Cleverbox is a manufacturer of a new type of IP router that is bought by telecoms network operators. It has grown rapidly, both organically and through acquisition. This rapid growth is now causing business problems with integration. The Cleverbox IT Director, Jane Simmons, sent an email to Elizabeth Hardy, from software development company Talking Software Ltd, outlining their problems.

Complete Jane's email with the expressions below.

applications • customized • data format • helpdesk • operating system • releases • software licences • upgrade

rocesses, which means that there are
d integration problems in the company. On top of this,
3, which means that different departments Things are getting very expensive because all of the
have to buy. Maintaining all of this and providing
ers also costs us a lot of money.
atest acquisition, Smart Route, uses a completely different hich means that none of their * will

- You are going to hear Elizabeth giving Jane a short sales presentation about Talking Software. Before you listen, check that you know the meanings of these words. Match the words 1–12 with the definitions a–l.
 - bespoke a small and medium-sized enterprises
 - 2 bugs b specially produced for someone
 - 3 cutover c detailed description of what is required
 - 4 modular d work finished or completed
 - 5 off the shelf e strong, reliable
 - 6 output f standard and commercially available (package)
 - 7 robust g in separate, independent sections
 - 8 rollout h errors in a program
 - 9 sign off i gradual implementation
 - 10 SME j final move to a new system
 - 11 specification k finish and leave
 - 12 steady state
 l working properly and reliably

Cleverbox ERP Rollout Project Plan	Lead	January	February	March	April	May	June	July	August	September	October
Commercials & Governance Negotiate & Sign Contract Identify Stakeholders Project Kickoff Project Handover	Elizabeth	5th 12th 21st									5.
IT Infrastructure	Jane	N. Care								-	J.
MPLS Bandwidth Increase Datacentre Ready			by 17th								
All Departments Identifying Data to be Migrated Construct Data Template in Software Configuration Customization	Pedro	31st	by 28th	2. 22nd							
Finance	Mustafa				1000						
Data Freeze Migration Test Cutover					1st 3.	15th	22nd				
Human Resources	Chuck				-						
Data Freeze Migration Test Cutover						4. 9th	14th	25th			
Procurement	Sandra							Louis			
Data Freeze Migration Test Cutover							2nd 10th	17th	23rd		
Manufacturing	Xu					NAME OF STREET	-				
Data Freeze Migration Test Cutover								4th 11th	18th	24th	

11 Elizabeth from Talking Software is having a conference call to discuss the rollout of the new ERP software for Cleverbox. Look at the chart and answer the questions.

- 1 When will the project kick off?
- 2 Who is responsible for the Finance department?
- 3 What department does Chuck lead?
- 4 Who is in charge of upgrading the MPLS?
- 5 When will the data freeze start for the Finance department?
- 6 Which department will be migrating data on May 9th?
- 7 When will HR start testing?
- 8 When will Manufacturing cutover?



12 Listen to the extract and complete the missing dates 1–5 on the chart.

12											
13	Lis	ten to the extract again. Say if t	he foll	owing statements	are TRUE (T) or FALSE (F).						
	1	Elizabeth is expecting some delays and missed deadlines.									
	2	2 Elizabeth explains the workstreams involved in preparing the data templates.									
	3	The four departments will all foll	ow a s	a similar procedure for the ERP rollout.							
	4										
	5	HR cannot employ anyone new a	ure when the data migration will begin.								
	6	The state of the s									
14	Ma	atch the words 1–8 with the defin	itions	a-h.							
	1	bottleneck	а	delay							
	2	within scope/out of scope	b	leave unchanged							
	3	slippage	c	blockage							
	4	rollout	d	final date for com	nleting (a project)						
	5	stick to (a date)	e	and the second s	one system to another						
	6	dirty data	f		art using (new software)						
	7	deadline	g		mistakes (e.g. spelling mistakes)						
	8	migrate	h	suitable/unsuitab							
	1	I'm sorry to have to tell you that there in be able to our ori of the new softw Pedro's absence for three weeks cause delays when we realised that there wa cleaning up. Still, I am confident that we can comple	ginal _ are. ed a bit s still so	of a ome	n July 30th for completing the5, and there were more6 in the database that needed	A ¥ //:					
	TI	ME PERIODS				1					
		Prepositions and time words		V-//p							
		Look at the prepositions we normally	use wit								
	•	the end of the month		on	Monday						
		the weekend			the 15 th August 11 th						
					August II						
	i	n August		no preposition	yesterday						
					last week						
		2007			last week						
		the 1990s			next week						
	ı			until means from	next week						
	Ł	the 1990s by and until by means not later than.			next week tomorrow						
	l	the 1990s by and until by means not later than. need that report by Wednesday.	· VACO	We will be workin completed.	next week tomorrow time A (often now) to time B g with you until the project is						
	! !	the 1990s by and until by means not later than.	be OK.	We will be workin completed.	next week tomorrow time A (often now) to time B g with you until the project is						