#### **Feature matrix**

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# Some tidbits on what we do in sales



# The matrix itself - the goals

Being perfect here is "like playing tetris with a rubik's cube".

- Comprehensive overview, helping make informed decisions.
- Fair representation of office suites involved.
- Figuring out what people care about.





#### The process

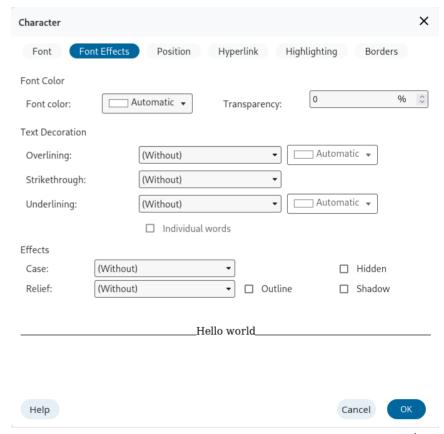
- Lots of features. > 205 in our comparison.
- Office suites move quickly, things change often.
  - Sometimes things change "silently" no noise for some online suites.
- Multiple office suites to track compounds the options.
- Extras and non-editor "features" like Zotero and Language tool.





#### What constitutes a feature?

- Granularity
  - Lots of text formatting options, when do we split?
  - Follow a "heuristic".
- Go by what people consider a "feature".
- Balance between including too much information, and presenting the "big picture".





## Some other things we consider



# Creating a good overview

Again, Being fair is the goal.

- Regressions happen. We are aware of when this happens for other office suites.
- We include things we're missing.
- Paint complete pictures



# Anyone can help!

### Thank you!

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