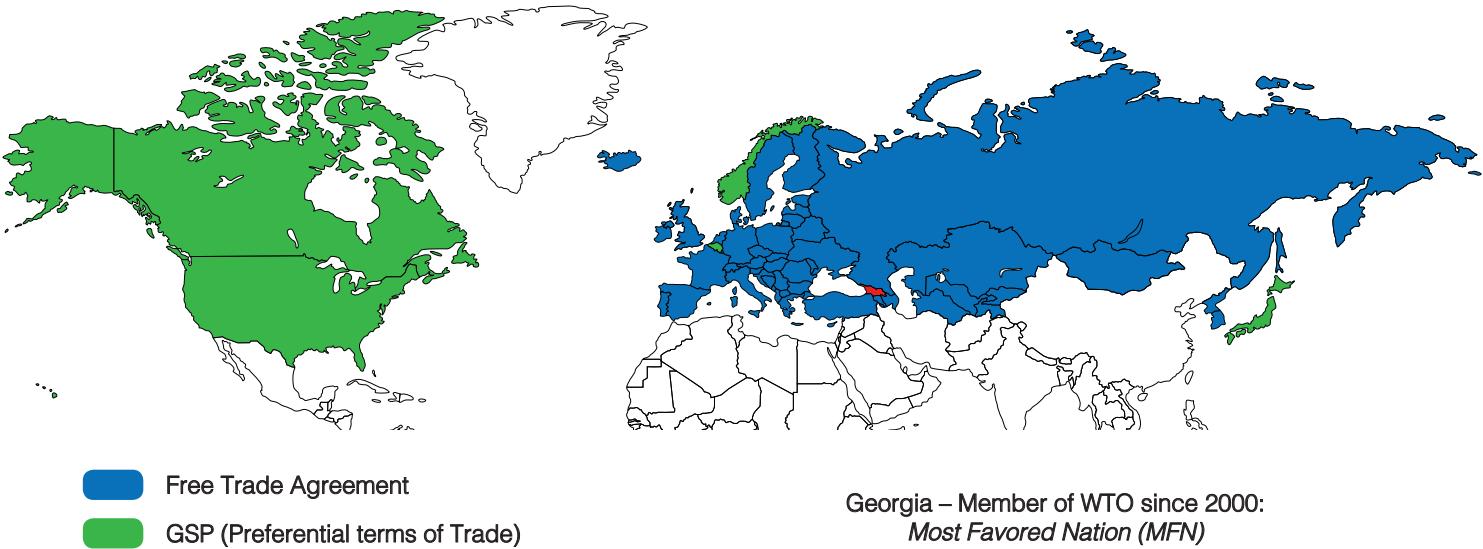


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GEORGIA GENERAL OVERVIEW



Located at the crossroads of Europe, Central Asia, Middle East and Africa, Georgia is the shortest transit route between Western Europe and Central Asia for transportation of oil and gas as well as dry cargo

Area:	69,700 sq km
Population (2013E):	4.5 mln
Life expectancy:	76 years
Official language:	Georgian
Literacy:	99.7%
Capital:	Tbilisi
Currency (code):	Lari (GEL)
GDP 2013:	US\$ 16.1 bln
GDP real growth rate 2013:	+3.3%*
GDP per capita 2013 PPP:	US\$ 6,100
FDI Inflows 2013:	US\$ 941.9 mln
Inflation rate (e-o-p) 2013:	2.4%
Unemployment Rate 2013	14.6%
Total Export 2014	US\$ 2.861 bln
Average GEL/USD 2014	1.76
Average GEL/EUR 2014	2.34

* The World Bank expects Georgia to have 5.5% economic growth in 2014

Georgia Has the Fourth Lowest Tax Burden Globally

Over the last decade annual growth rate for international visitors is 33%

The Most Liberal Tax System and Trade Policy in the Region

- Very simple and service oriented customs policy
- Efficient tax administration
- No quantitative restrictions or tariff barriers
- Average Customs Clearance ~15 minutes
- 0% customs tax on over 80% of imports
- 0% customs tax on all exports
- 0% VAT on all exports

GEORGIAN EXPORT OVERVIEW

Since 2000, the export of goods and services in Georgia has increased about 10 times and reached \$2.91 billion and \$2.98 billion respectively in 2013. The export of services has also shown a positive trend since 2000, with an annual average growth rate of 18%. Herewith, over the last decade, Georgia has become a net exporter of services.

Over the past 14 years, the export of goods from Georgia has been growing at an annual average rate of 20%. However, due to various external factors in the region, there have been several downturns, followed by significant increases in the coming years.

In 2006, the slowdown was the result of the Russian embargo on Georgian products, which was followed by a 32% increase in 2007 due to the diversification of Georgian export markets. Another significant downturn appeared in 2009 after the Georgia-Russia War in 2008, which was followed by a 48% and 31% increase in 2010 and 2011 respectively.

In 2014, the Ukraine crisis and Russian ruble devaluation have slowed Georgian export. However, the newly signed DCFTA with the European Union is expected to foster the entrance of Georgian export-oriented companies into new markets and further diversify exports of goods and services.

The top three export countries account for almost 40% of Georgian export. The decrease of motor car (which make up 18% of Georgian export structure) exports to Azerbaijan was a result of changes in the country's import regulations regarding the vehicles. However, a major growth of industrial and value added agricultural products has further strengthened and enhanced positive tendencies observed over the years. Same trend applied to overall export to European Union.

The top export countries vary from year to year, which shows that Georgia has diversified its export markets. As such, the government of Georgia puts a lot of effort into supporting exporters expand their potential in new and existing markets.

Top 10 Export Partners for Georgia, 2014

Country	US\$'mln	% share	%y-o-y Change
Azerbaijan	544.4	19%	-23%
Armenia	288.2	10%	-9
Russia	274.9	10%	44%
Turkey	239.3	8%	31%
US	207.6	7%	52%
Bulgaria	164.1	6%	9%
Ukraine	140.2	5%	-27%
China, Hong Kong, Taiwan	91.2	3%	167%
Kazakhstan	88.5	3%	-15%
Italy	86.2	3%	6%
Other	736.4	26%	-3%
All	2,861	100%	-2%

Top 10 Export Products, 2014

Commodities	US\$'mln	% share	%y-o-y Change
Motor cars	517.8	18%	-26%
Ferro-alloys	285.7	10%	24%
Copper ores and concentrates	248.1	9%	53%
Nuts, fresh or dried	183.4	6%	10%
Wine of fresh grapes	180.7	6%	41%
Fertilizers	137.6	5%	5%
Waters	137.1	5%	28%
Brandy and Spirits	95.2	3%	-5%
Medicaments	92.1	3%	77%
bars and rods of iron	63.7	2%	2%
Other	919.7	32%	-3%
All	2,861	100%	-2%

Export of Goods and Services (\$mln' 1995-2014)





Georgia is home to over 2,000 mineral water springs and several brands (Nabeglavi, Sairme, Borjomi, Rachis Tsklebi, Sno etc.) are bottled for domestic consumption and export.

Georgian mineral waters have exceptional and interesting tastes - very different from the French and Italian varieties. The most famous Georgian mineral waters – Nabeglavi and Borjomi – are protected Geographic Indications, but there are many lesser-known springs worth sampling located in small towns and alongside roads throughout the country.

Georgia's mineral springs were discovered over one-thousand years ago and the use of Georgian mineral water has been recommended by Georgian and foreign researchers for the complex treatment of several digestive diseases, as well as diabetes mellitus. Traditionally, Georgians consume sparkling mineral waters as an extremely effective antioxidant during food poisoning and especially as a natural hangover remedy. Despite the loss of its largest market-Russia (Embargo 2006-2013) Georgia quickly recovered and diversified water exports to up to 40 countries, including eight countries where it remains to be the market leader. After the re-opening of the Russian market from 2014, exports spiked further.

The Mineral and Still water sector in Georgia had an approximate output of GEL 245 million* (25.4 million dekaliters) in 2013. Herewith, from January-September, 2014 water production has increased by 31% and reached 257.2 million GEL (25.2 million dekaliters) compared to the same period in 2013.

In 2014, the export of Georgian spring and mineral waters increased by 28% and reached \$137.1 million. The major export destinations are Russia (48%), Ukraine (21%) and Kazakhstan (9%).

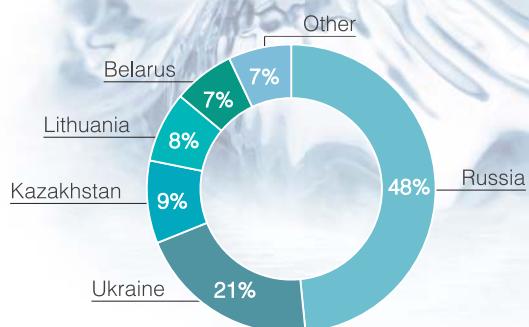
COMPETITIVE ADVANTAGES

- High Water quality
- Room for expansion (capacity of existing bottlers can more than double)
- National pride, part of the Georgian culture, tradition
- Certified curative properties
- Well protected from forgery
- Vast export experience
- High recognition in former Soviet countries and rising popularity in US, UAE, EU

GEORGIA AS A TRADING PARTNER

- There is a 0% entry tariff for Georgian water and mineral water in - CIS countries, European Union, Turkey, Singapore, Hong Kong, Japan, Kiribati, Macao, Singapore, Tonga, Ukraine, and the USA
- 0%-5% entry tariff for Georgian water and mineral water in - Canada, New Zealand, Israel
- 5%-10% entry tariff for Georgian water and mineral water in - Bahrain, Haiti, Indonesia, Kuwait, Mongolia, New Zealand, Qatar, Saudi Arabia, United Arab Emirates, Chile, Republic of Korea, Peru
- 10%-15% entry tariff for Georgian water and mineral water in - Philippines, Bolivia, Panama, Iceland, Costa Rica, French Polynesia, Honduras, Albania, Yemen

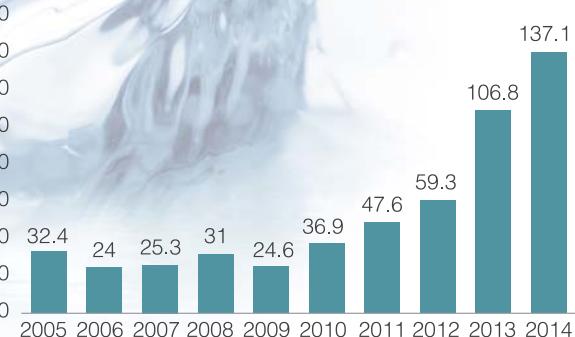
Georgian Water and Mineral Water* Export by Countries'2014



*Waters, natural or artificial mineral and aerated waters, not containing added sugar

* 2013:Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Georgian Water and Mineral Water export, US\$mln



Source: Geostat

WATER AND MINERAL WATER IN GEORGIA



IDS BORJOMI GEORGIA



ACTIVITY:	Production of Mineral and Spring Water	EXPORT MARKETS:	Azerbaijan; Armenia; Belarus; Bulgaria; Canada; Ukraine; Estonia; Israel; Japan; Kazakhstan; Latvia; Kyrgyzstan; Lithuania; Mongolia; Poland; Russia; Tajikistan; Turkmenistan; Finland; USA; Uzbekistan
CAPACITY PER YEAR:	545 Million Litter		
EXPORT PRODUCT:	Mineral and Spring Water		
PACKAGING:	Glass Bottle, PET Bottle		
STANDARDS:	ISO 22000, ISO 9001, HACCP		

Web: www.borjomi.com

Address: 80, Agmashenebeli Ave. 0102 Tbilisi, Georgia

Tel: +995 322 484 484; +995 599 400 162

Email: export@borjomi.com; geradze@borjomi.com

HEALTHY WATER LTD



ACTIVITY:	Production of Mineral and Spring Water	EXPORT MARKETS:	CIS, EU, USA, Canada, Australia, Turkey, Israel
CAPACITY PER YEAR:	262 Million Bottle		
EXPORT PRODUCT:	Mineral and Spring Water		
PACKAGING:	Glass Bottle; PET Bottle		
STANDARDS:	ISO 9001:2008		

Web: www.nabeghlavi.ge

Address: 034/546, Didi Dighomi 0131 Tbilisi, Georgia

Tel: +995 322 242 324; +995 599 769 004

Email: info@healthywater.ge; ichikovani@healthywater.ge

AQUA GEO LTD



ACTIVITY:	Production of Mineral and Spring Water	EXPORT MARKETS:	Azerbaijan; Moldova; Russia; UAE; Ukraine
CAPACITY PER YEAR:	110 Million Litter		
EXPORT PRODUCT:	Spring Water		
PACKAGING:	Glass Bottle; PET Bottle		
STANDARDS:	ISO 9001:2008 ISO 22000:2005		

Web: www.aquageo.ge

Address: Village Misaktsieli 3308, Mtskheta, Georgia

Tel: +995 322 470 410; +995 597 599 131 177

Email: info@aquageo.ge; export@aquageo.ge



WATER AND MINERAL WATER IN GEORGIA

SAIRME MINERAL WATERS LTD

**ACTIVITY:**

Production of Mineral and Spring Water

EXPORT MARKETS: Australia, China, Azerbaijan, Belarus, Estonia, Israel, Kazakhstan, Lithuania, Mongolia, Turkey, Ukraine, Russia

CAPACITY PER YEAR: 342 Million Litter**EXPORT PRODUCT:** Mineral and Spring Water**PACKAGING:** Glass Bottle; PET Bottle**STANDARDS:** ISO 9001: 2008

Web: www.sairme-water.ge
Address: 4, Besiki str., 0105, Tbilisi, Georgia

Tel: +995 322 144 884; +995 5 00 999
Email: info@sairme.ge irakli.kirvalidze@sairme.ge

CHARGALI SPRINGS LTD

**ACTIVITY:**

Production of Spring and Mineral Water, Lemonade

EXPORT MARKETS: Belarus; Kazakhstan; Russia

CAPACITY PER YEAR: 30 Million Liters**EXPORT PRODUCT:** Spring and Mineral Water, Lemonade**PACKAGING:** Glass Bottle, PET Bottle, Can**STANDARDS:** N/A

Web: www.chargali.com
Address: 60, Iosebidze str., Tbilisi, Georgia

Tel: +995 322 916 522
Email: +995 595 045 148
info@chargali.com

PROGRESS 2000 LTD

**ACTIVITY:**

Production of Spring Water

EXPORT MARKETS: N/A

CAPACITY PER YEAR: 28 Million Litter**EXPORT PRODUCT:** Spring Water**PACKAGING:** PET Bottle**STANDARDS:** N/A

Web: N/A
Address: 6, Krtsanisi str., 0114 Tbilisi, Georgia

Tel: +995 322 753 553; +995 595 959 420
Email: rachasprings@gmail.com





Nowadays demand for tea is steadily increasing on the world market, as well as in tea-producing countries. Currently countries like India, China, Kenya and Sri Lanka are the leading producers of this product. Tea growing in Georgia first took place in the 1830s and it was the primary tea supplier for the former Soviet Union.

West Georgia's humid sub-tropical climate and mineral rich soils contribute to the original taste and high quality of Georgian tea, and this is where tea plantations are mainly found. Tea leaves are picked 4-5 times per season, (May – October). Georgian tea can compete on western markets with the likes of India or Sri-Lanka due to its fine quality and, in most cases, in savings on transportation. It is believed to have a unique taste, tender shoots and a special aroma, and is especially good for blending different types of tea leaves. Georgian green tea stands-out by its very interesting, strong taste. The main consumers of Georgian tea are Turkey, Germany, Mongolia, and Ukraine.

In 2013, tea production in Georgia had an approximate output of GEL 4.9 million* (1.9 million tons). Herewith, from the period of January-September, 2014, production of tea has increased by 400% (6.7 million ton) compared to the same period in 2013.

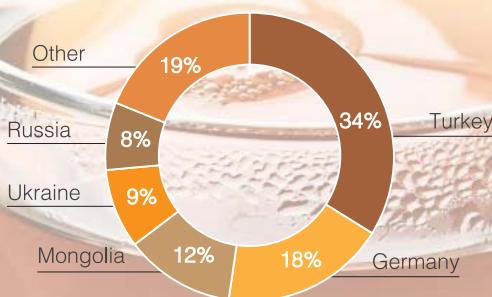
COMPETITIVE ADVANTAGES

- Rich tradition of tea production
- High-quality raw materials
- Advantageous price/quality correlation
- 0% entry tariff for Georgian tea in more than 50 countries
- High recognition in former soviet countires

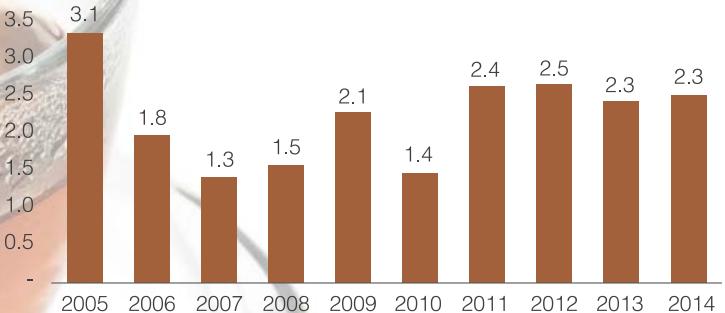
GEORGIA AS A TRADING PARTNER

- 0% entry tariff in - CIS, EU, Turkey, Australia, Bulgaria, Canada, Cyprus, Hong Kong, Israel, Kuwait, New Zealand, Qatar, Oman, Romania, Saudi Arabia, Singapore, Tajikistan, Ukraine, UK, USA, United Arab Emirates.
- 0%-5% entry tariff in – Egypt, Philippines, Afghanistan, Barbados, Bermuda, Comoros, Grenada, Haiti, Indonesia, Jamaica, Lebanon, Montenegro, Serbia, Yemen, Dominica.
- 5%-10% entry tariff in – Chile, Peru, Malaysia, Argentina, Brazil, Cote D'Ivoire, Pakistan, Sudan, Togo, Uruguay.
- 10%-15% entry tariff in – Japan, Fiji, Cuba, Costa Rica, Panama, El Salvador, China, Myanmar, Jordan, Paraguay, Nicaragua, Guatemala, El Salvador, Costa Rica, Panama, Nigeria, Argentina, Brazil, Uruguay, Montenegro, Honduras, Angola, Fiji, Tonga, Albania, Myanmar, Nicaragua.

Export of Tea by Countries, 2014



Export of Tea, US\$ Million



*2013: Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76



TKHIBULI TEA LTD



ACTIVITY: Tea Processing
CAPACITY PER YEAR: 500 000 KG
EXPORT PRODUCT: Tea
PACKAGING: Cardboard Box
STANDARDS: Polyethylene Bags
N/A

EXPORT MARKETS: Belarus, Czech Republic, Turkmenistan 

Web: www.tkibulitea.com
Address: Tea Fabric Settlement, 5656 Tkibuli, Imereti, Georgia

Mob: +995 599 503 946
Email: dalaqishvili3553@mail.ru

MILMARTEA LTD



ACTIVITY: Tea Processing
CAPACITY PER YEAR: 15 000 KG
EXPORT PRODUCT: Black and Green Tea
PACKAGING: Cardboard Box,
Tea bags
STANDARDS: 

EXPORT MARKETS: Russia, Check Republic, Turkmenistan

Web: www.milmartea.ge
Address: Village Shermokmedi, 3500, Ozurgeti Georgia

Mob: +995 599 952 595
Email: info@milmartea.ge

GEOPLANT LTD



ACTIVITY: Tea Processing
CAPACITY PER YEAR: 342 619 Kg
EXPORT PRODUCT: Various Black, Green, Fruit and Herbal Teas
PACKAGING: Cardboard Boxes, Tea Bags
STANDARDS: HACCP

EXPORT MARKETS: Baltic Countries, EU

Web: www.gurieli.ge, www.geoplant.ge
Address: 55, Chavchavadze Ave. 0160, Tbilisi, Georgia

Mob: +995 555 588 831
Email: feedback@geoplant.ge

Georgian Carbonated Soft Drinks

HS Code: 2202



Soft drinks are very popular in Georgia, and beverages are an important part of Georgian culture and history. With genuine Georgian water taste, soft drinks are prepared using classic recipes and modern technology. Georgian soft drinks, which offer an unforgettable taste and flavor, meet all modern standards.

Georgian carbonated soft drinks – or lemonades, are flavored with cream, grape, peach, pear, lemon and tarragon. Tarragon (woodruff) is traditionally dyed green. Tarragon lemonade was invented in the 19th century by Georgian pharmacist Mitrofan Lagidze, who started adding carbonated water to his tarragon syrup mixes. It went into mass production in the Soviet Union in 1981 and gained exceptional popularity among all republics.

Today, there is tremendous expansion potential in the industry in Georgia. There are one billion potential customers within range in the Caucasus, the Black Sea region, Central Asia, the Balkans and the EU, and Georgia has beneficial trade regimes with most of these countries.

The Mineral water sector in Georgia had an approximate output of GEL 197.6 million* (19.6 million dekaliters) in 2013. Herewith, from January-September, 2014 production has increased by 27% and reached 189.1 million GEL (18.7 million dekaliters), compared to the same period in 2013.

In 2014, the export of Georgian lemonades has increased by 65% and reached \$28.7 million. The major export destinations are Uzbekistan (35%), Kazakhstan (28%), and Russia (13%).

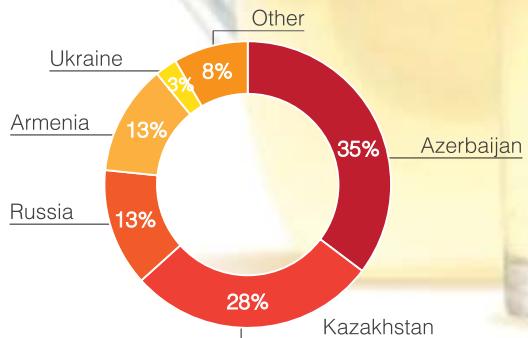
COMPETITIVE ADVANTAGES

- Long Tradition and Experience
- High quality water
- Extraordinary, original taste
- Flavor-rich fruit concentrates
- Advanced technological production processes
- Attractive packaging

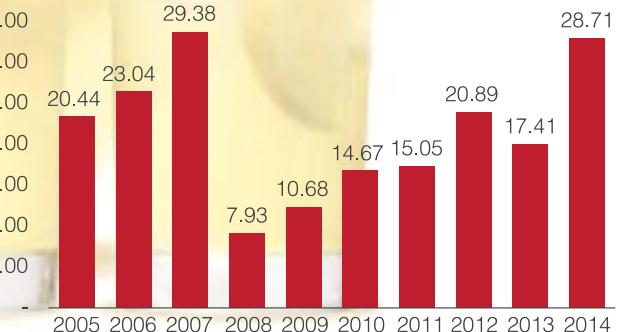
GEORGIA AS A TRADING PARTNER

- **0% Entry tariff** for - CIS Countries, European Union, Macao, Turkey
- **5%-10% Entry tariff** - Australia, Haiti, Indonesia, Kuwait, Mongolia, New Zealand, Oman, Qatar, Saudi Arabia, United Arab Emirates, Bahrain, USA, Chile, Mauritius, Republic of Korea, Philippines, Peru, Yemen, Bolivia
- **10%-15% Entry tariff** – Israel, Japan, Costa Rica, Guatemala, Albania, Tonga and Panama

Export of Lemonade** by Countries, 2014



Export of Lemonade, US\$'mln



*Waters, mineral and aerated waters, containing added sugar

**2013: Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Source: Geostat



KAZBEGI JSC



ACTIVITY:	Production of Carbonated Soft Drinks, Beer	EXPORT MARKETS:
CAPACITY PER YEAR:	25 Million Liters	Armenia, Azerbaijan, Russia, Ukraine, Uzbekistan, Kazakhstan, Tajikistan, Lithuania, Poland, USA, UAE
EXPORT PRODUCT:	Lemonade, Beer	
PACKAGING:	Glass Bottle	
STANDARDS:	N/A	

Web: www.kazbegi.com
Address: 68a, Uznadze str., 0102 Tbilisi, Georgia

Mob: +995 599 587 723
Email: kazbegi@kazbegi.com

CASTEL GEORGIA LTD



ACTIVITY:	Production of Carbonated Soft Drinks, Beer	EXPORT MARKETS:
CAPACITY PER YEAR:	6 Million Liters	Azerbaijan, Armenia, Kazakhstan, Russia, Turkmenistan
EXPORT PRODUCT:	Lemonade, Beer	
PACKAGING:	Glass Bottles, Pet Bottles	
STANDARDS:	ISO 9001, HACCP	

Web: www.castel.ge
Address: Lilo Brewery, Kakheti Highway, Georgia

Mob: +995 577 652 233
Email: export@castel.ge

CHARGALI SPRINGS LTD



ACTIVITY:	Production of Carbonated Soft Drinks, Water	EXPORT MARKETS:
CAPACITY PER YEAR:	15 Million Liters	Belarus; Kazakhstan; Russia
EXPORT PRODUCT:	Lemonade, Mineral and Spring Water	
PACKAGING:	Glass Bottle, Pet Bottle, Can	
STANDARDS:	N/A	

Web: www.chargali.com
Address: 60, Iosebidze str., Tbilisi, Georgia

Tel: +995 322 916 521; +995 577 222 002
Email: info@chargali.com



LEMONADE

GEORGIAN BEER COMPANY JSC



ACTIVITY:	Production of Carbonated Soft Drinks, Beer	EXPORT MARKETS:	Russian, Germany, Poland, Greece, Cuprys, Latvia, Lithuania, Estonia, Kazakhstan, Tajikistan, Kyrgyzstan, Armenia, China, Turkey, Iraq, Moldova
CAPACITY PER YEAR:	N/A		
EXPORT PRODUCT:	Lemonade, Energy Drink, Beer		
PACKAGING:	Glass bottle, PET bottle, Can		
STANDARDS:	ISO 22000, ISO 9001, HACCP		

Web: www.zedazen.ge
Address: Village Saguramo, 3311, Mtskheta, Georgia

Tel: +995 322 437 770; +995 591 005 377
Email: info@geobeer.ge; o.tabatadze@geobeer.ge

LAGI LTD



ACTIVITY:	Production of Carbonated soft Drinks	EXPORT MARKETS:	Estonia; France; Kazakhstan; Russia; Turkmenistan, UAE, Poland, Latvia
CAPACITY PER YEAR:	2 Million Liters		
EXPORT PRODUCT:	Lemonade		
PACKAGING:	Glass Bottle		
STANDARDS:	N/A		

Web: www.lagi.com.ge
Address: 40, Beliashvili str., 0159, Tbilisi, Georgia

Tel: +995 322 518 454; +995 599 776 467
Email: geodistribution@gmail.com

JSC LOMISI



ACTIVITY:	Production of Carbonated soft Drinks, Beer	EXPORT MARKETS:	Armenia; Azerbaijan; Belarus; China; Cyprus; Czech Republic; Germany; Greece; Iran; Iraq; Israel; Kazakhstan; Latvia; Moldova; Russia; Singapore; Tajikistan; Ukraine; UAE; USA; Lithuania
CAPACITY PER YEAR:	45 Million liters		
EXPORT PRODUCT:	Lemonade, Beer		
PACKAGING:	Glass Bottle, PET Bottle, Can		
STANDARDS:	ISO 9001, ISO 17025, ISO 22000, BS OHSAS 18001		

Web: www.nataktari.ge
Address: Village Nataktari, 3308 Mtskheta, Georgia

Tel: +995 322 354 255; +995 577 188 890
Email: malkhaz.chakaberia@ge.anadoluefes.com





Oranges, apples, grapes and bananas are the most popular fruits in the world, and the first three of these are grown in Georgia. A multitude of micro-climatic zones and a favorable natural environment have contributed to the commercialization of fruit production in Georgia since the early 1960s, and it has since become a significant export product to the rest of the Soviet Union. After the collapse of the Soviet Union, Georgian agriculture suffered a long recession, during which the majority of Georgian arable land was not cultivated and no chemical inputs were introduced. This made Georgian agriculture lands very attractive for bio-production in the decades after.

Shida Kartli region of Georgia is the most renowned for apple and pear orchards and the processing also takes place locally. All large-scale juice producers in Georgia are equipped with modern technology production lines and meet international standards, which are necessary for the export to developed countries.

The unique taste and the high-quality of Georgian juices is preconditioned by the local water, which is rich with minerals.

The export of Georgian Juice products in 2014 increased by 57% compared to 2013. The major export destination of Georgian juices is the European Union and USA, which represents more than 50% of the total export.

The Juice sector in Georgia had an approximate output of GEL 14 million** (5500 Tones) in 2013. Herewith, from January-September, 2014 production has decreased by 14% and reached 9 million GEL (3500 Tones) compared to the same period in 2013.

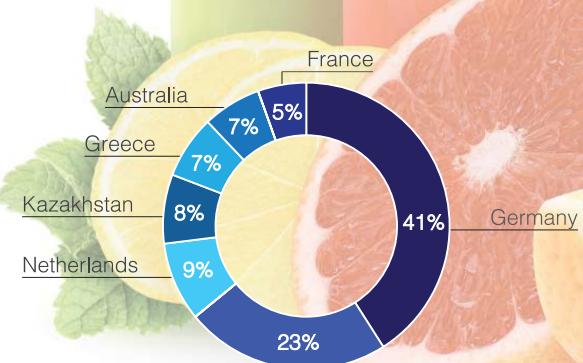
COMPETITIVE ADVANTAGES

- Diversity of fruit crops
- High-quality water-rich minerals
- Technologically well-equipped processing plants with high production capacity
- Locally produces concentrates
- Reasonable price/quality correlation

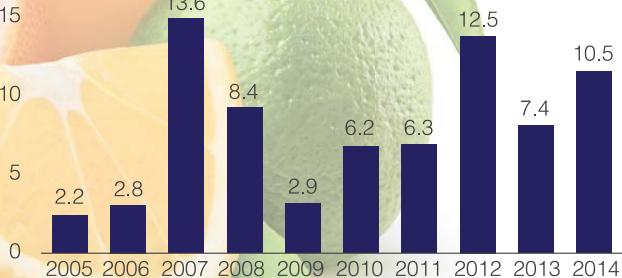
GEORGIA AS A TRADING PARTNER

- **0% entry tariff for** - CIS countries, European Union, Hong-Kong, Lichtenstein, Mauritius, Singapore
- **0%-5% entry tariff** - Canada, New Zealand, Australia, Afghanistan, Bahrain, Bermuda, Comoros, Kuwait, Oman, Qatar, Saudi Arabia, UAE.
- **5%-10% entry tariff** - Malaysia, Haiti, Chile, Yemen, USA, Philippines, Bahamas, Indonesia, Peru, Kosovo
- **10%-15% entry tariff** - Jordan, Paraguay, Nicaragua, Guatemala, El Salvador, Costa Rica, Panama, Nigeria, Argentina, Brazil, Uruguay, Montenegro, Honduras, Angola, Fiji, Tonga, Albania, and Myanmar

Export of Juice* by Countries, 2014



Export of Georgian Juice, 2014, US\$mln



*Fruit and Vegetable Juices

**2013: Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Source: Geostat



AROMAPRODUCT LTD


ACTIVITY:

Fruit and Vegetable Processing

CAPACITY PER YEAR:

10 Million Ton

EXPORT PRODUCT:

Natural Fruit Juices, Jams, Souces, Spices

PACKAGING:

Glass Bottles, Glass Jars

STANDARDS:

ISO 22000, ISO 9001

Kosher OU, Halal, Organic Certification IMO

EXPORT MARKETS: USA, UK, Germany, France, Italy, Greece, Israel, Spain, Hungary, Canada, China, Philippines, Taiwan, Singapore, Malaysia, Latvia, Australia, Poland, Ukraine, South Africa, FWI, Cyprus, Trinidad, azakhstan, Belarus

Web: www.aroma.ge

Address: 17, Guramishvili Ave. 0192, Tbilisi, Georgia

Tel: +995 599 502 123

Email: vgugushvili@aroma-usa.com

BPC LTD


ACTIVITY:

Rosehip Juice Production

EXPORT MARKETS: N/A

CAPACITY PER YEAR:

400 000 Liters

EXPORT PRODUCT:

Rosehip Juice

PACKAGING:

Glass Bottle

STANDARDS:

HAPPC, Certified BIO

Web: www.bpc.ge

Address: 12, D. Sarajishvili distr. 0153 Tbilisi, Georgia

Mob: +995 593 535 027

Email: info@bpc.ge; ga.abashidze@gmail.com

KULA GFC LTD


ACTIVITY:

Fuit and Vegetable Processing

EXPORT MARKETS: USA, Canada, Russia, Ukraine, Belarus, Lithuania, Latvia, Estonia, Germany,

CAPACITY PER YEAR:

2 Million Liters

Poland, Czech Republic,

EXPORT PRODUCT:

Fruit and vegetable juices,

France, Great Britain,

PACKAGING:

Jams, Souces, Spices

Greece, Cyprus, Armenia,

STANDARDS:

Glass Bottle, Glass Jar,

Azerbaijan, Israel,

STANDARDS:

Tetra Pak

Kazakhstan, Tajikistan,

STANDARDS:

HACCP, ISO 9001

Turkmenistan

Web: www.kula.ge

Address: 17, Shindisi Road, 1400 Gori, Georgia

Tel: +995 370 272000; +995 599 409 409

Email: office@kula.ge, kula-kula@mail.ru



JUICE

LIVO LTD



ACTIVITY: Fruit Processing
CAPACITY PER YEAR: 1 Million Liter
EXPORT PRODUCT: Juices
PACKAGING: Glass Bottle
STANDARDS: N/A

EXPORT MARKETS: Russia

Web: www.livo.ge
Address: 40, Shartava str. Tbilisi, Georgia

Mob: +995 577 965 577
Email: ilekvinadze@gmail.com

CAMPA LTD



ACTIVITY: Fruit and Vegetable Processing
CAPACITY PER YEAR: 60 Million Kg
EXPORT PRODUCT: Fruit and Vegetable Juices & Nectars
PACKAGING: Tetra Pak
STANDARDS: ISO 22000, HACCP

EXPORT MARKETS: Russian, UAE

Web: www.campa.ge
Address: Saguramo 3311, Mtskheta, Georgia

Tel: +995 577 474 616
Email: irakli@campa.ge

SANTE GMT PRODUCTS LTD



ACTIVITY: Fruit Processing and Diary Products
CAPACITY PER YEAR: 900 000 Liters
EXPORT PRODUCT: Juices
PACKAGING: Tetra Pak
STANDARDS: HACCP, ISO 22000, ISO 9001

EXPORT MARKETS: N/A

Web: www.sante.ge
Address: Kakheti highway, Tbilisi, Georgia

Tel: +995 599 110 010
Email: mlomidze@sante.ge





The taste and quality of Georgian water is the main distinguishing factor of Georgian beer as a premium product. Vast investments have been made throughout the last two decades (Zedazeni, Castel, Efes) in the sector and the main players in this segment include Zedazeni Ltd, Kazbegi JSC, Lomisi (Natakhari Brewery) JSC and Castel - Georgia Ltd.

Beer production in Georgia had an approximate output of GEL 144.7 million* (11.1 million dekaliters) in 2013. Herewith, during the period of January-September, 2014, production of beer has increased by 10% compared to the same period in 2013.

In 2014, the export of Georgian Beer has decreased by 45%, the negative trend last two years is the result of the changes in the Azerbaijan's import regulations regarding the beverages.

The major export destinations are Azerbaijan (49%), Russia (16%) and Cyprus (12%).

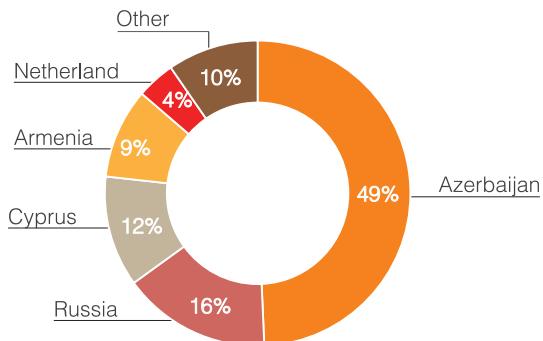
COMPETITIVE ADVANTAGES

- Unique Water Quality
- Advantageous price/quality correlation
- Advanced technological production process and attractive packaging
- Highly skilled labor
- Vast export experience
- 0% Entry tariff import from Georgia to more than 50 countries

GEORGIA AS A TRADING PARTNER

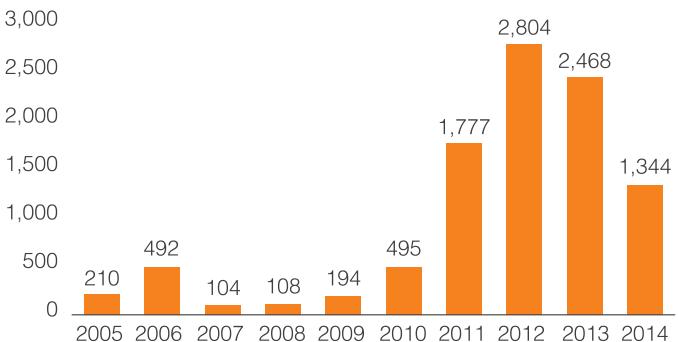
- **0% Entry tariff** - CIS, EU, Turkey, Albania, Australia, Bulgaria, Canada, China, Chinese Taipei, Cyprus, Hong Kong, Iceland, Japan, Libyan Arab Jamahiriya, Macao, Macedonia, Malta, Micronesia, Montserrat, New Zealand, Tajikistan Tonga,
- **0%-5% Entry tariff** – Iran Islamic Republic, Botswana, South Africa, Swaziland, Lesotho, Namibia
- **5%-10% Entry tariff** - Chile, Peru
- **10%-15% Entry tariff** - Bolivia, Haiti, Mayotte, Iceland, Kosovo, Israel, Saint Lucia, Costa Rica, Honduras, Mauritius, Nicaragua, Philippines, French Polynesia, Panama

Export of Beer by Countries, 2014



* 2013:Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Export of Georgian Beer, 2014, US\$mln





KAZBEGI 1881 LTD



ACTIVITY:	Production of beer and Carbonated Soft Drinks	EXPORT MARKETS:	Russia, Iraq
CAPACITY PER YEAR:	80 Million Liters		
EXPORT PRODUCT:	Beer, Lemonade		
PACKAGING:	Glass Bottle, PET Bottle, Can		
STANDARDS:	N/A		

Web: www.kazbegi.com
Address: 68a, Uznadze str, 0102 Tbilisi, Georgia

Mob: +995 599 587 723
Email: kazbegi@kazbegi.com

GEORGIAN BEER COMPANY JSC



ACTIVITY:	Production Beer, Carbonated Soft Drinks	EXPORT MARKETS:	Russian, Estonia, Lithuania, Latvia, Turkey, Ukraine, Belarus, Moldova, Greece, Poland, Germany, USA, Azerbaijan, Kazakhstan, Turkmenistan, Tajikistan, Kyrgyzstan, China
CAPACITY PER YEAR:	14.2 Million Liters		
EXPORT PRODUCT:	Beer, Lemonade, Energy Drink		
PACKAGING:	Glass Bottle, PET Bottle, Can		
STANDARDS:	ISO 9001; ISO 22000; HACCP		

Web: www.zedazeni.ge
Address: Village Saguramo 3311, Mtskheta, Georgia

Mob: +995 591 005 377
Email: o.tabatadze@geobeer.ge

LOMISI JSC



ACTIVITY:	Production of Beer, Carbonated Soft Drink	EXPORT MARKETS:	Armenia; Azerbaijan; Belorussia; China; Cyprus; Czech Republic; Germany; Greece; Iran; Iraq; Israel; Kazakhstan; Latvia; Moldova; Russia; Singapore; Ukraine; UAE; USA; Lithuania; Tajikistan
CAPACITY PER YEAR:	100 Million Liter		
EXPORT PRODUCT:	Beer, Lemonade		
PACKAGING:	Glass Bottle, PET Bottle		
STANDARDS:	Can ISO 9001, ISO 17025 ISO 22000 BS OHSAS 18001:2007		

Web: www.nataktari.ge
Address: Village Nataktari, 3308, Mtskheta, Georgia

Tel: +995 322 354 255; +995 577 188 890
Email: malkhaz.chakaberia@ge.anadoluefes.com



BEER

CASTEL-GEORGIA LTD

**ACTIVITY:**

Production of Beer,
Carbonated Soft Drink

CAPACITY PER YEAR:

80 Million liters

EXPORT PRODUCT:

Beer, Lemonade

PACKAGING:

Glass Bottle, PET Bottle,
Can

STANDARDS:

HACCP, ISO 9001

EXPORT MARKETS: Azerbaijan, Russia,
Turkmenistan, Tajikistan,
Kazakhstan

Web: www.castel.ge

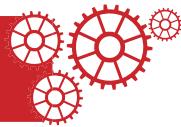
Address: Lilo brewery, Kakheti Highway, Tbilisi, Georgia

Mob: +995 577 652 233

Email: export@castel.ge







Georgia, located at the crossroads of Europe and Asia, is a country of about five million, where wine is part the nation's cultural heritage rather than just an alcoholic beverage. Georgia has five distinct wine-producing regions: Kakheti, Kartli, Imereti, Racha-Lechkhumi and the Black Sea subtropical zone.

Kartli is the region where scientists have found and tested wine residues discovered on the inner surfaces of 8,000-year-old ceramic fermentation and storage jars, known as "Qvevri".

Georgian wine is produced using both traditional methods, as well as modern European techniques. These varied production styles contribute to a wide range of flavor profiles all produced from the same grape and appellation, resulting in a single variety having a greatly varied taste and quality.

There are about 180 wine companies functioning in the country, and 94 of these are engaged in export activities. The key industry players are export-oriented and their export activities reach 80-95% of total production. Russia was the largest importer of Georgian wines until its implementation of the 2006 embargo. Nevertheless, Georgia began to diversify its export markets and despite the war with Russia in 2008 and the world economic crisis, Georgia's wine exports grew to the pre-embargo numbers. After re-opening of the Russian market from 2014, export of wine spiked further.

At present, most of the companies are well equipped with up-to-date production facilities and there are advanced, accredited laboratories to maintain the necessary quality control.

The wine sector in Georgia had an approximate output of GEL 241.3 million** (5.1 million dekaliters) in 2013. Herewith, from January-September of 2014, production increased by 92% and reached 243.4 million GEL (45.1 million dekaliters) compared to the same period in 2013.

In 2014, the export of Georgian Wine increased by 41% and reached US \$182.6 million. The major export destinations were Russia (61%), Ukraine (11%) and Kazakhstan (9%).

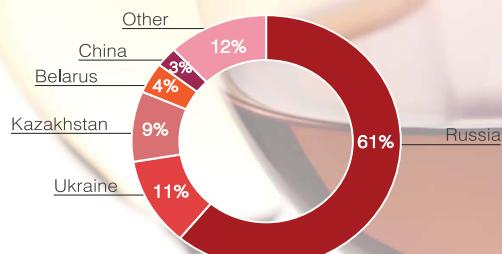
COMPETITIVE ADVANTAGES

- Unique grape varieties
- Longest tradition of wine making
- High-quality raw materials
- Advantageous price/quality correlation
- A stable and growing economy
- 0% entry tariff for Georgian wine in more than 50 countries

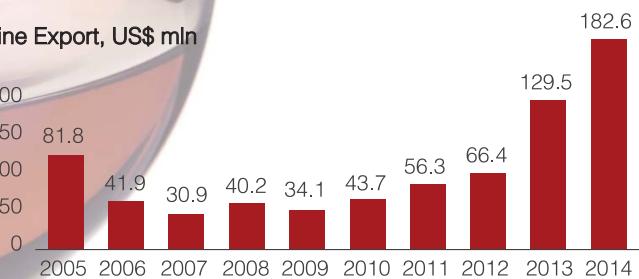
GEORGIA AS A TRADING PARTNER

- **0% entry tariff** - CIS, EU, Turkey, Albania, Bulgaria, Canada, Cyprus, Czech Republic, Denmark, Hong Kong, Iceland, Macao, Macedonia, Malta, Papua New Guinea, Poland, Singapore, Slovakia, Slovenia, Tonga, USA.
- **0%-5% entry tariff** - New Zealand, Philippines, Australia
- **5%-10% entry tariff** - Chile, Peru, Bolivia, Haiti, Mayotte, Nicaragua, Kosovo
- **10%-15% entry tariff** - Panama, Costa Rica, Cuba, Bosnia and Herzegovina, French Polynesia, Honduras, Republic of Korea, Lebanon, Mauritius.

Wine* Export by Countries, 2012



Wine Export, US\$ mln



*Wine of Fresh Grapes, Vermouth and other wine of fresh grapes flavored with any substance

**2013:Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Georgian Brandy & Spirits

HS Code: 2208



Georgia is renowned for its high-quality wines made from unique grape varieties and its use of various traditional technologies for making brandy and other wine distillations. There are specific types of Georgian grapes that are ideal for the spirits used in production of brandy: Tsitska, Tsolikauri, Rqatsiteli, Mtsvane, and Chinuri. It has been shown that they are very similar to the French grapes that are used for the production of cognac and therefore produce a high-quality brandy.

The main market players in the Georgian brandy industry are few, but they are utilizing high-quality equipment and possess long-term experience and traditions. The companies have given their products the French classification of brandy VS, VSOP, XO, thus maintaining its quality standards to those of French Cognac.

The spirits in Georgia are distilled using modern equipment and multiple filtration systems. Strict quality and laboratory control is carried out at all production stages, both in blending-production and the bottling process. The companies are using raw material including wheat, bread, maize and oats.

Georgia has its own traditional technology of distillation of spirits from grape pomace (material left after the production of wine) called Chacha, which is similar to the Italian Grappa, Spanish Orujo, French Marc and the like. The production of this type of spirit is also practiced using figs, tangerines, and oranges. Chacha is renowned as being a homemade product that was made throughout the centuries in Georgia, and only recently have wine companies started factory production.

The Brandy and Spirits sector in Georgia had an approximate output of GEL 73.3 million (0.9 million dekaliters) in 2013. Herewith, during the period of January-September, 2014, production of brandy and spirits has increased by 158% compared to the same period in 2013.

In 2014, the export of Georgian Brandy and Spirits decreased by 5% and reached US \$95.2 million. The major export destinations are Ukraine (25%), Russia (18%) and the Netherlands (13%).

COMPETITIVE ADVANTAGES

- Unique grape varieties
- Longest tradition of making brandy and spirits
- Advanced technological production process and attractive packaging
- High-quality raw materials
- Advantageous price/quality correlation
- A stable and growing economy
- 0% import tariff in more than 50 countries

GEORGIA AS A TRADING PARTNER

- **0% entry tariff** – CIS, EU, Turkey, Albania, Hong Kong (SAR China), Libyan Arab Jamahiriya, Moldova, Norway, Tajikistan, Tonga, USA, Macedonia
- **0% -5% entry tariff** – Canada, Iceland, New Zealand, Bulgaria, Cyprus, Japan, Botswana, Singapore, Namibia, Swaziland, Lesotho, Australia, Kuwait, Mongolia, Saudi Arabia, Bahamas
- **5%-10% entry tariff** – Chile, Peru, Haiti, Bolivia, China, Mayotte, Nicaragua, Morocco
- **10%-15% entry tariff** – Nicaragua, South Africa, Philippines, Honduras, Costa Rica, Panama, Mauritius



**Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages

*2013:Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76



Source: Geostat



WINE, BRANDY AND SPIRITS

WINERY KHAREBA

**ACTIVITY:**

Production of Wine and
Sparkling Wine

CAPACITY PER YEAR:

1.5 Million Bottle

EXPORT PRODUCT:

Wine and Sparkling Wine

PACKAGING:

Glass bottle

STANDARDS:

N/A

EXPORT MARKETS: Belgium, Canada, Czech Republic, China, Denmark, Estonia, Germany, Hong Kong, Hungary, Japan, Kazakhstan, Lithuania, Nederland, Poland, Ukraine, Russia

Web: www.winerykhareba.com
Address: 6 km, David Aghmashenebeli Alley, 0131 Tbilisi, Georgia

Tel: +995 322 497 770
Email: Info@winerykhareba.com

MARNISKARI LTD

**ACTIVITY:**

Production of Wine

CAPACITY PER YEAR:

5 Million Bottles

EXPORT PRODUCT:

Wine

PACKAGING:

Glass and Ceramic
Bottles

STANDARDS:

N/A

EXPORT MARKETS: Russia, Estonia, Belarus, Kazakhstan, Turkey, USA, Canada, China, South Korea.

Web: www.marniskari.ge
Address: 2, Pekini str. 0171 Tbilisi, Georgia

Tel: +995 322 946 622
Email: info@marniskari.ge

KAKHETIAN TRADITIONAL WINEMAKING LTD

**ACTIVITY:**

Production of Wine,
Wine Brandy, Chacha

CAPACITY PER YEAR:

10 Million Bottles

EXPORT PRODUCT:

Wine, Sparkling Wine,
Wine Brandy, Chacha

PACKAGING:

Glass bottle

STANDARDS:

ISO 22000:2005

EXPORT MARKETS: Ukraine, Russia, Kazakhstan, Belorussia, China, Taiwan, Thailand, Hong Kong, Israel, Latvia, Germany, UK

Web: www.ktwgroup.ge
Address: 12, Tsintsadze str. 0160 Tbilisi, Georgia

Tel: +995 322 237 700
Email: Info@ktw.ge

WINE, BRANDY AND SPIRITS



TELAVI WINE CELLAR JSC



MARANI

ACTIVITY:

Production of Wine,
Wine Brandy, Chacha

CAPACITY PER YEAR:

4 Million Bottles

EXPORT PRODUCT:

Wine, Wine Brandy,
Chacha

**PACKAGING:
STANDARDS:**

Glass bottle
HACCP ISO 22000
ISO 9001

EXPORT MARKETS: Poland, Baltic states, Russia,
Belgium, Canada, China,
Estonia, Germany, Japan,
Kazakhstan, Kyrgyzstan,
Netherlands, Luxembourg,
Belarus, Singapore, Taiwan,
Turkey, UK, Ukraine, USA

Web: www.marani.co
Address: Kurdgelauri, 2200 Telavi, Georgia

Tel: +995 350 273 707; +995 350 270 550
Email: marani@marani.co

QIMERIONI LLC

**ACTIVITY:**

Production of Wine

CAPACITY PER YEAR:

2 Million Bottles

EXPORT PRODUCT:

Wine, Chacha

**PACKAGING:
STANDARDS:**

Glass and Ceramic bottles
N/A

EXPORT MARKETS: Russia, Belarus, Hong Kong,
Germany

Web: www.qimerioniwines.com
Address: Village Chumlaki 1519, Gurjaani, Georgia

Tel: +995 322 180 793
Email: qimerioni@yahoo.com

SAAMO LTD

**ACTIVITY:**

Production of Wine

CAPACITY PER YEAR:

7 Million Bottles

EXPORT PRODUCT:

Wine

**PACKAGING:
STANDARDS:**

Glass Bottles
N/A

EXPORT MARKETS: Russia, USA, Canada, China

Web: www.saamo.ge
Address: 5/7, Kote Abkhazi str. 0105 Tbilisi, Georgia

Tel: +995 322 987 825; +995 599 507 525
Email: saamowines@yahoo.com; export@saamo.ge



WINE, BRANDY AND SPIRITS

WINE COMPANY SHUMI LTD

**ACTIVITY:**

Production of Wine,
Wine Brandy Chacha

CAPACITY PER YEAR:
EXPORT PRODUCT:

1.5 Million Bottles
Wine, Bio Wine, Wine

PACKAGING:
STANDARDS:

Brandy, Chacha
Glass bottles
HACCP, ISO 22000

EXPORT MARKETS: Russia, Ukraine, UK,
Moldova, Kazakhstan,
Latvia, Hong-Kong.

Web: www.shumi.ge
Address: Village Tsinandali, 2217 Telavi Region, Georgia

Mob: +995 599 96 15 05
Email: shumi@shumi.ge

TBILVINO LTD

TBILVINO**ACTIVITY:**

Production of Wine

CAPACITY PER YEAR: 7 Million Bottles**EXPORT PRODUCT:** Wine**PACKAGING:**
STANDARDS:

Glass bottle
ISO 22000
ISO 9001

EXPORT MARKETS: Austria, Armenia, Ukraine,
Azerbaijan, Belarus, Belgium,
Canada, China, Cyprus, UK,
Estonia, Finland, France,
Germany, Hong-Kong, India,
Ireland, Kazakhstan, South
Korea, Kyrgyzstan, Latvia,
Lithuania, Moldova, Poland,
Netherlands, Sweden, Ukraine,
Uzbekistan and Russia.

Web: www.tbilvino.com.ge
Address: 2, Sarajishvili Ave., 0153 Tbilisi, Georgia

Tel: +995 322 651 625
Email: info@tbilvino.com.ge

TELIANI VALLEY JSC

**ACTIVITY:**

Production of Wine
Wine Brandy, Chacha,
Sparkling Wine

CAPACITY PER YEAR:
EXPORT PRODUCT:

3 Million Bottles
Wine, Wine Brandy,
Chacha and Sparkling Wine

PACKAGING:
STANDARDS:

Glass bottle
ISO 22000

EXPORT MARKETS: USA, Baltic countries,
Ukraine, Russia, Kazakhstan,
Poland, Canada, China,
Germany, Armenia, Bulgaria,
Azerbaijan.

Web: www.telianivalley.com
Address: Tbilisi Highway 3, 2200 Telavi, Georgia

Mob: +995 577 995 909
Email: n.pailodze@telianivalley.com

WINE, BRANDY AND SPIRITS



CHÂTEAU MUKHRANI JSC



ACTIVITY: Production of Wine
CAPACITY PER YEAR: 600 000 Bottles
EXPORT PRODUCT: Wine
PACKAGING: Glass bottle
STANDARDS: ISO 9001:2008;
FSSC 22000:2010

EXPORT MARKETS: Belarus, China, Estonia,
France, Hong Kong, Israel,
Kazakhstan, Latvia, Lithuania,
Netherlands, Poland, Russia,
UK, Ukraine

Web: www.chateaumukhrani.com
Address: Village Mukhrani, Mtskheta, Georgia

Mob: +995 577 222 003
Email: giorgi.teimurazishvili@mgeorgia.ge

GIORGİ MİRİANASHVİLİ CHELTİ İ.E.



ACTIVITY: Production of Wine
CAPACITY PER YEAR: 300 000 Bottles
EXPORT PRODUCT: Wine
PACKAGING: Glass bottles
STANDARDS: N/A

EXPORT MARKETS: USA, Russia, Kazakhstan,
Germany, Canada,
Hong-Kong

Web: www.chelti.com
Address: 62, Vazha Pshavela Ave. 0177 Tbilisi, Georgia

Mob: +995 577 444 455
Email: info@chelti.com

CORPORATION KINDZMRAULI JSC



ACTIVITY: Production of Wine,
Wine Brandy, Chacha
CAPACITY PER YEAR: 1.5 Million Bottles
EXPORT PRODUCT: Wine, Wine Brandy,
Chacha
PACKAGING: Glass bottles
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Ukraine, Kazakhstan,
Belarus, Poland, Czech,
Germany, Holland, USA,
Japan, Canada, China,
Russia, Turkey, South Africa,
France

Web: www.kindzmaraulicorporation.ge
Address: 55, Chavchavadze str., 4800 Kvareli, Georgia

Tel: +995 790 100 061
Email: kindzmarauli@kindzmarauli.ge



WINE, BRANDY AND SPIRITS

DUGLADZE WINE COMPANY LLC



DUGLADZE

ACTIVITY:

Production of wine,
Wine Brandy,
Sparkling Wine

CAPACITY PER YEAR: 2 Million Bottles**EXPORT PRODUCT:** Wine**PACKAGING:** Glass bottle**STANDARDS:** ISO 22000

EXPORT MARKETS: Poland, China, Kazakhstan,
Russia, Germany

Web: www.dwc.ge
Address: 8, Akhvlediani str. 0109 Tbilisi, Georgia

Tel: +995 599 336 722
Email: export@dwc.ge

VAZI+ LTD

BINEKHI

ACTIVITY:

Production of Wine

CAPACITY PER YEAR: 6 Million Bottles**EXPORT PRODUCT:** Wine**PACKAGING:** Glass bottles**STANDARDS:** HACCP, ISO 9001

EXPORT MARKETS: Azerbaijan, Ukraine, Germany,
Latvia, Estonia, Russia, China,
Japan, Kazakhstan

Web: www.binekhi.ge www.binekhi.com
Address: 4, Tsinamdzgvishvili str. 0178 Zahesi, Georgia

Tel: +995 322 658 756, +995 599 519
Email: binekhi.t@gmail.com



BAGRATIONI 1882 JSC

**ACTIVITY:**

Production of Wine,
Sparkling Wine

CAPACITY PER YEAR: 2 Million Bottles**EXPORT PRODUCT:** Wine, Sparkling Wine**PACKAGING:** Glass bottle**STANDARDS:** ISO 22000

EXPORT MARKETS: Ukraine, Russia, USA,
Germany, Nederlands, UK,
China, Japan, Turkey

Web: www.bagrationi.ge, www.bagrationiwines.com
Address: 12, D. Sarajishvili Ave., 0153 Tbilisi, Georgia

Tel: +995 322 497 274
Email: info@bagrationi.ge

WINE, BRANDY AND SPIRITS



TIFLISKI VINI POGREB LTD



ACTIVITY: Production of Wine, Wine Brandy, Spirits
CAPACITY PER YEAR: 3 Million Bottles
EXPORT PRODUCT: Wine, Wine Brandy, Vodka
PACKAGING: Glass bottles
STANDARDS: ISO 9001, HACCP

EXPORT MARKETS: Russia, Ukraine, UK, Kazakhstan, Belarus, Baltic countries, Poland, Germany, USA

Web: NVA
Address: 27, Jumashev str. 0198 Tbilisi, Georgia

Mob: +995 591 402 235
Email: nino@dionis.ge

VAZIANI COMPANY LTD



ACTIVITY: Production of Wine, Chacha
CAPACITY PER YEAR: 6 Million Bottle
EXPORT PRODUCT: Wine, Chacha
PACKAGING: Glass bottle
STANDARDS: N/A

EXPORT MARKETS: Ukraine, Russia, Lithuania, Estonia, Poland, Tajikistan, Kazakhstan, China, Slovenia, Czech republic

Web: www.vaziani.ge
Address: 42, Mshvidoba str. 2200 Telavi, Georgia

Tel: +995 322 904 774; +995 593 214 417
Email: marketing@vazianicompany.com

TSINANDALI OLD CELLAR LTD



ACTIVITY: Production of Wine
CAPACITY PER YEAR: 3 Million Bottles
EXPORT PRODUCT: Wine
PACKAGING: Glass bottle
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Azerbaijan, Ukraine, China, Canada, Kazakhstan, Poland

Web: www.mildiani.ge
Address: 5, Politkovskaya str. 0186 Tbilisi, Georgia

Tel: +995 322 209 999
Email: sales@mildiani.ge



WINE, BRANDY AND SPIRITS

GEORGIAN WINES AND SPIRITS COMPANY LTD



ACTIVITY: Production of Wine
CAPACITY PER YEAR: 8 Million Bottles
EXPORT PRODUCT: Wine
PACKAGING: Glass bottle
STANDARDS: ISO 9001:2008; FSSC 22000

EXPORT MARKETS: Armenia, Belarus, China, Czech Republic, Estonia, Israel, Japan, Kazakhstan, Latvia, Lithuania, Netherlands, Poland, Russia, UK, Ukraine, USA

Web: www.gws.ge
Address: Village Achinebuli, 2200, Telavi, Georgia

Tel: +995 577 222 003
Email: giorgi.teimurazishvili@mgeorgia.ge

IAGOS WINE IE.



ACTIVITY: Production of Qvevry Wine
CAPACITY PER YEAR: 4 000 Bottles
EXPORT PRODUCT: Wine
PACKAGING: Glass bottle
STANDARDS: N/A

EXPORT MARKETS: Japan, USA, Italy, France, England, Switzerland, Denmark

Web: Facebook: /lago'swine
Address: Village Chardakhi, Mtskheta 3318, Georgia

Mob: +995 593 352 426
Email: chardakhi@gmail.com

KINDZMARAULI MARANI LTD



ACTIVITY: Production of Wine and Chacha
CAPACITY PER YEAR: 4 Million Bottles
EXPORT PRODUCT: Wine and chacha
PACKAGING: Glass Bottle
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Russia, China

Web: www.kmwine.ge
Address: Village Gavazi, 4800 Kvareli, Georgia

Tel: +995 322 497 477
Email: info@kmwine.ge

WINE, BRANDY AND SPIRITS



GEORGIAN WINES PRODUCING COMPANY LTD

**ACTIVITY:**

Production of Wine and
Chacha

EXPORT MARKETS: Ukraine, Kazakhstan, Belarus,
Poland, USA

CAPACITY PER YEAR:

6 Million Bottles

EXPORT PRODUCT:

Wine, Chacha

PACKAGING:

Glass bottles

STANDARDS:

ISO 9001, HACCP

Web: N/A
Address: 27, Jumashev str., 0198 Tbilisi, Georgia

Mob: +995 591 402 238
Email: dato@dionis.ge

SARAJISHVILI JSC

**ACTIVITY:**

Production of Wine
Brandy and Fine spirits

EXPORT MARKETS: EU, USA, Ukraine, Russia,
China

CAPACITY PER YEAR:

3 Million Bottles

EXPORT PRODUCT:

Wine Brandy, Vodka

PACKAGING:

Glass bottle

STANDARDS:

ISO 22000

Web: www.sarajishvili.com
Address: 4, Sarajishvili Ave. 0153 Tbilisi, Georgia

Mob: +995 577 332 242
Email: a.sakandelidze@sarajishvili.ge



Georgia is the second largest exporter of processed nuts, next to the world leader Turkey. Western part of the country has been traditional production area for nuts. Six types of naturally grown nuts are cultivated in Georgia on 1500-1800 meter altitude: 1. *Corylusavellana*; 2.*Coryluscolumna*; 3.*Corylus pointica*; 4.*Corylus imeretina*; 5.*Corylus colchica*; 6. *Coryluscachetica*. Due to a powerful root system of local varieties, very limited amount of fertilizers are applied and many producers even started conversion to Bio. Nuts diseases are very rare and pesticides are also used in very moderate amounts.

East and West Georgia is the most renowned for its hazelnut orchards, and processing also takes place locally with most of the producers possessing ISO/HACCP certificates.

The export of Georgian hazelnuts in 2014 demonstrated 10% growth compared to 2013 and 119% growth compared to 2012. Hazelnuts are the number one agriculture export product in Georgia, and currently about 80% of the share is exported to EU Market

The Hazelnut sector in Georgia had an approximate output of GEL 250 million* (27708 Tones) in 2013. Herewith, From January-September, 2014 production has increased by 37% and reached 167million GEL (11868 Tones)

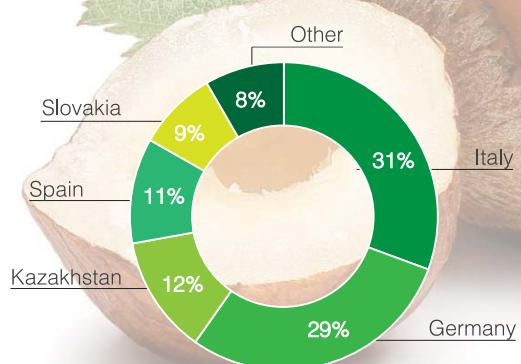
COMPETITIVE ADVANTAGES

- Long tradition and experience
- Cost/quality advantage due to favorable natural conditions
- Advanced technological production process
- Vast Export Experience

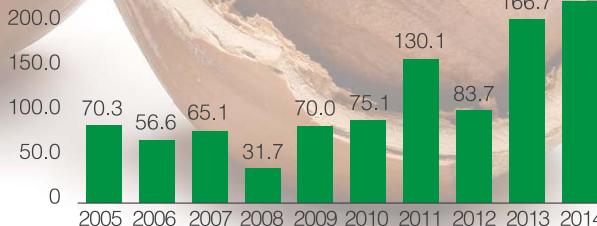
GEORGIA AS A TRADING PARTNER

- 0% entry tariff - EU, CIS, Libya, Canada
- 0%-5% entry tariff - Egypt, United Arab Emirates
- 5%-10% entry tariff - Israel, Serbia,
- 10%-20% entry tariff – China, Venezuela, Nepal

Export of Hazelnut** by Countries, 2014



Export of Hazelnut, US\$ mln



*Fruit and Vegetable Juices

**2013: Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Source: Geostat



AERCOMPANY LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 1.2 Million Kg
EXPORT PRODUCT: Hazelnut Kernels, Roasted kernels
PACKAGING: Polypropylene Bag, Big Bag, Jute Bag
STANDARDS: HACCP

EXPORT MARKETS: France, Netherlands, Germany, Belgium, Italy, slovakia, czech republic, poland, switzerland

Web: www.aercompany.ge
Address: Village Nosiri, Senaki, Georgia

Mob: +995 597 571 212
Email: alexgeonuts@yahoo.com

AGROEXPORT GEORGIA LLC



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 3,000,000 Kg
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels, Hazelnut in shell
PACKAGING: Polypropylene Bag, Jute Bag, Big Bag
STANDARDS: ISO 22000; ISO 9001

EXPORT MARKETS: Germany, Spain, Italy, France, Latvia, Kazakhstan, Greece

Web: www.agroexportgeorgia.ge
Address: 112, Kostava str. 2100 Zugdidi, Georgia

Mob: +995 577 440 178
Email: agroexportgeorgia@yahoo.com

ANDAGO LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 120 000 Kg
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels
PACKAGING: Big bag, Jute bag
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Azerbaijan, Ukraine

Web: N/A
Address: Village Sabue, 4800 Kvareli, Georgia

Mob: +995 597 992 399
Email: andaago@gmail.com



NUTS

ANKA FAIR TRADE LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 10 Million Kg
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels
PACKAGING: Jute Bag; Big Bag
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Switzerland, Germany, Luxemburg, England, Chech Rebuplic, Italy, France

Web: www.AFT.ge
Address: Village Chitashkari, Zugdidi, Georgia

Mob: +995 574 765 959; +995 571 926 446
Email: Nino.gabrava@aft.ge

GEORGIAN PRODUCTS RENAISSANCE (GPR) LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 1000 Tones
EXPORT PRODUCT: Inshell Hazelnuts, Hazelnut Kernels, Salty Snacks
PACKAGING: Jute Backs, Big bags, Polypropylene bags, Vacuum bag.
STANDARDS: ISO 22000:2005

EXPORT MARKETS: Azerbaijan, Ukraine, China, Germany,

Web: www.gprnuts.ge
Address: 234, Tsotne Dadiani str. Khobi, Samegrelo Region, Georgia

Mob: +995 555 557 772
Email: baia@gprnuts.ge, info@gprnuts.ge

EURONUT LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 258 000 KG
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels
PACKAGING: Big Bags, Jute Bag, Polypropylene Bag, Paper Bags,
STANDARDS: N/A

EXPORT MARKETS: Ukraine, Lithuania, Germany, Spain, Italy, UK, Turkey, Poland, Slovakia, Czech Republic

Web: www.euronut.ge
Address: 14, Sh. Khubulava str. Zugdidi, Georgia

Mob: +995 571 172 049
Email: euronut@ltd@gmail.com



GARANTI LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 600 000 KG
EXPORT PRODUCT: Hazelnut Kernels
PACKAGING: Jute Bag
STANDARDS: N/A

EXPORT MARKETS: Slovakia, Iraq

Web: N/A
Address: 12, Quji str. Zugdidi, Georgia

Mob: +995 577 406 590
Email: garanti007@yahoo.com

GEORGIAN HAZELNUT CORPORATION LLC



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 1.2 Million Kg
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels
PACKAGING: Polypropylene Bag, Jut bags, Big bags, Vacuum Bag
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Italy, Germany, Greece, Lithuania, Litva, China

Web: www.ghc.ge
Address: 35, Jordania str.Lanchkhuti, Georgia

Mob: +995 595 957 095, +995 599 655 583
Email: gh_corpr@yahoo.com

IBERNUTS LTD

IBERNUTS

ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 315 000 KG
EXPORT PRODUCT: Hazelnut Kernels, Roasted Kernels
PACKAGING: Polypropylene Bag
STANDARDS: Jute Bag, Big bag
HACCP, ISO 22000

EXPORT MARKETS: Slovakia, Poland, France, Germany

Web: N/A
Address: Village Boboti, Martvili, Georgia

Mob: +995 599 444 584
Email: paatalashxia@yahoo.com



NUTS

INDOGE BUSINESS GROUP LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 320 Million Bottle
EXPORT PRODUCT: In-Shell Hazelnut; Roasted Hazelnut Kernels, Packed Hazelnut Kernels
PACKAGING: Jute Bag, Big Bag
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Azerbaijan, Ukraine, Armenia

Web: www.indoge.com
Address: Village Boboti, Martvili, Georgia

Mob: +995 577 999 151; +995 577 554 004
Email: lasha.sharashenidze@indigo.com

NUTEX LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 1 Million Kg
EXPORT PRODUCT: Hazelnut Kernels
PACKAGING: Polypropylene Bag, Jute Bag, Big Bag
STANDARDS: ISO 9001, ISO 2200

EXPORT MARKETS: Check republic, poland, germany, france, belgium, russia, belarus

Web: www.nutex.ge
Address: Village Sabue, 4800 Kvareli, Georgia

Mob: +995 574 555 511
Email: nutex.ltd@gmail.com

STANDARTNUTS LTD

STANDARTNUTS

ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 400 000 Kg
EXPORT PRODUCT: Hazelnut Kernels, Hazelnut in Shell
PACKAGING: Polypropylene Bag, Jute Bag
STANDARDS: N/A

EXPORT MARKETS: China, Slovakia

Web: N/A
Address: 121, Freedom str. Zugdidi, Georgia

Mob: +995 571 475 572
Email: iraklizugdidi@rambler.ru



NUTS.L LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 4 Million Kg
EXPORT PRODUCT: Hazelnut in shell,
 Hazelnut Kernels
PACKAGING: Polypropylene Bag,
 Jute Bag, Big Bag
STANDARDS: N/A

EXPORT MARKETS: Germany, Belgium,
 Italy, France

Web: www.nutsl.ge
 Address: 15, Shavi Zgva str. 4100 Senaki, Georgia

Mob: +995 597 772 400
 Email: nuts.l@hotmail.com

NUTSGE LTD



ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 1 Million Kg
EXPORT PRODUCT: Hazelnut Kernels
PACKAGING: Polypropylene Bag,
 Jute Bag, Big Bag
STANDARDS: ISO 9001, ISO 2200

EXPORT MARKETS: Check Republic, Poland,
 Germany, France, belgium,
 russia, belarus

Web: N/A
 Address: I. Chavchavadze str. 2100 Zugdidi, Georgia

Mob: +995 579 888 781
 Email: nutsgel2012@gmail.com

SORTA LTD

SORTA

ACTIVITY: Hazelnut Processing
CAPACITY PER YEAR: 150 000 Kg
EXPORT PRODUCT: Hazelnut Kernels,
 Roasted Kernels
PACKAGING: Polypropylene Bags,
 Jute Bag, Big Bag
STANDARDS: N/A

EXPORT MARKETS: Germany, Turkey, Greece

Web: N/A
 Address: 18, L. Qlacheli str., Senaki 4100, Georgia

Mob: +995 592 857 979
 Email: sorta_ltd@gmail.com



NUTS

WESTNUT LTD

**ACTIVITY:**

Hazelnut Processing

CAPACITY PER YEAR:

1.5 Million Kg

EXPORT PRODUCT:Hazelnut kernels,
Hazelnut In-shell, Roasted
Chopped Kernels,
Roasted Meal**PACKAGING:**Polypropylene Bag,
Jute Bag, Big Bag**STANDARDS:**

N/A

EXPORT MARKETS: UK, Germany, Belgium,
France, Italy, China,
Ukraine, SpainWeb: www.westnut.ge

Address: 54, Khubalava str. 2100 Zugdidi, Georgia

Mob: +995 577 999 955

Email: westnut@mail.ru

NATURALE LTD

**ACTIVITY:**

Hazelnut Processing

CAPACITY PER YEAR:

800 000 Kg

EXPORT PRODUCT:

Hazelnut Kernels

PACKAGING:

Jute Bag, Big Bag

STANDARDS:

N/A

EXPORT MARKETS: Ukraine, Germany, Italy,
Belgium, NetherlandsWeb: www.naturaleltd.com

Address: 80, Rustaveli str. Zugdidi, Georgia

Mob: +995 571 171 464

Email: naturaleinfo@gmail.com





Today Georgia is largely an agriculture-based economy. Traditionally, Georgia was a net exporter of food products and a major supplier of vegetables, fruit, tea, essential oils, citrus, wine, mineral waters, cognac, canned fruits, and vegetables to the rest of the Soviet Union.

After the collapse of the Soviet Union, the Georgian food processing sector suffered a long recession and the country lost its position on the export market. However, over the last decades, Georgia implemented significant economic reforms and completed the transition to a market system based on private ownership with the ultimate objective of integrating Georgian agricultural products and processing into the international food and beverage markets.

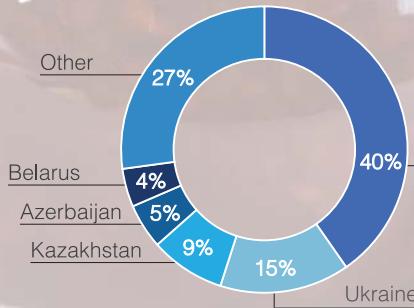
Georgian food processing can be divided into two main groups. The first group is represented by products that mainly consists of domestic resources and are oriented to export (wine, brandy, alcohol, tea and canned food, essential oils, tobacco products, bottled mineral water). The second group on the other hand, uses imported inputs/products and mainly supplies the domestic market (milk and dairy products, meat and ham, fish, sugar, oil, fat, pasta, beer and non-alcoholic drinks).

Since 2009, food export has grown at an average rate of about 30% and in 2014 the value reached \$501 million, up 24% compared to 2013. The main export markets for Georgian food are Russia (40%) Ukraine (15%) and Kazakhstan (9%).

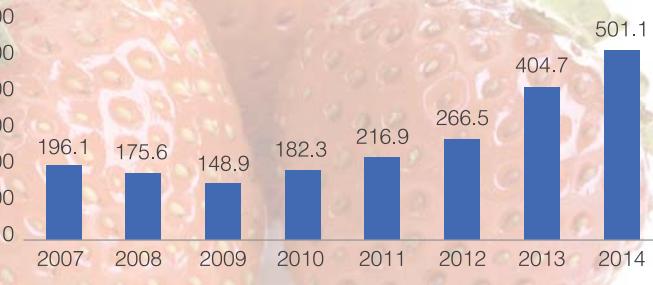
COMPETITIVE ADVANTAGES

- High-quality raw materials
- Advantageous price/quality correlation
- A stable and growing economy
- Free trade agreements with EU, Turkey and CIS

Food Staff Export by Countries, 2014



Food Staff Export, US\$'mln



SOUICES, JAMS, SPICES



KULA GFC LTD



ACTIVITY: Fruit and Vegetable Processing
CAPACITY PER YEAR: 7 Million Liter
EXPORT PRODUCT: Compotes, Jams, Jams (Preserved), Sauces, Salads
PACKAGING: Glass Jars, Glass Bottles
STANDARDS: HACCP, ISO 9001

EXPORT MARKETS: USA, Canada, Russia, Ukraine, Belarus, Lithuania, Latvia, Estonia, Germany, Poland, Czech Republic, France, Great Britain, Greece, Cyprus, Armenia, Azerbaijan, Israel, Kazakhstan, Tajikistan, Turkmenistan

Web: www.kula.ge
Address: 17, Shindisi Road, 1400, Gori, Georgia

Mob: +995 370 272 000; +995 599 409 409
Email: office@kula.ge; kula-kula@mail.ru

MARNEULI FOOD FACTORY LLC



ACTIVITY: Vegetable And Fruit Processing
CAPACITY PER YEAR: 45 000 Ton
EXPORT PRODUCT: Tomato Paste, Souces, Jams, Marmelades
PACKAGING: Glass Bottle, Glass Jar, Can
STANDARDS: N/A

EXPORT MARKETS: UK

Web: www.mff.ge
Address: 1, aghmashenebeli str. Marneuli, Georgia

Tel: +995 322 192 424
Email: info@mff.ge; igaprindashvili@mff.ge

AROMAPRODUCT LTD



ACTIVITY: Fruit and Vegetable Processing
CAPACITY PER YEAR: 10 Million Kg
EXPORT PRODUCT: Frozen Fruit, Preserves, Jams, Spreads, Sauces, Spices
PACKAGING: Glass Jars, Glass Bottles
STANDARDS: ISO 22000, ISO 9001
Kosher OU, Halal, Organic Certification IMO

EXPORT MARKETS: USA, UK, Germany, France, Italy, Greece, Israel, Spain, Hungary, Canada, China, Philippines, Taiwan, Singapore, Malaysia, Latvia, Australia, Poland, Ukraine, South Africa, FWI, Cyprus, Trinidad, Kazakhstan and Belarus

Web: www.aroma.ge
Address: 17, Guramishvili Ave 0192, Tbilisi, Georgia

Mob: +995 599 502 123
Email: vgugushvili@aroma-usa.com



SOUICES, JAMS, HERBS

TMT LTD



ACTIVITY: Vegetable and Fruit processing
CAPACITY PER YEAR: 1.5 Million L

EXPORT PRODUCT: Fruit Jams, preserves, Sauces

PACKAGING: Glass Jars, Glass Bottle

STANDARDS: ISO/IEC 17050-1

EXPORT MARKETS: USA, Russia, Czech Republic, Kazakhstan, Germany

Web: www.tiemti.ge
Address: 35, Chavchavadze str. Kaspi, Georgia

Mob: +995 599 779 898
Email: ltd-tmt@mail.ru

GNP LTD



ACTIVITY: Fruit and Vegetable Processing
CAPACITY PER YEAR: 500 000 KG
EXPORT PRODUCT: Fruit Jams, Preserves, Sauces

PACKAGING: Glass Bottle, Glass Jars, Plastic Packing

STANDARDS: GOST ASTS

EXPORT MARKETS: Kazakhstan; Russia; Ukraine

Web: www.gnp.ge
Address: 3, Varketili district, Tbilisi, Georgia

Mob: +995 322 546 652 , +995 577 207 474
Email: Info@gnp.ge, iliko1969@gmail.com

LAURUS LTD



ACTIVITY: Production of Bay Leaves
CAPACITY PER YEAR: 200 000 KG
EXPORT PRODUCT: Dry Bay Leaves
PACKAGING: Polyethylene bags
STANDARDS: HACCP, ISO 22000

EXPORT MARKETS: Kazakhstan, Russia

Web: N/A
Address: 172, Mshvidoba str. Senaki, Georgia

Mob: +995 595 139 229
Email: laurusgeorgia@mail.ru

HERBS, SPICES



FARCONI LTD



ACTIVITY: Spices and Medical Herbs Production
CAPACITY PER YEAR: 250 000 KG
EXPORT PRODUCT: Spices, Medical herbs
PACKAGING: Polypropylene Bags, Craft Bags, Carton Box
STANDARDS: ISO 22000, HAASP

EXPORT MARKETS: Germany, Czech Republic, South Korea, Latvia, Ukraine, Russia

Web: www.farconi.com.ge
Address: 51, Tamar Mepe str. Kutaisi Georgia

Mob: +995 577 716 214
Email: farconi@hotmail.com

HERBIA LTD



ACTIVITY: Production of Herbs, Fruits, Vegetables
CAPACITY PER YEAR: 250 000 Ton
EXPORT PRODUCT: Herbs, Fruits, Vegetables
PACKAGING: Cardboard Box
STANDARDS: GlobalGAP

EXPORT MARKETS: Holland, Germany, Poland, Lithuania, Latvia, Estonia, Moldova, Belarus, Ukraine, Russia

Web: www.herbia.ge
Address: 5400, Tamar mefe str, Tskaltubo, Georgia

Mob: +995 599 516 077; +995 595 900 112
Email: info@herbia.ge

GEODAFNA LTD

GEODAFNA

ACTIVITY: Production of Bay Leaves
CAPACITY PER YEAR: 400 000 KG
EXPORT PRODUCT: Dry Bay Leaves
PACKAGING: Polyethylene Bags
STANDARDS: N/A

EXPORT MARKETS: Turkey

Web: N/A
Address: 12, Sairme str. Zugdidi, Georgia

Mob: +995 571 172 049
Email: damianej@mail.ru



MUSHROOM, HONEY

TETRI KUDI LTD



ACTIVITY: Mushroom Production **EXPORT MARKETS:** Armenia
CAPACITY PER YEAR: 1500 000 Kg
EXPORT PRODUCT: Agaricus campestris
PACKAGING: Per Request
STANDARDS: N/A

Web: www.tetriquidi.ge
Address: 17th Km Rustavi Highway, Gardabani, Georgia

Mob: +995 599 191 711
Email: tetriquidi@yahoo.com

FUTKARA LTD



ACTIVITY: Honey Processing **EXPORT MARKETS:** Iraq, Libia, China
CAPACITY PER YEAR: 100 000 Kg
EXPORT PRODUCT: Honey
PACKAGING: Glass Jar
STANDARDS: N/A

Web: www.futkara.ge
Address: 142, Tsereteli Ave. Tbilisi, Georgia

Mob: +995 598 626 254
Email: futkara.ltd@gmail.com

AROMAPRODUCT LTD



ACTIVITY: Honey Production **EXPORT MARKETS:** USA, Hong Kong
CAPACITY PER YEAR: 5 000 Kg
EXPORT PRODUCT: Honey
PACKAGING: Glass Jar
STANDARDS: N/A

Web: www.aroma.ge
Address: 17, Guramishvili Ave 0192, Tbilisi, Georgia

Mob: +995 599 502 123
Email: vgugushvili@aroma-usa.com

HONEY, SWEETS



MACHAKHELA LLC



ACTIVITY: Beekeeping, Honey Processing
CAPACITY PER YEAR: 500 000 KG
EXPORT PRODUCT: Honey
PACKAGING: Plastic Container, Cistern
STANDARDS: N/A

Web: www.datunia.com.ge
Address: 40, Shartava Street, Tbilisi

Mob: +995 577 965 577
Email: ilekvinadze@gmail.com

BARAMBO LTD



ACTIVITY: Production of Chocolates and Sweets
CAPACITY PER YEAR: 
EXPORT PRODUCT: Chocolate, Boiled Candies, Caramel
PACKAGING: Primary and Secondary Packaging
STANDARDS: ISO 22000

Web: www.barambo.ge
Address: Village Nataktari, Georgia

Mob: +995 577 382 228, +995 322 919 181
Email: info@barambo.ge, pr@barambo.ge

DR. GEORGE LABORATORY LTD



ACTIVITY: Sweets (Churchkhela)
CAPACITY PER YEAR: 120 000 Pieces of Churchkhela
EXPORT PRODUCT: Churchkhela
PACKAGING: Wrapped in Sterile Packets
STANDARDS: N/A

Web: www.dr-george.ge
Address: Village Sabue, 4800 Khvareli, Georgia

Mob: +995 579 558 777
Email: info@dr-george.ge



DRY/FROZEN FRUITS

VARTSIKHE PLANTATIONS LTD



ACTIVITY: Growing and Packing of Fresh and IQF Frozen Berries
CAPACITY PER YEAR: 100 Ton
EXPORT PRODUCT: Fresh and IQF Frozen Blueberries
PACKAGING: Fresh: 125-300 grams
STANDARDS: IQF frozen: Upon Customer N/A

Web: N/A
Address: Georgia, Village Vartsikhe

Tel: +995 577 550 314
Email: george.gviniashvili@agrolane.ge

VARNIK AGRO GROUP LTD



ACTIVITY: Growing and Packing of Fresh and IQF Frozen Berries
CAPACITY PER YEAR: 1000 Ton
EXPORT PRODUCT: Fresh and IQF frozen Blueberries
PACKAGING: Fresh: 125; 200 grams
STANDARDS: IQF frozen: Upon customer GLOBAL G.A.P. ISO 9001:2008

Web: www.vanrik.com
Address: 49/23, Z.Gamsakhurdia str.6010 Batumi, Georgia

Tel: +995 422 225 544; +995 422 225 588
Email: info@vanrik.com

NERGETA LTD



ACTIVITY: Kiwifruit Growing and Packaging
CAPACITY PER YEAR: N/A
EXPORT PRODUCT: Fresh Green Kiwifruit
PACKAGING: Catron Box
STANDARDS: GlobalGAP

Web: www.nergeta.ge
Address: Village Ingiri, Zugdidi, Georgia

Tel: +995 577 766 752
Email: konstantine.vekua@nergeta.ge

DRY/FROZEN FRUITS



ILJ LTD



ACTIVITY: Growing and Packaging of Berries **EXPORT MARKETS:** Poland
CAPACITY PER YEAR: Dry Bilberry-4T; Dry Hippophae 4T
EXPORT PRODUCT: Dry Rosehip 5-10T
Dry Bilberry; Dry Hippophae;
Dry Rosehip
PACKAGING: Polyethylene Bag
STANDARDS: N/A

Web: N/A
Address: 21, Nikea Street, Kutaisi, Georgia

Mob: +995 599 150296, +995 592 021055
Email: iljltd.com@gmail.com

GEORGIAN HERBS LTD



ACTIVITY: Dry Medical Herbs, Berries, Seeds & Roots **EXPORT MARKETS:** USA; Germany, Egypt, Ukraine
CAPACITY PER YEAR: 700 Tons
EXPORT PRODUCT: Licorice Roots; Rosehip; Bilberry; Thyme; Primula; Laurel Leaf; Grape
Seeds; Wild Mushrooms
PACKAGING: PP Bags; Pressed Bales
STANDARDS: N/A

Web: www.herbs.ge
Address: 19, Leonidze street 0105, Tbilisi, Georgia

Tel: +995 593 422 422
Email: info@herbs.ge

FRUITILIA LTD



ACTIVITY: Growing and Packagins of Fruits and Vegetables **EXPORT MARKETS:** Russia, Kazakhstan, Armenia, Azerbaijan, Belarus, Ukraine
CAPACITY PER YEAR: 20 000 Ton
EXPORT PRODUCT: Fruits and Vegetables
PACKAGING: Plastic Bag, Cardboard Boxes
STANDARDS: N/A

Web: www.facebook.com/geofruitilia
Address: 3, Varketili 310, Tbilisi, Georgia

Tel: +995 599 422 402
Email: geofruiting@mail.ru

Pharmaceutical Industry

HS Code: 3004



Since 1930th, Georgia has been a leader in production of bacteriophages used for treating various bacterial infections. Herewith, Caucasus Mountains is well known for its wide range of unique medical and herbal plants.

The local pharmaceutical manufacturing sector in Georgia consists of 70 producers, of which GMP and Aversi Rational represent almost a 90% share on the market. Aversi and GMP are also the largest companies in the import and distribution sector where they have a joint share of 48%.

Local manufacturing has been growing rapidly at an average rate of about 46% per year from 2005 to 2014. In 2013, the value of local production was GEL96.5 million* while being \$22.1 million in 2006. Herewith, over the January-September, 2014 the production of medicaments has increased by 28% compared to the same period in 2013.

Over the last decade the pharmaceutical industry in Georgia has experienced double digit export growth and has grown at an annual rate of 48% from 2005 to 2014. Georgia exports pharmaceuticals to about 40 countries and in 2014 export reached \$92.1 million, up 75% compared to 2013.

The top consumer of Georgian pharmaceutical products are Uzbekistan (47%), Azerbaijan (30%) and Armenia (5%).

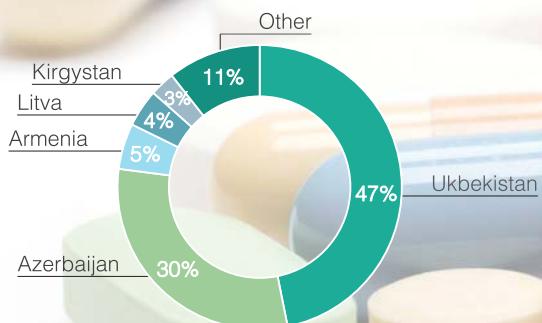
COMPETITIVE ADVANTAGES

- No Pharmaceutical pricing regulations
- No VAT on Pharmaceuticals
- Very low per capital pharmaceutical consumption (room for expansion)

GEORGIA AS A TRADING PARTNER

- **There is a 0% entry tariff** for Medicaments in - CIS countries, European Union, Turkey, Singapore, Hong Kong, Kiribati, Macao, Ukraine, USA, Bahrain, Kuwait, New Zealand, Qatar, Saudi Arabia, United Arab Emirates, Panama, Iceland, Haiti, Honduras and Albania
- **0%-5% entry tariff** for Medicaments in – Philippines and Yemen, Costa Rica
- **5%-10% entry tariff** for Medicaments in - Indonesia, Mongolia, Chile, Peru
- **10%-15% entry tariff** for Medicaments in - French Polynesia

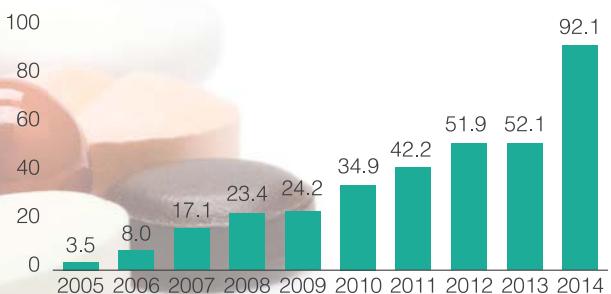
Export of Medicaments* by countries, 2014



**Medicaments put up in a measured doses

*2013: Average GEL/US\$: 1.66; 2014 average GEL/US\$ 1.76

Export of Medicaments, US\$'mln





GM PHARMACEUTICALS LTD



ACTIVITY: Pharmaceutical Production
CAPACITY PER YEAR: 500 million tablets, 200 million capsules
EXPORT PRODUCT: Finished Pharmaceuticals
PACKAGING: Blister Pack
STANDARDS: GMP; ISO 9001-2000; ISO 17025

EXPORT MARKETS: Azerbaijan; Armenia; Moldova; Ukraine; Belarus; Uzbekistan; Kazakhstan; Kyrgyzstan; Tajikistan; Libya

Web: www.gmp.ge
Address: 65, Phonichala 0165, Tbilisi, Georgia

Tel: +995 322 404 800
Email: office@gmpgeo.com

MEDICAL FIRM CARDUE LTD



ACTIVITY: Herbal Ointments and Cream Production
CAPACITY PER YEAR: 500 000 pcs
EXPORT PRODUCT: Ointment "Kolkhuri"
PACKAGING: Tube
STANDARDS: N/A

EXPORT MARKETS: Azerbaijan

Web: www.kolkhuri.ge
Address: 4, Kairo Str. 0179 Tbilisi, Georgia

Mob: +995 579 000 226
Email: info@kolkhuri.ge

ESKULAPI LTD



ACTIVITY: Pharmaceutical Production
CAPACITY PER YEAR: 50 000Gr-Syrup
50 000Gr-Tincture
EXPORT PRODUCT: Medical Syrups and Tinctures
PACKAGING: PET Bottle; Tube
STANDARDS: N/A

EXPORT MARKETS: Ukraine, Kyrgyzstan

Web: www.eskulapi.ge
Address: 2, Chiaurelli str. 0159,Tbilisi, Georgia

Tel: +995 322 540 454; +995 599 486 336
Email: eskulapi@mail.ru



PHARMA

ABIPHARM LTD



ACTIVITY:	Production of Pharmaceutical and Injectable dosage forms	EXPORT MARKETS:	Ukraine; Uzbekistan; Azerbaijan; Armenia; Libya; Liban
CAPACITY PER YEAR:	50mln Vial; 90 mln Capsula; 15mln Suspension		
EXPORT PRODUCT:	Finished Pharmaceuticals		
PACKAGING:	Primary and Secondary Packaging		
STANDARDS:	GMP PIC's		

Web: www.apipharms.ge
Address: Tsilkani, 3319, Mtskheta, Georgia

Tel: +995 322 157 075; +995 575 320 600
Email: irakli.chankotadze@abipharm.ge

AVERSI-RATIONAL LTD



ACTIVITY:	Production of Pharmaceutical	EXPORT MARKETS:	CIS; ASIA
CAPACITY PER YEAR:	Tablet-240mln, Capsul-36mln, Vial-3.6mln Ampoules-3mln		
EXPORT PRODUCT:	Finished Pharmaceuticals		
PACKAGING:	Primary and Secondary Packaging		
STANDARDS:	ISO 9001, GMP EU, ISO 17025		

Web: www.aversi.ge
Address: 14, Chirnakhuli str., 0198, Tbilisi, Georgia

Tel: +995 322 987 860; +995 577 760 092
Email: kakha.genelidze@aversi.ge

BIOCHIMPHEM LTD



ACTIVITY:	Biopharmaceutical Production (Bacteriophage preparations)	EXPORT MARKETS:	Kazakhstan, Uzbekistan, Kyrgyzstan, Tadjikistan, Turkmenistan, Trinidad And Tobago (in addition-Individual orders from all over the world)
CAPACITY PER YEAR:	1 Million Units		
EXPORT PRODUCT:	Bacteriophage Preparations Liquid and Tableted Forms		
PACKAGING:	Vial		
STANDARDS:	ISO 9001-2008		

Web: www.biochimpharm.ge
Address: 3, L. Gotua str., 0160, Tbilisi, Georgia

Tel: +995 322 244 778
Email: r.golijashvili@geophage.ge



GEORGIAN HERBS LTD



ACTIVITY: Medical Herbs, Berries, Seeds & Roots **EXPORT MARKETS:** USA; Germany, Egypt, Ukraine
CAPACITY PER YEAR: 700 Tons
EXPORT PRODUCT: Licorice Roots; Rosehip; Bilberry; Thyme; Primula; Laurel Leaf; Grape Seeds; Wild Mushrooms
PACKAGING: PP bags; Pressed Bales
STANDARDS: N/A

Web: www.herbs.ge
Address: 19, Leonidze str., 0105, Tbilisi, Georgia

Mob: +995 593 422 422
Email: info@herbs.ge

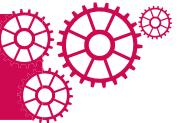
FARCONI LTD



ACTIVITY: Medical Herbs, Spices
CAPACITY PER YEAR: 250 000 KG **EXPORT MARKETS:** Germany, Czech Republic, South Korea, Latvia, Ukraine, Russia
EXPORT PRODUCT: Medical Herbs, Spices
PACKAGING: Polypropylene Bags, Craft Bags, Carton Box
STANDARDS: ISO 22000, HACCP

Web: www.farconi.com.ge
Address: 51, Tamar Mepe str. Kutaisi Georgia

Tel: +995 577 716 214
Email: farconi@hotmail.com



Organized apparel manufacturing in Georgia dates back to the beginning of the 20th century. During the Soviet era Georgia was well known for its high quality silk and wool blend fabrics. The industry collapsed after the dissolution of the Soviet Union in the early 1990s and re-emerged in 2004. Attracted by its skilled and low-cost labor, cheap land, low energy costs and preferential access to the EU market, several European brands outsourced their production to Georgia and some Turkish companies established plants in the Adjara region, at the border with Turkey.

Major brands such as Moncler, Tommy Hilfiger, Zara, Marks & Spencer, Koton, Puma, Mexx, Next, Etam, Lotto, Per Una, Autograph, Lebek, Hawes & Curtis, Roberto Cavalli now produce apparel in Georgia, thus promoting the "Made in Georgia" label.

The textile sector now consists of about 200 companies, 95% of which are micro-enterprises, while 5 of which are large Turkish companies and 12 Georgian manufacturers. The transition from the GSP+ to the DCFTA trade regime with the EU is expected to further stimulate the development of the industry.

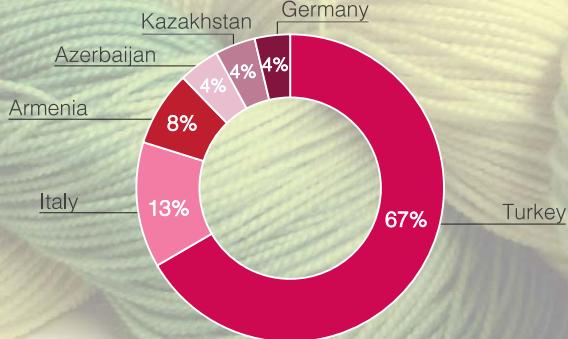
The export of Georgian Apparel and Shoes increased by 48% and reached \$93.8 million in 2014. The main export product in the apparel industry are T-shirts and other vests, knitted or crocheted (HS: 6109) with a 40% share of all export.

The main export markets for Georgian Apparel are Turkey (67%) Turkey, Italy (13%), Armenia (8%)

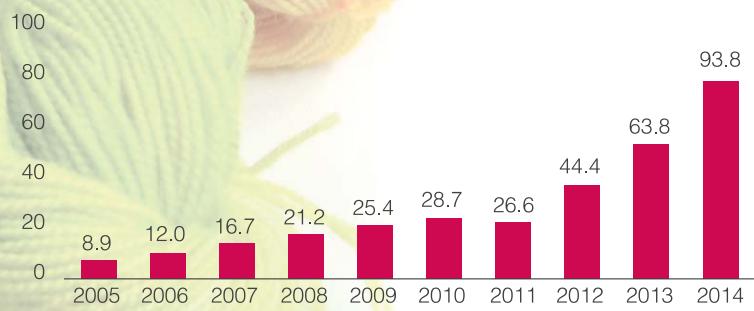
COMPETITIVE ADVANTAGES

- Availability of affordable and qualified workforce
- Proximity to markets and sourcing destinations with developed infrastructure and transportation systems
- Liberal business environment and preferential trade regimes with key regional markets
- Competitive utility costs

Export of Apparel and Footwear, 2014



Export of Apparel and Footwear, US\$'mln





ELSELEMA LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 50 000 Unit
EXPORT PRODUCT: Woman and Men Clothing
STANDARDS: ISO 9001:2008

EXPORT MARKETS: Italy, Germany, Turkey

Web: www.elselema.ge
 Address: 40, Kostava str.1079, Tbilisi, Georgia

Mob: +995 599 219 131
 Email: elselema@yahoo.com

LG LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 85 000 Unit
EXPORT PRODUCT: Woman and Men Clothing
STANDARDS: ISO 9001:2008

EXPORT MARKETS: EU; USA

Web: www.lauragachava.com.ge
 Address: 1, Chirnakhuli str. Lilo Territory 0151, Tbilisi, Georgia

Tel: +995 322 407 720; +995 577 717 070
 Email: s.h.lauragachava@gmail.com; lauragachava@gmail.com

IMERI JSC

IMERI
JOINT-STOCK COMPANY

ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 180 000 Unit
EXPORT PRODUCT: Woman and Men Clothing
STANDARDS: WRAP Certificate of Compliance

EXPORT MARKETS: Germany, Italy

Web: www.imeri.ge
 Address: 119, L. Asatiani str. 4600, Kutaisi, Georgia

Mob: +995 598 991 929
 Email: imeri.jsc@gmail.com



APPAREL

UNISTYLE LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 73 000 Unit
EXPORT PRODUCT: Special Clothing
STANDARDS: N/A

EXPORT MARKETS: Netherlands

Web: www.style.ge
Address: 4, Ertso str. 0192, Tbilisi, Georgia

Tel: +995 322 606 454; +995 599 518 908
Email: uniform@style.ge, uniformstyle@yahoo.com

AJARATEXTILE LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 4 522 490 Unit
EXPORT PRODUCT: Woman and Men Clothing
STANDARDS: N/A

EXPORT MARKETS: Turkey

Web: www.ajaratextile.com
Address: Bobokvati village, Kobuleti, Georgia

Tel: +995 236 6 6380; +995 591 914 407
Email: tengiz@ajaratextile.com

BTM TEXTILE LTD



ACTIVITY: Woman Apparel Factory (Retail Chain "BRENDI")
CAPACITY PER YEAR: 620 500 Unit
EXPORT PRODUCT: Woman Clothing
STANDARDS: N/A

EXPORT MARKETS: Turkey

Web: www.btmtextile.com
Address: 342, P. Khalvashi Avenue, Batumi, Georgia

Tel: +995 422 258 220; +995 577 515 002
Email: info@btmtextile.com



GEORGIAN TEXTILE LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 1 million unit
EXPORT PRODUCT: Men and Woman Sport Clothing
STANDARDS: N/A

EXPORT MARKETS: Turkey

Web: www.georgiantextile.com
Address: Daba Makhinjauri, Achara, Georgia

Tel: +995 579 641 212
Email: nona@georgiatekstil.com

BATUMITEX LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 980 000 Unit
EXPORT PRODUCT: Woman and Men Clothing
STANDARDS: N/A

EXPORT MARKETS: Turkey

Web: www.batumitex.ge
Address: 131, Chavchavadze str. Batumi, Georgia

Mob: +995 422 277 380; +995 577 764 747
Email: info@batumitex.ge

GEOSPORT LTD



ACTIVITY: Apparel Factory
CAPACITY PER YEAR: 100 000 Unit
EXPORT PRODUCT: Sport and Special Clothing
STANDARDS: EOQ

EXPORT MARKETS: Azerbaijan

Web: www.geosport.ge
Address: 38, Sheshelidze str. Tbilisi, Georgia

Mob: +995 322 623 628; +995 593 217 513
Email: contact@geosport.ge



APPAREL , SHOES

IVERIA LTD



ACTIVITY: Apparel and Footwear Factory
CAPACITY PER YEAR: 500 000 Unit
EXPORT PRODUCT: Woman and Men Clothing, Footwear
STANDARDS: N/A

Web: www.iveria.ge
Address: 42, B. Khmelnitsky Ave. Tbilisi, Georgia

Mob: +995 599 585 000
Email: Info@iveria.ge

VOGG LTD



ACTIVITY: Footwear Factory
CAPACITY PER YEAR: 100 000 pairs
EXPORT PRODUCT: Woman and Men shoes
PACKAGING: Cardboard box
STANDARDS: N/A

Web: www.facebook.com/pages/VOGG
Address: 8, Chachava str. 0119, Tbilisi, Georgia

Mob: +995 599 191 711
Email: tetriqudi@yahoo.com

LEVANTO LTD



ACTIVITY: Footwear Factory
CAPACITY PER YEAR: 12 000 Pairs
EXPORT PRODUCT: Woman and Men shoes
PACKAGING: Cardboard box
STANDARDS: N/A

Web: www.levanto.ge
Address: 4A, Tsereteli str. 4600, Kutaisi, Georgia

Mob: +995 599 577 795
Email: levanto.ramazi@mail.ru



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Web Page			www.gla.ge
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Web Page			www.hepa.ge
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