



# Designing an API for the Physical World

October 5th, 2023

Sy Bohy, CEO at Seam



# About Sy

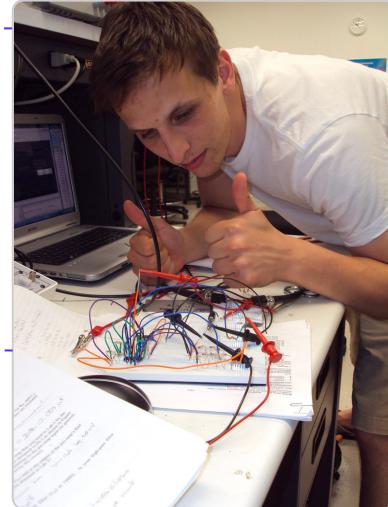
---

## Bio

Grew up in the French Alps. Studied Materials Science, Electrical Engineering, and Computer Science at Stanford University. Early Nest engineer. Now based in San Francisco, CA, and CEO at Seam.

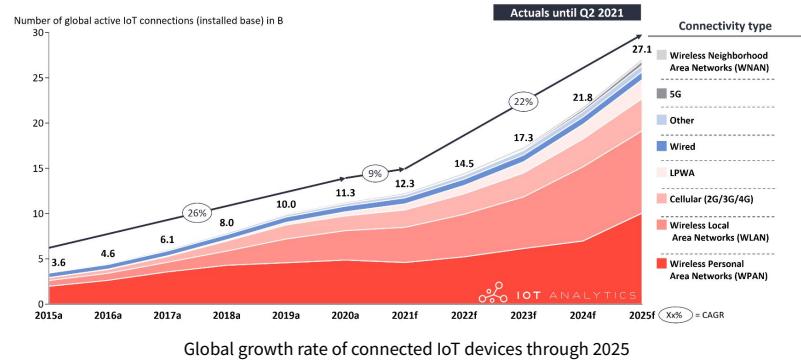
## Interests

The future can be fantastic; but it has to be invented first.



## Context

**The world currently deploys  
2B+ net new IoT devices/year**



Opportunity

**Every time an important  
resource was difficult to tap  
into, an API company arose**

Payments →  stripe

Banking →  PLAID

Telco →  twilio





Mission

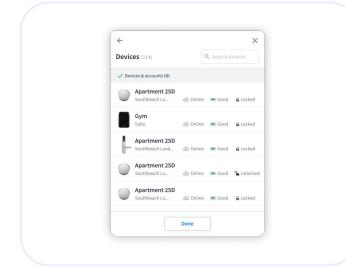
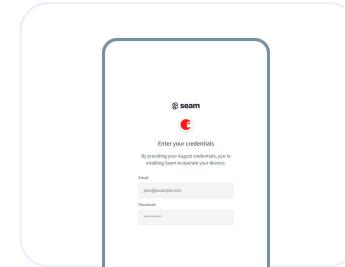
# Build the API to the Physical World

Seam builds digital and physical infrastructure to enable software developers and businesses to connect their applications with the physical devices around us.



## Product

**Seam provides everything needed to make device integrations quick & easy**



## Authorization Flows

Seam provides pre-built authorization flows that handle brand selection, account login, 2FA, and device retrieval.

## Standardized APIs

Seam's API and SDKs standardize device functions across brands to simplify workflow integration.

## UI Components

Developers can use Seam's library of pre-built UI components to offer advanced device management functionality.



# How it Works

## 1 – Link Device Accounts

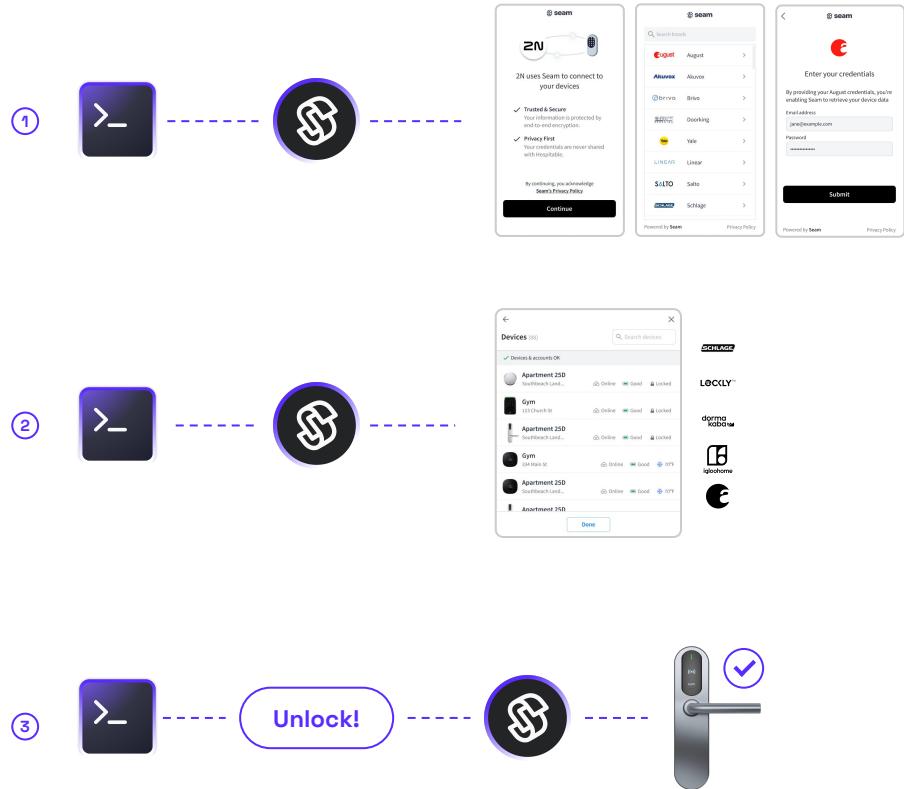
Present a Seam auth flow to your app users for them to link their device accounts with your application.

## 2 – Retrieve Devices

Once accounts are connected, use the Seam API to retrieve devices across brands. Use Seam Components to offer users advanced device management UI or build your own using the API endpoints provided by Seam.

## 3 – Control Devices

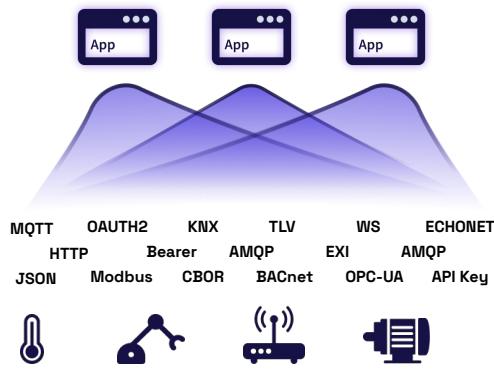
Seam standardizes all device functions behind a single API. This lets you unlock doors, check on battery levels, create unique credentials, and more, all without having to worry about the underlying implementations.



# The W3C WoT and Seam have the same mission—just stated differently

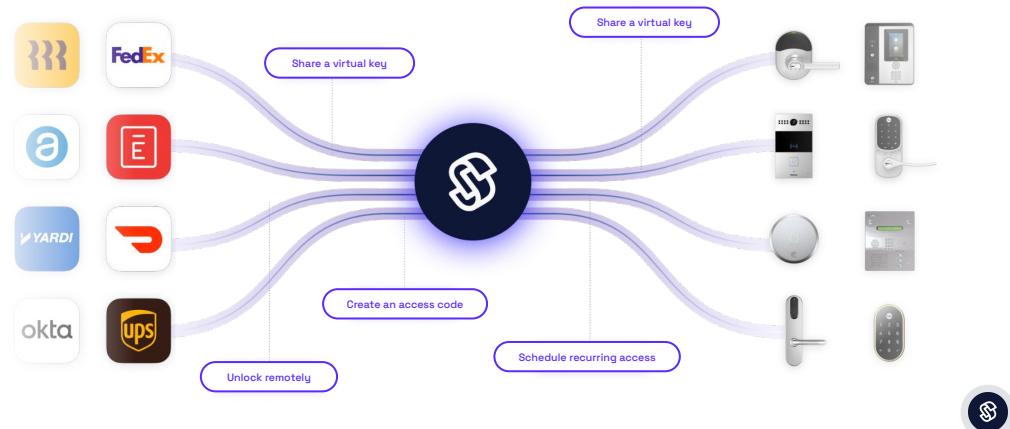
## WoT Mission

“The WoT provides a set of standardized technology building blocks that help to simplify IoT application development [...] WoT unlocks commercial potential being held back by IoT fragmentation”



## Seam Mission

“Seam builds digital and physical infrastructure to enable software developers and businesses to connect their applications with the physical devices around us.”

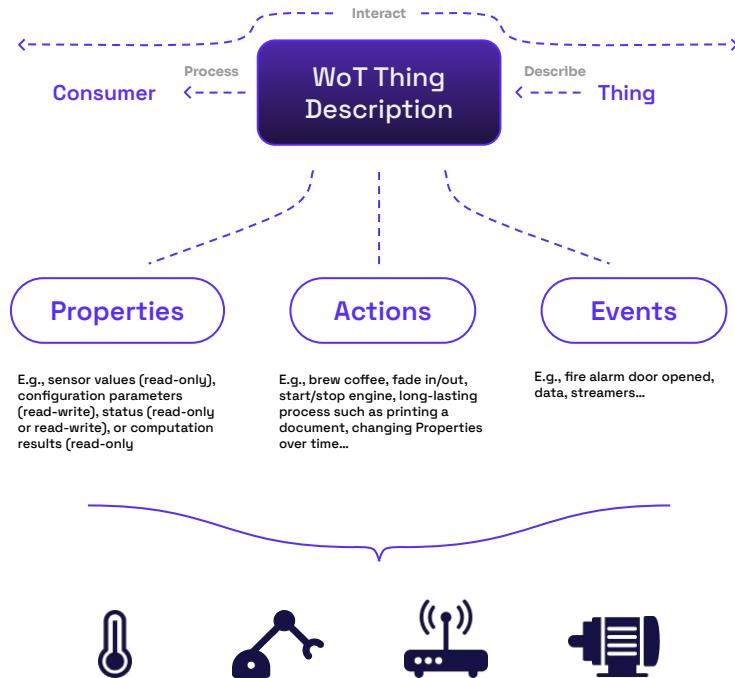


## Background

# Thing Description (“TD”) is a powerful concept

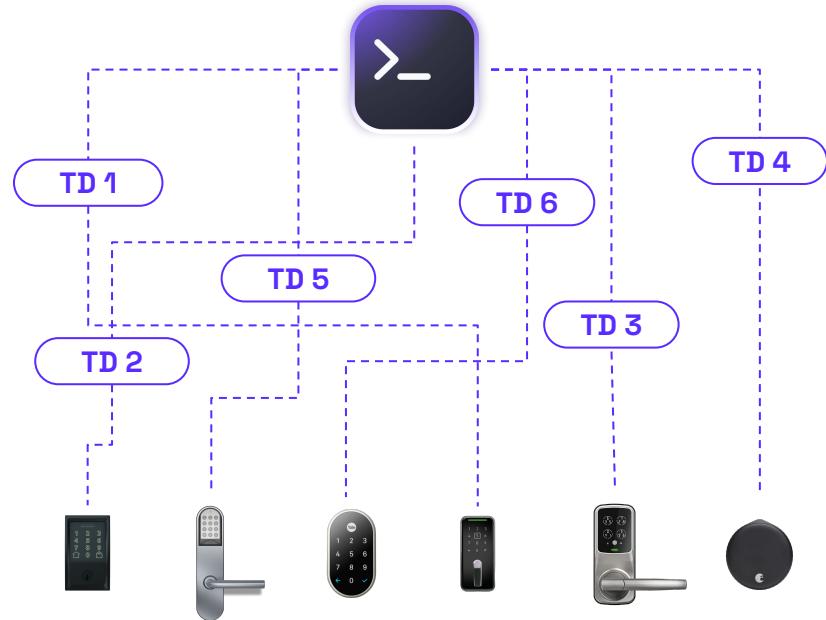
### Things Description

“The WoT Thing Description (TD) is a standardized, machine-readable metadata representation format that **allows Consumers to discover and interpret the capabilities of a Thing** (through semantic annotations) and to adapt to different implementations (e.g., different protocols or data structures) when interacting with a Thing, thereby enabling interoperability across different IoT platforms, i.e., different ecosystems and standards.”



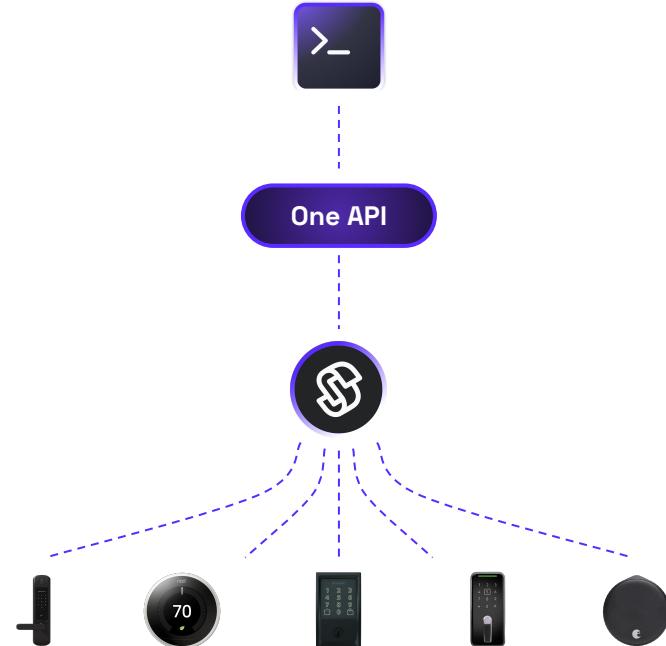
Limitation

**TD does not solve the  
fragmentation problem  
app developers still face**



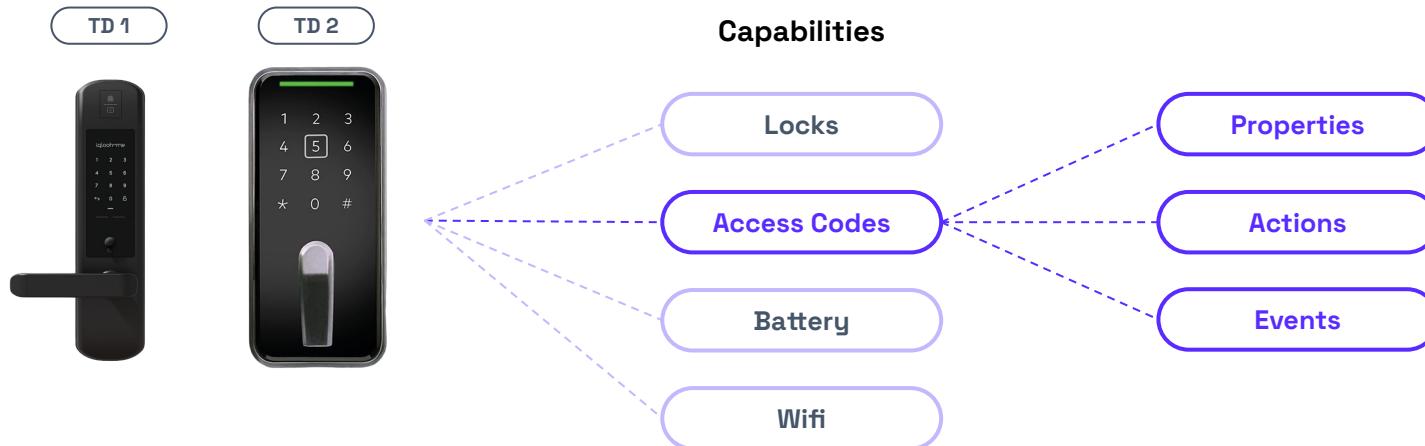
Solution

**What app developers want  
is a standardization layer  
to simplify integration**



## Capabilities

# Standardizing across brands requires capability interfaces to encapsulate common device features



## Capability:

1. Ben Francis, [Mozilla WebThings](#)
2. Mozilla WebThings, [Capability Schema](#)
3. SmartThings, [Developer Docs](#)
4. Z-Wave Alliance, [Command Classes](#)



Outcome

**Standard capabilities  
lets you write code that  
works across brands**

```
1 # Unlock door on Salto KS
2 seam.locks.unlockDoor(deviceId)
3
4 # create code on Yale lock
5 seam.accessCodes.create({
6   device_id: deviceId,
7   name: "my ongoing code"
8 })
9
```



## Limitations

**Of course, some device brands still have hard limitations**

```
1 # Try to set a code with a leading 0
2 seam.accessCodes.create({
3   device_id: deviceId,
4   name: "my ongoing code"
5   code: "0248"
6 })
7
8 => ERROR - code can't start with "0"
9
```

Document

# Documenting those rules can help guide implementation logic

```
1 {
2   "device":{
3     "device_id":"525547360b9b",
4     "capabilities_supported":[ "access_code", "lock" ],
5     "properties":{
6       "supported_code_lengths": [4, 5, 6, 7, 8],
7       "max_active_codes_supported": 250,
8       "code_constraints": [
9         {
10           "constraint_type": "no_zeros"
11         },
12         {
13           "constraint_type": "name_length",
14           "min_length": 1,
15           "max_length": 12
16         }
17       ],
18     ...
19   }
```

DevUX Focus

# And you can hide those brand limitations with various abstractions

```
1 # Create a code that preferably matches
2 # last 4 digits of user phone number
3 seam.accessCodes.create({
4   device_id: deviceId,
5   name: "Airbnb res1234",
6   derive_available_code_from: {
7     tel:"+14158670550" # E.164 format
8   }
9 })
10
11 => code set to 4158 as "0550" isn't valid
```

Roadmap

**Our goal is to take a user-story-driven approach across all important device categories**



**Smart Locks & Access Systems**



**Thermostats, Submeters,  
EV Chargers, Lights**



**Sensors &  
Camera**

We Are Hiring!

# Looking for sharp minds with kind souls

## Company Description

Seam is a Series-A company backed by Y-Combinator and other investors. Our team is based in San Francisco, and throughout the United States, Europe, and Asia. All roles receive salary compensation, equity, and education stipend.

## Roles

- **Full-stack Engineers** (TypeScript/Node)
- **Technical Sales**
- **Product Manager**

All jobs at [seam.co/jobs](https://seam.co/jobs)



