

Adam Książek

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❖ <https://adam-ksiazek-portfolio.vercel.app/>

WORK EXPERIENCE

Bank Pekao S.A.

Jun. 2020 – Feb. 2023

Analyst, Investment Banking & Commercial Real Estate Department

Warsaw, Poland

- Prepared comprehensive market and financial analyses, providing insights for over 50 institutional clients from Europe, Japan, and South Korea.
- Developed highly detailed and aesthetically appealing information memorandums in cooperation with more than 20 of the largest companies in Poland and investment funds.
- Participated in over 100 Q&A sessions with national and foreign institutional clients regarding exposure.
- Successfully sold over PLN 1.2bn (ca. EUR 265.0m) of the bank's exposure across 10 different sectors to clients, funds, and banks operating in 7 European countries.
- Participated in 2 internal IT projects focused on Syndication and Agency fields. Prepared clear instructions regarding manual tests for other employees, enabling efficient testing procedures and improving product quality.
- Built the foundations, procedures, schemas, network of contacts, and an excellent reputation for one of the first Syndication teams in Poland together with 2 other colleagues from the team.

EDUCATION

University of Warsaw

Jul. 2021

MA, Financial Management and Accounting

Warsaw, Poland

- Summa Cum Laude, 4.82 grade on the diploma, 6th place amongst 446 students.

University of Warsaw / Universidade Portucalense

Jul. 2019

BA, Finance, Accounting, and Insurance

Warsaw, Poland / Porto, Portugal

- An average grade of 4.77 achieved in the third year, 3rd place amongst 453 students.
- Attended Universidade Portucalense in Porto, Portugal as part of the Erasmus+ program during the 1st and 2nd semesters of 2018/2019 academic year.
- Santander Universidades Scholarship received during the 2nd year for extraordinary academic results.

CERTIFICATIONS, SKILLS & INTERESTS

- **Certifications:** C1 English certificate issued by the University of Warsaw
- **Courses:**
 - Full Stack open by the University of Helsinki,
 - The Modern JavaScript Bootcamp by Andrew Mead,
 - The Complete React Developer Course (w/ Hooks and Redux) by Andrew Mead,
 - Modern React with Redux by Stephen Grider
 - Advanced CSS and Sass: Flexbox, Grid, Animations and More! by Jonas Schmedtmann,
 - Intermediate SQL by DataCamp,
 - Figma UI UX Design Essentials by Daniel Walter Scott,
 - Refactoring UI by Adam Wathan & Steve Schoger
- **Skills:** JavaScript, TypeScript, React.js, Next.js, Node.js, SQL, CSS, SCSS, HTML, MongoDB, PostgreSQL, Markdown, Tailwind CSS, Excel, PowerPoint, Word, Photoshop, Illustrator, European Driving Licence cat. B.
- **Interests:** Programming, calisthenics, gaming, cycling, literature
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