

## Basic Details

Project name: Popcorn

Author name and forum name (please provide a reliable point of contact for the project):

Michael Kisselgof - RealMischa

L2 recipient address:

0x186156eFC621721d58AFD8B9ec17890e4773A543

Which Voting Cycle are you applying for?:

Season 3 - Voting Cycle #11

I confirm that I have read the landing pages for the [Builders 6] and [Growth Experiments 8] Sub-Committees and that I have determined my proposal is best suited to be reviewed by the Builders Sub-Committee: [Yes/No]:

## Project Details

What are you going to build?

:

Popcorn is building VaultCraft

, a common permissionless infrastructure that will allow Popcorn and all of Optimism's builders to spin up liquid, automated asset strategies on any EVM-compatible chain.

This would be one of the first open protocols allowing for the modularization of vaults using a protocol-endorsed VaultFactory that ensures the safety of the strategy and its contracts. Vaults will be able to interact with a variety of protocols through the ERC4626-Wrapper and will also be stackable in design, meaning you will be able to build on top of other vaults. VaultCraft will also provide specialized module functionality for trading, leveraging, staking, and more. The protocol will dramatically reduce the required capital and time to market for any B2B enterprise, like Popcorn, looking to quickly expand its DeFi offering and allow anyone with little coding knowledge to mix and match both protocols and strategies to create sophisticated DeFi products within just a few clicks. Vaultcraft will serve as DeFi's AWS equivalent offering scalable solutions for new protocols and Popcorn will do for the yield space what Uniswap did for AMMs!

Popcorn is a multi-chain ReFi yield-optimizing protocol offering exposure to liquid asset strategies that not only earn competitive yield on your crypto but simultaneously fund nonprofits and social impact organizations at no additional cost to the user. Popcorn is a non-custodial, decentralized, and audited protocol that is governed by PopcornDAO.

Why is what you are going to build going to succeed?:

Popcorn will be the first ReFi yield-optimization protocol that uses vaults to automatically fund public goods with no additional cost to the end user. We measure success with TVL and funds donated to public goods. Thus we're and confident VaultCraft will introduce a new paradigm for DeFi where anyone can custom-tailor multi-strategy vaults for any asset on any EVM-compatible chain, attracting more more TVL from DAO treasuries and crypto hedge funds, especially ones who are impact conscious.

Is your project likely to bring new builders to the Optimism ecosystem? If so, please describe how:

With VaultCraft's permissionless tooling for vault creation, any dev or non-dev can contribute to DeFi's portfolio of yield-generating products within just a few clicks. We've developed a simple UX for internal use that shows how you will be able to create a vault below:

[

1600×1413 141 KB

](https://global.discourse-cdn.com/business7/uploads/bc41dd/original/2X/e/ef1f3d1bf717d06ef489ea80039af21f9d404aff.png)

Steps in creating a vault with VaultCraft:

1. Choose your protocol
2. Choose your asset
3. Choose the adapter
4. Pick a strategy

## 5. Configure your fees

Popcorn and VaultCraft will benefit Optimism's ecosystem by attracting protocols, developers, and funds that are looking to expand on methods of yield generation, which will inevitably attract more users, increase Optimism's TVL, and provide more decentralized options to fund public goods.

Is your project likely to improve the quality of developers in the Optimism ecosystem? If so, please describe how

:

Yes, providing developers with VaultCraft to help develop safe, risk-adjusted vaults for assets on Optimism. This will improve the quality, scale, and security of products created by developers in the Optimism ecosystem.

Is your project likely to improve the commitment of developers in the Optimism ecosystem? If so, please describe how:

Developers will have an easy, positive experience using VaultCraft to develop on Optimism resulting in an increased commitment to further development on the platform. The ease of use in developing vaults that are compatible with all EVM chains will be beneficial to Optimism's long-term vision of developing a super chain.

Provide us with links to any of the following for the project:

- dApp
- website
- Twitter
- Discord
- Github
- Other

: Interview on VaultCraft with Code4rena

- Other

: VaultCraft audit with 230+ white hats

Do you have any metrics on the project currently? (TVL, transactions, volume, unique addresses, etc. Optimism metrics preferred; please link to public sources such as Dune Analytics, etc.):

- TVL: \$2M
- POP locked: 8.7M ([dune

]

- POP holders: 7,693 ([dune

]

- Twitter followers: 24.7K ([Twitter

]

- Discord members: 6,412 ([Discord

]

All data as of 02/27/2023

Who are your competitors?:

- Yearn
- Beefy
- Yield Yak

What differentiates you from your competitors?

:

Popcorn bakes social impact into the heart of the protocol by automating fees to fund public goods. Non-profits and social impact organizations are determined by PopcornDAO. With the release of VaultCraft, not only will Popcorn be able to scale up its product offering and increase funding for public goods even more, but we will also provide DeF modularity in customizing automated asset strategies within just a few clicks.

Popcorn can design products providing additional yield-generating opportunities for specific tokens or routing liquidity to specific yield opportunities on other protocols. Non-custodial, audited, and decentralized Vaults for Good will provide unique and novel methods of funding public goods as well.

We also work closely with prestigious institutions for research and governance initiatives. Recently we onboarded the Oxford Blockchain Society, Vanderbilt Blockchain, and Blockchain at Michigan to the University Governance Program.

Will your project be composable with other projects on Optimism? If so, please explain:

Yes, Popcorn's vault strategies rely on routing liquidity through other protocols such as Yearn, Curve, and several more under development. Additionally, other projects can leverage VaultCraft to create their vault strategies that utilize more projects within the ecosystem.

Team

Who are your founders?:

- Anthony Martin
- Michael Kisselgof

What makes your founders well-positioned to accomplish your goals with this project (1-2 sentences on each)?:

Michael contributed to and used the ERC-1155 Multi Token standard to fund and license bio R&D in 2017 in his first crypto project, IKU. He is a crypto veteran and a former TradFi professional (Credit Suisse Private Banking) with a vast network in web3.

Anthony has led technical infrastructure development, digital marketing, and software development projects for companies such as Delivery Hero, Johnson & Johnson, and Time Inc. He's worked as a software developer and consultant for seed stage, Series A, Series B, and publicly traded companies. His open-source projects have garnered hundreds of thousands of installations.

Tell us about the rest of your team (if there are more teammates):

- Leon Adler - Lead Developer

\*\*\* Joey Nakayama - Community DAO Lead\*\*

\*\*\* Alec Zorrilla - Business Operations Lead\*\*

\*\*\* Enialo - Lead Product Designer\*\*

\*\*\* Sam Mirson - Growth\*\*

Is this your first Web3 project?:

No

If not, what else have you built? (Share links, Github repository, or any other useful information.):

IKU is the first DAO to accelerate bio-innovation, allowing anyone to create, license, and trade bio r&d. It is a public utility employing the blockchain and smart contracts to collapse capital and copyright exclusivity into a fundable data asset that can be traded and licensed permissionlessly. All proposed assets are vetted with i) ELI, an artificial neural network trained to predict regulatory approval and project success, and ii) the wisdom of the bio-medical crowd. Both methods are used to de-risk and reduce barrier to entry for the consumer and institution. IKU will provide for democratized access to biotech assets costing up to 1,000x less than those in the traditional legacy system, while accelerating market entry by years and still maintaining exclusivity periods to generate significant returns. This is moneyball for biotechnology.

[iku.gitbook.io](https://iku.gitbook.io)

**[IKU - Biotech Redefined](#)**

I understand that Builders grants are subject to a 1-year lock-up, as explained further in [this post 2]:

[Yes

/No]:

Is your project funded? If so, provide an estimate of how many months of funding runway your project has:

90 months

Grant Request

What is the size of the grant request? (50k OP max):

250K OP

How do you justify the size of the grant?

OP will be used for vested LM rewards for Vaults, Vaults for Good, LP's, and bounties as detailed under What is your plan for the use of the OP token after the 1-year lock-up?

Roadmap

Describe in discrete steps your plan for accomplishing your project:

- C4 Audit
- 2/13/23 - 02/17/23: Review results
- 2/28/23: Buffer for additional audit with Blocksec
- 2/28/23 - 03/07/23: Blocksec Audit
- 3/07/23 - 03/15/23: Additional Audit review
- 3/21/23: VaultCraft live on Mainnet, Optimism, Polygon, Arbitrum, BNB Chain, Avalanche, and Fantom
- Q2 2023 (Optimism specific)
- Vaults & Vaults for Good for:
  - USDC
  - USDT
  - DAI
  - sUSD
  - WETH
  - WBTC
  - ETH
  - stETH
  - wsteth
  - FRAX
  - MAI
  - 3pool
  - USDC
  - USDT
  - DAI
  - sUSD
  - WETH
  - WBTC
  - ETH
  - stETH

- wsteth
- FRAX
- MAI
- 3pool
- Liquidity Pools
- POP/USDC
- POP/OP
- POP/VELO
- POP/USDC
- POP/OP
- POP/VELO
- Onboard launch partners for governance
- Velodrome
- Synthetix
- Aave
- Curve
- Beefy
- Pooltogether
- HOP
- Stargate
- Perpetual Protocol
- Velodrome
- Synthetix
- Aave
- Curve
- Beefy
- Pooltogether
- HOP
- Stargate
- Perpetual Protocol
- Bounties (Q2 - Q4)
- Using existing bounty infrastructure on Dework, Popcorn will incentivize developers to help ARG/Popcorn in developing yield-generating products with POP and OP compensation.
- Using existing bounty infrastructure on Dework, Popcorn will incentivize developers to help ARG/Popcorn in developing yield-generating products with POP and OP compensation.
- Public Good Funding
- Aligned with RFC-9 PIP-9, and PIP-11, for every charitable donation, Popcorn will boost donations with OP, burn the dollar equivalent in POP, and reward token holders who participated in the governance with OP.
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- Vaults & Vaults for Good for:

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Please provide any additional information that will facilitate accountability:(smart contract addresses relevant to the proposal, relevant organizational wallet addresses, etc.)

#### Audits

- Zokyo Audit
- G0 Audit
- Immunefi Bounty
- Code4rena Audit

#### Wallets

- [Optimism Multisig - 0xf10c976E594E8b8269F36121136247082329cd1F]
- [POPStar Wallet - 0xe88F387Aedb091b6c57136c5Eea20644906a3FaC]
- [DAO Polygon - 0xa49731448a1b25d92F3d80f3d3025e4F0fC8d776]
- [Mainnet LP - 0x6B1741143D3F2C4f1EdA12e19e9518489DF03e04]
- [Foundation - 0x6B1741143D3F2C4f1EdA12e19e9518489DF03e04]
- [Mainnet OUSD\* - 0x265c6BF7464d13388Ee6787bd0Ee5634CfB631AD]
- [Zapper]

Other

- Gitbook

Does your plan depend on the receipt of OP tokens?:

We intend to develop and release these strategies regardless of the OP grant but believe it will be mutually beneficial and the impact will be strongly amplified with the OP grant.

What is your plan for the use of the OP token after the 1-year lock-up?:

- 35% - Vault & Vaults for Good Rewards
- Popcorn will create many more vaults beyond the listed vaults above which we would like to reward with POP & OP, especially Vaults for Good to incentivize funding public goods.
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- 35% - POP liquidity pools
- Popcorn will create liquidity pools for POP/USDC, POP/OP, and POP/VELO and boost yield by matching with POP and OP rewards.
- Popcorn will create liquidity pools for POP/USDC, POP/OP, and POP/VELO and boost yield by matching with POP and OP rewards.
- 10% - Bounties
- Using existing bounty infrastructure on Dework

, Popcorn will incentivize developers to help ARG/Popcorn in developing yield-generating products with POP and OP compensation.

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- 20% - Public goods funding
- Aligned with [RFC-9

],[PIP-9

], and [PIP-11

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Please provide benchmark milestones for this project. These milestones should guide the Optimism community on the progress of your project during the 1-year lock-up period.

- Vaults
- KPI's
- TVL
- USDC: \$1M
- USDT: \$1M
- DAI: \$1M
- sUSD: \$1M



- FRAX: \$1M
- WETH: \$500K
- WBTC: \$500K
- ETH: \$500K
- stETH: \$500K
- wsteth: \$500K
- MAI: \$500K
- 3pool: \$500K
- USDC: \$1M
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- WBTC: \$500K
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- MAI: \$500K
- 3pool: \$500K
- Milestones per strategy
- Contract launch
- 25% TVL goal met in 3 months
- 50% TVL goal met in 6 months
- 75% TVL goal met in 9 months
- 100% TVL goal met in 12 months
- Contract launch
- 25% TVL goal met in 3 months
- 50% TVL goal met in 6 months
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- Milestones per pool
- Contract launch

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- 100% TVL goal met in 5 months
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- 50% TVL goal met in 3 months
- 75% TVL goal met in 3 months
- 100% TVL goal met in 5 months
- Bounties
- KPIs:
- User engagement rate within 10 business days of being posted
- All bounties and requests are executed within 1 year
- User engagement rate within 10 business days of being posted
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- KPIs:
- User engagement rate within 10 business days of being posted
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- User engagement rate within 10 business days of being posted
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- Public good funding
- KPIs:
- More than 500 unique addresses involved in voting (including delegated votes) by end of 2023
- Cumulative > \$500k distributed by end of 2023
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- Cumulative > \$500k distributed by end of 2023
- More than 500 unique addresses involved in voting (including delegated votes) by end of 2023
- Cumulative > \$500k distributed by end of 2023

Please define critical milestones for this project. Critical milestones are meant to show good-faith efforts to accomplish the project. Non-completion of these milestones could lead to the revocation of remaining grant rewards.

- Launch Vaults & Vaults for Good in Q2 2023
- Launch POP & OP Bounty program
- Onboard at least 3 launch partners in the Optimism ecosystem

#### Optimism Relationship

Does your project solve a problem for the Optimism ecosystem?:

VaultCraft by Popcorn solves the following business problems when developing vaults:

- Time to market
- Vault complexity = costly
- Capital/HR and lack thereof
- Audit per vault = \$\$\$
- Capital/HR and lack thereof
- Audit per vault = \$\$\$
- Technical debt
- Centralized & permissioned vault development
- Ad hoc vault development is not scalable

Popcorn will also be a new paradigm of DeFi products that allow you to passively generate yield on your crypto while funding public goods.

How does your proposal offer a value proposition solving the above problem?:

By providing the following features in a common permissionless infrastructure:

- EVM compatibility
- ERC4626-wrapper
- Fee customization
- Simplified UX for vault creation
- Protocol-endorsd factory for optimal safety and security
- Customization in a few clicks by choosing
- Assets
- Protocols
- Modules - Trade | Stake | Leverage | Compound | Claim Rewards
- Assets
- Protocols

- Modules - Trade | Stake | Leverage | Compound | Claim Rewards

Why will this solution be a source of growth for the Optimism ecosystem?:

Anyone will be able to use VaultCraft to create safe, risk-adjusted vaults for assets on any EVM-compatible chain. VaultCraft will dramatically scale up not only Popcorn's suite of yield-generating products, both for personal gain and for funding public goods, but Optimism's ecosystem of yield-generating products.

How committed are you (and your team) to building on Optimism?:

Popcorn launched on Optimism on November 3, 2022. Additionally, several governance proposals [PIP-6

] [PIP-12

] have migrated liquidity, focused research, and enabled governance functionality on the platform. We are committed to continued development within the ecosystem.

Is your project Optimism Native?:

No

Confirmations

I understand that I will be required to provide additional KYC information to the Optimism Foundation to receive this grant:

[Yes

/No]:

I understand that I will be expected to following the public grant reporting requirements outlined [here](#): [Yes

/No]: