

INSTITUTION'S INNOVATION COUNCIL MOE'S INNOVATION CELL



Institute Name:Babu Banarasi Das National Institute of Technology and Management

Title of the Innovation/Prototype:We can improve this website application, by associating with the government as when it will be verified, then no one has to go through unwanted spams and frauds

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INNOVATION RISK FACTORS	Total Score:84							
IS THE PROBLEM STATEMENT DEFINED CLEARLY?	» Vague definition of the problem but unable to understand a real-world use - case/scenario and end -users that face the problem;	» Only a generalized problem statement is indicated but without any indication of real-world use-case/scenario and end-users;	» A novel idea but purely technical in nature without a strong case for it being applied in a real-world problem/use-case scenario;	» Clearly defined problem statement as it is experienced by the beneficiary (beneficiaries) in the realworld but without a description or indication of significance/ magnitude;	of the problem along v	idated problem statement gnificance and magnitude with profile of different npacted by the problem;		
IS THIS PROBLEM WORTH SOLVING?	» Idea is about offering a very conventional product done several times before;	» A technical challenge in the form of a gap in existing systems/solutions/processes is described but without any specific description of a real-world use-case/scenario and end-users that face the problem;	» Conventionally solved problem but idea is about solving some minor gaps in the existing solutions;	» Unsolved problem but with limited problem significance /magnitude;	» Higher degree of problem significance/magnitude but relates to gaps/issues in the existing solutions in the market today;	» Unsolved problem with very high degree of significance/magnitude impacting multiple beneficiaries;		
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IS THE CHOSEN TARGET CUSTOMER (TYPE/PROFILE) STRONGLY MOTIVATED TO SOLVE THE PROBLEM?	» A generalised description of the beneficiary without any indication of a specific target-customer;	» A weak profile of the target customer (end-user) chosen is indicated along with a generalized description of use -case (problem scenario);	» The target customer (profile) selected for validation is not aware or convinced that the problem is critical to solve;	» The selected target customer has tried solving the problem and is actively looking for more effective/complete solutions;	» The selected target customer has expressed interest to actively co-create an innovative solution;				
					20				
IS THE CORE VALUE PROPOSITION DEFINED, QUANTIFIED AND VALIDATED?	» Vague definition of the solution without a specific set of outcomes that prove that the problem has been solved;	» A generalised description of the beneficiary without indication of specific target customer but the benefits offered are too minimal or insignificant;	» A generalised description of the beneficiary without indication of specific target customer with reasonable benefits offered but not quantified;	» A compelling value proposition targeting a specific target customer but acks any validation in the form of user/customer feedback;	» A strong value proposition with quantified gains backed by strong validation from a reasonable number of target users/customers;				
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IS THE MUP CONCEPT EFFECTIVE IN TESTING THE TARGET VALUE PROPOSITION?	» Vague definition of the solution without a specific set of outcomes that prove that the problem has been solved;	» Solution is presented purely from a technical point of view and will work in the lab but looks impractical for end-user adoption;	» Solution defined fits the tag of MUP in terms of offering only the core feature/ functionality to test/prove the value proposition, but has not been designed to overcome adoption barriers;	» A very cost effective MUP that can be prototyped rapidly to test the value proposition and shall overcome the adoption barriers;					
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