



## Intelligent Process Automation in a nutshell

Intelligent Process Automation (IPA) involves applying technologies to automate workflows in order to increase productivity and efficiency.

#### IPA in practice:



Aggregating customer data to improve service



*Increasing efficiency* while reducing errors



Analyzing processes at scale



Faster operations



## Automation toolkit technologies

In light of specifics automation needs, best practices suggest to combine different automation technologies to achieve better results. Here the main technologies that are used as a "toolking" in Process Automation projects.

Robotic Process Automation	Dynamic Case Manager
Smart Document Capturing	Digital Signature
Signature presence	Signature authenticity
Digital Document Repository	Natural Language Classification
Computer vision	Virtual Agents
Machine Learning Process Decisioning	Process Mining

# Computer coded Robots (RPA) mimic the interaction of users and work crossfunctional to enable the automation of static processes

#### Robots are ...

#### **Computer coded software**

Non invasive, zero change integration on target system and security

#### Mimic interactions of users

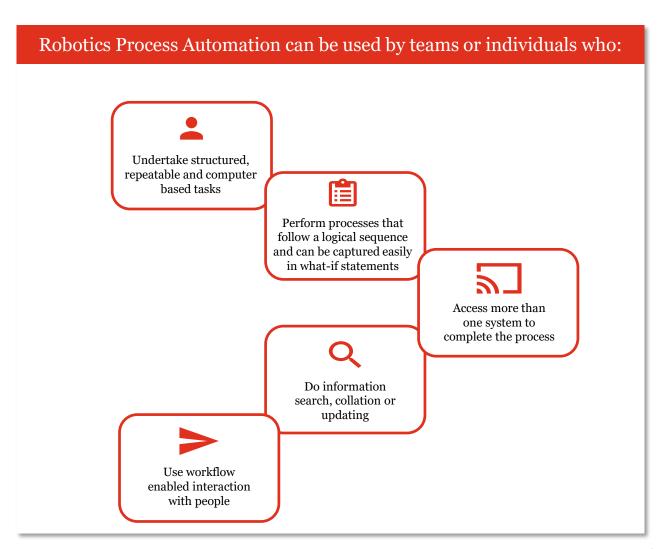
- Record and automate user interactions
- Interact with the user interface (UI) of existing applications

#### Work cross-functional and cross-applications

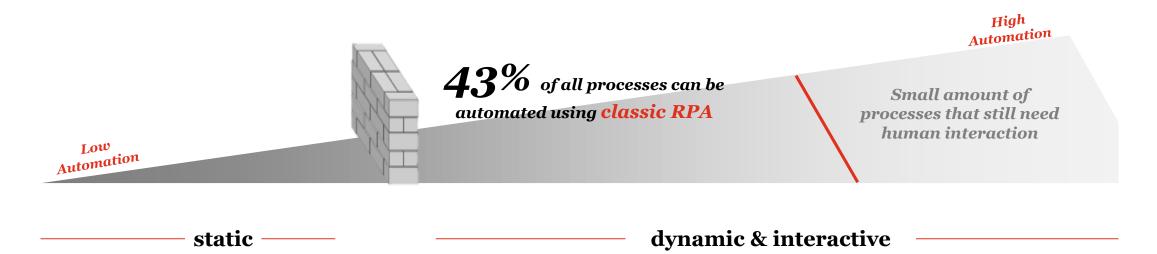
- Are entirely a technology agonistic and can be used with any application (e.g. ERP, DB, MS Suite, structured PDF)
- Use a central repository for easy management of automation scrips and processes

# **Enable the automation of repetitive, rule-based processes**

 Build workflows with dynamic decision/branch points and loops for scaling (up/down)



# The difference between BPA, RPA and more advanced automation is that RPA suitable processes are more static and structured



If processes are static and structured it is easy to automate so here RPA will be the ideal solution

Processes that involve complex decisions, a lot of exceptions, are dynamic and more unstructured are not suited for RPA but more advanced automation solutions can help in this case.

Business Process
Automation Platforms

Robotic Process
Automation (RPA)

Natural Language
Processing (NLP)

Al / Cognitive Computing
Algorithmic Business
Human work

# RPA brings huge efficiency gains and operational cost reduction

*RPA* is experimenting a huge application in the market thanks to its benefits

#### **Reduced costs**

Overall operating costs are a fraction of an off-shore FTE

#### **Increased quality**

Quality of outputs is increased as chances of error are reduced significantly

#### Available 24/7

Capable of processing around the clock completing the work that, up, until now, humans have been doing

#### **High scalability**

An easily expandable workforce, instantly trained and deployed



#### **Increased Productivity**

Resources can now focus on more value-added tasks as RPA can take up the time-consuming and repetitive tasks

#### **Increased Compliance**

RPA tool provides full audit trail of processes performed and are rule-based

#### **Non-invasive Technology**

There is no need to change the underlying systems or technology as RPA is deployed on top of the systems and applications

#### **Insights and Analytics**

As all activities performed by a RPA tool are captured, visual dashboards can be created to identify areas for improvements

### RPA overview on Italian Financial Services market

# Italian Financial Services are widely adopting RPA

RPA is a well-established reality in Italian Financial Services sector, and the results prove that most of the players are experimenting mixed technologies solution instead of pure RPA



of respondents at least has planned to start or has already performed activities to evaluate the **potential of automation through RPA** 



of respondents has already widely adopted and implemented automation activities and projects through RPA



of respondents declares that the implemented RPA projects **achieved the objectives set on schedule** 



**average saving of FTE** declared by the respondents in relation to the **application scope of initiviatives implemented** 



## Disruptive technologies – The Essential Eight

We analyzed 250+ technologies to zero in on the eight having the biggest business impact right now.





















3-D printing

### **Embodied AI**







## Defined:

A physical IoT-enabled device embedded with AI capabilities, which can perform complex tasks locally.

## Why it matters:

From simple cameras to sophisticated drones, embodied AI will be a key contributor to achieving the \$15.7 trillion global GDP gains expected from AI, according to PwC's Global AI Study.



Relevant Essential Eight









Global AI chip market predicted to grow at 49% compound annual growth rate and reach \$18B by 2023.

-Market Research Future 2018 Market Report

#### **EXAMPLE**

From analyzing millions of satellite images to finding healthy plant microbiome strains, startups have raised **\$500M**+ to bring embodied AI to agriculture.

# Automation programs are experimenting a shifting from pure RPA solutions to combine RPA and Artificial Intelligent solutions

AI is approaching or surpassing human abilities to sense, think, and act in complex business environments
AI is defined as "the designing and building of intelligent agents that receive percepts from the environment and take actions that affect that environment." (\*)

#### SENSE

AI is becoming ubiquitous intelligence with the ability to see, hear, speak, smell, feel, understand gestures, interface with your brain, and dream

Natural language

Audio and speech

Machine vision

Navigation

Visualization

#### THINK -

AI is helping us do tasks faster, better and cheaper – Automated Intelligence; helping us make better decisions – Assisted & Augmented Intelligence, or even taking over what we do – Autonomous Intelligence

Knowledge and representation

Planning and Reasoning

Machine Learning

Deep Learning

Simulation and Digital Twins

#### **ACT**

AI is equaling or surpassing humans in a number of other tasks – playing games, driving cars, recommendations (movies, books, finance, research) etc.

Robotic process automation

Deep question and answering

Machine translation

Collaborative systems

Adaptive systems

## Artificial General Intelligence vs. Artificial Narrow Intelligence

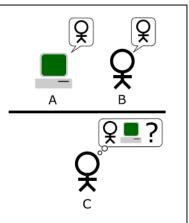
## Artificial General Intelligence

Artificial General Intelligence (AGI) is the intelligence of a machine that could successfully perform the full range of human cognitive abilities, like attention, the formation of knowledge, judgment and evaluation, reasoning, problem solving, decision making, etc.

## The Turing test

The "standard interpretation" of the Turing Test, in which player C, the interrogator, is given the task of trying to determine which player - A or B - is a computer and which is a human. The interrogator is limited to using the responses to written questions to make the determination.





## **Artificial Narrow Intelligence**

Artificial Narrow Intelligence (ANI) is the intelligence of a machine that allows to study or accomplish specific problem solving or reasoning tasks.

In essence, narrow AI works within a very limited context, and can't take on tasks beyond its field.

#### Virtual Assistant

A virtual assistant is a software agent that can perform tasks or services for an individual. Examples of Virtual Assistant are Apple's Siri, Google Assistant, Amazon Alexa, and Microsoft Cortana. Virtual Assistants can also be accessed via online chat: in those cases, they are referred to as Chatbots.

Source: Wikipedia



## The three next AI waves

To mid **2030s** 

## **Autonomy wave**

Automation of physical labour and manual dexterity, and problem solving in dynamic real-world situations that require responsive actions, such as in manufacturing and transport (e.g. driverless vehicles)

# **Today**

To early 2020s

**To late 2020s** 



Automation of repeatable tasks such as filling in forms, communicating and exchanging information through dynamic technological support, and statistical analysis of unstructured data in semi-controlled environments such as aerial drones and robots in warehouses



# Algorithmic wave

Automation of simple computational tasks and analysis of structured data in areas like finance, information and communications (e.g. RPA and AI combined solutions)

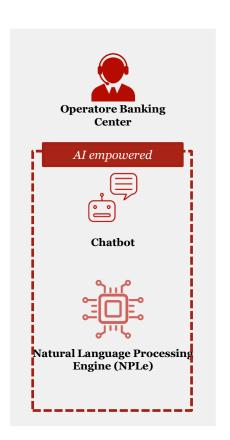
## Example of RPA and AI combined solution: Contact Center Automation

#### Contact channels



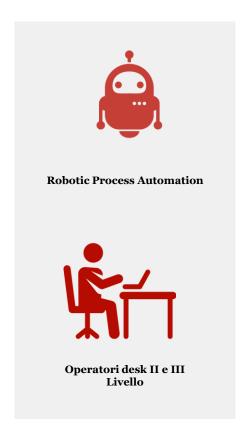
User's requests through one of the channels available...

# Front-offices management



...requests are processed, based on different channels, by an assistant or by an AI empowered solution...

# Back-office management



...requests are processed, based on different types, by an RPA solution or by an II or III level assistant...



## Typical Intelligent Process Automation program phases

Start small - learn quick - leverage the potential and scale up...



Scale



Establish



**Implementation** 



Process Assessment



**Proof of Concept** 



# The common challenges in adopting IPA that can help our clients to think ahead and plan

# By rushing in and looking for quick savings, firms are trying to solve the wrong problems

- Focusing only on bottom line vs. holistic benefits (e.g., quality, risk, capacity)
- Applying a "band-aid" vs. fixing the process, accelerating up and downstream issues and leaving benefits on the table
- Implementing where underlying systems are under significant transformation, requiring regular updates

#### By operating in silos, firms miss scale opportunity by learning from mistakes

- Since implementation is relatively easy, many functions and regions implement independently
- On the flip side, some institute centralized control over all initiatives, stifling innovation and experimentation

# By endlessly debating approach and governance, firms lose momentum

- On-going debate between IT and operations governance "Is it an operational tool? A software product"?
- Concern over risk (technology and operational) as well as regulatory control (e.g., audit of 2-eye, 4-eye checks)



# A clear understanding of operating models and processes



# A consistent method for identifying opportunities



A mechanism for effectively measuring and communicating RoI



A sustainability agenda in which robotics are embedded as BAU

## Implementing IPA requires a specific Target Operating Model











Organisation



Governance



People & Culture



**Technology** 



- Identify CoE Approach (centralised, decentralised, hybrid)
- Define a roadmap for future automation
- Defining a IPA strategy inline with the digitalization strategy of the organization
- Definition of tasks, responsibilities and roles within the IPA TOM
- Detailing a **release process** during process changes
- Necessary escalation paths to secure the implementation process as well as the operational work
- Setting up a reporting (for example, service including KPIs, implementation status, identification of IPA potentials)

- Communication plan to control and ensure information between business analysts, IPA developers and IT
- Development of a stakeholder analysis
- Establish and anchor the culture of a continuous improvement process
- **IPA training concept** diversified to develop roles

- Define procedures for selecting one or more IPA providers (longlist, shortlist, evaluation criteria)
- Instruction to observe the market to keep up to date with IPA trends and developments
- Implementation process including the potential analysis, process selection process and implementation
- Definition of **test cycles** and maintenance plan
- Business Case Creation
- Change Request (CR)
  Management

# Once the robots are live, monitoring is important to maintain and continually improve the bots

Once installed in the digital workforce, continuous monitoring is essential to ensure that the BOTs carry out their specified process efficiently and respond accordingly to any changes.

This stage will include:



# Monitor Digital Workforce

Regular and repeated observation of the digital workforce is essential to ensure that it is carrying out it's role at maximum capacity



# Maintain Digital Workforce

If and where needed, the digital workforce will require maintenance due to underlying system changes or process changes



### Optimise

As your business grows and your internal processes develop, your digital workforce will require optimisation in order to meet expectations



#### **Continuous Improvement**

Where the system is seen to be lacking improvements will be identified and made going forward

Identify opportunities for further automation

# Thank you!

