

# Enhancing business communication system



### **TeleCMI Proposal**

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## TeleCMI is one of the leading cloud telephony company based on india. We deliver high quality communication products that suit to startups, SME's and Enterprises.

#### Virtual Number

Virtual number is a mobile number or landline number through which your customers can reach your business anytime. TeleCMI's virtual number comes up with features like receive and handle concurrent business calls, Connect your entire team in a single virtual number, Track call history and Review call recordings in the dashboard.

#### **Toll Free Number**

A toll-free number increases the branding of any business through which your customers can easily remember and reach your sales or support center anytime with ease of reaching your business with no-cost. Toll-free numbers gives your business a nationwide reach and recognition.

#### PIOPIY Developer Telephony (Phone Call API)

Integrate never imagined communication features through our SMS, voice and internet calling through PIOPIY API. It reduces the amount of time for scripting and coding. Suits best for enterprise grade business solutions. Start integrating PIOPIY API in your application in less than an hour with no infrastructure.

#### **Missed Call Service**

Missed call solution is the easiest way to generate new business leads. It is one of the cost-effective marketing techniques for business promotions. No-cost for customers for giving a missed call. After receiving a missed call from a customer, the customer will receive an acknowledgment SMS.

#### **Auto Dialer**

Integrate powerful outbound calling platform using TeleCMI's auto dialer. It saves time, increases business productivity and customer engagement. It will replace the traditional way of dialing calls one after one manually. It maintains the call history, call recording and statistics of all agents in the dashboard.

#### Intercom

Intercom systems are mandate for all inhouse business models. TeleCMI's intercom setup in cloud replaces the traditional wired intercom setup with hardware.No infrastructure required. Connect all your departments through extensions. Review call details in the dashboard.



#### **Features**



#### **Virtual Call Center**

Set up a call center virtually with all the features, without worrying about infrastructure.



#### **Business hours**

Configure business working hours to receive calls and to intimate the closing time.



#### **IVR**

Greet all the customer calls through an IVR and direct the calls to the right person.



#### Warm transfer

Transfer customer calls within your team members to give them a better solution for their queries instantly.



#### Ring teams

Assign the right persons and group them as each team for better customer service.



#### **Call routing**

Select call routing methods that suit your business technique.



#### **Comment on calls**

Write down the feedback or comment for the particular customer call.



#### **Concurrent calls**

Monitor and receive more than 4 concurrent calls or any number of calls concurrently based on your requirement.



#### **Call monitoring**

Listen to active user calls to improve user performance and to resolve customer queries.



#### **Call whispering**

Speak to users secretly while they are on the active call without disturbing.



#### **Call recording**

Record customer calls to improve user and customer conversations.



#### **Instant modifications**

Drag and drop users, arrange users based on their priority instantly anytime in the dashboard.





#### **Call analytics**

Track customer answered calls, missed calls and team's performance.



#### **Extensions**

Create 3-digit extensions for all the users and use the extension for transferring calls.



#### Live call feed

Check the live status of the ongoing calls in your live call feed section on the dashboard.



#### Tags

Group call reports based on tags to view it as a total desired report.



#### **Blacklist numbers**

Block unwanted spam callers and stop bot calls in the dashboard.



#### **After Hours Call**

Configure call routing to users based on business and non-business days.



#### **Call conferencing**

Users can add and merge another user from your team to a conference call.



#### **Call Forwarding**

Forward incoming customer calls to multiple user numbers on the same team.



#### **Desktop notifications**

Get instant updates as notifications in the dashboard for each and every new report.



#### **Time-based routing**

Route incoming customer calls to reach a particular user's number.



#### Webhooks and API

Use our webhooks and RestAPIs to design customized solution on the cloud.



#### **CRM** integrations

Integrate all the calling features of Telecmi in any of your existing or new CRM tools.





#### **Skill based routing**

Assign users to a team based on their skills for receiving customer calls



#### Intercom

Integrate cloud based intercom platform and connect your departments through extensions



#### **Supervisor**

Create a supervisor account to monitor and listen to active customer calls



#### **SMS Template**

Start creating customized SMS template for missed and answered calls to customers



#### Voice mail

Receive customer feedback and queries after working hours through voice mail



## **Virtual Number - Minutes Plan**

| Pricing details    | Rs.14,000 | Rs.24,000 | Rs.48,000   | Custom Plan               |
|--------------------|-----------|-----------|-------------|---------------------------|
| Plan               | Basic     | Premium   | Enterprises |                           |
| Users              | 4         | 8         | Unlimited   | Based on your requirement |
| No. of Channels    | 4         | 8         | 25          |                           |
| Free Mines/Yearly  | 28,000    | 48,000    | 96,000      |                           |
| Call Cost          | 0.49      | 0.45      | 0.39        |                           |
| Rental Type        | Yearly    | Yearly    | Yearly      | Yearly                    |
| Web Interface      | √         | $\sqrt{}$ | V           | V                         |
| Mobile App         | √         | V         | V           | V                         |
| 128 Bit Security   | √         | $\sqrt{}$ | V           | V                         |
| Call Analytics     | √         | $\sqrt{}$ | $\sqrt{}$   | V                         |
| Blacklisting       | √         | V         | V           | V                         |
| Multi-Level IVR    | √         | $\sqrt{}$ | V           | V                         |
| Warm Call Transfer | √         | V         | V           | V                         |
| Extensions         | √         | $\sqrt{}$ | V           | V                         |
| Call Recording     | √         | $\sqrt{}$ | V           | V                         |
| SMS Notification   | √         | $\sqrt{}$ | V           | V                         |
| Office Hours       | √         | V         | V           | V                         |
| Comment On Calls   | √         | V         | V           | V                         |
| Time Based Routing | √         | V         | V           | V                         |



| Live Notification         | NA | V  | V | √ |
|---------------------------|----|----|---|---|
| User Login                | NA | V  | V | V |
| User Productivity Tools   | NA | V  | √ | √ |
| Supervisor Login          | NA | V  | V | √ |
| Live Feeds                | NA | V  | V | √ |
| Call Monitoring           | NA | V  | V | V |
| Call Barging              | NA | V  | V | √ |
| Call Whispering           | NA | V  | V | √ |
| Webhooks                  | NA | NA | V | √ |
| Intercom                  | NA | NA | V | √ |
| Click to call             | NA | NA | √ | √ |
| Rest API                  | NA | NA | V | V |
| Studio Recorded Voice     | NA | NA | V | V |
| Dialer                    | NA | NA | V | V |
| Sms Center id             | NA | NA | V | V |
| Live events API           | NA | NA | V | V |
| IP Authentication         | NA | NA | V | V |
| Text to speech            | NA | NA | V | V |
| CRM Integration           | NA | NA | V | V |
| Dedicated Account Manager | NA | NA | √ | V |

• Note: All prices mentioned above are exclusive of GST(18%).



## **Virtual Number - Unlimited Plan**

| Pricing details    | Rs.24,000 | Rs.36,000 | Rs.48,000   | Custom Plan   |
|--------------------|-----------|-----------|-------------|---------------|
| Plan               | Basic     | Premium   | Enterprises |               |
| Pre Users          | 1,000     | 1,500     | 2,000       |               |
| No. of User        | 4         | 4         | 4           | Based on your |
| No. of Channels    | 4         | 4         | 4           | requirement   |
| Call Cost          | NA        | NA        | NA          |               |
| Rental Type        | 6 Months  | 6 Months  | 6 Months    | 6 Months      |
| Web Interface      | √         | √         | V           | √             |
| Mobile App         | √         | V         | V           | V             |
| 128 Bit Security   | √         | √         | V           | √             |
| Call Analytics     | √         | √         | V           | √             |
| Blacklisting       | √         | √         | V           | V             |
| Multi-Level IVR    | V         | V         | V           | V             |
| Warm Call Transfer | √         | √         | V           | V             |
| Extensions         | V         | V         | V           | V             |
| Call Recording     | V         | V         | V           | V             |
| SMS Notification   | V         | V         | V           | V             |
| Office Hours       | V         | V         | V           | V             |
| Comment On Calls   | √         | √         | √           | √             |



| Time Based Routing        | V  | V  | V | V |
|---------------------------|----|----|---|---|
| Live Notification         | NA | V  | V | V |
| User Login                | NA | V  | V | V |
| User Productivity Tools   | NA | V  | V | √ |
| Supervisor Login          | NA | V  | V | √ |
| Live Feeds                | NA | V  | √ | √ |
| Call Monitoring           | NA | V  | √ | √ |
| Call Barging              | NA | V  | V | V |
| Call Whispering           | NA | √  | V | V |
| Webhooks                  | NA | NA | V | V |
| Intercom                  | NA | NA | V | V |
| Click to call             | NA | NA | V | V |
| Dialer                    | NA | NA | V | V |
| Rest API                  | NA | NA | V | V |
| Studio Recorded Voice     | NA | NA | V | V |
| Sms Center id             | NA | NA | V | V |
| Live events API           | NA | NA | V | V |
| CRM Integration           | NA | NA | V | V |
| IP Authentication         | NA | NA | V | V |
| Dedicated Account Manager | NA | NA | √ | √ |

• Note: All prices mentioned above are exclusive of GST(18%).



## Thank you

Call us for appointments and demo

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