

Mochen Yang

Assistant Professor, Kelley School of Business, Indiana University

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EMPLOYMENT

Kelley School of Business, Indiana University

2018 - Present

Assistant Professor, Department of Operations & Decision Technologies

EDUCATION

Carlson School of Management, University of Minnesota

2013 - 2018

PhD in Business Administration, Department of Information & Decision Sciences

Thesis: Towards a Comprehensive Understanding of User-Generated Content and Engagement Behavior on Facebook Business Pages

Committee: Yuqing Ren (Advisor), Gediminas Adomavicius (Advisor), Gordon Burtch, Jisu Huh

School of Economics and Management, Tsinghua University

2009 - 2013

Bachelor of Information Management and Information System

Rotman School of Management, University of Toronto

9/2011 - 12/2011

Exchange Student

JOURNAL PUBLICATIONS

Yang M, Adomavicius G, Burtch G, & Ren Y. (2018). Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. *Information Systems Research*, 29(1), 4-24.

Yang M, Ren Y, & Adomavicius G. Understanding User-Generated Content and Customer Engagement on Facebook Business Pages. *Information Systems Research*, forthcoming.

Yang M, Adomavicius G, & Gupta A. Efficient Computational Strategies for Dynamic Inventory Liquidation. *Information Systems Research*, forthcoming.

WORKING PAPERS

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Feedback to Bidders in Homogeneous-Item Continuous Combinatorial Auctions.

Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the “Reactions” Feature on Facebook Business Pages.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Multi-Item Multi-Unit Combinatorial Auctions.

Yang M, Burtch G, McFowland E, Adomavicius G. Seeing the Forest for the Trees: Generating Instrumental Variables with Random Forest for Bias Correction in Statistical Inferences.

Ren Y, Rodas M, Carlos T, Yang M. Cultural Differences in User-Generated Content on Facebook Business Pages.

CONFERENCE PAPERS

Yang M, Burtch G, McFowland E, Adomavicius G. Seeing the Forest for the Trees: Generating Instrumental Variables with Random Forest for Bias Correction in Statistical Inferences. Conference on Digital Experimentation (**CODE**), Boston, Massachusetts, 2018.

Yang M, Burtch G, McFowland E, Adomavicius G. Seeing the Forest for the Trees: Generating Instrumental Variables with Random Forest for Bias Correction in Statistical Inferences. INFORMS Workshop on Data Science, Phoenix, Arizona, 2018.

Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the “Reactions” Feature on Facebook Business Pages. Workshop on Information Technologies and Systems (**WITS**), Seoul, Korea, 2017.

Yang M, Ren Y, & Adomavicius G. The Dynamics of Social Media Engagement: A Quasi-Experimental Study of the “Reactions” Feature on Facebook Business Pages. Conference on Information Systems and Technology (**CIST**), Houston, Texas, 2017.

Yang M, Ren Y, & Adomavicius G. Engagement beyond Liking and Commenting: A Quasi-Experimental Study of the “Reactions” Feature on Facebook Business Pages. Winter Conference on Business Analytics (**WCBA**), Snowbird, Utah, 2017.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Homogeneous Item Combinatorial Auctions. Workshop on Information Technologies and Systems (**WITS**), Dublin, Ireland, 2016.

Yang M, Adomavicius G, Burtch G, & Ren Y. Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Machine Learning. Winter Conference on Business Intelligence (**WCBI**), Snowbird, Utah, 2016.

Adomavicius G, Gupta A, & Yang M. Computational Strategies for Inventory Liquidation. Workshop on Information Technologies and Systems (**WITS**), Dallas, Texas, 2015.

Yang M, Ren Y, & Adomavicius G. Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Conference on Information Systems and Technology (**CIST**), San Francisco, California, 2014.

TALKS AND PRESENTATIONS

Conference Presentations

Yang M, Burtch G, McFowland E, Adomavicius G. Seeing the Forest for the Trees: Generating Instrumental Variables with Random Forest for Bias Correction in Statistical Inferences. INFORMS Workshop on Data Science, Phoenix, Arizona, 2018.

Yang M, Ren Y, & Adomavicius G. Engagement by Design: An Empirical Study of the “Reactions” Feature on Facebook Business Pages. Workshop on Information Technologies and Systems (**WITS**), Seoul, Korea, 2017.

Yang M, Ren Y, & Adomavicius G. The Dynamics of Social Media Engagement: A Quasi-Experimental Study of the “Reactions” Feature on Facebook Business Pages. Conference on Information Systems and Technology (**CIST**), Houston, Texas, 2017.

Yang M, Ren Y, & Adomavicius G. Engagement beyond Liking and Commenting: A Quasi-Experimental Study of the “Reactions” Feature on Facebook Business Pages. Winter Conference on Business Analytics (**WCBA**), Snowbird, Utah, 2017.

Adomavicius G, Gupta A, & Yang M. Providing Real-Time Bidder Support in Homogeneous Item Combinatorial Auctions. Workshop on Information Technologies and Systems (**WITS**), Dublin, Ireland, 2016.

Yang M, Adomavicius G, Burtch G, & Ren Y. Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Machine Learning. Winter Conference on Business Intelligence (**WCBI**), Snowbird, Utah, 2016.

Adomavicius G, Gupta A, & Yang M. Computational Strategies for Inventory Liquidation. Workshop on Information Technologies and Systems (**WITS**), Dallas, Texas, 2015.

Yang M, Ren Y, & Adomavicius G. Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Conference on Information Systems and Technology (**CIST**), San Francisco, California, 2014.

Invited Talks and Presentations

Seeing the Forest for the Trees: Generating Instrumental Variables with Random Forest for Bias Correction in Statistical Inferences. INFORMS Session - Business Applications of Artificial Intelligence, Phoenix, Arizona, 2018.

Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. University of Georgia, Terry College of Business, Athens, Georgia, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. Carnegie Mellon University, Tepper School of Business, Pittsburgh, Pennsylvania, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. Indiana University, Kelley School of Business, Bloomington, Indiana, 2017 (Job Talk).

Mind the Gap: Accounting for Measurement Error and Misclassification in Variables Generated via Data Mining. New York University, Stern School of Business, New York, 2017 (Job Talk).

Analyzing User-Generated Content on Firm-Hosted Social Media Pages. Financial and Retail Conference (**FARCON**), MinneAnalytics, 2017.

Understanding Word-of-Mouth and Customer Engagement on Facebook Business Pages. Social Media and Business Analytics Collaborative (**SOBACO**) Symposium, Carlson School of Management, 2015.

TEACHING

Teaching Experiences at University of Minnesota

IDSc 4444: Descriptive and Predictive Analytics, Instructor (Fall 2016; Spring 2017)
Predictive Analytics, Guest Lecturer (Fall 2017, Fall 2015)
Exploratory Data Analytics and Visualization, Guest Lecturer (Fall 2015)

PROFESSIONAL RECOGNITIONS

Honors and Awards

International Conference on Information Systems (ICIS) Doctoral Consortium Attendee, 2017
PhD Student Teaching Award, Carlson School of Management, 2016-2017
Graduate School Dissertation Fellowship, University of Minnesota, 2017-2018
Best Reviewer Award, Workshop on Information Technologies and Systems (WITS), 2016
Graduated with Honors, Tsinghua University, 2013
National Scholarship, Ministry of Education, China, 2010

Grants

Research Data Grant, Kelley School of Business, Fall 2018 (\$1800)
Graduate School Dissertation Fellowship travel grant, Fall 2017 (\$1000)
Carlson School PhD Travel Fellowship, 2014-2018, 5 times
Department Travel Grant, Carlson School of Management, 2014-2018, 6 times
SOBACO Micro-Grants, Carlson School of Management, Fall 2014 (\$1000)

SERVICE

Served as Reviewer

Information Systems Research
MIS Quarterly
Management Science
Organization Science
European Journal of Information Systems
Journal of Strategic Information Systems
International Conference on Information Systems (2014-2018)
Conference on Information Systems and Technology (2015, 2017)

Pacific Asia Conference on Information Systems (2017)

Served as Program Committee Member or Associate Editor

Pacific Asia Conference on Information Systems (2016)

Workshop on Information Technologies and Systems (2016-2018)

Conference on Information Systems and Technology (2018)

International Conference on Information Systems (2019)
