



MPE Question Bank CT-2 (Syllabus -Unit 2&3)

Management Principles for Engineers (SRM Institute of Science and Technology)

CT 2 Question Bank (Unit 2&Unit 3)

Sub. Code: 18PDH102T

Sub. Title: MANAGEMENT PRINCIPLES FOR ENGINEERS

Part – A

1. The information which is disseminated to the external environment is called as _____
 - a) Intelligence information
 - b) Public information
 - c) information literacy
 - d) Computer literacy
2. The first step-in decision-making process is ____
 - a) Evaluating possible solutions
 - b) Generate possible solutions
 - c) To focus on the symptom instead of causes
 - d) Identify and define the problem
3. Costs, Benefits analysis are being done during ____
 - a) Identifying and defining the problem
 - b) Choosing a solution
 - c) Prioritizing the problem
 - d) Generating and evaluating possible solution
4. ____ Establish the long-term objective
 - a) Policy
 - b) Procedure
 - c) Rules
 - d) Strategy
5. The planning process involves to ____
 - a) Identify the problem
 - b) define the problem
 - c) develop perspectives regarding future conditions
 - d) implement the solution
6. Planning is ____
 - a) end activity
 - b) backward way of locking
 - c) continuous process
 - d) none of a (or) b (or) c
7. Activity undertaken by the management to ensure immediate follow up steps in an emergency ____
 - a) Scenario planning
 - b) planning
 - c) Tools in the planning process
 - d) contingency planning
8. Long term version of contingency planning is called as ____
 - a) Strategic planning
 - b) policy
 - c) Scenario planning
 - d) planning for objectives
9. ____ is a technique that makes use of external comparisons to better evaluate an organisations current performance
 - a) Competitive edge
 - b) competition strategy
 - c) Bench marking
 - d) Management By Objectives(MBO)
10. ____ helps integrate planning and controlling in a structured process of communication
 - a) Team leader
 - b) Team member
 - c) Management by objectives (MBO)
 - d) Information Technology
11. Starting the budgets from the base is called as ____

- a) Variable budgets **b) Zero based budgets** c) Time budgets d) space budgets
12. The ability to generate cash to pay bills is _____
a) Leverage b) Profitability **c) Liquidity** d) Asset management
13. _____ is the last structure in any business
a) Planning b) Organizing c) Leading **d) Controlling**
14. The Existence Relatedness Growth (ERG) theory was proposed by
a) Abraham Maslow **b) Alderfer** c) Herzberg d) McClelland
15. Satisfaction and hygiene theory was proposed by
a) Mintzberg **b) Herzberg** c) Alderfer d) McClelland
16. Need for affiliation power and achievement theory was proposed by
a) Herzberg b) Alderfer c) Maslow **d) McClelland**
17. _____ types of Organizations provide employees frequent opportunities for promotion
a) Theory X **b) Theory Y** c) Corporates d) Administrative\
18. The ability to influence through punishment is _____
a) Reward power b) Personal power c) Legitimate power **d) coercive power**
19. One of the critical components of emotional intelligence, an ability to understand our own moods and emotions and understand their impact on our work and an other is _____
a) Social skill b) Empathy **c) Self-awareness** d) Motivation
20. Task assignments consistent with expertise and training is
a) Planning process b) Controlling process
c) one of the major advantages of functional structures in the organization structure
d) Leading process

Part – B (4 Marks)

UNIT—2

- 1) What is scenario planning? Explain the benefits of scenario planning. [pg-17]
 - 2) Define bench marking and benefits of bench marking. [pg-17]
 - 3) Write about the External and internal information needs of organizations with representation of diagram. [pg-5] [unit two ppt part 1: slide 5, 6]
 - 4) Define the roles and responsibilities of staff planners. [pg-17]
 - 5) What is contingency planning and benefits of contingency planning. [pg-16]
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- 6) Explain The SMART model of establishing effective organizational objectives. [pg-13]
- 7) Explain in detail about the Features of Planning? [pg-14,15]
- 8) Explain in detail about the importance of Planning. [pg-15,16]
- 9) Explain Forecasting and types of Forecasting in the Planning process. [pg-16]
10. Write a note on Approaching Decisions by managers. [pg-7]

UNIT--3

11. Mention the differences between Planning and Controlling [pg-8]
12. Write about the characteristics of Controlling. [pg-9]
13. Why Controlling is important in the primary function of management? [pg-9,10]
14. compare Maslow's, Alderfer's Herzberg's and McClelland's Motivation theories.
Unit three ppt part two --- (slide-8) [pg-13]
15. What are the Leadership traits and behaviours identified by Shelly Kirkpatrick and Edwin Locke? [pg-18] [ppt unit three part 3 — (slide 8)]
16. What are the critical components of emotional intelligence?
[unit three part 3 -ppt – (slide-11)] [pg-20] -----v.imp
17. Write a note on the importance of Organizing. [ppt unit three part 3- (slide-15) [pg-21,22]
18. What are the Principles of Organizing? [ppt unit three part three- (slide-16)] [pg-22,23]
19. What are the major advantages of functional structures? [pg-24]
[ppt unit three part-3 – (slide- 17)]
20. What are the potential advantages of matrix structures in the organizational performance?
[pg-28] [ppt unit three part-3 – (slide-18)]

Part – C (12 marks)

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1. What are the types of planning and planning process? [unit two– pg-10,11,12,13]
 2. Explain in detail the steps in decision making and problem-solving process.
[ppt unit two part 1—slides- (12 to 21)] --- avoid slides 17,18,19
 3. Explain in detail about the steps in management control. [unit three – pg-3,4,5]
 4. Explain in detail about the types of Control and the organizational Control systems.
[unit three pg-5,6,7]
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5.Explain McGregor's Theory of X and Theory Y
and compare Theory X with Theory Y. [unit three pg-13,14]

6. Write a note on the Sources of position power and personal power used by managers.
[unit three pg-16,17] [ppt unit three part 3- (slide-3,4,5)]
