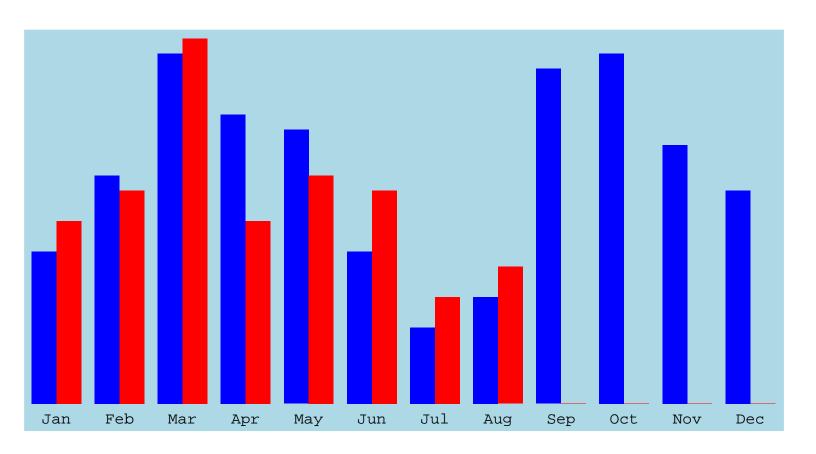
Current Year Sales vs. Plan



Business plan sales Actual sales

		I	I
Month	Plan	Actual	Variance
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	10 15 23 19 18 10 5 7 22 23 17 14	12 14 24 12 15 14 7 9	2 1- 1 7- 3- 4 2 2
Total	183	107	76-

Progress to Plan

