



2021 ANALYST HIRING PACKAGE

INFO SESSION 1 APPLICATION OPENS	AUG 31 2021 6:30 PM PT ONLINE
INFO SESSION 2	SEPT 16 2021 6:30 PM PT IN PERSON
APPLICATION CLOSES	SEPT 24 2021 11:59 PM PT
INTERVIEWS	SEPT 27 - 30

2021 - 2022 MANAGEMENT TEAM

Co-Directors: Dylan Assi, Simrit Hundal, Gurnoor Minhas

Associate Director: Luka Roberts

Tech Director: Jocelyn Bachmann

WHAT WE DO

WestPeak Research Association (“WestPeak”) is a student-run, non-profit, capital markets group that aims to create quality equity research while enriching the education of its members through active peer mentorship and structured training seminars. We seek to prepare our members with the necessary skills required for success in the finance industry.

WHAT WE LOOK FOR

We are looking for students with a high willingness to learn and an interest in the capital markets. Our ideal students are driven, self-starters who are able to take the material they learn to the next level. In the past, our most successful analysts have been those with unwavering curiosity and eagerness to explore topics related to financial markets. Students with an interest in pursuing a career in the capital markets industry are encouraged to apply.

WHAT WE OFFER

When you join WestPeak, you are joining a community of current members and alumni that are as driven and like-minded as you. You will have access to exclusive training modules and resources designed to help you learn finance concepts and develop skills needed within the capital markets. Through your deliverables, you will gain valuable research, analytical, and financial modelling skills, alongside a mentor that guides you every step of the way. Aside from the learning, you will also gain access to exclusive networking sessions held with industry professionals and alumni working in investment banking, sales and trading, asset management, wealth management, and more.

**Exclusive
Access to
WPRA Alumni
Network**

**Company
Valuation and
Modelling
Skills**

**Equity
Research/
Stock Pitch
Experience**

**Capital
Markets
Guest
Speakers**

JUNIOR ANALYST PROGRAM

10 Hrs/Week

The Junior Analyst position is for those who are passionate about finance and interested in exploring different fields in the capital markets and expanding their understanding of fundamental finance knowledge.

WHO WE LOOK FOR

- Open to all years and all faculties
- Recommended for those with little technical knowledge

WHAT YOU WILL LEARN

A series of modules on topics like financial accounting, valuation, investing philosophy, and financial modelling to build an extensive understanding of fundamental capital market concepts. Below include some of the covered training modules:

**Introduction
to Capital
Markets**

**Financial
Statement
Analysis**

**Financial
Modelling
(DCF and
Comparables)**

**Introduction
to Finance
Recruiting**

WHAT YOU WILL DO

- Using an investor mindset, the Junior Analyst will produce one in-depth equity research report on a publicly-traded company of their choice, using concepts learned from the modules. Example of these reports can be found on our website.
- Split off into teams, Junior Analysts will present a stock pitch to compete in the annual WestPeak internal stock pitch competition, judged by alumni and industry professionals.

APPLICATION PROCESS

Please apply for the junior analyst program [here](#) by Friday, September 24th at 11:59 pm PT. Please include your most recent resume and unofficial transcript in one PDF document with the following naming convention: JA_FirstName_LastName (e.g. JA_Jane_Smith).

SENIOR ANALYST PROGRAM

10 Hrs/Week

Building on foundational capital market concepts, Senior Analysts will have an opportunity to take a deeper dive into an industry of their choice. A part of their coverage team, Senior Analysts will work together to research different opportunities and publish their findings.

COVERAGE TEAMS

- Natural Resources
- Consumer Retail
- Technology, Media, and Telecommunications
- Real Estate, Gaming, and Lodging

WHO WE LOOK FOR

- Students year 2+, who have had previous experience in finance (through internships, case studies, classes, etc.)
- Basic knowledge of accounting, valuation, financial modelling, and academic writing

WHAT YOU WILL LEARN

A series of modules on advanced finance topics. Below include some of the covered training modules:

Mergers and Acquisitions Analysis

Private Equity and LBO Transactions

Financial Modelling (DCF and Comparables)

Distressed Firms and Restructuring

WHAT YOU WILL DO

- Senior Analysts work on a team to produce monthly industry updates, analyze mergers, acquisitions, and LBO transactions, and produce subsector primers.

APPLICATION PROCESS

Please apply for the senior analyst program [here](#) by Friday, September 24th at 11:59 pm PT. Please include your most recent resume and unofficial transcript in one PDF document with the following naming convention: SA_FirstName_LastName (e.g. SA_Jane_Smith).

PAST PLACEMENTS

At WestPeak, we're redefining and raising the bar of successful careers, and our experiences speak to our commitment to professional development. We have countless members with competitive internships and full-time experience at Fortune 500 companies, prestigious firms, and unicorn startups. Below includes a few of our placements:

The Blackstone Group®

Morgan Stanley

ØARES

J.P.Morgan

Fidelity
INVESTMENTS

citibank

MOELIS & COMPANY

CPP
Investments

BMO Capital Markets

RBC
Capital Markets

Scotiabank

CIBC CAPITAL
MARKETS

Microsoft

ONTARIO
TEACHERS'
PENSION PLAN

NATIONAL
BANK

CONTACT US

For any questions or inquiries about the WestPeak Research Association and the 2021 Analyst hiring process, please reach us via email at contact@westpeakresearch.com.