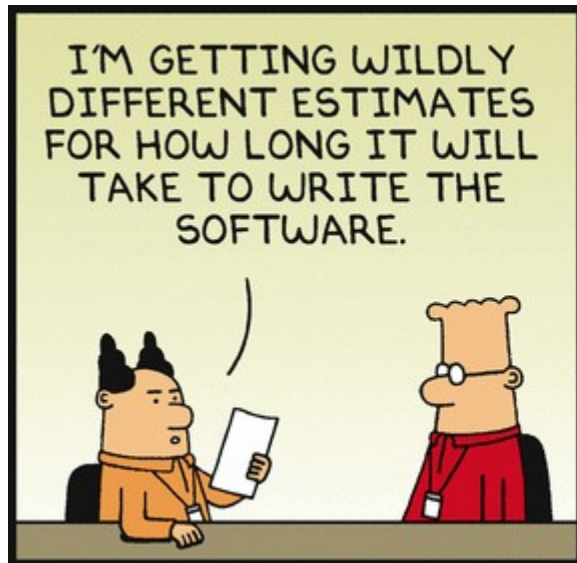


# Real world effort estimation...



@ScottAdamsSays  
Dilbert.com



10-20-16 © 2016 Scott Adams, Inc. /Dist. by Universal Uclick



# **No More Guessing**

## **Effort Estimation with Jupyter Notebook**

**Sebastian Kübeck**

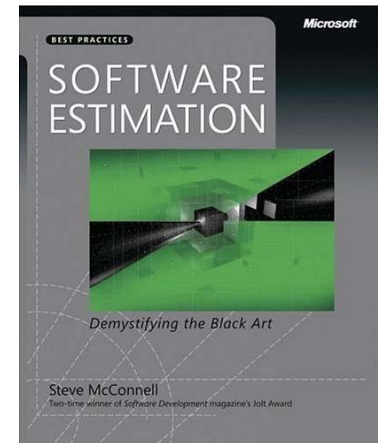
**Mastodon, LinkedIn, Twitter: @skuebeck**

**[sebastian.kuebeck@aon.at](mailto:sebastian.kuebeck@aon.at)**

**<https://sebastiankuebeck.wordpress.com/>**



# Terminology



An **estimate** is an approximation based on incomplete information.

An **ambition** is the commitment to do better than the estimate, if possible.

A **target** is a statement of a desirable business objective. E.g.

- "We need to have Version 2.1 ready to demonstrate at a trade show in May."
- "We need to have this release stabilized in time for the holiday sales cycle."

A **commitment** is a promise to deliver defined functionality at a specific level of quality by a certain date.

An **offer** is a conditional promise which becomes a binding contract if the offeree accepts it.

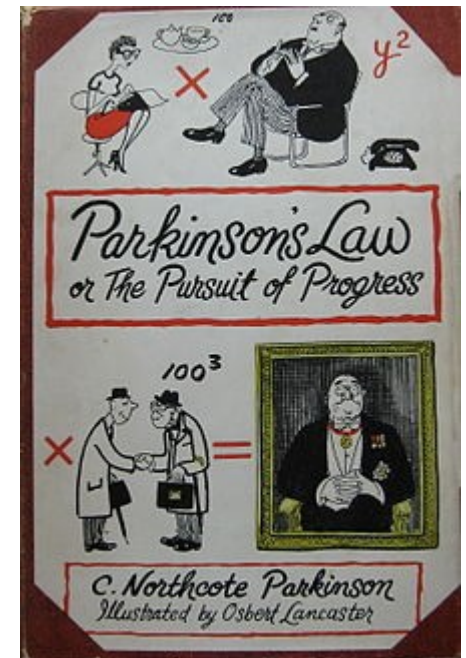
Liability

# Parkinsons Law is an urban legend!

Originally, Parkinson's law is the adage that "**work expands so as to fill the time available for its completion**", and the title of a book which made it well-known.

However, in current understanding, Parkinson's law is a reference to the **self-satisfying uncontrolled growth of the bureaucratic apparatus** in an organization.

[https://en.wikipedia.org/wiki/Parkinson's\\_law](https://en.wikipedia.org/wiki/Parkinson's_law)



# Why not drop estimation at all?

2012: First use of #NoEstimates ....



**Woody Zuill**  
@WoodyZuill

 Folgen



[#NoEstimates](#) - I've added a litte more fuel to the fire: [bit.ly/NoEstimatesInt...](http://bit.ly/NoEstimatesInt...)

Here it is, as defined by me. Others probably have their own idea:

**[#NoEstimates](#) is a hashtag for the topic of exploring alternatives to estimates [of time, effort, cost] for making decisions in software development. That is, ways to make decisions with “No Estimates”.**

I'll probably modify this a bit over time – I put this together quickly as a starting point.

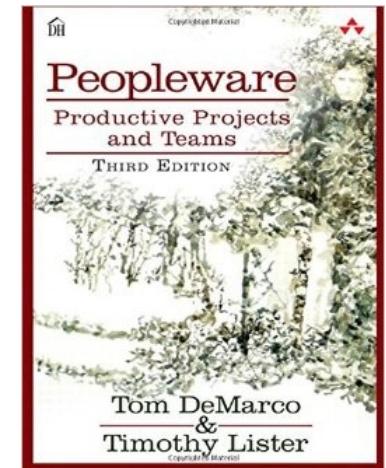
# Studies: Teams that don't estimate are more productive!

The most surprising part of the 1985 Jeffery-Lawrence study appeared at the very end, when they investigated the productivity of 24 projects for which no estimates were prepared at all. These projects far outperformed all the others (see [Table 5-3](#)).

Effort Estimate Prepared by	Average Productivity	Number of Projects
Programmer alone	8.0	19
Supervisor alone	6.6	23
Programmer & supervisor	7.8	16
Systems analyst	9.5	21
(No estimate)	12.0	24

**Table 5-3.** Productivity by Estimation Approach (Full Result)

Projects on which the boss applied no schedule pressure whatsoever ("Just wake me up when you're done.") had the highest productivity of all. Of course, none of this proves that Parkinson's Law doesn't apply to development workers. But doesn't it make you wonder?



# #NoEstimates today

## 2023: #NoEstimates is dead!

Reasons:

1. Proponents could not agree on definitions and methodology.
2. Truism: It is not possible to think about the future in a reasonable way without any form of estimation.
3. It turned out that problems with estimates have the following reasons and they can not be solved by not estimating!
  - Lack of knowledge/education
  - Bad management practices

# #NoEstimates Spin-Off



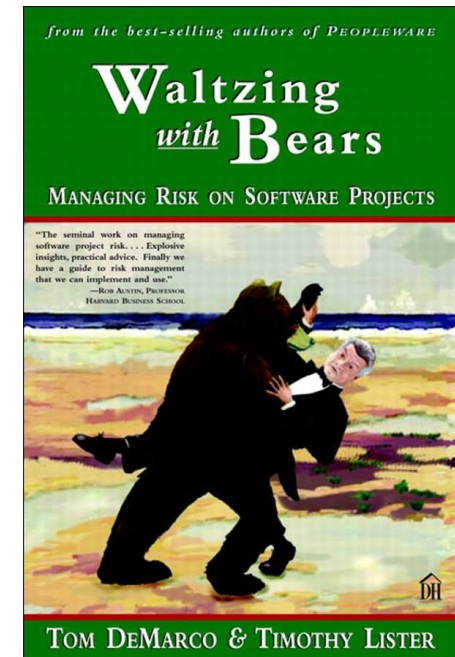
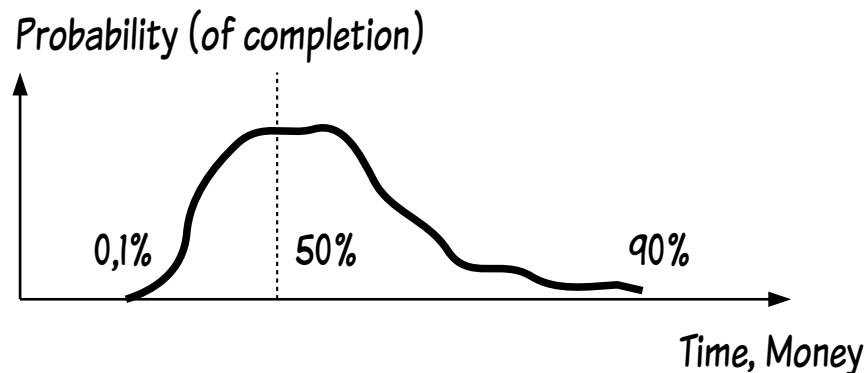
## **Estimations based on previous Data!**

- Estimation is done by the computer, based on previous project data.



# Estimation based on Previous Data

Goal: Figure out tasks, estimating task size, summing up tasks, come up with a probability distribution instead of a number.



# **Estimation from previous Project Data**

## **Questions**

- **How to I get to an offer for a fixed priced project?**
- **How much money can I make with this projects? What are the financial risks?**
- **When will the project be finished?**

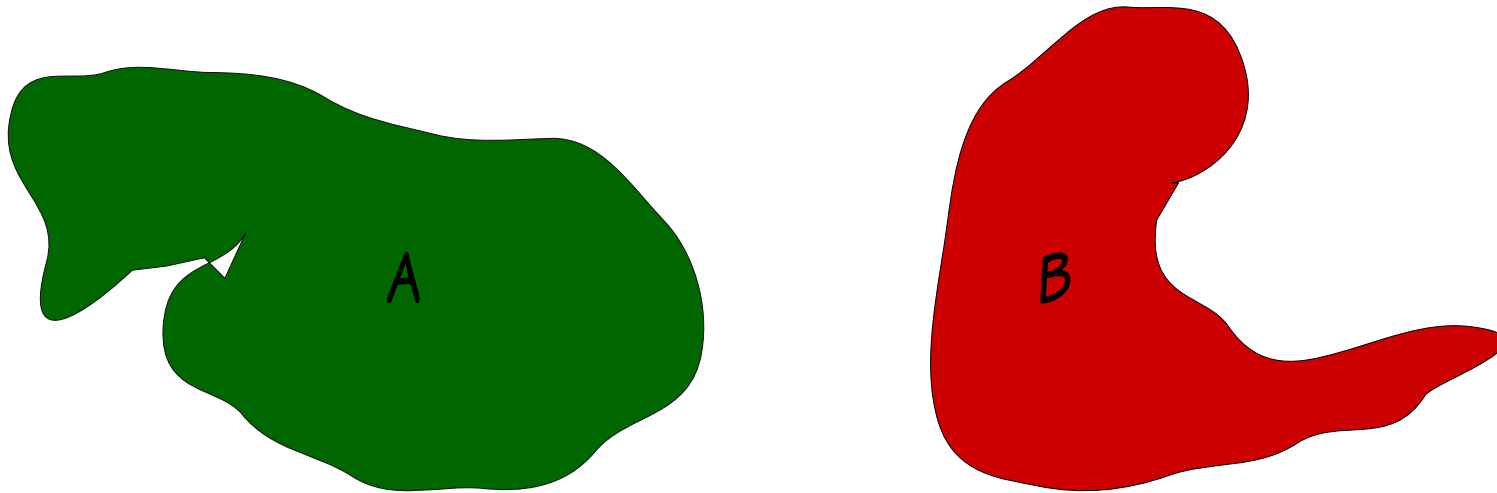
# Estimation from previous Project Data

## Environment

- **Scrum** is used as development process.
- Development is organized in Teams with 4-8 people.
- Work is done within fixed time Intervals called **Sprints**.
- Work is split in **Stories** as unit of Work.
- **Stories** are estimated in **Story Points**, a relative metric that's specific to a team.
- **Velocity** is defined as **Story Points** completed per **Sprint**.

<https://www.scrum.org/resources/scrum-guide>

# Story Points

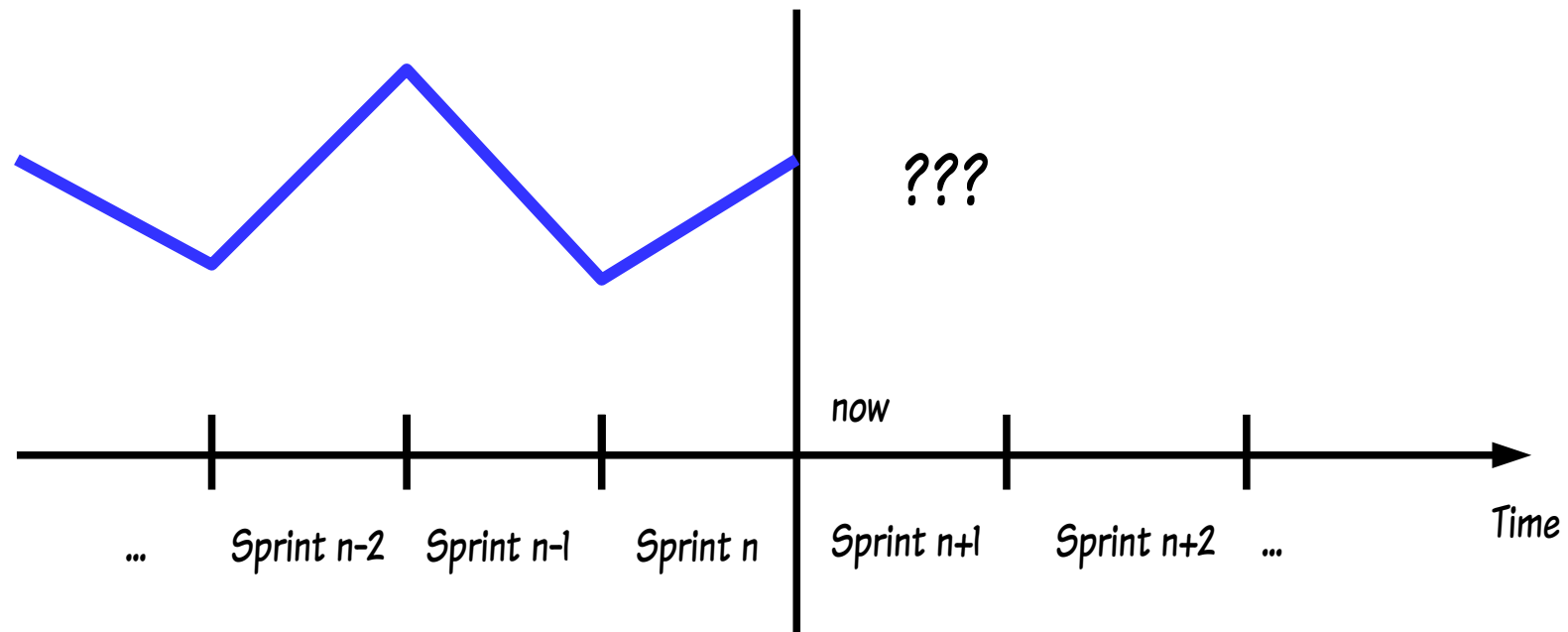


Flächeninhalt  $A:B \approx 3:4$

...in Story Points, this is 4:3, 8:6 or 40:30, every team uses their own story points

# Problem: The velocity is not constant!

$$\text{Velocity} = \text{Story Points} / \text{Sprint}$$



# Example: Fixed Price Project

## Given:

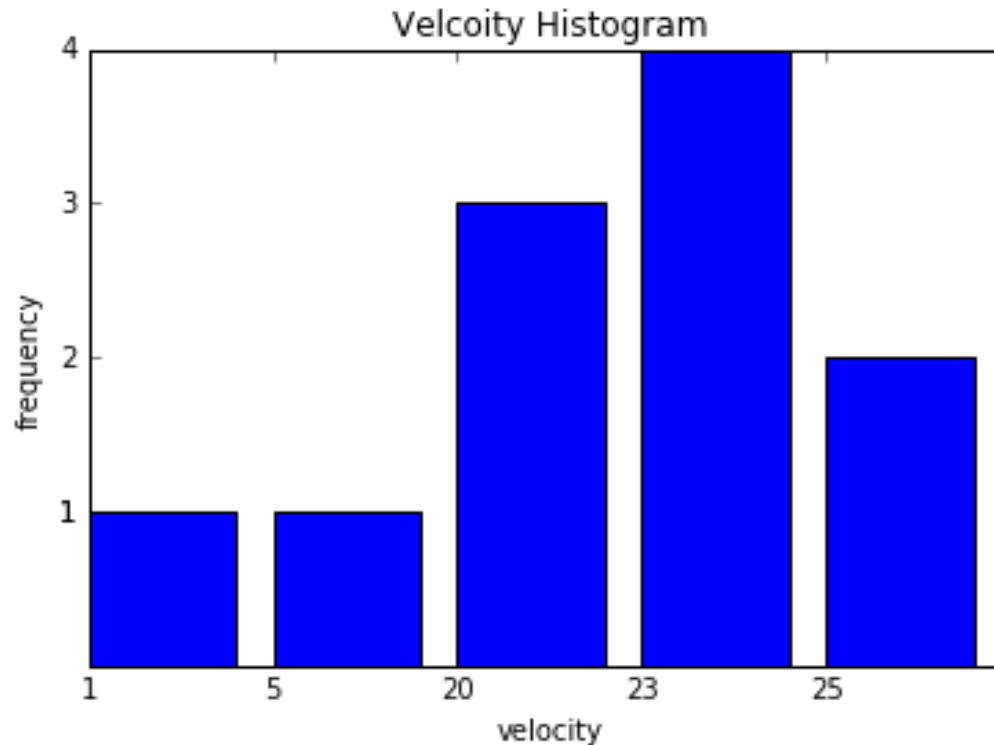
- Projekt requires **50 Story Points**
- The velocity distribution is the same as in the past

## To be determined:

- **Best Case:** How many Sprints does it take to complete the project in an optimal situation? How likely ist this case?
- **Bad Case:** How many sprints do I have to sell, not to make a loss with a probability of 95%?
- **Worst Case:** What is the maximum number of Sprints required to complete the projcet? How likely ist this case?
- **Expected Gain:** How many Sprints do I have to sell in order to make a profit?

# Velocity

**Assumption:** Velocity distribution will not change in the future



# Edge Cases from the Histogram

## Best Case

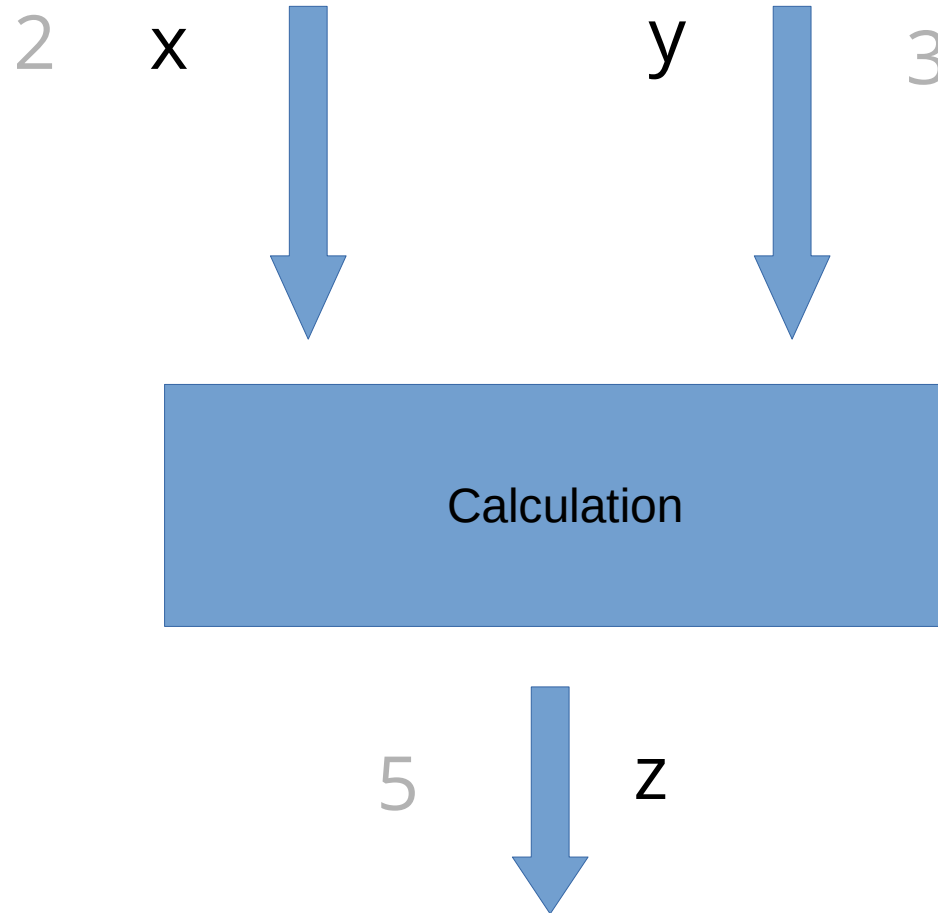
- Maximum Velocity: 25 Story Points
- Number of Sprints for maximum Velocity:  $50/25 = 2$  **Sprints**
- Probability:  
(Frequency 25 Story Points/Number of Measurements)<sup>Sprints</sup>  
result:  $(2/11)^2 = 3,31\%$

## Worst Case:

- Minimum Velocity: 1 Story Point
- Number of Sprints at minimum Velocity:  $50/1 = 50$  **Sprints**
- Probability:  
(Probability 1 Story Points/Number of Measurements)<sup>Sprints</sup>  
result:  $(1/11)^{50} = 8,5 \times 10^{-51}$   
**..way too improbable!**

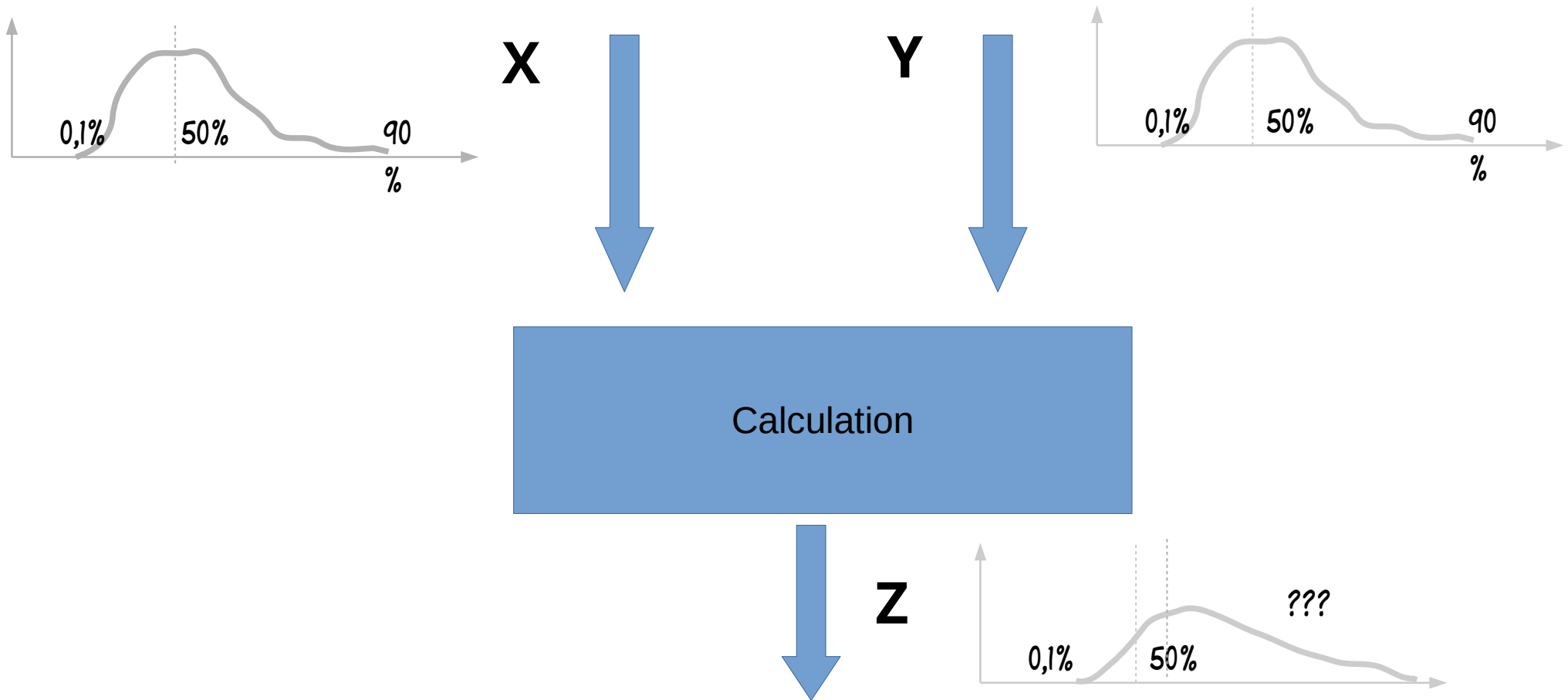


# Deterministic System



**Task: x, y known, calculate z.**

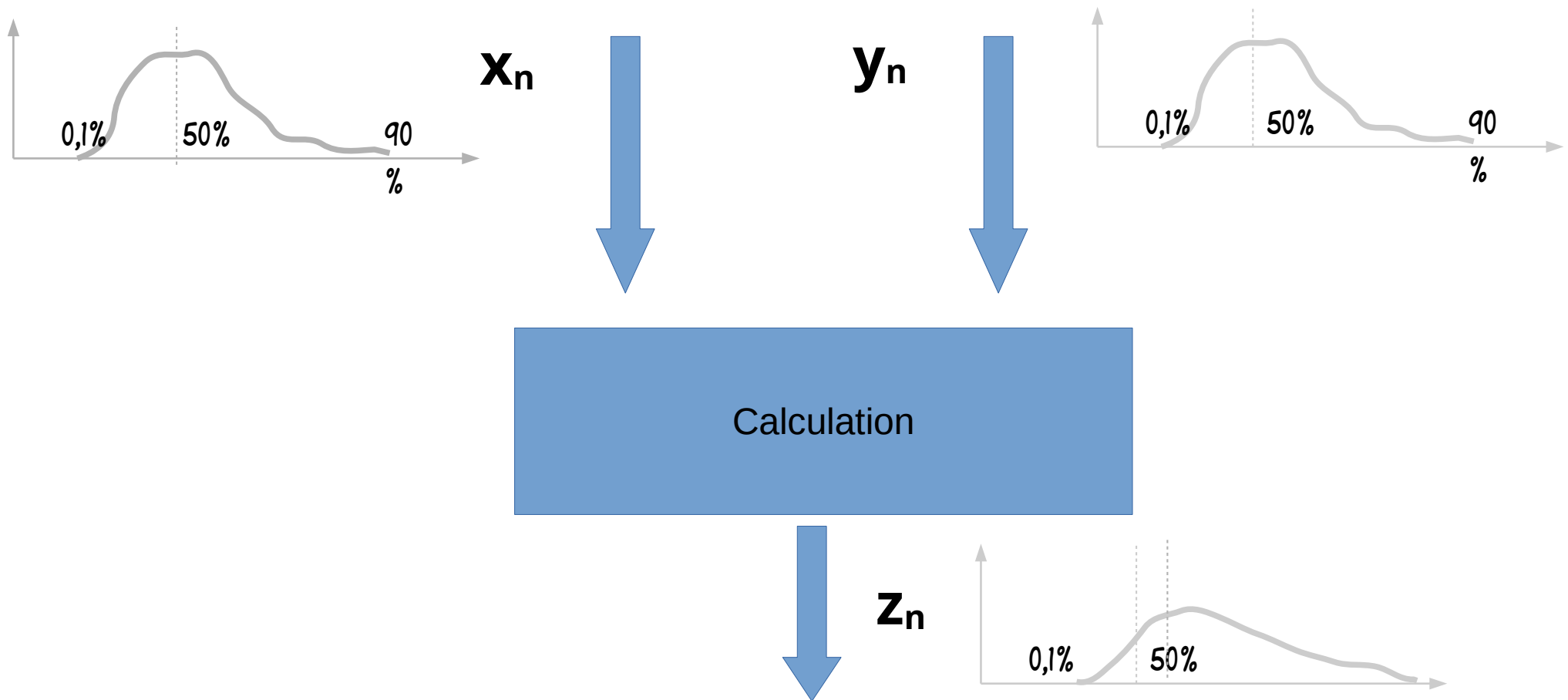
# Probabilistic System



***X, Y and Z are Random Variables!***

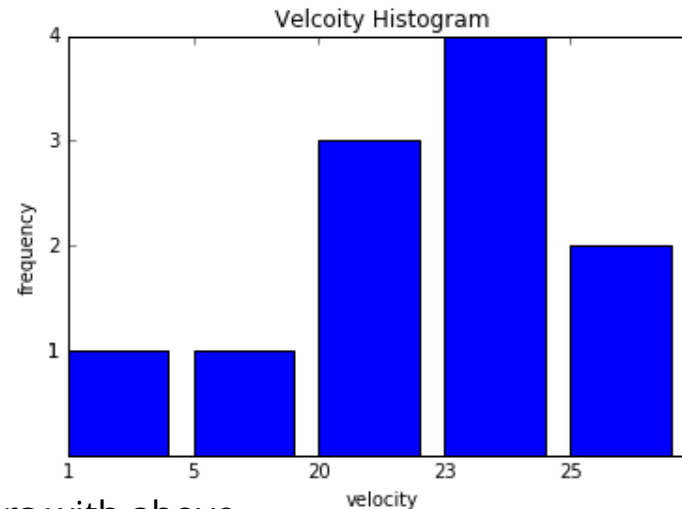
***Task: distribution of X, Y known, calculate distribution of Z.***

# Monte Carlo Approximation



1. Take  $n$  random samples  $x_n, y_n$  from Distributions  $X$  and  $y$ .
2. Calculate  $z_n$  from  $x_n, y_n$ .
3. The histogram of  $z_n$  will approximate Distribution of  $Z$ .

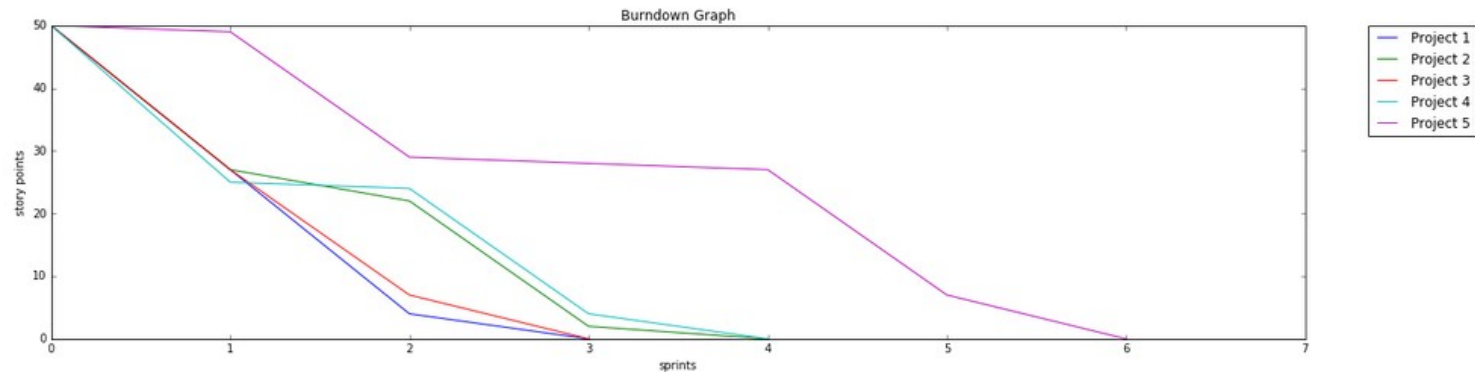
# Monte Carlo Method for Project outcomes



Random numbers with above  
distribution  
= simulated Velocity = Story  
Points/Sprint

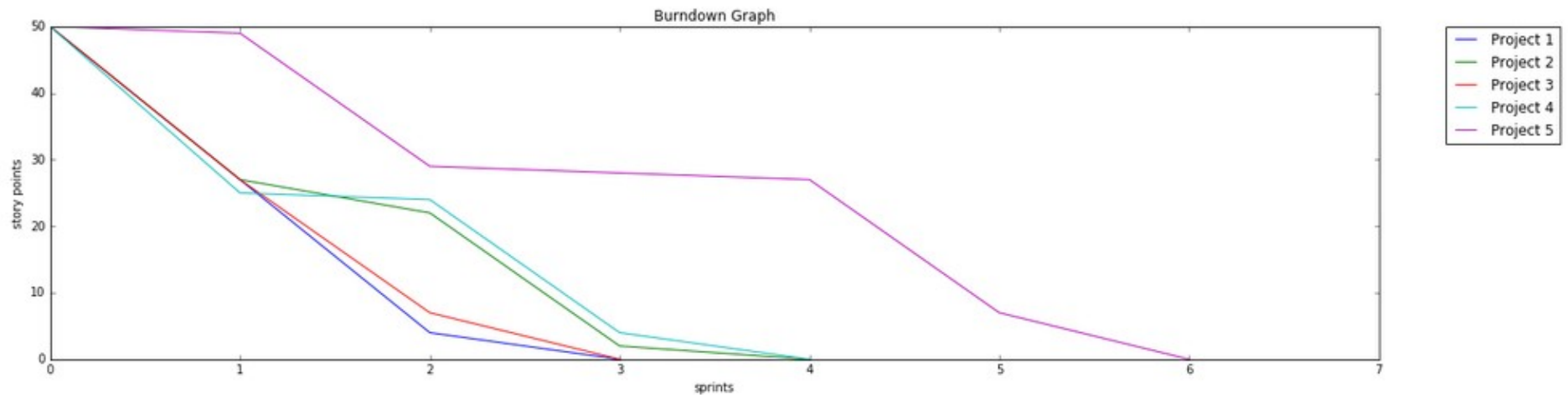


Sum up simulated Velocities until  
50 Story Points are reached. Note  
the number of Sprints



# Burn-Down Graph

Burn-Down Graph for 5 possible project outcomes...



# Monte Carlo Method

Generate random number with given distribution

## Numpy (Python):

```
numpy.random.choice(a=Values, p=Probabilities)
```

<https://docs.scipy.org/doc/numpy-dev/reference/generated/numpy.random.choice.html>

## Excel:

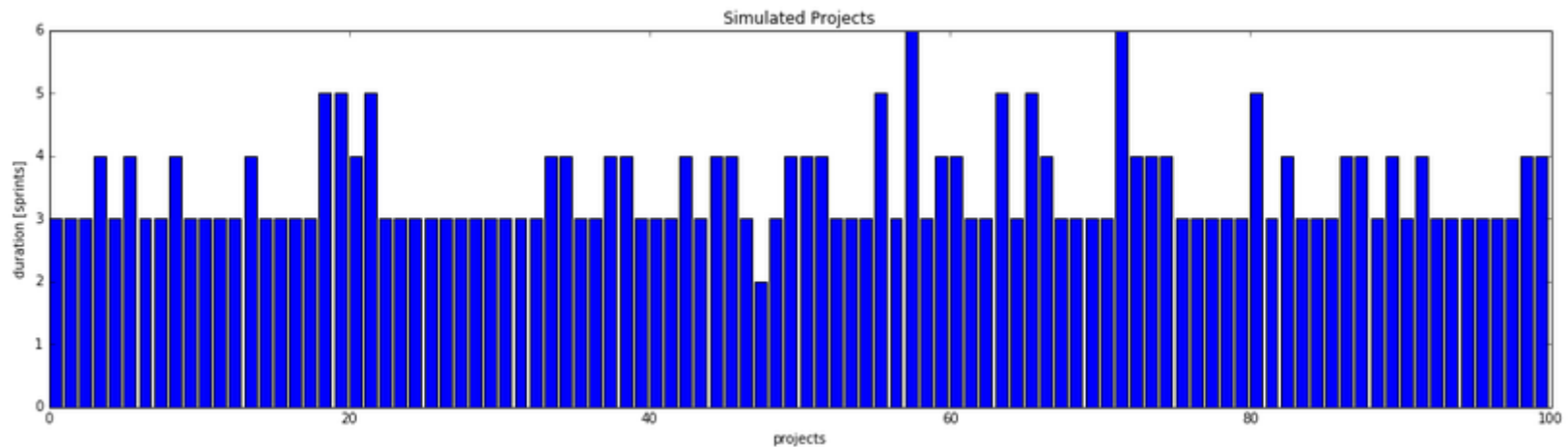
```
=HLOOKUP(RANDBETWEEN(1,3),A$1:C$2,2)
```

Michael de la Maza: Monte Carlo Planning Improves Decision Making, InfoQ 2017:

<https://www.infoq.com/articles/monte-carlo-planning>

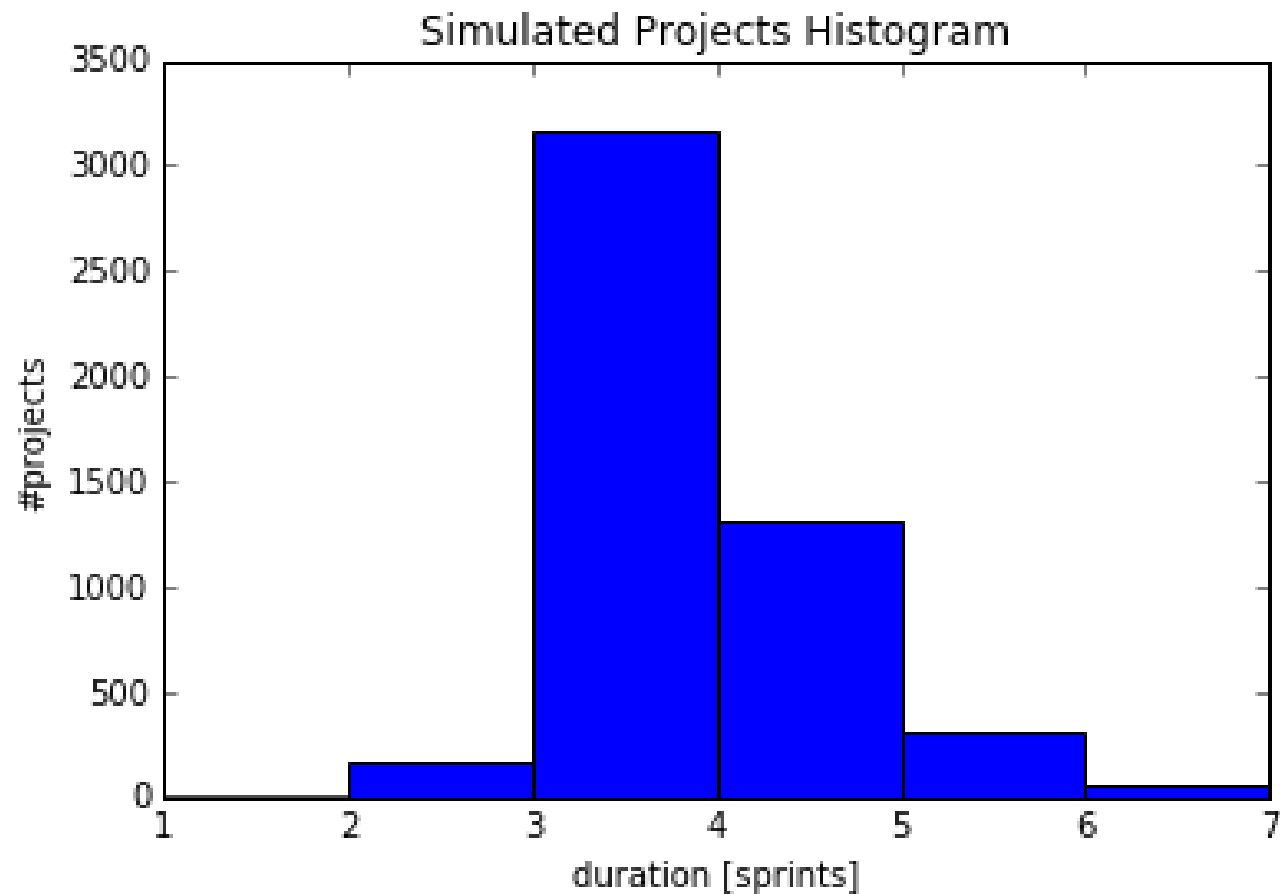
# Number of Sprints required

Number of required Sprints for 1000 Project runs...



# Histogram of Simulated Projects

5000 simulated projects later....





# Histogram Evaluation

Sprints S	1	2	3	4	5	6
Probability P	0.0000	0.0338	0.6314	0.2626	0.0618	0.0104

## Average Case:

We make money starting at 50%, that means we have to sell at least **3 Sprints!**



**We could have calculated this immediately:**

Average Velocity: 18.91

Average number of Sprints!

Story Points total/average Velocity

result:  $50/18.91 = 2.64$ , rounded up yields **3 Sprints!**

## Bad Case:

- Probability > 95% corresponds to 1 – 0.05%
- From the histogram: **6 Sprints** (Probability: 99.38%)
- Expected gain: **6 – 2.64 = 3.36 Sprints**

# Conclusion

## **Best Case:**

- We need at least **2 Sprints** to finish the project!
- However, the probability is pretty low 3.31%!

## **Average Case:**

- We need to sell at least **3 Sprints** to make money!

## **Bad Case:**

- We need at least **6 Sprints** to be sure that we **don't** loose money with a probability of 95%!

## **Worst Case:**

- Only if we sell 50 Sprints we can be 100% certain that we don't loose money.
- However, the probability that we actually need 50 Sprint is extremely unlikely.

# Further Reading

## **Magically Predictable Software Production for Projects**

**Ralf Westphal, 2019**

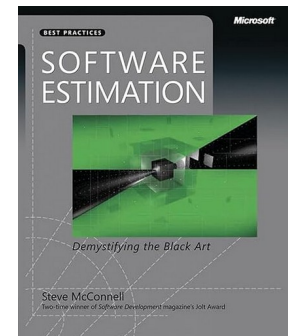
[https://ralfw.de/magically-predictable-software-production-for-projects/Monte Carlo Estimation for Kanban Projects](https://ralfw.de/magically-predictable-software-production-for-projects/Monte%20Carlo%20Estimation%20for%20Kanban%20Projects)

## **Software Estimation: Demystifying the Black Art**

**Steve McConnell, 2009**

<https://leventov.medium.com/excerpts-from-software-estimation-demystifying-the-black-art-9cf80e2b9977>

Comprehensive introduction to Software Estimation



## **Forecasting and Simulating Software Development Projects**

**Troy Magennis 2011**

<https://github.com/FocusedObjective/FocusedObjective.Resources/blob/master/README.md>

Forecasting and  
Simulating Software  
Development Projects

Effective Modeling of Kanban & Scrum  
Projects using Monte-carlo Simulation

Troy Magennis

# Planning without prior Data

**How do I deal with the following situation?**

- New team or major change.
- R&D Project.
- No idea if it can be accomplished.
- Not familiar with domain, technology

# Planning without prior Data

Solution:

Don't estimate **Effort** but  
**Value!**

# Planning without prior Data

## Process (yet unnamed)

1. Define **goal**
2. Figure out how much you are willing to invest to reach this **goal**.
3. Set up a **budget** based on defined investment.
4. Start working until...
  - **goal** is reached,
  - it is obvious that the goal cannot be reached,
  - The **budget** is used up.
5. Continue with 1

# How to Estimate Value

## Gilb Method

1. STAKEHOLDERS: Identify your most critical stakeholders.
2. OBJECTIVES: Identify the smart levels of their most critical value improvements.
3. STRATEGIES: Identify potential strategies for delivering planned value levels to stakeholders, at lowest cost and risk.
4. SMALL STEPS: Decompose strategies into suitably smaller deliverable increments.
5. DELIVER VALUE: Attempt to deliver measurable value to some stakeholders.
6. LEARN: Measure results and costs; then decide if you are on track, or need to change something. Continue the process until all goals reached.

*Value Planning*



Practical Tools  
for  
Clearer Management Communication

<https://www.gilb.com/store/2W2zCX6z>