

TERENCE LIM ZHENG WEI

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WORK EXPERIENCE

Regional Enterprise Business Intern, Samsung Asia Pte Ltd

May 2015 – Current

Support APAC Regional Enterprise Business Operations

- Automation of various weekly reports saving up to 8 hours per week.
- Support regional B2B video conferences and follow up with action items.
- Improvement of the sales pipeline through new analysis methods.
- Part of the B2B enhancement taskforce that was sent to Australia & Thailand improving performance

Project Lead in the development of an automated tool to forecast/visualize sales pipeline

- Statistical prediction of short term revenue based on historical data from revenue and the sales pipeline.
- Increased awareness of business status allowing sales team to better hit their KPIs
- Tool is currently being rolled out to APAC countries in phases.

Management Consultant, REDA Production Systems Pte Ltd (Schlumberger)

Aug 2014 – Apr 2015

Student consulting project with Schlumberger to improve their Failure Analysis process

- Streamline Dismantle Inspection and Failure Analysis (DIFA) through process mapping.
- Digitalise data collection process of current inspectors by using a mobile app.
- Database and Dashboard development on Microsoft Access using VBA and SQL.
- Statistical trend analysis capabilities to analyse collected data to identify potential root causes of failure.

Quality Engineering Intern, Turbine Overhaul Service Pte Ltd (Pratt and Whitney)

July 2014 – Aug 2014

Involvement with UTC's operating system ACE(UTC's version of Six Sigma/Lean)

- Participated in value stream mapping exercise to evaluate feasibility of product line transferral
- Conducted root cause analysis to determine root cause of scratches on turbine blades/vanes
- Implemented system for gage reproducibility and repeatability checks at the shop-floor

Automate company operations/processes on Excel using VBA

- Automate report generation procedures saving up to 1 week/month
- Created a user-form on Excel to replace paper forms reducing cost and allowing for statistical analysis

EDUCATION

National University of Singapore

Aug 2012 – Current

- Bachelor of Engineering (Industrial & Systems Engineering) GPA: 4.08
- Expected to graduate in July 2016

CO-CURRICULAR ACTIVITIES / LEADERSHIP ROLES

Director (Programs), NUS Student's Engineering Club

Sep 2012 - Aug 2013

- Successfully organised exciting activities for over 200 freshmen to integrate them into their university life
- Enabled smooth running of events through meticulous planning of manpower allocation and logistics
- Awarded Distinction for outstanding contributions in Freshmen Orientation Camp'13 and Bonding Day

Platoon Commander, Singapore Armed Forces

Apr 2011 - Feb 2012

- Spearheaded and Implemented learning & development programmes
- Manage company's monthly schedule, training, logistics, operational risks and safety, administrative, morale
- Planned and executed real operations
- Sword of Merit Holder

Captain, Nanyang Junior College Judo

Aug 2008 – Aug 2009

- Collaborated with external Judo teams to conduct inter-team trainings
- Collaborated with external Judo teams to hold inter-team competitions
- Brought Nanyang Judo Boys Team to first medal in the A Division Tournament

AWARDS

Faculty of Engineering Colours Award, National University of Singapore **2013**

- For outstanding contribution to the Faculty of Engineering

Sword of Merit, Officer Cadet School **2011**

- Awarded sword of merit of graduating top 10% of the cohort
- Sword of Honour Nominee

ADDITIONAL INFORMATION

- Proficient in Microsoft Office including MS Excel and MS Access
- Proficient in the following programming languages
 - C/C++, VBA, HTML, CSS, Javascript, JQuery
- Fluent in both English and Mandarin (spoken and written)
- Enjoys playing competitive sports and recreational powerlifting
- Enjoys doing programming and web development as a hobby
- Interested in helping non-profit organizations

REFERENCES

Mr Iqbal Marican

Global Operations Channels Director

Samsung Electronics

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