

# Danny Teo Yong Song 蒋荣煊 Contact: 96852990

B.Eng. (Elect.) NTU; Dip.SCI(Life); Dip.SCI(General), SCI; Dip. TESOL
Registered Management Consultant (RMC), Institute of Management Consultant, Singapore (IMCS)
Certified Consumer Industry Sustainability Readiness Index (COSIRI) Assessor (CCA), INCIT
Certified John Maxwell Leadership Teacher/Coach/Speaker

Certified Risk Management FMEA ISO 31000 Expert, Certified Information Systems Security Professional (CISSP), GRC Assessor, GRC Professional, Certified COSIRI Assessor, Associate Certified CISO (Assoc. C|CISO), Certified Ethical Hacker (CEH), Certificate of Cloud Security Knowledge (CCSK)

Certified Six Sigma Blackbelt | Just-In-Time Specialist, International Merger & Acquisition Expert (IM&A) Specialist Diploma in Mobile Apps Development | Nutrition & Exercise Science, Singapore Polytechnic Specialist Diploma in Social Media Marketing & Online Content Creation, SMA Diploma Feature Film Producer, Cinema Director & Line Produce

Advanced Certificate in Training & Assessment, ACTA, SSG Certified Professional Trainer (IPMA, UK) IBM Certified Enterprise Design Thinking | Cloud Computing | Blockchain | Cybersecurity Practitioner Accredited Integrative Enneagram Practitioner | Certified NLP Practitioner; Certified Life Coach Certified Financial Planner, CFP, FPAS | Fellow, Chartered Financial Practitioner, FChFP, IFPAS Chartered Financial Consultant, ChFC, Chartered Life Underwriter, CLU, The American College Certified Weight Management Consultant | Certified Exercise Is Medicine, Singapore (EIMS)

## PROFESSIONAL EXPERIENCE (1986 - NOW)

Danny Teo has been in business and training for 39 years. He enjoys sharing his corporate and personal experience with participants, and he has helped many organizations to go through both internal and external changes for business growth and expansion. Danny had laid his hands on many industries, including health and wellness, manufacturing, Financial Services, Retail, Wholesale, Online Marketing, Logistics, IT, Education & Training, Real Estate Brokerage, and Media Production. He had played many different roles and contributed significantly to all the roles he took up in the various industries.

#### **REGISTERED MANAGEMENT CONSULTANT (2014 – NOW)**

Danny is a Registered Management Consultant (RMC, IMCS), helping Singapore Enterprises to be IPO-ready. His domain areas of expertise are: Sustainability, Business Excellence, Branding, Marketing and Franchising, Business Strategy Innovation, Human Capital Development. He worked as an independent Business Advisor for SPRING-SIM Business Advisor Program (BAP) in Singapore from 2014 to 2016, areas include Logistics and Supply Chain Management, Facility Management, Business Strategies, Sales & Marketing, and Business Re-engineering, financial planning, key person insurance, deferred compensation plan, credit protection plan, and succession planning.

### **LEADERSHIP COACH (2015 – NOW)**

Certified Maxwell Leadership Team (MLT) Coach since 2015. Currently, he is pursuing certification as an International Coaching Federation (ICF) Associate Certified Coach (ACC).

## PROFESSIONAL SPEAKER (2000 - NOW)

He is a professional speaker delivering keynotes to conferences, in-house talks; topics include: social media, money, personal finance, risk management, investments, and work-life balance. He is a Certified Maxwell Team (MLT) Speaker.

## TRAINER/LECTURER/ COURSE DEVELOPER (2000 - NOW)

Danny Teo was a lecturer for Nanyang Polytechnic from Dec 2004 to Dec 2007 and Entrepreneur Resource Centre (ERC) from June 2006 to April 2008 on the topics of Financial Planning/Management, estate planning, retirement planning and Life Insurance for Certificate in Financial Planning, Diploma in Financial Services, Specialist Diploma in Insurance Studies and master's degree in finance and accounting

He has successfully conducted numerous Workplace Skills Qualifications (WSQ) courses, topics include: Personal Effectiveness, Communication & Relationship Management, Learning & Personal Development, Adapt to Change, Initiatives & Enterprise, Problem Solving & Decision Making, EQ at Workplace, The Service Excellence Series of courses, Workplace Numeracy, and Workplace Literacy. He had been conducting an average of more than 1000 hours per year of training from 2009 to 2015.

#### AUDITOR/ASSESSOR FOR STANDARDS/FRAMEWORKS (2025 - NOW)

Danny Teo is a Certified Consumer Sustainability Industry Readiness Index (COSIRI) Assessor (CCA), helping manufacturers to achieve sustainable manufacturing and work towards net-zero carbon emissions. He is also a GRC Assessor, GRC Professional, Certified Lean Six Sigma Blackbelt, an ISO/IEC 27001 Lead Auditor, and a Certified Risk Management FMEA ISO 31000 Expert.

## **INFORMATION SECURITY EXPERT (2018 – NOW)**

Danny Teo is a Certified Information Systems Security Professional (CISSP), Associate C|CISO, Certified Ethical Hacker (CEH), and has a Certificate in Cloud Security Knowledge (CCSK). He holds a Specialist Diploma in Cloud Security, and he is also an ISC2 Authorized Instructor, teaching CISSP and CC courses.

## MARKETER/SALESPERSON (1992 - NOW)

Sales and marketing of insurance/real estate/training courses/FMCG. Highest annual premium per case for life insurance: S\$40,000. Highest commission earned per transaction for real estate brokerage: S\$130,000. Online marketing expert for digital products and IT solutions, including automation and mobile apps.