# Adam Książek

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https://adam-ksiazek-portfolio.vercel.app/

# **WORK EXPERIENCE**

Bank Pekao S.A. Jun. 2020 – Feb. 2023

Analyst, Investment Banking & Commercial Real Estate Department, Syndication Team

Warsaw, Poland

- Bank Pekao S.A. is one of the biggest financial institutions in the CEE region and the second biggest bank in Poland with 6.4m clients and PLN 281bn of assets.
- As Financial Analyst, I was responsible for selling the bank's exposure from the portfolio of corporate clients to domestic and foreign financial institutions. My job involved preparing answers for the Q&A sessions, comprehensive information memorandums, transfer documentation in the LMA standard, internal loan applications, market, and financial analyzes, and talking to clients about the market and exposure.
  - o Completed transactions with clients, funds, and banks operating in 7 European countries: Poland, Great Britain, Germany, France, Spain, Italy, and Slovenia.
  - o Sold over PLN 1.2bn of the bank's exposure (ca. EUR 260m) involved in the loans granted to one of the biggest national and international companies.
- I was also involved in internal IT projects focused on Syndication and Agency fields. My responsibilities included creating clear instructions regarding manual tests for other employees on early application versions.

#### **Business Lease Poland**

Feb. 2018 - Jun. 2018

Intern, Accounting Department

Warsaw, Poland

 Posting invoices related to vehicle leasing to institutional clients (eg. expenses related to the purchase of spare parts, repairs, and fuel).

#### **EDUCATION**

### University of Warsaw

Jul. 2021

MA, Financial Management and Accounting

Warsaw, Poland

- Summa Cum Laude, 4.82 grade on the diploma, 6th place amongst 446 students.
- Member of the marketing academic circle "Target", preparing graphics and talking to sponsors.

## University of Warsaw / Universidade Portucalense

Jul. 2019

BA, Finance, Accounting, and Insurance

Warsaw, Poland / Porto, Portugal

- An average grade of 4.77 achieved in the third year, 3rd place amongst 453 students.
- Attended Universidade Portucalense in Porto, Portugal as part of the Erasmus+ program during the 1st and 2nd semesters of 2018/2019 academic year.
- Santander Universidades Scholarship received during the 2nd year for extraordinary academic results.

# **CERTIFICATIONS, SKILLS & INTERESTS**

- Certifications: C1 English certificate issued by the University of Warsaw
- Courses: Full Stack open by the University of Helsinki, The Modern JavaScript Bootcamp by Andrew Mead, The Complete React Developer Course (w/ Hooks and Redux) by Andrew Mead, Advanced CSS and Sass: Flexbox, Grid, Animations and More! by Jonas Schmedtmann, Intermediate SQL by DataCamp, Figma UI UX Design Essentials by Daniel Walter Scott, Refactoring UI by Adam Wathan & Steve Schoger
- **Skills:** JavaScript, Node.js, React.js, SQL, CSS, SCSS, HTML, MongoDB, Tailwind CSS, Next.js, TypeScript, Microsoft Excel, PowerPoint, Word, Photoshop, Illustrator, Markdown, European Driving Licence cat. B.
- Interests: Programming, calisthenics, gaming, cycling, literature