Laxman Desai
Tech Lead & Product Strategist

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PROFESSIONAL SUMMARY

Seasoned tech leader with **5+ years** building and scaling production systems serving **100k+ users**. Led engineering teams of **10+ developers**, architected distributed systems processing **10+ TB** daily, and delivered **20% revenue growth** through scalable solutions. Proven track record in full-stack development, microservices architecture, and team leadership across analytics and gaming domains.

EXPERIENCE

Co-Founder & CTO   Dec 2023 – Present
Zodiac AI – AI-driven Quick Commerce Insights for Revenue Growth   *Gurugram, India*
- Architected scalable analytics platform crunching **1TB** daily data from **1B+** events using **AWS** infrastructure
- Led cross-functional team of **5 engineers** building **Next.js** dashboard with real-time analytics & ML pipelines
- Implemented ETL pipeline with **Kafka, Glue** & **Redshift** for daily time-series data pre-processing
- Bootstrapped to **$50k+ ARR** with 5 clients in 2 months of launch and noticed **20%** revenue boost for clients

Co-Founder & CTO   Mar 2023 – Nov 2024
Fijit – TikTok-style Social Gaming Platform   *Bangalore, India*
- Built production-ready **React Native** app with live multiplayer using **WebSockets** serving **60k+** gamers globally
- Designed event-driven architecture with **NestJS** & **Redis pub/sub**, implemented CI/CD pipelines for **99%** uptime
- Managed **12-person engineering team**, established code review processes, arch standards & agile methodologies
- Secured venture funding from top-tier VCs, scaled platform to support **30+ in-house games** & **1M+ gameplays**

Co-Founder & Lead Engineer   Jul 2022 – Feb 2023
Infini3 – Blockchain Gaming Platform   *Bangalore, India*
- Developed first play-to-earn platform on **Polygon** with **Solidity** smart contracts, processing **3K+** transactions
- Built viral web games (**Unity, NextJS**) generating **100K+ sessions**, integrated Web3 wallet connectivity
- Implemented smart contract security audits, gas optimization techniques reducing transaction costs by **40%**

Product Engineering Intern   May 2022 – Jul 2022
Sprinklr – Unified AI-Powered Customer Experience   *Gurugram, India*
- Developed custom **TypeScript compiler plugin** with **Babel transformations** for React runtime state analysis
- Built debugging dashboard reducing development debugging time by **30%**, received pre-placement offer

TECHNICAL LEADERSHIP & PROJECTS

Inter IIT Tech Meet – Silver & Bronze Medalist   2022-2023
Led 7-engineer teams in competition-winning projects
- NLP-based SEC financial analysis platform with **React**/**Django**/**Transformers**, real-time data processing
- MetaMask Snaps crypto wallet extension with enhanced security features & transaction analytics

ResoBin – IIT Bombay Educational Platform (**10K+ weekly users**)   2021-2022
*React, Ant Design, Django REST, PostgreSQL | Official **iitb.ac.in** subdomain*
- Designed & built a responsive full-stack app from scratch with JWT auth, advanced search & real-time notifications
- Scaled to serve entire IIT Bombay community, post-graduation maintained by **10+** dev team from DevCom, IITB

EDUCATION

Indian Institute of Technology, Bombay   2019 – 2023
Bachelor of Technology in Chemical Engineering   *CPI: 7.7/10*

TECHNICAL SKILLS

Languages: TypeScript, Python, SQL, HTML5/CSS3, C++, Solidity, C#, Java, Bash, Swift, Kotlin, Rust
Frameworks: NextJS, React Native, Tailwind, NestJS, Django, Puppeteer, PyTorch, Transformers, LangChain
Infra/Cloud: PostgreSQL, Redshift, Redis, Kafka, RabbitMQ, Docker, AWS CodePipeline (CI/CD), S3, ECS/EC2
Architecture: Microservices, Event-driven systems, REST APIs, GraphQL, WebSocket, System Design

KEY ACHIEVEMENTS

- Competitive Programming: **4★** CodeChef, **1048th** of 400k+ Google Kickstart   *2020*
- Academic Excellence: JEE Advanced **Rank 1448** (99.85%ile), AIIMS **Rank 1063** (99.7%ile)   *2019*