of the Exchange Act.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

	Washington,	D.C. 20549
	FORM	I 10-Q
(Ma	ark One)	
X	QUARTERLY REPORT PURSUANT TO SECTEXCHANGE ACT OF 1934	TION 13 OR 15(d) OF THE SECURITIES
	For the quarterly period ended March 31, 2013	
	Ol	R
	TRANSITION REPORT PURSUANT TO SECTEXCHANGE ACT OF 1934	ΓΙΟΝ 13 OR 15(d) OF THE SECURITIES
	For the transition period from to  Commission File N	umber 001-34419
	AOL	INC.
	(Exact name of registrant a	
	(Dauet name of registrant)	
	Delaware (State or other jurisdiction of incorporation or organization)	20-4268793 (I.R.S. Employer Identification No.)
	770 Broadway New York, NY (Address of principal executive offices)	10003 (Zip Code)
	Registrant's telephone number, in	cluding area code: 212-652-6400
		reports required to be filed by Section 13 or 15(d) of the Securities shorter period that the registrant was required to file such reports), ays. Yes 🗵 No 🗆
	Indicate by check mark whether the registrant has submitted eleractive Data File required to be submitted and posted pursuant to be ding 12 months (or for such shorter period that the registrant w	Rule 405 of Regulation S-T (§232.405 of this chapter) during the
	Indicate by check mark whether the registrant is a large acceler	rated filer, an accelerated filer, a non-accelerated filer, or a smaller

Large accelerated filer 

Accelerated filer □

Non-accelerated filer □ (Do not check if a smaller reporting company)

Smaller reporting company □

reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2

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#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q ("Quarterly Report") contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 regarding business strategies, market potential, future financial and operational performance and other matters. Words such as "anticipates," "estimates," "expects," "projects," "forecasts," "intends," "plans," "will," "believes" and words and terms of similar substance used in connection with any discussion of future operating or financial performance identify forward-looking statements. These forward-looking statements are based on management's current expectations and beliefs about future events. As with any projection or forecast, they are inherently susceptible to uncertainty and changes in circumstances. Except as required by law, we are under no obligation to, and expressly disclaim any obligation to, update or alter any forward-looking statements whether as a result of such changes, new information, subsequent events or otherwise.

Various factors could adversely affect our operations, business or financial results in the future and cause our actual results to differ materially from those contained in the forward-looking statements, including those factors discussed in detail in "Item 1A—Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2012 ("Annual Report"). In addition, we operate a web services company in a highly competitive, rapidly changing and consumer- and technology-driven industry. This industry is affected by government regulation, economic, strategic, political and social conditions, consumer response to new and existing products and services, technological developments and, particularly in view of new technologies, the continued ability to protect intellectual property rights. Our actual results could differ materially from management's expectations because of changes in such factors.

Achieving our business and financial objectives, including improved financial results and maintenance of a strong balance sheet and liquidity position, could be adversely affected by the factors discussed or referenced in "Item 1A—Risk Factors" in our Annual Report as well as, among other things:

- changes in our plans, strategies and intentions;
- market price volatility;
- the impact of significant acquisitions, dispositions and other similar transactions;
- our ability to attract and retain key employees;
- any negative unintended consequences of cost reductions, restructuring actions or similar efforts, including with respect to any associated savings, charges or other amounts;
- market adoption of new products and services;
- our ability to attract and retain unique visitors to our properties;
- asset impairments; and
- the impact of "cyber warfare."

References in this Quarterly Report to "we," "us," the "Company," and "AOL" refer to AOL Inc., a Delaware corporation.

#### AOL INC.

## PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion of our results of operations and financial condition together with our consolidated financial statements and the notes thereto included elsewhere in this Quarterly Report as well as the discussion in the "Item 1— Business" section of our Annual Report. This discussion contains forward-looking statements that involve risks and uncertainties. The forward-looking statements are not historical facts, but rather are based on current expectations, estimates, assumptions and projections about our industry, business and future financial results. Our actual results could differ materially from the results contemplated by these forward-looking statements due to a number of factors, including those discussed in "Item 1A—Risk Factors" in our Annual Report and "Cautionary Statement Concerning Forward-Looking Statements" herein.

#### Introduction

Management's discussion and analysis of financial condition and results of operations ("MD&A") is a supplement to the accompanying consolidated financial statements and provides additional information on our business, recent developments, results of operations, liquidity and capital resources and critical accounting policies. MD&A is organized as follows:

- Overview. This section provides a general description of our business and outlook for 2013, as well as recent developments we believe are important in understanding our results of operations and financial condition or in understanding anticipated future trends.
- Results of operations. This section provides an analysis of our results of operations for the three months ended March 31, 2013 and 2012.
- Liquidity and capital resources. This section provides a discussion of our current financial condition and an analysis of our cash flows for the three months ended March 31, 2013 and 2012. This section also provides an update to the discussion in our Annual Report of our customer credit risk and includes a discussion of the amount of financial capacity available to fund our future commitments and ongoing operating activities.
- *Critical accounting policies*. This section identifies those accounting policies that are considered important to our results of operations and financial condition and require significant judgment and estimates on the part of management.

#### **Overview**

#### Our Business

We are a leading global web services company with a suite of compelling brands and offerings and a substantial worldwide audience. Our business spans online content, products and services that we offer to consumers, advertisers, publishers and subscribers. We are focused on attracting and engaging internet consumers and providing valuable online advertising services. We market our offerings to advertisers on both AOL Properties and the Third Party Network. AOL Properties include our owned and operated content, products and services in the Membership Group and Brand Group segments in addition to our AOL Ventures offerings, which are each described in further detail below. AOL Properties also include co-branded websites owned or operated by third parties for which certain criteria have been met, including that the internet traffic has been assigned to us. Through AOL Networks, which is discussed in further detail below, we provide third party publishers with premium products and services intended to make their websites attractive to brand advertisers, such as video and custom content production, in addition to offering ad serving and sales advertising inventory

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on third party properties (the "Third Party Network"). Our AOL-brand access subscription service, which we offer to consumers in the United States for a monthly fee, is a valuable distribution channel for AOL Properties.

In the fourth quarter of 2012, we changed the way in which we evaluate our business for the purpose of allocating resources and assessing performance. As a result, our business is now organized into three reportable segments: the Brand Group, the Membership Group, and AOL Networks. In addition to these reportable segments, we have a corporate and other category that includes activities that are not directly attributable or allocable to a specific segment.

#### **Brand Group**

The Brand Group consists of our portfolio of distinct and unique content and certain of our service brands. The results for this segment reflect the performance of our advertising offerings on a number of owned and operated sites, such as AOL.com, The Huffington Post, Patch, TechCrunch and MapQuest. The Brand Group also includes co-branded websites owned or operated by third parties for which certain criteria have been met, including that the internet traffic has been assigned to us.

We generate advertising revenues from the Brand Group through the sale of display advertising and search advertising. Display advertising revenue is generated by the display of graphical advertisements and other performance-based advertising. We offer advertisers marketing and promotional opportunities to purchase specific placements of advertising directly on sites within the Brand Group (i.e., in particular locations and on specific dates). In addition, we offer advertisers the opportunity to bid on unreserved advertising inventory on Brand Group sites utilizing our proprietary scheduling, optimization and delivery technology. We collectively refer to revenue associated with these offerings as premium display advertising revenue. Finally, advertising inventory on Brand Group sites not sold directly to advertisers, as described above, may be included for sale to advertisers with inventory purchased from third-party publishers through AOL Networks. Amounts received from external customers for inventory sold through AOL Networks are recognized in AOL Networks with a corresponding intersegment traffic acquisition cost ("TAC") charge. An amount equal to the TAC charge for these transactions, reflecting the revenue net of the margin retained by AOL Networks, is then reflected as intersegment revenue within the Brand Group. Search advertising revenue is generated when a consumer clicks on a text-based advertisement on Brand Group sites. These text-based advertisements are either generated from a consumer-initiated search query or placed on sites targeted by advertisers based on the content of the websites. While the majority of AOL search revenues are reflected within the Brand Group, there are also search revenues within the Membership Group and AOL Networks for search offerings provided in each of those segments.

Growth of our advertising revenues depends on our continued ability to attract consumers and increase engagement on our properties by offering compelling content, products and services, as well as on our ability to provide effective advertising solutions and optimize our inventory monetization. In order to attract consumers and generate increased engagement, we have developed and acquired, and intend to continue to develop and potentially acquire, content, products and services designed to meet these goals. Our plans include the development of a number of platforms that are designed to facilitate the production, aggregation, distribution and consumption of national and local content. Additionally, we have invested in premium content brands to deliver a scaled and differentiated array of premium news, analysis, commentary, entertainment and community engagement.

#### Membership Group

The Membership Group consists of offerings that serve AOL registered account holders, both free and paid, and are focused on delivering world-class experiences to AOL's users who rely on these AOL products and

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properties. The results for this segment include AOL's subscription offerings and advertising offerings on Membership Group properties, including communications products such as AOL Mail and AIM.

In addition, we offer additional third party or AOL-developed products and services to internet consumers. We earn performance-based fees in relation to marketing third party products and services. We offer these products to our current and former access subscribers as well as other internet consumers. As with the Brand Group, advertising inventory on Membership Group sites not sold directly to advertisers may be included for sale to advertisers through AOL Networks and is reflected as intersegment revenue within the Membership Group. AOL Search is also offered on Membership Group properties.

#### **AOL Networks**

AOL Networks consists of AOL's offerings to publishers and advertisers utilizing AOL's third-party advertising network as well as AOL's inventory sold by AOL Networks. The results for this segment include the performance of Advertising.com, ADTECH, Pictela, Be On (formerly "goviral"), sponsored listings and AOL On. We generate advertising revenues on AOL Networks through the sale of advertising on third party websites and from advertising inventory on AOL Properties not sold directly to advertisers, as described above. Our advertising offerings on AOL Networks consist primarily of the sale of display advertising and also include search advertising through sponsored listings. In order to generate advertising revenues on the Third Party Network, we have historically had to incur higher TAC as compared to advertising on Brand Group or Membership Group properties.

#### Trends, Challenges and Uncertainties Impacting Our Business

The web services industry is highly competitive and rapidly changing. Trends, challenges and uncertainties that may have a significant impact on our business, our opportunities and our ability to execute our strategy include the following:

- In addition to marketing services, we are also addressing programmatic offerings. Recently, certain areas of the online display advertising market have experienced pressure from the increase of programmatic buying of advertising inventory. We are addressing this trend of programmatic buying by investing in technology, such as our demand side and supply side platforms, in order for advertisers and agencies to better manage their advertising campaigns through the use of our optimization technology. Additionally, we believe there is a significant opportunity to attract advertisers through the increased sale of premium formats and video through AOL Networks. We believe our scale, ability to target premium audiences and investments in technology and premium formats will allow us to increase the number of advertisers we work with and enable us to optimize the increase in programmatic buying. We believe our investments in premium formats and targeting will enable us to maximize yield for our advertisers across both programmatic and sponsorship offerings.
- We have different cost structures within our advertising operations. In order to generate higher display advertising revenues on the Third Party Network, we incur higher TAC. While a majority of the costs associated with generating display advertising on the Third Party Network are variable, a majority of costs associated with generating display advertising revenue on AOL Properties are fixed. Therefore, to the extent we can generate higher display revenues on AOL Properties where we expect higher incremental margins, the increase in our operating income will be greater than it would be with an equivalent increase in display revenues on the Third Party Network.

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• We believe that video enhancements across our owned and operated properties and third party websites can enhance our advertising product offerings and increase monetization and distribution of our content. We seek to launch new format enhancements, increase advertiser adoption of these formats and attract additional publishers. We aim to create products that will deepen our relationships with existing advertisers and attract new advertisers by providing them with effective and efficient means of reaching targeted audiences through premium video experiences. We remain focused on the continued expansion of our video platform for both our properties and our partners.

#### **Recent Developments**

#### Accelerated Stock Repurchase Agreement

On August 26, 2012, we entered into a fixed dollar collared accelerated stock repurchase agreement with Barclay's Capital Inc. ("Barclays"), as agent for Barclays Bank PLC, effective August 27, 2012 (the "ASR Agreement"). Barclays completed the ASR Agreement on April 22, 2013 and since the final volume-weighted average price of AOL common stock was above the adjusted cap price established under the ASR agreement, no additional shares will be delivered. The total amount of shares repurchased by AOL under the ASR Agreement was 18.4 million shares.

#### 2013 Stock Repurchase Program

On February 8, 2013, we announced that the Board of Directors (the "Board") approved a stock repurchase program, which authorizes us to repurchase up to \$100.0 million of our outstanding shares of common stock from time to time over the twelve months following the announcement of the program (the "2013 Stock Repurchase Program"). Repurchases are subject to market conditions, share price and other factors. Repurchases will be made in accordance with applicable securities laws in the open market, in block trades, pursuant to pre-arranged trading plans, private transactions, and may include derivative transactions. The repurchase program may be suspended or discontinued at any time and is subject to the terms and conditions of the ASR Agreement approved in 2012. No shares have been repurchased under the 2013 Stock Repurchase Program to date.

#### **Key Metrics**

Key indicators to understanding our operating results include:

- Growth of advertising revenues;
- Unique visitors to AOL Properties;
- Monthly average churn and average paid tenure of our domestic AOL-brand access subscribers; and
- Our ability to manage our operating cost structure.

#### **Audience Metrics**

We utilize unique visitor numbers to evaluate the performance of AOL Properties. In addition, we utilize unique visitor numbers to evaluate the reach of our total advertising network, which includes both AOL Properties and the Third Party Network. Unique visitor numbers provide an indication of our consumer reach. Although our consumer reach does not correlate directly to advertising revenue, we believe that our ability to

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broadly reach diverse demographic and geographic audiences is attractive to brand advertisers seeking to promote their brands to a variety of consumers without having to partner with multiple content providers. AOL Properties unique visitor numbers include unique visitors attributable to co-branded websites owned by third parties for which certain criteria have been met, including that the internet traffic has been assigned to us through a traffic assignment letter. For the three months ended March 31, 2013, approximately 7.8% of our unique visitors to AOL Properties were attributable to co-branded websites owned by third parties where the internet traffic was assigned to us, compared to approximately 5.3% for the three months ended March 31, 2012.

The source for our unique visitor information is a third party (comScore Media Metrix, or "Media Metrix"). While we are familiar with the general methodologies and processes that Media Metrix uses in estimating unique visitors, we have not performed independent testing or validation of Media Metrix's data collection systems or proprietary statistical models, and therefore we can provide no assurance as to the accuracy of the information that Media Metrix provides.

The following table presents our unique visitor metrics for the periods presented (in millions):

	Three Mont	hs Ended
	March	31,
	2013	2012
Domestic average monthly unique visitors to AOL Properties	112	108
Domestic average monthly unique visitors to AOL Advertising Network	186	186

#### Subscriber Access Metrics

The primary metrics we monitor for our subscription access service are monthly average churn and average paid tenure. Monthly average churn represents on average the percentage of AOL-brand access subscribers that are either terminated or cancel our services each month, factoring in new and reactivated subscribers. The domestic AOL-brand access subscriber monthly average churn was 1.9% and 2.0% for the three months ended March 31, 2013 and 2012, respectively. Churn has been moderating as our tenured base continues to mature and the value of additional products and services offered to subscribers increases. Average paid tenure represents the average period of time subscribers have paid for domestic AOL-brand internet access. The average paid tenure of our domestic AOL-brand access subscribers was approximately 12.7 years and 11.5 years for the three months ended March 31, 2013 and 2012, respectively.

#### **Consolidated Results of Operations**

#### Revenues

The following table presents our revenues, by revenue type, for the periods presented (in millions):

	Three Months Ended March 31,					
		2013 2012		% Change		
Revenues:						
Advertising	\$	359.2	\$	330.1	9 %	
Subscription		165.8		182.1	(9)%	
Other		13.3		17.2	(23)%	
Total revenues	\$	538.3	\$	529.4	2 %	

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The following table presents our revenues, by revenue type, as a percentage of total revenues for the periods presented:

	Three Months End	ed March 31,
	2013	2012
Revenues:		
Advertising	67%	62%
Subscription	31	34
Other	2	4
Total revenues	100%	100%

#### Advertising Revenues

Advertising revenues are generated on AOL Properties through display advertising and search advertising, as described in "Overview—Our Business" herein. Agreements for advertising on AOL Properties typically take the form of impression-based contracts in which we provide impressions in exchange for a fixed fee (generally stated as cost-per-thousand impressions), time-based contracts in which we provide promotion over a specified time period for a fixed fee or performance-based contracts in which performance is measured in terms of either "click-throughs" when a user clicks on a company's advertisement or other user actions such as product/customer registrations, survey participation, sales leads, product purchases or other revenue sharing relationships. In addition, agreements with advertisers can include other advertising-related services such as content sponsorships, exclusivities or advertising effectiveness research.

In addition to advertising revenues generated on AOL Properties, we also generate revenues from our advertising offerings on the Third Party Network. To generate revenues on the Third Party Network, we purchase advertising inventory from publishers (both large and small) in the Third Party Network using proprietary optimization, targeting and delivery technology to best match advertisers with available advertising inventory. Advertising arrangements for the sale of Third Party Network inventory typically take the form of impression-based contracts or performance-based contracts.

Advertising revenues on AOL Properties and the Third Party Network for the three months ended March 31, 2013 and 2012 are as follows (in millions):

		2013	2012	% Change
AOL Properties:				
Display	\$	140.4	\$ 130.3	8%
Search		98.1	 89.6	9%
Total AOL Properties		238.5	219.9	8%
Third Party Network		120.7	110.2	10%
Total advertising revenues	\$	359.2	\$ 330.1	9%

Advertising revenues increased \$29.1 million for the three months ended March 31, 2013 as compared to the same period in 2012. The increase in Third Party Network revenue of \$10.5 million for the three months ended March 31, 2013 relates to an increase in publishers and advertisers on the network, increased sales of

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video and growth in Canada. Display revenue increased by \$10.1 million for the three months ended March 31, 2013 primarily due to an increase in AOL Properties impressions sold, including video and mobile inventory, improved reserved pricing related to the sales of video and other premium formats and improved performance in Canada. Search revenue for the three months ended March 31, 2013 increased \$8.5 million as compared to the same period in 2012, driven primarily by increased global queries from marketing related efforts and continued increases in revenue per search on AOL.com of \$6.7 million, partially offset by declines resulting from our 15% decline in domestic AOL-brand access subscribers, declines in search on co-branded portals of \$2.1 million and decreased queries in the United Kingdom.

#### Revenues Associated with Google

For all periods presented in this Quarterly Report, we have had a contractual relationship with Google Inc. ("Google") whereby we generate significant revenues through paid text-based search and contextual advertising on AOL Properties provided by Google. For the three months ended March 31, 2013 and 2012, the revenues associated with the Google relationship (substantially all of which were search revenues generated on AOL Properties) were \$94.2 million as compared to \$84.5 million, respectively.

#### **Subscription Revenues**

Subscription revenues declined 9% for the three months ended March 31, 2013 as compared to the same period in 2012. The decline was due to an approximate 15% decrease in the number of domestic AOL-brand access subscribers between March 31, 2012 and March 31, 2013. Subscription revenue for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012 also includes a favorable impact related to the increase in domestic average monthly access subscription revenue per AOL-brand access subscriber ("ARPU").

The number of domestic AOL-brand access subscribers was 2.7 million and 3.1 million at March 31, 2013 and 2012, respectively. ARPU was \$19.22 compared to \$17.88 for the three months ended March 31, 2013 and 2012, respectively. We include in our subscriber numbers individuals, households and entities that have provided billing information and completed the registration process sufficiently to allow for an initial log-on to the AOL access service. Our subscriber numbers include subscribers participating in introductory free-trial periods and subscribers that are paying no monthly fees or reduced monthly fees through member service and retention programs. Individuals who have only registered for our free offerings, including subscribers who have migrated from paid subscription plans, are not included in the AOL-brand access subscriber numbers presented above. Subscribers to our subscription access service also contribute to our ability to generate advertising revenues.

#### Other Revenues

Other revenues consist primarily of revenues from licensing our proprietary ad serving technology to third parties through ADTECH, licensing revenues from third-party customers of MapQuest's business-to-business services and fees from mobile carriers associated with our mobile e-mail and instant messaging functionality.

Other revenues decreased 23% for the three months ended March 31, 2013 as compared to the same period in 2012, due primarily to a decrease in production fees due to the divestiture of StudioNow in January 2013, a decrease in revenues from our mobile messaging services and a decline in ADTECH licensing revenues.

#### Geographical Concentration of Revenues

For the periods presented herein, a significant majority of our revenues have been generated in the United States. The majority of the non-United States revenues for these periods were generated by our European

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operations (primarily in the United Kingdom). We expect the significant majority of our revenues to continue to be generated in the United States for the foreseeable future. See "Note 10" in our accompanying consolidated financial statements for further information regarding the revenues generated in the countries in which we operate.

#### **Operating Costs and Expenses**

The following table presents our operating costs and expenses for the periods presented (in millions):

		Three Months Ended March 31,				
	2013	2012	% Change			
Costs of revenues	\$ 393.1	\$ 384.6	2 %			
General and administrative	82.8	96.2	(14)%			
Amortization of intangible assets	9.5	9.8	(3)%			
Restructuring costs	4.8	7.4	(35)%			
(Gain) loss on disposal of assets, net	(1.8)	-	NM			

NM = not meaningful

The following table represents our operating costs and expenses as a percentage of revenues for the periods presented:

	Three Months March 3	
	2013	2012
Operating costs and expenses:		
Costs of revenues	73%	73%
General and administrative	15	18
Amortization of intangible assets	2	2
Restructuring costs	1	1
Operating costs and expenses	91%	94%

#### Costs of Revenues

The following categories of costs are generally included in costs of revenues: personnel and facilities costs, TAC, network-related costs, non-network depreciation and amortization and other costs of revenues. TAC consists of costs incurred through arrangements in which we acquire third-party online advertising inventory for resale and arrangements whereby partners distribute our free products or services or otherwise direct traffic to AOL Properties. TAC arrangements have a number of different economic structures, the most common of which are: payments based on a cost per thousand impressions or based on a percentage of the ultimate advertising revenues generated from the advertising inventory acquired for resale and payments for direct traffic delivered to AOL Properties priced on a per click basis (*e.g.*, search engine marketing fees). These arrangements are primarily on a variable basis; however, the arrangements can also be on a fixed-fee basis, which often carry reciprocal performance guarantees by the counterparty, or a combination of fixed and variable fees.

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Costs of revenues for the three months ended March 31, 2013 and 2012 are as follows (in millions):

	Three Months Ended March 31,				
		2013 2012		% Change	
Costs of revenues:					
Personnel costs	\$	161.1	\$	162.1	(1)%
Facilities costs		13.4		14.0	(4)%
TAC		97.6		80.8	21 %
Network-related costs		38.1		40.8	(7)%
Non-network depreciation and amortization		15.3		16.4	(7)%
Other costs of revenues		67.6		70.5	(4)%
Total costs of revenues	\$	393.1	\$	384.6	2 %

The increase in costs of revenues for the three months ended March 31, 2013 as compared to the same period for 2012 was driven by the increase in TAC. TAC increased primarily due to an increase in marketing-related efforts on search revenue, as well as the increase in Third Party Network advertising revenues, which resulted in higher variable revenue share payments to our publishing partners.

Partially offsetting the increases in TAC were declines in network-related costs due to fewer depreciable assets and declines due to the favorable impact of two different sales and use tax matters one that impacted the first quarter of 2012 and one that was resolved in the first quarter of 2013. In addition, personnel costs declined primarily due to lower deferred compensation costs associated with 2010 and 2011 acquisitions, offset by the impact of increased headcount in areas of strategic focus.

#### General and Administrative

General and administrative expenses decreased \$13.4 million for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012. The decrease was primarily due to a decline in personnel costs of \$5.7 million due to lower self-insured claims and a reduction of corporate costs, as well as decreases in legal fees of \$4.4 million and consulting fees of \$2.9 million due in part to prior year proxy contest costs.

#### **Restructuring Costs**

For the three months ended March 31, 2013 and 2012, we incurred restructuring costs of \$4.8 million and \$7.4 million, respectively, related to organizational changes made in an effort to improve our ability to execute our strategy. These restructuring expenses were primarily related to involuntary terminations of employees.

#### Operating Income (Loss)

Operating income increased \$18.5 million for the three months ended March 31, 2013 as compared to the same period in 2012 due to an increase in revenue and declines in general and administrative costs, partially offset by the increase in costs of revenue.

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#### Other Income Statement Amounts

The following table presents our other income statement amounts for the periods presented (in millions):

	Thi	Three Months Ended March 31,				
	201	13	20	)12	% Change	
Other income (loss), net	\$	(2.8)	\$	8.4	NM	
Income tax provision		21.5		18.8	14%	

#### Other Income (Loss), Net

Other loss, net was \$2.8 million for the three months ended March 31, 2013 as compared to other income, net of \$8.4 million for the same period in 2012. The decrease was due primarily to the \$10.8 million non-cash gain related to the consolidation of Ad.com Japan recorded in the first quarter of 2012.

#### **Income Tax Provision**

We recorded pre-tax income from operations of \$47.1 million and related income tax expense of \$21.5 million, which resulted in an effective tax rate of 45.6% for the three months ended March 31, 2013, as compared to an effective tax rate of 47.2% for the three months ended March 31, 2012 and 2012 differed from the statutory U.S. federal income tax rate of 35.0% primarily due to the impact of foreign losses that did not produce a tax benefit. The effective tax rate for the three months ended March 31, 2012 compared to the statutory U.S. federal income tax rate of 35.0% also includes an unfavorable impact due to a change in state tax rates.

#### Adjusted OIBDA

We use Adjusted OIBDA as a supplemental measure of our performance. We define Adjusted OIBDA as operating income before depreciation and amortization excluding the impact of restructuring costs, non-cash equity-based compensation, gains and losses on all disposals of assets, non-cash asset impairments and write-offs and special items. We consider Adjusted OIBDA to be a useful metric for management and investors to evaluate and compare the ongoing operating performance of our business on a consistent basis across reporting periods, as it eliminates the effect of non-cash items such as depreciation of tangible assets, amortization of intangible assets that were primarily recognized in business combinations, asset impairments and write-offs, as well as the effect of restructurings, gains and losses on asset sales and special items, which we do not believe are indicative of our core operating performance. We exclude the impacts of equity-based compensation to allow us to be more closely aligned with the industry and analyst community.

A limitation of this measure, however, is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in our business or the current or future expected cash expenditures for restructuring costs. The Adjusted OIBDA measure also does not include equity-based compensation, which is and will remain a key element of our overall long-term compensation package. Moreover, the Adjusted OIBDA measures do not reflect gains and losses on asset sales, impairment charges and write-offs related to goodwill, intangible assets and fixed assets or special items which impact our operating performance. We evaluate the investments in such tangible and intangible assets through other financial measures, such as capital expenditure budgets, investment spending levels and return on capital.

# AOL INC. PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Adjusted OIBDA is a non-GAAP financial measure and may be different than similarly-titled non-GAAP financial measures used by other companies. The presentation of this financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

The following table presents our reconciliation of Adjusted OIBDA to operating income (in millions):

	T	hree Mo	nths Er	ıded	
		Mar			
	2	2013	2	2012	% Change
Operating income	\$	49.9	\$	31.4	59 %
Add: Depreciation		33.1		36.1	(8)%
Add: Amortization of intangible assets		9.5		9.8	(3)%
Add: Restructuring costs		4.8		7.4	(35)%
Add: Equity-based compensation		9.7		8.6	13 %
Add: Asset impairments and write-offs		0.1		0.9	(89)%
Add: Losses/(gains) on disposal of assets, net		(1.8)		(0.4)	NM
Adjusted OIBDA	\$	105.3	\$	93.8	12 %

Adjusted OIBDA increased for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012 due primarily to the increase in revenues and decline in general and administrative costs, partially offset by the increase in costs of revenues.

#### **Segment Results of Operations**

We have three reportable segments which are determined based on the products and services we provide and how our chief operating decision maker ("CODM") evaluates the business. Our segment results reflect information presented on the same basis that we use for internal management reporting. The segment profitability measure used in our internal management reporting and presented herein is Adjusted OIBDA. See "Note 10" in our accompanying consolidated financial statements for additional information on our segments and a reconciliation of total consolidated Adjusted OIBDA to operating income (loss).

# AOL INC. PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a summary of segment operating results for the three months ended March 31, 2013 and 2012:

	,	Three Mo Mar	% Change from 2012		
		2013		2012	to 2013
Revenue:					
Brand Group	\$	189.6	\$	166.5	14 %
Membership Group		211.5		235.0	(10)%
AOL Networks		160.9		148.8	8 %
Corporate and Other		0.3		0.6	(50)%
Intersegment eliminations		(24.0)		(21.5)	(12)%
Total Revenue:	\$	538.3	\$	529.4	2 %
Adjusted OIBDA:					
Brand Group	\$	(4.9)	\$	(16.8)	71 %
Membership Group		146.4		159.5	(8)%
AOL Networks		(2.5)		0.9	NM
Corporate and Other		(33.7)	_	(49.8)	32 %
Total Adjusted OIBDA:	\$	105.3	\$	93.8	12 %

#### **Brand Group**

Revenue increased year-over-year, reflecting an increase in global display revenue of \$11.8 million and an increase in search revenue of \$11.2 million. Global display revenue increased primarily due to an increase in inventory sold, including video, and growth in reserved pricing. The increase in search revenues was driven by marketing-related efforts and continued growth in revenue on AOL.com.

Adjusted OIBDA increased for the Brand Group, reflecting the year-over-year changes in revenue discussed above partially offset by an increase in TAC as a result of our marketing-related efforts on search. In addition, Brand Group Adjusted OIBDA reflects an increase in personnel expenses in areas of strategic focus.

#### Membership Group

Revenue for the Membership Group decreased 10% due to the 15% decline in our domestic AOL-brand access subscribers, lower premium display sales and a shift to selling more impressions through Advertising.com, as well as a decline in search revenues. These declines were partially offset by an increase in ARPU of 7% which resulted from our increased retention efforts and the impact of an ongoing price rationalization program.

Adjusted OIBDA for the Membership Group decreased due to the decrease in revenue discussed above, partially offset by declines in network-related costs due to fewer depreciable assets, which was due in part to the decline in the number of domestic AOL-brand access subscribers.

#### AOL INC.

# PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **AOL Networks**

Advertising revenue increased primarily due to growth in the sale of inventory of third party properties through Advertising.com. Growth is being driven primarily by an increase in publishers and advertisers utilizing AOL Networks and increased sales of premium packages and products, including video.

Adjusted OIBDA for AOL Networks decreased year-over-year due to higher research and product development costs which offset the increases in revenues, net of TAC discussed above.

#### Corporate and Other

In addition to the above reportable segments, we have a corporate and other category that includes activities that are not directly attributable or allocable to a specific segment. This category primarily consists of costs associated with broad corporate functions including legal, human resources, finance and accounting, and activities not directly attributable to a segment such as AOL Ventures and other general business costs.

For the three months ended March 31, 2013, Adjusted OIBDA losses improved due to lower personnel-related expenses and the favorable impact of two different sales and use tax matters, one which impacted the first quarter of 2012 and the other which was resolved in the first quarter of 2013.

#### **Liquidity and Capital Resources**

#### **Current Financial Condition**

Historically, the cash we generate has been sufficient to fund our working capital, capital expenditure and financing requirements. Forecasts of future cash flows are dependent on many factors, including future economic conditions and the execution of our strategy. We currently expect to fund our ongoing working capital, investing and financing requirements, including future repurchases of common stock, through our existing cash balance and cash flows from operations.

If it becomes necessary to seek other financing alternatives, our ability to obtain future financing will depend on, among other things, our financial condition and results of operations as well as the condition of the capital markets or other credit markets at the time we seek financing. Currently we do not have a credit rating from the credit rating agencies, so our access to the capital markets may be limited.

At March 31, 2013, our cash and equivalents totaled \$467.8 million, as compared to \$466.6 million at December 31, 2012. Our cash and equivalents consist of highly liquid short-term investments that are readily convertible to cash. Approximately 15% of our cash and equivalents as of March 31, 2013 is held internationally, primarily in Luxembourg, the United Kingdom, India, Japan and Germany, and is utilized to fund our foreign operations. Cash held internationally may be repatriated and would be available to be used to fund our domestic operations. If we were to repatriate funds, we currently expect that we would incur additional tax liabilities. We believe the cash balance in the U.S. is sufficient to fund our domestic working capital needs.

#### Summary Cash Flow Information

Our cash flows from operations are driven by net income adjusted for non-cash items such as depreciation and amortization, equity-based compensation expense and other activities impacting net income such as the gains and losses on the sale of assets or operating subsidiaries. Cash flows from investing activities consist primarily of the cash used in the acquisitions of various businesses and cash used for capital expenditures. Capital expenditures and

#### **AOL INC.**

# PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

product development costs are mainly for the purchase of computer hardware, software, network equipment, furniture, fixtures and other office equipment. Cash flows from financing activities relate primarily to principal payments made on capital lease obligations and repurchases of common stock.

#### **Operating Activities**

The following table presents cash provided by operating activities for the periods presented (in millions):

		ded			
		2013	2012		
Net income	\$	25.6	\$	21.0	
Adjustments for non-cash and non-operating items:					
Depreciation and amortization		42.6		45.9	
Asset impairments and write-offs		0.1		0.9	
(Gain) loss on step acquisitions and disposal of assets, net		(1.3)		(10.8)	
Equity-based compensation		9.7		8.6	
Deferred income taxes		10.7		8.6	
All other, net, including working capital changes		(46.8)		(54.3)	
Cash provided by operating activities	\$	40.6	\$	19.9	

Cash provided by operating activities increased \$20.7 million for the three months ended March 31, 2013, as compared to the three months ended March 31, 2012 driven by the increase in operating income of \$18.5 million, lower deferred compensation payments in 2013 and the timing of receipt of a significant prepayment from a large partner. In the prior year, this partner's second quarter prepayment was received early in the second quarter, whereas in the current year the second quarter prepayment was received in the first quarter. These increases were offset by higher employee bonus payments in the first quarter of 2013 compared to the first quarter of 2012 and timing of payments for certain marketing and legal costs.

#### **Investing Activities**

The following table presents cash used by investing activities for the periods presented (in millions):

		Three Months Ended March 31,			
	2013			2012	
Investments and acquisitions, net of cash acquired	\$	(5.2)	\$	4.6	
Capital expenditures and product development costs		(16.6)		(15.0)	
Cash used by investing activities	\$	(21.8)	(10.4)		

Cash used by investing activities was \$21.8 million for the three months ended March 31, 2013, as compared to \$10.4 million for the three months ended March 31, 2012. The \$11.4 million increase in cash used by investing activities was principally due to the \$6.9 million of cash acquired from the step acquisition of Ad.com Japan (net of \$1.2 million cash paid for the additional 3% interest) during the first quarter of 2012 and payments related to investments and acquisitions in 2013.

#### **AOL INC.**

# PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Financing Activities**

The following table presents cash used by financing activities for the periods presented (in millions):

		Three Months Ended March 31,					
	2013						
Repurchase of common stock	\$	-	\$	(35.8)			
Principal payments on capital leases		(14.2)		(14.4)			
Tax withholdings related to net share settlements of restricted stock units		(9.9)		(5.4)			
Proceeds from exercise of stock options		8.9		0.3			
Cash dividend equivalent payments on restricted stock units		(2.8)		-			
Other financing activities		1.9		0.2			
Cash used by financing activities	\$	(16.1)	\$	(55.1)			

Cash used by financing activities decreased \$39.0 million for the three months ended March 31, 2013, as compared to the same period in 2012, primarily due to the \$35.8 million cash paid for the repurchase of our common stock in the first quarter of 2012 and the \$8.9 million proceeds from the exercise of stock options in the first quarter of 2013.

#### Free Cash Flow

We use Free Cash Flow as a supplemental measure of our performance. We define Free Cash Flow as cash provided by operating activities, less capital expenditures, product development costs and principal payments on capital leases. We consider Free Cash Flow to be a liquidity measure that provides useful information to management and investors about the amount of cash generated by the business that, after capital expenditures, capitalized product development costs and principal payments on capital leases, can be used for strategic opportunities, including investing in our business, making strategic acquisitions and strengthening the balance sheet. Analysis of Free Cash Flow also facilitates management's comparisons of our operating results to competitors' operating results. A limitation on the use of this metric is that Free Cash Flow does not represent the total increase or decrease in cash for the period because it excludes certain non-operating cash flows.

Free Cash Flow is a non-GAAP financial measure and may be different than similarly-titled non-GAAP financial measures used by other companies. The presentation of this financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

The following table presents our reconciliation of Free Cash Flow to cash provided by operating activities (in millions):

	March 31,				
		2013	2012		
Cash provided by operating activities	\$	40.6	\$	19.9	
Less: Capital expenditures and product development costs		16.6		15.0	
Less: Principal payments on capital leases		14.2		14.4	
Free Cash Flow	\$	9.8	\$	(9.5)	

Three Months Ended

#### AOL INC.

## PART I - ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Free Cash Flow increased \$19.3 million for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012. This increase is due to the increase in cash provided by operating activities, discussed in "Summary Cash Flow Information—Operating Activities" above.

#### Customer Credit Risk

Customer credit risk represents the potential for financial loss if a customer is unwilling or unable to meet its agreed-upon contractual payment obligations. Credit risk originates from sales of advertising and subscription access service and is dispersed among many different counterparties. No single customer had a receivable balance at March 31, 2013 greater than 10% of total net receivables.

Customer credit risk is monitored on a company-wide basis. We maintain a comprehensive approval process prior to issuing credit to third-party customers. On an ongoing basis, we track customer exposure based on news reports, rating agency information and direct dialogue with customers. Counterparties that are determined to be of a higher risk are evaluated to assess whether the payment terms previously granted to them should be modified. We also continuously monitor payment levels from customers, and a provision for estimated uncollectible amounts is maintained based on historical experience and any specific customer collection issues that have been identified. While such uncollectible amounts have historically been within our expectations and related reserve balances, if there is a significant change in uncollectible amounts in the future or the financial condition of our counterparties across various industries or geographies deteriorates further, additional reserves may be required.

#### **Critical Accounting Policies**

Our consolidated financial statements are prepared in accordance with GAAP, which require management to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. Management considers an accounting policy to be critical if it is important to our financial condition and results of operations and if it requires significant judgment and estimates on the part of management in its application. The development and selection of these critical accounting policies have been determined by our management. Due to the significant judgment involved in selecting certain of the assumptions used in these areas, it is possible that different parties could choose different assumptions and reach different conclusions. We consider the policies related to the following matters to be critical accounting policies: (a) gross versus net revenue recognition; (b) impairment of goodwill; and (c) income taxes.

For additional information about our critical accounting policies and our significant accounting policies, see "Item 7—MD&A—Critical Accounting Policies" and "Note 1" to our audited consolidated financial statements in our Annual Report. There have been no significant changes to our critical accounting policies disclosed in our Annual Report for the year ended December 31, 2012.

#### **Recent Accounting Standards Impacting Future Periods**

In March 2013, new guidance was issued related to accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The new guidance clarifies that companies are required to apply the guidance in the foreign currency accounting subtopic to release any related cumulative translation adjustment into net income. The guidance also applies to businesses acquired in stages (step-acquisitions).

The new guidance will become effective for AOL in January 2014. We do not expect the new guidance to have a material impact on the way we currently release cumulative translation adjustments into net income upon deconsolidation of a subsidiary.

# AOL INC. ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided in Part II, Item 7A. "Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2012.

## AOL INC. ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that the information we are required to disclose in our financial reports is recorded, processed, summarized and reported within the time periods specified by the SEC rules and forms, and that such information is accumulated and communicated to senior management, as appropriate, to allow timely decisions regarding required disclosure. Management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of March 31, 2013. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2013, at a reasonable assurance level.

#### **Changes to Internal Control Over Financial Reporting**

We have evaluated the changes in our internal control over financial reporting that occurred during the three months ended March 31, 2013 and concluded that there have not been any changes that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **AOL INC.**

#### ITEM 1. FINANCIAL STATEMENTS

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited; In millions, except per share amounts)

	Thi	ee Months I	Ended
		March 31	•
	201	3	2012
Revenues:			
Advertising	\$ 3	359.2 \$	330.1
Subscription	1	165.8	182.1
Other		13.3	17.2
Total revenues	4	538.3	529.4
Costs of revenues	3	393.1	384.6
General and administrative		82.8	96.2
Amortization of intangible assets		9.5	9.8
Restructuring costs		4.8	7.4
(Gain) loss on disposal of assets, net		(1.8)	
Operating income		49.9	31.4
Other income (loss), net		(2.8)	8.4
Income from operations before income taxes		47.1	39.8
Income tax provision		21.5	18.8
Net income	\$	25.6 \$	21.0
Net (income) loss attributable to noncontrolling interests		0.3	0.1
Net income attributable to AOL Inc.	\$	25.9 \$	21.1
Per share information attributable to AOL Inc. common stockholders:			
Basic net income per common share	\$	0.34 \$	0.22
Diluted net income per common share	\$	0.34 \$ 0.32 \$	0.22
Shares used in computing basic income per common share		76.9	94.4
Shares used in computing diluted income per common share		81.1	95.0
Comprehensive income attributable to AOL Inc.:			
Comprehensive income	\$	21.8 \$	20.1
Comprehensive (income) loss attributable to noncontrolling interests		1.9	0.8
Comprehensive income attributable to AOL Inc.	\$	23.7 \$	20.9

# AOL INC. ITEM 1. FINANCIAL STATEMENTS CONSOLIDATED BALANCE SHEETS (In millions, except per share amounts)

	N	Tarch 31, 2013	Dec	ember 31, 2012
	(u	inaudited)		
Assets				
Current assets:			_	
Cash and equivalents	\$	467.8	\$	466.6
Accounts receivable, net of allowances of \$7.1 and \$6.6, respectively		331.4		351.9
Prepaid expenses and other current assets		34.4		28.5
Deferred income taxes, net		44.8		40.6
Total current assets		878.4		887.6
Property and equipment, net		472.1		478.3
Goodwill		1,080.5		1,084.1
Intangible assets, net		122.9		133.2
Long-term deferred income taxes, net		135.4		148.8
Other long-term assets		73.2		65.3
Total assets	\$	2,762.5	\$	2,797.3
Liabilities, Redeemable Noncontrolling Interest and Equity			<u></u>	
Current liabilities:				
Accounts payable	\$	77.4	\$	76.1
Accrued compensation and benefits		58.7		151.4
Accrued expenses and other current liabilities		156.4		175.3
Deferred revenue		95.6		57.8
Current portion of obligations under capital leases		52.0		49.6
Total current liabilities		440.1		510.2
Long-term portion of obligations under capital leases		52.2		56.3
Long-term deferred income taxes		5.1		5.8
Other long-term liabilities		76.3		73.8
Total liabilities		573.7		646.1
Commitments and contingencies (see Note 9)				
Redeemable noncontrolling interest (see Note 1)		11.7		13.4
Equity:				
Common stock, \$0.01 par value, 110.8 million shares issued and 77.3 million shares				
outstanding as of March 31, 2013 and 110.1 million shares issued and 76.6 million shares				
outstanding as of December 31, 2012		1.1		1.1
Additional paid-in capital		3,471.5		3,457.5
Accumulated other comprehensive income (loss), net		(296.3)		(294.1)
Accumulated deficit		(160.3)		(188.0)
Treasury stock, at cost, 33.5 million shares as of March 31, 2013 and December 31, 2012		(838.4)		(838.4)
Total stockholders' equity		2,177.6		2,138.1
Noncontrolling interest		(0.5)		(0.3)
Total equity		2,177.1		2,137.8
Total liabilities, redeemable noncontrolling interest and equity	\$	2,762.5	\$	2,797.3
Total hadinties, reacontable holicoltrolling interest and equity	Ψ	2,102.3	Ψ	4,171.5

# AOL INC. ITEM 1. FINANCIAL STATEMENTS CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited; In millions)

	Th	nths E h 31,	Ended 1,	
	20	13	7	2012
Operating Activities				
Net income	\$	25.6	\$	21.0
Adjustments for non-cash and non-operating items:				
Depreciation and amortization		42.6		45.9
Asset impairments and write-offs		0.1		0.9
(Gain) loss on step acquisitions and disposal of assets, net		(1.3)		(10.8)
Equity-based compensation		9.7		8.6
Deferred income taxes		10.7		8.6
Other non-cash adjustments		4.8		- (5.4.2)
Changes in operating assets and liabilities, net of acquisitions		51.6)		(54.3)
Cash provided by operating activities		40.6		19.9
Investing Activities				
Investments and acquisitions, net of cash acquired		(5.2)		4.6
Capital expenditures and product development costs	(	16.6)		(15.0)
Cash used by investing activities	(	21.8)		(10.4)
Financing Activities				
Repurchase of common stock		-		(35.8)
Principal payments on capital leases	(	14.2)		(14.4)
Tax withholdings related to net share settlements of restricted stock units		(9.9)		(5.4)
Proceeds from exercise of stock options		8.9		0.3
Cash dividend equivalent payments on restricted stock units		(2.8)		-
Other financing activities		1.9		0.2
Cash used by financing activities	(	<b>16.1</b> )		(55.1)
Effect of exchange rate changes on cash and equivalents		(1.5)		_
Increase (decrease) in cash and equivalents		1.2		(45.6)
Cash and equivalents at beginning of period	4	66.6		407.5
Cash and equivalents at end of period	\$ 4	67.8	\$	361.9
Supplemental disclosures of cash flow information	<del></del>	<del></del>		
Cash paid for interest	\$	1.4	\$	1.5
Cash paid for income taxes	\$	3.6	\$	2.5

# AOL INC. ITEM 1. FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENTS OF EQUITY (Unaudited; In millions)

	Commo	on Stock Accumulated Other										
	Shares	An	nount	Additional Paid-In Capital		omprehensive Income (Loss), Net	Accumu Defic		reasury Stock, nt Cost	Cont	on- rolling erest	Total Equity
Balance at December 31, 2011	94.3	\$	1.1	\$ 3,422.4	\$	(287.5)	\$(789.8)		\$ (173.6)	\$	-	\$ 2,172.6
Net income	-		-	-		-		21.1	-		-	21.1
Unrealized gain on equity method investments	-		-	-		0.1		_	-		-	0.1
Foreign currency translation adjustments						(0.3)			 			(0.3)
Comprehensive income (loss)	_		_	-		(0.2)		21.1	_		_	20.9
Amounts related to equity-based compensation, net of tax withholdings	_		_	8.2		<u>-</u>		_	-		-	8.2
Issuance of common stock	0.9		-	0.3		-		-	-		-	0.3
Repurchase of common stock	(2.1)					<u>-</u>			(35.8)			(35.8)
Balance at March 31, 2012	93.1	\$	1.1	\$ 3,430.9	\$	(287.7)	\$(768.7)		\$ (209.4)	\$	-	\$ 2,166.2
Balance at December 31, 2012	76.6	\$	1.1	\$ 3,457.5	\$	(294.1)	\$(188.0)		\$ (838.4)	\$	(0.3)	\$ 2,137.8
Net income (loss)	-		_	_		<u>-</u>		25.9	_		(0.2)	25.7
Foreign currency translation adjustments						(2.2)			 _			(2.2)
Comprehensive income (loss)	-		_			(2.2)		25.9	-		(0.2)	23.5
Amounts related to equity-based compensation, net of tax												
withholdings (see Note 6)	-		-	5.1		-		-	-		-	5.1
Issuance of common stock	0.7		-	8.9		-		-	-		-	8.9
Other								1.8	 <u>-</u>			 1.8
Balance at March 31, 2013	77.3	\$	1.1	\$ 3,471.5	\$	(296.3)	\$ (160.	3)	\$ (838.4)	\$	(0.5)	\$ 2,177.1

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# NOTE 1—DESCRIPTION OF BUSINESS, BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Business**

For a description of the business of AOL Inc. ("AOL" or the "Company"), see "Note 1" to the Company's audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (the "Annual Report").

#### **Basis of Presentation**

#### Basis of Consolidation

The consolidated financial statements include 100% of the assets, liabilities, revenues, expenses and cash flows of AOL and all voting interest entities in which AOL has a controlling voting interest ("subsidiaries") and variable interest entities in which AOL is the primary beneficiary in accordance with the consolidation accounting guidance. Intercompany accounts and transactions between consolidated companies have been eliminated in consolidation. The consolidated balances of the Company's variable interest entities are not material to the Company's consolidated financial statements for the periods presented.

The financial position and operating results of the majority of AOL's foreign operations are consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period. Resulting translation gains or losses are included in the consolidated balance sheet as a component of accumulated other comprehensive income (loss), net and in the consolidated statement of comprehensive income (loss) as a component of comprehensive income (loss).

#### Redeemable Noncontrolling Interest

The noncontrolling interest in a joint venture between Mitsui & Company Ltd. ("Mitsui") and AOL ("Ad.com Japan") is classified outside of permanent equity in the Company's consolidated balance sheet for all periods presented due to a redemption right available to the noncontrolling interest holder in the future. The noncontrolling interest holder's right to redeem its stock is exercisable any time between July 1 and July 30 of any year, commencing with July 1, 2014. Net income in the consolidated statements of comprehensive income (loss) for the three months ended March 31, 2013 reflects 100 percent of the results of Ad.com Japan as the Company has a controlling interest in the entity. Net income is subsequently adjusted to exclude AOL's noncontrolling interests to arrive at net income attributable to AOL Inc.

#### Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles ("GAAP") requires management to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements and footnotes thereto. Actual results could differ from those estimates. Significant estimates inherent in the preparation of the consolidated financial statements include asset impairments, reserves established for doubtful accounts, equity-based compensation, depreciation and amortization, business combinations, income taxes, litigation matters and contingencies.

#### Interim Financial Statements

The interim consolidated financial statements are unaudited; however, in the opinion of management, they contain all the adjustments (consisting of those of a normal recurring nature) considered necessary to present

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

fairly the financial position, the results of operations and cash flows for the periods presented in conformity with GAAP applicable to interim periods. The interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements of AOL in the Annual Report.

#### Cash and Equivalents

Cash equivalents primarily consist of highly liquid short-term investments with an original maturity of three months or less, which include money market accounts, Treasury bills and bank deposits that are readily convertible into cash. Cash equivalents are carried at cost plus accrued interest, which approximates fair value. These are included within cash and cash equivalents as level one fair value measurements.

#### NOTE 2—INCOME (LOSS) PER COMMON SHARE

Basic income per common share is calculated by dividing net income attributable to AOL Inc. common stockholders by the weighted average number of shares of common stock outstanding during the reporting period. Diluted income per common share is calculated to give effect to all potentially dilutive common shares that were outstanding during the reporting period. The dilutive effect of outstanding equity-based compensation awards is reflected in diluted income per common share by application of the treasury stock method, only in periods in which such effect would have been dilutive for the period.

For the three months ended March 31, 2013 and 2012, the Company had 1.0 million and 9.0 million, respectively, of weighted-average potentially dilutive common shares that were not included in the computation of diluted earnings per share because to do so would be anti-dilutive for that period.

The following table is a reconciliation of basic and diluted net income attributable to AOL Inc. common stockholders per common share (in millions, except per share amounts):

		onths Ended arch 31,
	2013	2012
Net income attributable to AOL Inc. common stockholders	\$ 25.9	\$ 21.1
Shares used in computing basic income per common share	76.9	94.4
Dilutive effect of equity-based awards	4.2	0.6
Shares used in computing diluted income per common share	81.1	95.0
Basic net income per common share	\$ 0.34	\$ 0.22
Diluted net income per common share	\$ 0.32	\$ 0.22

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 3—GOODWILL**

A summary of changes in the Company's goodwill during the three months ended March 31, 2013 is as follows (in millions):

	De	December 31, 2012		· · · · · · · · · · · · · · · · · · ·		Acquisitions		Dispositions		Translation Adjustments		arch 31, 2013
Brand Group												
Gross Goodwill	\$	282.2	\$	1.7	\$	-	\$	-	\$	283.9		
Net Goodwill		282.2		1.7		_		-		283.9		
Membership Group												
Gross Goodwill		604.2		-		-		-		604.2		
Net Goodwill		604.2		-		_	'	_	<u> </u>	604.2		
AOL Networks												
Gross Goodwill		180.2		-		(3.5)		(1.8)		174.9		
Net Goodwill		180.2		-		(3.5)		(1.8)		174.9		
Patch												
Gross Goodwill		17.5		-		-		-		17.5		
Net Goodwill		17.5					'	_	<u> </u>	17.5		
Corporate and Other												
Gross Goodwill		35,625.1		-		-		-		35,625.1		
Impairments		(35,625.1)							(	35,625.1)		
Net Goodwill		_				_		_		_		
Consolidated												
Gross Goodwill		36,709.2		1.7		(3.5)		(1.8)		36,705.6		
Impairments		(35,625.1)				-		-	(	35,625.1)		
Net Goodwill	\$	1,084.1	\$	1.7	\$	(3.5)	\$	(1.8)	\$	1,080.5		

The decrease in goodwill for the three months ended March 31, 2013 was due primarily to the divestiture of StudioNow during the first quarter of 2013. See "Note 4" for additional information on this divestiture.

#### NOTE 4—BUSINESS ACQUISITIONS, DISPOSITIONS AND OTHER SIGNIFICANT TRANSACTIONS

During the three months ended March 31, 2013, the Company disposed of a controlling interest in both StudioNow and about.me in two separate transactions. In aggregate, the Company recorded a gain of \$2.2 million on these transactions which is included in gain on disposal of assets in the Company's statement of comprehensive income (loss). The retained interests held by the Company in StudioNow and about.me are being accounted for under the cost method as the Company does not exercise significant influence over either business. Due to the Company's significant continuing involvement with each of the disposed entities, these dispositions did not meet the criteria to be classified as discontinued operations in our financial statements.

#### **NOTE 5—INCOME TAXES**

The Company recorded pre-tax income from operations of \$47.1 million and related income tax expense of \$21.5 million, which resulted in an effective tax rate of 45.6% for the three months ended March 31, 2013, as

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

compared to an effective tax rate of 47.2% for the three months ended March 31, 2012. The effective tax rate for the three months ended March 31, 2013 and 2012 differed from the statutory U.S. federal income tax rate of 35.0% primarily due to the impact of foreign losses that did not produce a tax benefit. The effective tax rate for the three months ended March 31, 2012 compared to the statutory U.S. federal income tax rate of 35.0% also includes an unfavorable impact due to a change in state tax rates.

#### NOTE 6—STOCKHOLDERS' EQUITY

AOL is authorized to issue up to 660.0 million shares of all classes of stock, consisting of 60.0 million shares of preferred stock, par value \$0.01 per share ("Preferred Stock"), and 600.0 million shares of common stock, par value \$0.01 per share. In August 2012, in connection with the Tax Asset Protection Plan discussed further below, AOL filed a Certificate of Designation to its Amended and Restated Certificate of Incorporation creating a series of approximately 0.1 million shares of Preferred Stock designated as Series A Junior Participating Preferred Stock, par value \$0.01 per share (the "Series A Preferred Stock"). The Series A Preferred Stock has the voting and such other rights as provided for in the Certificate of Designation. Rights and privileges associated with shares of Preferred Stock are subject to authorization by the Company's Board of Directors and may differ from those of any and all other series at any time outstanding. All shares of common stock will be identical and will entitle the holders thereof to the same rights and privileges.

During the three months ended March 31, 2013, the Company recorded a \$5.1 million increase to additional paid-in capital as a result of equity-based compensation transactions. Included in this amount was \$11.9 million related to expense incurred under AOL's equity-based compensation plan, which includes \$2.2 million recorded within restructuring costs related to the vesting of certain equity awards granted to the Company's former chief operating officer, as well as an offsetting reduction of \$6.8 million related to tax withholdings on the vesting of restricted stock units ("RSUs") during the quarter.

#### **Accelerated Stock Repurchase Agreement**

On August 26, 2012, the Company entered into a fixed dollar collared accelerated stock repurchase agreement with Barclay's Capital Inc. ("Barclays"), as agent for Barclays Bank PLC, effective August 27, 2012 (the "ASR Agreement"). Under the ASR Agreement, on August 30, 2012, the Company paid \$654.1 million from cash on hand to Barclays to repurchase outstanding shares of common stock. No shares were repurchased under the ASR Agreement for the three months ended March 31, 2013.

On April 22, 2013, the ASR Agreement was completed. Since the final volume-weighted average price of the Company's stock was above the adjusted cap price established under the ASR agreement, no additional shares were delivered upon completion of the program. The total amount of shares repurchased by the Company under the ASR Agreement was 18.4 million shares at a cap price of \$32.69. The remaining \$33.9 million recorded within APIC under the ASR Agreement will be reclassified to treasury stock during the second quarter of 2013.

#### 2013 Stock Repurchase Program

On February 8, 2013, AOL announced that the Company's Board approved a stock repurchase program, which authorizes AOL to repurchase up to \$100.0 million of its outstanding shares of common stock from time to time over the twelve months following the announcement of the program (the "2013 Stock Repurchase Program"). Repurchases are subject to market conditions, share price and other factors. Repurchases will be made in accordance with applicable securities laws in the open market, in block trades, pursuant to pre-arranged trading plans, private transactions, and may include derivative transactions. The 2013 Stock Repurchase Program may be suspended or discontinued at any time and is subject to the terms and conditions of the ASR Agreement. No shares have been repurchased under the 2013 Stock Repurchase Program to date.

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 7—EQUITY-BASED COMPENSATION

#### **Equity-Based Compensation Expense**

Compensation expense recognized by AOL related to its equity-based compensation plans is as follows (in millions):

	Th	<b>Three Months Ended March 31</b>				
		2013		2012		
Stock options	\$	3.2	\$	4.2		
RSUs and PSUs		6.1		4.4		
ESPP		0.4		-		
Total equity-based compensation expense	\$	9.7	\$	8.6		
Tax benefit recognized	\$	3.8	\$	3.4		

As of March 31, 2013, the Company had 8.5 million stock options and 2.9 million RSUs/PSUs outstanding to employees, advisors and non-employee directors. The weighted-average exercise price of the stock options and the weighted-average grant date fair value of the RSUs/PSUs outstanding as of March 31, 2013 were \$20.44 and \$30.31, respectively.

As of March 31, 2013, total unrecognized compensation cost related to unvested AOL stock option awards was \$30.0 million and is expected to be recognized over a weighted-average period of approximately 2.5 years. Total unrecognized compensation cost as of March 31, 2013 related to unvested RSUs/PSUs was \$60.4 million and is expected to be recognized over a weighted-average period of approximately 2.3 years. To the extent the actual forfeiture rate is different from what the Company has estimated, equity-based compensation expense related to these awards will be different from the Company's expectations.

#### **AOL Stock Options**

The assumptions presented in the table below represent the weighted-average value of the applicable assumption used to value AOL stock options at their grant date for stock options granted during the periods presented:

	Three Months End	led March 31,
	2013	2012
Expected volatility	36.9%	39.9%
Expected term to exercise from grant date	5.00 years	5.16 years
Risk-free rate	0.9%	0.9%
Expected dividend yield	0.0%	0.0%

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 8—RESTRUCTURING COSTS**

For the three months ended March 31, 2013, the Company incurred \$4.8 million of restructuring costs related to organizational changes made in the first quarter of 2013.

A summary of AOL's restructuring activity for the three months ended March 31, 2013 is as follows (in millions):

	<b>Employee</b>		Other Exit			
	Termi	inations	(	Costs	7	<b>Total</b>
Liability at December 31, 2012	\$	1.4	\$	2.6	\$	4.0
Restructuring expense		4.9		(0.1)		4.8
Foreign currency translation and other adjustments		(2.4)		0.1		(2.3)
Cash paid		(0.9)		(0.8)		(1.7)
Liability at March 31, 2013	\$	3.0	\$	1.8	\$	4.8

At March 31, 2013, of the remaining liability of \$4.8 million, \$3.3 million was classified as a current liability within accrued expenses and other current liabilities, with the remaining \$1.5 million classified within other long-term liabilities in the consolidated balance sheet. Amounts classified as long-term are expected to be paid through 2016.

#### NOTE 9—COMMITMENTS AND CONTINGENCIES

#### **Commitments**

For a description of AOL's commitments see "Note 10" to the Company's audited consolidated financial statements included in the Annual Report.

#### **Contingencies**

AOL is a party to a variety of claims, suits and proceedings that arise in the normal course of business, including actions with respect to intellectual property claims, tax matters, labor and unemployment claims, commercial claims, claims related to the Company's business model for content creation and other matters. The Company reached various settlements on certain tax and other matters during the three months ended March 31, 2013. Collectively, the amounts incurred and paid related to these matters were not material to the Company's financial statements.

With respect to tax matters, AOL has received tax assessments in certain states related to sales and use taxes on its business operations. AOL has appealed these tax assessments and plans to vigorously contest these matters. In addition, AOL has received assessments in certain foreign countries related to income tax and transfer pricing, and plans to vigorously contest these matters as well. In certain instances, the Company was required to pay a portion of the tax assessment in order to proceed with the dispute of the assessment.

In February 2013, we received notice that the Attorney General for the State of Florida is investigating a number of advertising companies, including Advertising.com, regarding the placement of allegedly deceptive third-party advertising on their online advertising networks. We are cooperating with the investigation and have responded to initial information requests. While the results of such claims, suits, proceedings and investigations cannot be predicted with certainty, management does not believe that, based on current knowledge and the likely

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

timing of resolution of the various matters, any additional reasonably possible potential losses above the amount accrued for such matters would be material to the Company's financial statements. Regardless of the outcome, legal proceedings can have an adverse effect on us because of defense costs, diversion of management resources and other factors.

#### **NOTE 10—SEGMENT INFORMATION**

The Company's segments are determined based on the products and services it provides and how the chief operating decision maker ("CODM") evaluates the business. Prior to 2013, the Company's CODM function was comprised of its chief executive officer and its chief operating officer. As a result of changes in management structure, the Company's chief executive officer is the Company's CODM for the three months ended March 31, 2013.

The CODM uses Adjusted OIBDA to evaluate the performance of the segments and allocate resources. Management considers Adjusted OIBDA to be the appropriate metric to evaluate and compare the ongoing operating performance of the Company's business on a consistent basis across reporting periods, as it eliminates the effect of noncash items which the Company does not believe are indicative of its core operating performance. This measure of profit or loss is considered to be a non-GAAP measure, and may be different than similarly-titled non-GAAP financial measures used by other companies.

Segment information for the three months ended March 31, 2013 and 2012 is as follows (in millions):

	Brand Group	Mo	embership Group	]	AOL Networks	orporate nd Other	Co	nsolidated Total
Three months ended March 31, 2013:					_			_
Revenues from external customers								
Advertising	\$ 172.8	\$	35.2	\$	151.2	\$ -	\$	359.2
Subscription	-		165.8		-	-		165.8
Other	3.1		2.6		7.3	0.3		13.3
Revenues from transactions with other segments	13.7		7.9		2.4	(24.0)		-
Total revenue	\$ 189.6	\$	211.5	\$	160.9	\$ (23.7)	\$	538.3
Adjusted OIBDA	\$ (4.9)	\$	146.4	\$	(2.5)	\$ (33.7)	\$	105.3
Three months ended March 31, 2012:								
Revenues from external customers								
Advertising	\$ 152.2	\$	41.9	\$	135.9	\$ 0.1	\$	330.1
Subscription	-		182.1		-	-		182.1
Other	3.1		3.6		10.0	0.5		17.2
Revenues from transactions with other segments	11.2		7.4		2.9	(21.5)		-
Total revenue	\$ 166.5	\$	235.0	\$	148.8	\$ (20.9)	\$	529.4
Adjusted OIBDA	\$ (16.8)	\$	159.5	\$	0.9	\$ (49.8)	\$	93.8

# AOL INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The following table presents our reconciliation of Adjusted OIBDA to operating income (in millions):

	Three Months Ended March 31,				
		2013		2012	
Operating income	\$	49.9	\$	31.4	
Add: Depreciation		33.1		36.1	
Add: Amortization of intangible assets		9.5		9.8	
Add: Restructuring costs		4.8		7.4	
Add: Equity-based compensation		9.7		8.6	
Add: Asset impairments and write-offs		0.1		0.9	
Add: Losses/(gains) on disposal of assets, net		(1.8)		(0.4)	
Adjusted OIBDA	\$	105.3	\$	93.8	

Due to the nature of the Company's operations, a majority of its assets are utilized by multiple products and services within all segments. In addition, segment assets are not reported to, or used by, the CODM function to allocate resources or assess performance of the Company's segments. Accordingly, the Company has not disclosed asset information by segment.

#### Information about Geographical Areas

The following table presents revenues in different geographical locations (in millions):

	Three	Three months ended March 31,(a)				
	20	2013				
United States	\$	477.0	\$	476.4		
United Kingdom		24.7		24.2		
Canada		11.0		7.3		
Japan		9.1		6.9		
Germany		9.0		9.0		
Other international		7.5		5.6		
Total international		61.3		53.0		
Total	\$	538.3	\$	529.4		

(a) Revenues are attributed to countries based on the location of customers.

### AOL INC. PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

We are a party to a variety of claims, suits and proceedings that arise in the normal course of business, including actions with respect to intellectual property claims, tax matters, labor and unemployment claims, commercial claims, claims related to our business model for content creation and other matters. We reached various settlements on certain tax and other matters during the three months ended March 31, 2013. Collectively, the amounts incurred and paid related to these matters were not material to our financial statements.

With respect to tax matters, we have received tax assessments in certain states related to sales and use taxes on our business operations. We have appealed these tax assessments and plan to vigorously contest these matters. In addition, we have received assessments in certain foreign countries related to income tax and transfer pricing, and plan to vigorously contest these matters as well. In certain instances, we were required to pay a portion of the tax assessment in order to proceed with the dispute of the assessment.

In February 2013, we received notice that the Attorney General for the State of Florida is investigating a number of advertising companies, including Advertising.com, regarding the placement of allegedly deceptive third-party advertising on their online advertising networks. We are cooperating with the investigation and have responded to initial information requests. While the results of such claims, suits, and proceedings and investigations cannot be predicted with certainty, management does not believe that, based on current knowledge and the likely timing of resolution of various matters, any additional reasonably possible potential losses above the amount accrued for such matters would be material to our financial statements. Regardless of the outcome, legal proceedings can have an adverse effect on us because of defense costs, diversion of management resources and other factors. See "Item 1A—Risk Factors—Risks Relating to Our Business—If we cannot continue to enforce and protect our intellectual property rights, our business could be adversely affected" and "Item 1A—Risk Factors—Risks Relating to Our Business—We have been, and may in the future be, subject to claims of intellectual property infringement or tort law violations that could adversely affect our business" included in our Annual Report.

## AOL INC. PART II. OTHER INFORMATION

#### ITEM 1A. RISK FACTORS

There have been no material changes to the Company's risk factors from those disclosed in Part I—Item 1A of our Annual Report for the year ended December 31, 2012.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 26, 2012, we entered into a fixed dollar collared accelerated stock repurchase agreement with Barclay's Capital Inc. ("Barclays"), as agent for Barclays Bank PLC, effective August 27, 2012 (the "ASR Agreement"). Under the ASR Agreement, on August 30, 2012, we paid \$654.1 million from cash on hand to Barclays to repurchase outstanding shares of common stock. No shares were repurchased under the ASR Agreement for the three months ended March 31, 2013. On April 22, 2013, the ASR Agreement was completed. Since the final volume-weighted average price of our stock was above the adjusted cap price established under the ASR agreement, no additional shares were delivered upon completion of the program. The total amount of shares repurchased by us under the ASR Agreement was 18.4 million shares at a cap price of \$32.69. The remaining \$33.9 million recorded within APIC under the ASR Agreement will be reclassified to treasury stock during the second quarter of 2013.

On February 8, 2013, we announced that the Board approved a stock repurchase program, which authorizes us to repurchase up to \$100.0 million of our outstanding shares of common stock from time to time over the twelve months following the announcement of the program (the "2013 Stock Repurchase Agreement"). Repurchases are subject to market conditions, share price and other factors. Repurchases will be made in accordance with applicable securities laws in the open market, in block trades, pursuant to pre-arranged trading plans, private transactions, and may include derivative transactions. The repurchase program may be suspended or discontinued at any time and is subject to the terms and conditions of the ASR Agreement. No shares were repurchased under the 2013 Stock Repurchase Agreement for the three months ended March 31, 2013.

#### ITEM 6. EXHIBITS

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure, other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

See the Exhibit Index immediately following the signature page of this Quarterly Report.

# AOL INC. SIGNATURES

Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on May 8, 2013.

AOL INC.

By /s/ Karen Dykstra

Name: Karen Dykstra

Title: Chief Financial Officer

# AOL INC. EXHIBIT INDEX

Exhibit Number	Exhibit Description	Filed Herewith	Form	Exhibit	Filing Date
3.1	Amended and Restated Certificate of Incorporation of the Registrant filed	11010111011			
	with the Secretary of State of the State of Delaware on December 9, 2009.		8-K	3.1	12/11/09
3.2	Amended and Restated By-laws of the Registrant.		8-K	3.2	12/11/09
4.1	Specimen Common Stock Certificate of Registrant.		8-K	4.1	12/11/09
10.1*	Separation Agreement and Release of Claims between AOL Inc. and Arthur Minson dated March 5, 2013.	X			
10.2*	Executive Employment Agreement between AOL Inc. and Susan M. Lyne dated February 27, 2013.	X			
10.3*,**	Executive Employment Agreement between AOL Inc. and Edward Brody dated June 22, 2012.	X			
10.4*	First Amendment to the Executive Employment Agreement between AOL Inc. and Edward Brody dated February 14, 2013.	X			
10.5*	AOL Inc. 2012 Employee Stock Purchase Plan, as amended and restated February 26, 2013.	X			
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	X			
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	X			
32.1	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.†	X			
101	Interactive Data Files Pursuant to Rule 405 of Regulation S-T: (i) Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2013 and 2012, (ii) Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012, (iii) Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012, (iv) Consolidated Statements of Equity for the three months ended March 31, 2013 and 2012 and (v) Notes to Consolidated Financial Statements. ††	X			

<sup>\*</sup> Management contract or compensatory plan or arrangement.

<sup>\*\*</sup> Portions of this agreement have been omitted pursuant to a request for confidential treatment.

#### AOL INC. EXHIBIT INDEX

- † This certification will not be deemed "filed" for purposes of Section 18 of the Exchange Act (15 U.S.C. 78r), or otherwise subject to the liability of that section. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act or Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.
- In accordance with Rule 406T of Regulation S-T, the information in these exhibits is furnished and deemed not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Exchange Act of 1934, and otherwise is not subject to liability under these sections and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.