newcomers within the first 6 months
- \* **Architect** and **develop** a Uber like platform for cabs of the Riviera
- \* Participate in the proposals writing of **call for tenders**
- \* Create a company wide push platform for mobile apps (Android/iOS)

### Co-Founder - CTO - CEO

Playadz | 2007 - 2014

*Groupon-like (before Groupon) local couponing on mobile apps*

- \* **Build** an amazing team of incredibly skilled individuals who are now friends
- \* **Raise** 400k€ after 18 months of activity
- \* Setup an **hiring process** to measure skills and ability to fit in the team
- \* **Hire** and **mentor** developers, interns, executive assistant and sales director
- \* **Animate** Regular 1:1s with team lead, developers and sales director
- \* **Empower** people with full trust and autonomy but also **challenge** them with their technical decisions in regards to cash flow
- \* **Validate** strategic decisions technically-wise
- \* Set **clear expectations** and adapt them so that we ended up both happy
- \* Always **explain** priority decision and be **transparent**
- \* **Pivot** the company strategy to a consulting business as it did not work out as expected
- \* **Setup** a time tracking to measure rentability over projects
- \* **Sold** the company with 12 employees after 7 years of activity

### IT Specialist

IBM | 2005 - 2007

Implement and demonstrate retail solutions to customers.

Working on pre sales solutions in the Industry Solution Center

## ACADEMIC HISTORY

### Polytech'Nice Sophia, France

Engineering degree in computer science and electronics | 2005

- Member - Student's office
- Member - School freelance club

University of North Carolina in Wilmington | 2003 - 2004

- Business technology
- First freelance project