# **Management Principles**

# Unit 1 - Important topics and keywords

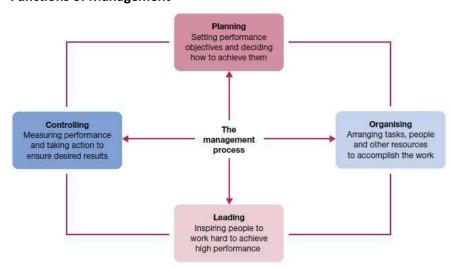
# 1. Importance of Management

- It helps in Achieving Group Goals
- **Optimum Utilization of Resources**
- **Reduces Costs**
- **Establishes Sound Organization**
- Establishes Equilibrium
- **Essentials for Prosperity of Society**
- Effective functioning of business
- Resource Development
- Sound organization Structure
- Management directs the organization

#### Features of Management

- Management is Goal-Oriented
- Management integrates Human, Physical and Financial Resources
- Management is Continuous
- Management is all Pervasive
- Management is a Group Activity
- Art as well as Science
- Management is Multidimensional
  - Management of work
  - Management of people
  - Management of operations
- Management is Intangible

#### **Functions of Management**



#### 4. Changing nature of Organisation

- Pre-eminence of technology
- Demise of command and control
- Focus on speed
- Adoption of networking
- Belief in empowerment

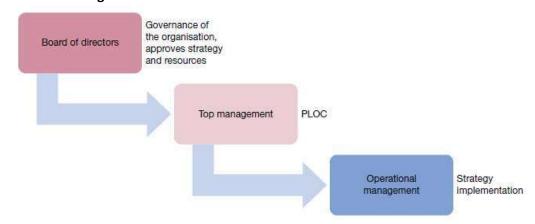


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- New workforce expectation
- Concern for work life balance

# \*You can also write the difference as shown above depending upon the marks

# 5. Levels of Managers



# 6. Skills and Managerial Levels



# 7. Mintzberg's Managerial roles

#### Interpersonal roles

How a manager interacts with other people

- Figurehead
- Leader
- Liaison

#### Informational roles

How a manager exchanges and processes information

- Monitor
- Disseminator
- Spokesperson

#### **Decisional roles**

How a manager uses information in decision-making

- Entrepreneur
- Disturbance handler
- Resource allocator
- Negotiator

# 8. Henry Fayol's Principles of management

- 1. Division of Work
- 2. Authority and Responsibility
- 3. Discipline
- 4. Unity of command
- 5. Unity of Direction
- 6. Subordination of individual interest
- 7. Remuneration
- 8. The degree of centralization
- 9. Scalar Chain
- 10. Order
- 11. Equity
- 12. Stability of Tenure of personnel
- 13. Initiative
- 14. Espirit-de-corps

