# Sachin M



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## Power BI Developer | Analytics Engineer

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#### **PROFILE SUMMARY**

Power BI & Analytics Engineer with 4 years of experience in Power BI, DAX, SQL, Power Automate, Python and Azure. Proficient in automating dataflows, creating 50+ dashboards, and handling large datasets (10M+ rows) to drive data-driven decisions, improving efficiency by 25% and reducing reporting time by 40%.

#### **KEY SKILLS AND TOOLS**

- Primary Skills: Power BI, DAX, ETL, Power Query, Data Modeling, SQL, MS Fabric, SSMS, MS Excel, Power Automate, JIRA
- Secondary Skills: Tabular Editor, DAX Studio, Azure Databricks, Azure Data Factory, Storage Accounts (ADLS), Python
- ML Models:- Linear Regression, Logistic Regression, Decision Trees, Random Forest
- Key Skills: Statistical Analysis, Dataflow Automation, Data Visualization, Storytelling via Dashboard, Machine Learning

#### PROFESSIONAL EXPERIENCE AND PROJECTS

## Power BI & Analytics Engineer | Deloitte South Asia LLP, Bengaluru, IN

Mar'2024 - Present

Comprehensive NET Revenue Management (NRM) | Skills: Power BI, DAX, SSMS, ADB, ADF, ADLS, SQL, Python, JIRA, Agile Method

- Developed and implemented the Net Revenue Management (NRM) Reports, enabling business teams to drive 8% profitable growth by analyzing KPI's, identifying 23% white space opportunity, and optimizing brand pricing, PPA, promotions, and trade terms.
- Created and maintained simplifies dashboards with SMART insights and KPI's, providing clear, actionable insights that enhance decisionmaking processes and support strategic objectives across price tiers with less than 1% deviation across regions and channels.
- Applied Agile methodology for sprint planning within 10% of the average sprint velocity, requirement gathering, dashboard development, and management of bugs and change requests (CRs) across UAT, QA, Dev, and Prod environments.

Sales Growth and Inventory Trends Dashboards | Skills: Power BI, DAX, SSMS, ADB, ADF, ADLS, SQL, Python, JIRA, Agile Method

- Created Power BI reports to analyze top FMCG client and competitor sales, which helped business users to identify growth opportunities, leading to informing strategic decisions and approximately 15% sales growth in some regions and channels.
- Implementing rule-based smart insights for actionable recommendations, improving inventory management and investment strategies by highlighting average inventory trends and price fluctuations, resulting in 15% increase in inventory turnover.

#### Data Analyst | Hinduja Global Solutions Ltd. Bengaluru, IN

Oct '2021 - Mar'2024

- Developed Power BI dashboards for workforce and financial analytics, leveraging linear regression for call volume forecasting, resulting in optimized resource allocation and a 35% reduction in manpower costs.
- Automated real-time analytics processes by integrating Power Automate with SharePoint, resulting in a streamlined workflow that reduced data retrieval time by 70% and increased reporting accuracy for decision-making.

## Created and Automated Business as Usual (BAU) Power BI Dashboards | US Performance Power BI Dashboards

• Implemented and automated comprehensive KPI dashboards in Power BI, integrating metrics like Bill to Pay, Attrition (less than 5-15% target range), and Occupancy (75-85% target range) for data-driven insights. Streamlining critical reports with KPI's such as Performance, Growth Rate, and Absenteeism (reduced by 15%).

Visit to see more projects from Kaggle datasets - Projects

## 🖒 Consultant - Sales | Maruti Suzuki Arena (Kalyani Motors Pvt Ltd), Bengaluru, IN

Nov '2018 - Jun'2019

• Drove 30% sales growth through strategic customer profiling, lead generation reporting and insights, and innovative financing solutions.

## Intern | Air India, Mumbai, IN

Jan'2017 - Feb'2017

Analyzed aircraft stability derivatives due to manufacturing deviations by gathering historical data and constructing the model, resulting in a 15% improvement in prediction accuracy

# **EDUCATION**

Bachelor of Engineering | MVJ College of Engineering, Bengaluru, IN – VTU | AE | Jul'2014 – Jun'2018

#### **CERTIFICATIONS**

- Advanced Certification in Data Science and AI | Indian Institutes of Technology, Madras, IN | Jul'2022 Jul'2023
- Data Analytics Certificate from Google and Microsoft SQL Certificate from Intellipaat Pvt Ltd. | Jun'2021 Jun'2022

### AWARDS AND ACHIEVEMENTS

- Corporate Value Award for Excellence | Hinduja Global Solutions Ltd. | Bengaluru, IN | Apr'2022 Sep'2022
- Corporate Value Award for Collaboration | Hinduja Global Solutions Ltd. | Bengaluru, IN | Oct'2022 Mar'2023