Renyu (Philip) Zhang

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EDUCATION

Washington University in St. Louis, Olin Business School

St. Louis, MO

Ph.D. Operations Management

05/2016

- Thesis: Dynamic Pricing and Inventory Management: Theory and Applications
- Advisors: Nan Yang, Fuqiang Zhang

Peking University, School of Mathematical Sciences

Beijing, China

B.S. Mathematics

07/2011

ACADEMIC POSITION

New York University Shanghai

Shanghai, China

Assistant Professor of Operations Management

09/2016-

NYU Global Network Assistant Professor

07/2017-

New York University, Stern School of Business

New York, NY

Visiting Assistant Professor of Operations Management

06/2017-

NON-ACADEMIC POSITION

Kuaishou Technology

Beijing, China

Economist & Tech Lead

12/2018-

RESEARCH INTERESTS

Methodologies

Reinforcement learning; optimization; game theory; matching; mechanism design; econometrics.

Applications

Online platforms and marketplaces; sharing economy; social networks; sustainable operations; supply chain management; revenue management; dynamic pricing and inventory management.

PUBLICATIONS

- 1. Dynamic Pricing and Inventory Management under Inventory-Dependent Demand, *Operations Research*, **62**(5), 2014, 1077-1094 (with Nan Yang).
- 2. Dynamic Pricing and Inventory Management under Fluctuating Procurement Costs, *Manufacturing & Service Operations Management*, **17**(3), 2015, 321-334 (with Guang Xiao and Nan Yang).
- 3. Dynamic Supply Risk Management with Signal-Based Forecast Multi-Sourcing, and Discretionary Selling, *Production and Operations Management*, **26**(7), 2017, 1399-1415 (with Long Gao, Nan Yang, and Ting Luo).
- 4. Trade-in Remanufacturing, Customer Purchasing Behavior, and Government Policy Manufacturing & Service Operations Management, **20**(4), 2018, 601-616 (with Fuqiang Zhang).
 - Finalist award in the POMS College of Supply Chain Management 2015 Best Student Paper Competition

Papers under Review

- 5. Competition and Coopetition for Two-sided Platforms (with Maxime Cohen).
 - Honorable Mention in the INFORMS Service Science Best Cluster Paper Award

- 6. Data Aggregation and Demand Prediction (with Maxime Cohen and Kevin Jiao).
 - Finalist in the INFORMS Data Mining Section Best Paper Award
- 7. Personalized Sales Targets with Customer Choices (with Xiaolong Li, Ying Rong, and Huan Zheng).
- 8. Dynamic Pricing and Inventory Management in the Presence of Online Reviews (with Nan Yang).
- 9. Dynamic Competition under Market Size Dynamics: Balancing the Exploitation-Induction Tradeoff (with Nan Yang).
- 10. Competition on Inventory Availability and Price (with Junfei Lei, Yugang Yu, and Fuqiang Zhang).
- 11. Social Nudges Boost Productivity on Online Platforms: Evidence from Field Experiments (with Zhiyu Zeng, Hengchen Dai, Dennis Zhang, Max Shen, Zhiwei Xu, and Heng Zhang).
- 12. Comparative Statics Analysis of Inventory Management Models with Dynamic Pricing (with Nan Yang).

Works in Progress

- 13. Cold Start on Online Advertising Platforms: Data-Driven Algorithms and Field Experiments (with Zikun Ye, Xin Chen, Dennis Zhang, and Heng Zhang).
- 14. Carpool Services for Ride-sharing Platforms (with Xuan Wang).
- 15. Recommender Systems on Platforms (with Xuan Wang and Dennis J. Zhang).

Invited Seminars	University of Illinois at Chicago, College of Business Administration	10/2019
	Peking University, Guanghua School of Management	12/2018
	Sun Yat-sen University, Lingnan College	12/2018
	John Hopkins University, Carey Business School	11/2018
	New York University, Stern School of Business	11/2018
	Chinese University of Hong Kong, CUHK Business School	01/2018
	Sichuan University, School of Business	12/2017
	Washington University in St. Louis, Olin Business School	10/2017
	Hong Kong Polytechnique University, Faculty of Business	08/2017
	City University of Hong Kong, College of Business	08/2017
	Hong Kong University of Science and Technology, HKUST Business School	08/2017
	New York University, Stern School of Business	06/2017
	Singapore Management University, Lee Kong Chian School of Business	04/2017
	National University of Singapore, NUS Business School	04/2017
	University of Science and Technology of China, School of Management	03/2017
	Southeast University, School of Economics and Management	12/2016
	Tsinghua University, School of Economics and Management	12/2016
	Shanghai Jiaotong University, Antai School of Economics and Management	12/2016
	University of Toronto, Rotman School of Management	11/2016
	Nanjing University, School of Management and Engineering	09/2016
	Southwest University of Finance and Economics, School of Business Administration	07/2016
	Southwest Jiaotong University, School of Economics and Management	07/2016
	Shanghai University of Finance and Economics, School of Business Administration	02/2016
	New York University Shanghai	02/2016
	University of Texas at Dallas, Jindal School of Management	01/2016
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	New York University, Stern School of Business Chinese University of Hong Kong, SEEM Department	01/2016 $01/2016$
	Hong Kong University of Science and Technology, HKUST Business School	01/2016 $01/2016$
	Hong Kong University of Science and Technology, IELM Department	01/2016 $01/2016$
	Hong Kong Polytechnique University, Faculty of Business	01/2016 $01/2016$
	City University of Hong Kong, College of Business	01/2016 $01/2016$
	City University of Hong Rong, Conege of Business	01/2010
Conference Talks	s INFORMS Annual Meeting 2019	10/2019
	Data-Driven and Innovative Operations Workshop,	06/2019
	POMS-HK Conference 2019	01/2019
	Young Scholars' Forum on Management Science 2019	01/2019
	INFORMS Annual Meeting 2018	11/2018
	Operations Management under "Internet+" Environment	08/2018
	MSOM Conference 2018	07/2018
	Revenue Management and Pricing Annual Conference 2018	06/2018
	Revenue Management Workshop	05/2018
	POMS Conference 2018	05/2018
	POMS-HK Conference 2018	01/2018
	Young Scholars' Forum on Management Science 2017	12/2017
	INFORMS Annual Meeting 2017	10/2017
	MSOM Conference 2017	06/2017
	POMS-HK Conference 2017	01/2017
	INFORMS Annual Meeting 2016	11/2016
	CSAMSE Annual Conference 2016	07/2016
	Revenue Management and Pricing Annual Conference 2016	06/2016
	POMS Annual Meeting 2016	05/2016
	Decision Science Institute Annual Conference 2015	11/2015
	INFORMS Annual Meeting 2015	11/2015
	MSOM Annual Conference 2015	06/2015
	POMS Annual Meeting 2015	05/2015
	INFORMS Annual Meeting 2014	11/2014
	MSOM Annual Conference 2014	06/2014
	INFORMS Annual Meeting 2013	10/2013
	INFORMS Annual Meeting 2012	10/2012
Honors, Awards,	1. Finalist, INFORMS Data Mining Section Best Paper Award.	10/2019
AND GRANTS	•	•
	2. MSOM Meritorious Service Award 2018, 2019	04/2020
	3. Shanghai Young Eastern Scholar Program, PI, RMB 200,000/Year.	01/2019
	4. National Science Foundation of China, Young Scientist Program 71802133, 01/2019-12/2021	PI, RMB 180,000.
	5. Honorable Mention, INFORMS Service Science Best Cluster Paper Award.	10/2017
	6. Shanghai Pujiang Talent Program 17PJC074, PI, RMB 100,000.	09/2017-08/2019
	7. Finalist Award, POMS College of Supply Chain Management Best Student 05/2015	Paper Competition.
	8. First Prize Award, Chinese Mathematics Olympiad	10/2006

TEACHING EXPERIENCES

New York University Shanghai

Instructor

• Business Analytics	Spring 2021
• Machine Learning for Business	Fall 2020
• Business Analytics (Rating: 4.2/5, 4.8/5)	Spring 2019
• Operations Management (Rating: 4.6/5)	Spring 2019
• Business Analytics (Rating: 4.4/5, 4.7/5)	Spring 2018
• Competitive Advantage from Operations (Rating: 3.8/5)	Fall 2017
• Competitive Advantage from Operations (Rating: 4/5)	Spring 2017
• Competitive Advantage from Operations (Rating: 4.6/5)	Fall 2016

Business Honors Thesis Advisor

• Yiyi Zhang (2018), Yujia Ni (2018).

Washington University in St. Louis, Olin Business School

Teaching Assistant

• Operations Management; Advanced Operations Strategy; Market Competition and Value Appropriation; Operations Planning and Control.

Professional Services

Journal Referee

Management Science, Operations Research, Manufacturing & Service Operations Management, Marketing Science, Production and Operations Management, Transportation Research: Part B, Naval Research Logistics, European Journal of Operations Research, Omega, Journal of Management Science and Engineering, Applied Mathematical Modeling, Operational Research: An International Journal.

Competition Judge

MSOM Student Paper Competition (2017, 2018, 2019).

Conference Committee and Session Chair

Session Chair:

• INFORMS 2018, POMS 2018, POMS-HK Conference 2018, POMS-HK Conference 2017, CSAMSE Conference 2016.

Sponsorships and Exhibits Committee member:

 $\bullet\,$ POMS Annual Meeting 2016.

Professional Organization Membership

INFORMS, MSOM, RMP, APS, POMS.

Internal Services

NYU Shanghai Candidate Weekend instructor.	03/2018
NYU Shanghai Business Honors program thesis advisor.	09/2017-
NYU Shanghai Operations Management Reading Group co-organizer.	03/2017-
NYU Shanghai Housing Subcommittee member.	11/2016 - 05/2019
NYU Shanghai Business Research Seminar coordinator.	09/2016 - 08/2017
NYU Shanghai Business Honors Program guest lecturer.	10/2016-
Olin Busines School Operations Management PhD Seminar coordinator.	01/2013-12/2013

CONSULTING EXPERIENCES

Cardinal Operations

Parttime Scientist 09/2017-08/2018