

Ralph Reijs

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EXPERIENCE

Chief Technology Officer at Apostille USA (London, UK)

02/2023 - Present

Co-Founder. Designed, developed a fully automated platform for (physical) legal document processing, reducing the duration of weeks-long legal processes to mere days.

- Platform Vision / Mission / Strategy / Roadmap
- Website Design / Logo / Branding
- Product Design (process, infrastructure, UI / UX)
- Product Development (automation / integration)
- Platform Launch in 1st week, first revenue within 3 weeks, company profitable within 4 months

Chief Product Officer at Applied Universal Math. (London, UK)

12/2020 - Present

In my role as CPO, and beyond, I took the following responsibilities upon myself:

- Product Functional / Technical Design
- Product Vision / Mission / Strategy / Roadmap
- Product UI/UX Design
- Product Development
- Pitch Deck Design / Investor Pitch Content
- Logo / Branding / Website

Chief Technology Officer at Mpowa (London, UK)

10/2019 - 03/2020

As CTO I worked on the tokenization of zero-point energy technologies and delivered:

- **Hardware / Software Prototyping**
- **Vision / Mission / Strategy / Roadmap**
- Pitch Deck Design / Investor Pitch Content
- Info Graphics / Conceptual Mockups / Diagrams / Visualizations • Platform- / Ecosystem- / Architecture-Diagrams
- Infrastructure / Security / Integration
- Logo / Branding / Website

Chief Technology Officer at Jinbi Token (London, UK)

02/2018 - Present

Blockchain & Security Advisor and Core ICO Team member. Delivered the infrastructure solution and provided solutions for all technical challenges.

- Led company through early-stages and ICO acting as **de facto ICO Manager**
- Raised **\$47.5 Million** from investors
- Secured funds and infrastructure from 24/7 hacking & phishing attacks during/after ICO
- Took position of CTO

Head of Product at Stealth Startup (Amsterdam, NL)

12/2018 - 2021

Created an Automated Ethereum platform for spreading, tumbling, mixing, trade volume and cross-blockchain conversion of ETH + ERC20.

Key Accomplishments:

- Successfully **used on Main Net** with **\$150 Million worth** of ERC20 tokens
- Led the Agile development and User Interface / User Experience Design, Architecture, Full Stack running against Parity Light Node.
- Campaigns are fully autonomous, with auto-healing for failed transactions

Head of IT Security at Pillar (London, UK)

04/2017 - 07/2019

After having built and joined 25+ startups, I played a crucial role in realising the funding and setting up of a conceptual opensource product that helps take back control over personal data through cryptography and Identity Management on the Ethereum blockchain.

Key Accomplishments:

- **Raised \$27 Million** from investors (**\$200M value at ATH**) in a 60h Token Sale
- Secured funds and infrastructure from 24/7 hacking & phishing attacks during/after ICO
- Co-created the London HeadQuarters
- Communicated transparently with **15k investors**

Chief Technology Officer at AppCodex (Amsterdam, NL)

01/2007 - 01/2014

Delivered innovative mobile apps & games as solutions to modern challenges, and to replace archaic legacy approaches and connect the offline to the online, by making use of cutting edge technology with intuitive, user-friendly frontend interfaces. Targeted at both Consumers and Enterprise.

Key Accomplishments:

- Transformed an old teaching method for reading, from old wooden board to intuitive iOS app which achieved **10k downloads** in the first month and was acquired by Noordhoff Uitgevers Groep (Netherlands largest educational publisher) in 2008
- Released the **first iOS App ever** to offer **Bitcoin payments** / exchange functionality in **2010**. It intuitively provided market prices, mining and network statistics/charts, a profit calculator and offered exchange functionality (orders + trades). Achieved **50k downloads** in first 2 months.

Senior Solution Architect (EU, USA, ME)

01/1997 - 03/2017

Provided cost-reducing solutions in IT Service Management to clients in Finance-, Pharmaceutical-, Petrochemical- and Information Technology sectors as a freelance contractor.

Key Accomplishments:

- **20+ years** of transforming **40+ clients'** functional requirements into functional- / technical designs and implementing solutions through enterprise Software Development Life Cycle processes.
- Optimised business processes / procedures and **drastically reduced workload and cost** of Service Delivery by applying ITIL best practices.

- Used data science to make **data-driven decisions** to develop strategies, build products that **boosted Customer Satisfaction**
- Implemented **revolutionary API interfaces** between enterprise IT Systems on Unix, Linux, AIX to allow real-time communication on incident resolution between vendors and clients.
- Clients include: **IBM**, WorldCom, **Deutsche Bank**, Frankfurt Stock Exchange, **Bayer**, **Rabobank**, Thales, **Shell** and Roche.