

what you design
is not what people see

How Charts Lie



Getting Smarter about

Visual Information

Alberto Cairo

New book to be published by W.W. Norton
(October 2019)

To pre-order:

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A golden age of visualization

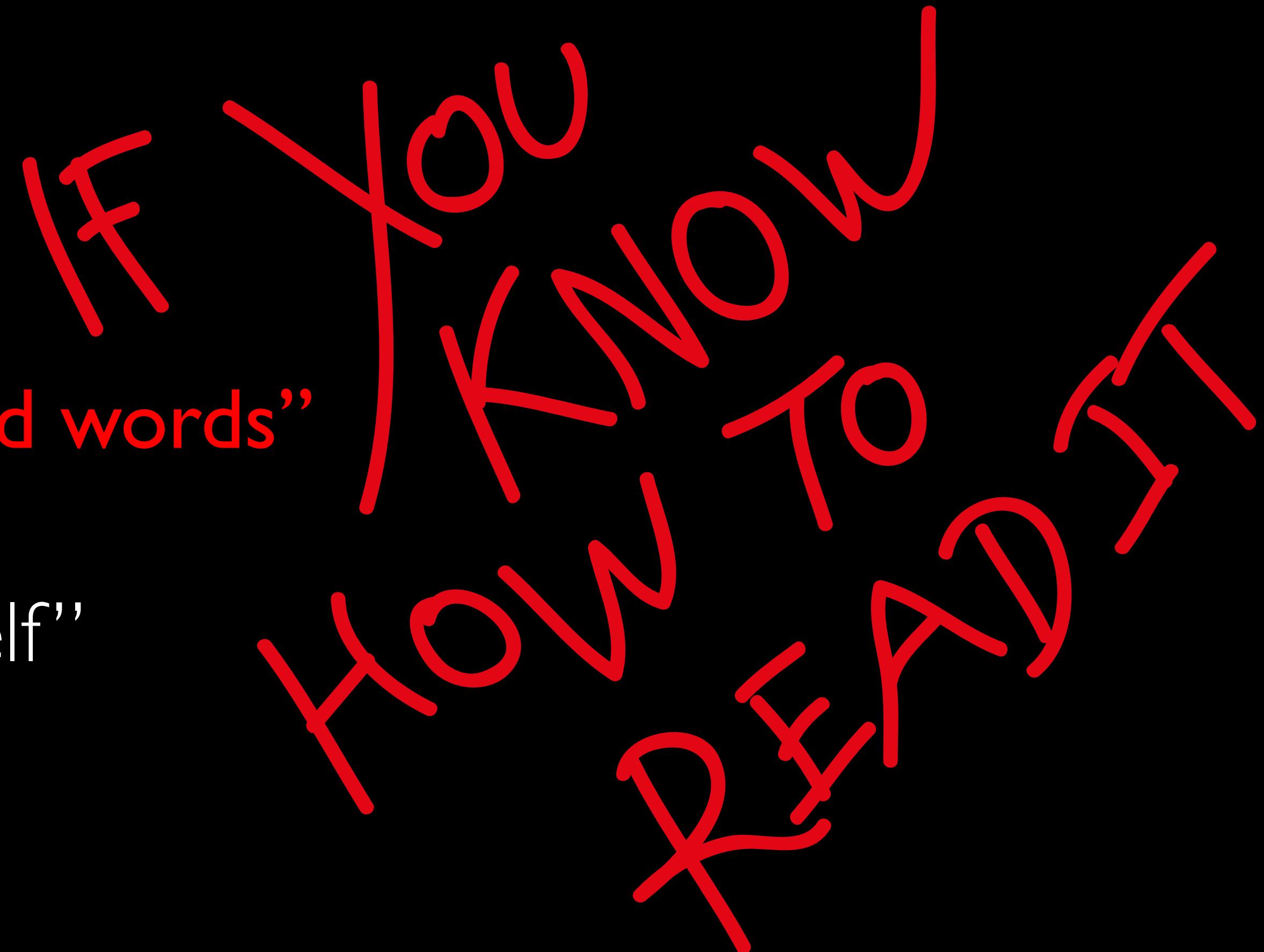
The image is a collage of 12 screenshots from various news websites, arranged in a grid-like pattern. Each screenshot shows a different news outlet's homepage or a specific article page. The websites include: 1. The New York Times (top left): Shows a headline about Trump and a photo of women. 2. The Washington Post (top middle): Shows a headline about the Mueller probe and a photo of a school hallway. 3. ProPublica (top right): Shows a headline about sexual harassment and a photo of a man. 4. Standard (far top right): Shows a headline about a drone and a photo of a man. 5. Axios (middle left): Shows a chart of news cycle interest over time. 6. FiveThirtyEight (middle center): Shows a map of US news interest and a chart of Trump's popularity. 7. Vox (middle right): Shows a headline about activism and a photo of a protest. 8. ZEIT ONLINE (bottom right): Shows a large photo of Martin Schulz. 9. FINANCIAL TIMES (bottom left): Shows a headline about China's Anbang and a photo of protesters. 10. Berliner Morgenpost (bottom center): Shows a headline about a car accident and a photo of a truck. 11. TEKSTI.ORG.UA (bottom right): Shows a chart and a headline in Ukrainian. The screenshots demonstrate the diverse visual styles and content focus of contemporary news media.

Common misconceptions

1. “A picture is worth a thousand words”
2. “Visualization is intuitive”
3. “The data should speak for itself”
4. “Show, don’t tell!”

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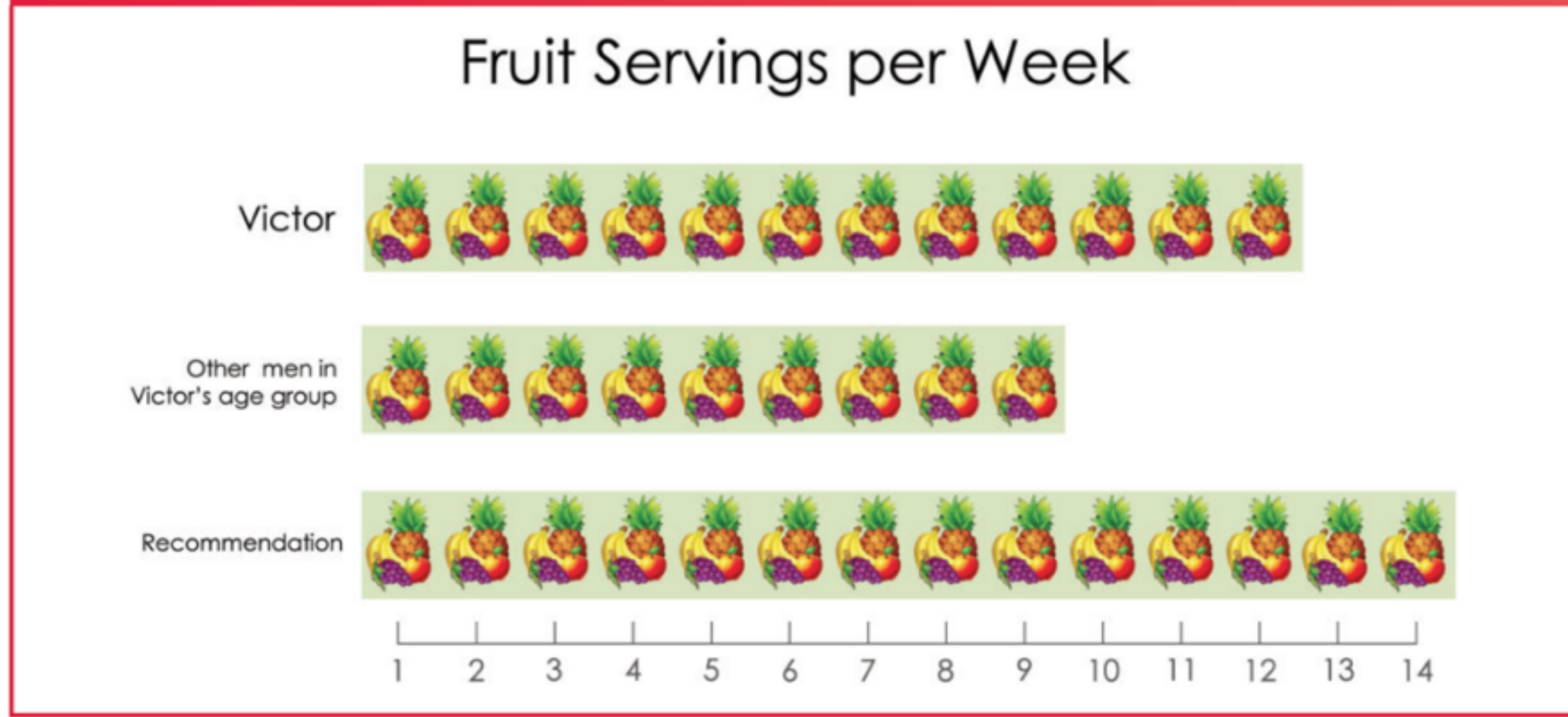
DUCKIN'

Visuals are often ambiguous



Visuals are often ambiguous

Figure 1: Infographic of Victor's fruit serving consumption per week as compared to that of other men in his age group and to the minimum recommended servings.



Arcia, A. et. al. "Sometimes More Is More: Iterative participatory design of infographics for engagement of community members with varying levels of health literacy." Journal of the American Medical Informatics Association. Jan;23(1):174-83. doi: 10.1093/jamia/ocv079. Epub 2015 Jul 13.

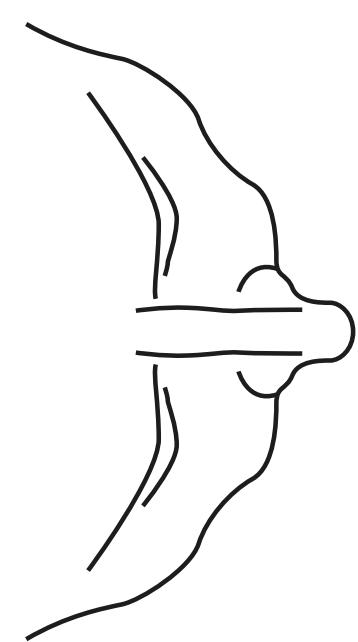
Challenges to overcome

Challenge I

LACK OF SHARED MENTAL MODELS

THE COMPREHENSION GAP

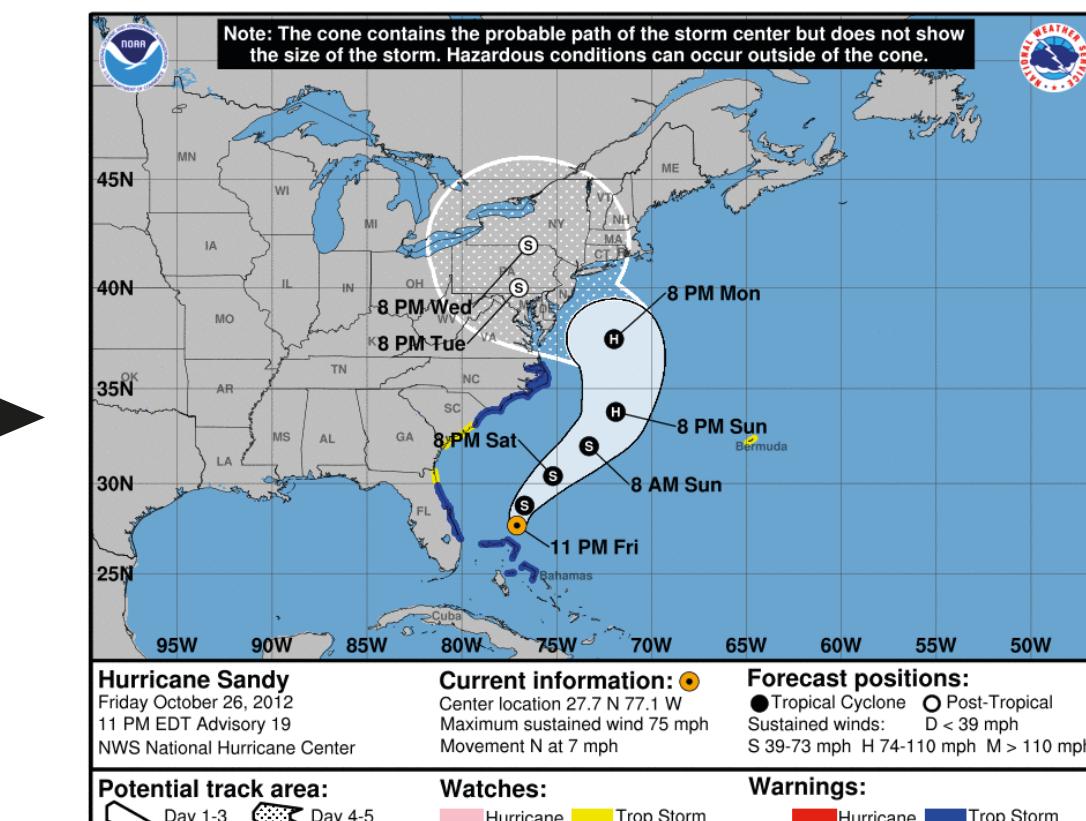
Mental models



VISUALIZATION DESIGNER

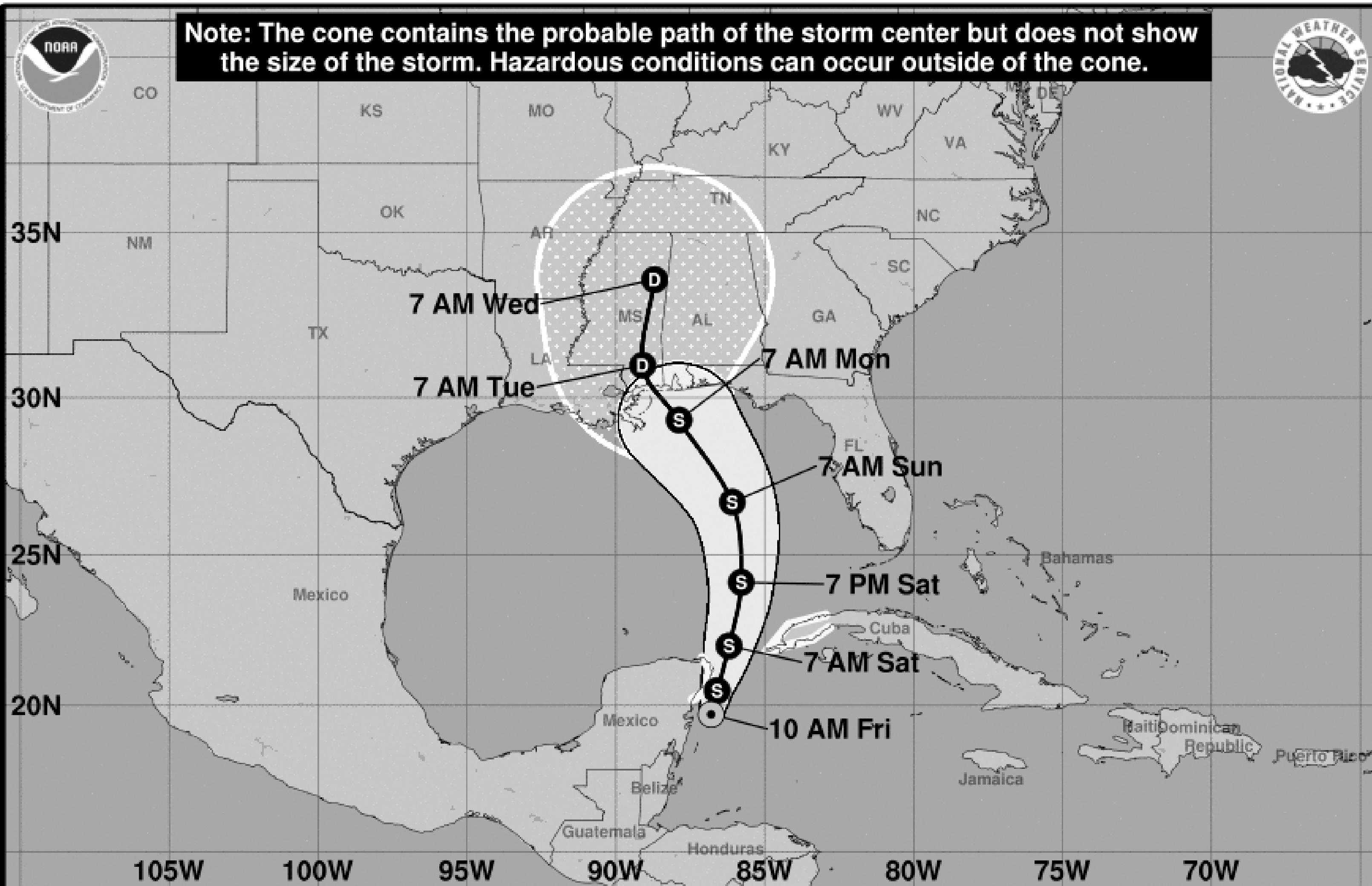
DATA + SYMBOLS + ENCODINGS + ANNOTATIONS = VISUALIZATION

15 &
15 27 1A5 1.A@
54315



Mental models

READER



Subtropical Storm Alberto
 Friday May 25, 2018
 10 AM CDT Advisory 1
 NWS National Hurricane Center

Current information: ●
 Center location 19.7 N 86.8 W
 Maximum sustained wind 40 mph
 Movement NNE at 6 mph

Forecast positions:
 ● Tropical Cyclone ○ Post/Potential TC
 Sustained winds: D < 39 mph
 S 39-73 mph H 74-110 mph M > 110 mph

Potential track area:



Day 1-3



Day 4-5

Watches:

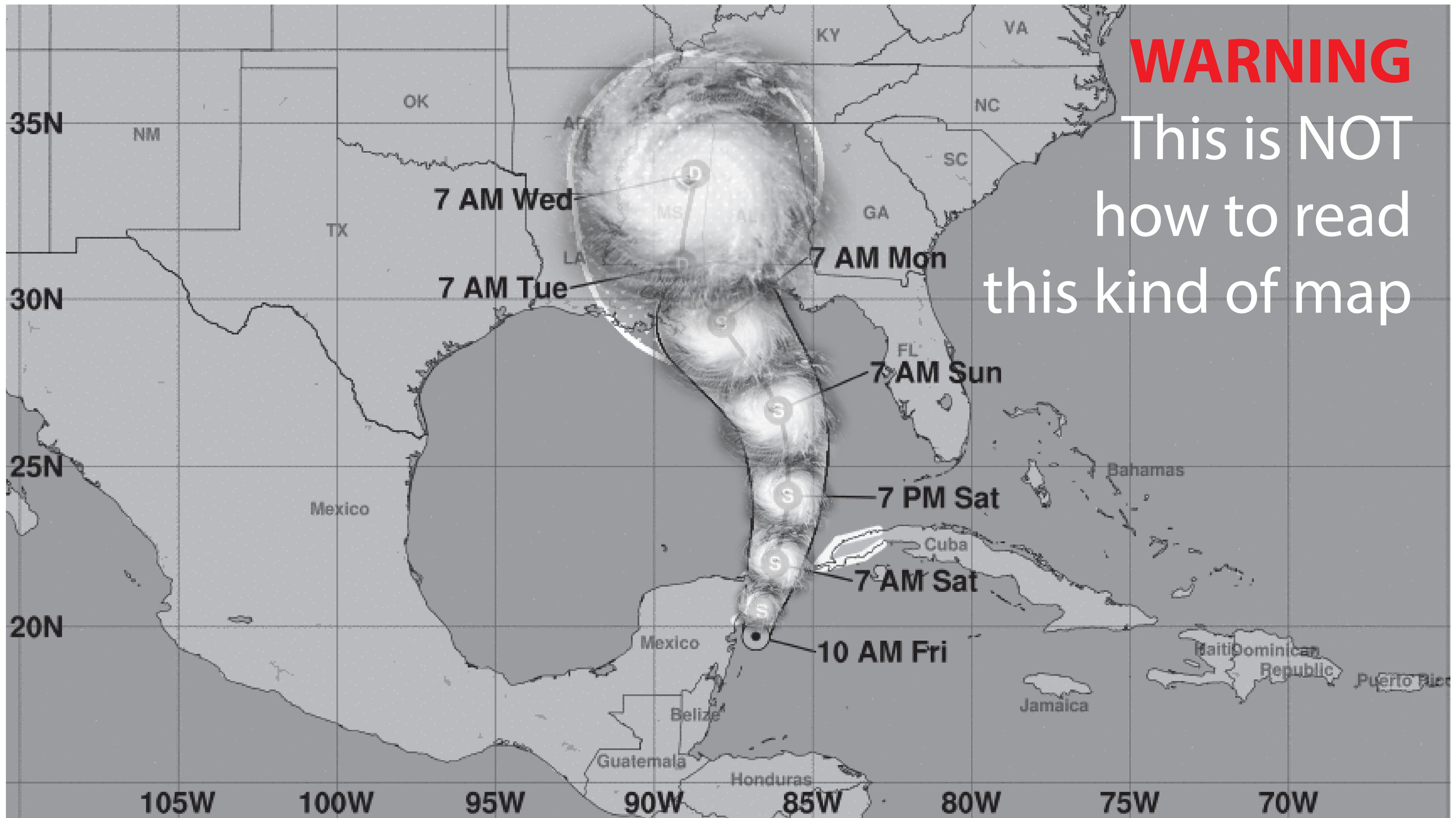
Hurricane

Trop Storm

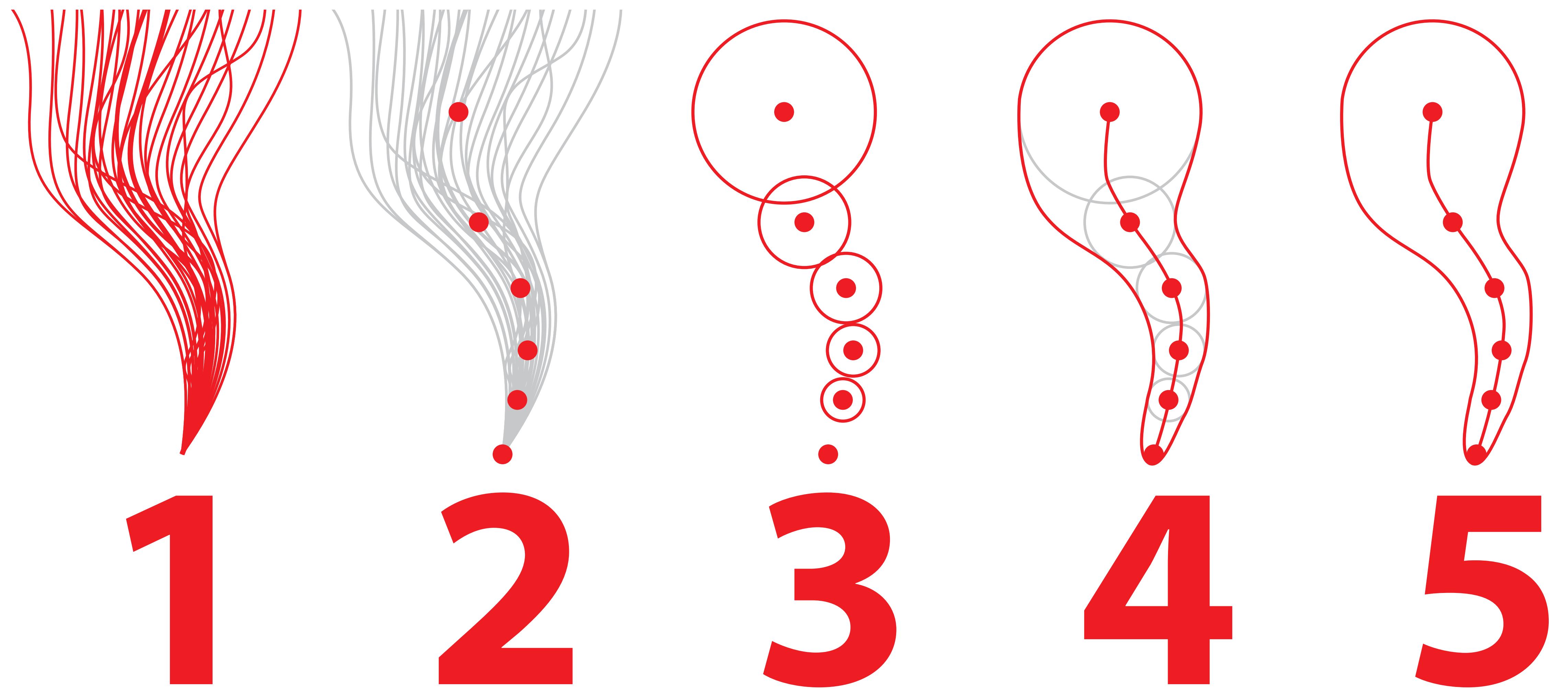
Warnings:

Hurricane

Trop Storm

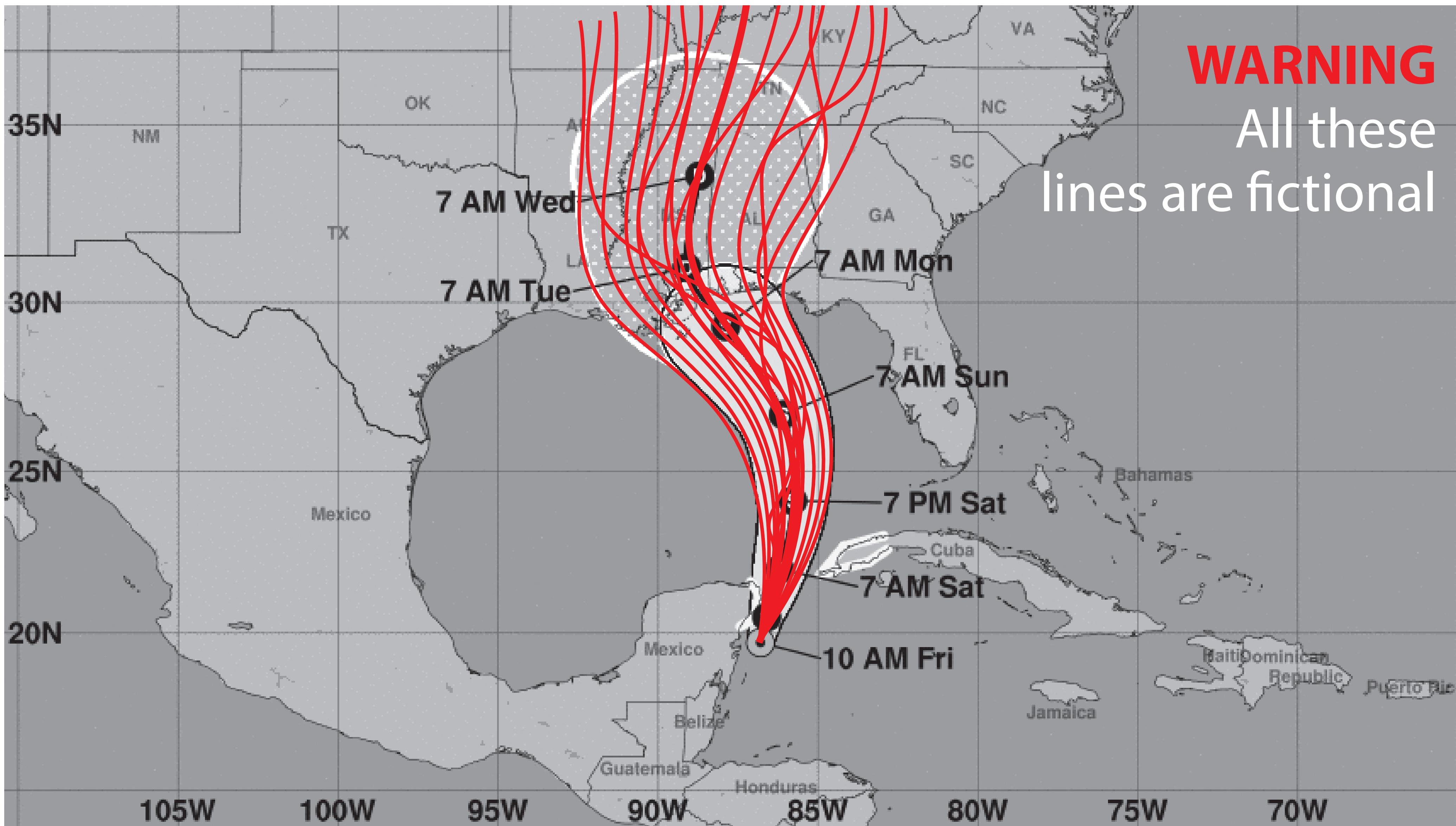


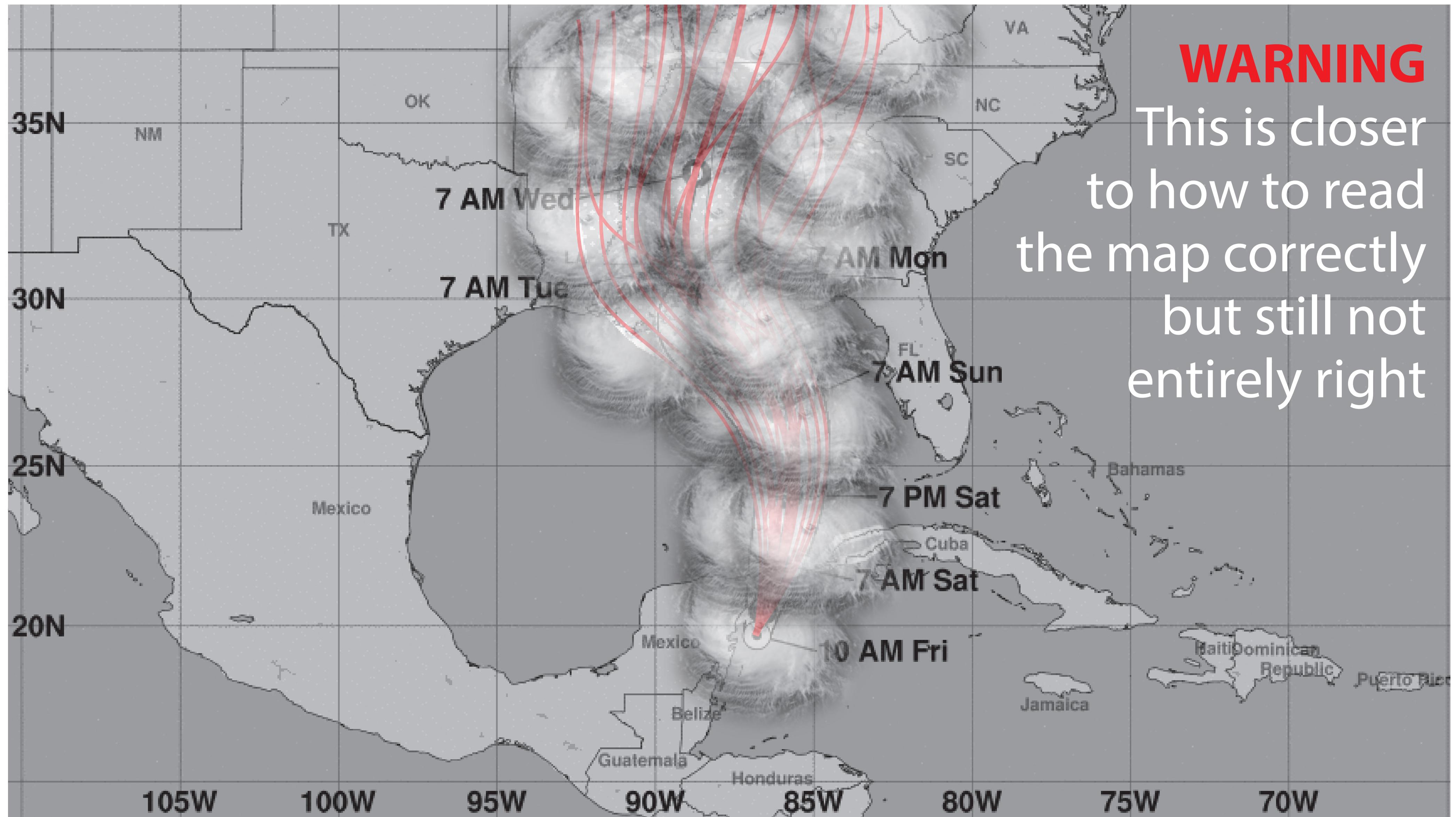
WARNING
This is NOT
how to read
this kind of map

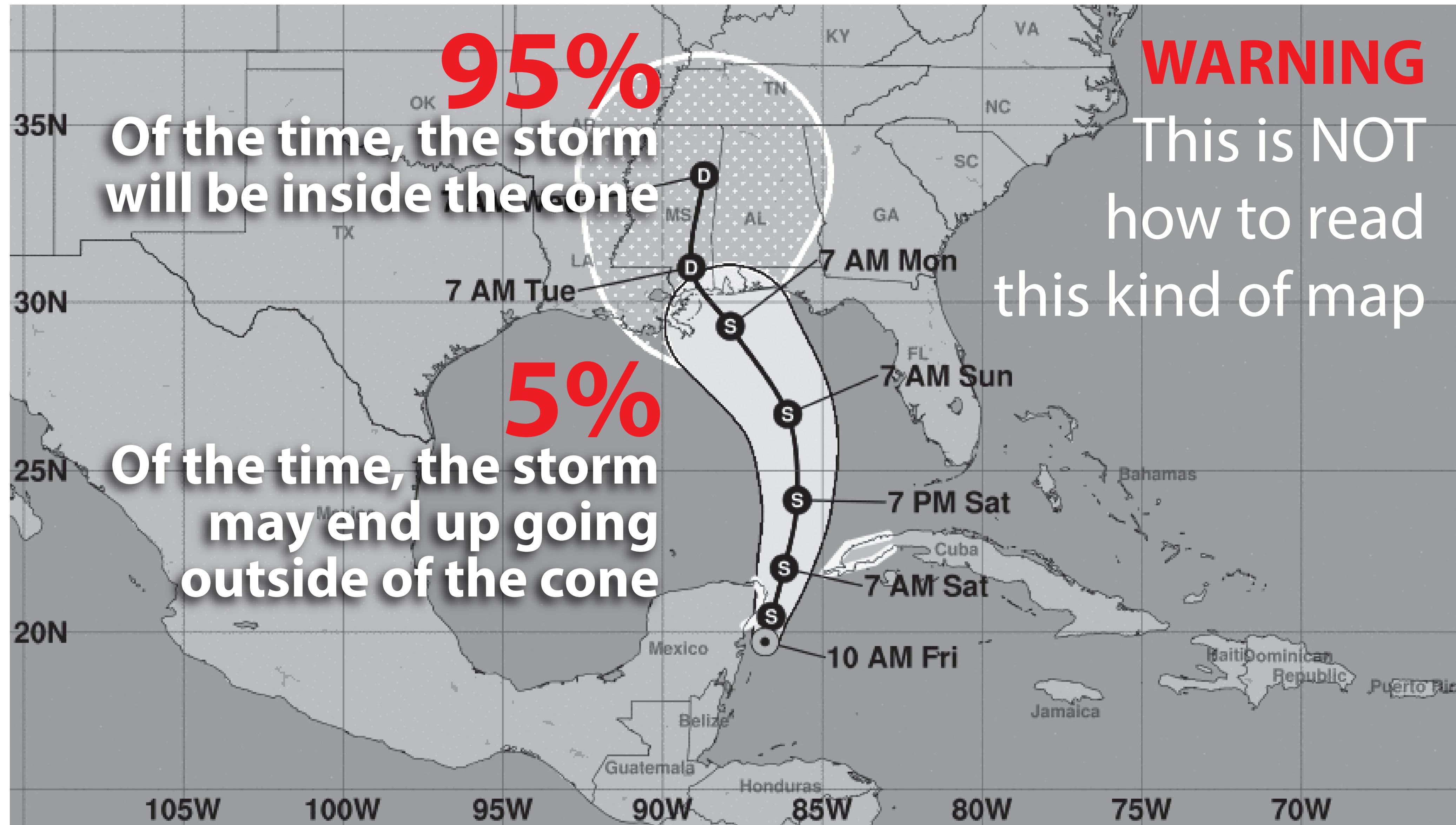


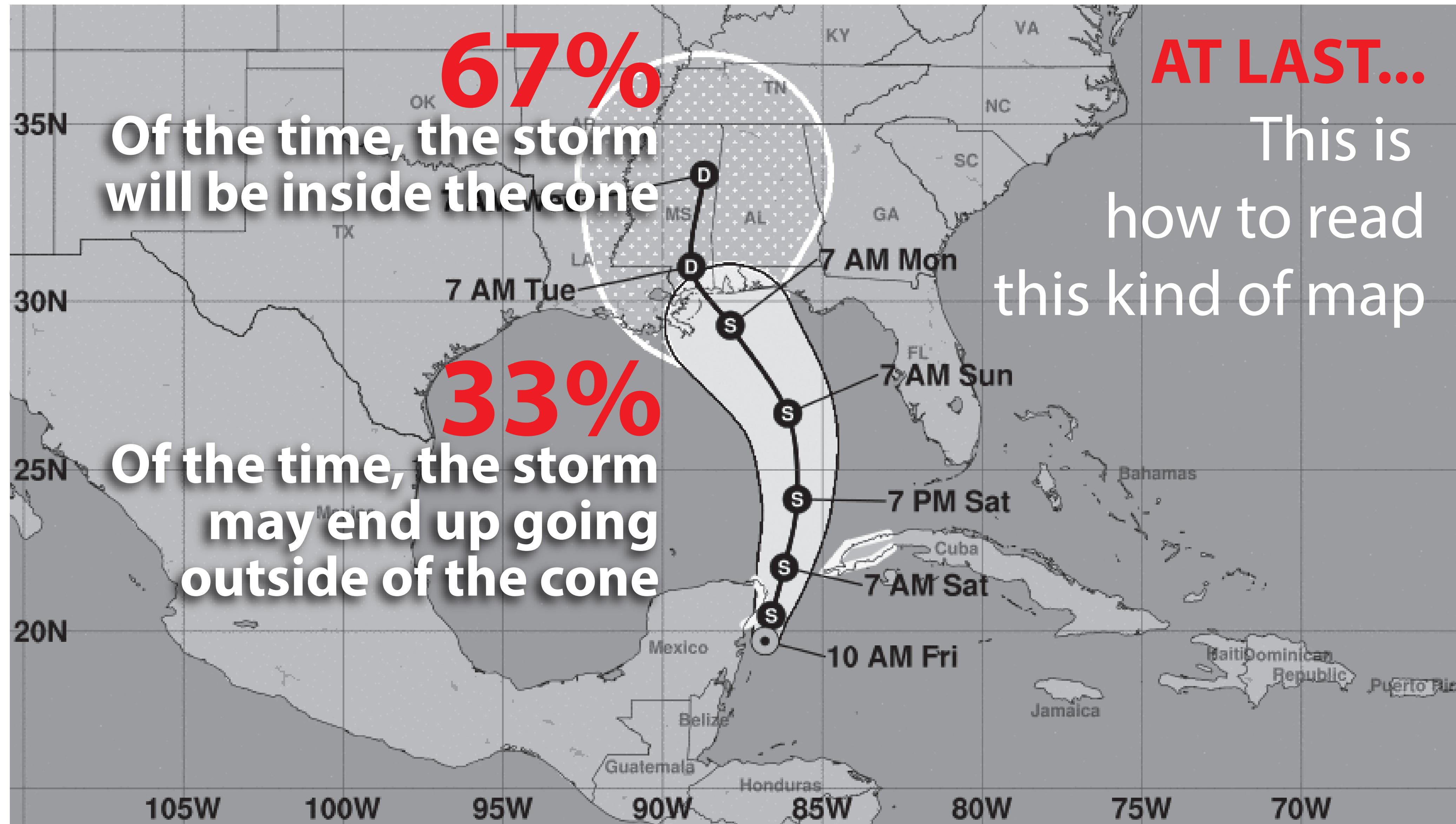
WARNING

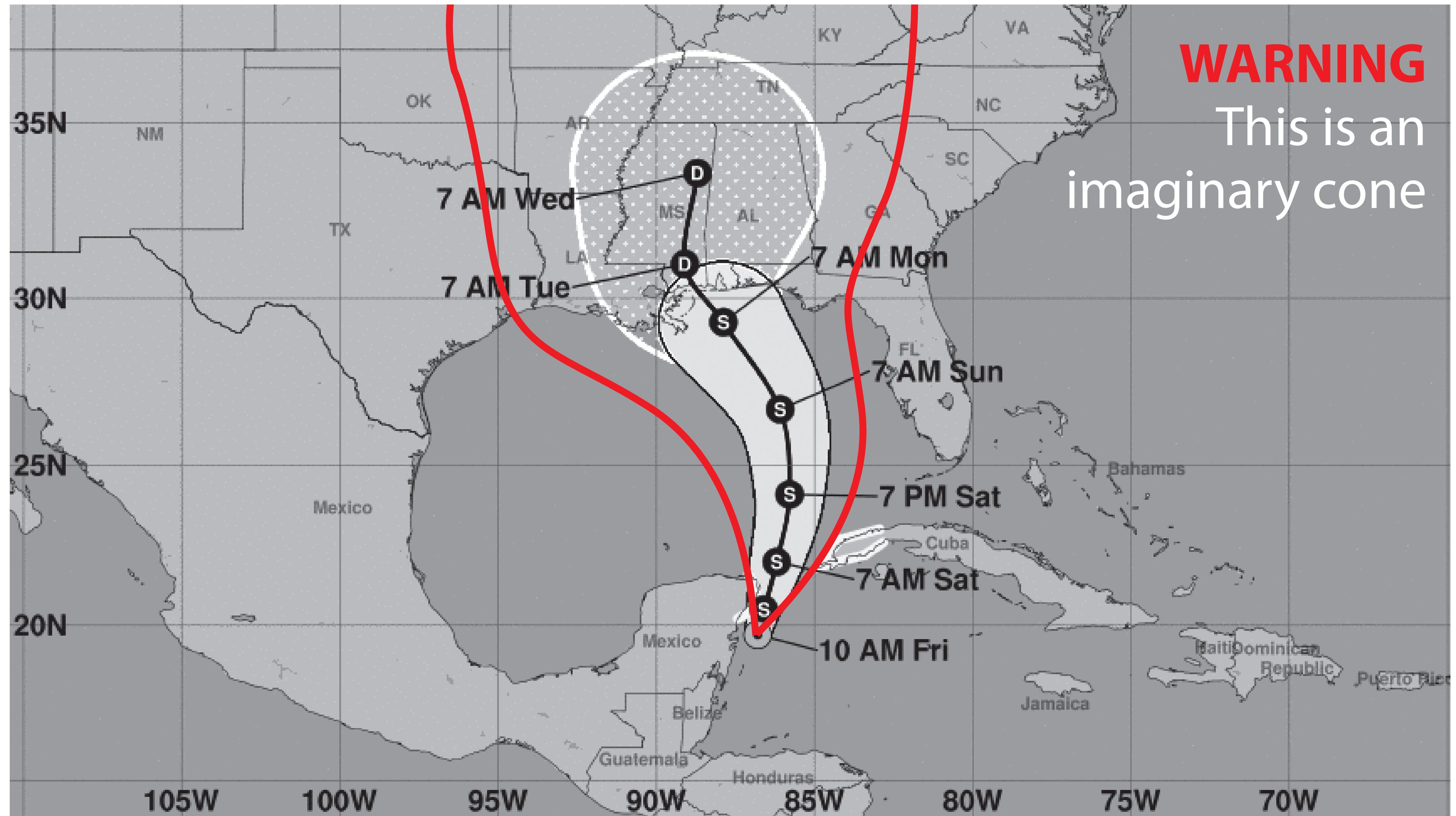
All these
lines are fictional





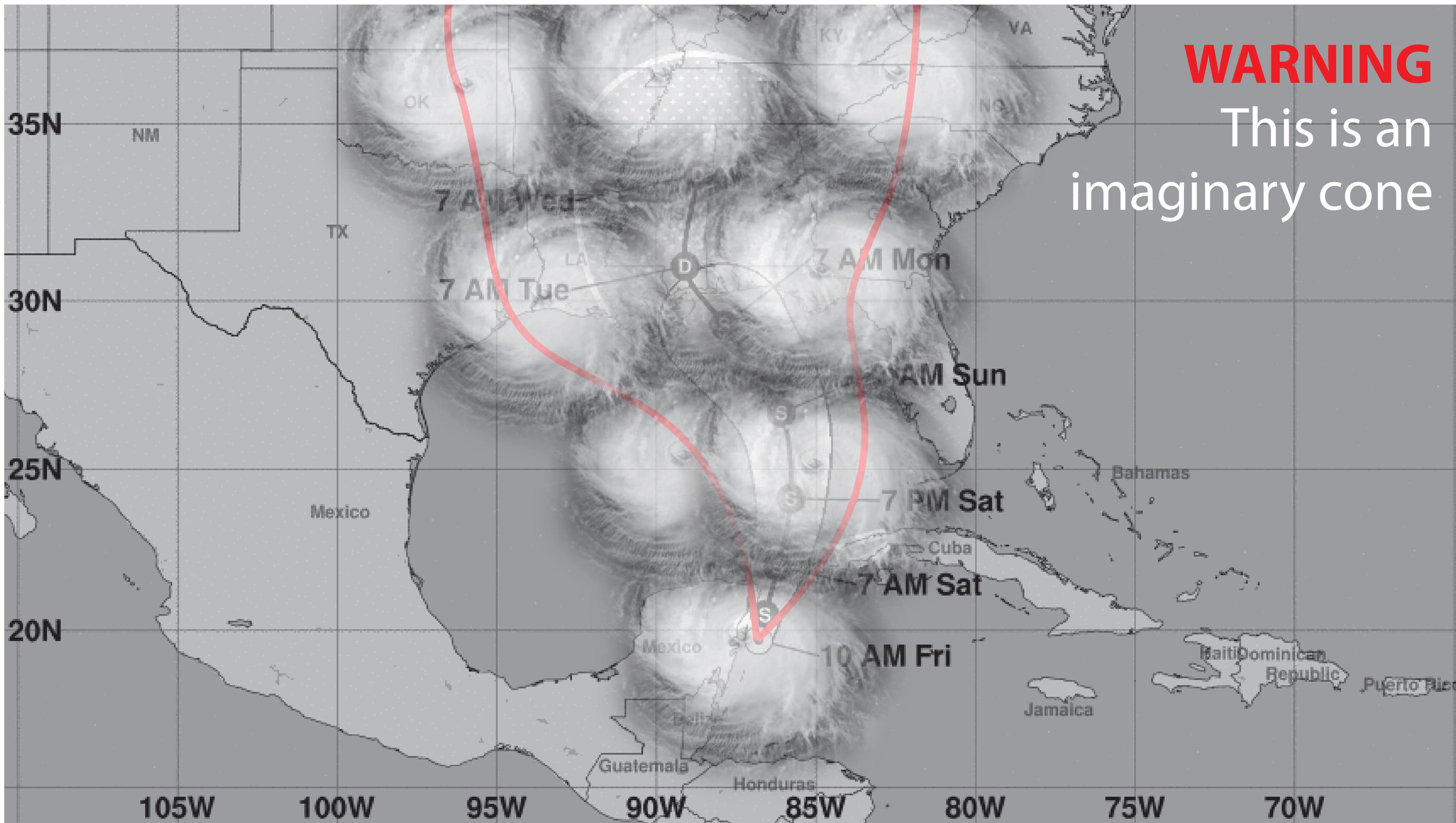






WARNING

This is an
imaginary cone



Challenges to overcome

Challenge 2

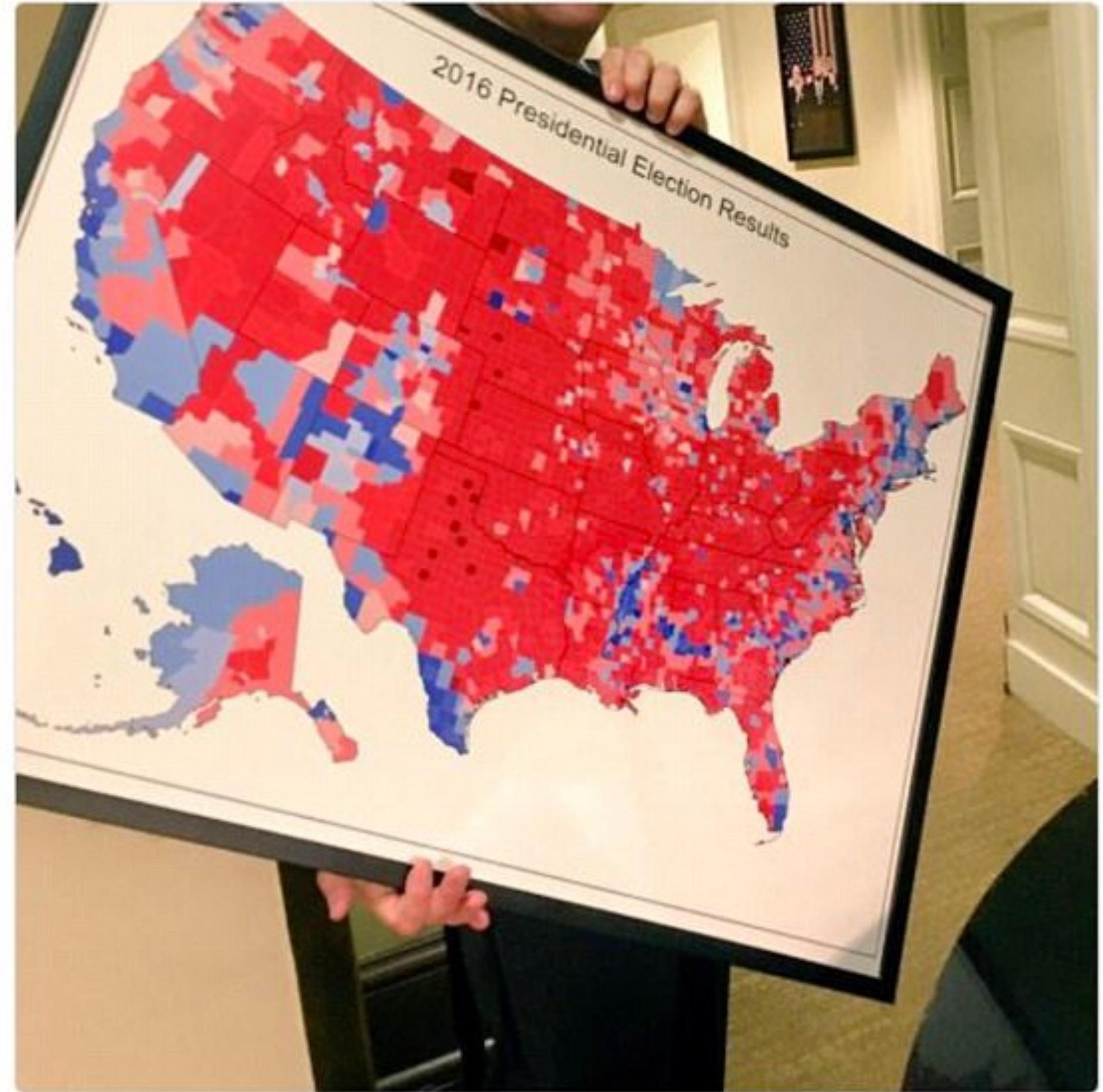
CONFIRMATION

We constantly see patterns. Once we identify patterns that look meaningful —even if they are just the product of randomness— our brains try to connect them with causal links and shape them as stories. Then, we strive to confirm them, never to challenge them



Trey Yingst @TreyYingst · May 11

Spotted: A map to be hung somewhere in the West Wing



https://twitter.com/TreyYingst?ref_src=twsrc%5Egoogle%7Ctwcamp%5Eserp%7Ctwgr%5Eauthor



Gideon Resnick @GideonResnick • 32m

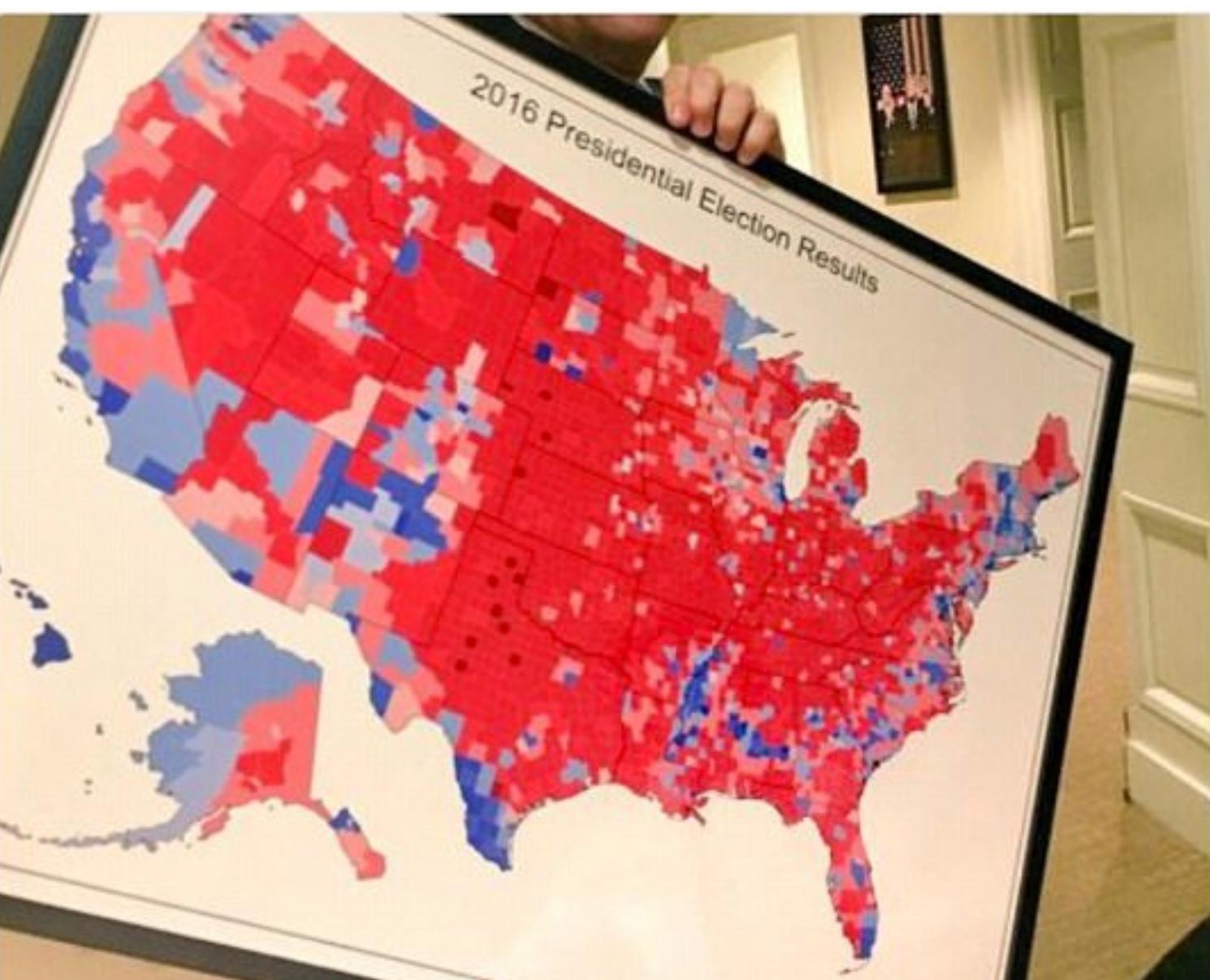
here's a pic from reuters of Trump with the electoral maps he showed to reporters yesterday



“Here, you can take that, **that’s the final map of the numbers**,” the Republican president said from his desk in the Oval Office, handing out maps of the United States with areas he won marked in red. “It’s pretty good, right? **The red is obviously us.**”

Stephen J. Adler, Steve Holland and Jeff Mason

<https://www.reuters.com/article/us-usa-trump-100days/exclusive-trump-says-he-thought-being-president-would-be-easier-than-his-old-life-idUSKBN17U0CA>

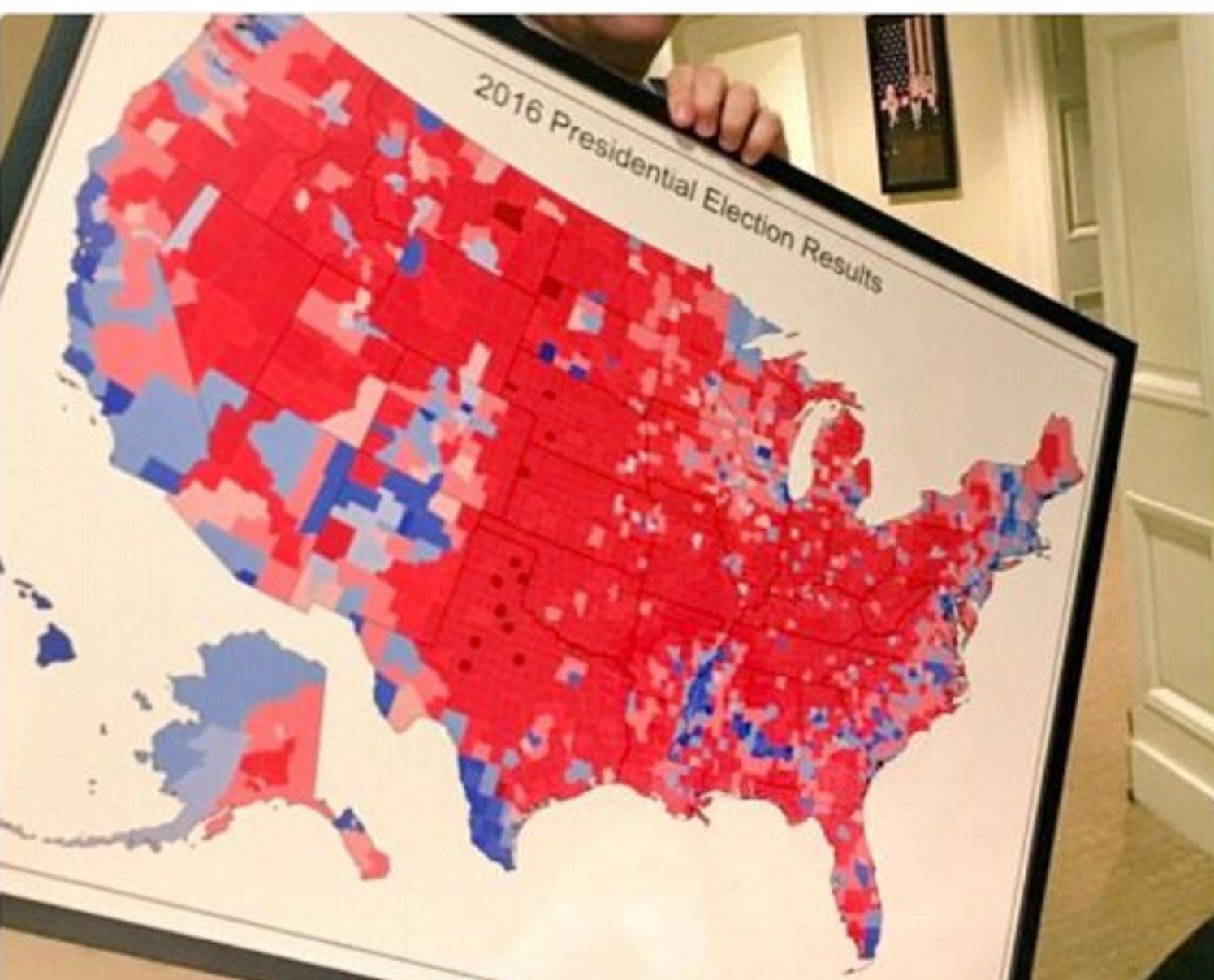


Surface on the
county-level map:

Red: 80%

Blue: 20%

VICTORY BY A LANDSLIDE!!!!!!

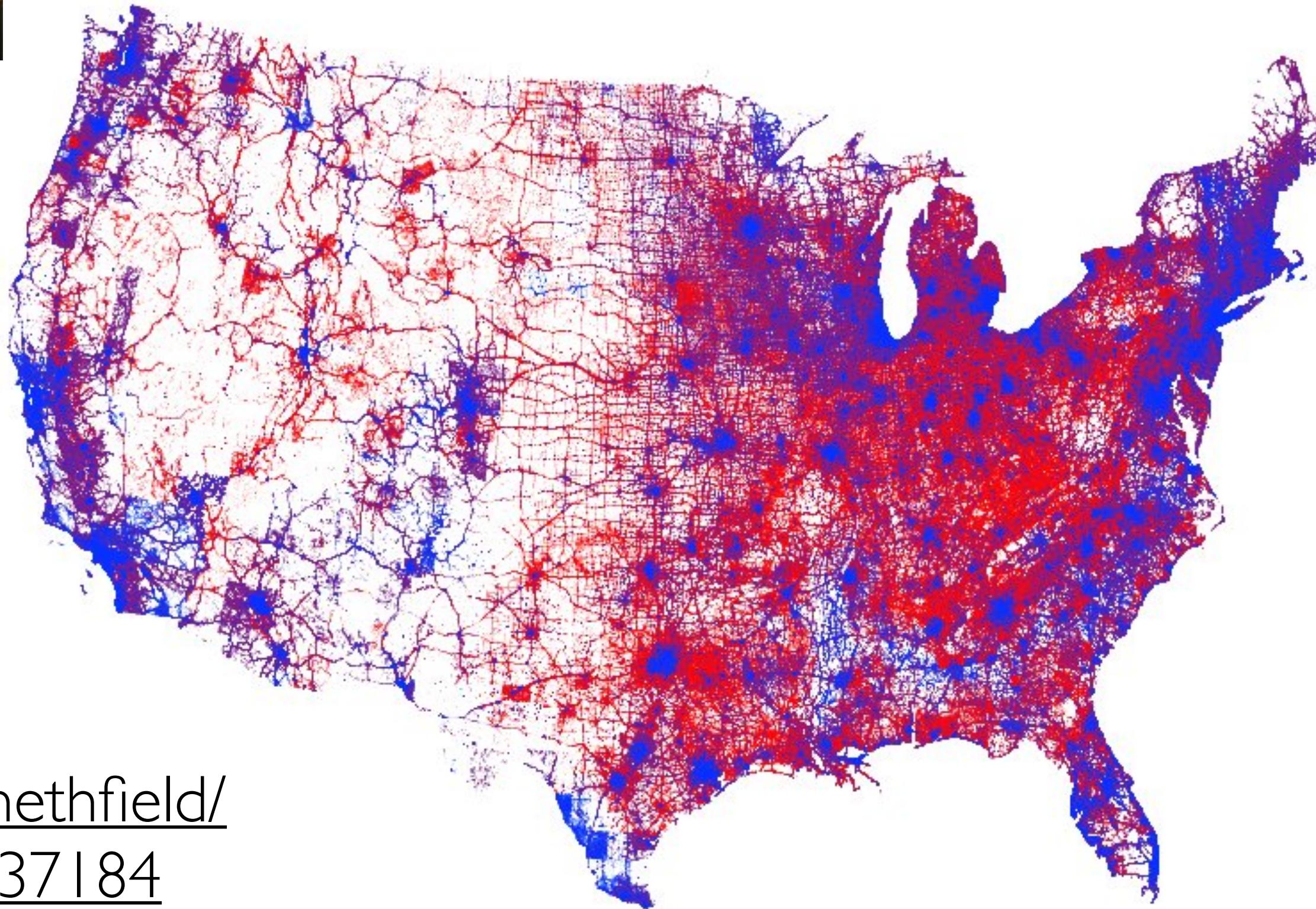


Surface on the
county-level map:

Red: 80%

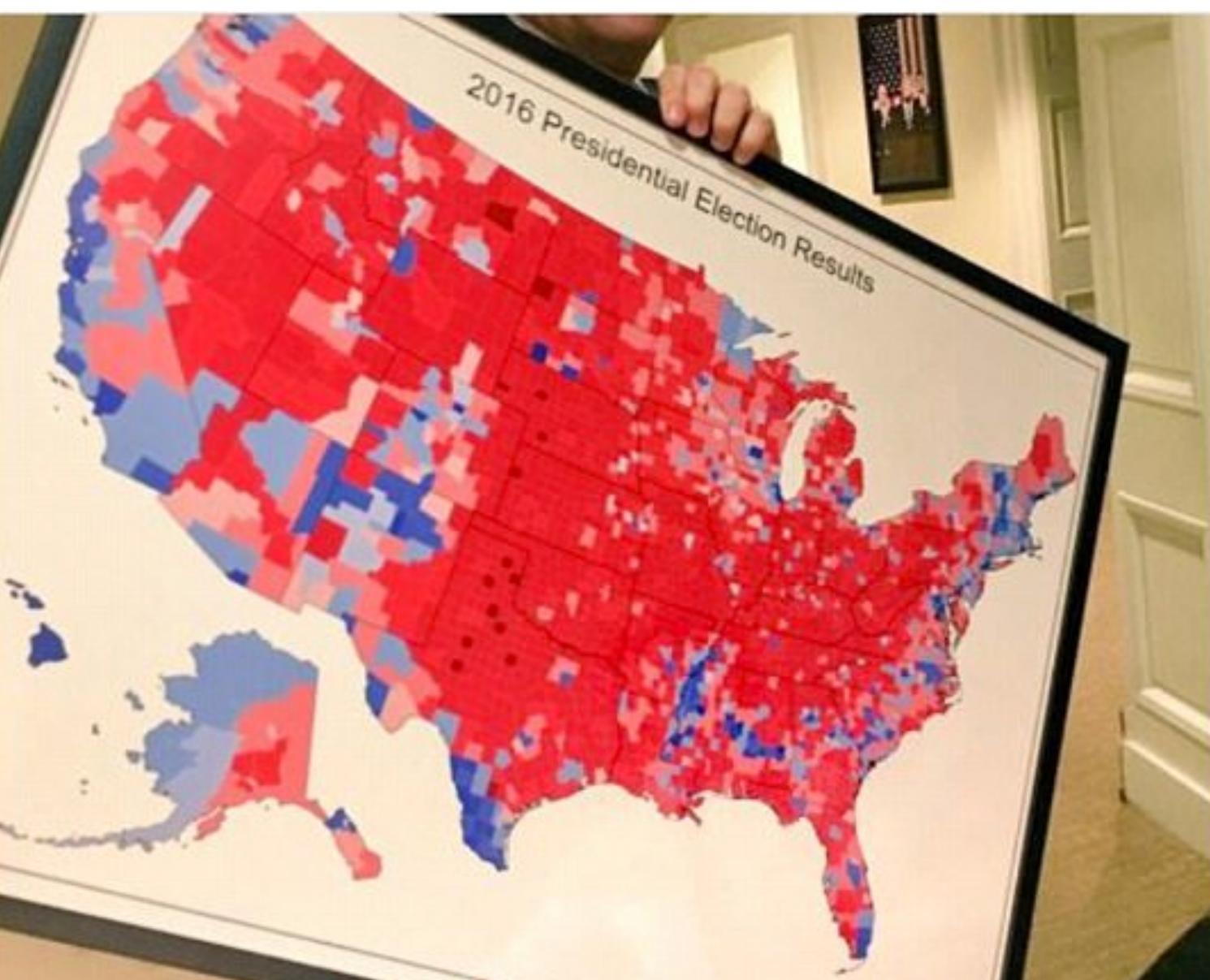
Blue: 20%

VICTORY BY A LANDSLIDE???



Map by Kenneth Field

[https://twitter.com/kennethfield/
status/970827334038237184](https://twitter.com/kennethfield/status/970827334038237184)



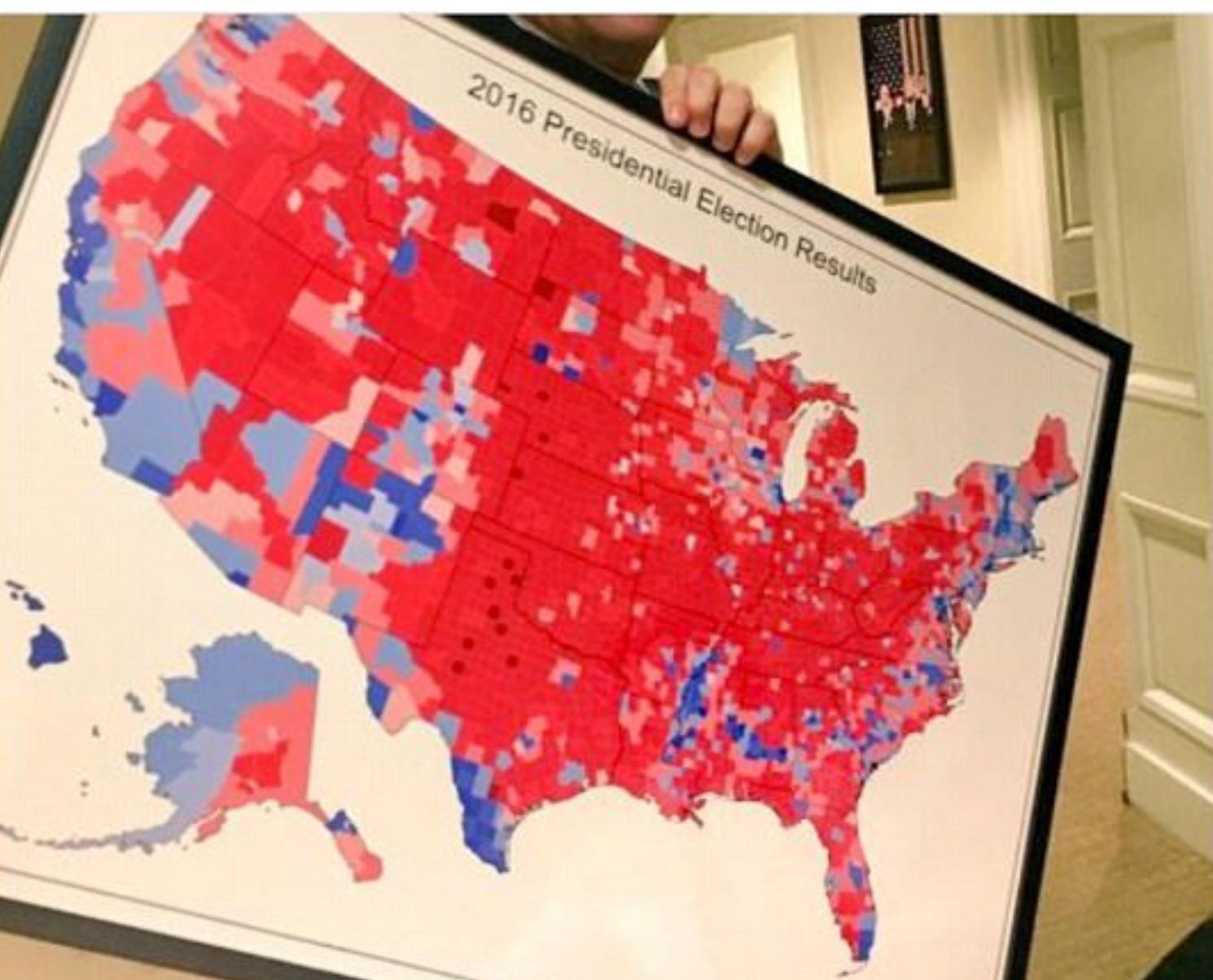
Surface on the
county-level map:

Red: 80%

Blue: 20%

SHARE OF THE POPULAR VOTE IN THE 2016 PRESIDENTIAL ELECTION





Surface on the
county-level map:

Red: 80%

Blue: 20%

SHARE OF THE POPULAR VOTE IN THE 2016 PRESIDENTIAL ELECTION

Donald Trump		46.1%	62,984,825 votes
Hillary Clinton		48.2%	65,853,516 votes
Other candidates		5.7%	

PERCENTAGE OF ELIGIBLE VOTERS

Didn't vote		40.0%
Voted for Donald Trump		27.7%
Voted for Hillary Clinton		28.9%
Voted for other candidates		3.4%

These are the numbers that truly matter in a U.S. Presidential Election

ELECTORAL
VOTES

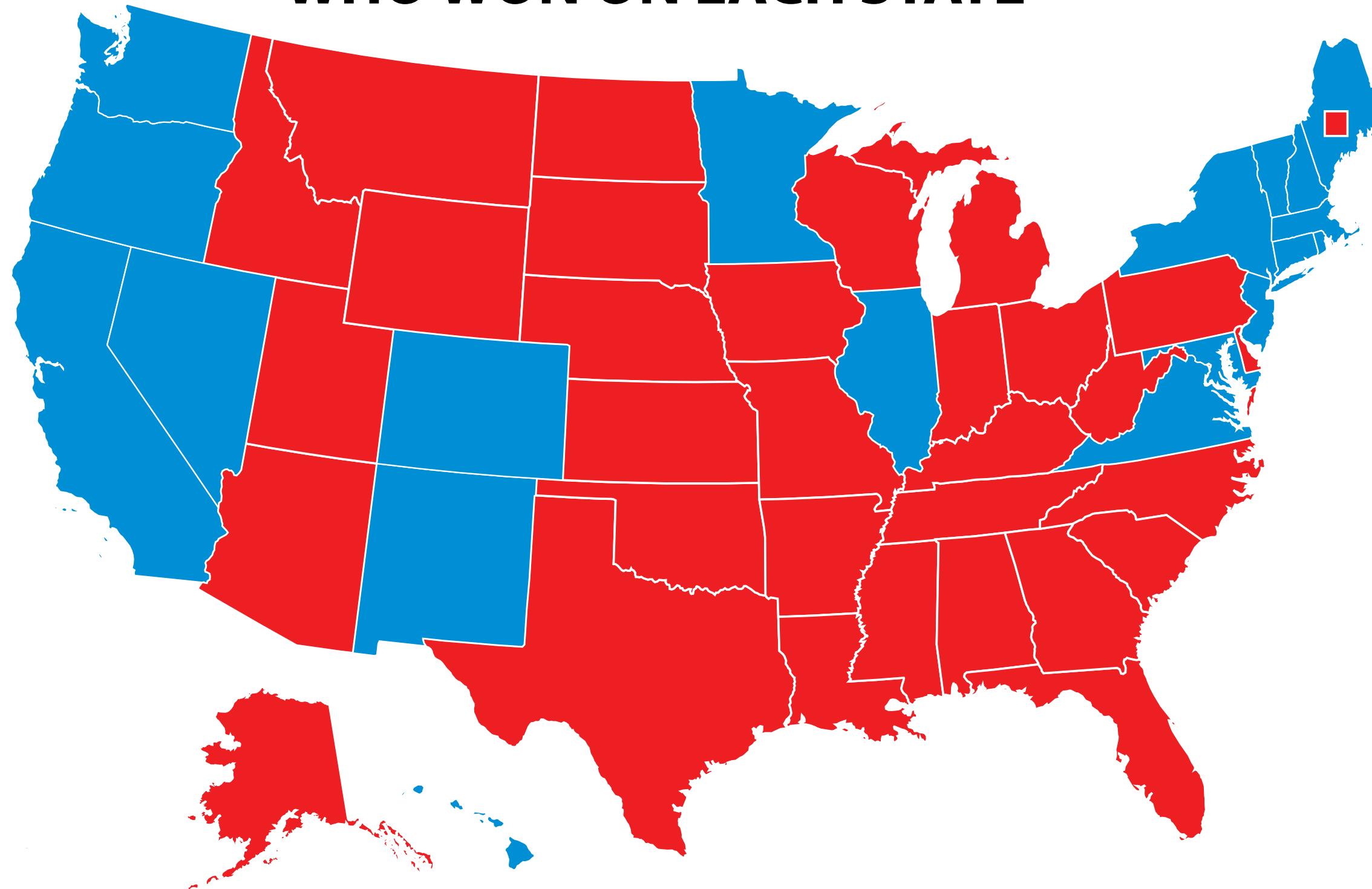
TRUMP
304

CLINTON
227

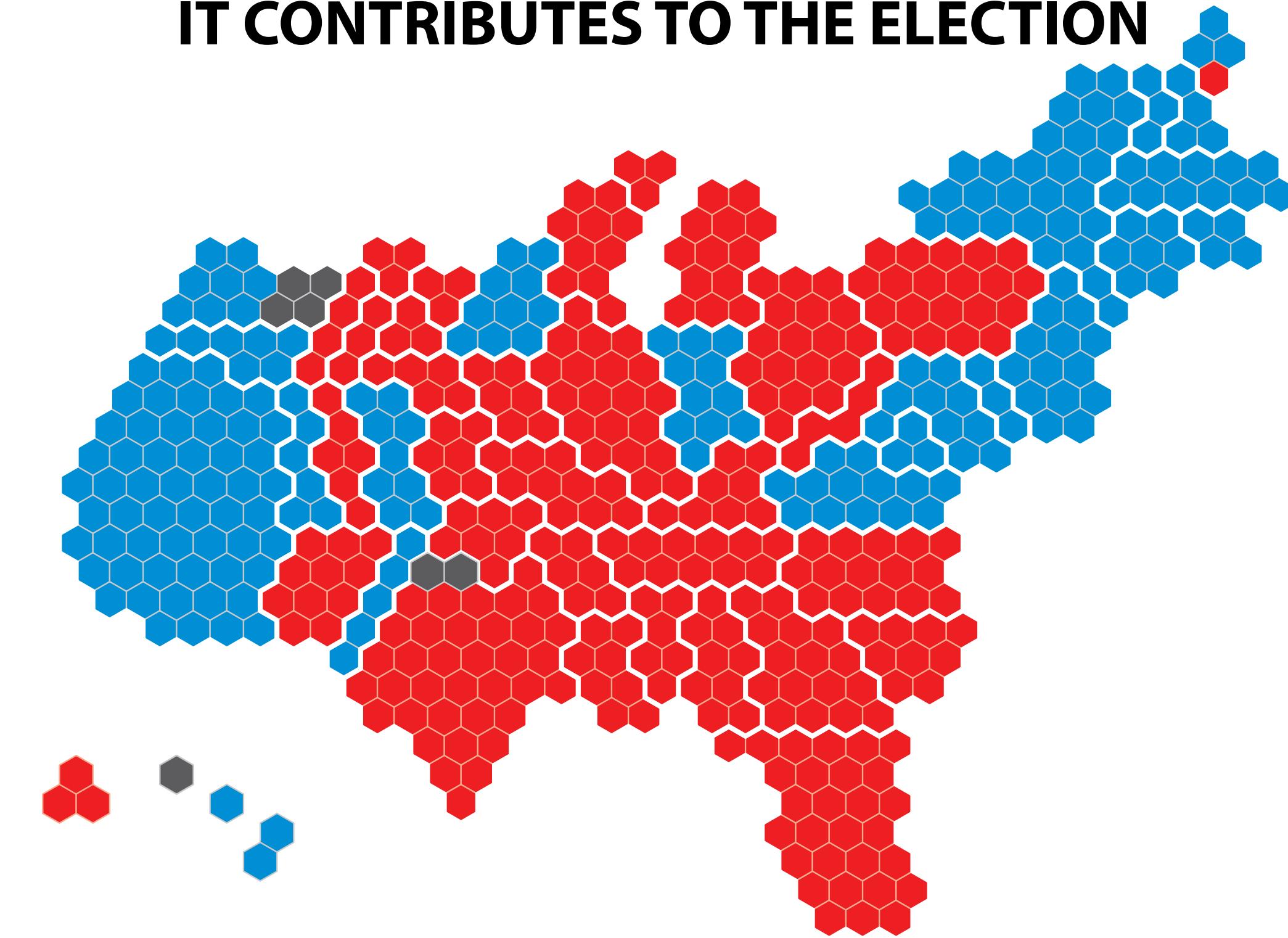
Other: 7

270

WHO WON ON EACH STATE



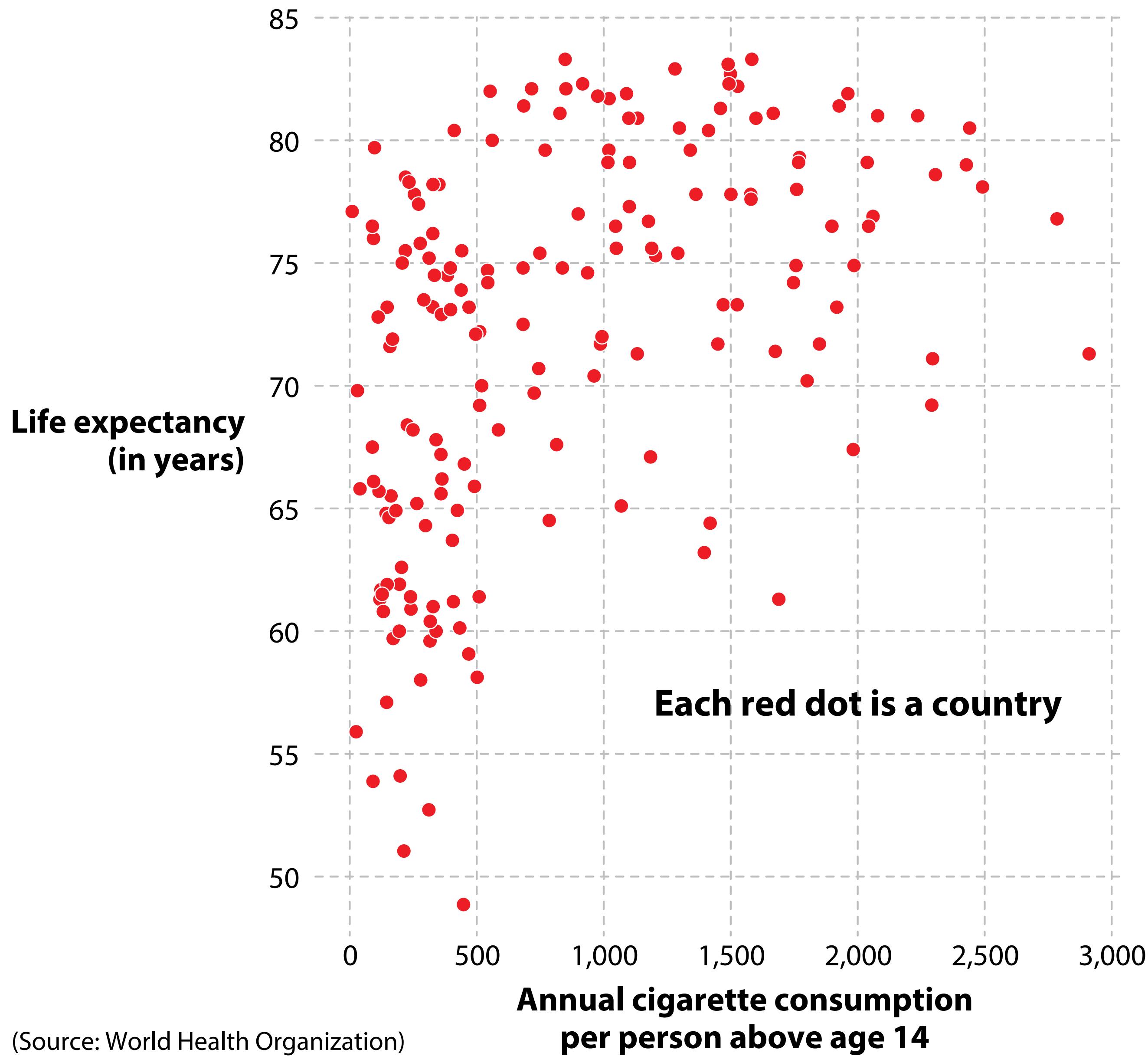
STATE SIZE ADJUSTED BY ELECTORAL VOTES
IT CONTRIBUTES TO THE ELECTION



Challenge 3

INCORRECT (MENTAL) DESCRIPTIONS

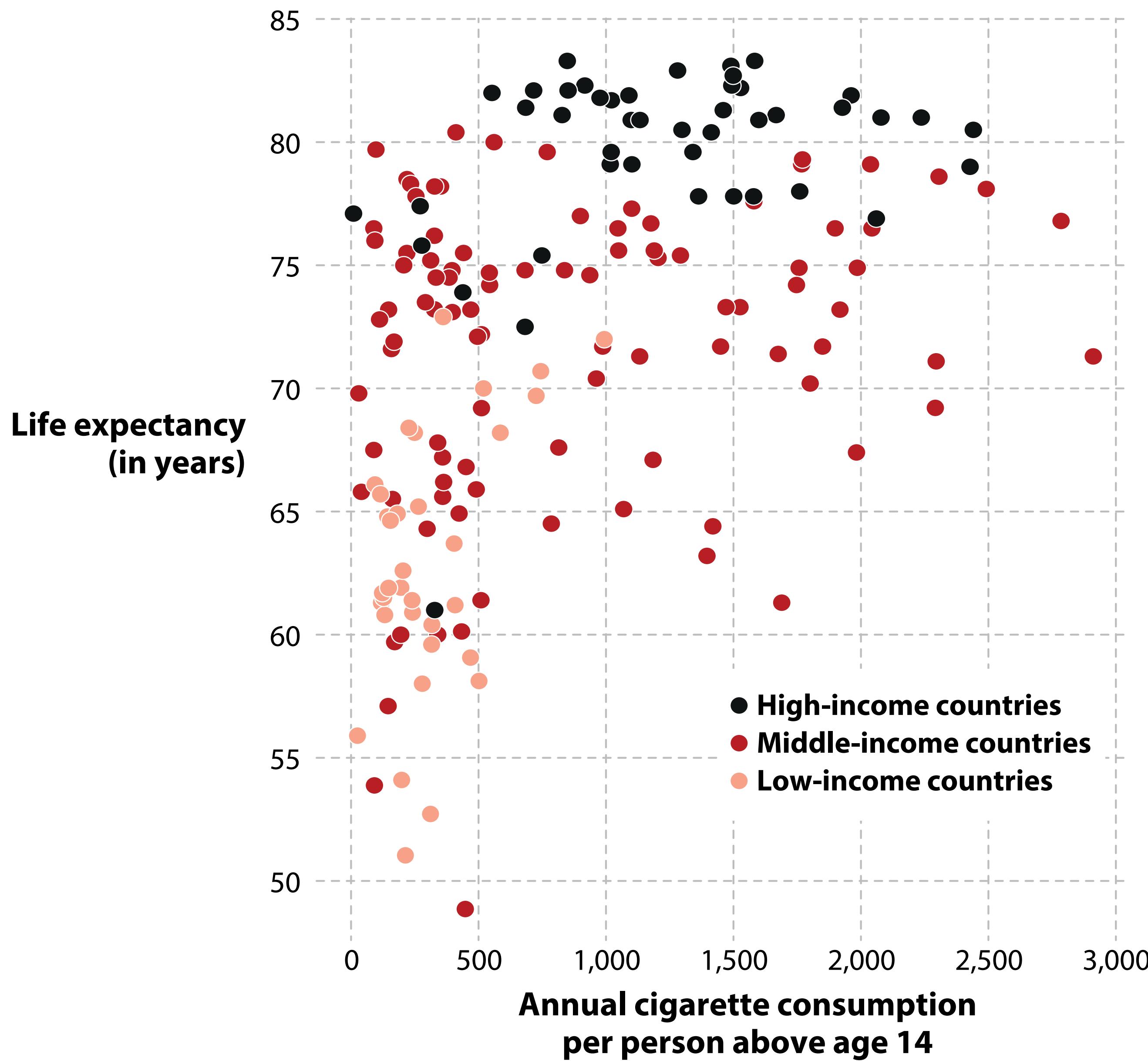
The way we describe the content of a chart to ourselves may bias our understanding of that chart



Incorrect verbal descriptions of a chart can greatly bias our understanding of it

Smoking cigarettes can help you live longer!!!

Example provided by Heather Krause
<https://idatassist.com>



Incorrect verbal descriptions of a chart can greatly bias our understanding of it

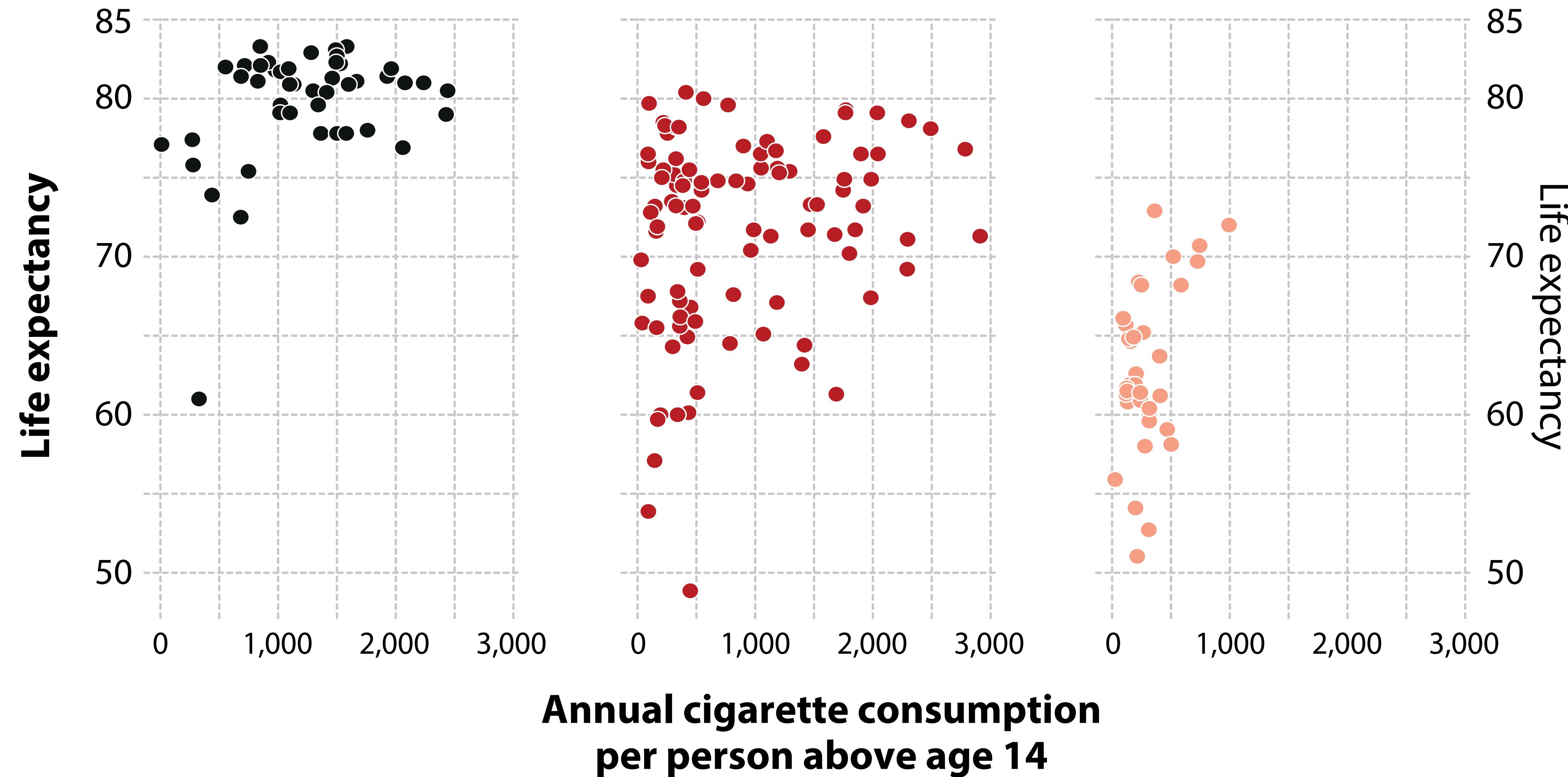
Smoking cigarettes can help you live longer??

Example provided by Heather Krause
<https://idatassist.com>

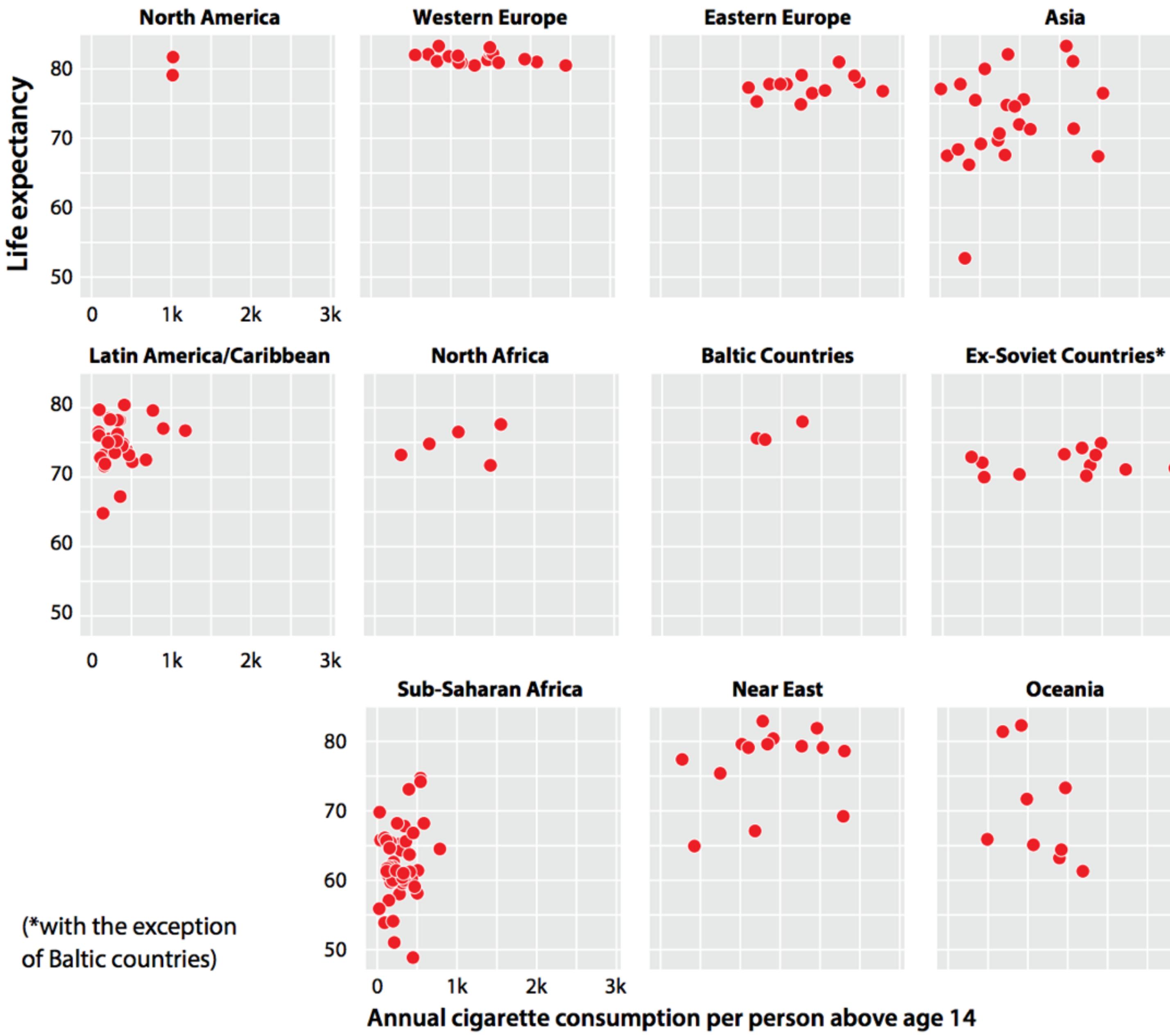
HIGH INCOME COUNTRIES

MIDDLE INCOME COUNTRIES

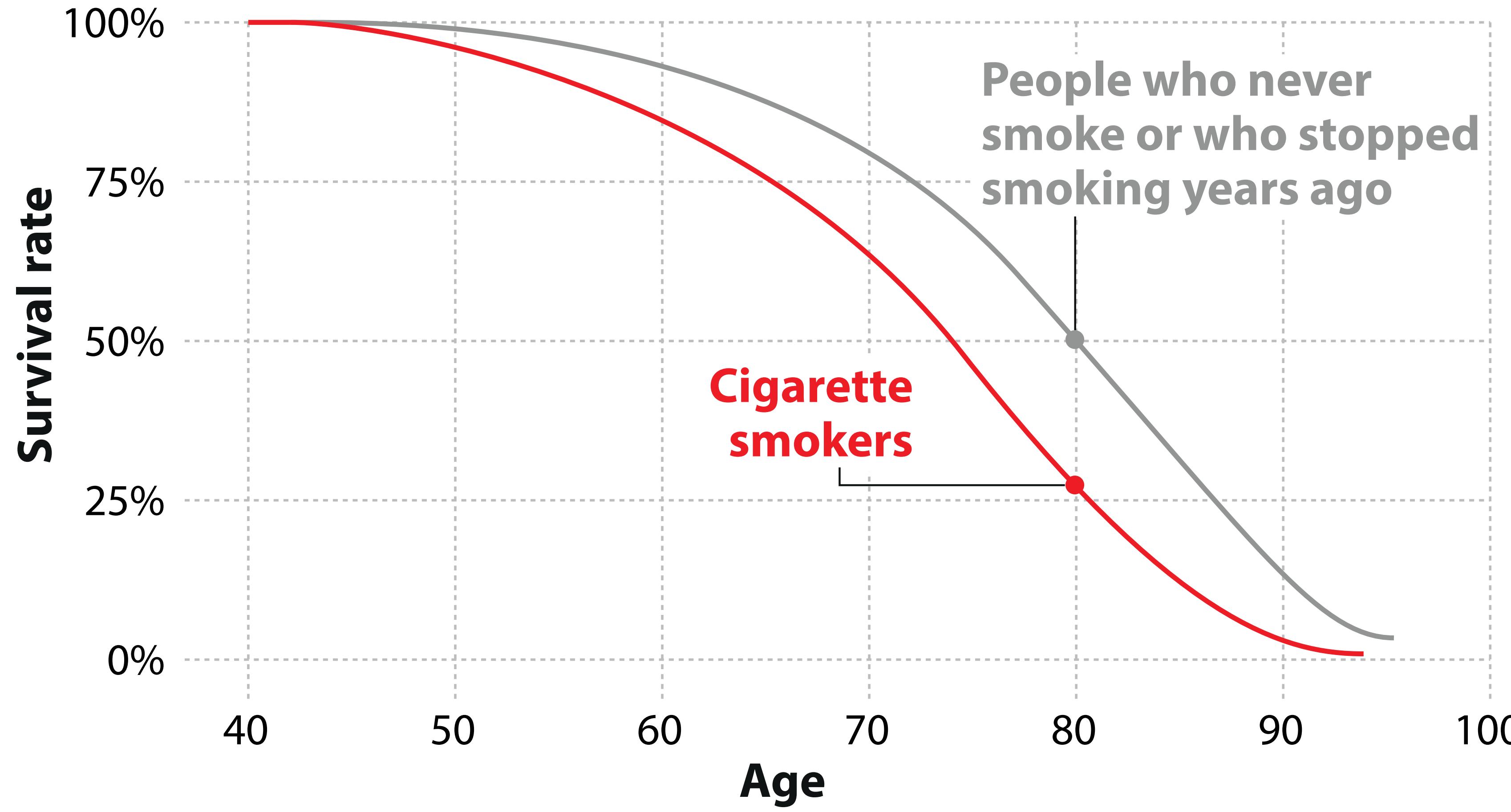
LOW INCOME COUNTRIES



Be careful with amalgamation paradoxes and with the ecological fallacy



Be careful with amalgamation paradoxes and with the ecological fallacy

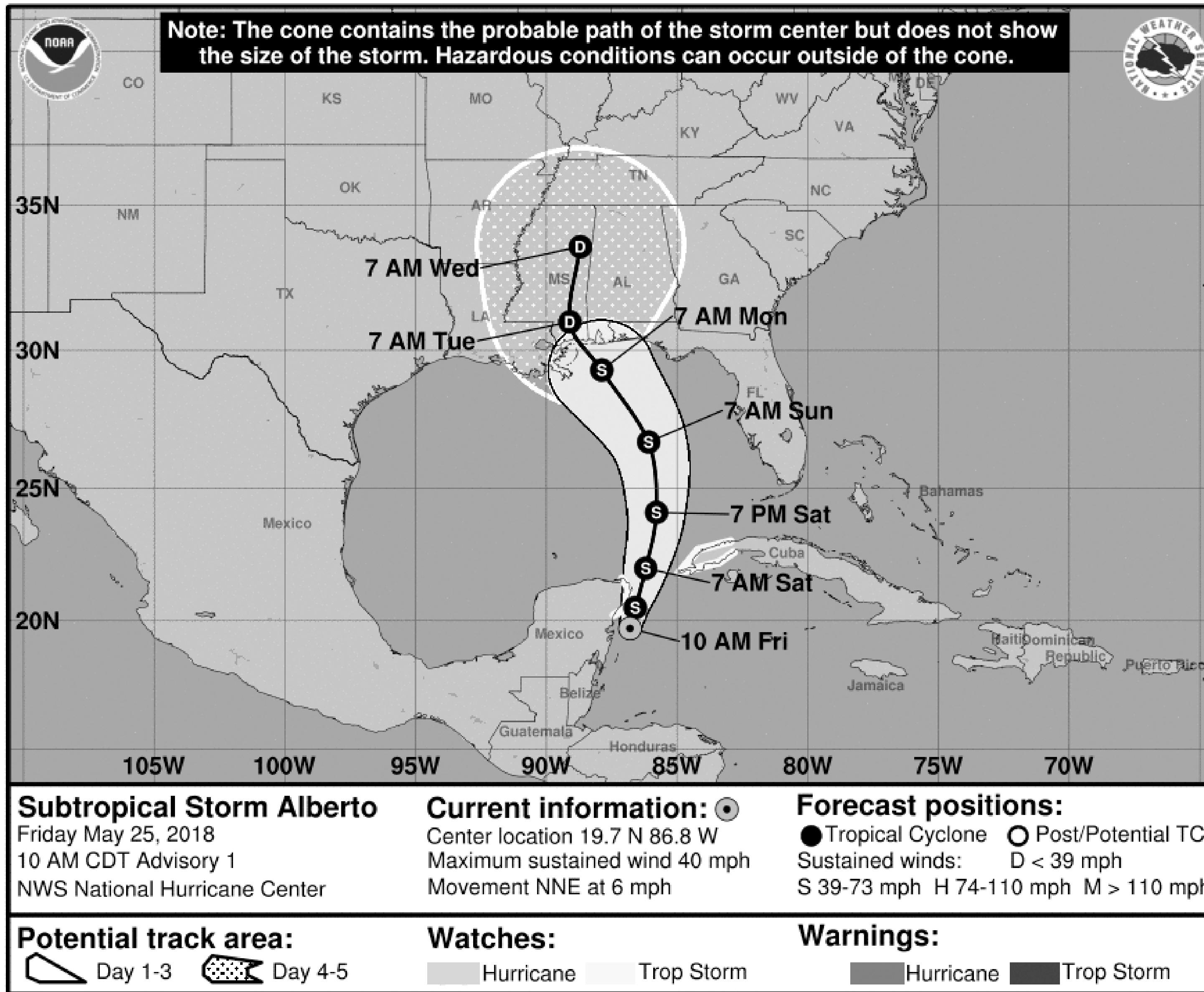


Be careful with amalgamation paradoxes and with the ecological fallacy

WHAT TO DO?

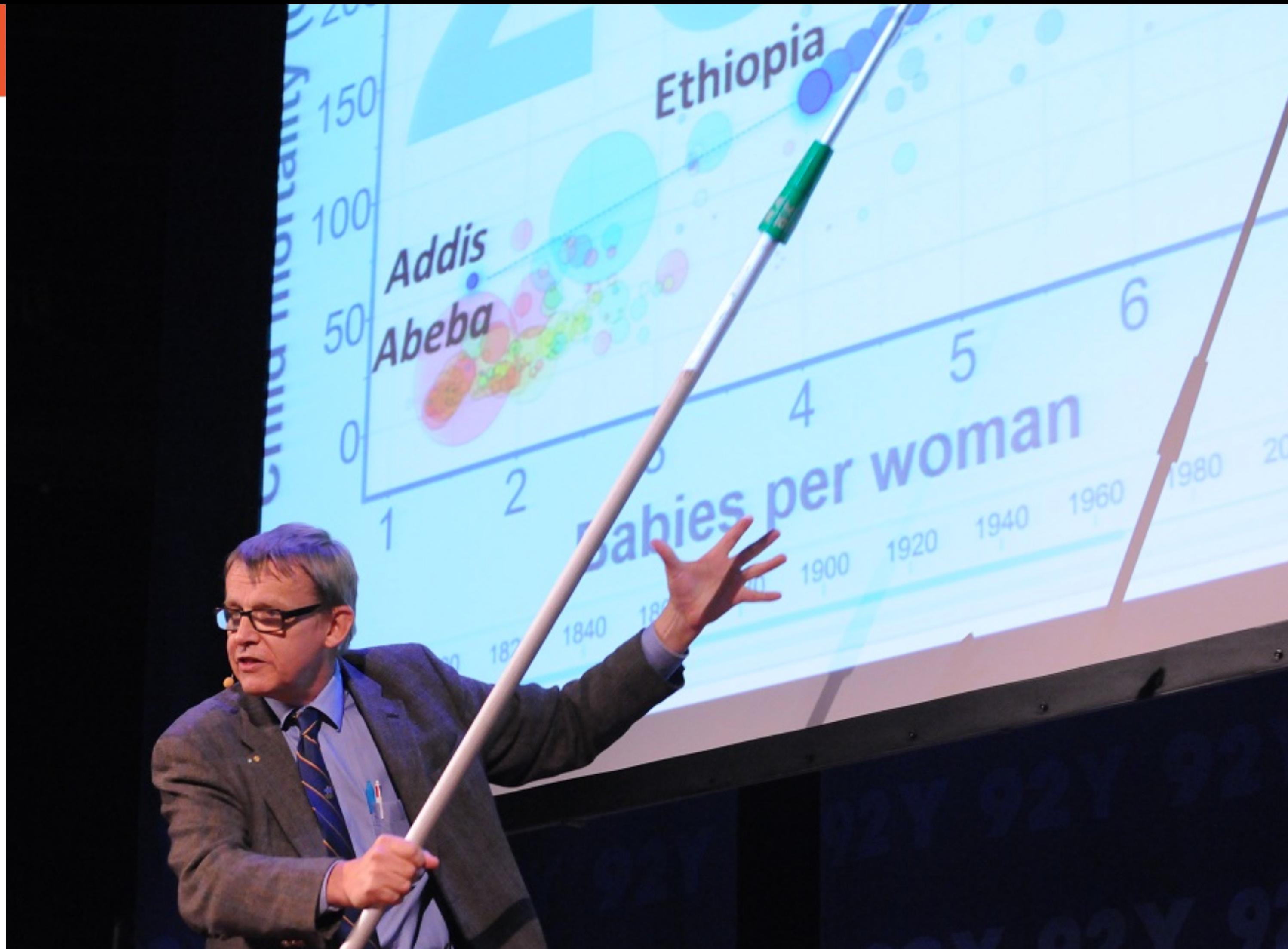
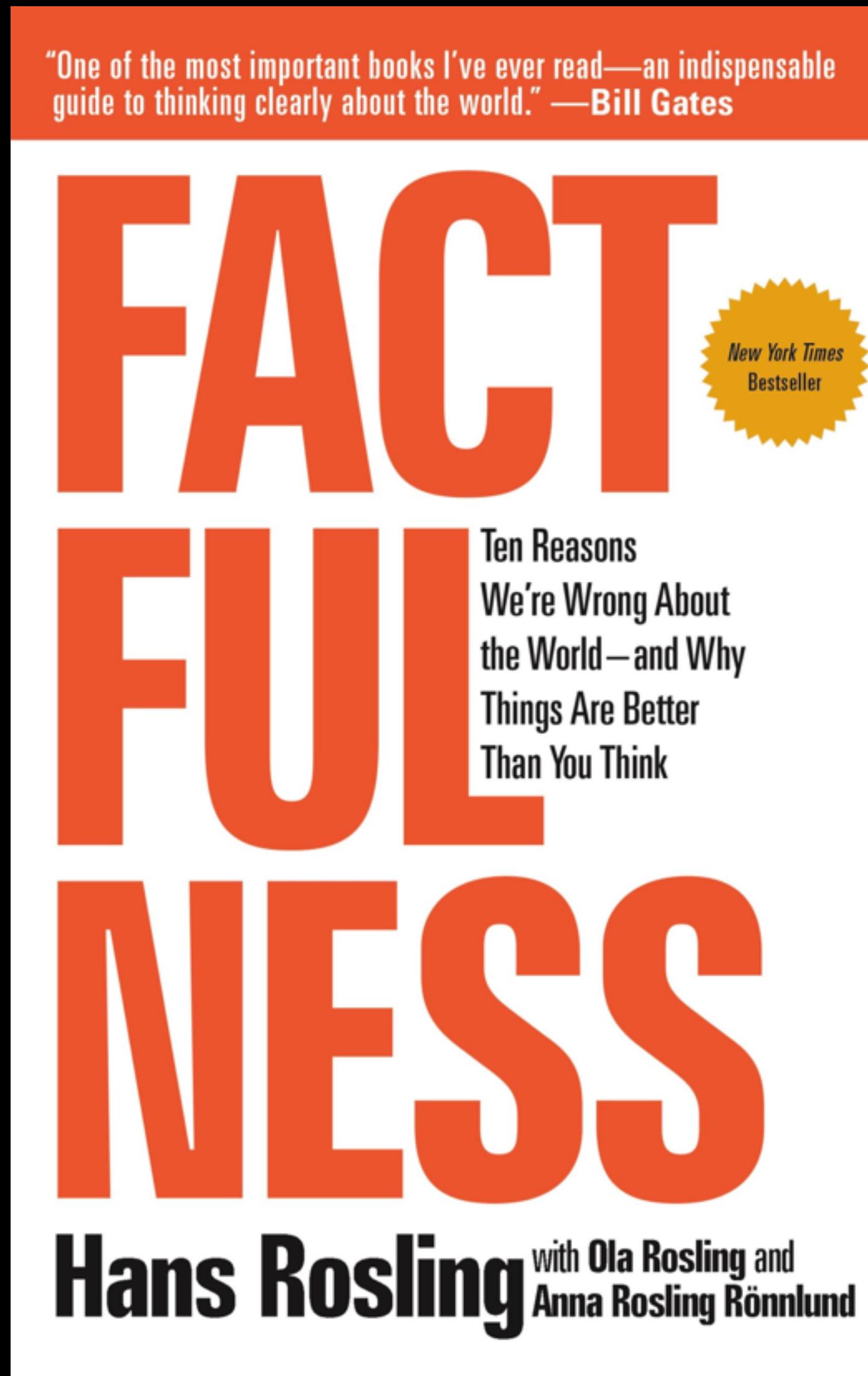
Let's test our graphics more often
with non-experts

If your audience isn't your peers, or if you don't know your audience well,
explain and clarify more



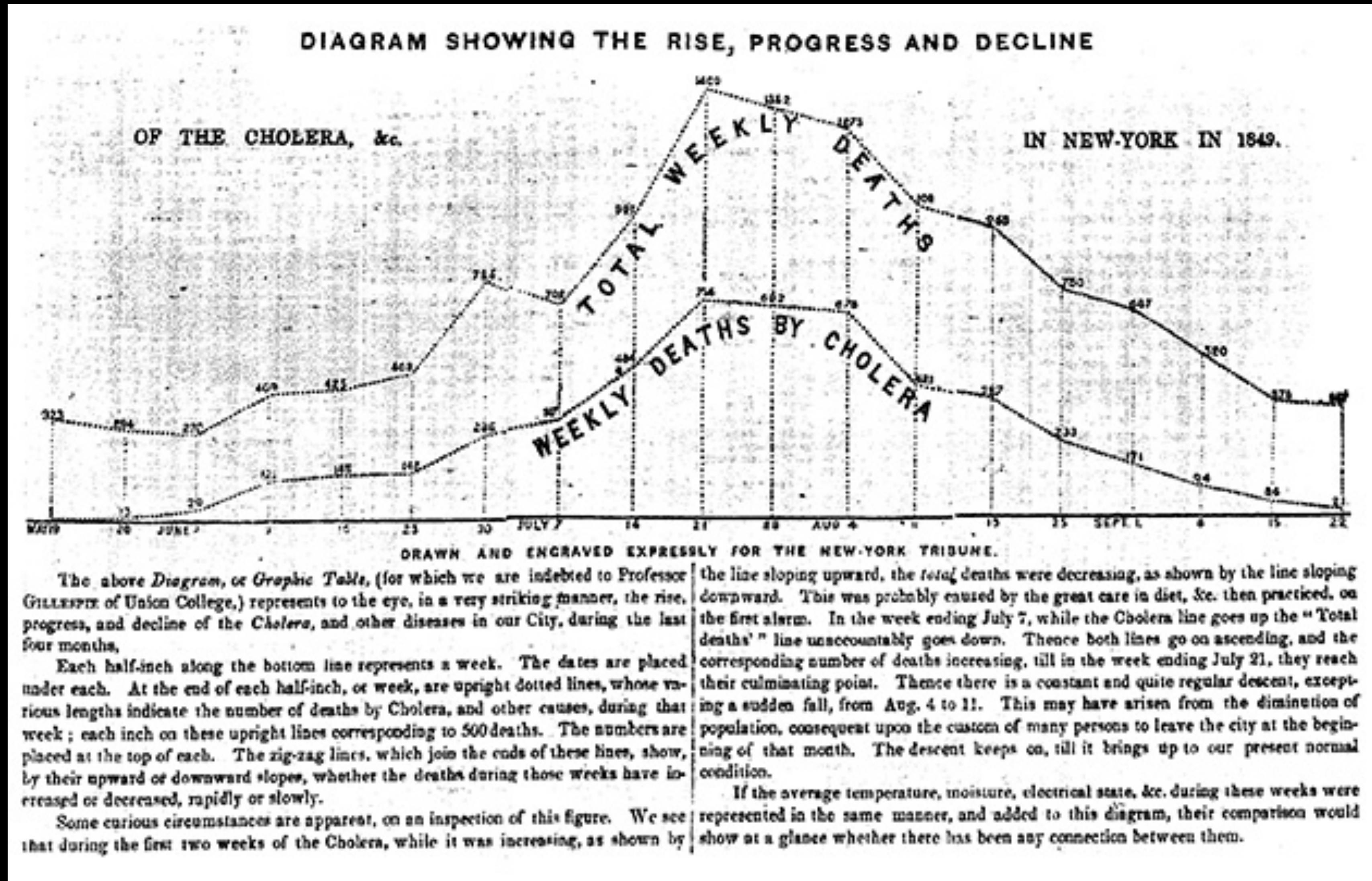
We can add “how to read this chart” explainers to our visualizations

If your audience isn't your peers, or if you don't know your audience well,
don't fear redundancy. **Show AND tell**

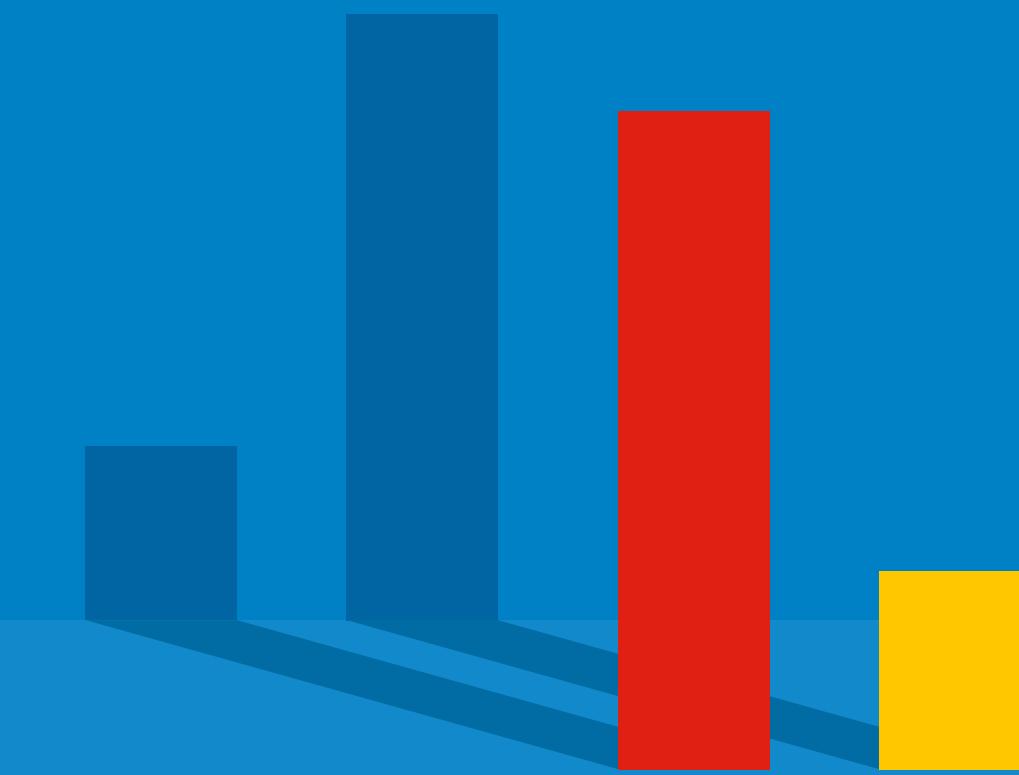


Hans Rosling: www.gapminder.org

If your audience isn't your peers, or if you don't know your audience well, don't fear redundancy. **Show AND tell**



Scott Klein: <https://www.propublica.org/nerds/infographics-in-the-time-of-cholera>



THANK YOU!

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