

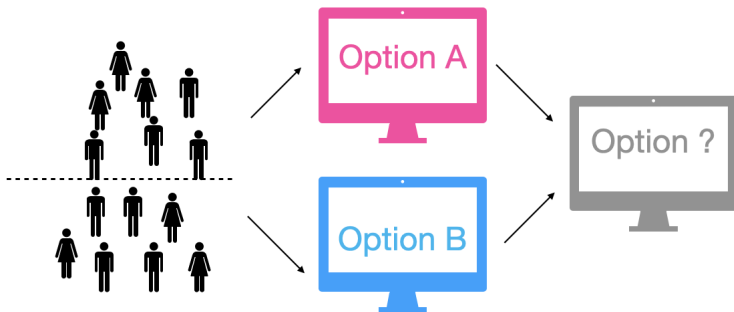
Statistical Designs for Network A/B Tests

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Feb 23, 2023, Virginia Tech

What is A/B testing?



A/B test is popular in IT companies to compare difference versions of web designs, services, and recommendation algorithms, etc.

Example: Small Change, Huge Impact

Control: Amazon placed a credit-card offer on the home page in 2004.

Treatment: Move the offer to the shopping cart page, i.e.,

You could save \$30 today with the Amazon Visa® Card:



Your current subtotal: \$32.20
Amazon Visa discount: - \$30.00
Your new subtotal: \$2.20

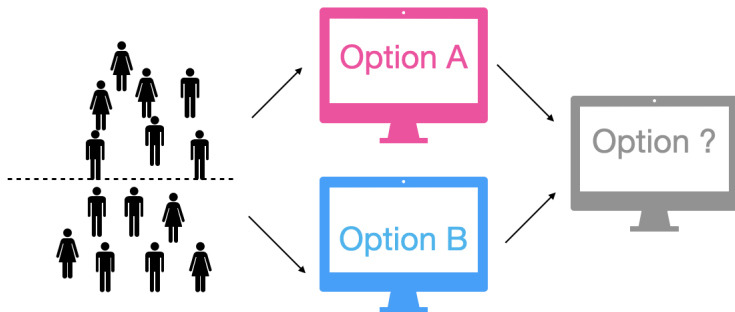
[Find out how](#)

Save \$30 off your first purchase, earn 3% rewards, get a 0% APR*, and pay no annual fee.

Figure taken from Kohavi et. al., 2014

Impact: The controlled experiment demonstrated that this simple change increased Amazon's annual profit by tens of millions of dollars.

Opportunities in Statistical Designs



A Fundamental Question in Experimental Design

Given n users, how to allocate A and B options to them in order to produce the most accurate estimator of the treatment effect.

Design for A/B Tests

For the i -th user

$$y_i = \alpha + x_i\beta + \delta_i, \quad \text{with } i = 1, \dots, n$$

with

- Response y_i : a continuous response, e.g., active time, click through rate over a time period, etc.
- Design: $x_i \in \{-1, 1\}$ as the treatment settings.
- α is the intercept and β is the treatment effect.
- δ_i 's are iid random variables with zero mean.

Aim: Minimize the variance of the least squared estimator of the treatment effect β :

$$\text{var}(\hat{\beta}) \propto \frac{1}{n^2 - (\sum_{i=1}^n x_i)^2} \Rightarrow \text{Balanced design}$$

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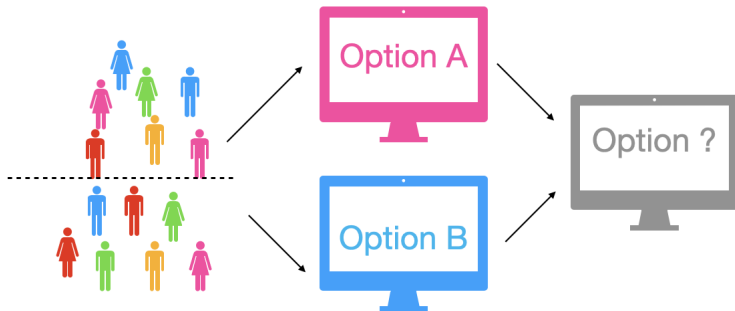
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A/B Tests with User Information



The users' information such as demographics and past online behavior might be available, denoted by z_{i1}, \dots, z_{ip} .

Designs for A/B Tests with Covariates

Incorporate the covariates as additive factors:

$$y_i = \beta x_i + \mathbf{z}_i^\top \alpha + \delta_i,$$

with $\mathbf{z}_i = (1, z_{i,1}, \dots, z_{i,p})^\top$.

Aim: Minimize the variance of the least squared estimator of the treatment effect β :

$$\text{var}(\hat{\beta}) \propto \frac{1}{n - \mathbf{x}^\top \mathbf{Z}(\mathbf{Z}^\top \mathbf{Z})^{-1} \mathbf{Z}^\top \mathbf{x}},$$

where $\mathbf{Z} = (\mathbf{z}_1, \dots, \mathbf{z}_n)^\top$ and $\mathbf{x} = (x_1, \dots, x_n)^\top$.

Designs for A/B Tests with Covariates

The optimal design \mathbf{x} (e.g., Bhat et al, 2020) can be obtained by

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Alternatively,

- The objective $\mathbf{x}^\top \mathbf{Z}(\mathbf{Z}^\top \mathbf{Z})^{-1} \mathbf{Z}^\top \mathbf{x}$ is the Mahalanobis distance in Morgan and Rubin (2012)
- A rerandomization design can be obtained by utilizing the asymptotic χ^2 distribution of this objective with respect to the randomness of \mathbf{x} .

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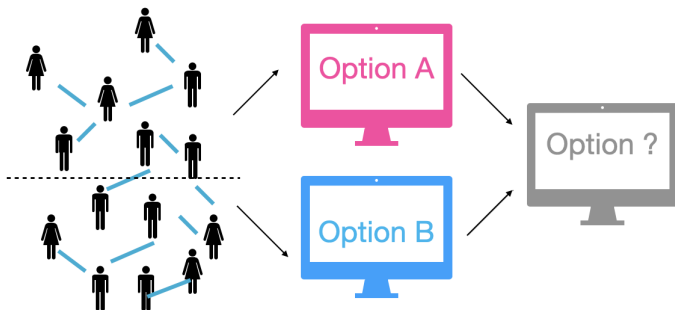
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A/B Tests with Network



The users are connected in a social network, represented by an $n \times n$ adjacency matrix: $W = \{w_{ij}\}$ with $w_{ii} = 0$ and

$$w_{ij} = \begin{cases} 1, & \text{if user } i \text{ and user } j \text{ are connected} \\ 0, & \text{otherwise,} \end{cases} \quad \text{for } i \neq j.$$

Assumptions on the Network Dependence

Consider the model

$$y_i = \alpha + \beta x_i + \delta_i,$$

where δ_i s are not iid random variables.

Instead, we model the network dependence based on

$$\boldsymbol{\delta} = (\delta_1, \dots, \delta_n)^\top.$$

Popular Assumptions:

- Network Correlated Responses, e.g., conditional autoregressive model (CAR)
- Network Interference

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Network Correlated Responses with CAR Model

Consider the model

$$y_i = \alpha + \beta x_i + \delta_i,$$

where

$$\boldsymbol{\delta} = (\delta_1, \dots, \delta_n)^\top \sim \mathcal{MVN}_n(0, \sigma^2(D - \rho W)^{-1}),$$

where $D = \text{diag}(d_1, \dots, d_n)$ with $d_i = \sum_{j=1}^n w_{ij} > 0$ and $0 < \rho < 1$ is the correlation parameter.

The optimal design that minimizes the variance of estimated β (Pokhiko et al, 2019) requires that

$$\min_{\mathbf{x}} \mathbf{x}^\top W \mathbf{x},$$

and

$$\sum d_i x_i = 0 \quad \text{and} \quad \sum x_i = 0$$

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Consider the model

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$$\delta_i = \sum_{j=1}^n w_{ij} \tau + \left(\sum_{j=1}^n w_{ij} x_j \right) \gamma + \varepsilon_i,$$

with ε_i be iid random variables with mean zero.

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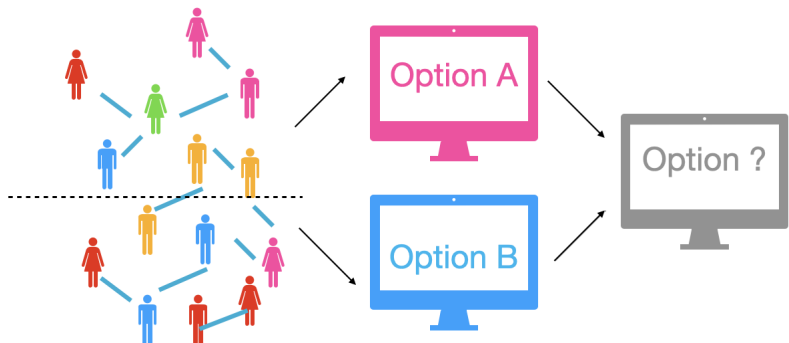
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Focus in This Talk (Zhang and Kang, 2022)



- Covariates and network connection information are given.
- Assume that the users' responses are more likely to be similar:
 - if their covariates share common features
 - if they are connected in the social network, i.e., network-correlated responses

Optimal Design with Covariates under CAR Model

Recall

$$y_i = \beta x_i + \mathbf{z}_i^\top \alpha + \delta_i,$$

with

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Aim: minimize the variance of the estimated treatment effect β under CAR model assumption is

$$\text{var}(\hat{\beta}) \propto \frac{1}{\mathbf{x}^\top K \mathbf{x}}$$

where K is an $n \times n$ matrix depending on ρ

$$K = (D - \rho W) - (D - \rho W)Z \left[Z^\top (D - \rho W)Z \right]^{-1} Z^\top (D - \rho W),$$

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Optimal Design with Covariates under CAR Model

Denote

$$T(\mathbf{x}, \rho) = \mathbf{x}^\top K \mathbf{x}$$

If ρ is given, the optimal design is obtained by

$$\begin{aligned} & \max T(\mathbf{x}, \rho), \\ & \text{s.t. } -1 \leq \sum_{i=1}^n x_i \leq 1, \text{ and } \mathbf{x} \in \{-1, 1\}^n, \end{aligned}$$

Two Issues

- The correlation parameter ρ is unknown.
- K is a positive definite matrix, thus maximizing the objective $\mathbf{x}^\top K \mathbf{x}$ is a challenging problem to solve compared with minimizing $\mathbf{x}^\top K \mathbf{x}$.

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Locally Optimal Design

Theorem

For $\rho \in (0, 1)$, and any given design \mathbf{x} , the design criterion $T(\mathbf{x}, \rho)$ is a concave function with respect to ρ .

Corollary

Given a prior distribution of ρ , $p(\rho)$, for $\rho \in (0, 1)$, an upper bound for $\mathbb{E}[T(\mathbf{x}, \rho)]$ is $\mathbb{E}[T(\mathbf{x}, \rho)] \leq T(\mathbf{x}, \rho_0)$, where $\rho_0 := \mathbb{E}(\rho)$ is the population mean of ρ based on $p(\rho)$.

We define the locally optimal design by solving the original problem with a plug-in value ρ_0 :

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Reformulation

Notice that

$$T(\mathbf{x}, \rho) = \mathbf{x}^\top K \mathbf{x} = \sum_{ij} w_{ij} - \rho T_1(\mathbf{x}) - T_2(\mathbf{x}, \rho)$$

with

$$T_1(\mathbf{x}) = \mathbf{x}^\top W \mathbf{x}$$

$$T_2(\mathbf{x}, \rho) = \mathbf{x}^\top (D - \rho W) Z \left[Z^\top (D - \rho W) Z \right]^{-1} Z^\top (D - \rho W) \mathbf{x}$$

where $(D - \rho W) Z \left[Z^\top (D - \rho W) Z \right]^{-1} Z^\top (D - \rho W)$ is a positive definite matrix.

Reformulation

Given the value of $\rho = \rho_0$, the original optimization problem can be reformulated by

$$\begin{aligned} \min \quad & T_2(\mathbf{x}, \rho_0) \\ \text{s.t.} \quad & T_1(\mathbf{x}) \leq q, \\ & -1 \leq \sum_{i=1}^n x_i \leq 1, \\ & \mathbf{x} \in \{-1, 1\}^n, \end{aligned}$$

where

$$T_1(\mathbf{x}) = \mathbf{x}^\top W \mathbf{x}$$

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Robustness with respect to ρ_0

Consider that x_1, \dots, x_n in \mathbf{x} are independent and identically distributed random variables from the discrete distribution with

$$\Pr(x_i = 1) = \Pr(x_i = -1) = 0.5.$$

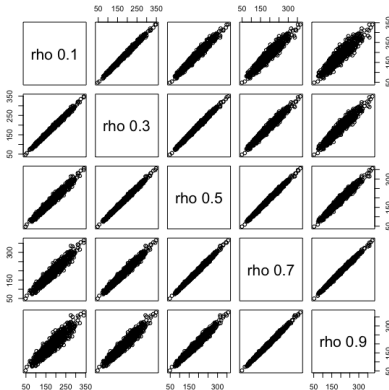
For any two symmetric $n \times n$ fixed matrices \mathbf{A} and \mathbf{B} , we have that

$$\text{cor}(\mathbf{x}^\top \mathbf{A} \mathbf{x}, \mathbf{x}^\top \mathbf{B} \mathbf{x}) = \frac{\sum_{i < j} a_{ij} b_{ij}}{\sqrt{\sum_{i < j} a_{ij}^2} \sqrt{\sum_{i < j} b_{ij}^2}},$$

where a_{ij} and b_{ij} are the (i, j) -th entries of matrices \mathbf{A} and \mathbf{B} respectively.

Robustness with respect to ρ_0

Draw 1000 random samples of \mathbf{x} and compute the correlation parameters between $T_2(\mathbf{x}, \rho)$ and $T_2(\mathbf{x}, \rho')$



For 100 users each with 20 covariates, the correlation values are all above 0.9. *We specify that $\rho_0 = 0.5$.*

Upper Bound of $T_1(\mathbf{x})$

Consider that x_1, \dots, x_n in \mathbf{x} are independent and identically distributed random variables from the discrete distribution with

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Under minor assumptions to the sparsity of the adjacency matrix, as $n \rightarrow \infty$,

$$\frac{T_1(\mathbf{x})}{\text{sd}(T_1(\mathbf{x}))} \xrightarrow{d} N(0, 1),$$

where \xrightarrow{d} represents convergence in distribution.

The reformulated constraint can be changed to

$$T_1(\mathbf{x}) \leq \text{sd}(T_1(\mathbf{x}))q_\alpha,$$

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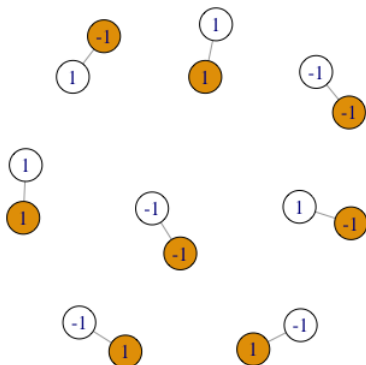
A Hybrid Solution Approach

Set $\rho_0 = 0.5$, the optimal design is obtained by

$$\begin{aligned} \min T_2(\mathbf{x}, \rho_0) &= \mathbf{x}^\top (D - \rho_0 W) Z \left[Z^\top (D - \rho_0 W) Z \right]^{-1} Z^\top (D - \rho_0 W) \mathbf{x} \\ \text{s.t. } T_1(\mathbf{x}) &\leq \text{sd}(T_1(\mathbf{x})) q_\alpha, \\ &-1 \leq \sum_{i=1}^n x_i \leq 1, \\ \mathbf{x} &\in \{-1, 1\}^n. \end{aligned}$$

Illustration

- Design Allocation x : color
- 1-d Covariate z : 1 or -1
- $T_1(x) = x^\top Wx$: network balance
- $T_2(x, \rho)$: network adjusted covariates balance



Numerical Study: Evaluation

Consider a random balanced design \mathbf{x} with

$$\Pr(x_i = 1) = \Pr(x_i = -1) = 0.5 \quad \text{and} \quad -1 \leq \sum_{i=1}^n x_i \leq 1.$$

The expected precision of the random balanced design is

$$\mathbb{E}_{\mathbf{x}} \left(\sigma^{-2} \mathbf{x}^{\top} \mathbf{K} \mathbf{x} \right) = \sigma^{-2} \text{tr}(\mathbf{K} \mathbf{C}),$$

where \mathbf{C} is an $n \times n$ matrix with all of the diagonal entries equal to 1 and all of the off-diagonal entries equal to a fixed constant $-1/n$ or $-1/(n-1)$.

A given design \mathbf{x}_0 is evaluated by Percentage of Improvement in Precision

$$\frac{\sigma^{-2} \mathbf{x}_0^{\top} \mathbf{K} \mathbf{x}_0 - \mathbb{E}_{\mathbf{x}} \left(\sigma^{-2} \mathbf{x}^{\top} \mathbf{K} \mathbf{x} \right)}{\sigma^{-2} \mathbf{x}_0^{\top} \mathbf{K} \mathbf{x}_0} = 1 - \frac{\text{tr}(\mathbf{K} \mathbf{C})}{\mathbf{x}_0^{\top} \mathbf{K} \mathbf{x}_0}.$$

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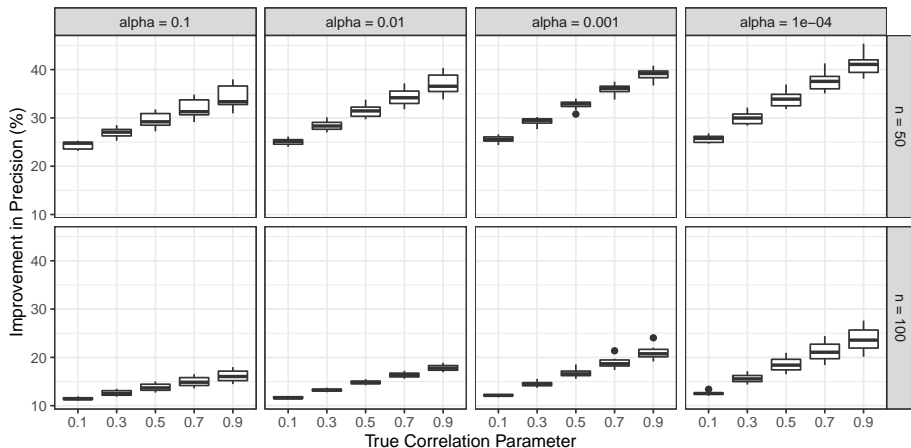
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Numerical Study: Set Up

- Generate random adjacency matrix with a constant network density (i.e., $\Pr(w_{ij} = 1)$ for $i \neq j$)
- Generate covariates vectors with balanced entries $\{-1, 1\}$
- Optimization problems can be solved in Gurobi with time limit setup to be 500 sec.
- The correlation value ρ_0 in the optimization is fixed as 0.5.

Numerical Study: Different α

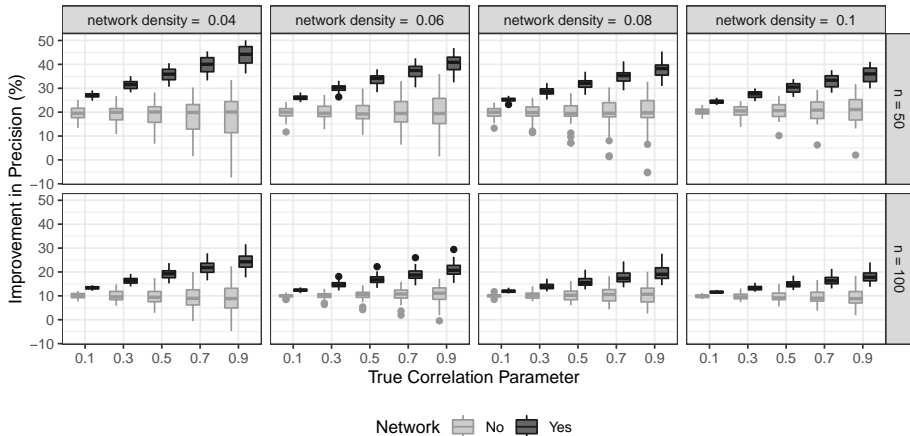
Recall the constraint: $T_1(\mathbf{x}) \leq \text{sd}(T_1(\mathbf{x}))q_\alpha$.



We fix $\alpha = 0.001$ in the rest of the numerical study.

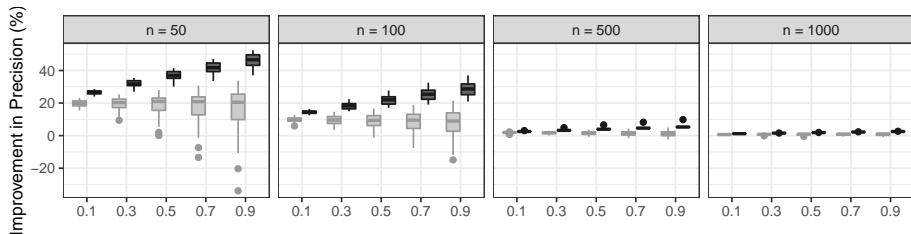
Numerical Study: Network Density

Recall that network density = $\Pr(w_{ij} = 1)$ for $i \neq j$ approx $\sum_{ij} w_{ij} / n^2$.



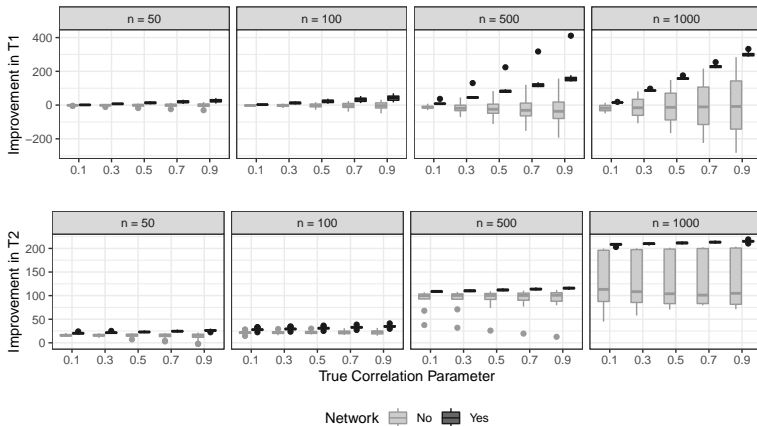
Numerical Study: Size of Network

Fix network density = 0.02.



Recall that $\mathbf{x}^\top K \mathbf{x} = \sum_{ij} w_{ij} - \rho T_1(\mathbf{x}) - T_2(\mathbf{x}, \rho)$

Numerical Study: Size of Network



Recall that $\mathbf{x}^\top K \mathbf{x} = \sum_{ij} w_{ij} - \rho T_1(\mathbf{x}) - T_2(\mathbf{x}, \rho)$

Case Study

Data

- Consider a public available dataset from a music streaming service with $\approx 50k$ users.
- Friendship network between users
- Covariates: the users' preference (recorded by 1 or 0) to 84 distinct music genres.

Potential Application:

- This type of dataset is typically relevant to the experiments of assessing different algorithms for recommendation systems.
- Such type of experiments requires to split users into two groups to allocate two versions of a recommendation system.
- A numerical outcome will be computed for each user, such as total time spending on recommended products or the click through rate to recommended products over a time period.

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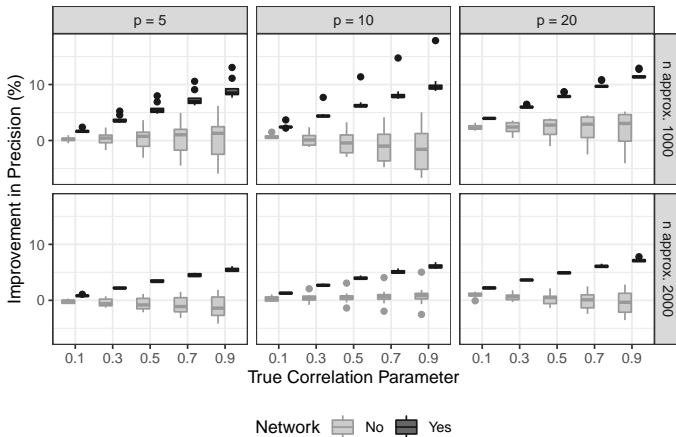
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Improvement to Precision

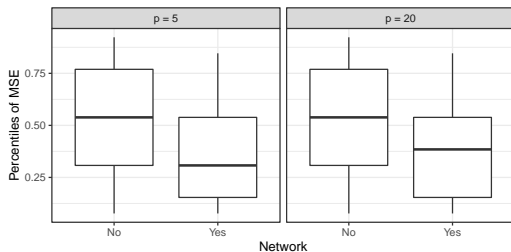
After taking a subset of users and subset of covariates



Note: the network density of each subset is between 0.001-0.002.

Pseudo Experiment

- Generate responses based on CAR model with network dependence $\sigma^2(D - PWP)^{-1}$ with $P = \text{diag}(\sqrt{\rho_1}, \dots, \sqrt{\rho_n})$ and ρ_1, \dots, ρ_n randomly generated from $U(0, 1)$ for $n = 1000$.
- Compute the mean squared errors of the estimated treatment effect over 100 replication.
- Compute the quantiles of MSE of the optimal designs among 10 random designs for each replication



Summary

- Discussed general design problems for network A/B tests
- Introduced a locally optimal design approach for A/B testing with network and covariates information.
- The proposed design is robust to unknown parameters.
- For the model with different network dependence structure, robustness of the proposed design can be investigated before data collection.

My Works

- Pokhiko, V., Zhang, Q., Kang, L., Mays, D. (2019), D-optimal design for network A/B testing. Journal of Statistical Theory and Practice, 13(4), 1-23.
- Zhang, Q. and Kang, L. (2022), Locally Optimal Design for A/B Tests in the Presence of Covariates and Network Dependence. Technometrics. 64(3): 358-369.
- Zhang, Q. (2023+), On the Asymptotics of Graph Cut for Network A/B Tests. To be released.

Thank You!