



# 2022 ANALYST HIRING PACKAGE

**INFO SESSION 1  
APPLICATION OPENS**

**AUG 24 2022  
6:30 PM PT  
ONLINE**

**INFO SESSION 2**

**SEPT 08 2022  
6:30 PM PT  
ONLINE**

**APPLICATION CLOSES**

**SEPT 23 2022  
11:59 PM PT**

**INTERVIEWS**

**SEPT 26 - 30**

---



---

## 2022 - 2023 MANAGEMENT TEAM

**Co-Directors:** Adam Parolin, Joshua Grewal, Luka Roberts

**Associate Directors:** Ellen You, Lynne Shi

**Tech Director:** Jocelyn Bachmann

### WHAT WE DO

WestPeak Research Association ("WestPeak") is a student-run, non-profit, capital markets group that aims to create quality equity research while enriching the education of its members through active peer mentorship and structured training seminars. We seek to prepare our members with the necessary skills required for success in the finance industry.

### WHAT WE LOOK FOR

We are looking for students with a high willingness to learn and an interest in the capital markets. Our ideal students are driven, self-starters who are able to take the material they learn to the next level. In the past, our most successful analysts have been those with unwavering curiosity and eagerness to explore topics related to financial markets. Students with an interest in pursuing a career in the capital markets industry are encouraged to apply.

### WHAT WE OFFER

When you join WestPeak, you are joining a community of current members and alumni that are as driven and like-minded as you. You will have access to exclusive training modules and resources designed to help you learn finance concepts and develop skills needed within the capital markets. Through your deliverables, you will gain valuable research, analytical, and financial modelling skills, alongside a mentor that guides you every step of the way. Aside from the learning, you will also gain access to exclusive networking sessions held with industry professionals and alumni working in investment banking, sales and trading, asset management, wealth management, and more.

**Exclusive  
Access to  
WPRA Alumni  
Network**

**Company  
Valuation and  
Modelling  
Skills**

**Equity  
Research/  
Stock Pitch  
Experience**

**Capital  
Markets  
Guest  
Speakers**

---



---

## **JUNIOR ANALYST PROGRAM**

**10 Hrs/Week**

The Junior Analyst position is for those who are passionate about finance and interested in exploring different fields in the capital markets and expanding their understanding of fundamental finance knowledge.

### **WHO WE LOOK FOR**

- Open to all years and all faculties
- Recommended for those with little technical knowledge

### **WHAT YOU WILL LEARN**

A series of modules on topics like financial accounting, valuation, investing philosophy, and financial modelling to build an extensive understanding of fundamental capital market concepts. Below include some of the covered training modules:

**Introduction  
to Capital  
Markets**

**Financial  
Statement  
Analysis**

**Financial  
Modelling  
(DCF and  
Comparables)**

**Introduction  
to Finance  
Recruiting**

### **WHAT YOU WILL DO**

- Using an investor mindset, the Junior Analyst will produce one in-depth equity research report on a publicly-traded company of their choice, using concepts learned from the modules. Example of these reports can be found on our website.
- Split off into teams, Junior Analysts will present a stock pitch to compete in the annual WestPeak internal stock pitch competition, judged by alumni and industry professionals.

### **APPLICATION PROCESS**

Please apply for the junior analyst program [here](#) by Friday, September 23th at 11:59 pm PT. Please Include your resume, cover letter, and unofficial transcript in one PDF document with the following naming convention: JA\_FirstName\_LastName (e.g. JA\_Jane\_Smith).

---



---

## SENIOR ANALYST PROGRAM

**10 Hrs/Week**

Building on foundational capital market concepts, Senior Analysts will have an opportunity to take a deeper dive into an industry of their choice. A part of their coverage team, Senior Analysts will work together to research different opportunities and publish their findings.

### COVERAGE TEAMS

- Natural Resources
- Consumer Retail
- Technology, Media, and Telecommunications
- Real Estate, Gaming, and Lodging

### WHO WE LOOK FOR

- Students year 2+, who have had previous experience in finance (through internships, case studies, classes, etc.)
- Basic knowledge of accounting, valuation, financial modelling, and academic writing

### WHAT YOU WILL LEARN

A series of modules on advanced finance topics. Below include some of the covered training modules:

**Mergers and  
Acquisitions  
Analysis**

**Private Equity  
and LBO  
Transactions**

**Financial  
Modelling  
(DCF and  
Comparables)**

**Distressed  
Firms and  
Restructuring**

### WHAT YOU WILL DO

- Senior Analysts work on a team to produce monthly industry updates, analyze mergers, acquisitions, and LBO transactions, and produce subsector primers.

### APPLICATION PROCESS

Please apply for the senior analyst program [here](#) by Friday, September 23th at 11:59 pm PT. Please Include your resume, cover letter, and unofficial transcript in one PDF document with the following naming convention: SA\_FirstName\_LastName (e.g. SA\_Jane\_Smith).

---



---

## PAST PLACEMENTS

At WestPeak, we're redefining and raising the bar of successful careers, and our experiences speak to our commitment to professional development. We have countless members with competitive internships and full-time experience at Fortune 500 companies, prestigious firms, and unicorn startups. Below includes a few of our placements:



## CONTACT US

For any questions or inquiries about the WestPeak Research Association and the 2022 Analyst hiring process, please reach us via email at [contact@westpeakresearch.com](mailto:contact@westpeakresearch.com).

---