Stakeholder Management

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Lecture #10 out of 10
80 minutes

The slidedeck was presented by the author in this YouTube Video

1. The HR director tells you that you have to spend your entire day on an *important* security training, while the project milestone is approaching and you are *behind schedule.* What do you do?

1. Refuse to attend the training

2. Attend the training

3. Find a better job

4. Change the schedule

#matrix

2. You develop a Java (trademark of Oracle) software for your diploma project. Which stakeholder *doesn't belong* to this list?

1. Oracle

2. University

3. Your professor

4. Microsoft

#positive #negative

3. A programmer from another project comes to you, asking to help them in *their project*. What do you do?

1. Help them

2. Help them, but in free time

3. Refuse, focus on your own project

4. Ask your team leader

#subordination

4. You just joined a company, they gave you a workspace, a computer, but *didn't tell* you what to do. What do you do?

1. Just sit and wait

2. Ask your boss to give you a task

3. Write some code for GitHub

4. Start looking for a second job

#chaos

5. Your team develops a crypto software. Which one is the *least dangerous* stakeholder?

1. Friend

2. Government

3. HR Department

4. Amazon Web Services

#motivation

6. What do we care *least* about regarding a stakeholder?

1. Interest

2. Influence

3. Legitimacy

4. Location

#classification

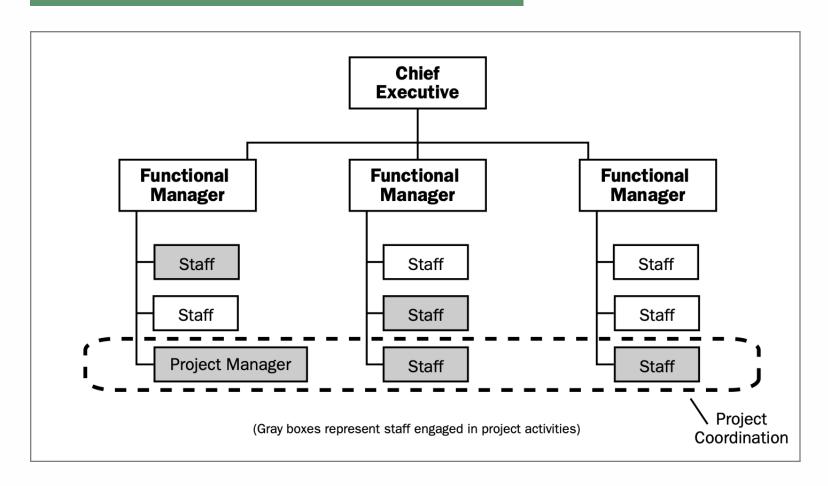**7.** A client gets hysterical and *demands* project termination. Most probably, what did you do wrong?

1. Didn't hire the right people

2. Didn't push programmers hard enough

3. Didn't report status regularly

4. Didn't invite the client to project meetings

#engagement

8. When *actively* listening to a complaint of a client, what do you do most?
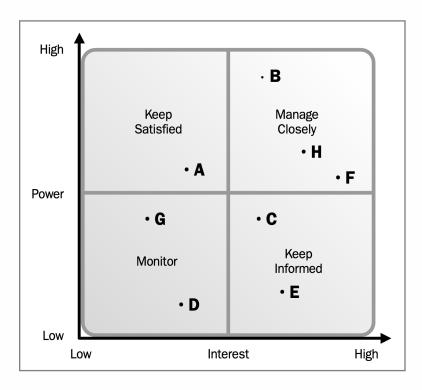
1. Smile

2. Agree

3. Explain

4. Ask

#argument

Balanced Matrix Organization

(Gray boxes represent staff engaged in project activities)

The picture is taken from PMBOK5, Figure 2-3, page 24

Power/Interest Grid

The picture is taken from PMBOK5, Figure 13-4, page 397

Homework:

For your course/diploma work, create a *list of stakeholders* (both positive and negative) with their interests.

Read this:

Self-Managing vs. Manager-Free Organizations (2020)

Holacracy or Autocracy? Both! (2016)

Impostors to Win! (2021)

Put a Number on Your Boss's Emotions (2020)

Embrace the Chaos! (2020)

Bibliography