

Managing water supply shortage

Interruption vs. pricing

Chi-Keung Woo*

Department of Economics and Finance, City Polytechnic of Hong Kong, 83 Tat Chee Avenue, Kowloon, Hong Kong

Received March 1992, final version received July 1992

Supply shortage is a common problem faced by a consumer. Solutions for allocating the limited supply include rationing, queuing, interruption and pricing. While previous research has examined the welfare losses generated by each solution, there is little evidence on their relative magnitudes within a *common* framework. The objective of this paper is to specify a model of consumer behaviour under service interruption to estimate the exact welfare loss of service interruption. The *same* model is used to estimate the loss of a price increase intended to resolve a supply shortage. Using water consumption data collected for Hong Kong, we find that relative to pricing, service interruption is inefficient for water shortage management.

1. Introduction

Supply shortage is a common problem faced by a consumer. Solutions for allocating the limited supply include rationing, queuing, interruption and pricing. Quantity rationing refers to placing a limit on the total amount of consumption. An example is the fixed number of work hours (and therefore leisure hours) per week observed by a worker in the labour market [see Deaton and Muellbauer (1981) and Kapteyn et al. (1990)]. Queuing allocates supply by imposing waiting costs on a consumer during times of price control. An example is the U.S. gasoline crisis in the 1970s [see Frech and Lee (1987) and Deacon and Sonstelie (1989)].

Interruption is a complete disruption of supply. Good examples are public utility services. During the period of interruption, consumption of a service is zero; otherwise, a consumer may purchase an *unlimited* amount at the prevailing price. This differentiates service interruption from quantity rationing. For instance, random electric power outages occur because of rotating blackouts implemented by an electric utility to resolve a capacity shortage.

Correspondence to: Chi-Keung Woo, Energy and Environmental Economics, 353 Sacramento St., Suite 1540, San Francisco, CA 94111, USA.

*This research is funded by CPHK Small Scale Research Grant no. 903107. I thank S. Chan and D. Ng for their research assistance. Comments from two referees helped to improve this paper substantially. Without implications, all errors are mine

Such power outages impose large economic costs on consumers as reported by Munasinghe et al. (1988) and Woo and Pupp (1992). Because most of the outage cost estimates are based on contingent valuation survey data, they have been criticized as implausible.¹ Hartman et al. (1990, 1991) argue that the large estimates are partially due to the status quo bias in consumer decision-making, as documented by Kahneman et al. (1991). However, cost estimates based on survey data remain controversial since they cannot be readily verified in a well-established market environment with many consumers and repeat transactions.

Another example is that a water utility may use service interruption to reduce consumption during periods of severe drought. In contrast to electricity, there is no empirical evidence on the economic costs of water service interruption, even though Riley and Scherer (1979) and Krzysztofowicz (1986) show that the information is essential to optimal water pricing and planning. To wit, Moncur (1987) estimates the effect of rationing on residential water consumption. Hamilton et al. (1989) compute the benefit of diverting irrigation water for hydro power production. Sengupta and Khalili (1986) estimate the shadow value of irrigation water shortage using quadratic programming. Whittington et al. (1990) apply the contingent valuation method to estimate the willingness to pay for the access to water service in a less developed country. Though related, these studies do not estimate the welfare loss of water service interruption.

Responsive pricing, first proposed by Vickrey (1971), is an efficient solution to resolve a shortage of utility services. In the case of electricity, Bohn et al. (1984) recommend the use of spot pricing to continuously equate demand and supply. Since the implementation of spot pricing may be costly, an alternative is forward contracts that prescribe the allocation of the limited supply during a shortage [see Chao and Wilson (1987), Wilson (1989), Spulber (1990) and Woo (1990)]. Under certain conditions, forward contracts can be as efficient as spot pricing. Both spot pricing and forward contracts welfare dominate random service interruption. In view of this finding, they have been implemented by some electric utilities in California (e.g. Pacific Gas and Electric Company and Southern California Edison) and in New York (e.g. Niagara Mohawk Power Corporation).

Parallel to the electricity pricing literature, there is general consensus supporting the use of prices to efficiently allocate scarce water resources.² However, pricing continues to play little role in water shortage management [see DWR (1987), Schuster (1987) and Schwartz (1988)]. Growing demand

¹See Caves et al. (1990). For details on the use of contingent valuation surveys, see Cummings et al. (1986), Brookshire and Coursey (1987) and Mitchell and Carson (1989).

²See, for example, Howe and Linaweaver (1967), Riley and Scherer (1979), Mercer and Morgan (1985), Martin and Thomas (1986), Moncur (1987), Moncur and Pollock (1988) and Morris (1990).

for water is met by new supplies and conservation programs (e.g. public education, improved irrigation practice, leak detection and low flow shower heads). If a severe shortage develops, a water utility implements such programs as quantity rationing or service interruption to reduce water consumption.

The objectives of this paper are several. First, we specify in section 2 a model of consumer behaviour under service interruption which can be implemented using market data. Our approach differs from Deaton and Muellbauer (1981) and Kapteyn et al. (1990) who model the effect of a quantity constraint on consumer behaviour. Our model is also different from Frech and Lee (1987) and Deacon and Sonstelie (1989) who use the value of waiting time to analyse the welfare loss of rationing-by-queuing. Our model yields a rigorous measure of welfare loss of service interruption. The measure is exact in the sense of Hausman (1981). We parameterize the welfare loss resulting from service interruption or price increase using the *same* representation of consumer behaviour. Second, we demonstrate the fruitfulness of our approach by implementing it in section 4 using water consumption data of Hong Kong described in section 3. Since our estimates of welfare loss are based on actual market data, they are free from the common criticisms often levied on the use of survey data. Third, we compare the welfare loss of water service interruption with that of a price increase which yields the same amount of consumption reduction. This comparison shows that service interruption is very inefficient relative to pricing for water shortage management.

2. The model

Let $S > 0$ be the time interval during which the supply of service is available at a price equal to P . S is known in advance. Let $I \geq S$ be the entire time period in which a consumer selects his or her consumption bundle. The duration of service interruption is $(I - S) \geq 0$. The indirect utility function of a consumer with income Y is

$$V(P, Y, S) = \max_{\{q_i\}} U \left(\int_0^S W(q_i) di; Y - P \int_0^S q_i di \right), \quad (1)$$

where $U(\cdot)$ is the direct utility function. In eq. (1), $W(q_i)$ is a sub-utility function which is increasing and concave in service consumption, q_i . We assume that $U(\cdot)$ is increasing and concave in $W(q_i)$ and the numeraire $(Y - P \int_0^S q_i di)$; see Koenker (1979).

If $V(P, Y, S)$ is twice differentiable in S , eq. (1) implies

$$\partial V / \partial S \geq 0 \quad \text{and} \quad \partial^2 V / \partial S^2 \leq 0. \quad (2)$$

Thus, the marginal utility of S is positive and diminishing. We make additional assumptions regarding the effect of S on $\partial V/\partial P$ and $\partial V/\partial Y$:

Assumption 1. $\partial^2 V/\partial P \partial S \leq 0$, implying that an increase in P reduces the marginal utility of S .

Assumption 2. $\partial^2 V/\partial Y \partial S \geq 0$, implying that an increase in S increases the marginal utility of income.

Invoking Roy's Identity yields

$$\begin{aligned} -(\partial V/\partial P)/(\partial V/\partial Y) &= \int_0^S q_i(P, Y, S) di \\ &= Q(P, Y, S), \end{aligned} \quad (3)$$

the *observed* total consumption. If the service is a normal good, then consistency with consumer maximization requires $Q(P, Y, S)$ to be decreasing in P and increasing in Y . We further assume:

$$\begin{aligned} \text{Assumption 3. } \partial Q/\partial S &= \left[\underset{(+)}{-}(\partial V/\partial Y) \underset{(-)}{(\partial^2 V/\partial S \partial P)} \right. \\ &\quad \left. + \underset{(-)}{(\partial V/\partial P)} \underset{(+)}{(\partial^2 V/\partial Y \partial S)} \right] / \underset{(+)}{(\partial V/\partial Y)^2} \geq 0. \end{aligned} \quad (4)$$

This assumption is imposed to recognize that total use increases with supply availability as measured by S .

We shall use eqs. (2)–(4) and Assumptions 1–3 to specify an empirical version of $V(P, Y, S)$ that is consistent with consumer maximization.

Using $V(P, Y, S)$, we define the exact welfare loss of service interruption when the supply duration is reduced from S_0 to S_1 . Extending Hausman (1981), this loss is the Hicksian compensating variation (CV_S) for service interruption implicitly measured by

$$V(P, Y + CV_S, S_1) = V(P, Y, S_0). \quad (5)$$

CV_S in eq. (5) is perfectly general. If $S_0 = I$ and $S_1 < I$, then CV_S represents the exact welfare measure of service interruption with duration $(S_0 - S_1)$. If $I > S_0 > S_1$, CV_S measures the incremental welfare loss of an increase in the interruption duration. For CV_S to be able to rank alternative supply regimes meaningfully, the following conditions hold:

$$C.1. \quad CV_S(P, Y, S_0, S_0) = 0.$$

$$C.2. \quad CV_S(P, Y, S_0, S_1) > 0.$$

C.3. $CV_S(P, Y, S_0, S_1) > CV_S(P, Y, S_0, S'_1)$ if and only if $S_1 < S'_1$.

To compare the welfare loss of service interruption with that of a price increase, we use the concept of virtual price [see Tobin and Houthakker (1951)]. Let VP be the virtual price so that $Q(VP, Y, S_0) = Q(P, Y, S_1)$. In other words, VP is the 'imagined' price that rationalizes the observed consumption $Q(P, Y, S_1)$. Assumption 3 (i.e. $\partial Q / \partial S \geq 0$) and the fact that $Q(P, Y, S)$ is decreasing in P imply $VP \geq P$ whenever $S_0 \geq S_1$. We can now define the exact welfare measure for a price increase that has the same effect on consumption as $(S_0 - S_1)$. This measure is CV_P implicitly measured by

$$V(VP, Y + CV_P, S_0) = V(P, Y, S_0). \quad (6)$$

If $CV_P < CV_S$, the pricing strategy is said to be more efficient than the interruption strategy.

For empirical implementation, we consider two functional forms for $Q(P, Y, S)$ which in turn determine the parametric specifications of $V(P, Y, S)$, CV_S and CV_P . They are the double-log and linear specifications.

Several reasons support our interest in the double-log and linear forms. First, these forms have been used extensively in prior studies on price responsiveness of water demand [see, for example, Agthe and Billings (1980), Agthe et al. (1986) and Deller et al. (1986)]. Thus, our estimates of price and income elasticities can be readily compared with previous findings. Second, Hausman (1981) shows that these empirically popular and easy-to-implement functional forms are consistent with utility maximization and they can be used to derive exact welfare loss measurements. Third, the linear form is unrestrictive in that it allows the elasticity estimates to vary with quantity demanded. Finally, the indirect utility function for a demand function with higher order terms (e.g. quadratic or translog) is complicated; and as a result, welfare loss calculations become difficult to implement.³

Under the double-log specification,

$$Q(P, Y, S) = AP^\alpha Y^\beta S^{(1-\phi)}.$$

$Q(P, Y, S)$ is well behaved if $A > 0$, $\alpha < 0$ and $\beta > 0$. Assumption 3 requires $(1 - \phi) \geq 0$. Corresponding to the double-log consumption function is the following indirect utility function:

$$V(P, Y, S) = -ASP^{1+\alpha}/(1+\alpha) + Y^{1-\beta}S^\phi/(1-\beta).$$

³Of course, these reasons do not preclude using a flexible form to approximate $V(P, Y, S)$. However, the monthly water expenditure is a very small fraction (almost zero) of the monthly income, thus posing a difficulty in the estimation process to ensure that the coefficient estimates satisfy the regularity conditions (e.g. positive expenditure share for all observations in the sample) for a valid second-order approximation. For a discussion on the global properties of various flexible forms, see Barnett and Lee (1985).

If $\alpha = -1$ (or $\beta = 1$), we replace the price (or income) term in $V(P, Y, S)$ by $\ln P$ (or $\ln Y$). From eq. (2), $\partial V/\partial S \geq 0$ requires $\phi \geq 0$ and $\partial^2 V/\partial S^2 \leq 0$ requires $\phi \leq 1$. Thus $1 \geq \phi \geq 0$. $V(P, Y, S)$ satisfies Assumptions 1 and 2.

Using eq. (5) we find

$$CV_S(P, Y, S_0, S_1) = \{ [(1-\beta)(S_1 - S_0)/(1+\alpha)S_1 Y^\beta] PQ(P, Y, S_1)_{(-)} \\ + (S_0/S_1)^\phi Y^{1-\beta} \}^{1/(1-\beta)} - Y. \quad (7)$$

Eq. (7) suggests that the double-log model yields a welfare loss measurement that depends on P , Y , S_0 and S_1 . Condition C.1 is met as $CV=0$ when $S_0=S_1$. Since the terms in curly brackets on the right-hand side of eq. (7) have opposite signs, we need to verify conditions C.2 and C.3 empirically.

For the pricing strategy, we use eq. (6) and Hausman (1981) to find

$$CV_P(P, VP, Y, S_0) = \{ [(1-\beta)/(1+\alpha)] [VPQ(VP, Y, S_0) \\ - PQ(P, Y, S_0)] + Y^{1-\beta} \}^{1/(1-\beta)} - Y. \quad (8)$$

A comparison between eqs. (7) and (8) reveals that $CV_S(\cdot)$ and $CV_P(\cdot)$ are very different. This difference allows us to compare the relative efficiency of the two strategies intended for consumption reduction.

Under the linear specification,

$$Q(P, Y, S) = A + \alpha P + \beta Y + (1-\phi)S.$$

For $Q(P, Y, S)$ to be well behaved, $\alpha < 0$ and $\beta > 0$. Assumption 3 requires $(1-\phi) \geq 0$. The corresponding indirect utility function is

$$V(P, Y, S) = e^{-\beta P} [Y + 1/\beta (A + \alpha/\beta + \alpha P + (1-\phi)S)].$$

$V(P, Y, S)$ satisfies eq. (2) and Assumptions 1 and 2. Using eq. (5), we find

$$CV_S(P, Y, S_0, S_1) = (1-\phi)(S_0 - S_1)/\beta. \quad (9)$$

Eq. (9) indicates that $CV_S(\cdot)$, based on a linear demand function, is proportional to $(S_0 - S_1)$ but is independent of P and Y . Moreover, CV_S meets conditions C.1–C.3.

We use eq. (6) and Hausman (1981) to find

$$CV_P(P, VP, Y, S_0) = (1/\beta) \{ e^{\beta(VP - P)} [Q(P, Y, S_0) + \alpha/\beta] \\ - [Q(P, Y, S_0) + \alpha/\beta] \}. \quad (10)$$

Table 1
Hong Kong water service interruption history for the period 1973–1990.

Event number	Starting date	Ending date	Duration (days)	Daily unserved hours	Time-of-day
1	25 September 1974	8 October 1974	14	8	10.00 p.m.–6.00 a.m.
	9 October 1974	17 October 1974	9	14	11.00 a.m.–4.00 p.m. and 9.00 p.m.–6.00 a.m.
2	1 June 1977	4 July 1977	34	8	10.00 p.m.–6.00 a.m.
	5 July 1977	18 April 1978	288	14	11.00 a.m.–4.00 p.m. and 9.00 p.m.–6.00 a.m.
3	8 October 1981	25 October 1981	18	8	10.00 p.m.–6.00 a.m.
	26 October 1981	4 May 1982	191	14	11.00 a.m.–4.00 p.m. and 9.00 p.m.–6.00 a.m.
	5 May 1982	28 May 1982	24	8	10.00 p.m.–6.00 a.m.

Source: *Hong Kong Monthly Digest of Statistics*, various years.

Similar to the case of the double-log, $CV_S(\cdot)$ is very different from $CV_P(\cdot)$. Calculating welfare losses using eqs. (7)–(10) requires estimating $Q(P, Y, S)$ using actual market data to be described below.

3. Data

Precise estimation of $Q(P, Y, S)$ requires data with sufficient variations in (Q, P, Y, S) .⁴ Such data are available for per capita water use in Hong Kong. Table 1 describes the water service interruption history for the period 1973–1990. Because of severe drought, the Hong Kong Water Supplies Department (HKWSD) used service interruption three times to reduce demand. The number of days with service interruption ranged from 23 to 322. Each interruption event consisted of two stages. The first stage involved eight unserved hours per day. When the supply shortage worsened, the HKWSD implemented the second stage by increasing the number of unserved hours to 14 per day.

These interruptions were implemented after turning off the supply to public swimming pools, soccer fields, parks and fountains. The interruptions were highly publicized prior to their implementation, and consumers were well informed so as to take actions to mitigate the interruption effects (e.g.

⁴For the case of electricity, disaggregated data on (Q, P, Y) are readily available from the billing records of an electric utility. Although generation outages are rare, the supply duration per month by customer location can be constructed from the utility's records of power outages due to distribution network failures [see Hartman et al. (1990, 1991)].

purchase of water buckets). Consumption reduction was accomplished by complete service disruption with a duration ranging from eight to fourteen hours per day. During the unserved hours, water service to all residential and commercial buildings were shut off by manually closing the valves in the streets in Hong Kong. However, service continued for clinics and hospitals, fire and police stations, power plants, large hotels and industrial firms. In contrast, water rationing in Hawaii described by Moncur (1987) is a quantity constraint which a user can violate by paying a fine.⁵

Table 2 describes the monthly data for estimating $Q(P, Y, S)$.⁶ We use the aggregate data because of the lack of information on consumption by rate class (residential, commercial and others). Moreover, accurate and precise estimation of $Q(P, Y, S)$ requires subtracting from Hong Kong's total use the aggregate consumption of the water users unaffected by the interruptions. However, such detailed information is unavailable from the HKWSD. For empirical implementation, we assume that the 'correctly' measured but unobserved consumption is proportional to the observed consumption, resulting in a possible measurement error to be captured by the random disturbance term of the demand equation; see eq. (11) below.

For the last year (1980) that the HKWSD published the annual sales by rate class, residential use contributed 36.2 percent of total water consumption in Hong Kong. Historic rate schedules indicate that residential use was billed under inverted block rates while non-residential use was subject to a flat \$/m³ charge. Thus, the average price of water use may be endogenous, an issue to be resolved in the estimation process.⁷

4. Results

Without any prior knowledge about the specific form for $Q(P, Y, S)$, we begin our analysis by estimating a Box-Cox monthly consumption function:

$$Q_t(\lambda) = \text{Intercept} + \alpha P_t(\lambda) + \beta Y_t(\lambda) + (1 - \phi)S_t(\lambda) + \sum_j a_j W_{jt} + \sum_k b_k D_{kt} + cN_t(\lambda) + u_t, \quad (11)$$

⁵Thus, this is not really a case of quantity rationing. Instead, one may view it as a multi-block rate schedule with a large marginal price for consumption above the quantity constraint. See Hausman (1985) for the econometrics of non-linear budget sets.

⁶We choose April 1973–March 1984 to be our sample period for several reasons. First, there was no service interruption after 1982 because of increasing imports from China. The share of Hong Kong's aggregate consumption met by Chinese imports in 1984 was approximately 0.4 and rose to 0.6 in 1990. Second, the billing frequency was changed in April 1984 from once a month to once every three months. This change in billing policy may complicate a customer's understanding of the water bill. Finally, there was substantial economic growth in the mid-1980s which may cause a structural change in the per capita use of water. Further details on data construction are available in the appendix.

⁷For a thorough discussion on this issue, see Agthe et al. (1986) and Deller et al. (1986).

Table 2

Descriptive statistics of monthly data for estimating per capita water use in Hong Kong sample period: April 1973–March 1984 (132 observations) prices and income in constant HK\$ (Consumer price index for April 1973 = 1.0).

Variable	Definition	Minimum	Maximum	Mean	SD
Q_t	Monthly per capita water use (cubic meter or m^3)	5.374	10.366	7.726	1.043
P_t	Monthly average rate ($\$/m^3$)	0.308	0.478	0.377	0.034
Y_t	Monthly per capita income (\$)	661.921	1,336.39	1,007.64	215.310
S_t	Monthly supply hours	280.000	744.000	673.330	140.740
W_{1t}	(Rainfall – evaporation): actual – normal (mm/month)	–323.300	613.500	32.555	161.308
W_{2t}	Average temperature: actual – normal ($^{\circ}C$)	–3.200	3.000	0.053	1.015
D_{1t}	= 1, if first quarter; = 0, otherwise	0.000	1.000	0.250	0.435
D_{2t}	= 1, if second quarter; = 0, otherwise	0.000	1.000	0.250	0.435
D_{3t}	= 1, if third quarter; = 0, otherwise	0.000	1.000	0.250	0.435
N_t	Number of calendar days per month	28.000	31.00	30.440	0.813
Z_{1t}	Monthly last residential block rate ($\$/m^3$)	0.517	1.657	1.072	0.313
Z_{2t}	Monthly first residential block rate ($\$/m^3$)	0.000	0.152	0.050	0.067
Z_{3t}	Average of block rates ($\$/m^3$)	0.258	0.677	0.504	0.113
Z_{4t}	$Z_{1t} * Z_{6t}$ less bill for Z_{6t} at actual rates	4.704	26.908	15.793	6.594
Z_{5t}	Number of blocks (residential)	2.000	5.000	3.364	1.499
Z_{6t}	Sum of block quantities (residential) (m^3)	9.100	22.700	17.791	5.104
Z_{7t}	Monthly commercial water rate ($\$/m^3$)	0.523	0.880	0.654	0.069

where $X_t(\lambda) = (X_t^\lambda - 1)/\lambda$, a Box–Cox function with parameter λ for $X_t = Q_t, P_t, Y_t, N_t$; and W_{jt}, D_{kt} and N_t are conditioning variables defined in table 2 to control for their respective effects on Q_t .⁸ Since the data are monthly series, we postulate that u_t is an AR(1) error so that $u_t = \rho u_{t-1} + e_t$ with $|\rho| < 1$ and e_t being white noise with zero mean and finite variance. We shall refer to this model as the Box–Cox/AR(1) model.

Treating the Box–Cox/AR(1) model as the unrestricted model, we apply the likelihood ratio test to determine whether the data will reject the following restricted models: (1) double-log/AR(1): $\lambda = 0$; (2) linear/AR(1): $\lambda = 1$; (3) Box–Cox/white noise: $\rho = 0$; (4) double-log/white noise: $\lambda = 0$ and $\rho = 0$; and (5) linear/white noise: $\lambda = 1$ and $\rho = 0$.

⁸We have omitted the residential infra-marginal price as one of the regressors because of the lack of disaggregated data. The effect of this omission should be small, in view of the convincing argument put forth by Berndt (1990, ch. 7). Because the time-of-day binary variables are highly correlated with S_t (see table 1), they are not included in the regression analysis.

Agthe et al. (1986) and Deller et al. (1986) argue that the average price, P_t , may be correlated with the error term, u_t . We perform the Hausman test by running an expanded regression for each model. This expanded regression includes an additional regressor, the price instrument constructed using a linear regression model.⁹

Table 3 reports the likelihood ratio test results which indicate that the data do not reject the double-log/AR(1) and linear/AR(1) models at the 1 percent level. The Hausman test results show that the data do not reject the null hypothesis of P_t and u_t being uncorrelated. Hence, the double-log/AR(1) and linear/AR(1) models are plausible specifications for explaining the per capita use of water in Hong Kong.

Table 4 presents the estimates for the double-log/AR(1) and linear/AR(1) models. Both models yield a good fit with adjusted R^2 's over 0.9. While there is autocorrelation, the Durbin-Watson statistics show that the transformed residuals are serially uncorrelated. All coefficient estimates have the expected signs. Except for the rainfall variable and the intercept under the linear/AR(1) specification, all coefficient estimates are statistically significant at the 1 percent level.¹⁰

The own-price and income elasticities based on the double-log/AR(1) specifications are respectively equal to -0.4684 and 0.2354 , similar to those in Agthe et al. (1986), Martin and Thomas (1986), Deller et al. (1986) and Moncur (1987). The estimate for $(1-\phi)$ is 0.1642 with a standard error of 0.0301 , indicating that the double-log/AR(1) specification is consistent with consumer maximization.¹¹ The findings based on the linear/AR(1) specification are similar and are not repeated.

We apply eqs. (7)–(10) to compute the welfare losses for the following changes in supply hours: (1) from 24 to 20 hours per day; (2) from 24 to 16 hours per day; and (3) from 24 to 10 hours per day. Associated with these changes are the following daily unserved hours: 4, 8 and 14. Since eqs. (7), (9) and (10) are non-linear, we use sample enumeration to compute the per capita welfare loss (\$/month).¹²

Table 5 indicates that consumption reduction through service interruption

⁹The dependent variable is P_t and the independent variables include an intercept, Y_t , S_t , W_{1t} , W_{2t} , D_{1t} , D_{2t} , D_{3t} , Z_{1t} , ..., Z_{7t} . See table 2 for the variable definitions.

¹⁰Because of limited land, residential irrigation of lawns and gardens is almost non-existent in Hong Kong. As a result, an increase in rainfall does not have a significant effect on water consumption.

¹¹Since $(1-\phi)$ is the elasticity of consumption with respect to supply hours, we can use it to predict the impact of service interruption on water consumption. For example, a policy of 8 unserved hours per day would result in approximately 6.65 percent ($=0.1642 \times \ln(16/24)$) reduction in monthly use. The same reduction can be achieved by increasing the average rate by 13.68 percent ($=6.65 \text{ percent}/0.4684$); see Moncur (1987) for a similar calculation.

¹²We first compute the welfare loss for each month and then take the average of the monthly results.

Table 3
Specification tests for monthly water demand model in Hong Kong. Sample period: April 1973–March 1984.

Model	λ	ρ	Durbin-Watson statistic	Log-likelihood	Likelihood ratio statistic ^a	Degrees of freedom	Hausman test statistic ^b
Box-Cox/AR(1)	0.58	0.800	2.0268	-24.88	N.A.	N.A.	0.3354
Double log/AR(1)	0.00	0.790	1.9840	-26.08	2.40	1	0.2043
Linear/AR(1)	1.00	0.803	2.0497	-25.48	1.20	1	0.4464
Box-Cox/white noise	0.91	0.000	0.8623	-66.29	82.82	1	0.5284
Double-log/white noise	0.00	0.000	0.7995	-69.11	88.46	2	0.7310
Linear/white noise	1.00	0.000	0.8677	-66.32	82.88	2	0.4907

^aLikelihood ratio statistic = -2 [log-likelihood(restricted) - log-likelihood(unrestricted)] which is distributed as χ^2 with d.f. equal to the number of restrictions; $\chi^2 = 6.635$ with 1 d.f. at 1 percent level; $\chi^2 = 9.210$ with 2 d.f. at 1 percent level; and N.A. = not applicable.

^bHausman test statistic = standard normal variate (z) and $z = 2.576$ at 1 percent level.

Table 4

Monthly per capita water consumption (Q_t) model sample period: April 1974–March 1984 (132 observations).

Variable with expected sign in []	Double-log/AR(1)	Linear/AR(1)
Intercept [?]	–5.2209 ^a (0.5020)	–0.7730 (1.1993)
P_t : monthly average rate (\$/m ³) [–]	–0.4684 ^{a, b} (0.1134)	–9.0284 ^a (2.2946)
Y_t : monthly per capita income (\$) [+]	0.2354 ^{a, b} (0.0624)	0.0019 ^a (0.0005)
S_t : monthly supply hours [+]	0.1642 ^{a, b} (0.0301)	0.0026 ^a (0.0005)
W_{1t} : (rainfall – evaporation): actual – normal (mm/month) [–]	–0.000038 (0.000018)	–0.0002 (0.0001)
W_{2t} : average temperature: actual – normal (°C) [+]	0.0094 ^a (0.0032)	0.0742 ^a (0.0243)
D_{1t} : = 1, if first quarter; = 0, otherwise [?]	–0.0456 ^a (0.0121)	–0.3135 ^a (0.0942)
D_{2t} : = 1, if second quarter; = 0, otherwise [?]	0.0502 ^a (0.0145)	0.3366 ^a (0.1111)
D_{3t} : = 1, if third quarter; = 0, otherwise [?]	0.0498 ^a (0.0114)	0.3632 ^a (0.0867)
N_t : number of calendar days per month [+]	1.2010 ^{a, b} (0.0958)	0.2700 ^a (0.0252)
ρ	0.7897 ^a (0.0534)	0.8025 ^a (0.0519)
Adjusted R^2	0.9143	0.9150
Log-likelihood	–26.0761	–25.4755
Durbin–Watson statistic	1.9840	2.0497
Standard error of regression	0.0384	0.2923

Note: Standard errors in parentheses.

^aSignificant at 1 percent level.

^bCoefficient estimate for log (variable).

creates large welfare losses.¹³ For example, the per capita CV_S estimate under the double/AR(1) specification ranges from \$221 to \$1,607 per month. The per capita CV_S estimate is increasing in interruption duration at an increasing rate. The per capita CV_S estimate under the linear/AR(1) specification is proportional to the monthly interruption duration and is smaller than the one under the double-log/AR(1) specification.

Three factors account for the large CV_S estimates. First, service interruption is assumed to occur daily, implying a large number of unserved hours per month. Even though the estimated per capita welfare loss per hour unserved appears to be reasonable (\$1.36 to \$3.8/hour), the estimated total loss is large. Second, service interruption only allows consumption during the

¹³Numerical results indicate that both conditions C.2 and C.3 are satisfied for all 132 monthly observations.

Table 5

Average monthly per capita welfare loss within-sample simulation (132 observations). Number of calendar days per month = 30.44; see table 2.

Variable	Double-log/AR(1)			Linear/AR(1)		
Total unserved hours per month	121.76 ^a	243.52 ^b	426.15 ^c	121.76	243.52	426.15
Total unserved water (m ³ /month)	0.2293	0.5008	1.0411	0.3127	0.6254	1.0945
CV_S : welfare loss (interruption) (\$/month)	221.12	559.13	1,607.78	166.03	332.06	581.11
CV_S per unserved hour (\$/hour)	1.816	2.296	3.773	1.364	1.364	1.364
VP : virtual price (\$/m ³)	0.4012	0.4307	0.4929	0.4117	0.4464	0.4984
CV_P : welfare loss (pricing) (\$/month)	0.1783	0.3759	0.7232	0.2686	0.5265	0.8929

^a4 unserved hours per day.

^b8 unserved hours per day.

^c14 unserved hours per day.

supply hours, thus severely limiting a consumer's choice set. In contrast, a quantity constraint allows the consumer to allocate the total monthly consumption among the hours of the month; see eq. (1). Finally, our parametric specification of $Q(P, Y, S)$ may be restrictive in the determination of CV_S . For instance, the linear specification implies $CV_S(P, Y, S_0, S_1) = (1 - \phi)(S_0 - S_1)/\beta$ and $Q(P, Y + CV_S, S_1) = Q(P, Y, S_0)$. Thus, maintaining the utility level at $V(P, Y, S_0)$ requires an income increase that will keep consumption unchanged. Since $Q(P, Y, S)$ is income inelastic, the resulting CV_S is large.

The per capita CV_P estimate is less than \$1 per month, indicating that the service interruption strategy is highly inefficient relative to pricing in reducing water consumption. The CV_S estimate exceeds the CV_P estimate by more than 500 times. This finding of service interruption being inefficient is insensitive to the choice of functional form.

5. Conclusion

In this paper we have specified a model of consumer behaviour under service interruption and implemented it using water consumption data. From this model we have developed the exact welfare loss of water service interruption designed to reduce consumption during times of severe drought. Using the same model, we have also computed the welfare loss due to a price increase that yields the same amount of consumption reduction. Since our welfare loss estimates are based on actual market data, they are free from the common criticisms related to the results developed from contingent valuation

survey data. The major finding is that the welfare loss of water service interruption greatly exceeds that of a price increase, indicating that service interruption is very inefficient for water shortage management.

Appendix: Data description and sources

Variable	Description
Q_t	Monthly per capita water use (m^3) = (monthly water consumption/monthly population). Monthly population is estimated by linear interpolation using mid-year estimates. <i>Source: Hong Kong Monthly Digest of Statistics, various years.</i>
P_t	Monthly average rate ($\$/\text{m}^3$) = (Water Department's fiscal year revenue/Fiscal year water consumption), deflated by monthly CPI (April 1973 = 1.00). <i>Source: Hong Kong Annual Report and Hong Kong Monthly Digest of Statistics, various years</i>
Y_t	Monthly per capita income (\$) = (Quarterly GDP/3)/monthly population <i>Source: Quarterly GDP: Gross Domestic Product Quarterly Estimates and Revised Annual Estimates, Census and Statistics Department, Hong Kong, August 1991.</i>
S_t	Monthly supply hours = monthly total hours – monthly total unserved hours <i>Source: Table 1.</i>
W_{1t}	(Rainfall – evaporation): actual – normal (mm/month) = (monthly total rainfall – 30-year average of monthly rainfall) – (monthly total evaporation – 30-year average of monthly evaporation). <i>Source: Hong Kong Monthly Digest of Statistics and Hong Kong Annual Report, various years.</i>
W_{2t}	Average temperature: actual – normal ($^{\circ}\text{C}$) = (monthly total temperature – 30-year average of monthly temperature). <i>Source: Hong Kong Monthly Digest of Statistics and Hong Kong Annual Report, various years.</i>

References

- Agthe, D.E. and R.B. Billings, 1980, Dynamic models of residential water demand, *Water Resources Research* 16, no. 3, 476–480.
- Agthe, D.E. et al., 1986, A simultaneous equation demand model for block rates, *Water Resources Research* 22, no. 1, 1–4.
- Barnett, W.A. and Y.W. Lee, 1985, The global properties of the minflex Laurent, generalized Leontief, and translog flexible functional forms, *Econometrica* 53, no. 6, 1421–1437.
- Berndt, E.R., 1990, *The practice of econometrics: Classic and contemporary* (Addison Wesley, New York).
- Bohn, R.E. et al. 1984, Optimal pricing in electricity network over space and time, *Rand Journal of Economics* 15, no. 3, 360–373.
- Brookshire, D.S. and D.L. Coursey, 1987, Measuring the value of a public good: An empirical comparison of elicitation procedures, *American Economic Review* 77, no. 4, 554–566.

- Caves, D.W., J.A. Herriges and R.J. Windle, 1990, Consumer demand for service reliability in electric power industry: A synthesis of the outage cost literature, *Bulletin of Economic Research* 42, no. 2, 79–119.
- Chao, H.P. and R. Wilson, 1987, Priority service: Pricing, investment and market organization, *American Economic Review* 77, no. 5, 899–916.
- Cummings, R.G. et al., eds., 1986, *Valuing environmental goods: A state of art assessment of the contingent method* (Rowman and Allanheld, Totowa).
- Deacon, R.T. and J. Sonstelie, 1989, The welfare costs of rationing by waiting, *Economic Inquiry*, Apr., 179–196.
- Deaton, A. and J. Muellbauer, 1981, Functional forms for labour supply and commodity demands with and without quantity restrictions, *Econometrica* 49, no. 6, 1521–1532.
- Deller, S.C., D.L. Chicoine and G. Ramamurthy, 1986, Instrumental variables approach to rural water service demand, *Southern Economic Journal* 53, 33–46.
- DWR, 1987, *California water: Looking to the future*, Publication no. 160-87, California Department of Water Resources.
- Frech, H.E. and W.C. Lee, 1987, The welfare cost of rationing-by-queuing across markets: Theory and estimates from the U.S. gasoline crises, *Quarterly Journal of Economics*, Feb., 97–108.
- Hamilton, J.R., N.K. Whittlesey and P. Halverson, 1989, Interruptible water markets in the Pacific Northwest, *American Journal of Agricultural Economics* 71, no. 1, 63–75.
- Hartman, R.S., M.J. Doane and C.K. Woo, 1990, Status-quo bias in the measurement of value of service, *Resources and Energy* 12, 197–214.
- Hartman, R.S., M.J. Doane and C.K. Woo, 1991, Consumer rationality and the status-quo, *Quarterly Journal of Economics*, Feb., 141–162.
- Hausman, J.A., 1981, Exact consumer's surplus and deadweight loss, *American Economic Review* 71, no. 4, 662–676.
- Hausman, J.A., 1985, The econometrics of nonlinear budget sets, *Econometrica* 53, no. 6, 1255–1282.
- Howe, C.W. and F.P. Linaweaver, 1967, The impact of price on residential water demand and relation to system design and price structure, *Water Resources Research* 3, no. 1, 13–32.
- Kahneman, D., J.L. Knetsch and R.H. Thaler, 1991, The endowment effect, loss aversion and status quo bias, *Journal of Economic Perspectives* 5, no. 1, 193–206.
- Kapteyn, A., P. Kooreman and A. Van Soest, 1990, Quantity rationing and concavity in a flexible household labour supply model, *Review of Economics and Statistics* 72, 55–62.
- Koenker, R., 1979, Optimal peak load pricing with time-additive consumer preferences, *Journal of Econometrics* 9, 175–192.
- Krzysztofowicz, R., 1986, Expected utility, benefit and loss criteria for seasonal water supply planning, *Water Resources Research* 22, no. 3, 303–312.
- Martin, W.E. and J.F. Thomas, 1986, Policy relevance in studies of urban residential water demand, *Water Resources Research* 22, no. 13, 1735–1741.
- Mercer, L.J. and D.W. Morgan, 1985, Conservation using a rate of return decision rule: Some examples from California municipal utilities departments, *Water Resources Research* 21, no. 7, 927–933.
- Mitchell, R.C. and R.T. Carson, 1989, *Using surveys to value public goods: The contingent valuation method* (Resources for the Future, Washington, DC).
- Moncur, J.E.T., 1987, Urban water pricing and drought management, *Water Resources Research* 23, no. 3, 393–398.
- Moncur, J.E.T. and R.L. Pollock, 1988, Scarcity rents for water: A valuation and pricing model, *Land Economics* 64, no. 1, 62–72.
- Morris, J.R., 1990, Pricing for conservation, *Contemporary Policy Issues* 8, no. 4, 79–91.
- Munasinghe, M., C.K. Woo and H.P. Chao, eds., 1988, *Special electricity reliability issue*, *Energy Journal* 9.
- Riley, J.G. and C.R. Scherer, 1979, Optimal water pricing and storage with cyclical supply and demand, *Water Resources Research* 15, no. 2, 233–239.
- Schuster, D.R., 1987, *Water supply needs and management in south San Francisco Bay SWP Service Area*, State Water Contractors, Sacramento.
- Schwartz, J., 1988, The real price of water, *American Demographics*, Sept., 29–32.

- Sengupta, J.K. and M. Khalili, 1986, Efficiency in water allocation under stochastic demand, *Applied Economics* 18, no. 1, 37–48.
- Spulber, D.F., 1990, Optimal rationing and contingent contracts, Working paper (Kellogg School of Management, Northwestern University).
- Tobin, J. and H.S. Houthakker, 1951, The effect of rationing on demand elasticities, *Review of Economic Studies* 18, 140–153.
- Vickrey, W., 1971, Responsive pricing for utility services, *Bell Journal of Economics* 2, no. 1, 337–346.
- Whittington, D. et al., 1990, Estimating the willingness to pay for water services in developing countries: A case study of the use of contingent valuation surveys in Southern Haiti, *Economic Development and Cultural Change* 38, no. 2, 293–311.
- Wilson, R., 1989, Efficient and competitive rationing, *Econometrica* 57, no. 1, 1–40.
- Woo, C.K., 1990, Efficient electricity pricing with self-rationing, *Journal of Regulatory Economics* 2, no. 1, 69–81.
- Woo, C.K. and R.L. Pupp, 1992, Costs of service disruptions to electricity consumers, *Energy – The International Journal* 17, no. 2, 109–126.