Patricia Pinto

Elevate your product management to new heights with Patricia: a relentless problem solver and proactive strategist who is adaptable, results-driven, and excels at quickly learning and applying new concepts. With her exceptional problem-solving skills, tech-savvy approach, and confident, assertive mindset, she consistently delivers positive outcomes.

Remote

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Brand & Ninjas, Portugal — Product Manager

APRIL 2023 - PRESENT

Streamlined team communication and processes at DaaS startup.

Fostered task prioritization and skill development among team members, resulting in a more productive and empowered team.

Recommended pre-made software adoption, reducing costs by 50%.

Generated new feature ideas through customer interviews.

Identified and resolved data collection errors by creating improved briefings.

Adapted product vision to address new competitor.

Identified additional revenue stream through new business strategy.

Data Leaders, UK — Junior Product Manager

OCTOBER 2020 - MAY 2023

Developed B2B product for data professionals tracking 1000+ companies.

Identified customer pain point and pitched idea to executives.

Led product team following idea pitch approval.

Applied scrum method; harmonized product strategies and vision.

Gained technical skills to contribute to feature development directly.

Executed a data-driven social and mail marketing strategy for launching.

Public Health Unit Aveiro, Portugal — Product Manager Intern

SEPTEMBER 2016 - JULY 2017

Coordinated product development to connect patients with healthcare providers and provide psychological health information.

Breda University of Applied Sciences, SEPTEMBER 2018 - JULY 2019 *MSc Media Innovation*

After conclusion of thesis, invited to teaching position.

ISEG, SEPTEMBER 2017 - JULY 2018 **Post Grad in Marketing Management**

Aveiro University, SEPTEMBER 2014 - JULY 2017 *BSc New Communication Technologies*

SKILLS

Confluence, Jira, Balsamiq, Google Analytics, Photoshop, WordPress, Google Data Studio, Premiere Pro, Campaign Monitor, HTML, CSS, PHP, SQL, Python, Google Firebase, BigQuery, Microsoft Clarity, SalesForce, Git Lab

CERTIFICATES

Product Management for AI & Data Science (Udemy, 2021)

Healthcare in the Industry 4.0 (Udemy, 2022)

AWARDS

Best Innovative Marketing Campaign & Rebranding - 1st place out of 19 (2018)

LANGUAGES

Portuguese - C2/Native English - C2 TOEFL 2017 Spanish, French - B1 German, Dutch - A1

WHAT OTHERS SAY ABOUT ME

