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Regression
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Agenda

Start	End	Item
		Regression in Action
		Partitioning Data
		Understanding Regression (simple univariate)
		Build & Evaluate a Multiple Linear Regression
		Housekeeping

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Let's Practice

Open A Regression.R



Predict Diamond Prices with linear regression.



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The Problem of Overfitting

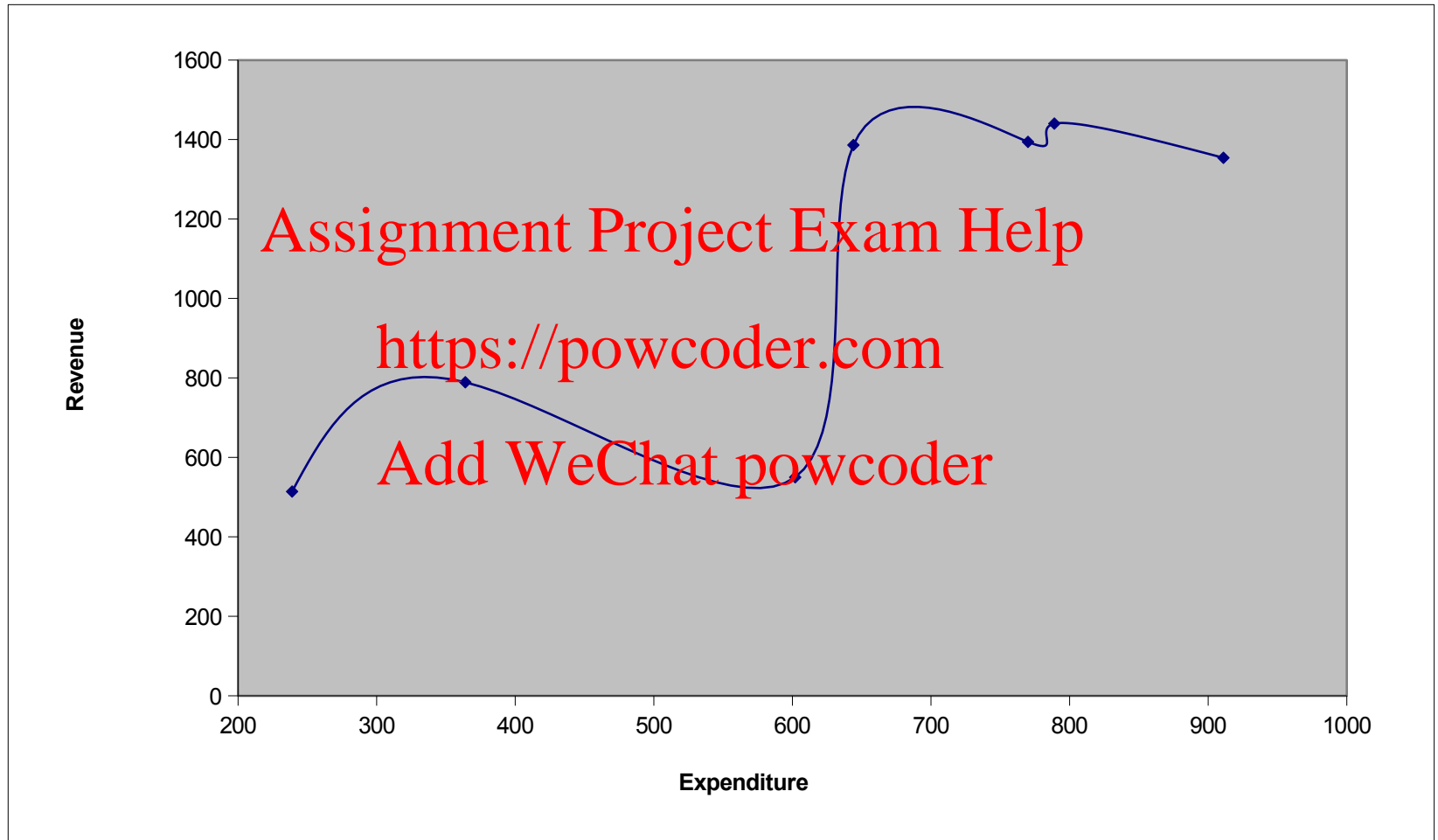
- Statistical models can produce highly complex explanations of relationships between variables
- The “fit” may be excellent
- When used with new data, models of great complexity may do not do so well.

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100% fit – not useful for new data



Another view of overfitting to a problem...



Overfitting, continued.

Causes:

- Too many predictors start to inject noise not signal
- Not adhering to a priori partitioning – *up next*
- Lack of data knowledge & problem understanding

Consequence: Deployed model will not work as well as expected with completely new data.

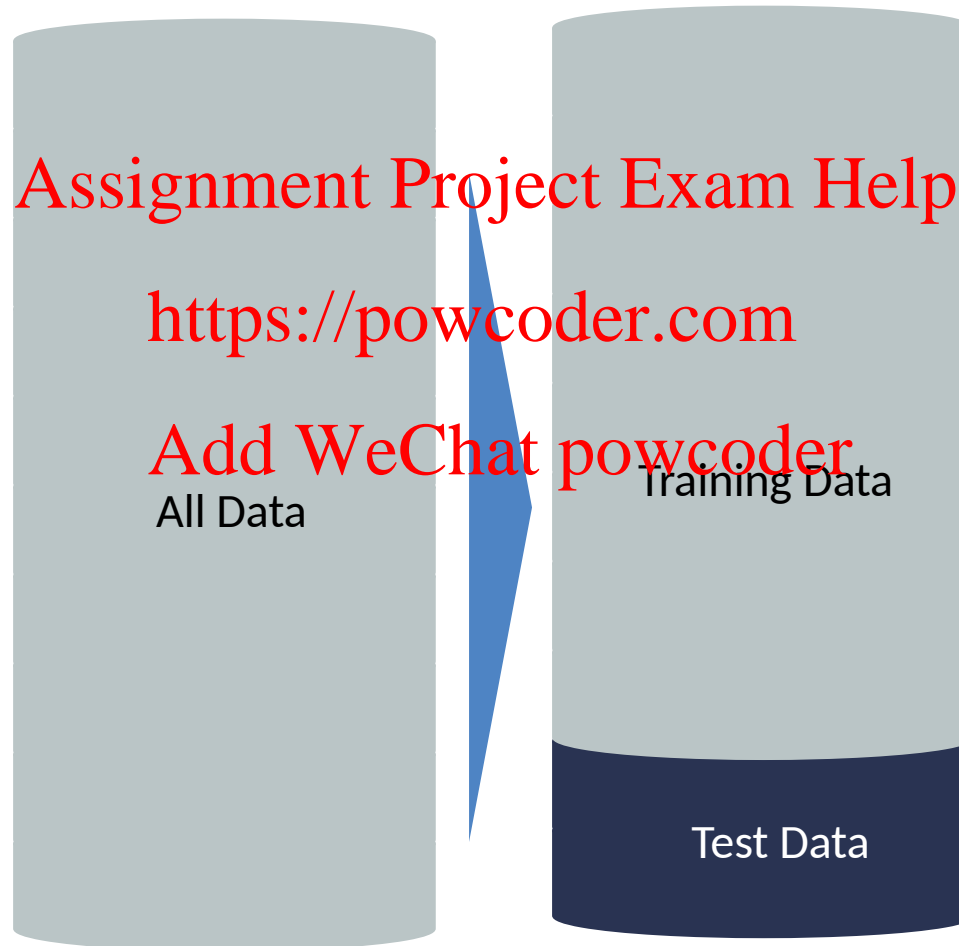
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Minimize Overfitting - Partitioning

Divide data into training portion and validation portion

Test model on the test portion

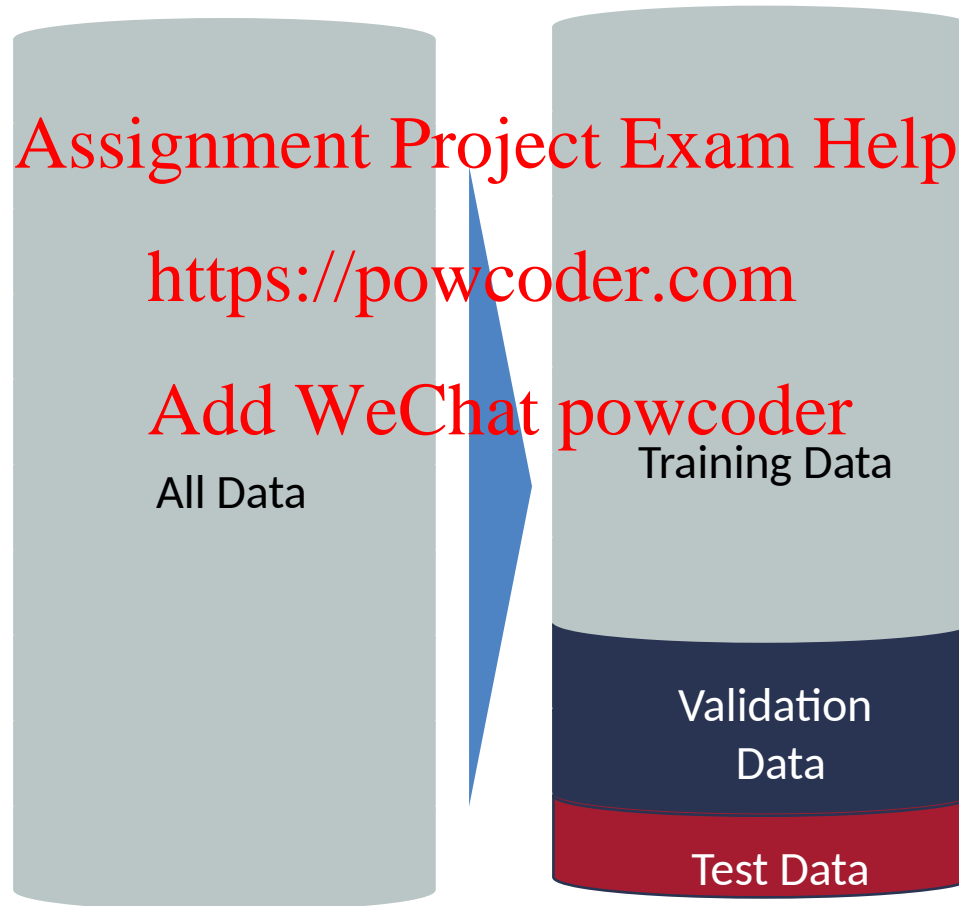


Minimize Overfitting - Partitioning

Divide data into training portion , validation & test portions

Tune a model and/or compare models with the validation portion

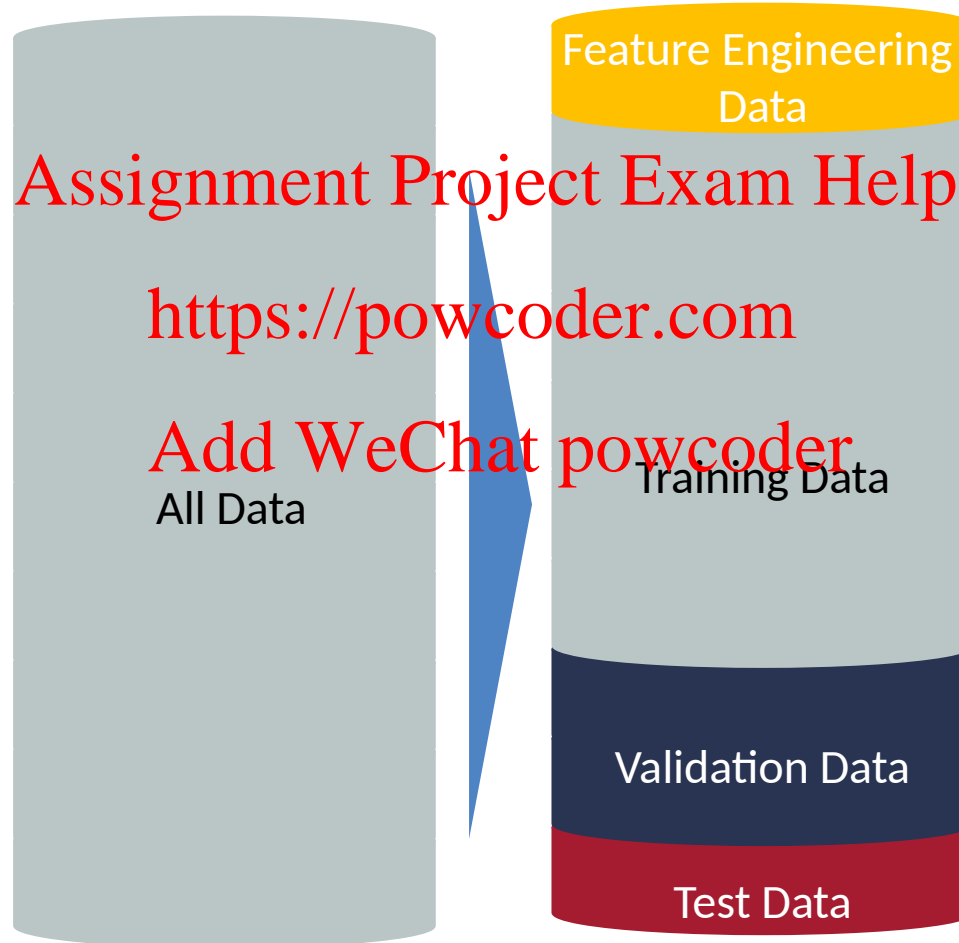
The “true” way a model will behave when launched on new data.



Best Practice

If you have enough data and the model impact is large, this is a good partitioning schema

However, this much effort is seldom undertaken.



Next Glass

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Next Glass is not out of business but leveraged chemistry & modeling for it's business model.



Let's Practice

Open B_anotherGlass.R

Train/Test

Train/Validation/Test

Engineering/Train/
Validation/Test

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Review

- Data Mining:
 - Supervised - Classification & Prediction
 - Unsupervised- Association Rules, Data Reduction, Data Exploration & Visualization
- Before algorithms can be applied, data must be explored then pre-processed (treated)
- To evaluate performance and to avoid overfitting, data partitioning is used
- Models are fit to the training partition and assessed on the validation and test partitions

Today's lesson explores partitioning and simple prediction.



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Supervised Learning

- Goal: Predict a single “target” or “outcome” variable
- Training data, where target value is known
- Score to data where value is not known
- Methods: Classification and Prediction

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Supervised Learning

Inferring a function from labeled data.

“Learn from telling”, “Look at my data and I will tell you what to predict”

Business Context

Marketing- Will a customer buy yes or no? How much will a customer spend?


Operations- Will an applicant default? When will a machine break?

Sports Analytics- How many points will the Bears' QB score? What is the Bears' probability of winning?

*Requires expertise
and stakeholder buy in*

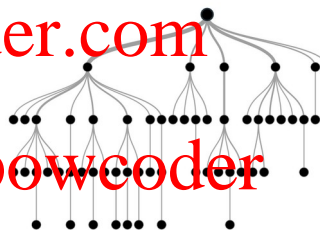
Data

Setup


Flat “Excel” file. Each row is a record or observation. Each column is an attribute of the record.

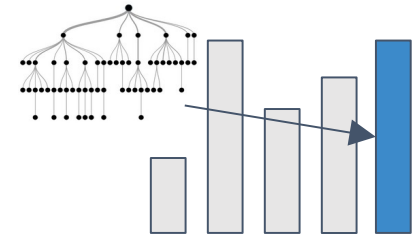
One column is the outcome, y or target attribute.

Algorithm



Modeling e.g. K-NN, linear regression, decision tree, random forest etc.

Application



Use the model to make predictions for the target label on the new data.

Supervised Learning Example

Inferring a function from labeled data.

“Learn from telling”, “Look at my data and I will tell you what to predict”

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#

$=f(\dots)$

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What impacts ice cream

sales?

Linear Regression for continuous outcomes



#

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= + (*temperature) + (*day) + (*price) + error

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Some linear combination of temperature values, day of the week dummy variables and price estimate the number of cones that will sell.

The linear combination equation captures information

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outcome

coefficients

$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_p x_p + \epsilon,$

constant

predictors

error (noise)

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The diagram shows the linear regression equation $Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_p x_p + \epsilon$. Arrows point from labels to parts of the equation: 'outcome' to Y , 'coefficients' to the β terms, 'constant' to β_0 , 'predictors' to the x terms, and 'error (noise)' to ϵ . Overlaid on the equation is red text: 'Assignment Project Exam Help' at the top, 'https://powcoder.com' in the middle, and 'Add WeChat powcoder' at the bottom.

The linear combination equation captures information

Outcome:
The “dependent”, “y”
or “target”.
Number of Ice Cream Cones

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$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \cdots + \beta_p x_p + \epsilon,$$

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The linear combination equation captures information

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_k x_k + \epsilon$$

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Constant:

The “intercept” or “beta-naught” has no predictor associated with it.

Avg. Number of Ice Cream Cones expected to sell if predictors were all 0.

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The linear combination equation captures information

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_n x_n + \epsilon$$

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Predictors:

The “informative features”, “x” or “independent” variables.

Variables affecting sales in the data, temp, day, & price.

The linear combination equation captures information

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \epsilon$$

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Coefficients:
The “weight”, “betas” or
“coefficients” multiplied
with the specific “x”
variable value.

The linear combination equation captures information

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_n x_n + \epsilon$$

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Error:

The “error” or “noise” represents the value the equation is wrong compared to the actual Y.

The linear combination equation captures information

outcome

coefficients

constant

error (noise)

predictors

$$Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p + \epsilon$$

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The diagram shows the linear combination equation $Y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p + \epsilon$. Arrows point from labels to parts of the equation: 'outcome' to Y , 'coefficients' to $\beta_0, \beta_1, \beta_2, \dots, \beta_p$, 'constant' to β_0 , 'error (noise)' to ϵ , and 'predictors' to x_1, x_2, \dots, x_p . Overlaid on the equation in red text are 'Assignment Project Exam Help', the URL 'https://powcoder.com', and 'Add WeChat powcoder'.

The combinations of beta coefficients seeks to minimize the squared errors between the actual Y values and the equation. **This combination manifests as the “best fit line”**



#

$$= -0.25 * \text{temperature} + 0.5 * \text{saturday_dummy} - 0.5 * \text{price}$$

Beta-Weight	Temperature	Saturday_dummy	Price
6	0.25 * 80 degrees	3 * 1	-0.5 * 5
5	0.25 * 88	3 * 0	-0.5 * 2



#

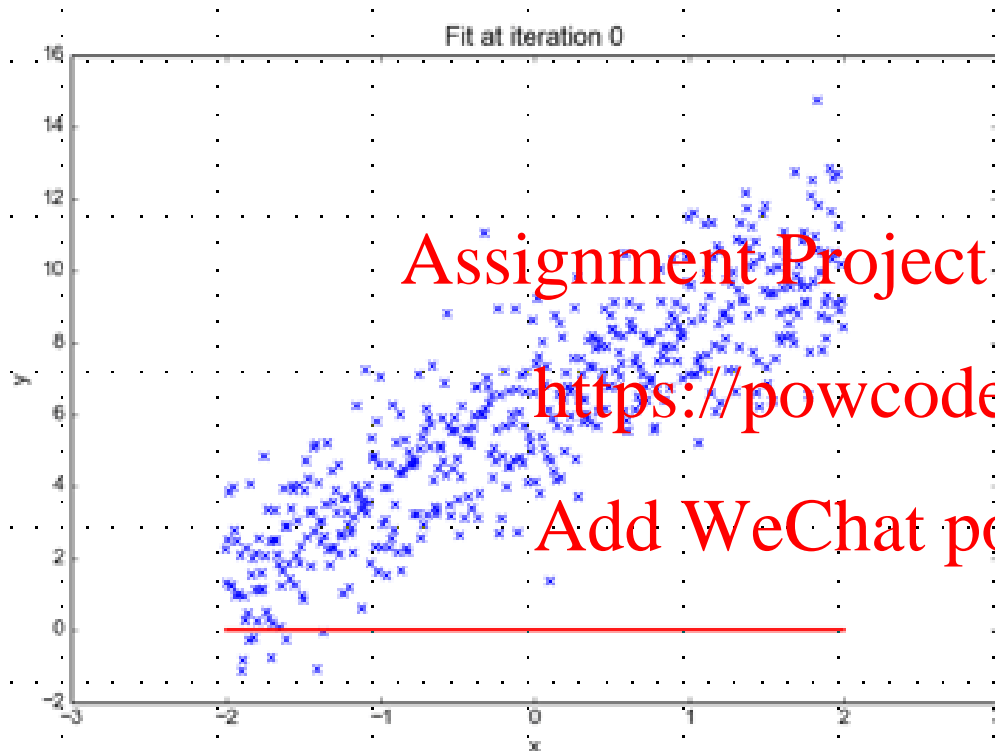
$$= -0.25 * \text{temperature} + 1 * \text{saturday_dummy} + -0.5 * \text{price}$$

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Beta-Naught	Temperature	Saturday_dummy	Price	Best Fit Prediction
6	0.25 * 80 degrees	3 * 1	-0.5 * 5	26.5
6	0.25 * 88	3 * 0	-0.5 * 2	27

Minimizing the Sum of Ordinary Least Squared Errors



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Equation:

$$Y = 0 + (0 * x)$$

Beta "Naught" = 0

Intercept is 0

X beta coefficient = 0

No slope

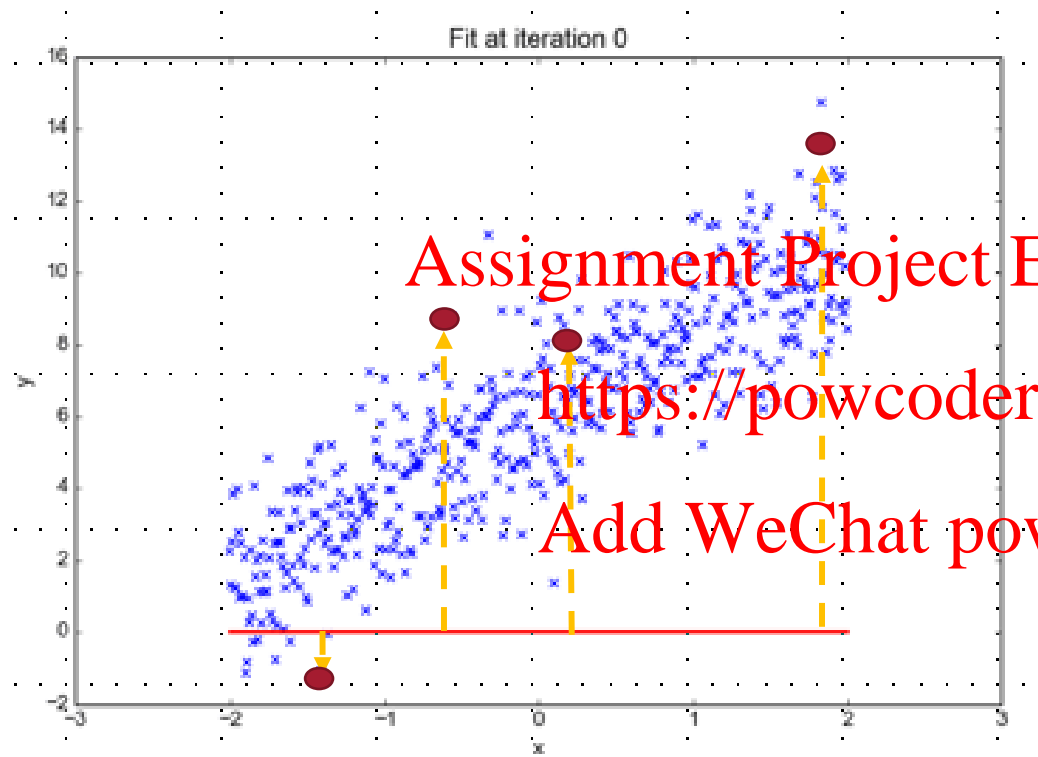
Blue points Y Values represent actual outcome.

MINUS

Red line is the predicted outcome

Equals the Error

Big Errors



Equation:
 $Y = 0 + (0 * x)$
Beta "Naught" = 0
Intercept is 0
X beta coefficient = 0
No slope

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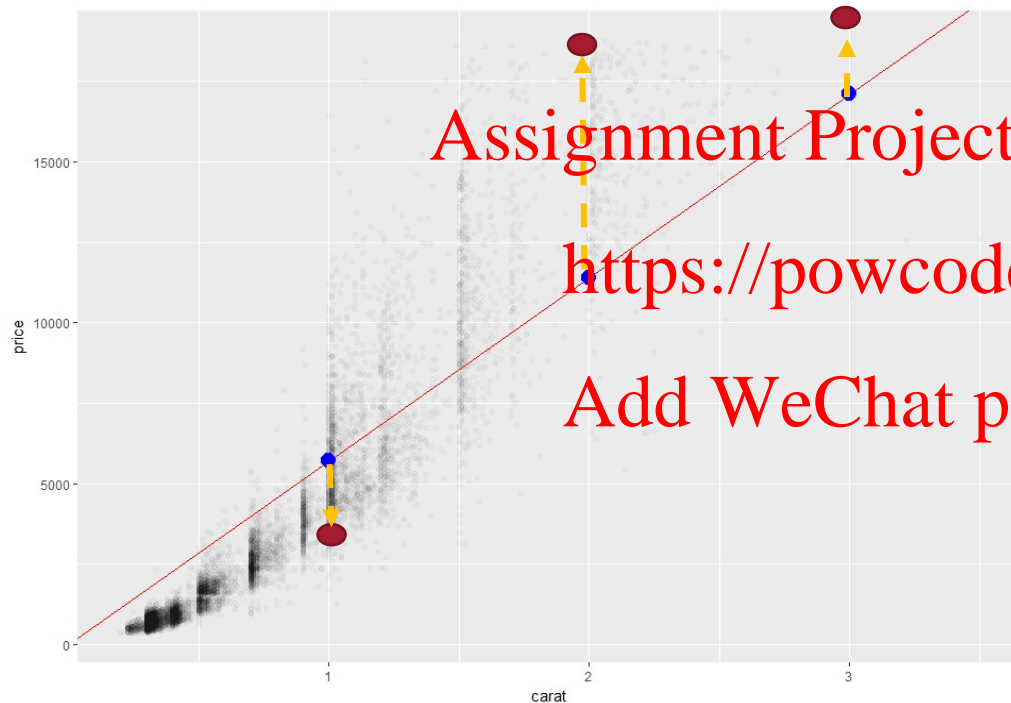
Blue points Y Values represent actual outcome.

MINUS

Red line is the predicted outcome

Equals the Error

What's really going on?



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- Errors between a prediction and actual.

- Notice some are negative and some are positive

Why Squared Error?

Blue points Y Values represent actual outcome.

MINUS

Red line is the predicted outcome

Equals the Error

Cones		Prediction		Error
85		67		18
48		42		6
45		54		-9
27		95		-68
32		1		31
30		48		-18
69		51		18
80		95		-15
15		20		-5
61		22		39

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$$(18 + 6 + -9 + -68 + 31 + \textcolor{red}{-18} + \textcolor{red}{18} + -15 + -5 + 39) = -3$$

Why Squared Error?

Without squaring the errors positive & negative prediction errors cancel each other out.

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($18^2 + 6^2 + -9^2 + -68^2 + 31^2 + 18^2 + 18^2 + -15^2 + -5^2 + 39^2$)

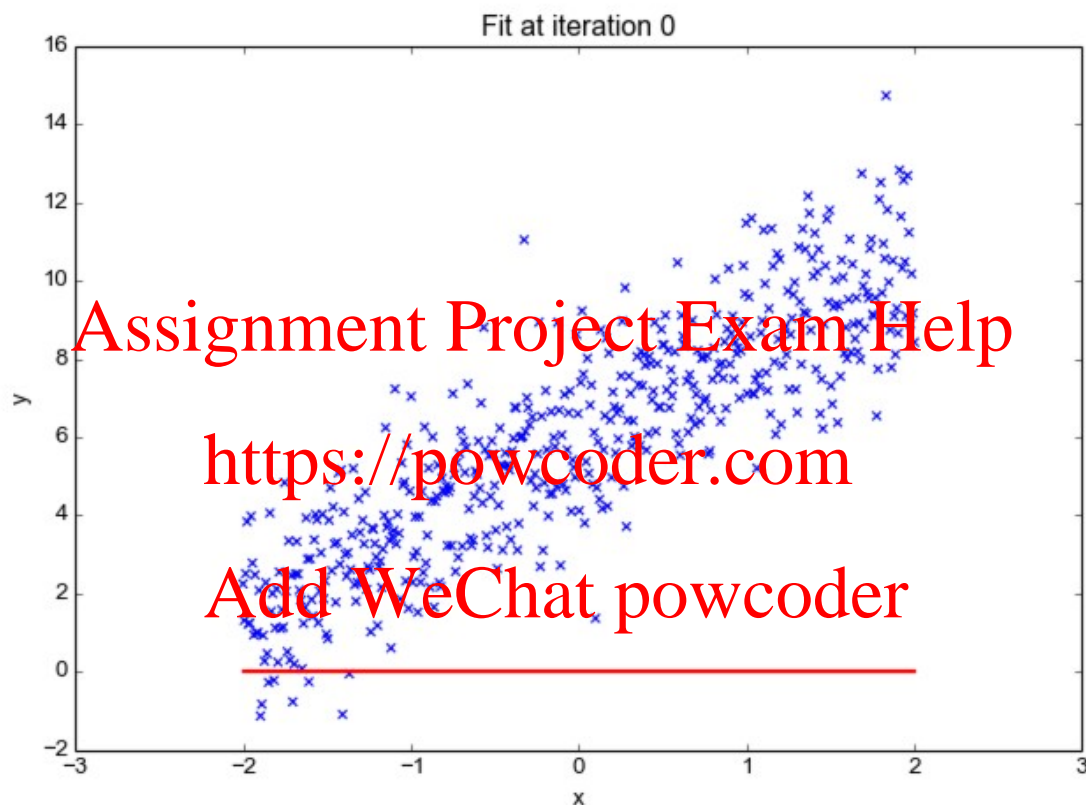
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$$324 + 36 + 81 + 4624 + 961 + 324 + 324 + 225 + 25 + 1521 = 8445$$

Squaring the error means all errors have the same impact on the optimization function.

So what is really going on?



The algorithm is optimizing the inputs and weights (beta's) to **minimize the sum of squared errors.**

This is called "ordinary least squares (OLS)."

Let's Practice

Open C Regression v1.R

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Topics

- Explanatory vs. predictive modeling with regression
- Example: prices of Toyota Corollas
- Fitting a predictive model
- Assessing predictive accuracy
- Selecting a subset of predictors

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Explanatory Vs Predictive

Reviewing beta coefficients can explain relationships

- There is a positive relationship between number of rooms and housing prices.

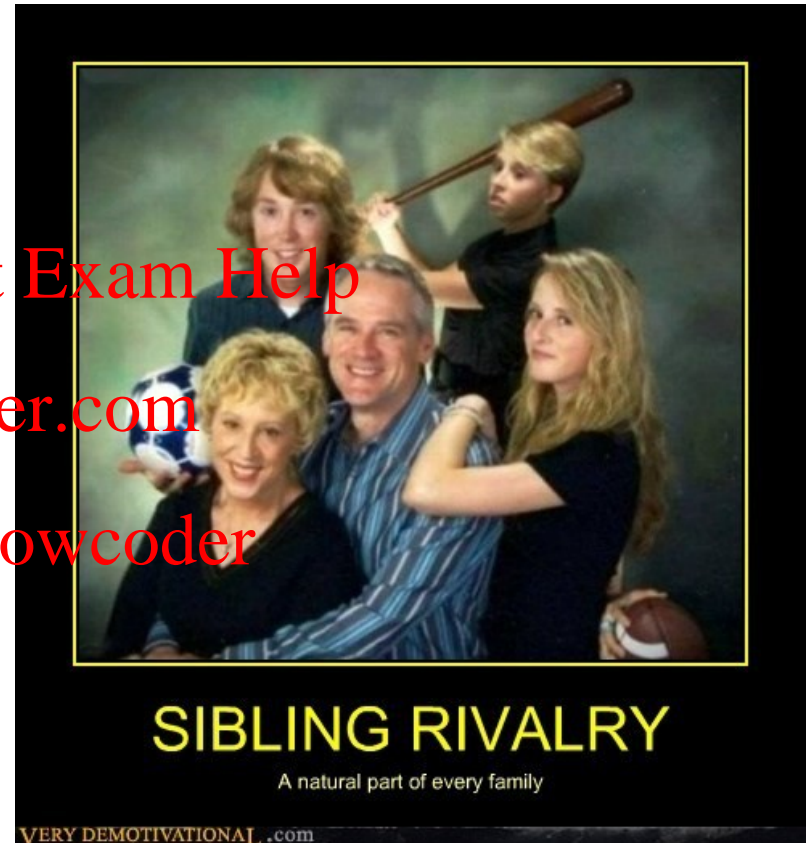
```
> fit2
```

```
call:  
lm(formula = MEDV ~ RM, data = trainSet)
```

```
Coefficients:  
(Intercept)      -38.704
```

```
RM  
 9.534
```

- Holding all other inputs constant the median price would increase 9.534 for each room.*



Explanatory Modeling

Goal: Explain relationship between predictors (explanatory variables) and target

- Familiar use of regression in data analysis

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- Model Goal: Fit the data well and understand the contribution of explanatory variables to the model

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- “goodness-of-fit”: R^2 , residual analysis, p-values



Predictive Modeling

Goal: predict target values in other data where we have predictor values, but not target values

- Classic data mining context
- Model Goal: **Optimize predictive accuracy**
- Train model on training data
- Assess performance on validation (hold-out) data
- Explaining role of predictors is not primary purpose (but useful)

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Explanatory Vs Predictive Modeling

Make sure you understand the point of
your project
(explanatory or predictive)

- Do leaders want to understand a phenomena?
- Do leaders want to make accurate predictions about the future?

This impacts how you evaluate the model
and even what variables you choose.



Sibling rivalry never ends...

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How does truecar.com know the price is “great?”

TRUECar. Sign In

Used Cars for Sale / Used Cars Search / Toyota / Maynard, MA

Used Toyota for Sale in Maynard, MA

Showing 1 – 30 of 88 Used Toyota Listings

Sort By: Best Match

Your Used Car Search

Clear All Save Search

Toyota x

01754 x

DISTANCE FROM 01754

75 miles

MODELS

Models

BODY STYLES

Body Styles

PRICE

Min to Max OK

YEARS

Min to Max OK

2015 Toyota Corolla LE

Mileage: 17,183 miles
Location: Maynard, MA
Exterior: Barcelona Red Metallic
Interior: Ash
VIN: 2T1BURHE6FC312663

TRUECar Rating: Great Price

\$13,595

\$1,601 below market

View Details

Compare

2014 Toyota Corolla S

Mileage: 20,490 miles
Location: Auburndale, MA
Exterior: Black
Interior: Black
VIN: 2T1BURHE3EC166480

TRUECar Rating: Great Price

\$14,400

\$1,028 below market

View Details

Compare

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Yeah! I got a new job!

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Welcome Dale to TrueCar's Competitor: OldCar

Dale, can you predict used car prices? Then we will know if a car is priced above/below expected value

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Let's help Dale again.

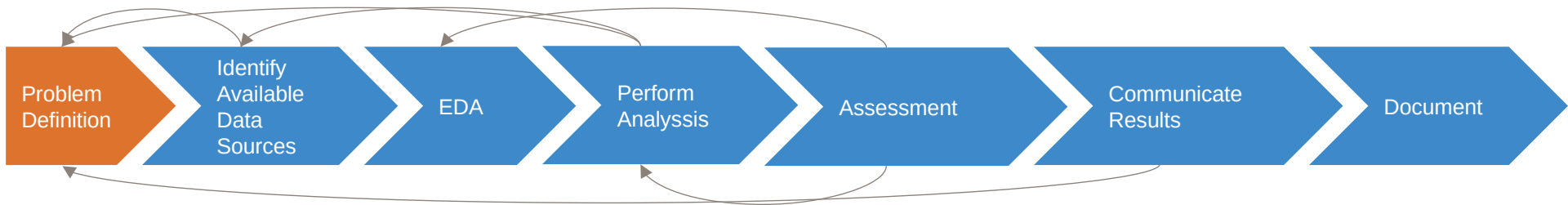
But of course. This sounds like a predictive modeling project.

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Remember the Workflow?



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1. Problem Formulation >> Predict Toyota Prices
2. Define data requirements >> Use ~1400 cars & car attributes
3. Explore the data >> in script
4. Perform Analysis & Create Project Artifacts >> fit a linear regression
5. Asses/Adjust the Project Artifacts >> Adj. R-Squared, P-Values etc.
6. Communicate Results >> examine the coefficients and readout Adj R²
7. Document to make it repeatable >> Keep notes in script

Let's practice.

Open D_oldCar.R

Using the preprocessing and partitioning code in your toolbox, create a linear model of Toyota prices.

Price in Euros

Tires binary 0/1 are new tires on car

Age in months as of 8/04

KM (kilometers)

Fuel Type (diesel, petrol, CNG)

HP (horsepower)

Metallic color (1=yes, 0=no)

Automatic transmission (1=yes, 0=no)

CC (cylinder volume)

Doors

Quarterly_Tax (road tax)

Weight (in kg)

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Regression is susceptible to **multi-collinearity**

Math

The presence of two or more predictor variables sharing the same linear relationship with the outcome variable.

In other words

Two+ informative features are measuring essentially the same thing.

Example

When predicting ice cream sales you include Fahrenheit and Celsius temperatures as two separate informative features.

Don't shock the cat by having multi-collinearity.



Regression is susceptible to **multi-collinearity**

What happens with multi-collinearity?

The effect is exaggerated e.g. double counted.

The good news

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- The problem is so prevalent/impactful that R's linear regression function handles it.
- Other algorithms are not affected by double counting

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Best Practice

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Even though R removes it, do not rely on the function. Understanding the data you put in will avoid “garbage in, garbage out” scenarios.

Make happy cats by
knowing your data



Back to R, script D!

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max   
-11141.3  -774.3    -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)	
(Intercept)	-6476.090893	1363.877191	-4.748	0.00000231286938	***
Weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002	***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699	***
Doors_clean	-69.703648	44.544760	-1.565	0.118	
CC_clean	-0.037332	0.091886	-0.406	0.685	
Automatic_clean	185.878083	177.884776	1.042	0.298	
Met_Color_clean	16.772102	84.118619	0.200	0.205	
HP_clean	26.793641	3.812888	7.027	0.00000000000363	***
Fuel_Type_catP	2132.597511	358.370269	5.951	0.00000000354884	***
Fuel_Type_catN	0.319050	0.211948	1.505	0.133	
Fuel_Type_catD	NA	NA	NA	NA	
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002	***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002	***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA	
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA	

```
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (Not defined because of singularities)
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  -6476.090893  1363.877191  -4.748  0.00000231286938 ***
weight_clean   18.866071    1.291646  14.606 < 0.0000000000000002 ***
Quarterly_Tax_clean 10.299334    1.895917   5.950  0.00000000336699 ***
Doors_clean   -69.703648    44.544760  -1.565    0.118
CC_clean      -0.037332    0.091886  -0.406    0.685
Automatic_clean 185.378082   177.884776   1.042    0.298
Met_Color_clean 106.772762    84.113619   1.269    0.205
HP_clean      16.798641    38.123841   0.620  0.000000000000363 ***
Fuel_Type_catP 2132.597511   358.370269   5.951  0.00000000354884 ***
Fuel_Type_catN  0.319050    0.211948   1.505    0.133
Fuel_Type_catD      NA         NA      NA      NA
KM_clean      -0.017617    0.001488 -11.840 < 0.0000000000000002 ***
Age_08_04_clean -123.703581    2.940716 -42.066 < 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel      NA         NA      NA      NA
Fuel_Type_lev_x_Petrol      NA         NA      NA      NA
---
```

```
signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
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Residual standard error: 1328 on 1137 degrees of freedom
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```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

Auto ID of multi
colinearity

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The Summary of the Fit

```
> summary(fit)
```

```
call:
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

Min	1Q	Median	3Q	Max
-11141.3	-774.3	-19.9	763.0	6653.1

```
Coefficients: (5 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)	
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Quarterly_Tax_clean	11.309234	1.305943	8.660	0.00000000336699	***
Doors_clean	-69.703648	44.344760	-1.563	0.118	
CC_clean	-0.037332	0.091886	-0.406	0.685	
Automatic_clean	185.378082	177.884776	1.042	0.298	
Met_Color_clean	106.772762	64.113619	1.269	0.205	
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Fuel_Type_catD	NA	NA	NA	NA	
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Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002	***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA	
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA	

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

Another name for errors.
Summary stats for the errors.

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (1 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)	
(Intercept)	-6476.090893	1363.877191	-4.748	0.00000231286938	***
Weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002	***
Quarterly_Tax_clean	11.299284	1.895942	5.960	0.00000000336699	***
Doors_clean	162.703648	44.54480	3.655	0.000340118	
CC_clean	-0.037332	0.091886	-0.406	0.685	
Automatic_clean	185.378082	177.884776	1.042	0.298	
Met_Color_clean	106.772762	84.113619	1.269	0.205	
HP_clean	23.793741	3.31188	7.197	0.0000000000363	***
Fuel_Type_catP	2132.597511	358.370269	5.951	0.00000000354884	***
Fuel_Type_catN	0.319050	0.211948	1.505	0.133	
Fuel_Type_catD	NA	NA	NA	NA	
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002	***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002	***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA	
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA	

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

Treated Variable Names
i.e. informative features

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	16476.090893	1363.87191	-4.748	0.0000231286938 ***
weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037130	0.091836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.37511	158.370269	0.705	0.00000000354884 ***
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

Coefficients or Beta values

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	16476.090893	1363.87191	-4.748	0.0000231286938 ***
weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037130	0.091836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.377511	158.370269	0.711	0.00000000354884 ***
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

The average amount that the coefficients vary from the actual average value of our response variable.

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	-16476.090893	1363.857191	-4.748	0.00000231286938 ***
weight_clean	18.866071	1.291646	14.606	0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037130	0.094836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.577511	158.370269	0.711	0.00000000354884 ***
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

The coefficient t-value is a measure of how many standard deviations our coefficient estimate is far away from 0. In another way, values away from 0 indicate a real relationship.

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	16476.090893	1363.87191	-4.748	0.0000231286938 ***
weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037130	0.091836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.377511	158.370269	0.712	0.478
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

P-Values

The probability of seeing a value larger than the t value.
Small p-values mean its less likely due to chance.

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
```

```
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9    763.0   6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	16476.090893	1363.87191	-4.748	0.0000231286938 ***
weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037131	0.091836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.577511	158.370269	0.712	0.00000000354884 ***
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

P-Values

In stats $p < 0.05$ is good but in business I have seen $p < 0.2$.

It's a good idea to rebuild a model without variables that do not meet the cutoff.

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The Summary of the Fit

```
> summary(fit)
```

```
Call:
lm(formula = Price ~ ., data = treatedTrain)
```

```
Residuals:
    Min       1Q   Median       3Q      Max
-11141.3  -774.3   -19.9   763.0  6653.1
```

```
Coefficients: (3 not defined because of singularities)
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	16476.090893	1363.857191	-4.748	0.0000231286938 ***
weight_clean	18.866071	1.291646	14.606	< 0.0000000000000002 ***
Quarterly_Tax_clean	11.299234	1.895942	5.960	0.00000000336699 ***
Doors_clean	-69.703648	44.544760	-1.565	0.118
CC_clean	-9.037130	0.091836	-0.406	0.685
Automatic_clean	185.378082	177.884776	1.042	0.298
Met_Color_clean	106.772762	84.113619	1.269	0.205
HP_clean	26.793641	3.812888	7.027	0.00000000000363 ***
Fuel_Type_catP	112.587511	158.370269	0.711	0.00000000354884 ***
Fuel_Type_catN	-0.319050	0.211148	-1.505	0.133
Fuel_Type_catD	NA	NA	NA	NA
KM_clean	-0.017617	0.001488	-11.840	< 0.0000000000000002 ***
Age_08_04_clean	-123.703581	2.940716	-42.066	< 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel	NA	NA	NA	NA
Fuel_Type_lev_x_Petrol	NA	NA	NA	NA

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1328 on 1137 degrees of freedom
```

```
Multiple R-squared:  0.8701,    Adjusted R-squared:  0.8688
```

```
F-statistic: 692.4 on 11 and 1137 DF,  p-value: < 0.00000000000000022
```

P-Values
We could drop ??? Based on p values?

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What variables should we drop with a p-value ≥ 0.2 ?

Back to the script D

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Parsimonious Model

```
> summary(fit2)

Call:
lm(formula = Price ~ ., data = treatedTrainParsimony)

Residuals:
    Min       1Q   Median       3Q      Max
-11231.1  -766.9   -24.4    769.7   6665.8

Coefficients: (3 not defined because of singularities)
(Intercept)      6655.418241  1137.407929  -4.924  0.00000075614045 ***
Weight_clean      19.086315    1.263358   15.108 < 0.0000000000000002 ***
Quarterly_Tax_clean 11.289780    1.895568    5.956  0.00000000344140 ***
Doors_clean     -71.134917   44.179384   -1.610    0.108
HP_clean       35.230422    3.716592    9.468  0.00000000000293 ***
Fuel_Type_catP  2169.457810   354.025248    6.128  0.00000000122404 ***
Fuel_Type_catN      0.282825    0.208225    1.358    0.175
Fuel_Type_catD      NA         NA         NA         NA
KM_clean      -0.011808    0.001482   -12.014 < 0.0000000000000002 ***
Age_08_04_clean  123.520949    21.908408   -42.470 < 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel      NA         NA         NA         NA
Fuel_Type_lev_x_Petrol      NA         NA         NA         NA
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 1328 on 1140 degrees of freedom
Multiple R-squared:  0.8698,    Adjusted R-squared:  0.8689
F-statistic:  952 on 8 and 1140 DF,  p-value: < 0.0000000000000022
```

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Parsimony or compactness is desirable in models. The more features in a model, the more complexity we introduce, data integrity, data interactions, time to score and time to predict are all impacted.

Parsimonious Model

```
> summary(fit2)

Call:
lm(formula = Price ~ ., data = treatedTrainParsimony)

Residuals:
    Min       1Q   Median       3Q      Max
-11231.1  -766.9   -24.4    769.7   6665.8

Coefficients: (3 not defined because of singularities)
            Estimate Std. Error t value Pr(>|t|)
(Intercept)  6655.41824    1137.40799   5.854 0.00000075614045 ***
Weight_clean    19.086315     1.263358  15.108 < 0.0000000000000002 ***
Quarterly_Tax_clean  11.289780     1.895568   5.956 0.000000000344140 ***
Doors_clean   -71.134917    44.179384  -1.610    0.108
HP_clean      35.230442     3.716572   9.483 0.000000000000293 ***
Fuel_Type_catP 2169.457810    354.025248   6.128 0.00000000122404 ***
Fuel_Type_catN    0.282825     0.208225   1.358    0.175
Fuel_Type_catD      NA         NA         NA      NA
KM_clean      -0.017808     0.001482  -12.014 < 0.0000000000000002 ***
Age_08_04_clean  123.520949     2.908408  42.470 < 0.0000000000000002 ***
Fuel_Type_lev_x_Diesel      NA         NA         NA      NA
Fuel_Type_lev_x_Petrol      NA         NA         NA      NA
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 1328 on 1140 degrees of freedom
Multiple R-squared:  0.8698,    Adjusted R-squared:  0.8689
F-statistic:  952 on 8 and 1140 DF,  p-value: < 0.00000000000000022
```

R-Sq: how much of the variation are the model is fitting. R-Sq measures the linear relationship between Price & features It always lies between 0 and 1

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Compare the two models

fit1

Residual standard error: 1328 on 1137 degrees of freedom
Multiple R-squared: 0.8701, Adjusted R-squared: 0.8688
F-statistic: 692.4 on 11 and 1137 DF, p-value: < 0.000000000000000022

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fit2

Residual standard error: 1328 on 1140 degrees of freedom
Multiple R-squared: 0.8698, Adjusted R-squared: 0.8689
F-statistic: 952 on 8 and 1140 DF, p-value: < 0.000000000000000022

It can be said that both models explain ~87% of the variation in car prices. Dropping the variables improved accuracy and reinforces the fact that the variables didn't add value.

Evaluating a Prediction Model

RMSE- Root Mean Squared Error

MAPE- Mean Absolute Percentage Error

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Actual Values	Predicted/Forecasted
10	6
12	8
20	18
36	20

Besides P-Values which is a variable level KPI, and adjusted R-Sq there are two popular KPI for evaluating continuous model predictions.

RMSE

RMSE- Root Mean Squared Error

y	y-hat	ERROR	ERROR-SQ
Actual Values	Predicted/Forecasted	Errors	Squared Errors
10	16	-6	36
12	8	-4	16
20	17	3	9
36	34	2	4

Mean

$$\frac{36+16+9+4}{4}$$

To manually calculate RMSE, work the acronym backwards.



RMSE

RMSE- Root Mean Squared Error

Actual Values	Predicted/Forecasted	Errors	Squared Errors
10	16	-6	36
12	8	-4	16
20	17	3	9
36	34	2	4

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Mean

$$\frac{36+16+9+4}{4}$$

Square Root

$$=4.03$$

In the same units being measured, tells you +/- the prediction error.

MAPE

MAPE- Mean Absolute Percentage Error

Actual Values	Predicted/Forecasted	Errors	Absolute	As % of Forecast
10	16	-6	6	=6/16 or 37%
12	8	4	4	=4/8 or 50%
20	17	3	3	=3/17 or 17%
36	34	2	2	=2/34 or 5%

Mean of Percentages

$$\frac{37\% + 50\% + 17\% + 5\%}{4}$$

$$=27.7\%$$

Instead of squaring error, take the absolute error. Then divide that by the forecast value. Lastly calculate a mean average of all the percentage errors.

Back to script D

How good is Dale's model?

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Your Data Mining Toolbox

Previous Lessons

- Some R Programming
- Knowledge of Data Preparation
- Exploratory Data Analysis
- Basic Visualization

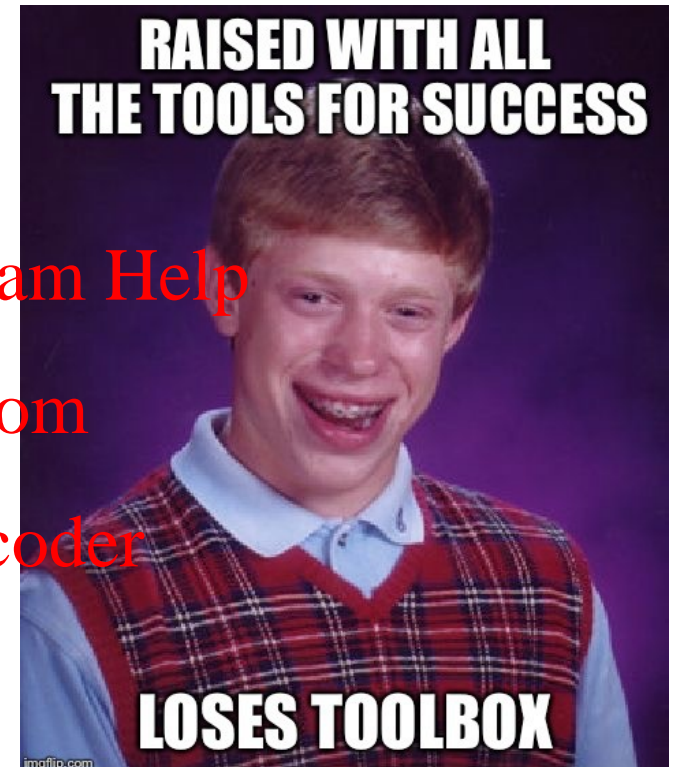
After today

- You can predict continuous business outcomes simplistically

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Regression is an initial starting algorithm. It puts you on a path to more complex machine learning but more importantly you can start to frame business problems in terms algorithms can understand.

Housekeeping , Reading & Homework

- Next Week is Logistic Regression, KNN

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- Chapter 7
 - Chapter 10
- <https://powcoder.com>

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- Homework – check syllabus!

