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المدرسة الوطنية العليا للذكاء الإصطناعي

National High School of Artificial Intelligence

(ENSIA)

Academic Year 2023-2024 [Y2-S1]

YOUR MANAGEMENT COURSE

Introduction to BUSINESS



Self-Test in Entrepreneurship



This very simple self-test is adopted by Prof. Oukil specifically for you. It was developed for those who think of launching their startups or business companies, subject to dis-covering strengths and weaknesses.

- **➣**You are requested to evaluate yourself by yourself.
- **➣**Please, be honest in your answers.

Instructions:

For each of the following 10 questions, you are asked to choose one answer: either a; b; or c: as it is applicable to you.

ADVISE:

DO CONSIDER THE FEEDBACK FOR YOUR OWN GOOD



1- Are you a « self-starter »?

- a) I do things on my own, none should ask me.
- b) If someone pushes me, I normally carry on.
- c) Very simply, I do not anything unless if it is necessary.



2- How do you feel about others?

- a) I like people. I could go with anybody.
- b) I have many friends, thus, I do not need more.
- c)The majority of people get me angry.



3- Could you lead/manage people?

- a) I could enhance the majority of people when I start something.
- b) I could give orders if someone tells what to do.
- c) I leave things starting, then I continue if I find it interesting.



4- Could you bear responsibilities?

- a) I love putting things under my control in order to see them happening.
- b) Only if necessary, otherwise I leave others take responsibility.
- c) There are always people who like showing off, so I leave them do.



5- Are you good in term of organisation?

- a) I like having a plan before starting. I also like setting things starting particularly when a team wants to do something.
- b) I do everything well, unless there is confusion, after which I quit.
- c) I organise everything until problems emerge, then I take things as they are.



6- Are you good at working?

a) I believe work is worth.

b)I keep doing things well, and if I find I enjoy it, then I work harder.

c) I do not see the benefit of working hard when conditions are abnormal.



7- Could you take decisions?

- a) I can make a decision very rapidly when I need and usually it works.
- b) I can do that when I have plenty of time or there urgency. But often, I find later that it was not the best decision.

c) I do not like being he/she who must make decisions.



8- Could people trust you?

a) Of course, I do not say or do things that do not make sens.

- b) I try to be at best, but sometimes I say just what is easy or simple.
- c) After all, is it worth when the partner does not know the difference between what is right and what is wrong?



9- Will you be able to keep doing well?

a) When I decide to do something, nothing will stop me.

b) Usually I finish what I start and everything gets fine.

c) If it does not work, I leave it because nothing deserves bothering too much.



10- How healthy are you or what is your health state?

- a) Very good, I never incline.
- b) I have sufficient energy for the too many things I do.

c) I loose energy well before my friends.



Now:

Count the number of answers as: a) b) or c)

➤ How many answers in total did you get for the choice a):

➤ How many answers in total did you get for the choice b):

➤ How many answers in total did you get for the choice c):