

# ACHEIVE YOUR GOALS WITH LONG-TERM SUCCESS

When you engage Marpé, you will be served by experienced CPAs, MBAs, financial analysts, accountants and bookkeepers.



## INVESTMENT SOLUTIONS

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## PORTFOLIO MANAGEMENT

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## IPO/STARTUP FUNDING

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## OUR PHILOSOPHY

### COMPETENCE

We are experienced experts in the fields of corporate accounting and finance, and we provide best-in-class service.

### EXCEPTIONAL VALUE

Our quality of service, combined with our flexible pricing structure, is designed to provide exceptional value to our clients. In our market segments, we believe can provide better value than any of our competitors. And we really mean that. We're confident you'll agree.

### INTEGRITY

Integrity is not optional for us. Integrity is more important to us than profits. Seriously.

## OUR PRACTICE

### Outsourced Accounting and Finance Support for Start-Ups & Early-Stage Companies

We provide part-time, outsourced finance and accounting solutions at every level from CFO to payroll processing. We offer complete finance and accounting support for all facets of business growth, including bookkeeping, accounting, tax, financial reporting, financial analysis, financial modeling, budgeting & forecasting, and customized reporting for management, investors and Boards of Directors.

### Audit Support, IPO Readiness & Merger Support

A first-time audit can be painful. As former auditors, we know how to remove the pain. And we have the requisite expertise and experience to support you as you grow. We provide technical accounting consulting to support you through the IPO process, including the audit and SEC review. If your exit strategy involves a merger, we bring our M&A experience to bear to assist you through the negotiations, due diligence and closing.

### Private Company ("409-A") Valuation

The U.S. Tax Code requires a professional valuation of private company stock and stock options in connection with grants of stock-based awards. We have business valuation expertise and experience with many private company valuations.

## OUR PEOPLE

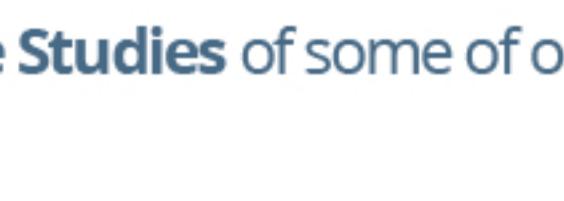


When you engage Marpé, you will be served by experienced CPAs, MBAs, financial analysts, accountants and bookkeepers. Glenn Ballard is the founder and leader of Marpé. Glenn is a CPA and has been practicing professional accounting and finance for 15 years. Glenn has experience in both "Big 4" public accounting and operational corporate finance management.

Glenn has served clients in a variety of industries, such as: software; SaaS; biotech; manufacturing; Internet and gaming. Glenn has extensive experience with IPOs, M&A, revenue recognition, accounting for equity, corporate finance operations, international subsidiaries, internal controls and Sarbanes-Oxley ("SOX") compliance.

Glenn has finance and accounting degrees from Georgia State University and an MBA from the Haas School of Business at the University of California at Berkeley.

## OUR SATISFIED CLIENTS



Download [Case Studies](#) of some of our happy clients.

## TESTIMONIALS

"Glenn is an excellent finance and accounting professional with fantastic business acumen."

- Rajeev Shrivastava, Senior Director & Global Head of Marketing, SupportSoft Inc.

