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B.Com. DEGREE EXAMINATION, NOVEMBER 2019

First Semester

UAF18102 / UCC18102 - PRINCIPLES OF MANAGEMENT

(For the candidates admitted during the academic year 2018-2019 onwards)

Time: Three hours

Max. Marks: 100

Answer ALL Questions $PART - A (10 \times 2 = 20 Marks)$

- 1. What is meant by management?
- 2. Explain the term 'Functional Foremenship'.
- 3. What is planning premise?
- 4. What is meant by policy?
- 5. Define Organisation.
- 6. What is meant by departmentation?
- 7. What is Staffing?
- 8. State the qualities of a good leader.
- 9. Explain any one difference between co-ordination and co-operation.
- 10. Mention any two benefits of control.

$PART - B (5 \times 16 = 80 Marks)$

11. a. What are the functions of Management?

(OR)

- b. Discuss the general principles of Management laid down by Henry Fayol.
- 12. a. What is meant by planning? Explain the steps involved in the process of planning.

(OR)

- b. Explain the different types of decisions in managerial decision-making.
- 13. a. Distinguish formal organization from informal organization.

(OR)

- b. Discuss the barriers or obstacles to delegation and state the remedies for effective delegation.
- 14. a. Discuss different types of leadership with its merits and demerits.

(OR)

- b. What is meant by directing and discuss its elements?
- 15. a. What is control? Discuss various stages in the process of control.

(OR)

b. State the types of co-ordination. Explain the techniques of effective co-ordination.

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