# AGOSTINI'S LIMITED AND ITS SUBSIDIARIES UNAUDITED HALF YEAR CONSOLIDATED RESULTS

# SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|                            | \$'00<br>Unaud          | \$'000<br>Audited |              |
|----------------------------|-------------------------|-------------------|--------------|
|                            | 31 Mar 2020 31 Mar 2019 |                   | 30 Sept 2019 |
| ASSETS                     |                         |                   |              |
| Non-Current Assets         | 1,367,891               | 1,149,054         | 1,153,318    |
| Current Assets             | 1,426,355               | 1,249,634         | 1,384,118    |
| Total Assets               | 2,794,246               | 2,398,688         | 2,537,436    |
| EQUITY AND LIABILITIES     |                         |                   |              |
| Capital and Reserves       | 1,177,396               | 1,114,275         | 1,142,447    |
| Non-Controlling Interests  | 365,935                 | 326,523           | 338,963      |
| Non-Current Liabilities    | 586,761                 | 425,506           | 396,396      |
| Current Liabilities        | 664,154                 | 532,384           | 659,630      |
| Total Equity & Liabilities | 2,794,246               | 2,398,688         | 2,537,436    |

These unaudited/financial statements were approved by the Board of Directors on May 6, 2020 and signed on its behalf by:

Christian Mouttet, Chairman

Anthony Agostini, Managing Director

# SUMMARY CONSOLIDATED STATEMENT OF INCOME

| SUMMARY CONSOLIDATED STATEMENT OF INCOME   |   |                             |                      |             |              |
|--|---|-----------------------------|----------------------|-------------|--------------|
|  | \$'000<br>Unaudited<br>Six Months Ended |                             | \$'0                 | \$'000      |              |
|  |   |                             | Unaudited            |             | Audited      |
|  |   |                             | Three Mon            | Year Ended  |              |
|  | 31 Mar 2020                             | 31 Mar 2019                 | 31 Mar 2020          | 31 Mar 2019 | 30 Sept 2019 |
| Revenue                                    | 1,854,550                               | 1,685,709                   | 877,606              | 762,118     | 3,272,135    |
| Operating Profit                           | 150,496                                 | 127,854                     | 58,000               | 43,399      | 246,578      |
| Loss on revaluation of investment property | -                                       | =                           | E.                   |             | (2,022)      |
| Finance Costs - Net                        | (17,788)                                | (13,276)                    | (8,168)              | (6,423)     | (25,978)     |
| Profit before taxation                     | 132,708                                 | 114,578                     | 49,832               | 36,976      | 218,578      |
| Taxation                                   | (39,318)                                | (26,934)                    | (18,599)             | (10,884)    | (55,675)     |
| Profit for the period                      | 93,390                                  | 87,644                      | 31,233               | 26,092      | 162,903      |
|  |   | X Particular de la constant | - August - Bets over |             |              |
| Attributable To :                          |   |                             |                      |             |              |
| Owners of the parent                       | 64,881                                  | 62,869                      | 25,096               | 22,492      | 122,018      |
| Non-Controlling interests                  | 28,509                                  | 24,775                      | 6,137                | 3,600       | 40,885       |
|  | 93,390                                  | 87,644                      | 31,233               | 26,092      | 162,903      |
| Earnings per share for profit attributable |   |                             |                      |             |              |
| to equity holders of the parent            |   |                             |                      |             |              |
| Basic                                      | \$0.94                                  | \$0.91                      | \$0.36               | \$0.33      | \$1.76       |

# SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|   | \$'000<br>Unaudited<br>Six Months Ended |             | \$'000<br>Unaudited<br>Three Months Ended |             | \$'000       |  |
|---|---|-------------|---|-------------|--------------|--|
|   |   |             |   |             | Audited      |  |
|   |   |             |   |             | Year Ended   |  |
|   | 31 Mar 2020                             | 31 Mar 2019 | 31 Mar 2020                               | 31 Mar 2019 | 30 Sept 2019 |  |
| Profit for the period                                       | 93,390                                  | 87,644      | 31,233                                    | 26,092      | 162,903      |  |
| Other comprehensive income                                  |   |             |   |             |              |  |
| - Gain on defined benefit plans                             |   | = 1 TH = 1  |   |             | 2,336        |  |
| - Tax relating to components of other                       |   |             |   |             |              |  |
| recognised income and expense                               |   | -           |   |             | (1,352)      |  |
| - Exchange differences on translation of foreign operations | 7,321                                   | (525)       | 2,197                                     |             | (638)        |  |
| Other comprehensive income for the period                   | 7,321                                   | (525)       | 2,197                                     |             | 346          |  |
| Total comprehensive income                                  | 100,711                                 | 87,119      | 33,430                                    | 26,092      | 163,249      |  |
| Attributable To:  |   |             |   |             |              |  |
| Owners of the parent  | 72,202                                  | 62,344      | 27,293                                    | 22,492      | 122,407      |  |
| Non-Controlling interests                                   | 28,509                                  | 24,775      | 6,137                                     | 3,600       | 40,842       |  |
|   | 100,711                                 | 87,119      | 33,430                                    | 26,092      | 163,249      |  |

\$'000

Unaudited

Six Months Ended

\$'000

Audited Year Ended

# SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|   | 31 Mar 2020 | 31 Mar 2019 | 30 Sept 2019 |
|---|-------------|-------------|--------------|
| Balance at beginning of the period        | 1,481,410   | 1,371,638   | 1,371,638    |
| Total comprehensive income for the period | 100,711     | 87,119      | 163,249      |
| Effect of adoption of IFRS 9              |             | 8,300       | (3,030)      |
| Other movements                           |             | -           | (2,122)      |
| Dividend paid                             | (38,793)    | (26,259)    | (48,325)     |
| Balance at the end of the period          | 1 543 328   | 1 440 798   | 1 481 410    |

# SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS

|  | \$'00       | \$'000           |              |  |  |
|--|-------------|------------------|--------------|--|--|
|  | Unaud       | Unaudited        |              |  |  |
|  | Six Month   | Six Months Ended |              |  |  |
|  | 31 Mar 2020 | 31 Mar 2019      | 30 Sept 2019 |  |  |
| Operating Activities                           |             |                  |              |  |  |
| Profit before tax                              | 132,708     | 114,578          | 218,578      |  |  |
| Adjustment to reconcile net profit to net      |             |                  |              |  |  |
| cash provided by operating activities          | 41,079      | 46,047           | 85,282       |  |  |
| Changes in operating assets/liabilities        | (51,106)    | (6,974)          | 537          |  |  |
| Cash provided by operating activities          | 122,681     | 153,651          | 304,397      |  |  |
| Pension contributions paid                     | (2,826)     | (4,312)          | (5,497)      |  |  |
| Taxation paid                                  | (32,444)    | (21,846)         | (51,604)     |  |  |
| Finance cost paid                              | (17,788)    | (13,276)         | (25,978)     |  |  |
| Net cash provided by operating activities      | 69,623      | 114,217          | 221,318      |  |  |
| Net cash used in investing activities          | (5,721)     | (35,548)         | (103,867)    |  |  |
| Net cash used in financing activities          | (55,543)    | (43,864)         | (84,596)     |  |  |
| Cash increase during the period                | 8,359       | 34,805           | 32,855       |  |  |
| Net translation differences                    | 980         | 1,207            | 2,541        |  |  |
| Cash and cash equivalents, beginning of period | 162,443     | 127,047          | 127,047      |  |  |
| Cash and cash equivalents, end of period       | 171,782     | 163,059          | 162,443      |  |  |

#### Notes

The summary consolidated financial statements are prepared in accordance with the criteria developed by management. Under management's established criteria, management discloses the summary consolidated statements of financial position, income, comprehensive income and changes in equity and cash flow. These summary consolidated financial statements are derived from the unaudited consolidated financial statements of Agostini's Limited and its subsdiaries for the period ended 31 March 2020, and are prepared in accordance with International Financial Reporting Standards.

# 2 Segment Information - Business Segments

| e with           | Pharmace      | Pharmaceutical & |                          | Fast Moving |              | Industrial, Construction |  |
|------------------|---------------|------------------|--------------------------|-------------|--------------|--------------------------|--|
|                  | Personal Care | Distribution     | tribution Consumer Goods |             | and Holdings |                          |  |
|                  | \$'000        | \$'000           | \$'000                   | \$'000      | \$'000       | \$'000                   |  |
|                  | 2020          | 2019             | 2020                     | 2019        | 2020         | 2019                     |  |
| Revenue          | 552,879       | 471,205          | 1,219,753                | 1,133,514   | 81,918       | 80,990                   |  |
| Operating Profit | 73,640        | 52,068           | 71,000                   | 65,563      | 5,856        | 10,223                   |  |