

GSV Capital Corp. NASDAQ: GSVC

# INNOVATION IS "GLOBAL SILICON VALLEY"

#### THE CHALLENGE

Over the past decade, the IPO markets have experienced substantial structural changes which have made it significantly more challenging for private companies to go public. From 1991-2000, there were 5,330 IPOs in the U.S., of which 2,728 were venture capital-backed. From 2001-2010, there were 1,280 IPOs, of which 422 were venture capital-backed. And as a result, investors have been denied the opportunity to participate in the large potential returns of emerging businesses.

#### **GSV'S INNOVATIVE SOLUTION**

GSV Capital is the first publicly traded security focused on venture-backed, rapidly growing companies leading the way in their respective markets. GSV Capital enables all kinds of investors to access the tremendous value of VC-backed growth companies that is created prior to public offerings. The seasoned management team, led by CEO Michael Moe, utilizes its strong Silicon Valley network, private company research, and two decades of investing experience to provide a diversified and liquid structure for the emerging growth investor.

#### **BEHIND THE NAME**

GSV stands for Global Silicon Valley. "The Valley," as it's often called, has redefined entrepreneurism and, in many ways, business in general. Innovation *is* Silicon Valley, and this mindset has transcended the borders of the Bay Area. Today, innovation

has little to do with *where* companies operate and lots to do with *how* and *why*. With the reach and the velocity of information and resources increasing, great businesses with tremendous potential exist on every continent. Global Silicon Valley represents this powerful ideology and aims to redefine growth investing.

#### **CORPORATE MISSION + INVESTMENT STRATEGY**

GSV Capital democratizes access to venture capital-backed, high growth companies for both accredited and non-accredited investors, transforming the insular and difficult-to-tap private company investment marketplace. GSV Capital singularly focuses on maximizing the portfolio's total return through a proven and rigorous investment strategy built upon Michael Moe's foundation for investing—4Ps of attractive investments: People, Product, Potential, and Predictability.

# **EXTENDED GSV FAMILY**

GSV Capital is an independently managed, public entity within the GSV family of companies and the broader, high growth, private company ecosystem. Through its unique structure, GSV Capital leverages GSV Media's proprietary financial research and analytical capabilities in the private company space. GSV Asset Management provides investment advisory oversight for GSV Capital's direct investments in portfolio companies, private secondary market transactions, and, to a lesser extent, through transactions executed on public securities exchanges.

One-Stop Shopping for Zynga, Facebook and Twitter; GSV Capital offers an interesting play on promising IPO candidates.



...it is tough to invest in private companies.. but you can invest in a publicly-traded company that invests in private companies.



You're famous for predicting the success of Starbucks—in fact you wrote the book about it...



If you want to invest in private technology companies through publicly traded vehicles, GSV Capital is really your only choice.





#### **LEADERSHIP**

#### Management Team

#### Michael T. Moe

CHAIRMAN, CHIEF EXECUTIVE OFFICER + LEAD PORTFOLIO MANAGER

- · Co-founder of GSV Asset Management
- Best-selling author of Finding the Next Starbucks: How to Identify and Invest in the Hot Stocks of Tomorrow
- Co-founder, chairman + CEO of Think Equity Partners
- Head of Global Growth Research at Merrill Lynch
- Head of Growth Research + Strategy at Montgomery Securities

# **Luben Pampoulov**

CO-PORTFOLIO MANAGER + VICE PRESIDENT

- Co-founder + co-portfolio manager of GSV Asset Management
- Co-founder of GSV Media, a research firm focused on non-public rapidlygrowing companies
- Analyst + co-portfolio manager at ThinkEquity Partners

#### Stephen D. Bard

CHIEF FINANCIAL OFFICER + CHIEF COMPLIANCE OFFICER

- Co-founder, principal + chief operating officer of GSV Asset Management
- Previously served as COO + board member of Fuller & Thaler Asset Management

# **Paul Lapping**

CHIEF OPERATING OFFICER

- Director + CFO of New University Holdings Corp.
- Served as CFO, treasurer, secretary

   a director of 57th Street General

   Acquisition Corp. + of Alternative Asset

   Management Acquisition Corp.

# **Matthew Hanson**

PARTNER

- Partner of GSV Asset Management
- Served as head of corporate finance for ThinkEquity Partners

# **Board of Directors**

#### Michael T. Moe

#### Mark W. Flynn

 Founder + manager of Trilogy Capital Partners; held various positions in investment banking at Salomon Brothers + Volpe, Brown & Whelan

# Mark D. Klein

 Director of New University Holdings Corp.; owner + Principal of The Klein Group, LLC

#### Leonard A. Potter

 Chief Investment Officer of Salt Creek Hospitality + Managing Director of Soros Private Equity at Soros Fund Management LLC Holdings Corp.

# **David Spreng**

 Active in the formation + development of nearly 50 technology companies, 17 of which have completed IPOs; served as chairman + board member of the National Venture Capital Association (NVCA) Government Affairs Committee

# **Advisory Board**

#### **Scott Bedford**

 Peninsula Capital Management, Inc. President

# **Todd Bradley**

 Hewlett-Packard Co. EVP of Personal Systems Group worldwide + member of HP's Executive Council

## Bill Campbell

 Intuit Director + Chairman of the Board; Apple Computer board member; special advisor to Google

### **Dave Crowder**

- SharesPost VP of Business Development
- Thomas Weisel Venture Partners, L.P. co-founder + past Managing Director

#### Mark Flynn

 Hot Stix Golf CEO; Trilogy Capital Partners founder + Managing Partner

#### **Bob Grady**

 Cheyenne Capital Fund, L.P. Managing Director + partner

#### Mark Mazur

 Elsworthy Capital Management Ltd. Chairman