

# Faith in Reason: developing a survey measure of belief in the rationality of others

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abstract goes here

## Introduction

What we believe about other people matters. It is not enough that others are trustworthy, reasonable or well intentioned. Successful coordination, as well as individual wellbeing, benefit when we also *perceive* others as trustworthy, reasonable or well intentioned.

## Generalised trust

## Second order effects of Disinfo

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Document prepared with RMarkdown (Allaire et al., 2020) and papaja (Aust & Barth, 2020). CRediT (Contributor Roles Taxonomy) autogenerated using Tenzing (Holcombe, Kovacs, Aust, & Aczel, 2020). Template is available here [github.com/tomstafford/rmarkdown\\_ap](https://github.com/tomstafford/rmarkdown_ap)

The authors made the following contributions. Tom Stafford: Conceptualization, Data curation, Formal analysis, Funding acquisition, Methodology, Visualization, Writing - original draft, Writing - review & editing; Junyan Zhu: Conceptualization, Data curation, Formal analysis, Methodology, Visualization, Writing - original draft, Writing - review & editing; Katharine Dommett: Conceptualization, Funding acquisition, Methodology, Writing - review & editing.

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Hoes E, Clemm B, Gessler T, et al. (2022) The Cure Worse Than the Disease? PsyArXiv. Available at: <https://doi.org/10.31234/osf.io/4m92p>

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## Third person effect

- Some part of the TPE may be driven by accurate perception of others Lyons B (2022) Why we should rethink the third-person effect: Disentangling bias and earned confidence. Available at: <https://www.dropbox.com/s/tpzy6elovfi0y1o/Why%20we%20should%20rethink%20TPE%20%28v2%2C%202022%29.pdf?dl=0>
- driving calls for censorship Olshansky A, Landrum AR (2020) Third-person perceptions and calls for censorship of Flat Earth videos on YouTube. Media and Communication 8(2): 387–400. Feng GC, Guo SZ (2012) Support for censorship: a multilevel meta-analysis of the third-person effect. Communication Reports 25(1): 40–50.

**Rationality**

Dawson, N. V., & Gregory, F. (2009). Correspondence and coherence in science: A brief historical perspective. *Judgment and decision making*, 4(2), 126-133.

**Insight.** Nisbett, R. E., & Wilson, T. D. (1977). Telling more than we can know: Verbal reports on mental processes. *Psychological review*, 84(3), 231.

**Influence / Gullibility.** Altay, S., & Acerbi, A. (2023). People believe misinformation is a threat because they assume others are gullible. *New Media & Society*, 0(0). <https://doi.org/10.1177/14614448231153379>

Confidence in their abilities, friends’ and family’s abilities, and people’s abilities to spot misinformation was measured with three statements adapted from Corbu et al. (2020) and the European Commission (2018): “I am able to identify news or information that misrepresent reality or is even false” “My friends and family are able to identify news or information that misrepresent reality or is even false” “People in general are able to identify news or information that misrepresent reality or is even false”

- negatively conceived
- unidimensional: influence

**Method**

Part of a larger survey

**Sample**

**Item development**

correspondance (items 2 and 6) coherence (items 7 and 8)  
influence (items 3 and 5) insight into behaviour (4) naive endorsement (item 1)

See Table 1

**Prereg**

**Reproducibility**

Code and data is open

Reproducible manuscript, origin files at <https://github.com/tomstafford/faithinreason>

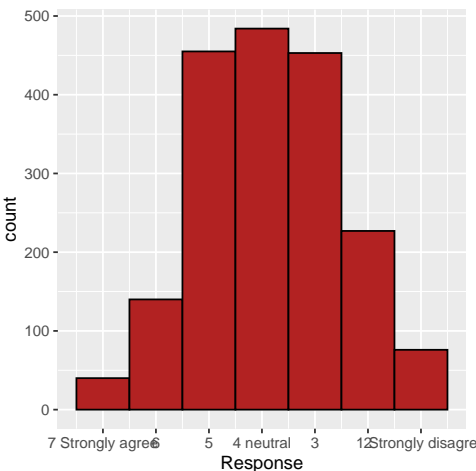


Figure 1. Histogram of responses to Item 1 ("The typical person is often irrational")

**Results**

Our data consist of 1875 participants who completed our on-line survey. 6 failed an attention check and were removed.

We asked 8 questions about rationality in the survey. To determine the homogeneity and the fitness of the responses, I use Stata to perform Mokken scaling analysis. Testing all 8 rationality variables, the Mokken analysis yields one scale of 6 items. The items with low Loevinger’s coefficient of homogeneity ( $H_i$ ), a criterion for scalability, are dropped. If the overall  $H < 0.3$ , it means the items in the scale are unrelated, thus cannot be accepted to form a cumulative scale. As a rule of thumb,  $H_i$  must be higher than 0.3 to be kept in the scale. Therefore, there are 6 fitting items in the scale: rationality\_1, rationality\_2, rationality\_3, rationality\_4, rationality\_6, and rationality\_7. The overall H coefficient is 0.41, indicating a medium-strong scalability. The individual critical values in the scale are all lower than 80, so the variables are double monotonous and there is no model violation. Code: `loevh rationality_1 rationality_2 rationality_3 rationality_4 rationality_6 rationality_7, pair monotonicity(*) ppp pmm nipmatrix(minvi(0.03) siglevel(0.01))` We can thus generate a rationality variable by aggregating those six variables. Cronbach’s  $\alpha$  is 0.78, indicating an acceptable internal consistency.

Based on the statistical results, it looks to me that rationality\_5 (The average person can be persuaded to change if given good reasons) is a real problem, it doesn’t fit at all with other items

3 and must be removed. Rationality\_8 (People’s behaviour is generally consistent with their beliefs) has a poor fitness, but it is not as bad as rationality\_5.

Table 1  
Scale item wording

nums	items
1	The typical person is often irrational
2	People are often misinformed on important issues
3	People are too easily manipulated
4	People often act for reasons they don't understand or endorse
5	The average person can be persuaded to change their mind if given good reasons
6	Most people hold accurate views about the world
A	For this question please click the middle option, 'neutral', to show you are paying attention
7	An individual's beliefs about the world are generally coherent
8	People's behaviour is generally consistent with their beliefs

*Note.* Response was on a 7 point Likert scale from (1 = "Strong Disagree", 7 = "Strongly Agree"). Items 1,2,3 and 4 reverse coded so that for all items higher scores represented stronger faith in reason.

Next, I try to scale the remaining two items that are not included in the above scale – rationality\_5 and rationality\_8. As expected, these two items doesn't form a separate scale. Empirically, these items are excluded from the rationality measure by Mokken scaling likely because persuasion effect is not a robust indication of rationality?

## Discussion

### Normative models

arguably our scale doesn't touch on normative models of rationality as captured by T&K. Bias, prejudice

## References

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