

Nintendo Co., Ltd.

Earnings Release for Fiscal Year Ended March 2016

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Consolidated Statements of Income Transition

million yen

	FY3/2012	FY3/2013	FY3/2014	FY3/2015	FY3/2016
Net sales	647,652	635,422	571,726	549,780	504,459
Cost of sales	493,997	495,068	408,506	335,196	283,494
Gross profit	153,654	140,354	163,219	214,584	220,965
(Gross profit ratio)	(23.7%)	(22.1%)	(28.5%)	(39.0%)	(43.8%)
Selling, general and administrative expenses	190,975	176,764	209,645	189,814	188,083
Operating income	-37,320	-36,410	-46,425	24,770	32,881
(Operating income ratio)	(-5.8%)	(-5.7%)	(-8.1%)	(4.5%)	(6.5%)
Non-operating income	9,825	48,485	53,136	46,043	14,550
(of which foreign exchange gains)	(-)	(39,506)	(39,287)	(34,051)	(-)
Non-operating expenses	33,368	1,592	624	283	18,641
(of which foreign exchange losses)	(27,768)	(-)	(-)	(-)	(18,356)
Ordinary income	-60,863	10,482	6,086	70,530	28,790
(Ordinary income ratio)	(-9.4%)	(1.6%)	(1.1%)	(12.8%)	(5.7%)
Extraordinary income	84	2,957	4,922	3,737	407
Extraordinary losses	98	3,243	79	2,176	1,482
Income before income taxes and minority interests	-60,877	10,197	10,929	72,091	27,715
Income taxes	-17,659	3,029	34,132	30,228	11,197
Profit	-43,217	7,168	-23,202	41,862	16,518
Profit attributable to non-controlling interests	-13	68	20	18	13
Profit attributable to owners of parent	-43,204	7,099	-23,222	41,843	16,505
(Profit attributable to owners of parent ratio)	(-6.7%)	(1.1%)	(-4.1%)	(7.6%)	(3.3%)

Quarterly Consolidated Statements of Income Transition

million yen

	FY3/2015					FY3/2016				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Net sales	74,695	96,703	271,521	106,860	549,780	90,223	113,959	221,481	78,795	504,459
Cost of sales	42,169	48,136	179,670	65,220	335,196	47,537	62,957	131,869	41,130	283,494
Gross profit	32,526	48,566	91,851	41,640	214,584	42,685	51,001	89,612	37,665	220,965
(Gross profit ratio)	(43.5%)	(50.2%)	(33.8%)	(39.0%)	(39.0%)	(47.3%)	(44.8%)	(40.5%)	(47.8%)	(43.8%)
Selling, general and administrative expenses	41,996	39,311	60,031	48,474	189,814	41,536	43,173	56,104	47,269	188,083
Operating income	-9,470	9,254	31,819	-6,834	24,770	1,149	7,828	33,508	-9,604	32,881
(Operating income ratio)	(-12.7%)	(9.6%)	(11.7%)	(-6.4%)	(4.5%)	(1.3%)	(6.9%)	(15.1%)	(-12.2%)	(6.5%)
Non-operating income	4,897	17,611	38,439	-14,905	46,043	13,173	-5,636	5,456	1,557	14,550
(of which foreign exchange gains)	(-)	(15,587)	(35,502)	(-17,037)	(34,051)	(10,818)	(-10,098)	(1,082)	(-1,801)	(-)
Non-operating expenses	5,392	-5,295	100	86	283	35	41	106	18,457	18,641
(of which foreign exchange losses)	(5,045)	(-5,045)	(-)	(-)	(-)	(-)	(-)	(-)	(18,356)	(18,356)
Ordinary income	-9,964	32,161	70,159	-21,826	70,530	14,286	2,149	38,858	-26,504	28,790
(Ordinary income ratio)	(-13.3%)	(33.3%)	(25.8%)	(-20.4%)	(12.8%)	(15.8%)	(1.9%)	(17.5%)	(-33.6%)	(5.7%)
Extraordinary income	5	3,460	142	129	3,737	3	2	398	3	407
Extraordinary losses	1,426	748	120	-118	2,176	5	17	917	541	1,482
Income before income taxes and minority interests	-11,385	34,874	70,181	-21,578	72,091	14,285	2,134	38,340	-27,043	27,715
Income taxes	-1,467	10,658	24,973	-3,935	30,228	6,003	-1,036	9,229	-2,998	11,197
Profit	-9,918	24,215	45,208	-17,643	41,862	8,281	3,171	29,110	-24,044	16,518
Profit attributable to non-controlling interests	5	-8	-6	28	18	-2	-11	18	8	13
Profit attributable to owners of parent	-9,924	24,224	45,215	-17,672	41,843	8,284	3,182	29,092	-24,053	16,505
(Profit attributable to owners of parent ratio)	(-13.3%)	(25.1%)	(16.7%)	(-16.5%)	(7.6%)	(9.2%)	(2.8%)	(13.1%)	(-30.5%)	(3.3%)

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2015				FY3/2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
USD	0.2 billion				0.2 billion			
	0.6 billion				0.6 billion			
	1.5 billion				1.4 billion			
	2.0 billion				1.7 billion			
Euro	0.1 billion				0.1 billion			
	0.3 billion				0.3 billion			
	0.8 billion				0.8 billion			
	1.1 billion				0.9 billion			

Non-Consolidated Purchases in U.S. Dollars

	FY3/2015				FY3/2016			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	0.0 billion				0.1 billion			
	0.2 billion				0.6 billion			
	0.7 billion				1.0 billion			
	0.9 billion				1.1 billion			

Average Exchange Rates

	FY3/2015				FY3/2016				yen
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
1 USD =	102.16				121.36				
	103.04				121.80				
	106.87				121.70				
	109.93				120.14				
1 Euro =	140.07				134.16				
	138.92				135.07				
	140.30				134.36				
	138.77				132.58				

Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	FY3/2015 3/31/2015	million dollars/euros			
		FY3/2016 6/30/2015	FY3/2016 9/30/2015	FY3/2016 12/31/2015	FY3/2016 3/31/2016
Cash and deposits (USD)	2,038	2,216	2,204	2,235	2,196
Accounts receivable-trade (USD)	233	185	387	325	149
Accounts payable-trade (USD)	159	168	374	278	66
Cash and deposits (Euro)	778	441	461	538	665
Accounts receivable-trade (Euro)	108	156	284	280	111

Exchange Rates

	FY3/2015 3/31/2015	yen			
		FY3/2016 6/30/2015	FY3/2016 9/30/2015	FY3/2016 12/31/2015	FY3/2016 3/31/2016
1 USD =	120.17	122.45	119.96	120.61	112.68
1 Euro =	130.32	137.23	134.97	131.77	127.70

Million-Seller Titles of Nintendo Products

units in ten thousands

FY3/2016(Apr.'15-Mar.'16)			Life-to-date
Global	of which		Global
	Japan	Overseas	

Nintendo 3DS

Animal Crossing: Happy Home Designer	304	148	156	304
Pokémon Omega Ruby/Pokémon Alpha Sapphire	190	21	170	1,184
Fire Emblem Fates: Birthright/Conquest	184	78	106	184
Mario Kart 7	156	18	138	1,326
Super Smash Bros. for Nintendo 3DS	136	17	119	812
Pokémon Super Mystery Dungeon	122	36	85	122
The Legend of Zelda: Tri Force Heroes	114	19	95	114
New Super Mario Bros. 2	109	11	98	1,025
Animal Crossing: New Leaf	107	31	76	1,000

Wii U

Splatoon	427	149	278	427
Super Mario Maker	352	93	259	352
Mario Kart 8	239	25	214	750
Yoshi's Woolly World	137	13	125	137
Super Smash Bros. for Wii U	115	14	101	480

[Note] Software sales units include the quantity bundled with hardware.

Software sales units include their downloadable versions.

Launch Dates of Primary Nintendo Products by Region (Apr. 2015~Mar. 2016)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Hardware)	Nintendo 2DS Special Edition: Pokémon Version	2/27/2016		
	(Software)	Xenoblade Chronicles 3D *	4/2/2015	Xenoblade Chronicles X	4/29/2015
		Nintendo presents: New Style Boutique 2 – Fashion Forward	4/16/2015	Splatoon	5/28/2015
		Code Name: S.T.E.A.M.	5/14/2015	Yoshi's Woolly World	7/16/2015
		Rhythm Paradise Megamix	6/11/2015	Devil's Third	8/4/2015
		Fire Emblem Fates: Birthright	6/25/2015	Super Mario Maker	9/10/2015
		Fire Emblem Fates: Conquest	6/25/2015	Art Academy: Home Studio	11/12/2015
		Animal Crossing: Happy Home Designer	7/30/2015	Animal Crossing: amiibo Festival	11/21/2015
		Ultimate NES Remix	8/27/2015	Tokyo Mirage Sessions #FE	12/26/2015
		Pokémon Super Mystery Dungeon	9/17/2015	Mario Tennis: Ultra Smash	1/28/2016
		Katachi Shinhakken! Rittai Picross 2	10/1/2015	The Legend of Zelda: Twilight Princess HD	3/10/2016
		Chibi-Robo! Zip Lash	10/8/2015		
		The Legend of Zelda: Tri Force Heroes	10/22/2015		
		Pokémon Rumble World	11/19/2015		
		Mario & Luigi: Paper Jam	12/3/2015		
		Mario & Sonic at the Rio 2016 Olympic Games™	2/18/2016		
The United States	(Software)	Xenoblade Chronicles 3D *	4/10/2015	Splatoon	5/29/2015
		Puzzle & Dragons Z + Puzzle & Dragons	5/22/2015	Art Academy: Home Studio ***	6/25/2015
		Super Mario Bros. Edition **		Super Mario Maker	9/11/2015
		Little Battlers eXperience **	8/21/2015	Yoshi's Woolly World	10/16/2015
		Animal Crossing: Happy Home Designer	9/25/2015	Fatal Frame: Maiden of Black Water ***	10/22/2015
		Chibi-Robo! Zip Lash	10/9/2015	Animal Crossing: amiibo Festival	11/13/2015
		The Legend of Zelda: Tri Force Heroes	10/23/2015	Mario Tennis: Ultra Smash	11/20/2015
		YO-KAI WATCH **	11/6/2015	Xenoblade Chronicles X	12/4/2015
		Pokémon Super Mystery Dungeon	11/20/2015	Devil's Third	12/11/2015
		Mario & Luigi: Paper Jam	1/22/2016	The Legend of Zelda: Twilight Princess HD	3/4/2016
		Fire Emblem Fates: Birthright	2/19/2016	Pokkén Tournament **	3/18/2016
		Fire Emblem Fates: Conquest	2/19/2016		
		Mario & Sonic at the Rio 2016 Olympic Games™	3/18/2016		
Europe	(Software)	Xenoblade Chronicles 3D *	4/2/2015	Kirby and the Rainbow Paintbrush	5/8/2015
		Puzzle & Dragons Z + Puzzle & Dragons	5/8/2015	Splatoon	5/29/2015
		Super Mario Bros. Edition **		Yoshi's Woolly World	6/26/2015
		Code Name: S.T.E.A.M.	5/15/2015	Art Academy: Atelier	6/26/2015
		Fossil Fighters Frontier	5/29/2015	Devil's Third	8/28/2015
		Little Battlers eXperience **	9/4/2015	Super Mario Maker	9/11/2015
		Animal Crossing: Happy Home Designer	10/2/2015	Project Zero: Maiden of Black Water	10/30/2015
		The Legend of Zelda: Tri Force Heroes	10/23/2015	Animal Crossing: amiibo Festival	11/20/2015
		Chibi-Robo! Zip Lash	11/6/2015	Mario Tennis: Ultra Smash	11/20/2015
		Nintendo presents: New Style Boutique 2 – Fashion Forward	11/20/2015	Xenoblade Chronicles X	12/4/2015
		Mario & Luigi: Paper Jam Bros.	12/4/2015	The Legend of Zelda: Twilight Princess HD	3/4/2016
		Story of Seasons **	12/31/2015	Pokkén Tournament **	3/18/2016
		Pokémon Rumble World	1/22/2016		
		Pokémon Super Mystery Dungeon	2/19/2016		
		BRAVELY SECOND END LAYER **	2/26/2016		
		Hyrule Warriors Legends **	3/24/2016		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

Mitomo was released on March 17 in Japan and on March 31 in the United States and Europe.

*This title is exclusive to New Nintendo 3DS/New Nintendo 3DS XL.

**This title is published by Nintendo.

***This title is released only in a downloadable format.

Launch Schedule of Primary Nintendo Products by Region (extracts: Apr. 2016～)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Disney Art Academy	4/7/2016	Star Fox Zero	4/21/2016
		Kirby: Planet Robobot	4/28/2016	Star Fox Zero + Star Fox Guard	4/21/2016
		Shovel Knight amiibo set *	6/30/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/23/2016
		Culdcept Revolt	July 2016	Paper Mario: Color Splash	2016
		Metroid Prime: Federation Force	8/25/2016	The Legend of Zelda (temp.)	2017
		Pokémon Sun	Winter 2016	Project Giant Robot (temp.)	TBD
		Pokémon Moon	Winter 2016		
The United States	(Software)	BRAVELY SECOND END LAYER *	4/15/2016	Star Fox Zero + Star Fox Guard	4/22/2016
		Pokémon Rumble World	4/29/2016	Tokyo Mirage Sessions #FE	6/24/2016
		Disney Art Academy	5/13/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/24/2016
		Kirby: Planet Robobot	6/10/2016	Paper Mario: Color Splash	2016
		Metroid Prime: Federation Force	8/19/2016	The Legend of Zelda (temp.)	2017
		Dragon Quest VII: Fragments of the Forgotten Past *	2016	Project Giant Robot (temp.)	TBD
		Dragon Quest VIII: Journey of the Cursed King *	2016		
		Pokémon Sun	Holiday 2016		
		Pokémon Moon	Holiday 2016		
Europe	(Software)	Mario & Sonic at the Rio 2016 Olympic Games	4/8/2016	Star Fox Zero	4/22/2016
		YO-KAI WATCH *	4/29/2016	Star Fox Zero + Star Fox Guard	4/22/2016
		Fire Emblem Fates: Birthright	5/20/2016	Tokyo Mirage Sessions #FE	6/24/2016
		Fire Emblem Fates: Conquest	5/20/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/24/2016
		Kirby: Planet Robobot	6/10/2016	Paper Mario: Color Splash	2016
		Disney Art Academy	7/15/2016	The Legend of Zelda (temp.)	2017
		Metroid Prime: Federation Force	9/2/2016	Project Giant Robot (temp.)	TBD
		Dragon Quest VII: Fragments of the Forgotten Past *	2016		
		Dragon Quest VIII: Journey of the Cursed King *	2016		
		Rhythm Paradise Megamix	2016		
		Pokémon Sun	Late 2016		
		Pokémon Moon	Late 2016		
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	TBD		

Notes: Launch dates and titles etc. are subject to change.

Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is published by Nintendo.

Upcoming Third-Party Software Lineup (extracts: Apr. 2016~)

Region	Nintendo 3DS		Wii U	
	Title	Publisher	Title	Publisher
Japan	My Hero Academia Battle For All	BANDAI NAMCO Entertainment	GREAT RACE	BARNHOUSE EFFECT
	DRAGONBALL FUSIONS	BANDAI NAMCO Entertainment	FreezeME	COSEN
	TAIKO NO TATSUJIN DOKODON MYSTERY ADVENTURE	BANDAI NAMCO Entertainment	Paranautical Activity	CrossFunction
	Gyakuten Saiban 6	CAPCOM	Shantae and the Pirate's Curse	Intergrow
	MONSTER HUNTER STORIES	CAPCOM	Shantae: Risky's Revenge	Intergrow
	PUZZLE & DRAGONS CROSS GOD type/DRAGON type	GungHo Online Entertainment	Block Builder	Rainy Frog
	YO-KAI SANGOKUSHI	LEVEL-5	PetitComputer BIG	SmileBoom
	YO-KAI WATCH 3 SUSHI/TEMPURA	LEVEL-5	Mighty No. 9	Spike Chunsoft
	BOKUJO MONOGATARI MITTSU NO SATO NO TAISETSU NA TOMODACHI	Marvelous	Lego® Marvel's Avengers	Warner Bros. Japan
	Terraria	Spike Chunsoft	Lego® Star Wars: The Force Awakens	Warner Bros. Japan
The United States	Zero Escape: Zero Time Dilemma	Aksys Games	Terraria	505 Games
	Monster Hunter Generations	Capcom	Lost Reavers	BANDAI NAMCO Entertainment America
	Mighty No. 9	Deep Silver	Super Meat Boy	Blitworks
	Cartoon Network Battle Crashers	GameMill	Mighty No. 9	Deep Silver
	Azure Striker GUNVOLT 2	INTI CREATES	SteamWorld Heist	Image & Form
	Noitu Love: Devolution	MP2 Games	forma.8	MixedBag
	The Battle Cats POP!	PONOS Corporation	Noitu Love: Devolution	MP2 Games
	Antipole DX	Saturnine Games	PONCHO	Rising Star Games
	7th Dragon III Code: VFD	SEGA of America	Antipole DX	Saturnine Games
	Sega 3D Classics Collection	SEGA of America	Zarvot	SnowHydra Games
	Sonic Boom: Fire & Ice	SEGA of America	Ectoplaza	Syndicate Atomic
	LEGO Star Wars: The Force Awakens	Warner Bros. Interactive Entertainment	Tumblestone	The Quantum Astrophysicists Guild
	Lifespeed	Wee Man Studios	Axiom Verge	Thomas Happ Games
	Corpse Party	XSEED Games	Soul Axiom	Wales Interactive
			LEGO Star Wars: The Force Awakens	Warner Bros. Interactive Entertainment
			DubWars	WOBBL3 Entertainment
Europe	Zero Escape: Zero Time Dilemma	Aksys Games	Terraria	505 Games
	Monster Hunter Generations	Capcom	Kick & Fennick	Abstraction Games
	Mighty No. 9	Deep Silver	Lost Reavers	BANDAI NAMCO Entertainment Europe
	Azure Striker GUNVOLT 2	INTI CREATES	Super Meat Boy	BlitWorks
	Futuridium EP Deluxe	MixedBag	Mighty No. 9	Deep Silver
	Noitu Love: Devolution	MP2 Games	PixelJunk Monsters	Double Eleven
	The Battle Cats POP!	PONOS Corporation	SteamWorld Heist	Image & Form
	Antipole DX	Saturnine Games	Futuridium EP Deluxe	MixedBag
	Sonic Boom: Fire & Ice	SEGA	Noitu Love: Devolution	MP2 Games
	LEGO Star Wars: The Force Awakens	Warner Bros. Interactive Entertainment	PONCHO	Rising Star Games
	Lifespeed	Wee Man Studios	Antipole DX	Saturnine Games
			Tumblestone	The Quantum Astrophysicists Guild
			Axiom Verge	Thomas Happ Games
			Jotun:Valhalla Edition	Thunder Lotus Games
			Lovely Planet	tinyBuild Games
			LEGO Star Wars: The Force Awakens	Warner Bros. Interactive Entertainment

Notes: Software titles are based on the information as of April 27, 2016.

Launch schedules, software names etc. are subject to change.

Launch titles are listed by publisher alphabetically.

This list includes titles that are released in a downloadable format only.