PROPOSAL NAME:

Gamified NFT Marketplace on Apechain

**TEAM DESCRIPTION:** 

Penguinpecker

Role-Founder/CEO

Background- Bachelors in Computer Science from IIIT.

5y Experience in International Ecommerce and Digital Marketing. 2y Experience in Native Web3 Project Management, Marketing, Bot etc.

Twitter-x.com

Lazydev

Role-Co-Founder/CTO

Background- Self Taught College Dropout.

2y Experience as CTO for IOT Startup.

Full Stack Developer. Expertise in Smart Contract Development in Solidity and Rust. Master of Integrating web3 Applications and Databases.

Linkedin- https://www.linkedin.com/in/varishali/ 9

#### PROPOSAL DESCRIPTION

The initiative aims to support the Apecoin & Apechain ecosystem by facilitating the trading of non-fungible tokens (NFTs), thereby enhancing the utility and adoption of \$Ape as a token & Apechain as ecosystem. Puffles, the project introduces a user-friendly, Rewarding and collector friendly user interface & Platform for NFT Collectors to trade their NFTs. With an emphasis on Collector Friendly and support Native to Apechain, Puffles empowers creativity and accessibility in the NFT space. The primary objective is to establish an NFT Marketplace utilizing \$Ape as currency to Trade NFTs, providing creators with a seamless platform for both minting, showcasing, and trading their NFTs.

Puffles as NFT Launchpad & Marketplace will have its own token that will be Rewarded to people for interacting with NFT Launchpad & Marketplace. The Token will be Called \$Puf, \$Puf will serve as token for Puffles Launchpad & Marketplace. The token will be deployed on Apechain and will serve as Utility token for Puffles eco system. None of Funds raised from the DAO are meant for liquidity; we will be raising funds in order to facilitate liquidity.

## BENEFIT TO APECOIN ECOSYSTEM:

\$Ape stands as a trailblazer in the NFT ecosystem, representing the very essence of NFTs at the forefront. Its journey has been fueled by the passionate Ape and NFT community. Consequently, it holds immense significance for \$Ape to lead the way in the NFT realm on Apechain.

Apechain has it's own native token \$ape already which makes it harder for the chain to attract airdrop farmers as the most important incentive provided by blockchain Company is gone and therefore, it becomes extremely important for apechain to boost projects like Puffles that will have their own utility tokens on apechain. The Token Farming Campaign will attract airdrop farmers and creators from across different blockchains and bring overall attention, Utility and Volume to Apechain.

Features of Marketplace

Homepage

Puffles Marketplace will be having a NFT Collection friendly user interface with more visibility to Collections of Gaming Category since we believe Apechain is going to be focused more on Gaming Narrative

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Image showing Homepage

534×877 287 KB

[(https://us1.discourse-cdn.com/apecoin/original/2X/3/3605c64be390e392824c3f4bed9a50ad7676b493.png)

Quests & Leaderboard

Puffles Marketplace will have Quests and Season Based Leaderboard updated every 24h

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Image showing Quests & Leaderboard)

537×898 198 KB

[(https://us1.discourse-cdn.com/apecoin/original/2X/6/63bba5b7697927ea9eecec848d32c26c1c9381ab.png)

Collection Booster

Token Farming Campaigns will be designed in a way to provide extra benefits to All Yuga Collections if any on apechain and also Provide a incentive to Mocaverse ecosystem NFT collections on Apechain if any as strategic partner for Apecoin and Apechain growth. This Boost will be provided with 1.5x Boost in XP Collection, which is a point system taking in account different activities of NFT Users and rewarding them.

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Image showing boosters to NFT Collections

502×148 17.6 KB

[(https://us1.discourse-cdn.com/apecoin/original/2X/8/89c077a7ffe189c2216e3c8ec32cc1c90b0b5b9f.png)

\$Ape Booster

Users Can Buy 24h Points Booster Using \$Ape to gain more XPs. The Feature had been Used in HV-MTL Game and has been integral part of yuga ecosystem since then. This will Bring in another Revenue Stream for Puffles to Make money and Sustain the Market.

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Image showing XP Collection

904×721 53.4 KB

[(https://us1.discourse-cdn.com/apecoin/original/2X/4/41e7fc2a2653563ccf5406944b57aa91c63994fe.jpeg)

[Image showing Sale of \$Ape Booster]

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Image showing Sale of \$Ape Booster

403×295 47 KB

[(https://us1.discourse-cdn.com/apecoin/original/2X/d/d86917c0d1a3d10fbf8d67f173ee93ce3bc8df11.png)

**Holder Points** 

Unlike other NFT Marketplaces, Where people Hated to be reward users for trading nfts and therefore, destroying NFT Floor prices. For the 1st Time Users will be rewarded for Holding the NFTs with conditions of the NFTs being bought from the Puffles Marketplace. Holder points will be points rewarded to users who would buy nfts from Puffles marketplace and hold it, but in order to prevent any misuse of this feature since the system can be manipulated by buying and holding dead or fake collections. There will be a system in place taking in account the 24h Volume of NFT collections to determine the XP awarded to the user.

Collector Profile

Unlike Other new Marketplaces that aim to have trader focused interface and therefore, undermining the NFT Collection Culture. Puffles will have Personal Profile Page Made in a way that will Boost the Narrative of Holding and Collecting NFTs. Collector profile will have badges that will display their achievements from Quests completion and Holder Profile.

These Badges Data will be Available via our APIs. Projects Launching on Apechain will have access to this Data and can be used to Reward Users with Certain Badges.

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Image showing User Profile Page with Badges

537×781 273 KB

](https://us1.discourse-cdn.com/apecoin/original/2X/6/635a5b32a57f6cb8975c937c7334de39508304d3.png)

### **Enforced Royalties**

All the contracts will have their royalties enforced making sure all creators get paid.

### **Business Model**

The Marketplace will earn revenue in two ways.

- 1. Flat Platform fee of 2%
- 2. Revenue From the Farming Booster

## \$Puf Token Equity Offer to Apecoin Dao

Puffles Team do Believe that Any Dao shouldn't pay for Marketing cost of Any proposals. however, if it does. It should be Compensated in form of Equity to give it back to the community and replenish treasury. Therefore, Puffles request a additional \$100k in addition to development cost which will act as Seed Fund for \$puf token.

A Standard Valuation of any NFT marketplace comes around \$10M. We are evaluating Puffles NFT Marketplace at \$10m, With \$100k which is being taken for marketing purposes from Dao is being Taken as Seed Capital in Exchange of 1% of \$puf token. The Terms for this Token will be unlock at token generation event (TGE) and Linear Monthly Vesting for 24months.

Please note- The Numbers around Valuations are subjected to change looking at market conditions and value of \$PUF token around the time of tge. However, the offer to dao in % and terms will remain same.

How does Equity Structure will be implemented and Executed?

Every 1st of every Month Puffles Token Ticker \$puf will be swapped to \$ape on chain and will be sent to wallet address provided by Apecoin dao treasury.

### **DEFINITIONS:**

- Ec2- It is Backed Server service that makes sure all users are able to Send API requests to Backend at same time
  offered by AWS.
- S3 It is Storage Service for Images/Videos/Assets offered by AWS.
- Vercel- It is Service allowing companies to host the Frontend of their Websites to handle increasing high Traffic.
- Wallet Aggregator- Rainbow Wallet extension DApp that allow people to login/sign in using different Kind of web3 wallets.
- Web3storage- It is A Service that stores images/Videos uploaded by users for their NFT Collections.
- IPFS- It is Service that allow users to Storage images/videos on Decentralised Storage Nodes.
- Proxy Contract- Proxy contract is a design pattern in Ethereum smart contracts, allowing for the modification of contract code without changing the contract address or the state. This is crucial for fixing bugs, updating logic, or adding new features after deployment.
- Deployer Contract- It is type of Contract that Uses functions from Proxy Contracts, Fills in the Custom Values entered by Users and Deploy it on blockchain.

# PLATFORMS & TECHNOLOGIES:

- A Service called EC2 will be Used from Platform AWS will be Used to keep the Platform Live on backend.
- A Service Called S3 will be used from platform AWS which will be used to store Few of the Images Like Placeholder image for Better User Experience.
- A Service Called Vercel will be used to host the Frontend of the Platform.
- A web3 Wallet Aggregator service Called Rainbow will be used for Wallet signature verification.
- A Service Called Web3storage will be Used that offers APIs for IPFS Service.
- Smart Contract Setup of Proxy Contract and Deployer contract will be Used to Deploy custom smart contracts on mainnet.

### STEPS TO IMPLEMENT:

Design and Planning of UI/UX of the Frontend platform. ETA- 1 Month. Cost- \$20k

- Designing and Planning on how to Implement UI/UX Will be done for the whole platform
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- Development of Frontend, Backend, Smart Contracts. ETA- 1 Months. Cost- \$40k
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- Alpha & Beta Testing of Platform with Team and associated Partners. ETA- 1 Month. Cost- \$20k
- Deployment of Smart contracts will be done on testnet and finally the mainnet. Testers will be hired as Team and from Community and incentivised for Testing of Contracts and Features.
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- Audit. ETA- 1 Month. Cost- \$20k
- An Audit firm will be Hired to Make sure the Smart Contracts are safe to use and efficient.
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- Maintenance Cost of Servers and hosting services for 1 year: \$40k
- · Legal Cost: \$10k
- · Marketing. Cost- \$100k
- A Top Tier Web3 Marketing Firm will be Hired to Facilitate the onboard of Partners, Artists, Web3 Companies to Apechain.
- · Marketing Firm will help us Activation of KOLs, Paid partnerships with Artists
- Firm will also help us Raise Funding Rounds for Token and Execution of Go to Market Strategies.
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## **REPORTING EXPECTATIONS:**

- Development of whole platform Including Design, Frontend, Backend, Smart Contract- 3 Months
- · Alpha/Beta Testing & Feedback Loops- 1 Month
- · Audit & Launch 1 Month
- All the updates of AIP will be updates in the section <u>AIP Execution and Transparency ApeCoin DAO</u> until the Proposal is Implemented completely, which would take upto 5 months for completion.

## **OVERALL COST:**

Total amount requested from the ApeCoin Ecosystem Fund = \$250,000 USD

## Cost Breakdown:

• Designing of the Whole Platform: \$20k

· Development Cost for 3 Months: \$40k

Deployment and Testing Cost: \$20k

Maintenance Cost of Servers and hosting services for 1 year: \$40k

· Legal Cost: \$10k

Audit: \$20k

Marketing cost: \$100k (Equity Equivalent)

## **FUNDING TRANCHES**

Q4 2024: 100k, upon successful Aip Passing

Q4 2024(1month after the aip passing): 100k

Q4 24/Q1 25(2months after the aip passing): 50k

Expectation from Apecoin Dao?

• Apecoin Dao Needs to provide with a EVM-based Decentralised Wallet that will be sent all the Swapped \$ape Tokens every month for next 2 Years.

Thank you for considering our grant application. We welcome the opportunity to discuss our proposal in further detail and provide any additional information you may require.