Stakeholder Management

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Lecture #10 out of 10 80 minutes

- 1. HR director tells you that you have to spend your entire day on an <u>important</u> security training, while project milestone is approaching and you are behind schedule. What do you do?
- 1. Refuse to attend the training
- 2. Attend the training
- 3. Find a better job
- 4. Change the schedule

#matrix

- 2. You develop a Java (trademark of Oracle) software for your diploma project. Which stakeholder doesn't belong to this list?
- 1. Oracle
- 2. University
- 3. Your mother
- 4. Microsoft

#positive #negative

- **3.** A programmer from another project comes to you, asking to help them in their project. What do you do?
- 1. Help them
- 2. Help them, but in free time
- 3. Refuse, focus on your own project
- 4. Ask your team leader

#subordination

- **4.** You just joined a company, they gave you a workspace, a computer, but didn't tell you what to do. What do you do?
- 1. Just sit and wait
- 2. Ask your boss to give you a task
- 3. Write some code for GitHub
- 4. Start looking for a second job

#chaos

- 5. Your team develops a crypto software. Which one is the <u>least</u> <u>dangerous</u> stakeholder?
- 1. Friend
- 2. Government
- 3. HR Department
- 4. Amazon Web Services

#motivation

- **6.** What we care least of all about a stakeholder?
- 1. Interest
- 2. Influence
- 3. Legitimacy
- 4. Location

#classification

- 7. A client gets hysterical and demands project termination. Most probably, what did you do wrong?
- 1. Didn't hire the right people
- 2. Didn't push programmers strong enough
- 3. Didn't report status regularly
- 4. Didn't invite the client to project meetings

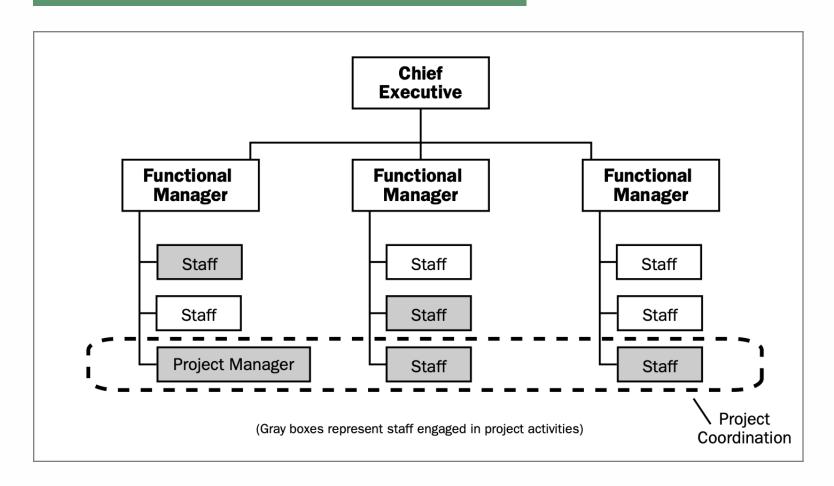
#engagement

8. When <u>actively</u> listening to a complaint of a client, what do you do most?

- 1. Smile
- 2. Agree
- 3. Explain
- 4. Ask

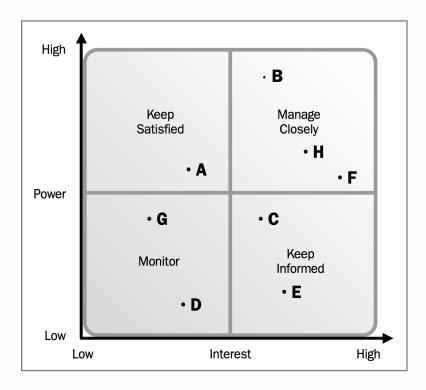
#argument

Balanced Matrix Organization



The picture is taken from PMBOK5, Figure 2-3, page 24

Power/Interest Grid



The picture is taken from PMBOK5, Figure 13-4, page 397

Read this:

Self-Managing vs. Manager-Free Organizations (2020)

Holacracy or Autocracy? Both! (2016)

Impostors to Win! (2021)

Put a Number on Your Boss's Emotions (2020)

Embrace the Chaos! (2020)