KOMPOZIT

The FSM application loved by field service technicians

What's wrong with field work?

No real-time communication between teams

Customer support suffers as office teams often don't know the status of the jobs being completed because of a lack of real-time communication with the field teams.

Documentation is time consuming and error-prone

Field service technician hate doing paperwork, so they take shortcuts or skip it entirely. Paper based service reports often end up damaged or lost.

Billing process is not transparent

Since reports often only arrive at the end of month, billing is done late when both parties already forgot the details of the job, creating unnecessary friction.

What's wrong with existing FSM software?

Cluttered UIs

Nearly all existing solutions are web-based, offering only crowded and messy user interfaces that are hard to use in the field.

They're part of a bigger package

Most current solutions are part of a bigger ERP software. We found that the customer segment we are aiming for uses less than 15% of features.

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Mobile first

We took time to craft a mobile application that is easy to use whenever and wherever you are. Yes, even on top of a radio tower in freezing February.

Quick and complete documentation

Our current data shows that after 3 attempts, technicians are already faster at filling in service reports. Control points and validation also ensures no steps are skipped.

Immediate billing

Detailed reports allow you to settle both customer and contractor accounts without arguments. Since reporting is real-time, billing can be done at once.

Accessible from anywhere

Service technicians are able to access all the data, including customer information, blueprints and service history from anywhere, including online.

Improved efficiency

Our capacity planning feature allows you to make better use of your available resources.

Who are we?

Peter ILLÉS

Head of strategy

Running a digital product agency for 11 years, with an extensive knowledge of building business automation and ERP projects.

Noémi PÁL

Head of UX/UI

Responsible for UX research and user interface design, a cornerstone of our solution.

Csongor UR

Head of Tech

Senior developer with 8 years of experience in building SaaS and mobile applications.

Where are we now?

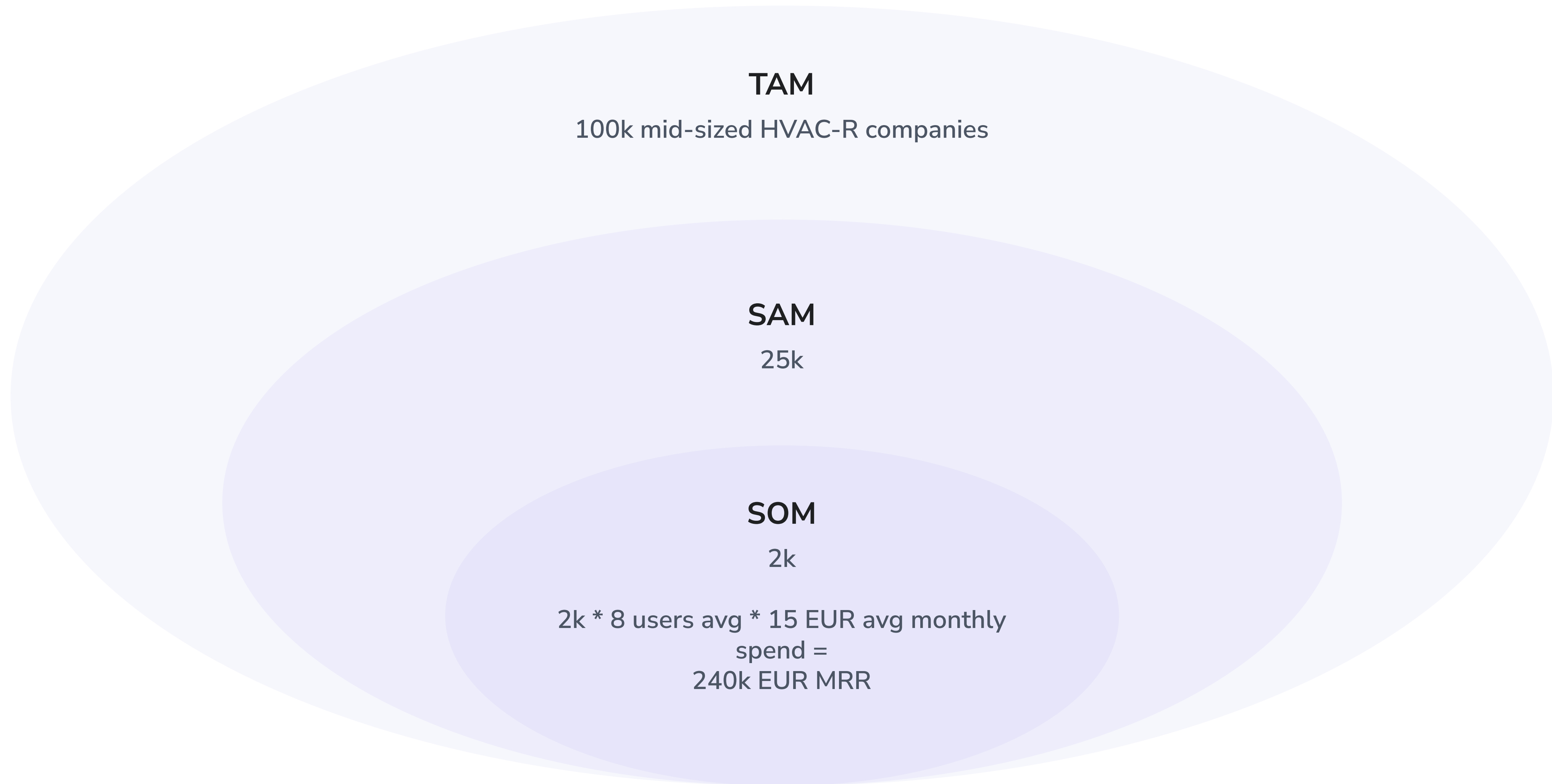| Early 2023	September 2023	October 2023	January 2024	October 2024
Ideation and user research	MVP Launch	Onboarding of beta users	First paying customers	70 DAU **0% churn!**

Our customer are

Industry

- HVAC-R
- Facility management
- Solar
- Electrics
- Machine tool distribution and service

Size

At least 3 service teams, ideally 10-15 service teams.

Our customer are*

* only HVAC-R in EU

TAM
100k mid-sized HVAC-R companies

SAM
25k

SOM
2k

2k * 8 users avg * 15 EUR avg monthly
spend =
240k EUR MRR

What's next?

Build marketing and sales teams

We need a dedicated marketing and sales team push product to Hungarian market.

Prepare expansion

As soon as marketing and sales teams are in place, we can start building out partnerships in other regions: Romania, DACH, Poland.

Contact

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http://kompoz.it