Basic Details

Project name:

Geo Web

Author name and contact info (please provide a reliable point of contact for the project.):

Graven Prest - graven@geoweb.network

L2 recipient address:

0xDE798cD9C53F4806B9Cc7dD27aDf7c641540167c

Which Voting Cycle are you applying for?:

Cycle 11

I confirm that I have read the landing pages for the <u>Builders</u> and <u>Growth Experiments</u>. Sub-Committees and that I have determined my proposal is best suited to be reviewed by the Growth Experiments Sub-Committee: [Yes/No]:

Yes

I understand that Growth Experiments grants are subject to a "no sale rule," as explained irthis post, and I have read the terms of the rule: [Yes/No]:

Yes

Project Details

What are you building?:

We're building public consensus for geospatial augmented reality.

Think of Pokemon Go but rather than just a siloed application, relevant & composable content, applications, & information are discoverable at physical-world locations through a universal spatial browser (like a web browser that uses GPS instead of URLs).

We use a novel property rights system (partial common ownership/Harberger taxes*) to administer a fair & productive market for who can anchor content where in the world on the network. Instead of installing apps on a device, publishers anchor "apps" to locations on Earth for all visitors to experience in augmented, shared reality.

100% of the funds collected through the land market are allocated to public goods and the creation of positive externalities through market incentives.

With this model, we can bootstrap a coherent open spatial web browsing experience that challenges the app stores & attention economy algorithms for supremacy in the metaverse era.

*In short, partial common ownership requires landholders to continuously contribute to a public goods treasury fund proportionally to what they say their land is worth. Someone else can always purchase their land at that same self-assessed price in the open market.

Why do you believe what you are building is going to succeed?:

We're going to succeed because of our wholehearted commitment to and innovative implementation of public goods funding mechanisms/incentives.

App stores and algorithms are the incumbent application delivery models that want to extend their monopolistic practices to the metaverse. At this point, it's not just crypto natives that understand this isn't the future we want. They're looking for credible alternatives. We can deliver.

We have an elegant, decentralized mechanism (partial common ownership land NFTs) for creating an orderly, open, and useful AR metaverse experience. It so happens that this mechanism creates a sustainable revenue stream that we have wholly committed to funding public goods.

We're not trying to build the future of the metaverse by ourselves. We're creating a flywheel of public goods funding and innovation for it to evolve as an open ecosystem:

How many users does your project have currently? Please include how you arrived at this estimate:

- Geo Web Parcel License (GEOL) Token Tracker | Optimism
- · 26 unique token holders
- · 111 Geo Web parcels minted
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- 111 Geo Web parcels minted

How will receiving a grant enable you to further the mission of maximizing the number of users interacting with Optimism? Please include a step-by-step flow of how you imagine this grant can lead to a greater number of user interactions with Optimism:

- We need to overcome the cold start problem for our network.
- OP incentives would help us offset a user's direct financial cost of licensing a Geo Web parcel.
- The minimum cost of claiming a Geo Web parcel is .005 ETH plus an ongoing fee equal to 10% of the self-assessed value of the parcel.
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- As more users claim land, the coordination value/utility of each parcel goes up and the need for external incentives goes down.
- It will also give our team opportunities to learn from users to improve our UX and enable more use cases for landholders/publishers—further increasing the core value proposition.
- It will also give our team opportunities to learn from users to improve our UX and enable more use cases for landholders/publishers—further increasing the core value proposition.
- The Geo Web land registry (i.e. the source of truth for the network) is Optimism-exclusive. All Geo Web land transactions (primary & secondary) happen on Optimism.
- It's also natural for any on-chain applications built for the Geo Web to be on Optimism so landholders/publishers don't have to manage cross-chain assets for a single use case.
- It's also natural for any on-chain applications built for the Geo Web to be on Optimism so landholders/publishers don't have to manage cross-chain assets for a single use case.
- All Geo Web land market fees are allocated to public goods funding. We can spur second and third-order usage on Optimism by funding an ecosystem of creators/artists, games, tooling, businesses, etc. that earn from their positivesum contributions to the Geo Web.

Tell us about the users you plan to target with this grant. Include any defining characteristics that will help you identify and target them.:

- · Public goods maxis & regens
- We can directly reach out to ~14k unique contributors that have donated to the Geo Web Gitcoin grant previously
- Claiming and holding a Geo Web land parcel is like contributing to the Gitcoin QF matching pool, but you get a metaverse land parcel in return, so we can also target people that donate to other projects/the matching pool each quarter (and often post about it on Twitter).
- We can directly reach out to ~14k unique contributors that have donated to the Geo Web Gitcoin grant previously
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- · AR/VR/3D artists
- Creators are always looking for networks/mediums to showcase their work. They can be found through and engaged with social media, Discord communities, NFT marketplaces, etc as they share their work publicly.
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How would these users interact with Optimism? For how long?:

- Land transactions Partial common ownership requires an initial claim and an ongoing network fee stream. Publishing
 on the Geo Web will entail perpetual engagement on the Optimism network.
- Building & publishing on the Geo Web Landholders and builders alike will interact with and create content, NFTs, apps, experiences, and tooling for Geo Web parcels. These assets would naturally default to being on Optimsim (better UX & that's where funding will be allocated).
- Public goods funding allocation decisions At first periodically through quadratic funding rounds then via perpetual streaming mechanisms, landholders and Geo Web citizens will vote for/fund public goods on on-chain on Optimism.
- Browsing the Geo Web Browsing content on the Geo Web currently does not require on-chain interaction with Optimism, but permissioning and interactivity will eventually provide another ongoing mode of interaction with Optimism for Geo Web users.

Provide us with links to any of the following for the project:

· Demo:

Claim Land - https://geoweb.land/, Browse the Geo Web (need to be at a parcel) https://geoweb.app/

· Website:

https://geoweb.network/

· Twitter:

https://twitter.com/thegeoweb

Discord/Discourse/Community:

Geo Web

· Github:

Geo Web · GitHub

• Technical/Economic Documentation:

https://docs.geoweb.network/

· Other:

Do you have any metrics on the project currently? (TVL, transactions, volume, unique addresses, etc. Optimism metrics preferred; please link to public sources such as Dune Analytics, etc.):

1.0197 ETHx - public goods funding raised since January 14, 2023

ETHx is ETH wrapped for Superfluid streaming

Who are your competitors, and are they on Optimism?:

- SuperWorld Ethereum
- · Over Polygon
- Illust EVM-compatible contract
- · Arcona BNB Chain

Please link to code audits (if any):

N/A

Team

Who are your founders?:

- Graven Prest gravenp (Graven Prest) · GitHub
- Cody Hatfield <u>codynhat (Cody Hatfield) · GitHub</u>

What makes your team well-suited to carry out the project described in this proposal?

We have a truly unique vision for how to bootstrap the open metaverse. We're audacious enough to believe it's possible and driven enough to do it right. We've been on a public goods maximalist mission with the Geo Web since 2020 without taking shortcuts and leading by example. Better-capitalized and larger competitors can't legitimately co-opt our strategy. Eventually, they'll join us.

Cody is a full-stack web3 engineer who's done everything from building our partial common ownership auction system, modular Diamond Proxy smart contracts, Superfluid streaming payment system, Ceramic + IPFS p2p content layer, and more. Since he's not the one writing this proposal, I'll just say he's a badass.

I (Graven) am a mission-driven problem solver. I thrive bridging the gap between technical and business. I have a knack for complex system and mechanism design.

Is this your first Web3 project?:

- · Cody No
- Graven Yes, but has been working on it since 2020.

If not, what else have you built? (Share links, Github repository, or any other useful information.):

Cody's other web3 work:

- GitHub codynhat/ipfs-ios-backup: Backup iOS devices to IPFS
- Ligo-Protocol · GitHub

Grant Request

What is the size of the grant request? (250k OP max):

2.000 OP

How do you justify the size of the grant?:

We're a small project (so far), and this is a small grant request. We value the social signal of support for our experiment from the Collective even more than the grant allocation. We're attempting to bootstrap a new global property rights system that could be integral to the future of the open web/metaverse. Even if we're a bit early in the market, we don't think this is an outsized request to help jumpstart sustainable network effects.

Roadmap and Distribution Plan

Describe in discrete steps how you will successfully implement your grant plan:

- Create a fresh Safe on OP to hold the Growth Grant (3 of 4 signers; 2 separate hardware wallets x 2 Geo Web cofounders)
- We'll utilize the CSV Airdrop app to manually distribute awards based on claims.
- We'll utilize the CSV Airdrop app to manually distribute awards based on claims.
- Release a blog post outlining the distribution table for parcel claimants (see next question)
- · Kick off a social and community campaign to drive awareness about the Geo Web and the availability of OP incentives
- On a monthly basis, retrieve and submit the list of eligible OP recipient addresses and amounts for payout via the Safe
- Continue to engage users and drive new claims through office hours, community calls/Twitter spaces, Discord/forum conversations, use case deployment, and partner outreach

How will the OP tokens be distributed? (please include % allocated to different initiatives such as user rewards/marketing/liquidity mining. Please also include a justification as to why each of these initiatives aligns with the problem statement this proposal is solving. Distribution should not include the sale of any tokens by the grantee or the use of tokens for compensation, protocol expenses, etc. See the <u>no sale rule here</u>):

100% of this growth grant will be allocated to user rewards for claiming Geo Web land parcels.

Upon program commencement, each subsequent parcel claim would earn the claimant OP rewards based on the tranche in which their claim was made:

• Claim #1

- 200 2.5 OP/parcel (Total 500 OP)
- 201 800 2 OP/parcel (1200 OP)
- 801 1000 1.5 OP/parcel (300 OP)

This would represent a big leap forward in Geo Web adoption on Optimism and create momentum for continued growth on the network. This adoption would represent an identifiable audience for AR artists, games, and entrepreneurs to market to on the Geo Web as well.

Each parcel claim would also immediately generate .005 ETHx in subsequent funding public goods (5 ETHx plus ongoing fees to be allocated through quadratic funding).

The \$ value of OP granted to claimants will be less than their required public goods contribution, so we can avoid mercenary incentive hunters and attract users interested in the long-term vision.

Over what period of time will the tokens be distributed for each initiative?:

We will distribute the in the three months following receipt of grant funds.

Please provide benchmark milestones

for this project. These milestones should guide the Optimism community on the progress of your project throughout your work on the project. Do not use the distribution of the grant itself as a milestone:

- If we receive a grant, we will release a blog post announcing the Geo Web's OP incentive program and structure by April 17th
- We will reach the 200th new parcel claim by May 8th
- This can be monitored at Geo Web Parcel License (GEOL) Token Tracker | Optimism
- This can be monitored at Geo Web Parcel License (GEOL) Token Tracker | Optimism
- · We will reach the 600th parcel claim by June 17th
- We will reach the 1,000th parcel claim by July 17th
- Development progress targeted during the grant period:
- We will release a Web3Auth sign-in & fiat-to-crypto onramp (pending compliance review) for the <u>Cadastre</u> to improve the claiming UX by April 30th
- We will release a persistent, shared, & cross-platform AR use case for Geo Web parcel licensors by May 31st
- We will release a Web3Auth sign-in & fiat-to-crypto onramp (pending compliance review) for the <u>Cadastre</u> to improve the claiming UX by April 30th
- We will release a persistent, shared, & cross-platform AR use case for Geo Web parcel licensors by May 31st
- We will continue to pay monthly OP rewards by the 17th of each month until all grant funds are exhausted (e.g. 2nd month = June 17th, 3rd = July 17th, etc).
- We will run our first public goods guadratic funding allocation round by the end of July 2023

Please define critical milestones

for this project. Critical milestones are meant to show good-faith efforts to accomplish the project. Non-completion of these milestones could lead to the revocation of remaining grant rewards. Do not use the distribution of the grant itself as a milestone:

- We will deploy the Safe to hold/distribute OP rewards by April 17th
- . We'll distribute rewards to users via the CSV Airdrop app that is integrated with Safe
- . We'll distribute rewards to users via the CSV Airdrop app that is integrated with Safe
- We will pay the first monthly tranche of OP rewards by May 17th

If the OP tokens are for direct distribution to users, why will incentivized users and liquidity on Optimism remain after incentives dry up?:

Geo Web land parcels are administered under the perpetual partial common ownership licensing system. OP incentives will

help offset, but not exceed the value of ETH that the land claimant must commit to the public goods funding pool to mint a parcel. This means our program will not be a mercenary arbitrage opportunity.

Users that claim land under these conditions are making a financial and time commitment to the Geo Web that entails continued engagement to return value. We will continue to drive network effects, improved UX, and new use cases that these landholders want.

Please provide any additional information that will facilitate accountability (smart contract addresses relevant to the proposal, relevant organizational wallet addresses, etc.):

Registry Diamond (view of our registry contracts) - Louper

Geo Web Network Treasury (i.e. public funds, not the core team's) -0x5ad276439e3772fdb6696b6cb61401902d4e8b72

Geo Web Core Team Wallet (operational funds mostly from Gitcoin grants) - <a href="https://oxde.com/ox

Geo Web Core Team Safe (holds an OP grant via Superfluid) -Safe

Optimism Relationship

Does your project solve a problem for the Optimism ecosystem? If so how?:

Yes, the Geo Web can solve two problems for the Optimism Ecosystem:

- 1. By supporting metaverse adoption on Optimism Whether you hate the metaverse buzzword or not, the internet is undeniably becoming more three-dimensional and geospatial. The Geo Web can help establish a critical piece of infrastructure for the future of the spatial internet on Optimism and the spillover effects that entails.
- 2. By creating funding for public goods 100% of the Geo Web's land market funds will be allocated to public goods and creating positive externalities. We are an app layer extension of the Optimism vision and will help drive more public goods building in the OP Stack.

Why will this solution be a source of growth for the Optimism ecosystem?:

I don't want to repeat the whole proposal here so... The Geo Web will attract new users with unique NFT utility, by sustainably rewarding builders, creators, educators, & innovators with non-extractive business models, and by perpetuating the meme of public goods+coordination to the masses.

Is your project Optimism Native?:

Yes

Confirmations

I understand that I will be required to provide additional KYC information to the Optimism Foundation to receive this grant: [Yes/No]:

Yes

I understand that I will be expected to follow the public grant reporting requirements outlinednere: [Yes/No]:

Yes