# FinBOT

Retail Investments powered by Conversational AI



Conversational AI Research Project Autumn 2023 November 13, 2023

### Agenda





Team Introduction



Product Introduction



Demo



Data Infrastructure



Model Iteration



Next Steps

### The Team

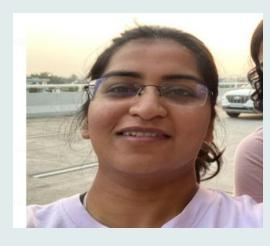




**Shilong Dai** 



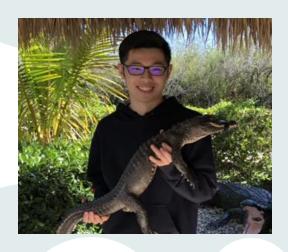
Snigda Gedela



**Shefali Gupta** 



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Yif Wang



## Product Introduction

### **Executive Summary**



FinBot takes in user queries and generate answers and key points regarding a company/industry to help user make investment decisions.

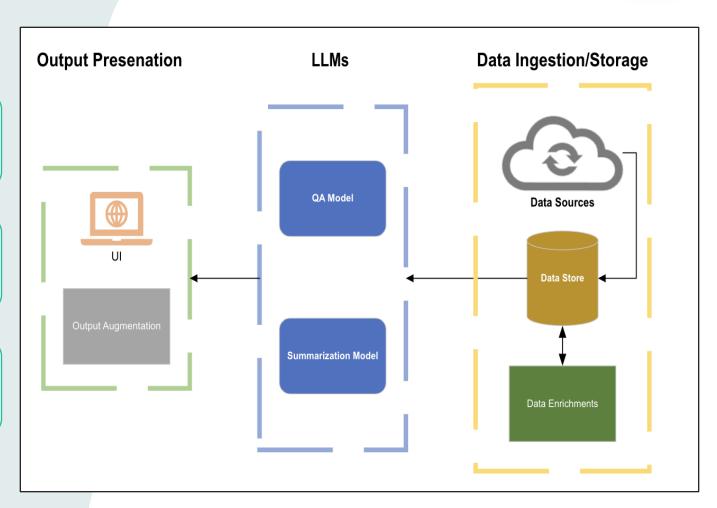
User's Query  User specifies the format of response and asks a question

Al's response

 User receives report on the specified format

User's follow up

 User asks follow up question on the response received



# Why FinBot? : Retail investors face major challenges that can be alleviated by Generative Al



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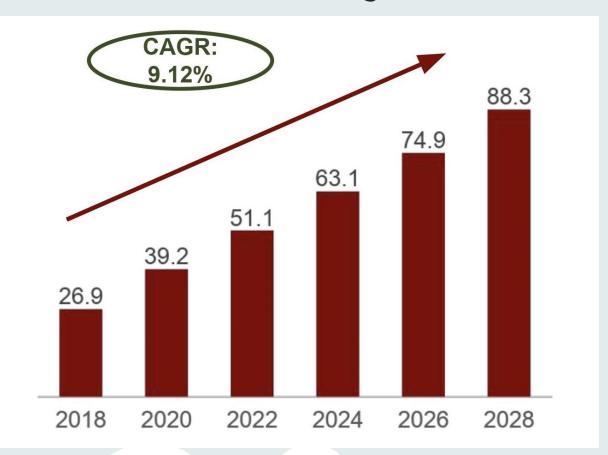
### As is Scenario of Retail Investors

- <u>Limited time</u> to conduct in depth research and keep up with latest opportunities
- <u>High cost</u> associated with financial advisors of few hundred dollars per hour or more

### **Gen AI with LLM**

- Gen Al rapidly analyzes vast data sets, offering insights, reducing the need to manually conduct research and seek opportunities
- Gen Al-powered tools, provide financial advice at a fraction of traditional costs

### **Market Size Asset Under Management (Trillion \$)**



# An Al driven personal investment assistant, FinBot, can empower retail investors



Functionality & Expected Output



#### 1. Direct QA over News

- What?: Generate direct and concise answers to user queries on business and financial news
- Why?: Up-to-date information and saves time

#### 2. Key-points Summaries

- What?: Extract relevant key-points over multiple topics
- Why?: Broader awareness outside user's expertise Abstractive Summarization

### 3. Intelligent Stock Screener

- What?: Intelligently provide key metrics commonly used to identify opportunities
- Why?: Identify potential investment opportunities

#### \*Query:

Which companies are working on ...

\*Time Period:

1 month

3 months

6 months

**Direct Answer:** 

The articles mentions several companies that are working on ...

#### **Related to Your Query:**

Meta, OpenAl and Google are ...

- **Bullet Point Summary:**
- On 2023-08-22, it was reported ...
- Meta researchers gathered audio...
   Source: CNBC.com

#### **Public Stocks:**

MSFT AMZN
Stock Price Over Time:

.

Financial KPIs:

Mkt Cap

PE%

Beta

**NVDA** 

### **Technology**



#### 1. Web Crawler

 Crawls and augment thousands of news articles

### **Powered By**

### 2. Retrieval Augmented Generation (RAG)

 Technique for enhancing accuracy and reliability of Gen AI output

#### 3. Abstractive Summarization

 Generates concise summary that captures main ideas of articles

<sup>\*&#</sup>x27;Query' and 'Time Period' are user inputs. Other highlighted contents are model outputs



## Demo



## Data Infrastructure

FinBot crawls and augments hundreds and thousands of

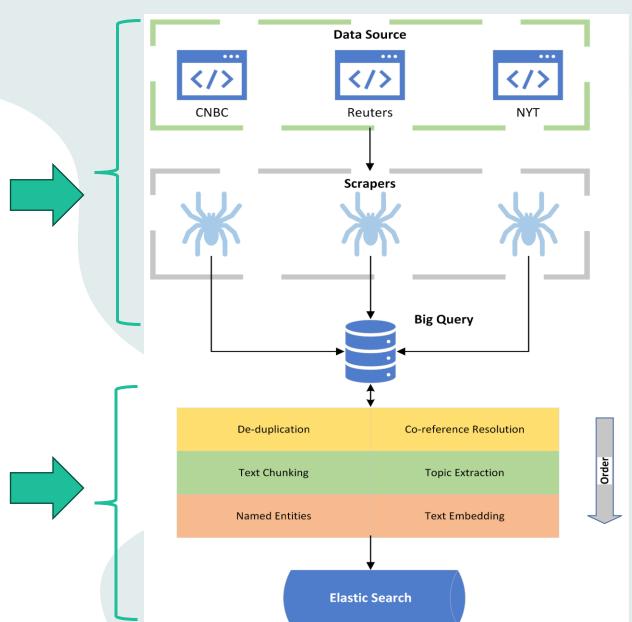
articles to generate insights

### **Data Collection**

- Web crawled articles from prominent news sources, including CNBC, The New York Times, and Reuters
- Articles are collected from Mar. 2008 to Oct. 2023
- Crawled data is stored in GCS

### **Data Augmentation**

- Augmented the articles by applying a series of NLP techniques
  - · Co-reference Resolution.
  - Topic Modeling
  - Text Chunking & NER
  - Embedding
  - Semantic Index



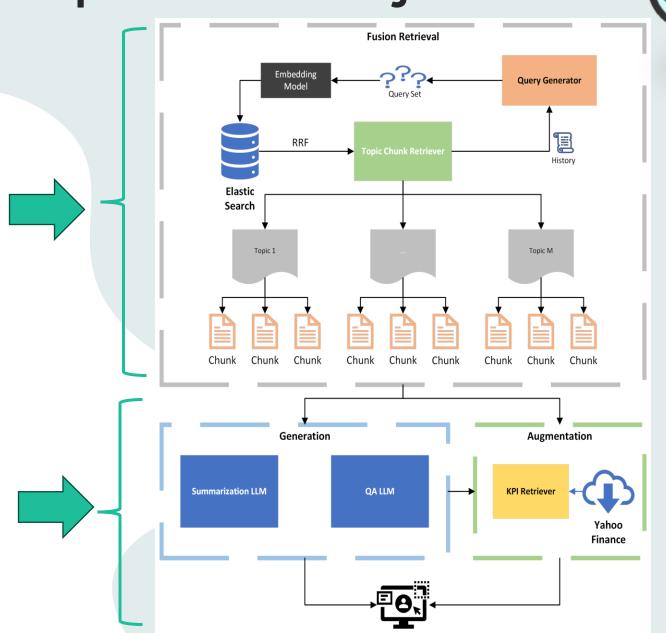
### FinBot performs Fusion RAG to produce final insights

### Retrieval

- A RAG (Retrieval Augmented Generation) is utilized for chunk retrieval
- It augments the user query based on interaction history and adds similar queries
- Then, for each query, the chunks are retrieved from elastic search using a hybrid RRF search

### Generation

- Utilized custom-tuned Summarization LLM and
- Fine-tuned QA Model is used to directly answer the user query
- Enriched text generation by referring to KPI retrieved from Yahoo Finance



# FinBot utilizes the state-of-the-art models as a foundation for text generation



### **Ember-v1**

- The Ember-v1 model is used for creating the embeddings for retrieval
- It is known as the best non-instructed tuned embedding model for retrieval task on the HuggingFace MTEB Leaderboard
- Covers various domains including Finance

### **Llama-2 13B and Open-Orca Mistral-7B**

- Open-Orca Mistral-7B is used as a foundation for keypoints summarization
  - Achieves top performance among models ~7B for LLM tasks
  - Generates more similar summaries compared to human written summaries than Llama-Chat
- Llama-Chat-13B is used as the basis for generating concise QA answers
  - One of the most popular model family

#### ember-v1



This model has been trained on an extensive corpus of text pairs that encompass a broad spectrum of domains, including finance, science, medicine, law, and various others. During the training process, we incorporated techniques derived from the <a href="RetroMAE">RetroMAE</a> and <a href="SetFit">SetFit</a> research papers.







## Model Iteration

# The embedding model was aligned via contrastive learning to improve retrieval performance

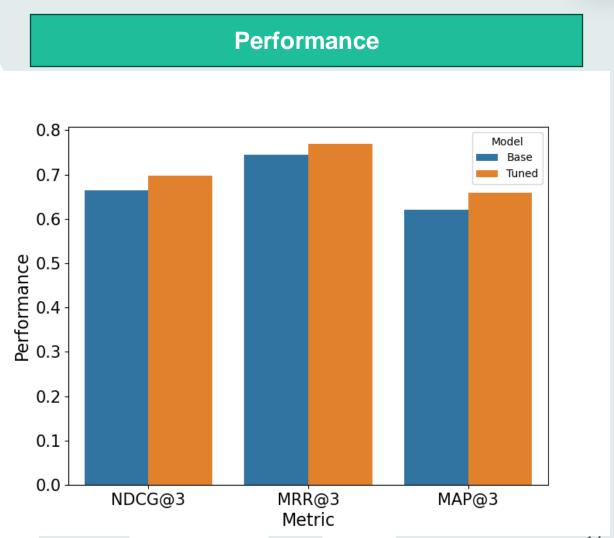


### **Data Selection**

- The FIQA dataset
  - 30K finance related questions and answers scraped from QA forums
- Data augmented with PaLM2 to make the tone formal

### **Tuning Process**

- Contrastive learning with Multiple Negative Ranking Loss
- Minimizing dissimilarity between question/answer vectors

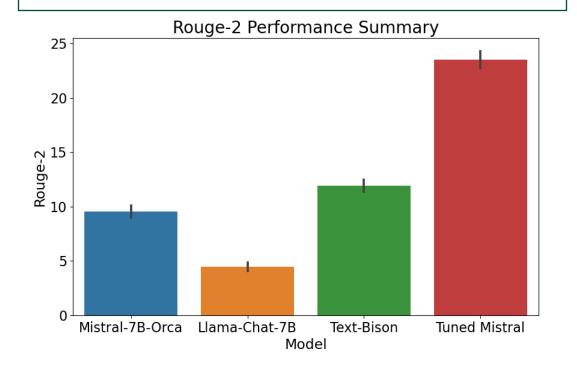


# Human written key-points from scraped articles were used to improve the target summary model



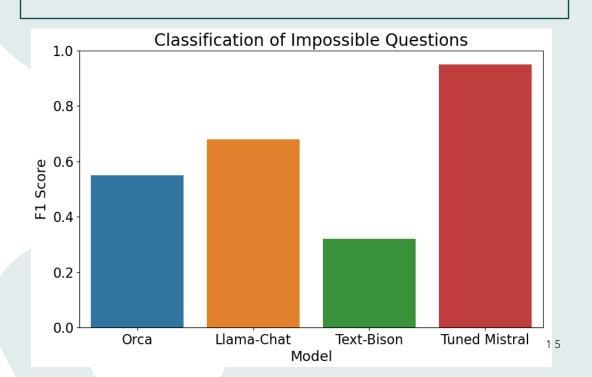
### **Mimicking Human Key-points**

- Mistral-7B tuned on human-written key-points
  - Roughly 35K articles with appropriate key-points
  - Mostly sourced from Reuters and CNBC
- Data adjusted to improve readability
  - Injected published date information
  - Generated tagline over key-points



### **Targeted Summarization**

- Data augmented with potential questions
  - A pair of answerable and unanswerable question
  - Classification of unanswerable question
- Noise were injected by adding random chunks and shuffling chunked context
- Achieved F1 score of 0.95

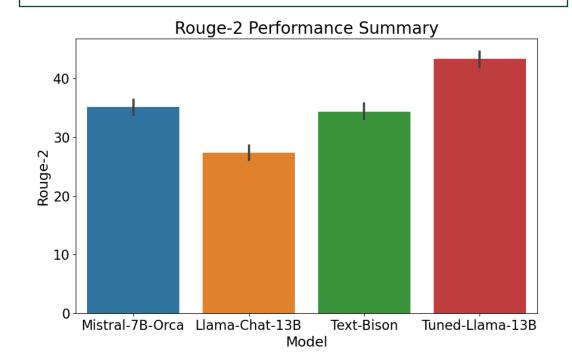


### QA model was lightly fine-tuned using RAG specific datasets



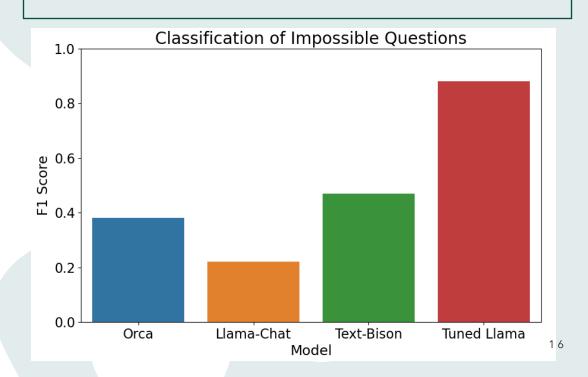
### **Generating Consistent Outputs**

- Llama-Chat-13B tuned on 20K QA pairs with contexts
  - Finance related texts from TAT-QA/FINQA
  - General texts from WebGLM QA
  - Concise responses in under one paragraph
- Data adjusted to match RAG settings
  - · Shuffled and mixed context chunks



### **Noise Injection**

- Source datasets did not contain unanswerable questions
- Added 10% randomly chosen pure noise context with sampled questions
- Achieved F1 score of 0.9 with 1 epoch of tuning





## Final Thoughts

### **Conclusions**









### **Product**

FinBot is a state-of-the-art Al driven financial assistant that empowers the retail investors by allowing them to make more informed decision on their own assets

### **Solution**

Our solution provides comprehensive market research to the users by utilizing retrieval augmented generation(RAG) over financial news articles

### Methodology

Each component of RAG was improved and aligned by fine-tuning over financially related datasets

### **Next Steps**



### **Phase I:** Performance Optimization

**Phase II: Product Deployment** 

Timeline:

2 - 3 weeks

1 - 2 months

### Phase 1.1:

Phase 1.2:
Question
Answering

Phase 2.1: Follow-up Questions Phase 2.2:
Data
Ingestion &
Production

 Further improve RAG performance by distorting the data

- Try more QA reading comprehension model and compare with the current models e.g. LLama 70B
- Provide insights and recommendations based on user query and settings
- Incorporate intelligent filtering of KPIs from Yahoo Finance

- Improve efficiency of data ingestion
- Look for initial user feedback for further iterations



## Thank You



## Appendix

## Next Steps

Performance Optimization - Distorting the RAG data,

- We can continously monitor common questions by the users and add more data for those queries in the RAG dataset.
- 2. We can try more bigger QnA models

### More features:

- 1. In addition to answering questions, we can add a feature of recommending investments ideas after having observed user's queries and using KPI from yahoo finance.
- 2. We can look into improving the data ingestion by using BIG data platforms for distributed computing

# An Al driven personal investment assistant, FinBot, can empower retail investors



#### Query

Question: which companies are working on large language models

Period: 3mo

1 Direct Answer

The article mentions several companies that are working on large language models, including OpenAI, Microsoft, Google, and Anthropic.

Related to Your Query

2023-11-03: OpenAI to announce cost cuts and new vision capabilities at developer conference

- On 2023-11-03, OpenAl is expected to announce product enhancements that will result in lower costs for its developers
- · The company is also set to unveil new vision capabilities
- OpenAI's first-ever developer conference takes place on Monday

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### **Data Details**

- Data Sizes:
  - Train: 28K pairs of question and answers
  - Eval: 2.5K pairs of question and answers
  - Test: 3.4K pairs of question and answers
- Data Augmentation:
  - GPT-Turbo-3.5
  - "You are ... that will re-phrase given text into a formal tone found in news articles or financial reports ... never add any new information to the given text ..."
  - Removed unassociated questions and answers

### **Tuning Details**

- Sentence transformer approach
  - Classify one positive pair per batch
  - Other pairs in batch negative
  - Soft-max with input based on vector distance
- Batch size of 32 with learning rate of 0.0001

Performance		
Metric@3	Base Model	Tuned Model
Accuracy	0.81	0.83
Precision	0.58	0.62
Recall	0.44	0.46
NDCG	0.66	0.70
MRR	0.74	0.77
MAP	0.62	0.66





### **Summarization Data Details**

- Data Sizes:
  - Train: 77K context and key-points pair after augmentation
  - Test: 2K context and key-points pairs
- Other Augmentations
  - Filtered out articles with irrelevant key-points
    - Current stock trend or other information easily acquired from screener
  - Added noise-only context with randomly picked questions
  - Retained original as well as augmented data

### **QA Data Details**

- Data Sizes:
  - Train: 20K context with Q/A after augmentation
  - Test: 2K context and key-points pairs
- Data Mixes
  - ~5K entries in TAT-QA after filtering
  - Added 1K entries from FINQA
  - Mixed in ~5K data points from WebGLMQA
- Augmentation
  - Total of ~10K entries of same Q/A but shuffled/randomized contexts

### **Infrastructure**

- LORA based fine-tuning
  - Reduced rank of blocks to 16
  - Lead to < 1% parameters that needs to be tweaked</li>
- Tuning with learning rate of 0.0001, and effective batch size of 8
  - Half-precision training and final weights
  - Tensor and pipeline parallelism with sharded weights via DeepSpeed
- Model served with PagedAttention and tensor parallelism via VLLM

## An Al driven personal investment assistant, FinBot, can empower retail investors



### **Direct QA over News**

- Generate direct and concise answers to user queries on business and financial news
- Users can get up-to-date information without going through many articles
- Saves time so user can conduct more research on investment

### **Key-points Summaries**

- Extract relevant key-points over multiple topics
- Users can become aware of big pictures outside of their expertise
- Reduces information asymmetry that may causes the user to miss opportunities

### **Intelligent Stock Screener**

- Intelligently provide key metrics commonly used to identify opportunities based on query and output
- Users can easily identify potential investment opportunities without going out of FinBot
- Improves QoL when using the product

