# Mochen Yang

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## **EMPLOYMENT**

## Kelley School of Business, Indiana University

2018 - Present

Assistant Professor, Department of Operations & Decision Technologies

#### **EDUCATION**

## Carlson School of Management, University of Minnesota

2013 - 2018

PhD in Business Administration, Department of Information & Decision Sciences

Thesis: Towards a Comprehensive Understanding of User-Generated Content and Engagement Behavior on Facebook Business Pages

Committee: Yuqing Ren (Advisor), Gediminas Adomavicius (Advisor), Gordon Burtch, Jisu Huh

## School of Economics and Management, Tsinghua University

2009 - 2013

Bachelor of Information Management and Information System

## Rotman School of Management, University of Toronto

9/2011 - 12/2011

Exchange Student

## JOURNAL PUBLICATIONS

Yang M, Adomavicius G, Burtch G, & Ren Y. (2018). Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. *Information Systems Research*, 29(1), 4-24.

#### WORKING PAPERS

Yang M, Ren Y, & Adomavicius G. Understanding User-Generated Content and Customer Engagement on Facebook Business Pages.

Adomavicius G, Gupta A, & Yang M. Efficient Computational Strategies for Dynamic Inventory Liquidation.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Feedback to Bidders in Homogeneous-Item Continuous Combinatorial Auctions. Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the "Reactions" Feature on Facebook Business Pages.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Multi-Item Multi-Unit Combinatorial Auctions.

## CONFERENCE PAPERS

Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the "Reactions" Feature on Facebook Business Pages. Workshop on Information Technologies and Systems (*WITS*), Seoul, Korea, 2017.

Yang M, Ren Y, & Adomavicius G. The Dynamics of Social Media Engagement: A Quasi-Experimental Study of the "Reactions" Feature on Facebook Business Pages. Conference on Information Systems and Technology (*CIST*), Houston, Texas, 2017.

Yang M, Ren Y, & Adomavicius G. Engagement beyond Liking and Commenting: A Quasi-Experimental Study of the "Reactions" Feature on Facebook Business Pages. Winter Conference on Business Analytics (*WCBA*), Snowbird, Utah, 2017.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Homogeneous Item Combinatorial Auctions. Workshop on Information Technologies and Systems (*WITS*), Dublin, Ireland, 2016.

Yang M, Adomavicius G, Burtch G, & Ren Y. Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Machine Learning. Winter Conference on Business Intelligence (*WCBI*), Snowbird, Utah, 2016.

Adomavicius G, Gupta A, & Yang M. Computational Strategies for Inventory Liquidation. Workshop on Information Technologies and Systems (*WITS*), Dallas, Texas, 2015.

Yang M, Ren Y, & Adomavicius G. Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Conference on Information Systems and Technology (*CIST*), San Francisco, California, 2014.

## TALKS AND PRESENTATIONS

## **Conference Presentations**

Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the "Reactions" Feature on Facebook Business Pages. Workshop on Information Technologies and Systems (*WITS*), Seoul, Korea, 2017.

Yang M, Ren Y, & Adomavicius G. The Dynamics of Social Media Engagement: A Quasi-Experimental Study of the "Reactions" Feature on Facebook Business Pages. Conference on Information Systems and Technology (*CIST*), Houston, Texas, 2017.

Yang M, Ren Y, & Adomavicius G. Engagement beyond Liking and Commenting: A Quasi-Experimental Study of the "Reactions" Feature on Facebook Business Pages. Winter Conference on Business Analytics (*WCBA*), Snowbird, Utah, 2017.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Homogeneous Item Combinatorial Auctions. Workshop on Information Technologies and Systems (*WITS*), Dublin, Ireland, 2016.

Yang M, Adomavicius G, Burtch G, & Ren Y. Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Machine Learning. Winter Conference on Business Intelligence (*WCBI*), Snowbird, Utah, 2016.

Adomavicius G, Gupta A, & Yang M. Computational Strategies for Inventory Liquidation. Workshop on Information Technologies and Systems (*WITS*), Dallas, Texas, 2015.

Yang M, Ren Y, & Adomavicius G. Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Conference on Information Systems and Technology (*CIST*), San Francisco, California, 2014.

#### **Invited Talks and Presentations**

Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. University of Georgia, Terry College of Business, Athens, Georgia, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. Carnegie Mellon University, Tepper School of Business, Pittsburgh, Pennsylvania, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. Indiana University, Kelley School of Business, Bloomington, Indiana, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. New York University, Stern School of Business, New York, 2017 (Job Talk).

Analyzing User-Generated Content on Firm-Hosted Social Media Pages. Financial and Retail Conference (*FARCON*), MinneAnalytics, 2017.

Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Social Media and Business Analytics Collaborative (*SOBACO*) Symposium, Carlson School of Management, 2015.

#### **TEACHING**

## Teaching Experiences at University of Minnesota

IDSc 4444: Descriptive and Predictive Analytics, Instructor (Fall 2016; Spring 2017) Predictive Analytics, Guest Lecturer (Fall 2017, Fall 2015) Exploratory Data Analytics and Visualization, Guest Lecturer (Fall 2015)

## PROFESSIONAL RECOGNITIONS

#### Honors and Awards

International Conference on Information Systems (ICIS) Doctoral Consortium Attendee, 2017 PhD Student Teaching Award, Carlson School of Management, 2016-2017 Graduate School Dissertation Fellowship, University of Minnesota, 2017-2018 Best Reviewer Award, Workshop on Information Technologies and Systems (WITS), 2016 Graduated with Honors, Tsinghua University, 2013 National Scholarship, Ministry of Education, China, 2010

#### Grants

Graduate School Dissertation Fellowship travel grant, Fall 2017 (\$1000) Carlson School PhD Travel Fellowship, 2014-2018, 5 times Department Travel Grant, Carlson School of Management, 2014-2018, 6 times SOBACO Micro-Grants, Carlson School of Management, Fall 2014 (\$1000)

## **SERVICE**

## Served as Reviewer

Information Systems Research
MIS Quarterly
Management Science
Organization Science
European Journal of Information Systems
Journal of Strategic Information Systems
International Conference on Information Systems (2014-2018)
Conference on Information Systems and Technology (2015, 2017)
Pacific Asia Conference on Information Systems (2017)

## Served as Program Committee Member

Pacific Asia Conference on Information Systems (2016) Workshop on Information Technologies and Systems (2016-2018) Conference on Information Systems and Technology (2018)