

Deloitte Logical Structuring Evaluation Tool

Use the following table to evaluate arguments and prepare presentations. Rate yourself on each of the following items in order to see where your presentations can be improved and gain insight into your performance preparing arguments and recommendations.

Component		1	2	3
Logical Structuring	There is a clear governing thought with valid supporting evidence			
	A cohesive and compelling story is consistently conveyed			
	There are clear recommendations with successful outcomes			
SCQA	The SCQA is both accurate and engaging			
	The answer serves as a solid governing thought, or thesis for the presentation			
	The situation accurately reflects the client's profile and needs			
	The complication introduces the correct tension to the story			
	The question effectively sets up the answer, or governing thought			
Logic Pyramid	The key line points prove the logic of the governing thought			
	Supporting logic clearly present the answer to the questions HOW or WHY			
	Steps and reasons included are mutually exclusive and collectively exhaustive			
Storyboarding	The storyboard effectively translates the SCQ framework and logic pyramid into a storyline			
	Each slide has a headline tell a story in an easy-to-follow logic			
	Each slide clearly presents and effectively supports one main point			

1	Demonstrates basic competency in this area. Requires significant revisions.
2	Demonstrates emerging competency in this area. Requires some revision.
3	Demonstrates proficiency in this area. No further revision required.